Everything you need to know about your Real Estate Market Today!

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## SnapStats

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Burnaby
New Westminster
Coquitlam
Port Coquitlam
Port Moody
Pitt Meadows
Maple Ridge


|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 1 | NA* |
| 600,001-700,000 | 0 | 0 | NA |
| 700,001-800,000 | 0 | 1 | $N A^{*}$ |
| 800,001-900,000 | 0 | 0 | NA |
| 900,001-1,000,000 | 0 | 2 | $N A^{*}$ |
| 1,000,001-1,250,000 | 26 | 9 | 35\% |
| 1,250,001-1,500,000 | 102 | 9 | 9\% |
| 1,500,001-1,750,000 | 93 | 11 | 12\% |
| 1,750,001-2,000,000 | 84 | 4 | 5\% |
| 2,000,001-2,250,000 | 34 | 3 | 9\% |
| 2,250,001-2,500,000 | 65 | 1 | 2\% |
| 2,500,001-2,750,000 | 20 | 3 | 15\% |
| 2,750,001-3,000,000 | 41 | 0 | NA |
| 3,000,001-3,500,000 | 17 | 0 | NA |
| 3,500,001-4,000,000 | 13 | 1 | 8\% |
| 4,000,001 \& Greater | 5 | 0 | NA |
| TOTAL* | 500 | 45 | 9\% |
| 2 Bedrooms \& Less | 15 | 3 | 20\% |
| 3 to 4 Bedrooms | 157 | 18 | 11\% |
| 5 to 6 Bedrooms | 218 | 19 | 9\% |
| 7 Bedrooms \& More | 110 | 5 | 5\% |
| TOTAL* | 500 | 45 | 9\% |
| SnapStats ${ }^{\text {a }}$ | September | October | Variance |
| Inventory | 495 | 500 | 1\% |
| Solds | 40 | 45 | 13\% |
| Sale Price | \$1,747,500 | \$1,565,000 | -10\% |
| Sale Price SQFT | \$634 | \$608 | -4\% |
| Sale to List Price Ratio | 94\% | 98\% | 4\% |
| Days on Market | 31 | 41 | 32\% |

Community DETACHED HOUSES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| Big Bend | 2 | 1 | 50\% |
| Brentwood Park | 14 | 0 | NA |
| Buckingham Heights | 11 | 1 | 9\% |
| Burnaby Hospital | 17 | 1 | 6\% |
| Burnaby Lake | 15 | 3 | 20\% |
| Cariboo | 1 | 0 | NA |
| Capitol Hill | 33 | 5 | 15\% |
| Central | 13 | 0 | NA |
| Central Park | 8 | 0 | NA |
| Deer Lake | 11 | 1 | 9\% |
| Deer Lake Place | 6 | 2 | 33\% |
| East Burnaby | 36 | 3 | 8\% |
| Edmonds | 16 | 1 | 6\% |
| Forest Glen | 12 | 3 | 25\% |
| Forest Hills | 0 | 1 | NA* |
| Garden Village | 11 | 1 | 9\% |
| Government Road | 20 | 3 | 15\% |
| Greentree Village | 7 | 1 | 14\% |
| Highgate | 22 | 2 | 9\% |
| Metrotown | 18 | 2 | 11\% |
| Montecito | 9 | 1 | 11\% |
| Oakdale | 2 | 0 | NA |
| Oaklands | 0 | 0 | NA |
| Parkcrest | 20 | 0 | NA |
| Simon Fraser Hills | 0 | 0 | NA |
| Simon Fraser University SFU | 9 | 0 | NA |
| South Slope | 42 | 3 | 7\% |
| Sperling-Duthie | 31 | 4 | 13\% |
| Sullivan Heights | 3 | 0 | NA |
| Suncrest | 8 | 0 | NA |
| The Crest | 20 | 0 | NA |
| Upper Deer Lake | 23 | 1 | 4\% |
| Vancouver Heights | 22 | 2 | 9\% |
| Westridge | 18 | 0 | NA |
| Willingdon Heights | 20 | 3 | 15\% |
| TOTAL* | 500 | 45 | 9\% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If >100\% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary - Market Type Indicator BURNABY DETACHED: Buyers Market at 9\% Sales Ratio average ( 9 in 100 homes selling rate)

- Homes are selling on average $2 \%$ below list price
- Most Active Price Band** $\$ 1$ mil to $\$ 1.25$ mil with average $35 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 2.25$ mil to $\$ 2.5$ mil, Upper Deer Lake and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Burnaby Lake, Forest Glen and up to 2 bedroom properties
**With minimum inventory of 10 in most instances


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REALTOR*

## Price Band \& Bedroom CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 28 | 8 | 29\% |
| 400,001-500,000 | 89 | 26 | 29\% |
| 500,001-600,000 | 164 | 27 | 16\% |
| 600,001-700,000 | 144 | 30 | 21\% |
| 700,001-800,000 | 109 | 17 | 16\% |
| 800,001-900,000 | 89 | 13 | 15\% |
| 900,001-1,000,000 | 60 | 3 | 5\% |
| 1,000,001-1,250,000 | 34 | 6 | 18\% |
| 1,250,001-1,500,000 | 15 | 0 | NA |
| 1,500,001-1,750,000 | 8 | 1 | 13\% |
| 1,750,001-2,000,000 | 5 | 0 | NA |
| 2,000,001-2,250,000 | 2 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 747 | 131 | 18\% |
| 0 to 1 Bedroom | 159 | 34 | 21\% |
| 2 Bedrooms | 448 | 75 | 17\% |
| 3 Bedrooms | 115 | 18 | 16\% |
| 4 Bedrooms \& Greater | 25 | 4 | 16\% |
| TOTAL* | 747 | 131 | 18\% |
| SnapStats® | September | October | Variance |
| Inventory | 668 | 747 | 12\% |
| Solds | 130 | 131 | 1\% |
| Sale Price | \$622,500 | \$615,000 | -1\% |
| Sale Price SQFT | \$695 | \$678 | -2\% |
| Sale to List Price Ratio | 98\% | 98\% | 0\% |
| Days on Market | 23 | 20 | -13\% |

Community CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| Big Bend | 2 | 0 | NA |
| Brentwood Park | 109 | 23 | 21\% |
| Buckingham Heights | 0 | 0 | NA |
| Burnaby Hospital | 3 | 0 | NA |
| Burnaby Lake | 5 | 2 | 40\% |
| Cariboo | 17 | 2 | 12\% |
| Capitol Hill | 9 | 3 | 33\% |
| Central | 19 | 1 | 5\% |
| Central Park | 26 | 2 | 8\% |
| Deer Lake | 0 | 0 | NA |
| Deer Lake Place | 0 | 0 | NA |
| East Burnaby | 9 | 1 | 11\% |
| Edmonds | 42 | 8 | 19\% |
| Forest Glen | 35 | 13 | 37\% |
| Forest Hills | 10 | 1 | 10\% |
| Garden Village | 0 | 0 | NA |
| Government Road | 26 | 5 | 19\% |
| Greentree Village | 5 | 1 | 20\% |
| Highgate | 81 | 18 | 22\% |
| Metrotown | 197 | 20 | 10\% |
| Montecito | 7 | 0 | NA |
| Oakdale | 0 | 0 | NA |
| Oaklands | 6 | 1 | 17\% |
| Parkcrest | 0 | 0 | NA |
| Simon Fraser Hills | 8 | 3 | 38\% |
| Simon Fraser University SFU | 32 | 9 | 28\% |
| South Slope | 33 | 7 | 21\% |
| Sperling-Duthie | 1 | 0 | NA |
| Sullivan Heights | 34 | 4 | 12\% |
| Suncrest | 0 | 0 | NA |
| The Crest | 11 | 1 | 9\% |
| Upper Deer Lake | 1 | 0 | NA |
| Vancouver Heights | 9 | 3 | 33\% |
| Westridge | 5 | 2 | 40\% |
| Willingdon Heights | 5 | 1 | 20\% |
| TOTAL* | 747 | 131 | 18\% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If >100\% MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator BURNABY ATTACHED: Balanced Market at $18 \%$ Sales Ratio average ( 1.8 in 10 homes selling rate)

- Homes are selling on average 2\% below list price
- Most Active Price Band** $\$ 300,000$ to $\$ 500,000$ with average 29\% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$900,000 to $\$ 1$ mil, Central and minimum 2 bedroom properties
- Sellers Best Bet** Selling homes in Capitol Hill, Forest Glen, Vancouver Heights and up to 1 bedroom properties **With minimum inventory of 10 in most instances



# SnapStałs 

|  | Inventory | Sales | Sales Ratio |  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA | Brunette | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA | Connaught Heights | 13 | 2 | 15\% |
| 200,001-300,000 | 0 | 0 | NA | Downtown | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA | Fraserview |  | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA | GlenBrooke North | 9 | 4 | 44\% |
| 500,001-600,000 | 0 | 0 | NA | Moody Park | 7 | 1 | 14\% |
| 600,001-700,000 | 0 | 0 | NA | North Arm | 0 | 0 | NA |
| 700,001-800,000 | 0 | 0 | NA | Quay | 0 | 0 | NA |
| 800,001-900,000 | 2 | 1 | 50\% | Queensborough | 36 | 3 | 8\% |
| 900,001-1,000,000 | 15 | 0 | NA | Queens Park | 12 | 1 | 8\% |
| 1,000,001-1,250,000 | 36 | 6 | 17\% | Sapperton | 11 | 0 | NA |
| 1,250,001-1,500,000 | 35 | 3 | 9\% | The Heights | 19 | 2 | 11\% |
| 1,500,001-1,750,000 | 17 |  | 18\% | Uptown | 4 | 0 | NA |
| 1,750,001-2,000,000 | 11 | 1 | 9\% | West End | 17 | 1 | 6\% |
| 2,000,001-2,250,000 | 5 | 0 | NA | TOTAL* | 129 | 14 | 11\% |
| 2,250,001-2,500,000 | 2 | 0 | NA |  |  |  |  |
| 2,500,001-2,750,000 | 1 | 0 | NA |  |  |  |  |
| 2,750,001-3,000,000 | 2 | 0 | NA |  |  |  |  |
| 3,000,001-3,500,000 | 0 | 0 | NA |  |  |  |  |
| 3,500,001-4,000,000 |  | 0 | NA |  |  |  |  |
| 4,000,001 \& Greater | 2 | 0 | NA |  |  |  |  |
| TOTAL* | 129 | 14 | 11\% |  |  |  |  |
| 2 Bedrooms \& Less | 9 | 0 | NA |  |  |  |  |
| 3 to 4 Bedrooms | 66 | 5 | 8\% |  |  |  |  |
| 5 to 6 Bedrooms | 41 |  | 22\% |  |  |  |  |
| 7 Bedrooms \& More | 13 | 0 | NA |  |  |  |  |
| TOTAL* | 129 | 14 | 11\% |  |  |  |  |
| SnapStats® | September | October | Variance |  |  |  |  |
| Inventory | 116 | 129 | 11\% |  |  |  |  |
| Solds | 14 | 14 | 0\% |  |  |  |  |
| Sale Price | \$1,062,500 | \$1,284,000 | 21\% |  |  |  |  |
| Sale Price SQFT | \$397 | \$451 | 14\% |  |  |  |  |
| Sale to List Price Ratio | 95\% | 98\% | 3\% |  |  |  |  |
| Days on Market | 27 | 17 | -37\% |  |  |  |  |

Market Summary - Market Type Indicator NEW WESTMINSTER DETACHED: Buyers Market at $11 \%$ Sales Ratio average ( 1.1 in 10 homes selling rate)<br>- Homes are selling on average $2 \%$ below list price<br>- Most Active Price Band ${ }^{* *} \$ 1.5$ mil to $\$ 1.75$ mil with average $18 \%$ Sales Ratio (Balanced market)<br>- Buyers Best Bet** Homes between $\$ 1.25$ mil to $\$ 1.5$ mil and $\$ 1.75$ mil to $\$ 2$ mil, Queensborough, Queens Park and West End<br>- Sellers Best Bet** Selling homes in Glenbrooke North and 5 to 6 bedroom properties<br>**With minimum inventory of 10 in most instances


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NEW WESTMINSTER

| SnapStats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 3 | NA* |
| 300,001-400,000 | 29 | 17 | 59\% |
| 400,001-500,000 | 70 | 22 | 31\% |
| 500,001-600,000 | 83 | 13 | 16\% |
| 600,001-700,000 | 67 | 14 | 21\% |
| 700,001-800,000 | 46 | 3 | 7\% |
| 800,001-900,000 | 19 | 1 | 5\% |
| 900,001-1,000,000 | 15 | 0 | NA |
| 1,000,001-1,250,000 | 3 | 1 | 33\% |
| 1,250,001-1,500,000 | 3 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 2 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 |  | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 338 | 74 | 22\% |
| 0 to 1 Bedroom | 77 | 26 | 34\% |
| 2 Bedrooms | 213 | 43 | 20\% |
| 3 Bedrooms | 45 | 4 | 9\% |
| 4 Bedrooms \& Greater | 3 | 1 | 33\% |
| TOTAL* | 338 | 74 | 22\% |
| SnapStats(8) | September | October | Variance |
| Inventory | 298 | 338 | 13\% |
| Solds | 67 | 74 | 10\% |
| Sale Price | \$510,800 | \$472,000 | -8\% |
| Sale Price SQFT | \$545 | \$576 | 6\% |
| Sale to List Price Ratio | 99\% | 99\% | 0\% |
| Days on Market | 21 | 18 | -14\% |

## Community CONDOS \& TOWNHOMES

| Snapstats® | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Brunette | 0 | 0 | NA |
| Connaught Heights | 0 | 0 | NA |
| Downtown | 89 | 8 | $9 \%$ |
| Fraserview | 44 | 12 | $27 \%$ |
| GlenBrooke North | 11 | 3 | $27 \%$ |
| Moody Park | 0 | 0 | NA |
| North Arm | 0 | 0 | NA |
| Quay | 49 | 10 | $20 \%$ |
| Queensborough | 47 | 2 | $4 \%$ |
| Queens Park | 0 | 1 | NA |
| Sapperton | 13 | 5 | $38 \%$ |
| The Heights | 1 | 0 | NA |
| Uptown | 82 | 33 | $40 \%$ |
| West End | 2 | 0 | NA |
| TOTAL* | 338 | 74 | $22 \%$ |
|  |  |  |  |

*Sales Ratio suggests market type and speed (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If >100\% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary - Market Type Indicator NEW WESTMINSTER ATTACHED: Sellers Market at $22 \%$ Sales Ratio average ( 2.2 in 10 homes selling rate)

- Homes are selling on average $1 \%$ below list price
- Most Active Price Band** $\$ 300,000$ to $\$ 400,000$ with average $59 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 800,000$ to $\$ 900,000$, Downtown, Queensborough and 3 bedroom properties
- Sellers Best Bet** Selling homes in Sapperton, Uptown and up to 1 bedroom properties
*With minimum inventory of 10 in most instances

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|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 0 | 0 | NA |
| 700,001-800,000 | 2 | 0 | NA |
| 800,001-900,000 | 17 | 3 | 18\% |
| 900,001-1,000,000 | 18 | 7 | 39\% |
| 1,000,001-1,250,000 | 67 | 14 | 21\% |
| 1,250,001-1,500,000 | 116 | 9 | 8\% |
| 1,500,001-1,750,000 | 74 | 5 | 7\% |
| 1,750,001-2,000,000 | 52 | 0 | NA |
| 2,000,001-2,250,000 | 21 | 0 | NA |
| 2,250,001-2,500,000 | 32 | 0 | NA |
| 2,500,001-2,750,000 | 27 | 2 | 7\% |
| 2,750,001-3,000,000 | 17 | 0 | NA |
| 3,000,001-3,500,000 | 7 | 0 | NA |
| 3,500,001-4,000,000 | 6 | 0 | NA |
| 4,000,001 \& Greater | 5 | 0 | NA |
| TOTAL* | 461 | 40 | 9\% |
| 2 Bedrooms \& Less | 22 | 1 | 5\% |
| 3 to 4 Bedrooms | 166 | 23 | 14\% |
| 5 to 6 Bedrooms | 190 | 11 | 6\% |
| 7 Bedrooms \& More | 83 | 5 | 6\% |
| TOTAL* | 461 | 40 | 9\% |
| SnapStats® | September | October | Variance |
| Inventory | 482 | 461 | -4\% |
| Solds | 42 | 40 | -5\% |
| Sale Price | \$1,262,500 | \$1,175,000 | -7\% |
| Sale Price SQFT | \$466 | \$438 | -6\% |
| Sale to List Price Ratio | 96\% | 94\% | -2\% |
| Days on Market | 29 | 25 | -14\% |

Community DETACHED HOUSES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| Burke Mountain | 71 | 6 | 8\% |
| Canyon Springs | 2 | 0 | NA |
| Cape Horn | 16 | 1 | 6\% |
| Central Coquitlam | 97 | 8 | 8\% |
| Chineside | 5 | 1 | 20\% |
| Coquitlam East | 29 | 2 | 7\% |
| Coquitlam West | 53 | 4 | 8\% |
| Eagle Ridge | 4 | 1 | 25\% |
| Harbour Chines | 10 | 3 | 30\% |
| Harbour Place | 10 | 1 | 10\% |
| Hockaday | 9 | 0 | NA |
| Maillardville | 40 | 1 | 3\% |
| Meadow Brook | 5 | 0 | NA |
| New Horizons | 6 | 2 | 33\% |
| North Coquitlam | 1 | 0 | NA |
| Park Ridge Estates | 2 | 0 | NA |
| Ranch Park | 19 | 3 | 16\% |
| River Springs | 7 | 0 | NA |
| Scott Creek | 9 | 1 | 11\% |
| Summitt View | 4 | 1 | 25\% |
| Upper Eagle Ridge | 7 | 0 | NA |
| Westwood Plateau | 55 | 5 | 9\% |
| Westwood Summit | 0 | 0 | NA |
| TOTAL* | 461 | 40 | 9\% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If >100\% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary - Market Type Indicator COQUITLAM DETACHED: Buyers Market at $9 \%$ Sales Ratio average ( 9 in 100 homes selling rate)

- Homes are selling on average 6\% below list price
- Most Active Price Band ${ }^{\star \star} \$ 900,000$ to $\$ 1$ mil with average $39 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 1.5$ mil to $\$ 1.75$ mil and $\$ 2.5$ mil to $\$ 2.75$ mil, Maillardville and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Harbour Chines and 3 to 4 bedroom properties
*With minimum inventory of 10 in most instances

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# SnapStałs 

Price Band \& Bedroom CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 4 | 3 | 75\% |
| 300,001-400,000 | 12 | 8 | 67\% |
| 400,001-500,000 | 72 | 12 | 17\% |
| 500,001-600,000 | 115 | 26 | 23\% |
| 600,001-700,000 | 105 | 15 | 14\% |
| 700,001-800,000 | 61 | 10 | 16\% |
| 800,001-900,000 | 30 | 9 | 30\% |
| 900,001-1,000,000 | 20 | 4 | 20\% |
| 1,000,001-1,250,000 | 19 | 0 | NA |
| 1,250,001-1,500,000 | 2 | 0 | NA |
| 1,500,001-1,750,000 | 1 | 1 | 100\% |
| 1,750,001-2,000,000 | 1 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 442 | 88 | 20\% |
| 0 to 1 Bedroom | 77 | 29 | 38\% |
| 2 Bedrooms | 262 | 39 | 15\% |
| 3 Bedrooms | 73 | 16 | 22\% |
| 4 Bedrooms \& Greater | 30 | 4 | 13\% |
| TOTAL* | 442 | 88 | 20\% |
| SnapStats® | September | October | Variance |
| Inventory | 449 | 442 | -2\% |
| Solds | 80 | 88 | 10\% |
| Sale Price | \$592,500 | \$585,000 | -1\% |
| Sale Price SQFT | \$612 | \$640 | 5\% |
| Sale to List Price Ratio | 99\% | 98\% | -1\% |
| Days on Market | 20 | 24 | 20\% |

## Community CONDOS \& TOWNHOMES


*Sales Ratio suggests market type and speed (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If >100\% MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator COQUITLAM ATTACHED: Balanced Market at $20 \%$ Sales Ratio average (2 in 10 homes selling rate)

- Homes are selling on average $2 \%$ below list price
- Most Active Price Band** $\$ 300,000$ to $\$ 400,000$ with average $67 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 600,000$ to $\$ 700,000$, Canyon Springs, New Horizons and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Central / West Coquitlam and up to 1 bedroom properties
*With minimum inventory of 10 in most instances

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## SnapStats

|  | Inventory | Sales | Sales Ratio |  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA | Birchland Manor | 0 | 1 | 17\% |
| 100,001-200,000 | 0 | 0 | NA | Central Port Coquitlam | 7 | 1 | 14\% |
| 200,001-300,000 | 0 | 0 | NA | Citadel | 18 | 1 | 6\% |
| 300,001-400,000 | 0 | 0 | NA | Glenwood | 27 | 3 | 11\% |
| 400,001-500,000 | 0 | 0 | NA | Lincoln Park | 16 | 3 | 19\% |
| 500,001-600,000 | 0 | 0 | NA | Lower Mary Hill | 11 | 0 | NA |
| 600,001-700,000 | 0 | 1 | $N A^{*}$ | Mary Hill | 18 | 0 | NA |
| 700,001-800,000 | 4 | 1 | 25\% | Oxford Heights | 21 | 3 | 14\% |
| 800,001-900,000 | 26 | 5 | 19\% | Riverwood | 10 | 5 | 50\% |
| 900,001-1,000,000 | 34 | 2 | 6\% | Woodland Acres | 13 | 0 | NA |
| 1,000,001-1,250,000 | 55 | 7 | 13\% | TOTAL* | 147 | 17 | 12\% |
| 1,250,001-1,500,000 | 19 | 1 | 5\% |  |  |  |  |
| 1,500,001-1,750,000 | 4 | 0 | NA |  |  |  |  |
| 1,750,001-2,000,000 | 3 | 0 | NA |  |  |  |  |
| 2,000,001-2,250,000 | 0 | 0 | NA |  |  |  |  |
| 2,250,001-2,500,000 | 2 | 0 | NA |  |  |  |  |
| 2,500,001-2,750,000 | 0 | 0 | NA |  |  |  |  |
| 2,750,001-3,000,000 | 0 |  | NA |  |  |  |  |
| 3,000,001-3,500,000 | 0 | 0 | NA |  |  |  |  |
| 3,500,001-4,000,000 | 0 | 0 | NA |  |  |  |  |
| 4,000,001 \& Greater | 0 | 0 | NA |  |  |  |  |
| TOTAL* | 147 | 17 | 12\% |  |  |  |  |
| 2 Bedrooms \& Less | 5 | 0 | NA |  |  |  |  |
| 3 to 4 Bedrooms | 89 | 11 | 12\% |  |  |  |  |
| 5 to 6 Bedrooms | 46 |  | 13\% |  |  |  |  |
| 7 Bedrooms \& More | 7 | 0 | NA |  |  |  |  |
| TOTAL* | 147 | 17 | 12\% |  |  |  |  |
| SnapStats® | September | October | Variance |  |  |  |  |
| Inventory | 144 | 147 | 2\% |  |  |  |  |
| Solds | 23 | 17 | -26\% |  |  |  |  |
| Sale Price | \$1,025,000 | \$950,000 | -7\% |  |  |  |  |
| Sale Price SQFT | \$462 | \$404 | -13\% |  |  |  |  |
| Sale to List Price Ratio | 93\% | 95\% | 2\% |  |  |  |  |
| Days on Market | 29 | 26 | -10\% |  |  |  |  |
| *Sales Ratio suggests market | speed fle Ba | ed 12-20\%, | YTD reports | >100\% MLS® da | montt |  | entor count. |


| Market Summary | - Market Type Indicator PORT COQUITLAM DETACHED: Balanced Market at $12 \%$ Sales Ratio average ( 1.2 in 10 homes selling rate) |
| :--- | :--- |
|  | - Homes are selling on average $5 \%$ below list price |
|  | - Most Active Price Band ${ }^{\star *} \$ 800,000$ to $\$ 900,000$ with average $19 \%$ Sales Ratio (Balanced market) |
|  | - Buyers Best Bet** Homes between $\$ 1.25$ mil to $\$ 1.5$ mil and Citadel |
|  | - Sellers Best Bet** Selling homes in Riverwood |
|  | *With minimum inventory of 10 in most instances |



PORT COQUITLAM

Price Band \& Bedroom CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 7 | 1 | 14\% |
| 300,001-400,000 | 29 | 15 | 52\% |
| 400,001-500,000 | 42 | 14 | 33\% |
| 500,001-600,000 | 33 | 9 | 27\% |
| 600,001-700,000 | 32 | 11 | 34\% |
| 700,001-800,000 | 18 | 3 | 17\% |
| 800,001-900,000 | 9 | 2 | 22\% |
| 900,001-1,000,000 | 3 | 1 | 33\% |
| 1,000,001-1,250,000 | 0 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 173 | 56 | 32\% |
| 0 to 1 Bedroom | 38 | 17 | 45\% |
| 2 Bedrooms | 80 | 27 | 34\% |
| 3 Bedrooms | 43 | 10 | 23\% |
| 4 Bedrooms \& Greater | 12 | 2 | 17\% |
| TOTAL* | 173 | 56 | 32\% |
| SnapStats(8) | September | October | Variance |
| Inventory | 159 | 173 | 9\% |
| Solds | 49 | 56 | 14\% |
| Sale Price | \$470,000 | \$492,500 | 5\% |
| Sale Price SQFT | \$483 | \$493 | 2\% |
| Sale to List Price Ratio | 97\% | 99\% | 2\% |
| Days on Market | 23 | 17 | -26\% |

Community CONDOS \& TOWNHOMES

| Snapstats® | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Birchland Manor | 1 | 0 | NA |
| Central Port Coquitlam | 76 | 33 | $43 \%$ |
| Citadel | 15 | 3 | $20 \%$ |
| Glenwood | 41 | 8 | $20 \%$ |
| Lincoln Park | 4 | 0 | NA |
| Lower Mary Hill | 0 | 0 | NA |
| Mary Hill | 6 | 1 | $17 \%$ |
| Oxford Heights 1 1 $100 \%$ <br> Riverwood 29 10 $34 \%$ <br> Woodland Acres 0 0 NA <br> TOTAL* 173 56 $32 \%$ <br>     |  |  |  |

*Sales Ratio suggests market type and speed (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If >100\% MLS® data reported previous month's sales exceeded current inventory count.

- Homes are selling on average $1 \%$ below list price
- Most Active Price Band** $\$ 300,000$ to $\$ 400,000$ with average $52 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 700,000$ to $\$ 800,000$, Citadel, Glenwood, Mary Hill and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Central Port Coquitlam, Riverwood and up to 1 bedroom properties
**With minimum inventory of 10 in most instances



## SnapStats

|  | Inventory | Sales | Sales Ratio |  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA | Anmore | 23 | 1 | 4\% |
| 100,001-200,000 | 0 | 0 | NA | Barber Street | 6 | 1 | 17\% |
| 200,001-300,000 | 0 | 0 | NA | Belcarra | 8 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA | College Park | 9 | 2 | 22\% |
| 400,001-500,000 | 0 | 0 | NA | Glenayre | 4 | 1 | 25\% |
| 500,001-600,000 | 0 | 0 | NA | Heritage Mountain | 7 | 2 | 29\% |
| 600,001-700,000 | 0 | 0 | NA | Heritage Woods | 14 | 0 | NA |
| 700,001-800,000 | 0 |  | NA | 1000 | 0 | 0 | NA |
| 800,001-900,000 | 1 | 0 | NA | Mountain Meadows | 3 | 0 | NA |
| 900,001-1,000,000 | 1 | 0 | NA | North Shore | 10 | 2 | 20\% |
| 1,000,001-1,250,000 | 13 | 8 | 62\% | Port Moody Centre | 18 | 2 | 11\% |
| 1,250,001-1,500,000 | 18 | 1 | 6\% | Westwood Summit | 0 | 0 | NA |
| 1,500,001-1,750,000 | 13 | 1 | 8\% | TOTAL* | 102 | 11 | 11\% |
| 1,750,001-2,000,000 | 9 | 1 | 11\% |  |  |  |  |
| 2,000,001-2,250,000 | 1 | 0 | NA |  |  |  |  |
| 2,250,001-2,500,000 | 10 |  | NA |  |  |  |  |
| 2,500,001-2,750,000 | 6 | 0 | NA |  |  |  |  |
| 2,750,001-3,000,000 | 8 | 0 | NA |  |  |  |  |
| 3,000,001-3,500,000 | 6 | 0 | NA |  |  |  |  |
| 3,500,001-4,000,000 | 4 | 0 | NA |  |  |  |  |
| 4,000,001 \& Greater | 12 | 0 | NA |  |  |  |  |
| TOTAL* | 102 | 11 | 11\% |  |  |  |  |
| 2 Bedrooms \& Less | 4 | 0 | NA |  |  |  |  |
| 3 to 4 Bedrooms | 54 | 7 | 13\% |  |  |  |  |
| 5 to 6 Bedrooms | 39 | 4 | 10\% |  |  |  |  |
| 7 Bedrooms \& More | 5 | 0 | NA |  |  |  |  |
| TOTAL* | 102 | 11 | 11\% |  |  |  |  |
| SnapStats® | September | October | Variance |  |  |  |  |
| Inventory | 98 | 102 | 4\% |  |  |  |  |
| Solds | 9 | 11 | 22\% |  |  |  |  |
| Sale Price | \$1,320,000 | \$1,095,000 | -17\% |  |  |  |  |
| Sale Price SQFT | \$410 | \$512 | 25\% |  |  |  |  |
| Sale to List Price Ratio | 95\% | 94\% | -1\% |  |  |  |  |
| Days on Market | 30 | 9 | -70\% |  |  |  |  |

## Market Summary - Market Type Indicator PORT MOODY DETACHED: Buyers Market at $11 \%$ Sales Ratio average ( 1.1 in 10 homes selling rate)

- Homes are selling on average 6\% below list price
- Most Active Price Band** $\$ 1$ mil to $\$ 1.25$ mil with average $62 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 1.25$ mil to $\$ 1.5$ mil, Anmore, Port Moody Centre and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in College Park, North Shore and 3 to 4 bedroom properties *With minimum inventory of 10 in most instances

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Price Band \& Bedroom CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 1 | $N A^{*}$ |
| 200,001-300,000 | 1 | 0 | NA |
| 300,001-400,000 | 2 | 0 | NA |
| 400,001-500,000 | 6 | 2 | 33\% |
| 500,001-600,000 | 27 | 7 | 26\% |
| 600,001-700,000 | 29 | 9 | 31\% |
| 700,001-800,000 | 14 | 4 | 29\% |
| 800,001-900,000 | 11 | 1 | 9\% |
| 900,001-1,000,000 | 11 | 2 | 18\% |
| 1,000,001-1,250,000 | 8 | 0 | NA |
| 1,250,001-1,500,000 | 2 | 0 | NA |
| 1,500,001-1,750,000 | 1 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 112 | 26 | 23\% |
| 0 to 1 Bedroom | 10 | 3 | 30\% |
| 2 Bedrooms | 73 | 12 | 16\% |
| 3 Bedrooms | 23 | 10 | 43\% |
| 4 Bedrooms \& Greater | 6 | 1 | 17\% |
| TOTAL* | 112 | 26 | 23\% |
| SnapStats® | September | October | Variance |
| Inventory | 111 | 112 | 1\% |
| Solds | 24 | 26 | 8\% |
| Sale Price | \$602,000 | \$623,500 | 4\% |
| Sale Price SQFT | \$684 | \$619 | -10\% |
| Sale to List Price Ratio | 97\% | 98\% | 1\% |
| Days on Market | 26 | 17 | -35\% |

Community CONDOS \& TOWNHOMES

| Snapstats® | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :---: |
| Ammore | 0 | 0 | NA |
| Barber Street | 0 | 0 | NA |
| Belcarra | 0 | 0 | NA |
| College Park | 7 | 5 | $71 \%$ |
| Glenayre | 0 | 0 | NA |
| Heritage Mountain | 5 | 0 | NA |
| Heritage Woods | 6 | 3 | $50 \%$ |
| loco | 0 | 0 | NA |
| Mountain Meadows | 0 | 0 | NA |
| North Shore | 19 | 5 | $26 \%$ |
| Port Moody Centre | 75 | 13 | $17 \%$ |
| Westwood Summit | 0 | 0 | NA |
| TOTAL* | 112 | 26 | $23 \%$ |
|  |  |  |  |
|  |  |  |  |

*Sales Ratio suggests market type and speed (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If >100\% MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator PORT MOODY ATTACHED: Sellers Market at $23 \%$ Sales Ratio average ( 2.3 in 10 homes selling rate)

- Homes are selling on average $2 \%$ below list price
- Most Active Price Band ${ }^{\star \star} \$ 600,000$ to $\$ 700,000$ with average $31 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 800,000$ to $\$ 900,000$, Port Moody Centre and 2 bedroom properties
- Sellers Best Bet** Selling homes in North Shore and 3 bedroom properties
*With minimum inventory of 10 in most instances

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## SnapStałs

PITT MEADOWS

|  | Inventory | Sales | Sales Ratio |  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$0-100,000 |  | 0 | NA | Central Meadows | , | 3 | 33\% |
| 100,001-200,000 | 0 | 0 | NA | Mid Meadows | 3 | 4 | 133\%** |
| 200,001-300,000 | 0 | 0 | NA | North Meadows | 1 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA | South Meadows | 11 | 2 | 18\% |
| 400,001-500,000 | 0 | 0 | NA | West Meadows | 3 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA | TOTAL* | 27 | 9 | 33\% |
| 600,001-700,000 | 1 | 0 | NA |  |  |  |  |
| 700,001-800,000 | 7 | 3 | 43\% |  |  |  |  |
| 800,001-900,000 | 5 | 3 | 60\% |  |  |  |  |
| 900,001-1,000,000 | 4 | 1 | 25\% |  |  |  |  |
| 1,000,001-1,250,000 | 3 | 2 | 67\% |  |  |  |  |
| 1,250,001-1,500,000 | 2 |  | NA |  |  |  |  |
| 1,500,001-1,750,000 | 1 | 0 | NA |  |  |  |  |
| 1,750,001-2,000,000 | 0 | 0 | NA |  |  |  |  |
| 2,000,001-2,250,000 | 1 | 0 | NA |  |  |  |  |
| 2,250,001-2,500,000 | 1 | 0 | NA |  |  |  |  |
| 2,500,001-2,750,000 | 0 | 0 | NA |  |  |  |  |
| 2,750,001-3,000,000 | 0 | 0 | NA |  |  |  |  |
| 3,000,001-3,500,000 | 0 | 0 | NA |  |  |  |  |
| $3,500,001-4,000,000$ | 1 | 0 | NA |  |  |  |  |
| 4,000,001 \& Greater | 1 | 0 | NA |  |  |  |  |
| TOTAL* | 27 | 9 | 33\% |  |  |  |  |
| 2 Bedrooms \& Less | 0 | 1 | NA* |  |  |  |  |
| 3 to 4 Bedrooms | 21 | 5 | 24\% |  |  |  |  |
| 5 to 6 Bedrooms | 4 | 3 | 75\% |  |  |  |  |
| 7 Bedrooms \& More | 2 | 0 | NA |  |  |  |  |
| TOTAL* | 27 | 9 | 33\% |  |  |  |  |
| SnapStats® | September | October | Variance |  |  |  |  |
| Inventory | 30 | 27 | -10\% |  |  |  |  |
| Solds | 4 | 9 | 125\% |  |  |  |  |
| Sale Price | \$840,000 | \$850,000 | 1\% |  |  |  |  |
| Sale Price SQFT | \$365 | \$333 | -9\% |  |  |  |  |
| Sale to List Price Ratio | 96\% | 97\% | 1\% |  |  |  |  |
| Days on Market | 53 | 20 | -62\% |  |  |  |  |

[^0]

PITT MEADOWS

|  | Inventory | Sales | Sales Ratio |  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA | Central Meadows | 20 | 8 | 40\% |
| 100,001-200,000 | 0 | 0 | NA | Mid Meadows | 25 | 7 | 28\% |
| 200,001-300,000 | 0 | 0 | NA | North Meadows | 7 | 2 | 29\% |
| 300,001-400,000 | 4 | 3 | 75\% | South Meadows | 7 | 3 | 43\% |
| 400,001-500,000 | 19 |  | 47\% | West Meadows | 0 | 0 | NA |
| 500,001-600,000 | 19 | 6 | 32\% | TOTAL* | 59 | 20 | 34\% |
| 600,001-700,000 | 12 | 1 | 8\% |  |  |  |  |
| 700,001-800,000 | 2 | 0 | NA |  |  |  |  |
| 800,001-900,000 | 2 | 1 | 50\% |  |  |  |  |
| 900,001-1,000,000 | 1 | 0 | NA |  |  |  |  |
| 1,000,001-1,250,000 | 0 | O | NA |  |  |  |  |
| 1,250,001-1,500,000 | 0 | 0 | NA |  |  |  |  |
| 1,500,001-1,750,000 | 0 | O | NA |  |  |  |  |
| 1,750,001-2,000,000 | 0 | 0 | NA |  |  |  |  |
| 2,000,001-2,250,000 | 0 | 0 | NA |  |  |  |  |
| 2,250,001-2,500,000 | 0 | 0 | NA |  |  |  |  |
| 2,500,001-2,750,000 | 0 | 0 | NA |  |  |  |  |
| 2,750,001-3,000,000 | 0 | 0 | NA |  |  |  |  |
| 3,000,001-3,500,000 | 0 | 0 | NA |  |  |  |  |
| 3,500,001-4,000,000 | 0 | 0 | NA |  |  |  |  |
| 4,000,001 \& Greater | 0 | 0 | NA |  |  |  |  |
| TOTAL* | 59 | 20 | 34\% |  |  |  |  |
| 0 to 1 Bedroom | 7 | 2 | 29\% |  |  |  |  |
| 2 Bedrooms | 29 | 13 | 45\% |  |  |  |  |
| 3 Bedrooms | 19 | 4 | 21\% |  |  |  |  |
| 4 Bedrooms \& Greater | 4 | 1 | 25\% |  |  |  |  |
| TOTAL* | 59 | 20 | 34\% |  |  |  |  |
| SnapStats® | September | October | Variance |  |  |  |  |
| Inventory | 61 | 59 | -3\% |  |  |  |  |
| Solds | 12 | 20 | 67\% |  |  |  |  |
| Sale Price | \$504,500 | \$464,950 | -8\% |  |  |  |  |
| Sale Price SQFT | \$441 | \$420 | -5\% |  |  |  |  |
| Sale to List Price Ratio | 99\% | 99\% | 0\% |  |  |  |  |
| Days on Market | 26 | 20 | -23\% |  |  |  |  |

[^1]

## SnapStałs

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 3 | 1 | 33\% |
| 600,001-700,000 | 26 | 11 | 42\% |
| 700,001-800,000 | 55 | 16 | 29\% |
| 800,001-900,000 | 54 | 14 | 26\% |
| 900,001-1,000,000 | 52 | 11 | 21\% |
| 1,000,001-1,250,000 | 62 | 6 | 10\% |
| 1,250,001-1,500,000 | 31 | 3 | 10\% |
| 1,500,001-1,750,000 | 9 | 0 | NA |
| 1,750,001-2,000,000 | 11 | 0 | NA |
| 2,000,001-2,250,000 | 2 | 0 | NA |
| 2,250,001-2,500,000 | 2 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 307 | 62 | 20\% |
| 2 Bedrooms \& Less | 19 | 3 | 16\% |
| 3 to 4 Bedrooms | 161 | 37 | 23\% |
| 5 to 6 Bedrooms | 112 | 21 | 19\% |
| 7 Bedrooms \& More | 15 | 1 | 7\% |
| TOTAL* | 307 | 62 | 20\% |
| SnapStats® | September | October | Variance |
| Inventory | 302 | 307 | 2\% |
| Solds | 40 | 62 | 55\% |
| Sale Price | \$780,000 | \$825,250 | 6\% |
| Sale Price SQFT | \$347 | \$308 | -11\% |
| Sale to List Price Ratio | 98\% | 98\% | 0\% |
| Days on Market | 27 | 33 | 22\% |

Community DETACHED HOUSES

| Snapstais@ | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Albion | 42 | 13 | $31 \%$ |
| Cottonwood | 32 | 9 | $28 \%$ |
| East Central | 48 | 10 | $21 \%$ |
| North | 0 | 0 | NA |
| Northeast | 4 | 0 | NA |
| Northwest | 27 | 6 | $22 \%$ |
| Silver Valley | 35 | 6 | $17 \%$ |
| Southwest | 32 | 9 | $28 \%$ |
| Thornhill | 25 | 1 | $4 \%$ |
| Websters Corners | 14 | 1 | $7 \%$ |
| West Central | 46 | 7 | $15 \%$ |
| Whonnock | 2 | 0 | NA |
| TOTAL* | 307 | 62 | $20 \%$ |
|  |  |  |  |
|  |  |  |  |


*Sales Ratio suggests market type and speed (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If >100\% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary - Market Type Indicator MAPLE RIDGE DETACHED: Balanced Market at $20 \%$ Sales Ratio average ( 2 in 10 homes selling rate)

- Homes are selling on average $2 \%$ below list price
- Most Active Price Band** $\$ 600,000$ to $\$ 700,000$ with average $42 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 1$ mil to $\$ 1.5$ mil, Thornhill, Websters Corners and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Albion, Cottonwood, Southwest and 3 to 4 bedroom properties *With minimum inventory of 10 in most instances

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| s(3) | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 1 | 0 | NA |
| 200,001-300,000 | 20 | 8 | 40\% |
| 300,001-400,000 | 58 | 15 | 26\% |
| 400,001-500,000 | 54 | 23 | 43\% |
| 500,001-600,000 | 58 | 18 | 31\% |
| 600,001-700,000 | 38 | 4 | 11\% |
| 700,001-800,000 | 22 | 0 | NA |
| 800,001-900,000 | 3 | 1 | 33\% |
| 900,001-1,000,000 | 1 | 0 | NA |
| 1,000,001-1,250,000 | 0 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 255 | 69 | 27\% |
| 0 to 1 Bedroom | 42 | 11 | 26\% |
| 2 Bedrooms | 100 | 25 | 25\% |
| 3 Bedrooms | 97 | 29 | 30\% |
| 4 Bedrooms \& Greater | 16 | 4 | 25\% |
| TOTAL* | 255 | 69 | 27\% |
| SnapStats® | September | October | Variance |
| Inventory | 257 | 255 | -1\% |
| Solds | 45 | 69 | 53\% |
| Sale Price | \$445,000 | \$455,000 | 2\% |
| Sale Price SQFT | \$416 | \$383 | -8\% |
| Sale to List Price Ratio | 99\% | 97\% | -2\% |
| Days on Market | 24 | 21 | -13\% |

Community CONDOS \& TOWNHOMES

| Snapstats@ | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Albion | 25 | 7 | $28 \%$ |
| Cottonwood | 39 | 10 | $26 \%$ |
| East Central | 97 | 28 | $29 \%$ |
| North | 1 | 1 | $100 \%$ |
| Northeast | 0 | 0 | NA |
| Northwest | 5 | 1 | $20 \%$ |
| Silver Valley | 14 | 3 | $21 \%$ |
| Southwest | 10 | 4 | $40 \%$ |
| Thornhill | 4 | 1 | $25 \%$ |
| Websters Corners | 1 | 0 | NA |
| West Central | 59 | 14 | $24 \%$ |
| Whonnock | 0 | 0 | NA |
| TOTAL* | 255 | 69 | $27 \%$ |
|  |  |  |  |


*Sales Ratio suggests market type and speed (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If >100\% MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator MAPLE RIDGE ATTACHED: Sellers Market at $27 \%$ Sales Ratio average ( 2.7 in 10 homes selling rate)

- Homes are selling on average $3 \%$ below list price
- Most Active Price Band** $\$ 400,000$ to $\$ 500,000$ with average $43 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 600,000$ to $\$ 700,000$, Silver Valley, 2 and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Southwest and 3 bedroom properties
**With minimum inventory of 10 in most instances

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[^0]:    Market Summary - Market Type Indicator PITT MEADOWS DETACHED: Sellers Market at $33 \%$ Sales Ratio average ( 3.3 in 10 homes selling rate)

    - Homes are selling on average $3 \%$ below list price
    - Most Active Price Band** Insufficient Data
    - Buyers Best Bet** Homes in South Meadows
    - Sellers Best Bet** Selling homes in Central Meadows and 3 to 4 bedroom properties
    **With minimum inventory of 10 in most instances

[^1]:    Market Summary - Market Type Indicator PITT MEADOWS ATTACHED: Sellers Market at $34 \%$ Sales Ratio average ( 3.4 in 10 homes selling rate)

    - Homes are selling on average $1 \%$ below list price
    - Most Active Price Band* $\$ 400,000$ to $\$ 500,000$ with average $47 \%$ Sales Ratio (Sellers market)
    - Buyers Best Bet** Homes between $\$ 600,000$ to $\$ 700,000$, Mid Meadows and 3 bedroom properties
    - Sellers Best Bet** Selling homes in Central Meadows and 2 bedroom properties
    **With minimum inventory of 10 in most instances

