# Everything you need to know about your Real Estate Market Today!

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SnapStats Publishing Company

1838 West 1 Avenue Vancouver, BC V6J 1G5





# **BURNABY**

# FEBRUARY 2019

### Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	3	0	NA
1,000,001 - 1,250,000	22	5	23%
1,250,001 - 1,500,000	81	11	14%
1,500,001 - 1,750,000	73	9	12%
1,750,001 - 2,000,000	53	1	2%
2,000,001 - 2,250,000	28	3	11%
2,250,001 - 2,500,000	53	1	2%
2,500,001 - 2,750,000	33	1	3%
2,750,001 - 3,000,000	23	0	NA
3,000,001 - 3,500,000	13	0	NA
3,500,001 - 4,000,000	9	0	NA
4,000,001 & Greater	4	0	NA
TOTAL*	395	31	8%
2 Bedrooms & Less	10	2	20%
3 to 4 Bedrooms	126	15	12%
5 to 6 Bedrooms	170	10	6%
7 Bedrooms & More	89	4	4%
TOTAL*	395	31	8%

SnapStats®	January	February	Variance	
Inventory	366	395	8%	
Solds	26	31	19%	
Sale Price	\$1,440,000	\$1,489,150	3%	
Sale Price SQFT	\$597	\$542	-9%	
Sale to List Price Ratio	96%	93%	-3%	
Days on Market	16	19	19%	

#### Community DETACHED HOUSES

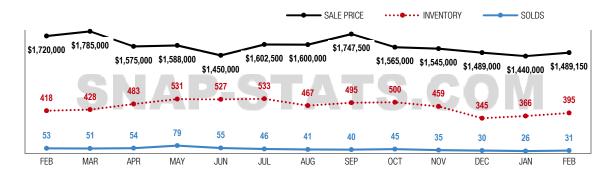
SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	2	0	NA
Brentwood Park	9	1	11%
Buckingham Heights	9	1	11%
Burnaby Hospital	11	1	9%
Burnaby Lake	18	0	NA
Cariboo	0	0	NA
Capitol Hill	21	3	14%
Central	9	1	11%
Central Park	8	1	13%
Deer Lake	7	0	NA
Deer Lake Place	5	1	20%
East Burnaby	24	3	13%
Edmonds	15	0	NA
Forest Glen	9	0	NA
Forest Hills	0	0	NA
Garden Village	5	1	20%
Government Road	17	3	18%
Greentree Village	5	0	NA
Highgate	16	0	NA
Metrotown	20	0	NA
Montecito	10	0	NA
Oakdale	1	2	200%*
Oaklands	0	0	NA
Parkcrest	22	2	9%
Simon Fraser Hills	0	0	NA
Simon Fraser University SFU	5	0	NA
South Slope	38	1	3%
Sperling-Duthie	26	3	12%
Sullivan Heights	3	0	NA
Suncrest	6	0	NA
The Crest	10	2	20%
Upper Deer Lake	17	1	6%
Vancouver Heights	22	0	NA
Westridge	10	2	20%
Willingdon Heights	15	2	13%
TOTAL*	395	31	8%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator BURNABY DETACHED: Buyers Market at 8% Sales Ratio average (8 in 100 homes selling rate)
- Homes are selling on average 7% below list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 23% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.75 mil to \$2 mil, \$2.25 mil to \$2.75 mil, South Slope, Upper Deer Lake and 7 plus bedrooms
- Sellers Best Bet\*\* Selling homes in The Crest, Westridge and up to 2 bedroom properties

#### 13 Month Market Trend



#### Compliments of...

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<sup>\*\*</sup>With minimum inventory of 10 in most instances



# **BURNABY**

# FEBRUARY 2019

### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	1	NA*
300,001 - 400,000	18	16	89%
400,001 - 500,000	88	29	33%
500,001 - 600,000	131	37	28%
600,001 - 700,000	156	32	21%
700,001 - 800,000	104	12	12%
800,001 - 900,000	108	15	14%
900,001 - 1,000,000	56	5	9%
1,000,001 - 1,250,000	42	1	2%
1,250,001 - 1,500,000	16	0	NA
1,500,001 - 1,750,000	15	0	NA
1,750,001 - 2,000,000	4	0	NA
2,000,001 - 2,250,000	2	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	740	148	20%
0 to 1 Bedroom	157	49	31%
2 Bedrooms	454	83	18%
3 Bedrooms	111	12	11%
4 Bedrooms & Greater	18	4	22%
TOTAL*	740	148	20%
SnanState®	lanuary	Fehruary	Variance

SnapStats®	January	February	Variance
Inventory	743	740	0%
Solds	102	148	45%
Sale Price	\$589,000	\$568,500	-3%
Sale Price SQFT	\$668	\$671	0%
Sale to List Price Ratio	98%	97%	-1%
Days on Market	30	35	17%

#### Community CONDOS & TOWNHOMES

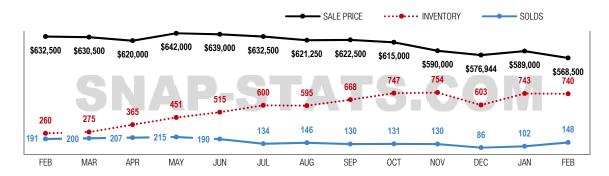
John Marie Control			
SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	1	0	NA
Brentwood Park	106	28	26%
Buckingham Heights	0	0	NA
Burnaby Hospital	1	3	300%*
Burnaby Lake	6	2	33%
Cariboo	6	3	50%
Capitol Hill	8	3	38%
Central	18	4	22%
Central Park	28	6	21%
Deer Lake	2	0	NA
Deer Lake Place	0	0	NA
East Burnaby	3	2	67%
Edmonds	34	7	21%
Forest Glen	28	2	7%
Forest Hills	6	2	33%
Garden Village	0	0	NA
Government Road	18	3	17%
Greentree Village	3	1	33%
Highgate	64	14	22%
Metrotown	249	32	13%
Montecito	7	3	43%
Oakdale	0	0	NA
Oaklands	8	2	25%
Parkcrest	1	0	NA
Simon Fraser Hills	7	1	14%
Simon Fraser University SFU	52	8	15%
South Slope	34	9	26%
Sperling-Duthie	5	1	20%
Sullivan Heights	24	5	21%
Suncrest	0	0	NA
The Crest	6	3	50%
Upper Deer Lake	2	0	NA
Vancouver Heights	7	2	29%
Westridge	2	0	NA
Willingdon Heights	4	2	50%
TOTAL*	740	148	20%

\*Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator BURNABY ATTACHED: Balanced Market at 20% Sales Ratio average (2 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* \$300,000 to \$400,000 with average 89% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1 mil to \$1.25 mil, Forest Glen and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Capitol Hill and up to 1 bedroom properties

#### 13 Month Market Trend



#### Compliments of...

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<sup>\*\*</sup>With minimum inventory of 10 in most instances



# **NEW WESTMINSTER**

# FEBRUARY 2019

### Price Band & Bedroom DETACHED HOUSES

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SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	6	2	33%
900,001 - 1,000,000	11	3	27%
1,000,001 - 1,250,000	21	2	10%
1,250,001 - 1,500,000	29	3	10%
1,500,001 - 1,750,000	15	3	20%
1,750,001 - 2,000,000	11	0	NA
2,000,001 - 2,250,000	3	0	NA
2,250,001 - 2,500,000	1	0	NA
2,500,001 - 2,750,000	2	0	NA
2,750,001 - 3,000,000	1	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	2	0	NA
4,000,001 & Greater	2	0	NA
TOTAL*	104	13	13%
2 Bedrooms & Less	7	1	14%
3 to 4 Bedrooms	45	7	16%
5 to 6 Bedrooms	38	4	11%
7 Bedrooms & More	14	1	7%
TOTAL*	104	13	13%
	-		

SnapStats®	January	February	Variance
Inventory	102	104	2%
Solds	10	13	30%
Sale Price	\$1,165,000	\$1,170,000	0%
Sale Price SQFT	\$549	\$485	-12%
Sale to List Price Ratio	94%	92%	-2%
Days on Market	62	19	-69%

#### Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	13	2	15%
Downtown	1	0	NA
Fraserview	1	2	200%*
GlenBrooke North	4	0	NA
Moody Park	6	1	17%
North Arm	0	0	NA
Quay	0	0	NA
Queensborough	34	0	NA
Queens Park	6	1	17%
Sapperton	6	2	33%
The Heights	12	1	8%
Uptown	7	1	14%
West End	14	3	21%
TOTAL*	104	13	13%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator NEW WESTMINSTER DETACHED: Balanced Market at 12% Sales Ratio average (1.2 in 10 homes selling rate)
- Homes are selling on average 8% below list price
- Most Active Price Band\*\* \$900,000 to \$1 mil with average 27% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1 mil to \$1.5 mil, The Heights and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in West End and 3 to 4 bedroom properties

#### 13 Month Market Trend



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<sup>\*\*</sup>With minimum inventory of 10 in most instances



#### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 – 200,000	0	1	NA*
200,001 - 300,000	8	0	NA
300,001 - 400,000	20	10	50%
400,001 - 500,000	57	13	23%
500,001 - 600,000	80	8	10%
600,001 - 700,000	53	7	13%
700,001 - 800,000	50	4	8%
800,001 - 900,000	15	1	7%
900,001 - 1,000,000	9	2	22%
1,000,001 - 1,250,000	0	2	NA*
1,250,001 - 1,500,000	1	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	1	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	1	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	295	48	16%
0 to 1 Bedroom	68	15	22%
2 Bedrooms	179	28	16%
3 Bedrooms	47	5	11%
4 Bedrooms & Greater	1	0	NA
TOTAL*	295	48	16%

SnapStats®	January	February	Variance
Inventory	245	295	20%
Solds	65	48	-26%
Sale Price	\$538,000	\$502,500	-7%
Sale Price SQFT	\$572	\$548	-4%
Sale to List Price Ratio	96%	97%	1%
Days on Market	41	14	-66%

#### Community CONDOS & TOWNHOMES

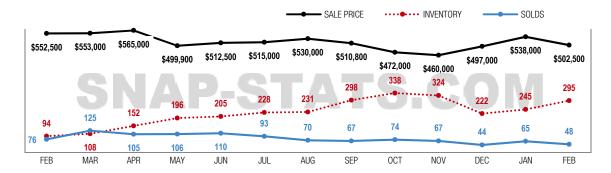
SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	0	0	NA
Downtown	82	10	12%
Fraserview	39	8	21%
GlenBrooke North	9	0	NA
Moody Park	2	0	NA
North Arm	0	0	NA
Quay	44	8	18%
Queensborough	38	2	5%
Queens Park	2	0	NA
Sapperton	12	2	17%
The Heights	0	0	NA
Uptown	67	18	27%
West End	0	0	NA
TOTAL*	295	48	16%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator NEW WESTMINSTER ATTACHED: Balanced Market at 16% Sales Ratio average (1.6 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* \$300,000 to \$400,000 with average 50% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$700,000 to \$900,000, Queensborough and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Fraserview, Uptown and up to 1 bedroom properties

#### 13 Month **Market Trend**



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<sup>\*\*</sup>With minimum inventory of 10 in most instances

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	2	0	NA
700,001 - 800,000	3	1	33%
800,001 - 900,000	10	5	50%
900,001 - 1,000,000	14	4	29%
1,000,001 – 1,250,000	69	12	17%
1,250,001 – 1,500,000	98	5	5%
1,500,001 – 1,750,000	67	5	7%
1,750,001 – 2,000,000	32	2	6%
2,000,001 - 2,250,000	9	2	22%
2,250,001 – 2,500,000	29	1	3%
2,500,001 – 2,750,000	21	1	5%
2,750,001 - 3,000,000	21	0	NA
3,000,001 – 3,500,000	6	0	NA
3,500,001 - 4,000,000	4	0	NA
4,000,001 & Greater	6	0	NA
TOTAL*	391	38	10%
2 Bedrooms & Less	22	0	NA
3 to 4 Bedrooms	131	19	15%
5 to 6 Bedrooms	164	12	7%
7 Bedrooms & More	74	7	9%
TOTAL*	391	38	10%

SnapStats®	January	February	Variance
Inventory	354	391	10%
Solds	24	38	58%
Sale Price	\$1,090,000	\$1,198,500	10%
Sale Price SQFT	\$409	\$403	-1%
Sale to List Price Ratio	95%	96%	1%
Days on Market	32	15	-53%

#### Community DETACHED HOUSES

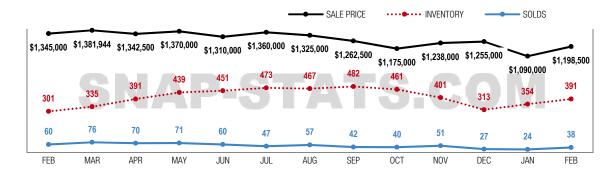
•			
SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	70	5	7%
Canyon Springs	4	0	NA
Cape Horn	10	0	NA
Central Coquitlam	90	12	13%
Chineside	3	0	NA
Coquitlam East	19	3	16%
Coquitlam West	40	1	3%
Eagle Ridge	1	1	100%
Harbour Chines	11	0	NA
Harbour Place	8	2	25%
Hockaday	2	1	50%
Maillardville	37	0	NA
Meadow Brook	5	0	NA
New Horizons	11	0	NA
North Coquitlam	2	0	NA
Park Ridge Estates	2	0	NA
Ranch Park	18	1	6%
River Springs	4	5	125%*
Scott Creek	4	2	50%
Summitt View	0	1	NA*
Upper Eagle Ridge	4	0	NA
Westwood Plateau	46	4	9%
Westwood Summit	0	0	NA
TOTAL*	391	38	10%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator COQUITLAM DETACHED: Buyers Market at 10% Sales Ratio average (1 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band\*\* \$800,000 to \$900,000 with average 50% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2.25 mil to \$2.5 mil, Coquitlam West and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Selling homes in Harbour Place and 3 to 4 bedroom properties

#### 13 Month Market Trend



#### Compliments of...

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<sup>\*\*</sup>With minimum inventory of 10 in most instances



# COQUITLAM

# FEBRUARY 2019

#### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	2	0	NA
300,001 - 400,000	9	12	133%*
400,001 - 500,000	51	26	51%
500,001 - 600,000	100	16	16%
600,001 - 700,000	76	14	18%
700,001 - 800,000	52	7	13%
800,001 - 900,000	27	2	7%
900,001 - 1,000,000	23	9	39%
1,000,001 - 1,250,000	11	7	64%
1,250,001 – 1,500,000	2	0	NA
1,500,001 – 1,750,000	1	0	NA
1,750,001 - 2,000,000	1	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	355	93	26%
0 to 1 Bedroom	58	21	36%
2 Bedrooms	198	46	23%
3 Bedrooms	70	10	14%
4 Bedrooms & Greater	29	16	55%
TOTAL*	355	93	26%

SnapStats®	January	February	Variance
Inventory	346	355	3%
Solds	55	93	69%
Sale Price	\$550,000	\$550,000	0%
Sale Price SQFT	\$567	\$562	-1%
Sale to List Price Ratio	100%	96%	-4%
Days on Market	47	22	-53%

#### Community CONDOS & TOWNHOMES

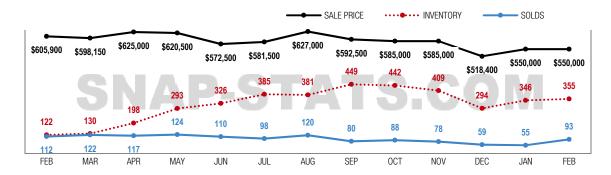
SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	36	17	47%
Canyon Springs	16	7	44%
Cape Horn	0	0	NA
Central Coquitlam	14	4	29%
Chineside	0	0	NA
Coquitlam East	5	0	NA
Coquitlam West	62	19	31%
Eagle Ridge	10	3	30%
Harbour Chines	0	0	NA
Harbour Place	0	0	NA
Hockaday	0	0	NA
Maillardville	14	7	50%
Meadow Brook	0	0	NA
New Horizons	30	9	30%
North Coquitlam	110	22	20%
Park Ridge Estates	0	0	NA
Ranch Park	2	0	NA
River Springs	1	0	NA
Scott Creek	2	0	NA
Summitt View	0	0	NA
Upper Eagle Ridge	3	0	NA
Westwood Plateau	50	5	10%
Westwood Summit	0	0	NA
TOTAL*	355	93	26%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator COQUITLAM ATTACHED: Sellers Market at 26% Sales Ratio average (2.6 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band\*\* \$300,000 to \$400,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$800,000 to \$900,000, North Coquitlam, Westwood Plateau and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Burke Mountain, Canyon Springs, Maillardville and minimum 4 bedroom properties \*\*With minimum inventory of 10 in most instances

#### 13 Month Market Trend



#### Compliments of...

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# PORT COQUITLAM

# FEBRUARY 2019

#### Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	3	0	NA
700,001 - 800,000	7	4	57%
800,001 - 900,000	26	6	23%
900,001 - 1,000,000	22	6	27%
1,000,001 - 1,250,000	35	0	NA
1,250,001 - 1,500,000	17	0	NA
1,500,001 – 1,750,000	9	0	NA
1,750,001 - 2,000,000	1	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 - 2,500,000	2	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 - 3,000,000	1	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	123	16	13%
2 Dadrooma 9 Loga	C	0	NIA
2 Bedrooms & Less 3 to 4 Bedrooms	6 72	0 12	NA 17%
	35	4	
5 to 6 Bedrooms 7 Bedrooms & More	10	0	11% NA
TOTAL*	123	16	13%
TUTAL	123	10	1370

SnapStats®	January	February	Variance
Inventory	110	123	12%
Solds	13	16	23%
Sale Price	\$840,000	\$872,500	4%
Sale Price SQFT	\$406	\$431	6%
Sale to List Price Ratio	93%	98%	5%
Days on Market	51	31	-39%

#### **Community DETACHED HOUSES**

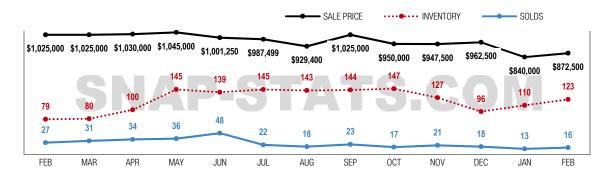
SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	5	3	60%
Central Port Coquitlam	12	0	NA
Citadel	10	0	NA
Glenwood	25	1	4%
Lincoln Park	10	3	30%
Lower Mary Hill	7	3	43%
Mary Hill	17	3	18%
Oxford Heights	15	2	13%
Riverwood	7	1	14%
Woodland Acres	15	0	NA
TOTAL*	123	16	13%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator PORT COQUITLAM DETACHED: Balanced Market at 13% Sales Ratio average (1.3 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$900,000 to \$1 mil with average 27% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$800,000 to \$900,000, Glenwood and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Selling homes in Lincoln Park and 3 to 4 bedroom properties

#### 13 Month Market Trend



#### Compliments of...

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<sup>\*\*</sup>With minimum inventory of 10 in most instances



#### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	8	0	NA
300,001 - 400,000	18	10	56%
400,001 - 500,000	43	10	23%
500,001 - 600,000	33	10	30%
600,001 - 700,000	19	4	21%
700,001 - 800,000	27	2	7%
800,001 - 900,000	8	0	NA
900,001 - 1,000,000	2	0	NA
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	158	36	23%
0 to 1 Bedroom	21	9	43%
2 Bedrooms	76	19	25%
3 Bedrooms	50	7	14%
4 Bedrooms & Greater	11	1	9%
TOTAL*	158	36	23%

onapotatow	January	i Guiuai y	variance
Inventory	149	158	6%
Solds	23	36	57%
Sale Price	\$462,500	\$474,750	3%
Sale Price SQFT	\$480	\$471	-2%
Sale to List Price Ratio	101%	97%	-4%
Days on Market	32	19	-41%

#### Community CONDOS & TOWNHOMES

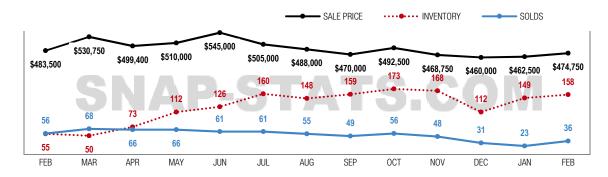
SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	2	0	NA
Central Port Coquitlam	74	17	23%
Citadel	8	3	38%
Glenwood	40	10	25%
Lincoln Park	3	1	33%
Lower Mary Hill	0	0	NA
Mary Hill	5	1	20%
Oxford Heights	1	0	NA
Riverwood	22	4	18%
Woodland Acres	3	0	NA
TOTAL*	158	36	23%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator PORT COQUITLAM ATTACHED: Sellers Market at 23% Sales Ratio average (2.3 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* \$300,000 to \$400,000 with average 56% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$700,000 to \$800,000, Riverwood and minimum 4 bedroom properties
- Sellers Best Bet\*\* Selling homes in Citadel and up to 1 bedroom properties

#### 13 Month **Market Trend**



#### Compliments of...

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<sup>\*\*</sup>With minimum inventory of 10 in most instances

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	2	2	100%
1,000,001 - 1,250,000	7	5	71%
1,250,001 - 1,500,000	17	3	18%
1,500,001 – 1,750,000	6	0	NA
1,750,001 – 2,000,000	7	0	NA
2,000,001 - 2,250,000	1	0	NA
2,250,001 - 2,500,000	4	0	NA
2,500,001 - 2,750,000	1	0	NA
2,750,001 - 3,000,000	6	0	NA
3,000,001 – 3,500,000	5	0	NA
3,500,001 - 4,000,000	3	0	NA
4,000,001 & Greater	8	0	NA
TOTAL*	67	10	15%
2 Bedrooms & Less	3	0	NA
3 to 4 Bedrooms	34	8	24%
5 to 6 Bedrooms	26	2	8%
7 Bedrooms & More	4	0	NA
TOTAL*	67	10	15%

SnapStats®	January	February	Variance
Inventory	62	67	8%
Solds	8	10	25%
Sale Price	\$1,242,500	\$1,160,000	-7%
Sale Price SQFT	\$360	\$492	37%
Sale to List Price Ratio	93%	97%	4%
Days on Market	5	55	1000%

#### Community DETACHED HOUSES

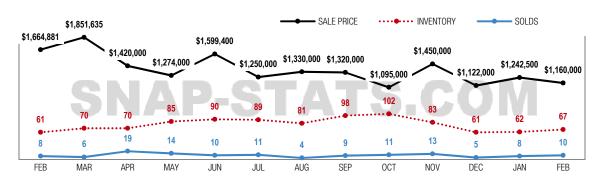
SnapStats®	Inventory	Sales	Sales Ratio
Anmore	14	1	7%
Barber Street	5	1	20%
Belcarra	5	0	NA
College Park	7	0	NA
Glenayre	1	1	100%
Heritage Mountain	7	4	57%
Heritage Woods	12	0	NA
loco	0	0	NA
Mountain Meadows	4	0	NA
North Shore	6	2	33%
Port Moody Centre	6	1	17%
Westwood Summit	0	0	NA
TOTAL*	67	10	15%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator PORT MOODY DETACHED: Balanced Market at 15% Sales Ratio average (1.5 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 71% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Selling homes in Anmore and 3 to 4 bedroom properties

#### 13 Month **Market Trend**



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<sup>\*\*</sup>With minimum inventory of 10 in most instances



# PORT MOODY

# FEBRUARY 2019

#### Price Band & Bedroom CONDOS & TOWNHOMES

		0.1	0 1 0 1
SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	1	NA*
300,001 – 400,000	1	0	NA
400,001 - 500,000	18	1	6%
500,001 - 600,000	13	7	54%
600,001 - 700,000	14	7	50%
700,001 - 800,000	18	1	6%
800,001 - 900,000	13	1	8%
900,001 - 1,000,000	7	0	NA
1,000,001 - 1,250,000	3	3	100%
1,250,001 - 1,500,000	1	0	NA
1,500,001 - 1,750,000	3	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	91	21	23%
0 to 1 Bedroom	9	3	33%
2 Bedrooms	51	13	25%
3 Bedrooms	29	4	14%
4 Bedrooms & Greater	2	1	50%
TOTAL*	91	21	23%
			· · · · · · · · · · · · · · · · · · ·

TOTAL*	91	21	23%
SnapStats®	January	February	Variance
Inventory	77	91	18%
Solds	23	21	-9%
Sale Price	\$600,000	\$610,000	2%
Sale Price SQFT	\$602	\$647	7%
Sale to List Price Ratio	92%	95%	3%

#### Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Anmore	0	0	NA
Barber Street	0	0	NA
Belcarra	0	0	NA
College Park	8	2	25%
Glenayre	0	0	NA
Heritage Mountain	2	2	100%
Heritage Woods	14	0	NA
loco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	10	7	70%
Port Moody Centre	57	10	18%
Westwood Summit	0	0	NA
TOTAL*	91	21	23%

\*Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

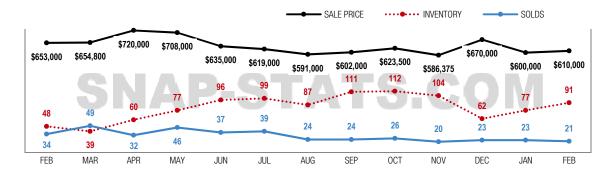
Days on Market

- Market Type Indicator PORT MOODY ATTACHED: Sellers Market at 23% Sales Ratio average (2.3 in 10 homes selling rate)
- Homes are selling on average 5% below list price
- Most Active Price Band\*\* \$500,000 to \$700,000 with average 52% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$400,000 to \$500,000, \$700,000 to \$800,000, Port Moody Centre and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in North Shore and up to 1 bedroom properties

-80%

12

#### 13 Month Market Trend



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<sup>\*\*</sup>With minimum inventory of 10 in most instances

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	3	3	100%
800,001 - 900,000	6	0	NA
900,001 - 1,000,000	0	3	NA*
1,000,001 - 1,250,000	6	1	17%
1,250,001 – 1,500,000	1	0	NA
1,500,001 – 1,750,000	1	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	1	0	NA
2,250,001 - 2,500,000	1	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	19	7	37%
2 Bedrooms & Less	0	0	NA
3 to 4 Bedrooms	15	6	40%
5 to 6 Bedrooms	3	1	33%
7 Bedrooms & More	1	0	NA
TOTAL*	19	7	37%

SnapStats®	January	February	Variance
Inventory	17	19	12%
Solds	3	7	133%
Sale Price	\$913,000	\$975,000	7%
Sale Price SQFT	\$433	\$395	-9%
Sale to List Price Ratio	100%	99%	-1%
Days on Market	34	13	-62%

#### Community DETACHED HOUSES

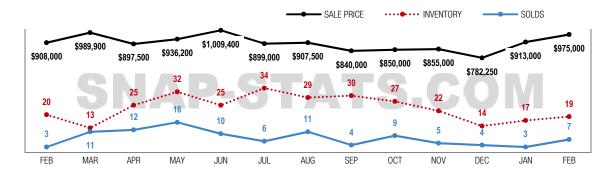
Inventory	Sales	Sales Ratio
7	3	43%
5	0	NA
0	0	NA
6	4	67%
1	0	NA
19	7	37%
	7 5 0 6 1	7 3 5 0 0 0 6 4 1 0

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator PITT MEADOWS DETACHED: Sellers Market at 37% Sales Ratio average (3.7 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* Insufficient data
- Buyers Best Bet\*\* Insufficient data
- Sellers Best Bet\*\* Insufficient data

#### 13 Month Market Trend



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<sup>\*\*</sup>With minimum inventory of 10 in most instances



#### Price Band & Bedroom CONDOS & TOWNHOMES

0	In	0-1	Onlan Datin
SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	6	3	50%
400,001 - 500,000	27	3	11%
500,001 - 600,000	16	0	NA
600,001 - 700,000	7	2	29%
700,001 - 800,000	3	0	NA
800,001 - 900,000	2	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	61	8	13%
0 to 1 Bedroom	7	1	14%
2 Bedrooms	34	5	15%
3 Bedrooms	17	1	6%
4 Bedrooms & Greater	3	1	33%
TOTAL*	61	8	13%

Community	CONDOS &	<b>TOWNHOMES</b>
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Inventory	Sales	Sales Ratio
29	3	10%
23	5	22%
3	0	NA
6	0	NA
0	0	NA
61	8	13%
	29 23 3 6 0	29 3 23 5 3 0 6 0 0 0

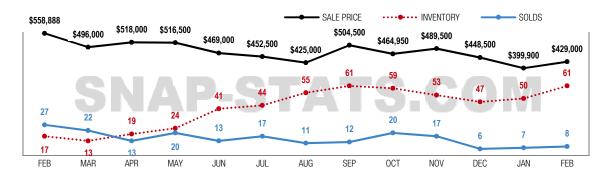
SnapStats®	January	February	Variance
Inventory	50	61	22%
Solds	7	8	14%
Sale Price	\$399,900	\$429,000	7%
Sale Price SQFT	\$421	\$405	-4%
Sale to List Price Ratio	98%	99%	1%
Days on Market	14	29	107%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator PITT MEADOWS ATTACHED: Balanced Market at 13% Sales Ratio average (1.3 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average 11% Sales Ratio (Buyers market)
- Buyers Best Bet\*\* Homes in Central Meadows and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Mid Meadows and 2 bedroom properties

#### 13 Month **Market Trend**



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<sup>\*\*</sup>With minimum inventory of 10 in most instances

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	4	1	25%
600,001 – 700,000	30	14	47%
700,001 – 800,000	45	8	18%
800,001 – 900,000	51	7	14%
900,001 - 1,000,000	64	7	11%
1,000,001 – 1,250,000	48	4	8%
1,250,001 – 1,500,000	25	2	8%
1,500,001 – 1,750,000	11	1	9%
1,750,001 - 2,000,000	8	0	NA
2,000,001 - 2,250,000	3	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	1	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	1	0	NA
TOTAL*	291	44	15%
2 Bedrooms & Less	14	2	14%
3 to 4 Bedrooms	155	30	19%
5 to 6 Bedrooms	111	12	11%
7 Bedrooms & More	11	0	NA
TOTAL*	291	44	15%

SnapStats®	January	February	Variance
Inventory	276	291	5%
Solds	32	44	38%
Sale Price	\$782,500	\$788,750	1%
Sale Price SQFT	\$341	\$345	1%
Sale to List Price Ratio	98%	99%	1%
Days on Market	29	25	-14%

#### **Community DETACHED HOUSES**

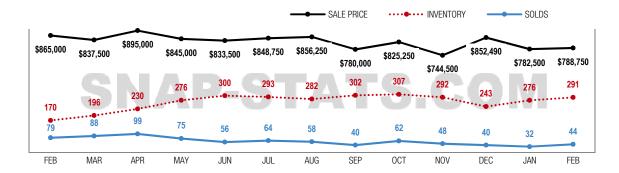
SnapStats®	Inventory	Sales	Sales Ratio
Albion	37	8	22%
Cottonwood	31	5	16%
East Central	33	8	24%
North	0	0	NA
Northeast	1	1	100%
Northwest	23	3	13%
Silver Valley	55	5	9%
Southwest	31	7	23%
Thornhill	28	2	7%
Websters Corners	14	2	14%
West Central	35	3	9%
Whonnock	3	0	NA
TOTAL*	291	44	15%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator MAPLE RIDGE DETACHED: Balanced Market at 15% Sales Ratio average (1.5 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$600,000 to \$700,000 with average 47% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1 mil to \$1.75 mil, Thornhill, West Central and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Selling homes in Albion, East Central, Southwest and 3 to 4 bedroom properties \*\*With minimum inventory of 10 in most instances

#### 13 Month **Market Trend**



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#### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats® \$0 – 100,000	Inventory		Sales Ratio
ΨΟ 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	27	6	22%
300,001 - 400,000	43	11	26%
400,001 - 500,000	40	12	30%
500,001 - 600,000	55	10	18%
600,001 - 700,000	24	7	29%
700,001 - 800,000	12	1	8%
800,001 - 900,000	1	0	NA
900,001 - 1,000,000	2	0	NA
1,000,001 - 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	204	47	23%
0 to 1 Bedroom	36	10	28%
2 Bedrooms	79	13	16%
3 Bedrooms	77	20	26%
4 Bedrooms & Greater	12	4	33%
TOTAL*	204	47	23%

SnapStats®	January	February	Variance
Inventory	201	204	1%
Solds	44	47	7%
Sale Price	\$444,000	\$470,000	6%
Sale Price SQFT	\$365	\$369	1%
Sale to List Price Ratio	96%	97%	1%
Dave on Market	11	20	-3/1%

#### Community CONDOS & TOWNHOMES

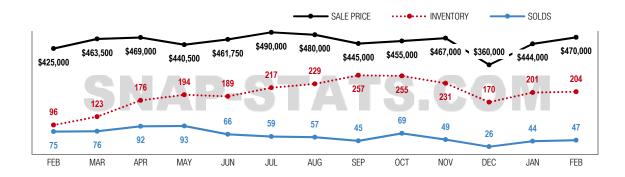
SnapStats®	Inventory	Sales	Sales Ratio
Albion	19	8	42%
Cottonwood	29	8	28%
East Central	71	19	27%
North	0	0	NA
Northeast	0	0	NA
Northwest	4	0	NA
Silver Valley	16	1	6%
Southwest	11	4	36%
Thornhill	0	1	NA*
Websters Corners	1	0	NA
West Central	53	6	11%
Whonnock	0	0	NA
TOTAL*	204	47	23%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator MAPLE RIDGE ATTACHED: Sellers Market at 23% Sales Ratio average (2.3 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average 30% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$700,000 to \$800,000, Silver Valley, West Central and 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Albion, Southwest and minimum 4 bedroom properties \*\*With minimum inventory of 10 in most instances

#### 13 Month **Market Trend**



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