

Everything you need to know about your Real Estate Market Today!

Compliments of:
SnapStats Publishing

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FRASER VALLEY EDITION

Surrey
South Surrey
White Rock
North Delta
Cloverdale
Langley
Abbotsford
Mission



Price Band & Bedroom DETACHED HOUSES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 0 | 0 | NA |
| 300,001 – 400,000 | 0 | 0 | NA |
| 400,001 – 500,000 | 1 | 0 | NA |
| 500,001 – 600,000 | 2 | 0 | NA |
| 600,001 – 700,000 | 11 | 1 | 9% |
| 700,001 – 800,000 | 57 | 11 | 19% |
| 800,001 – 900,000 | 120 | 21 | 18% |
| 900,001 – 1,000,000 | 162 | 33 | 20% |
| 1,000,001 – 1,250,000 | 241 | 33 | 14% |
| 1,250,001 – 1,500,000 | 191 | 17 | 9% |
| 1,500,001 – 1,750,000 | 83 | 7 | 8% |
| 1,750,001 – 2,000,000 | 54 | 3 | 6% |
| 2,000,001 – 2,250,000 | 15 | 0 | NA |
| 2,250,001 – 2,500,000 | 10 | 0 | NA |
| 2,500,001 – 2,750,000 | 9 | 0 | NA |
| 2,750,001 – 3,000,000 | 10 | 0 | NA |
| 3,000,001 – 3,500,000 | 2 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 968 | 126 | 13% |

| | | | |
|-------------------|-----|-----|-----|
| 2 Bedrooms & Less | 45 | 1 | 2% |
| 3 to 4 Bedrooms | 342 | 53 | 15% |
| 5 to 6 Bedrooms | 346 | 45 | 13% |
| 7 Bedrooms & More | 235 | 27 | 11% |
| TOTAL* | 968 | 126 | 13% |

| SnapStats® | July | August | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 976 | 968 | -1% |
| Solds | 130 | 126 | -3% |
| Sale Price | \$967,500 | \$992,750 | 3% |
| Sale Price SQFT | \$397 | \$378 | -5% |
| Sale to List Price Ratio | 98% | 98% | 0% |
| Days on Market | 19 | 22 | 16% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

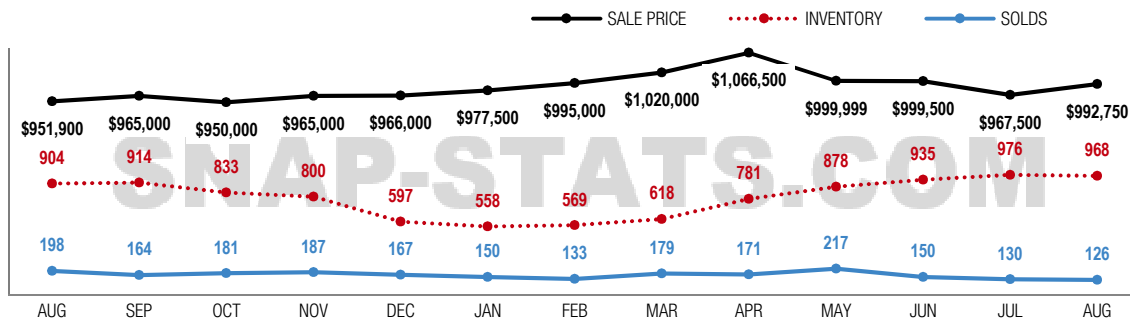
| SnapStats® | Inventory | Sales | Sales Ratio |
|--------------------------|-----------|-------|-------------|
| Bear Creek Green Timbers | 80 | 11 | 14% |
| Bolivar Heights | 80 | 5 | 6% |
| Bridgeview | 18 | 3 | 17% |
| Cedar Hills | 57 | 8 | 14% |
| East Newton | 103 | 17 | 17% |
| Fleetwood Tynehead | 136 | 15 | 11% |
| Fraser Heights | 74 | 16 | 22% |
| Guildford | 31 | 9 | 29% |
| Panorama Ridge | 78 | 7 | 9% |
| Port Kells | 3 | 1 | 33% |
| Queen Mary Park | 61 | 6 | 10% |
| Royal Heights | 14 | 0 | NA |
| Sullivan Station | 86 | 12 | 14% |
| West Newton | 80 | 13 | 16% |
| Whalley | 67 | 3 | 4% |
| TOTAL* | 968 | 126 | 13% |

Market Summary

- Market Type Indicator **SURREY DETACHED**: Balanced Market at 13% Sales Ratio average (1.3 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$900,000 to \$1 mil with average 20% Sales Ratio (Balanced market)
- Buyers Best Bet** Homes between \$1.75 mil to \$2 mil, Bolivar Heights, Whalley and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Guildford and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 1 | 0 | NA |
| 200,001 – 300,000 | 12 | 8 | 67% |
| 300,001 – 400,000 | 159 | 74 | 47% |
| 400,001 – 500,000 | 221 | 62 | 28% |
| 500,001 – 600,000 | 202 | 52 | 26% |
| 600,001 – 700,000 | 176 | 36 | 20% |
| 700,001 – 800,000 | 53 | 7 | 13% |
| 800,001 – 900,000 | 21 | 2 | 10% |
| 900,001 – 1,000,000 | 7 | 1 | 14% |
| 1,000,001 – 1,250,000 | 2 | 0 | NA |
| 1,250,001 – 1,500,000 | 0 | 0 | NA |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 854 | 242 | 28% |

| | | | |
|----------------------|-----|-----|-----|
| 0 to 1 Bedroom | 168 | 68 | 40% |
| 2 Bedrooms | 321 | 95 | 30% |
| 3 Bedrooms | 264 | 62 | 23% |
| 4 Bedrooms & Greater | 101 | 17 | 17% |
| TOTAL* | 854 | 242 | 28% |

| SnapStats® | July | August | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 824 | 854 | 4% |
| Solds | 213 | 242 | 14% |
| Sale Price | \$450,000 | \$440,500 | -2% |
| Sale Price SQFT | \$428 | \$420 | -2% |
| Sale to List Price Ratio | 98% | 98% | 0% |
| Days on Market | 15 | 14 | -7% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

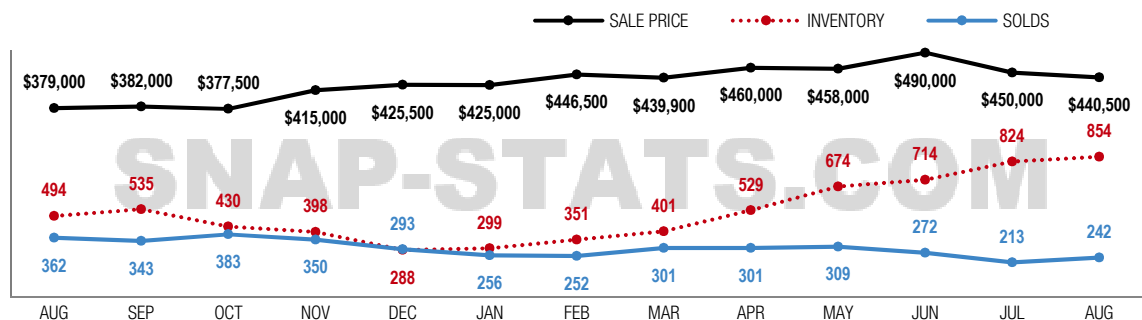
| SnapStats® | Inventory | Sales | Sales Ratio |
|--------------------------|-----------|-------|-------------|
| Bear Creek Green Timbers | 12 | 2 | 17% |
| Bolivar Heights | 14 | 3 | 21% |
| Bridgeview | 1 | 0 | NA |
| Cedar Hills | 3 | 0 | NA |
| East Newton | 78 | 23 | 29% |
| Fleetwood Tynehead | 99 | 28 | 28% |
| Fraser Heights | 6 | 0 | NA |
| Guildford | 119 | 40 | 34% |
| Panorama Ridge | 23 | 4 | 17% |
| Port Kells | 0 | 0 | NA |
| Queen Mary Park | 53 | 20 | 38% |
| Royal Heights | 0 | 1 | NA* |
| Sullivan Station | 96 | 24 | 25% |
| West Newton | 97 | 15 | 15% |
| Whalley | 253 | 82 | 32% |
| TOTAL* | 854 | 242 | 28% |

Market Summary

- Market Type Indicator **SURREY ATTACHED**: Sellers Market at 28% Sales Ratio average (2.8 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$200,000 to \$300,000 with average 67% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$800,000 to \$900,000, Bear Creek, Panorama Ridge, West Newton and minimum 4 bedrooms
- Sellers Best Bet** Selling homes in Guildford, Queen Mary Park, Whalley and up to 1 bedrooms

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 0 | 0 | NA |
| 300,001 – 400,000 | 0 | 0 | NA |
| 400,001 – 500,000 | 0 | 0 | NA |
| 500,001 – 600,000 | 1 | 0 | NA |
| 600,001 – 700,000 | 0 | 0 | NA |
| 700,001 – 800,000 | 0 | 1 | NA* |
| 800,001 – 900,000 | 6 | 2 | 33% |
| 900,001 – 1,000,000 | 15 | 3 | 20% |
| 1,000,001 – 1,250,000 | 101 | 13 | 13% |
| 1,250,001 – 1,500,000 | 122 | 13 | 11% |
| 1,500,001 – 1,750,000 | 65 | 6 | 9% |
| 1,750,001 – 2,000,000 | 69 | 5 | 7% |
| 2,000,001 – 2,250,000 | 36 | 1 | 3% |
| 2,250,001 – 2,500,000 | 59 | 2 | 3% |
| 2,500,001 – 2,750,000 | 23 | 2 | 9% |
| 2,750,001 – 3,000,000 | 38 | 2 | 5% |
| 3,000,001 – 3,500,000 | 30 | 0 | NA |
| 3,500,001 – 4,000,000 | 28 | 1 | 4% |
| 4,000,001 & Greater | 35 | 0 | NA |
| TOTAL* | 628 | 51 | 8% |

| | | | |
|-------------------|-----|----|-----|
| 2 Bedrooms & Less | 41 | 4 | 10% |
| 3 to 4 Bedrooms | 325 | 27 | 8% |
| 5 to 6 Bedrooms | 227 | 18 | 8% |
| 7 Bedrooms & More | 35 | 2 | 6% |
| TOTAL* | 628 | 51 | 8% |

| SnapStats® | July | August | Variance |
|--------------------------|-------------|-------------|----------|
| Inventory | 688 | 628 | -9% |
| Solds | 78 | 51 | -35% |
| Sale Price | \$1,550,000 | \$1,375,000 | -11% |
| Sale Price SQFT | \$489 | \$478 | -2% |
| Sale to List Price Ratio | 93% | 93% | 0% |
| Days on Market | 42 | 32 | -24% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

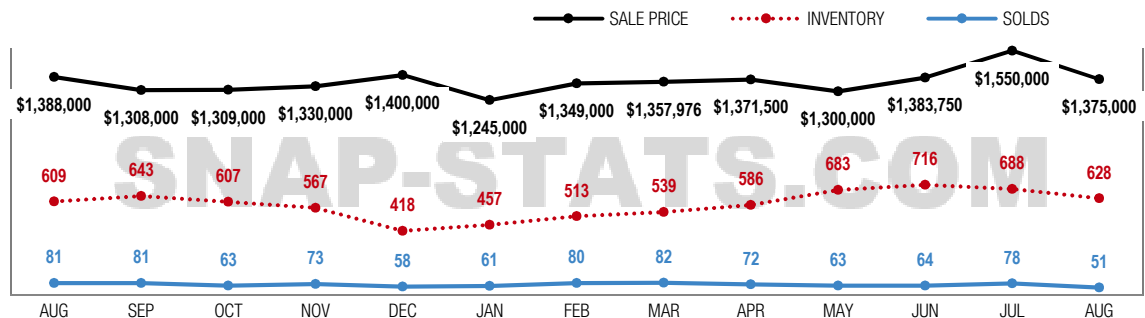
| SnapStats® | Inventory | Sales | Sales Ratio |
|---------------------------|-----------|-------|-------------|
| Crescent Beach Ocean Park | 115 | 16 | 14% |
| Elgin Chantrell | 97 | 4 | 4% |
| Grandview | 44 | 6 | 14% |
| Hazelmere | 1 | 0 | NA |
| King George Corridor | 67 | 8 | 12% |
| Morgan Creek | 49 | 4 | 8% |
| Pacific Douglas | 28 | 2 | 7% |
| Sunnyside Park | 59 | 4 | 7% |
| White Rock | 168 | 7 | 4% |
| TOTAL* | 628 | 51 | 8% |

Market Summary

- Market Type Indicator **S SURREY WHITE ROCK DETACHED**: Buyers Market at 8% Sales Ratio average (8 in 100 homes selling rate)
- Homes are selling on average 7% below list price
- Most Active Price Band** \$900,000 to \$1 mil with average 20% Sales Ratio (Balanced market)
- Buyers Best Bet** Homes between \$3.5 mil to \$4 mil, Elgin Chantrell, White Rock and minimum 7 bedrooms
- Sellers Best Bet** Selling homes in Crescent Beach, Grandview and up to 2 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 1 | 0 | NA |
| 200,001 – 300,000 | 4 | 0 | NA |
| 300,001 – 400,000 | 40 | 9 | 23% |
| 400,001 – 500,000 | 62 | 20 | 32% |
| 500,001 – 600,000 | 73 | 18 | 25% |
| 600,001 – 700,000 | 74 | 23 | 31% |
| 700,001 – 800,000 | 47 | 10 | 21% |
| 800,001 – 900,000 | 41 | 6 | 15% |
| 900,001 – 1,000,000 | 30 | 1 | 3% |
| 1,000,001 – 1,250,000 | 22 | 3 | 14% |
| 1,250,001 – 1,500,000 | 5 | 1 | 20% |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 4 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 1 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 1 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 405 | 91 | 22% |

| | | | |
|----------------------|-----|----|-----|
| 0 to 1 Bedroom | 39 | 6 | 15% |
| 2 Bedrooms | 226 | 40 | 18% |
| 3 Bedrooms | 78 | 31 | 40% |
| 4 Bedrooms & Greater | 62 | 14 | 23% |
| TOTAL* | 405 | 91 | 22% |

| SnapStats® | July | August | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 441 | 405 | -8% |
| Solds | 127 | 91 | -28% |
| Sale Price | \$590,000 | \$590,100 | 0% |
| Sale Price SQFT | \$455 | \$441 | -3% |
| Sale to List Price Ratio | 98% | 96% | -2% |
| Days on Market | 24 | 34 | 42% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

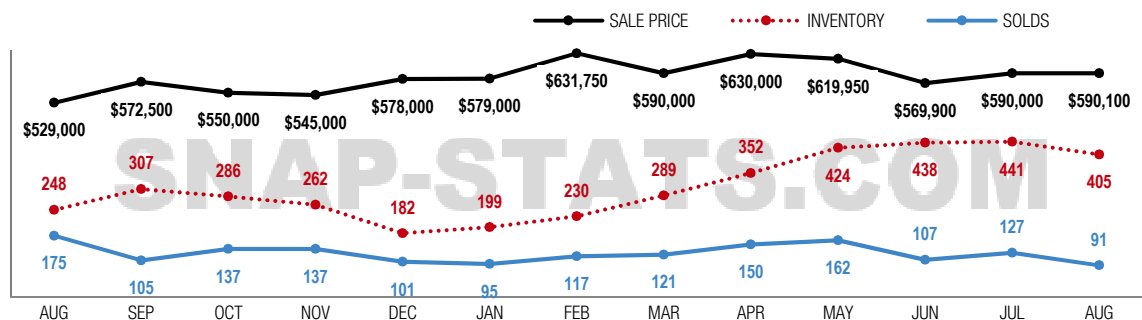
| SnapStats® | Inventory | Sales | Sales Ratio |
|---------------------------|-----------|-------|-------------|
| Crescent Beach Ocean Park | 12 | 2 | 17% |
| Elgin Chantrell | 8 | 0 | NA |
| Grandview | 94 | 26 | 28% |
| Hazelmere | 0 | 0 | NA |
| King George Corridor | 95 | 24 | 25% |
| Morgan Creek | 27 | 8 | 30% |
| Pacific Douglas | 10 | 4 | 40% |
| Sunnyside Park | 33 | 11 | 33% |
| White Rock | 126 | 16 | 13% |
| TOTAL* | 405 | 91 | 22% |

Market Summary

- Market Type Indicator **S SURREY WHITE ROCK ATTACHED**: Sellers Market at 22% Sales Ratio average (2.2 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band** \$400,000 to \$500,000 with average 32% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$900,000 to \$1 mil, Crescent Beach, White Rock and up to 1 bedrooms
- Sellers Best Bet** Selling homes in Pacific Douglas and 3 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 0 | 0 | NA |
| 300,001 – 400,000 | 0 | 0 | NA |
| 400,001 – 500,000 | 0 | 0 | NA |
| 500,001 – 600,000 | 0 | 0 | NA |
| 600,001 – 700,000 | 0 | 1 | NA* |
| 700,001 – 800,000 | 9 | 3 | 33% |
| 800,001 – 900,000 | 25 | 4 | 16% |
| 900,001 – 1,000,000 | 46 | 10 | 22% |
| 1,000,001 – 1,250,000 | 46 | 8 | 17% |
| 1,250,001 – 1,500,000 | 30 | 3 | 10% |
| 1,500,001 – 1,750,000 | 14 | 1 | 7% |
| 1,750,001 – 2,000,000 | 4 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 2 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 3 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 179 | 30 | 17% |

| | | | |
|-------------------|-----|----|-------|
| 2 Bedrooms & Less | 1 | 2 | 200%* |
| 3 to 4 Bedrooms | 100 | 18 | 18% |
| 5 to 6 Bedrooms | 65 | 7 | 11% |
| 7 Bedrooms & More | 13 | 3 | 23% |
| TOTAL* | 179 | 30 | 17% |

| SnapStats® | July | August | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 208 | 179 | -14% |
| Solds | 34 | 30 | -12% |
| Sale Price | \$979,000 | \$943,400 | -4% |
| Sale Price SQFT | \$437 | \$414 | -5% |
| Sale to List Price Ratio | 98% | 97% | -1% |
| Days on Market | 22 | 36 | 64% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

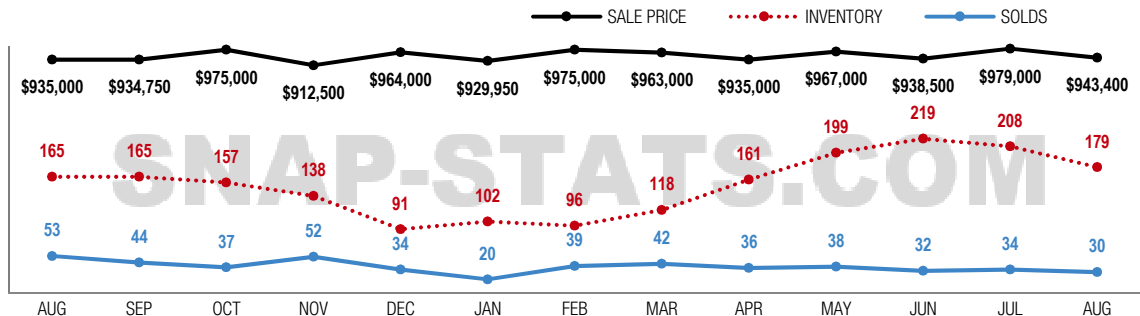
| SnapStats® | Inventory | Sales | Sales Ratio |
|----------------------|-----------|-------|-------------|
| Annieville | 42 | 6 | 14% |
| Nordel | 54 | 9 | 17% |
| Scottsdale | 42 | 9 | 21% |
| Sunshine Hills Woods | 41 | 6 | 15% |
| TOTAL* | 179 | 30 | 17% |

Market Summary

- Market Type Indicator **NORTH DELTA DETACHED**: Balanced Market at 17% Sales Ratio average (1.7 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$700,000 to \$800,000 with average 33% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.5 mil to \$1.75 mil, Annieville and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Scottsdale and minimum 7 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 2 | 0 | NA |
| 300,001 – 400,000 | 11 | 1 | 9% |
| 400,001 – 500,000 | 8 | 0 | NA |
| 500,001 – 600,000 | 8 | 4 | 50% |
| 600,001 – 700,000 | 9 | 1 | 11% |
| 700,001 – 800,000 | 8 | 2 | 25% |
| 800,001 – 900,000 | 3 | 2 | 67% |
| 900,001 – 1,000,000 | 0 | 0 | NA |
| 1,000,001 – 1,250,000 | 3 | 0 | NA |
| 1,250,001 – 1,500,000 | 0 | 0 | NA |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 52 | 10 | 19% |

| | | | |
|----------------------|----|----|-----|
| 0 to 1 Bedroom | 12 | 1 | 8% |
| 2 Bedrooms | 20 | 3 | 15% |
| 3 Bedrooms | 11 | 4 | 36% |
| 4 Bedrooms & Greater | 9 | 2 | 22% |
| TOTAL* | 52 | 10 | 19% |

| SnapStats® | July | August | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 47 | 52 | 11% |
| Solds | 8 | 10 | 25% |
| Sale Price | \$655,000 | \$594,550 | -9% |
| Sale Price SQFT | \$448 | \$452 | 1% |
| Sale to List Price Ratio | 99% | 99% | 0% |
| Days on Market | 12 | 19 | 58% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

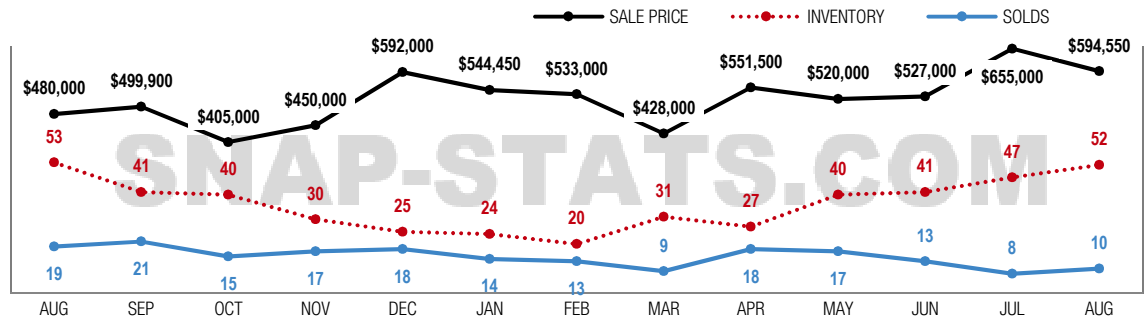
| SnapStats® | Inventory | Sales | Sales Ratio |
|----------------------|-----------|-------|-------------|
| Annieville | 11 | 1 | 9% |
| Nordel | 14 | 6 | 43% |
| Scottsdale | 25 | 2 | 8% |
| Sunshine Hills Woods | 2 | 1 | 50% |
| TOTAL* | 52 | 10 | 19% |

Market Summary

- Market Type Indicator **NORTH DELTA ATTACHED**: Balanced Market at 19% Sales Ratio average (1.9 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$500,000 to \$600,000 with average 50% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$300,000 to \$400,000, Annieville, Scottsdale and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in Nordel and 3 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 0 | 0 | NA |
| 300,001 – 400,000 | 0 | 0 | NA |
| 400,001 – 500,000 | 0 | 0 | NA |
| 500,001 – 600,000 | 0 | 0 | NA |
| 600,001 – 700,000 | 1 | 0 | NA |
| 700,001 – 800,000 | 4 | 8 | 200%* |
| 800,001 – 900,000 | 24 | 8 | 33% |
| 900,001 – 1,000,000 | 37 | 10 | 27% |
| 1,000,001 – 1,250,000 | 65 | 7 | 11% |
| 1,250,001 – 1,500,000 | 22 | 1 | 5% |
| 1,500,001 – 1,750,000 | 7 | 2 | 29% |
| 1,750,001 – 2,000,000 | 8 | 1 | 13% |
| 2,000,001 – 2,250,000 | 1 | 0 | NA |
| 2,250,001 – 2,500,000 | 4 | 0 | NA |
| 2,500,001 – 2,750,000 | 1 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 3 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 2 | 0 | NA |
| TOTAL* | 179 | 37 | 21% |

| | | | |
|-------------------|-----|----|-----|
| 2 Bedrooms & Less | 4 | 3 | 75% |
| 3 to 4 Bedrooms | 77 | 22 | 29% |
| 5 to 6 Bedrooms | 75 | 6 | 8% |
| 7 Bedrooms & More | 23 | 6 | 26% |
| TOTAL* | 179 | 37 | 21% |

| SnapStats® | July | August | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 187 | 179 | -4% |
| Solds | 46 | 37 | -20% |
| Sale Price | \$942,500 | \$920,000 | -2% |
| Sale Price SQFT | \$368 | \$397 | 8% |
| Sale to List Price Ratio | 99% | 99% | 0% |
| Days on Market | 14 | 32 | 129% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

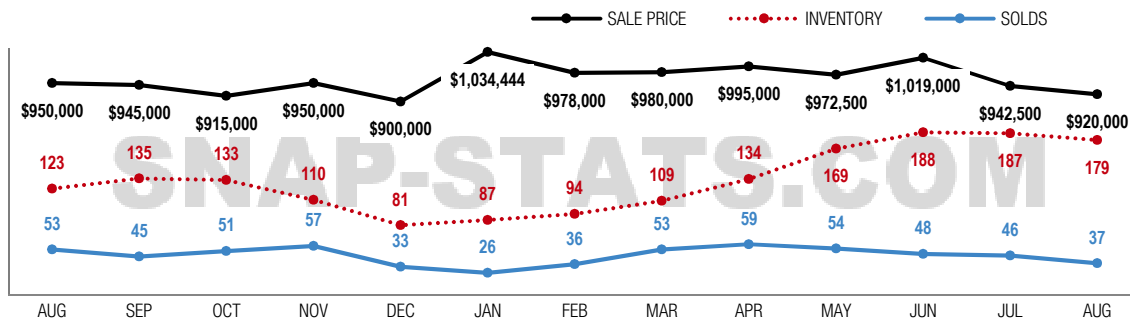
| SnapStats® | Inventory | Sales | Sales Ratio |
|------------|-----------|-------|-------------|
| Clayton | 40 | 9 | 23% |
| Cloverdale | 136 | 28 | 21% |
| Serpentine | 3 | 0 | NA |
| TOTAL* | 179 | 37 | 21% |

Market Summary

- Market Type Indicator **CLOVERDALE DETACHED**: Sellers Market at 21% Sales Ratio average (2.1 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$700,000 to \$800,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Cloverdale and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Clayton and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 3 | 2 | 67% |
| 300,001 – 400,000 | 30 | 10 | 33% |
| 400,001 – 500,000 | 26 | 16 | 62% |
| 500,001 – 600,000 | 60 | 20 | 33% |
| 600,001 – 700,000 | 53 | 12 | 23% |
| 700,001 – 800,000 | 18 | 3 | 17% |
| 800,001 – 900,000 | 1 | 0 | NA |
| 900,001 – 1,000,000 | 1 | 0 | NA |
| 1,000,001 – 1,250,000 | 0 | 0 | NA |
| 1,250,001 – 1,500,000 | 0 | 0 | NA |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 192 | 63 | 33% |

| | | | |
|----------------------|-----|----|-----|
| 0 to 1 Bedroom | 26 | 8 | 31% |
| 2 Bedrooms | 56 | 24 | 43% |
| 3 Bedrooms | 82 | 22 | 27% |
| 4 Bedrooms & Greater | 28 | 9 | 32% |
| TOTAL* | 192 | 63 | 33% |

| SnapStats® | July | August | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 186 | 192 | 3% |
| Solds | 76 | 63 | -17% |
| Sale Price | \$518,500 | \$528,000 | 2% |
| Sale Price SQFT | \$421 | \$420 | 0% |
| Sale to List Price Ratio | 98% | 100% | 2% |
| Days on Market | 12 | 20 | 67% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

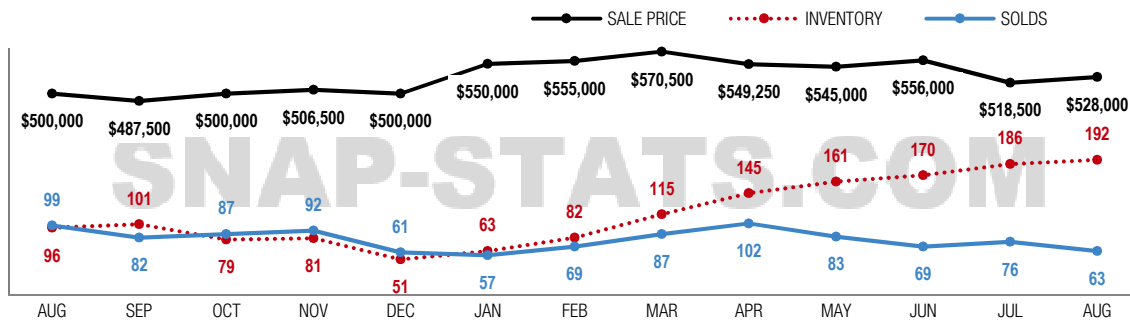
| SnapStats® | Inventory | Sales | Sales Ratio |
|------------|-----------|-------|-------------|
| Clayton | 124 | 39 | 31% |
| Cloverdale | 68 | 24 | 35% |
| Serpentine | 0 | 0 | NA |
| TOTAL* | 192 | 63 | 33% |

Market Summary

- Market Type Indicator **CLOVERDALE ATTACHED**: Sellers Market at 33% Sales Ratio average (3.3 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$400,000 to \$500,000 with average 62% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$700,000 to \$800,000, Clayton and 3 bedroom properties
- Sellers Best Bet** Selling homes in Cloverdale and 2 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 1 | 0 | NA |
| 200,001 – 300,000 | 0 | 0 | NA |
| 300,001 – 400,000 | 0 | 0 | NA |
| 400,001 – 500,000 | 0 | 0 | NA |
| 500,001 – 600,000 | 3 | 2 | 67% |
| 600,001 – 700,000 | 19 | 3 | 16% |
| 700,001 – 800,000 | 27 | 7 | 26% |
| 800,001 – 900,000 | 46 | 13 | 28% |
| 900,001 – 1,000,000 | 65 | 14 | 22% |
| 1,000,001 – 1,250,000 | 96 | 20 | 21% |
| 1,250,001 – 1,500,000 | 57 | 3 | 5% |
| 1,500,001 – 1,750,000 | 26 | 1 | 4% |
| 1,750,001 – 2,000,000 | 17 | 1 | 6% |
| 2,000,001 – 2,250,000 | 7 | 0 | NA |
| 2,250,001 – 2,500,000 | 6 | 1 | 17% |
| 2,500,001 – 2,750,000 | 4 | 0 | NA |
| 2,750,001 – 3,000,000 | 4 | 0 | NA |
| 3,000,001 – 3,500,000 | 5 | 0 | NA |
| 3,500,001 – 4,000,000 | 3 | 0 | NA |
| 4,000,001 & Greater | 9 | 0 | NA |
| TOTAL* | 395 | 65 | 16% |

| | | | |
|-------------------|-----|----|-----|
| 2 Bedrooms & Less | 20 | 1 | 5% |
| 3 to 4 Bedrooms | 233 | 38 | 16% |
| 5 to 6 Bedrooms | 122 | 25 | 20% |
| 7 Bedrooms & More | 20 | 1 | 5% |
| TOTAL* | 395 | 65 | 16% |

| SnapStats® | July | August | Variance |
|--------------------------|-------------|-----------|----------|
| Inventory | 410 | 395 | -4% |
| Solds | 77 | 65 | -16% |
| Sale Price | \$1,010,000 | \$979,000 | -3% |
| Sale Price SQFT | \$412 | \$413 | 0% |
| Sale to List Price Ratio | 97% | 98% | 1% |
| Days on Market | 25 | 26 | 4% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

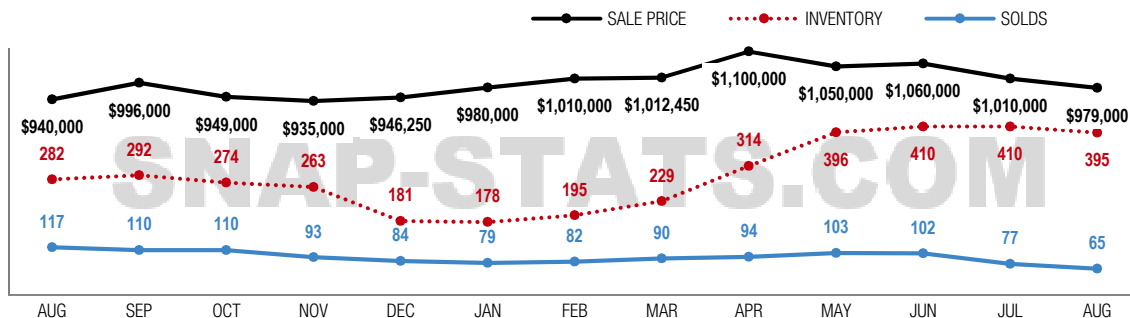
| SnapStats® | Inventory | Sales | Sales Ratio |
|-------------------------|-----------|-------|-------------|
| Aldergrove | 47 | 9 | 19% |
| Brookwood | 67 | 5 | 7% |
| Campbell Valley | 15 | 0 | NA |
| County Line Glen Valley | 3 | 0 | NA |
| Fort Langley | 18 | 0 | NA |
| Langley City | 72 | 11 | 15% |
| Murrayville | 25 | 6 | 24% |
| Otter District | 4 | 0 | NA |
| Salmon River | 21 | 5 | 24% |
| Walnut Grove | 39 | 13 | 33% |
| Willoughby Heights | 84 | 16 | 19% |
| TOTAL* | 395 | 65 | 16% |

Market Summary

- Market Type Indicator **LANGLEY DETACHED**: Balanced Market at 16% Sales Ratio average (1.6 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$800,000 to \$900,000 with average 28% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$2 mil, Brookwood and up to 2 / minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Walnut Grove and 5 to 6 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 11 | 1 | 9% |
| 300,001 – 400,000 | 80 | 27 | 34% |
| 400,001 – 500,000 | 97 | 33 | 34% |
| 500,001 – 600,000 | 123 | 35 | 28% |
| 600,001 – 700,000 | 97 | 16 | 16% |
| 700,001 – 800,000 | 31 | 6 | 19% |
| 800,001 – 900,000 | 9 | 0 | NA |
| 900,001 – 1,000,000 | 3 | 0 | NA |
| 1,000,001 – 1,250,000 | 1 | 0 | NA |
| 1,250,001 – 1,500,000 | 1 | 0 | NA |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 453 | 118 | 26% |

| | | | |
|----------------------|-----|-----|-----|
| 0 to 1 Bedroom | 60 | 15 | 25% |
| 2 Bedrooms | 210 | 60 | 29% |
| 3 Bedrooms | 141 | 37 | 26% |
| 4 Bedrooms & Greater | 42 | 6 | 14% |
| TOTAL* | 453 | 118 | 26% |

| SnapStats® | July | August | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 427 | 453 | 6% |
| Solds | 138 | 118 | -14% |
| Sale Price | \$465,000 | \$490,000 | 5% |
| Sale Price SQFT | \$387 | \$417 | 8% |
| Sale to List Price Ratio | 98% | 99% | 1% |
| Days on Market | 13 | 19 | 46% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

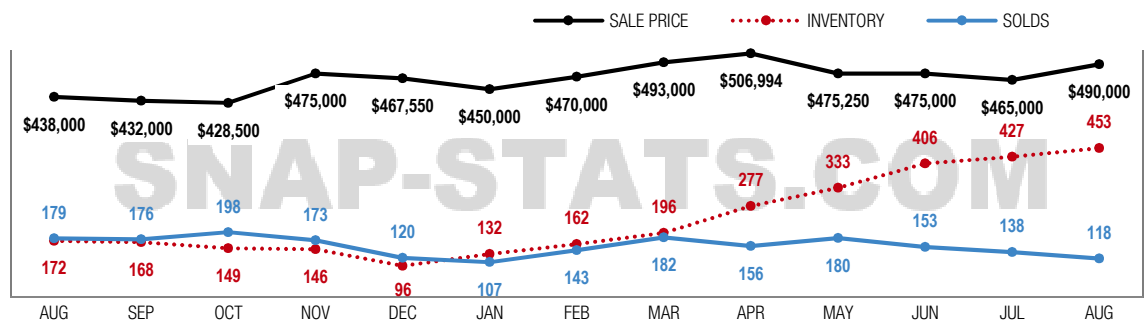
| SnapStats® | Inventory | Sales | Sales Ratio |
|-------------------------|-----------|-------|-------------|
| Aldergrove | 14 | 3 | 21% |
| Brookwood | 0 | 0 | NA |
| Campbell Valley | 0 | 0 | NA |
| County Line Glen Valley | 0 | 0 | NA |
| Fort Langley | 8 | 0 | NA |
| Langley City | 154 | 32 | 21% |
| Murrayville | 17 | 8 | 47% |
| Otter District | 0 | 0 | NA |
| Salmon River | 5 | 3 | 60% |
| Walnut Grove | 46 | 23 | 50% |
| Willoughby Heights | 209 | 49 | 23% |
| TOTAL* | 453 | 118 | 26% |

Market Summary

- Market Type Indicator **LANGLEY ATTACHED**: Sellers Market at 26% Sales Ratio average (2.6 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$300,000 to \$500,000 with average 34% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$200,000 to \$300,000, Aldergrove, Langley City and Willoughby Heights
- Sellers Best Bet** Selling homes in Murrayville, Walnut Grove and 2 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 0 | 0 | NA |
| 300,001 – 400,000 | 0 | 0 | NA |
| 400,001 – 500,000 | 3 | 1 | 33% |
| 500,001 – 600,000 | 8 | 3 | 38% |
| 600,001 – 700,000 | 51 | 19 | 37% |
| 700,001 – 800,000 | 118 | 24 | 20% |
| 800,001 – 900,000 | 69 | 13 | 19% |
| 900,001 – 1,000,000 | 44 | 7 | 16% |
| 1,000,001 – 1,250,000 | 52 | 8 | 15% |
| 1,250,001 – 1,500,000 | 33 | 0 | NA |
| 1,500,001 – 1,750,000 | 13 | 1 | 8% |
| 1,750,001 – 2,000,000 | 2 | 0 | NA |
| 2,000,001 – 2,250,000 | 4 | 0 | NA |
| 2,250,001 – 2,500,000 | 5 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 2 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 404 | 76 | 19% |

| | | | |
|-------------------|-----|----|-----|
| 2 Bedrooms & Less | 11 | 1 | 9% |
| 3 to 4 Bedrooms | 195 | 44 | 23% |
| 5 to 6 Bedrooms | 162 | 27 | 17% |
| 7 Bedrooms & More | 36 | 4 | 11% |
| TOTAL* | 404 | 76 | 19% |

| SnapStats® | July | August | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 417 | 404 | -3% |
| Solds | 66 | 76 | 15% |
| Sale Price | \$809,000 | \$758,500 | -6% |
| Sale Price SQFT | \$311 | \$315 | 1% |
| Sale to List Price Ratio | 99% | 95% | -4% |
| Days on Market | 17 | 18 | 6% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

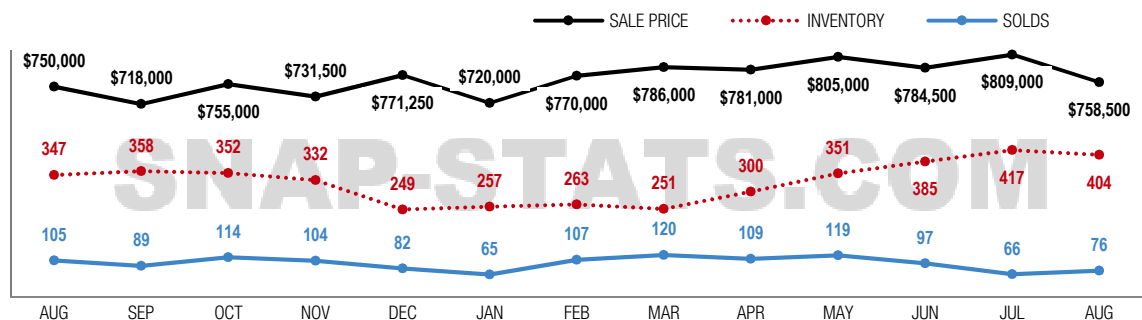
| SnapStats® | Inventory | Sales | Sales Ratio |
|--------------------|-----------|-------|-------------|
| Abbotsford East | 159 | 26 | 16% |
| Abbotsford West | 125 | 25 | 20% |
| Aberdeen | 17 | 6 | 35% |
| Bradner | 1 | 1 | 100% |
| Central Abbotsford | 73 | 14 | 19% |
| Matsqui | 4 | 2 | 50% |
| Poplar | 21 | 2 | 10% |
| Sumas Mountain | 1 | 0 | NA |
| Sumas Prairie | 3 | 0 | NA |
| TOTAL* | 404 | 76 | 19% |

Market Summary

- Market Type Indicator **ABBOTSFORD DETACHED**: Balanced Market at 19% Sales Ratio average (1.9 in 10 homes selling rate)
- Homes are selling on average 5% below list price
- Most Active Price Band** \$500,000 to \$700,000 with average 38% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.5 mil to \$1.75 mil, Poplar and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Aberdeen and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 3 | 2 | 67% |
| 200,001 – 300,000 | 112 | 22 | 20% |
| 300,001 – 400,000 | 141 | 32 | 23% |
| 400,001 – 500,000 | 93 | 13 | 14% |
| 500,001 – 600,000 | 63 | 6 | 10% |
| 600,001 – 700,000 | 20 | 1 | 5% |
| 700,001 – 800,000 | 4 | 2 | 50% |
| 800,001 – 900,000 | 1 | 0 | NA |
| 900,001 – 1,000,000 | 1 | 0 | NA |
| 1,000,001 – 1,250,000 | 0 | 0 | NA |
| 1,250,001 – 1,500,000 | 0 | 0 | NA |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 438 | 78 | 18% |

| | | | |
|----------------------|-----|----|-----|
| 0 to 1 Bedroom | 58 | 9 | 16% |
| 2 Bedrooms | 277 | 50 | 18% |
| 3 Bedrooms | 83 | 15 | 18% |
| 4 Bedrooms & Greater | 20 | 4 | 20% |
| TOTAL* | 438 | 78 | 18% |

| SnapStats® | July | August | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 422 | 438 | 4% |
| Solds | 113 | 78 | -31% |
| Sale Price | \$347,000 | \$335,000 | -3% |
| Sale Price SQFT | \$308 | \$325 | 6% |
| Sale to List Price Ratio | 97% | 98% | 1% |
| Days on Market | 18 | 26 | 44% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

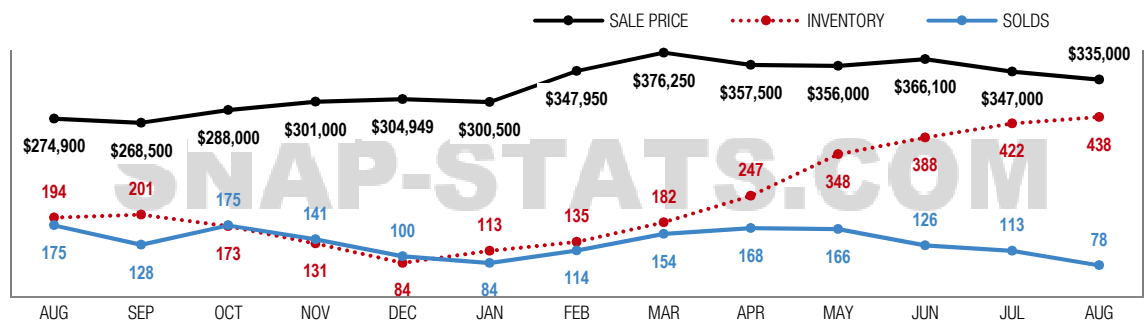
| SnapStats® | Inventory | Sales | Sales Ratio |
|--------------------|-----------|-------|-------------|
| Abbotsford East | 55 | 10 | 18% |
| Abbotsford West | 149 | 31 | 21% |
| Aberdeen | 2 | 1 | 50% |
| Bradner | 0 | 0 | NA |
| Central Abbotsford | 212 | 31 | 15% |
| Matsqui | 0 | 0 | NA |
| Poplar | 20 | 5 | 25% |
| Sumas Mountain | 0 | 0 | NA |
| Sumas Prairie | 0 | 0 | NA |
| TOTAL* | 438 | 78 | 18% |

Market Summary

- Market Type Indicator **ABBOTSFORD ATTACHED**: Balanced Market at 18% Sales Ratio average (1.8 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$300,000 to \$400,000 with average 23% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$600,000 to \$700,000, Central Abbotsford and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in Poplar and minimum 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 1 | 0 | NA |
| 300,001 – 400,000 | 0 | 2 | NA* |
| 400,001 – 500,000 | 7 | 5 | 71% |
| 500,001 – 600,000 | 19 | 12 | 63% |
| 600,001 – 700,000 | 45 | 15 | 33% |
| 700,001 – 800,000 | 49 | 7 | 14% |
| 800,001 – 900,000 | 28 | 3 | 11% |
| 900,001 – 1,000,000 | 18 | 2 | 11% |
| 1,000,001 – 1,250,000 | 19 | 1 | 5% |
| 1,250,001 – 1,500,000 | 8 | 0 | NA |
| 1,500,001 – 1,750,000 | 2 | 0 | NA |
| 1,750,001 – 2,000,000 | 4 | 0 | NA |
| 2,000,001 – 2,250,000 | 2 | 0 | NA |
| 2,250,001 – 2,500,000 | 3 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 205 | 47 | 23% |

| | | | |
|-------------------|-----|----|-----|
| 2 Bedrooms & Less | 11 | 5 | 45% |
| 3 to 4 Bedrooms | 98 | 30 | 31% |
| 5 to 6 Bedrooms | 89 | 12 | 13% |
| 7 Bedrooms & More | 7 | 0 | NA |
| TOTAL* | 205 | 47 | 23% |

| SnapStats® | July | August | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 224 | 205 | -8% |
| Solds | 38 | 47 | 24% |
| Sale Price | \$681,500 | \$650,000 | -5% |
| Sale Price SQFT | \$293 | \$278 | -5% |
| Sale to List Price Ratio | 98% | 100% | 2% |
| Days on Market | 36 | 29 | -19% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

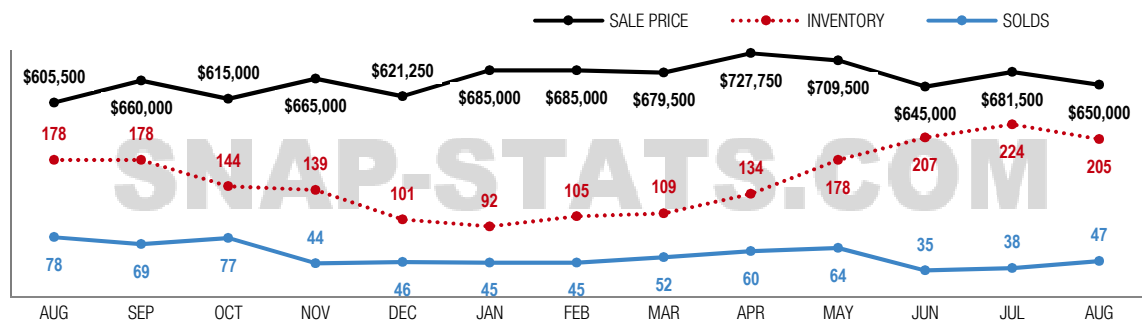
| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------|-----------|-------|-------------|
| Dewdney Deroche | 0 | 1 | NA* |
| Durieu | 2 | 0 | NA |
| Hatzic | 20 | 0 | NA |
| Hemlock | 2 | 0 | NA |
| Lake Errock | 8 | 9 | 113%* |
| Mission | 165 | 36 | 22% |
| Mission West | 5 | 0 | NA |
| Stave Falls | 1 | 1 | 100% |
| Steelhead | 2 | 0 | NA |
| TOTAL* | 205 | 47 | 23% |

Market Summary

- Market Type Indicator **MISSION DETACHED**: Sellers Market at 23% Sales Ratio average (2.3 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$500,000 to \$600,000 with average 63% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1 mil to \$1.25 mil, Mission and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Lake Errock and up to 2 bedroom properties

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13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 2 | 1 | 50% |
| 200,001 – 300,000 | 7 | 0 | NA |
| 300,001 – 400,000 | 6 | 4 | 67% |
| 400,001 – 500,000 | 4 | 2 | 50% |
| 500,001 – 600,000 | 9 | 3 | 33% |
| 600,001 – 700,000 | 0 | 0 | NA |
| 700,001 – 800,000 | 0 | 0 | NA |
| 800,001 – 900,000 | 0 | 0 | NA |
| 900,001 – 1,000,000 | 0 | 0 | NA |
| 1,000,001 – 1,250,000 | 0 | 0 | NA |
| 1,250,001 – 1,500,000 | 0 | 0 | NA |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 28 | 10 | 36% |

| | | | |
|----------------------|----|----|-----|
| 0 to 1 Bedroom | 6 | 1 | 17% |
| 2 Bedrooms | 8 | 4 | 50% |
| 3 Bedrooms | 12 | 4 | 33% |
| 4 Bedrooms & Greater | 2 | 1 | 50% |
| TOTAL* | 28 | 10 | 36% |

| SnapStats® | July | August | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 33 | 28 | -15% |
| Solds | 8 | 10 | 25% |
| Sale Price | \$397,500 | \$407,500 | 3% |
| Sale Price SQFT | \$334 | \$338 | 1% |
| Sale to List Price Ratio | 99% | 98% | -1% |
| Days on Market | 5 | 34 | 580% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

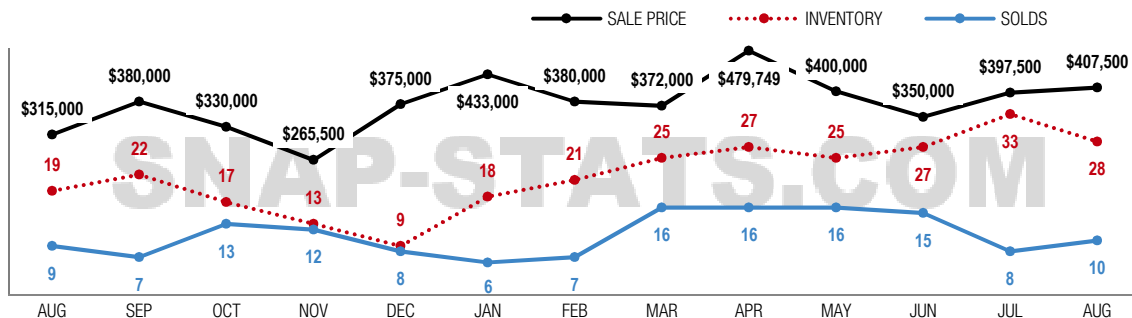
| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------|-----------|-------|-------------|
| Dewdney Deroche | 0 | 0 | NA |
| Durieu | 0 | 0 | NA |
| Hatzic | 0 | 0 | NA |
| Hemlock | 6 | 1 | 17% |
| Lake Errock | 0 | 0 | NA |
| Mission | 22 | 9 | 41% |
| Mission West | 0 | 0 | NA |
| Stave Falls | 0 | 0 | NA |
| Steelhead | 0 | 0 | NA |
| TOTAL* | 28 | 10 | 36% |

Market Summary

- Market Type Indicator **MISSION ATTACHED**: Sellers Market at 36% Sales Ratio average (3.6 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** *Insufficient data but with 4 sales \$300,000 to \$400,000*
- Buyers Best Bet** Homes with 3 bedrooms
- Sellers Best Bet** Selling homes in Mission and 2 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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