# Everything you need to know about your Real Estate Market Today!

Compliments of: SnapStats Publishing

604.229.0521 snapstatsinfo@gmail.com snap-stats.com

SnapStats Publishing Company

1838 West 1 Avenue Vancouver, BC V6J 1G5





# **BURNABY**

# NOVEMBER 2018

#### Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	2	NA*
1,000,001 - 1,250,000	25	5	20%
1,250,001 - 1,500,000	97	9	9%
1,500,001 - 1,750,000	85	4	5%
1,750,001 - 2,000,000	75	3	4%
2,000,001 - 2,250,000	28	4	14%
2,250,001 - 2,500,000	58	4	7%
2,500,001 - 2,750,000	27	1	4%
2,750,001 - 3,000,000	37	2	5%
3,000,001 - 3,500,000	12	1	8%
3,500,001 - 4,000,000	12	0	NA
4,000,001 & Greater	3	0	NA
TOTAL*	459	35	8%
2 Bedrooms & Less	13	0	NA
3 to 4 Bedrooms	140	15	11%
5 to 6 Bedrooms	204	12	6%
7 Bedrooms & More	102	8	8%
TOTAL*	459	35	8%

SnapStats®	October	November	Variance
Inventory	500	459	-8%
Solds	45	35	-22%
Sale Price	\$1,565,000	\$1,545,000	-1%
Sale Price SQFT	\$608	\$522	-14%
Sale to List Price Ratio	98%	97%	-1%
Days on Market	41	39	-5%

#### **Community DETACHED HOUSES**

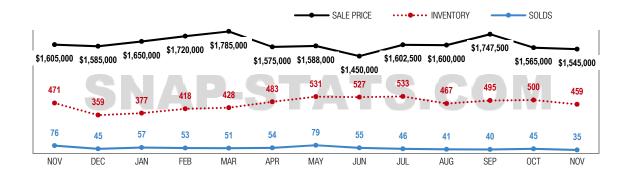
SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	2	0	NA
Brentwood Park	13	1	8%
Buckingham Heights	9	0	NA
Burnaby Hospital	16	0	NA
Burnaby Lake	15	2	13%
Cariboo	1	0	NA
Capitol Hill	26	3	12%
Central	11	0	NA
Central Park	9	1	11%
Deer Lake	10	1	10%
Deer Lake Place	5	1	20%
East Burnaby	33	2	6%
Edmonds	13	0	NA
Forest Glen	11	1	9%
Forest Hills	0	0	NA
Garden Village	9	2	22%
Government Road	19	2	11%
Greentree Village	6	1	17%
Highgate	21	0	NA
Metrotown	15	2	13%
Montecito	5	1	20%
Oakdale	2	0	NA
Oaklands	0	0	NA
Parkcrest	25	0	NA
Simon Fraser Hills	0	0	NA
Simon Fraser University SFU	9	0	NA
South Slope	39	3	8%
Sperling-Duthie	30	3	10%
Sullivan Heights	3	0	NA
Suncrest	7	1	14%
The Crest	18	3	17%
Upper Deer Lake	22	3	14%
Vancouver Heights	23	2	9%
Westridge	15	0	NA
Willingdon Heights	17	0	NA
TOTAL*	459	35	8%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator BURNABY DETACHED: Buyers Market at 8% Sales Ratio average (8 in 100 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 20% Sales Ratio (Balanced market)
- Buyers Best Bet\*\* Homes between \$1.75 mil to \$2 mil / \$2.5 mil to \$2.75 mil, East Burnaby and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Selling homes in Garden Village, The Crest and 3 to 4 bedroom properties \*\*With minimum inventory of 10 in most instances

#### 13 Month Market Trend



#### Compliments of...

SnapStats Publishing SnapStats Publishing Company 604.229.0521





# BURNABY

### NOVEMBER 2018

#### Price Band & Bedroom CONDOS & TOWNHOMES

#### Inventory Sales Sales Ratio \$0 - 100,0000 NA 100,001 - 200,000 NA 0 0 200,001 - 300,0000 NA 300,001 - 400,00021 67% 14 400.001 - 500.00093 30 32% 500,001 - 600,000164 26 16% 600,001 - 700,000148 21 14% 700,001 - 800,000 101 19 19% 800,001 - 900,00012% 92 11 900,001 - 1,000,000 69 3 4% 1,000,001 - 1,250,00030 5 17% 1,250,001 - 1,500,0000 NA 17 1,500,001 - 1,750,00010 0 NA 1,750,001 - 2,000,0000 6 NA 2,000,001 - 2,250,00050% 2,250,001 - 2,500,0000 0 NA 2,500,001 - 2,750,0000 0 NA 2,750,001 - 3,000,0000 0 NA 3,000,001 - 3,500,000 3,500,001 - 4,000,000 0 0 NA 0 0 NA 4,000,001 & Greater 0 0 NA TOTAL\* 754 130 17% 0 to 1 Bedroom 181 36 20% 2 Bedrooms 453 73 16% 17% 3 Bedrooms 103 17 4 Bedrooms & Greater 17 4 24% TOTAL\* 754 130 17% SnapStats® October November Variance 754 1% 747 Inventory Solds 131 130 -1%

\$615,000

\$678

98%

20

#### Community CONDOS & TOWNHOMES

Community Condec a 10	WWWIOWLO		
SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	2	0	NA
Brentwood Park	124	23	19%
Buckingham Heights	0	0	NA
Burnaby Hospital	3	1	33%
Burnaby Lake	4	1	25%
Cariboo	13	7	54%
Capitol Hill	10	1	10%
Central	16	1	6%
Central Park	25	3	12%
Deer Lake	0	0	NA
Deer Lake Place	0	0	NA
East Burnaby	8	2	25%
Edmonds	44	9	20%
Forest Glen	30	4	13%
Forest Hills	5	4	80%
Garden Village	0	0	NA
Government Road	23	4	17%
Greentree Village	3	1	33%
Highgate	69	14	20%
Metrotown	232	26	11%
Montecito	8	1	13%
Oakdale	0	0	NA
Oaklands	3	2	67%
Parkcrest	1	0	NA
Simon Fraser Hills	8	4	50%
Simon Fraser University SFU	37	3	8%
South Slope	32	7	22%
Sperling-Duthie	1	0	NA
Sullivan Heights	28	9	32%
Suncrest	0	0	NA
The Crest	7	2	29%
Upper Deer Lake	0	0	NA
Vancouver Heights	11	1	9%
Westridge	4	0	NA
Willingdon Heights	3	0	NA
TOTAL*	754	130	17%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

Sale to List Price Ratio

Sale Price

Sale Price SQFT

Days on Market

- Market Type Indicator BURNABY ATTACHED: Balanced Market at 17% Sales Ratio average (1.7 in 10 homes selling rate)
- Homes are selling on average 2% below list price

\$590,000

\$664

98%

34

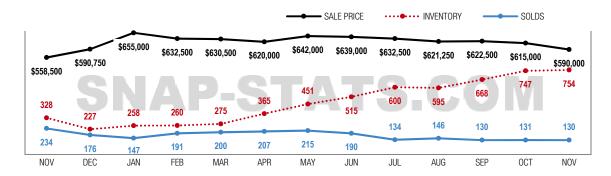
-4% -2%

0%

70%

- Most Active Price Band\*\* \$300,000 to \$400,000 with average 67% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$900,000 to \$1 mil, Central, SFU, Vancouver Heights and 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Cariboo, Simon Fraser Hills, Sullivan Heights and minimum 4 bedroom properties
   \*\*With minimum inventory of 10 in most instances

### 13 Month Market Trend



#### Compliments of...

SnapStats Publishing SnapStats Publishing Company 604.229.0521





# **NEW WESTMINSTER**

# NOVEMBER 2018

### Price Band & Bedroom DETACHED HOUSES

Thoo baile & boardon BETHORES TICOCES					
SnapStats®	Inventory	Sales	Sales Ratio		
\$0 - 100,000	0	0	NA		
100,001 - 200,000	0	0	NA		
200,001 – 300,000	0	0	NA		
300,001 - 400,000	0	0	NA		
400,001 - 500,000	0	0	NA		
500,001 - 600,000	0	0	NA		
600,001 - 700,000	0	0	NA		
700,001 – 800,000	0	0	NA		
800,001 – 900,000	3	0	NA		
900,001 - 1,000,000	13	2	15%		
1,000,001 - 1,250,000	31	7	23%		
1,250,001 - 1,500,000	28	6	21%		
1,500,001 – 1,750,000	18	2	11%		
1,750,001 - 2,000,000	9	1	11%		
2,000,001 - 2,250,000	1	1	100%		
2,250,001 - 2,500,000	3	0	NA		
2,500,001 - 2,750,000	1	0	NA		
2,750,001 - 3,000,000	2	0	NA		
3,000,001 - 3,500,000	0	0	NA		
3,500,001 - 4,000,000	2	0	NA		
4,000,001 & Greater	2	0	NA		
TOTAL*	113	19	17%		
2 Bedrooms & Less	9	0	NA		
3 to 4 Bedrooms	57	9	16%		
5 to 6 Bedrooms	36	9	25%		
7 Bedrooms & More	11	1	9%		
TOTAL*	113	19	17%		

#### Community DETACHED HOUSES

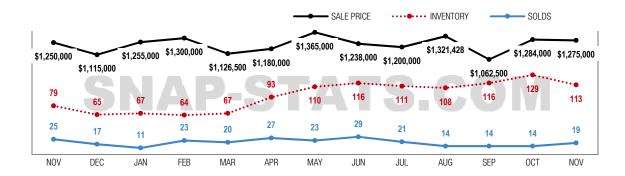
SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	13	0	NA
Downtown	0	0	NA
Fraserview	1	0	NA
GlenBrooke North	8	0	NA
Moody Park	7	0	NA
North Arm	1	0	NA
Quay	0	0	NA
Queensborough	30	3	10%
Queens Park	11	5	45%
Sapperton	11	1	9%
The Heights	15	5	33%
Uptown	3	0	NA
West End	13	5	38%
TOTAL*	113	19	17%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator NEW WESTMINSTER DETACHED: Balanced Market at 17% Sales Ratio average (1.7 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 23% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.5 mil to \$2 mil, Queensborough, Sapperton and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in Queens Park, The Heights, West End and 5 to 6 bedroom properties \*\*With minimum inventory of 10 in most instances

#### 13 Month Market Trend



#### Compliments of...

SnapStats Publishing SnapStats Publishing Company 604.229.0521

snap-stats.com snapstatsinfo@gmail.com





# NEW WESTMINSTER

# NOVEMBER 2018

#### Price Band & Bedroom CONDOS & TOWNHOMES

The Band & Boardon Series & Territorize				
SnapStats®	Inventory	Sales	Sales Ratio	
\$0 - 100,000	0	0	NA	
100,001 - 200,000	0	0	NA	
200,001 - 300,000	3	0	NA	
300,001 - 400,000	25	17	68%	
400,001 - 500,000	65	29	45%	
500,001 - 600,000	81	10	12%	
600,001 - 700,000	59	6	10%	
700,001 - 800,000	52	1	2%	
800,001 - 900,000	14	2	14%	
900,001 - 1,000,000	17	2	12%	
1,000,001 - 1,250,000	2	0	NA	
1,250,001 - 1,500,000	3	0	NA	
1,500,001 - 1,750,000	0	0	NA	
1,750,001 - 2,000,000	2	0	NA	
2,000,001 - 2,250,000	0	0	NA	
2,250,001 - 2,500,000	0	0	NA	
2,500,001 - 2,750,000	0	0	NA	
2,750,001 - 3,000,000	1	0	NA	
3,000,001 - 3,500,000	0	0	NA	
3,500,001 - 4,000,000	0	0	NA	
4,000,001 & Greater	0	0	NA	
TOTAL*	324	67	21%	
0 to 1 Bedroom	64	31	48%	
2 Bedrooms	202	33	16%	
3 Bedrooms	55	3	5%	
4 Bedrooms & Greater	3	0	NA	
TOTAL*	324	67	21%	

SnapStats®	October	November	Variance
Inventory	338	324	-4%
Solds	74	67	-9%
Sale Price	\$472,000	\$460,000	-3%
Sale Price SQFT	\$576	\$572	-1%
Sale to List Price Ratio	99%	96%	-3%
Days on Market	18	21	17%

#### Community CONDOS & TOWNHOMES

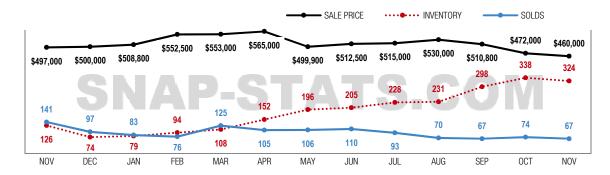
CnonCtoto®	Inventory	Colon	Colon Dotio
SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	0	0	NA
Downtown	91	22	24%
Fraserview	40	8	20%
GlenBrooke North	8	3	38%
Moody Park	1	0	NA
North Arm	0	0	NA
Quay	45	8	18%
Queensborough	41	6	15%
Queens Park	2	0	NA
Sapperton	13	2	15%
The Heights	1	0	NA
Uptown	80	18	23%
West End	2	0	NA
TOTAL*	324	67	21%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator NEW WESTMINSTER ATTACHED: Sellers Market at 21% Sales Ratio average (2.1 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band\*\* \$300,000 to \$400,000 with average 68% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$700,000 to \$800,000, Quay, Queensborough, Sapperton and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Glenbrooke North and up to 1 bedroom properties

### 13 Month Market Trend



#### Compliments of...

#### SnapStats Publishing SnapStats Publishing Company 604.229.0521



<sup>\*\*</sup>With minimum inventory of 10 in most instances



# COQUITLAM

# NOVEMBER 2018

### Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	1	2	200%*
800,001 - 900,000	13	3	23%
900,001 - 1,000,000	17	4	24%
1,000,001 - 1,250,000	73	20	27%
1,250,001 - 1,500,000	92	6	7%
1,500,001 - 1,750,000	57	6	11%
1,750,001 - 2,000,000	41	7	17%
2,000,001 - 2,250,000	19	3	16%
2,250,001 - 2,500,000	33	0	NA
2,500,001 - 2,750,000	23	0	NA
2,750,001 - 3,000,000	16	0	NA
3,000,001 - 3,500,000	6	0	NA
3,500,001 - 4,000,000	5	0	NA
4,000,001 & Greater	5	0	NA
TOTAL*	401	51	13%
2 Bedrooms & Less	20	2	10%
3 to 4 Bedrooms	142	30	21%
5 to 6 Bedrooms	165	15	9%
7 Bedrooms & More	74	4	5%
TOTAL*	401	51	13%

SnapStats®	October	November	Variance
Inventory	461	401	-13%
Solds	40	51	28%
Sale Price	\$1,175,000	\$1,238,000	5%
Sale Price SQFT	\$438	\$401	-8%
Sale to List Price Ratio	94%	95%	1%
Days on Market	25	34	36%

#### Community DETACHED HOUSES

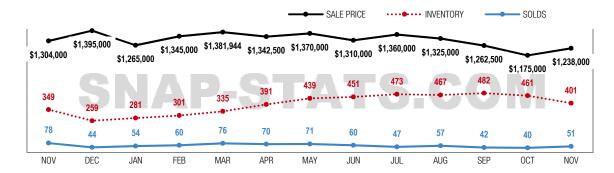
SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	58	7	12%
Canyon Springs	2	0	NA
Cape Horn	16	2	13%
Central Coquitlam	88	13	15%
Chineside	4	1	25%
Coquitlam East	19	5	26%
Coquitlam West	44	7	16%
Eagle Ridge	0	1	NA*
Harbour Chines	6	1	17%
Harbour Place	10	1	10%
Hockaday	9	1	11%
Maillardville	40	0	NA
Meadow Brook	6	1	17%
New Horizons	7	2	29%
North Coquitlam	1	0	NA
Park Ridge Estates	1	0	NA
Ranch Park	17	1	6%
River Springs	8	0	NA
Scott Creek	8	0	NA
Summitt View	3	1	33%
Upper Eagle Ridge	4	2	50%
Westwood Plateau	50	5	10%
Westwood Summit	0	0	NA
TOTAL*	401	51	13%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator COQUITLAM DETACHED: Balanced Market at 13% Sales Ratio average (1.3 in 10 homes selling rate)
- Homes are selling on average 5% below list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 27% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, Ranch Park and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in Coquitlam East and 3 to 4 bedroom properties

### 13 Month Market Trend



#### Compliments of...

SnapStats Publishing SnapStats Publishing Company 604.229.0521



<sup>\*\*</sup>With minimum inventory of 10 in most instances



# COQUITLAM

# NOVEMBER 2018

### Price Band & Bedroom CONDOS & TOWNHOMES

	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	1	3	300%*
300,001 - 400,000	16	3	19%
400,001 - 500,000	73	18	25%
500,001 - 600,000	100	19	19%
600,001 - 700,000	94	10	11%
700,001 - 800,000	59	13	22%
800,001 - 900,000	26	6	23%
900,001 - 1,000,000	20	2	10%
1,000,001 - 1,250,000	16	4	25%
1,250,001 - 1,500,000	2	0	NA
1,500,001 – 1,750,000	1	0	NA
1,750,001 - 2,000,000	1	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	409	78	19%
0 to 1 Bedroom	78	13	17%
2 Bedrooms	230	41	18%
3 Bedrooms	73	15	21%
4 Bedrooms & Greater	28	9	32%
TOTAL*	409	78	19%

SnapStats®	October	November	Variance
Inventory	442	409	-7%
Solds	88	78	-11%
Sale Price	\$585,000	\$585,000	0%
Sale Price SQFT	\$640	\$602	-6%
Sale to List Price Ratio	98%	98%	0%
Days on Market	24	23	-4%

#### Community CONDOS & TOWNHOMES

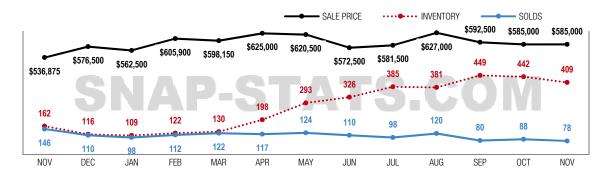
SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	32	16	50%
Canyon Springs	22	7	32%
Cape Horn	0	0	NA
Central Coquitlam	14	5	36%
Chineside	0	0	NA
Coquitlam East	4	14	350%*
Coquitlam West	83	0	NA
Eagle Ridge	12	1	8%
Harbour Chines	0	0	NA
Harbour Place	0	0	NA
Hockaday	0	0	NA
Maillardville	26	2	8%
Meadow Brook	0	0	NA
New Horizons	42	9	21%
North Coquitlam	116	15	13%
Park Ridge Estates	0	0	NA
Ranch Park	0	1	NA*
River Springs	1	0	NA
Scott Creek	3	0	NA
Summitt View	0	0	NA
Upper Eagle Ridge	4	0	NA
Westwood Plateau	50	8	16%
Westwood Summit	0	0	NA
TOTAL*	409	78	19%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator COQUITLAM ATTACHED: Balanced Market at 19% Sales Ratio average (1.9 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$400,000 to \$500,000 / \$1 mil to \$1.25 mil with average 25% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$900,000 to \$1 mil, Eagle Ridge, Maillardville and up to 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Burke Mountain, Coquitlam East and minimum 4 bedroom properties
   \*\*With minimum inventory of 10 in most instances

### 13 Month Market Trend



#### Compliments of...

SnapStats Publishing SnapStats Publishing Company 604.229.0521





# PORT COQUITLAM

# NOVEMBER 2018

#### Price Band & Bedroom DETACHED HOUSES

1 1100 Dalla & Doulo	III DE ITIOTI	LD HOUCLU	
SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	3	0	NA
700,001 - 800,000	4	2	50%
800,001 - 900,000	24	7	29%
900,001 - 1,000,000	31	4	13%
1,000,001 – 1,250,000	39	7	18%
1,250,001 - 1,500,000	16	1	6%
1,500,001 – 1,750,000	5	0	NA
1,750,001 - 2,000,000	3	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 - 2,500,000	2	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	127	21	17%
2 Bedrooms & Less	5	0	NA
3 to 4 Bedrooms	70	15	21%
5 to 6 Bedrooms	42	6	14%
7 Bedrooms & More	10	0	NA
TOTAL*	127	21	17%

SnapStats®	October	November	Variance
Inventory	147	127	-14%
Solds	17	21	24%
Sale Price	\$950,000	\$947,500	0%
Sale Price SQFT	\$404	\$432	7%
Sale to List Price Ratio	95%	97%	2%
Days on Market	26	28	8%

#### Community DETACHED HOUSES

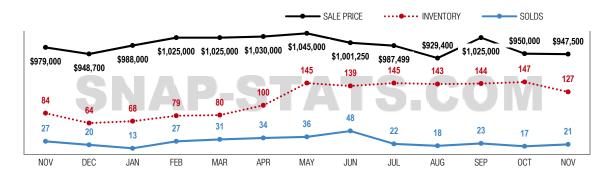
SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	6	0	NA
Central Port Coquitlam	8	0	NA
Citadel	14	3	21%
Glenwood	25	3	12%
Lincoln Park	13	3	23%
Lower Mary Hill	6	3	50%
Mary Hill	16	6	38%
Oxford Heights	20	2	10%
Riverwood	8	0	NA
Woodland Acres	11	1	9%
TOTAL*	127	21	17%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator PORT COQUITLAM DETACHED: Balanced Market at 17% Sales Ratio average (1.7 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* \$800,000 to \$900,000 with average 29% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, Oxford Heights, Woodland Acres and 5 to 6 bedrooms
- Sellers Best Bet\*\* Selling homes in Mary Hill and 3 to 4 bedroom properties

### 13 Month Market Trend



#### Compliments of...

#### SnapStats Publishing SnapStats Publishing Company 604.229.0521

snap-stats.com snapstatsinfo@gmail.com



<sup>\*\*</sup>With minimum inventory of 10 in most instances



#### Price Band & Bedroom CONDOS & TOWNHOMES

		0.1	0 1 0 1
SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 – 300,000	5	2	40%
300,001 - 400,000	27	14	52%
400,001 - 500,000	42	14	33%
500,001 - 600,000	31	6	19%
600,001 - 700,000	29	8	28%
700,001 - 800,000	25	4	16%
800,001 - 900,000	7	0	NA
900,001 - 1,000,000	2	0	NA
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	168	48	29%
			_0,0
0 to 1 Bedroom	36	12	33%
2 Bedrooms	72	27	38%
3 Bedrooms	50	9	18%
4 Bedrooms & Greater	10	0	NA
TOTAL*	168	48	29%
101712	100	10	2070

SnapStats®	October	November	Variance
Inventory	173	168	-3%
Solds	56	48	-14%
Sale Price	\$492,500	\$468,750	-5%
Sale Price SQFT	\$493	\$457	-7%
Sale to List Price Ratio	99%	95%	-4%
Days on Market	17	13	-24%

#### Community CONDOS & TOWNHOMES

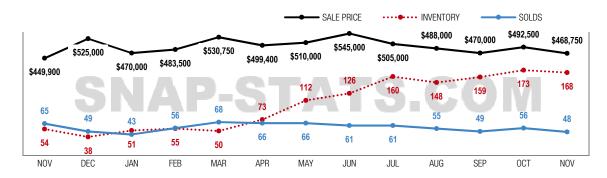
SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	3	0	NA
Central Port Coquitlam	76	23	30%
Citadel	14	0	NA
Glenwood	41	10	24%
Lincoln Park	3	1	33%
Lower Mary Hill	0	0	NA
Mary Hill	5	2	40%
Oxford Heights	0	1	NA*
Riverwood	26	11	42%
Woodland Acres	0	0	NA
TOTAL*	168	48	29%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator PORT COQUITLAM ATTACHED: Sellers Market at 29% Sales Ratio average (2.9 in 10 homes selling rate)
- Homes are selling on average 5% below list price
- Most Active Price Band\*\* \$300,000 to \$400,000 with average 52% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$700,000 to \$800,000, Glenwood and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Riverwood and 2 bedroom properties

### 13 Month **Market Trend**



#### Compliments of...

#### SnapStats Publishing SnapStats Publishing Company 604.229.0521



<sup>\*\*</sup>With minimum inventory of 10 in most instances



# PORT MOODY

# NOVEMBER 2018

#### Price Band & Bedroom DETACHED HOUSES

Thoo band a boardo	D 2 17 107 11	LD MODDLO	
SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	1	0	NA
900,001 - 1,000,000	2	0	NA
1,000,001 - 1,250,000	6	4	67%
1,250,001 - 1,500,000	22	3	14%
1,500,001 - 1,750,000	6	1	17%
1,750,001 - 2,000,000	9	1	11%
2,000,001 - 2,250,000	2	2	100%
2,250,001 - 2,500,000	6	0	NA
2,500,001 - 2,750,000	5	0	NA
2,750,001 - 3,000,000	7	1	14%
3,000,001 - 3,500,000	4	1	25%
3,500,001 - 4,000,000	2	0	NA
4,000,001 & Greater	11	0	NA
TOTAL*	83	13	16%
2 Bedrooms & Less	5	0	NA
3 to 4 Bedrooms	43	7	16%
5 to 6 Bedrooms	33	6	18%
7 Bedrooms & More	2	0	NA
TOTAL*	83	13	16%

SnapStats®	October	November	Variance
Inventory	102	83	-19%
Solds	11	13	18%
Sale Price	\$1,095,000	\$1,450,000	32%
Sale Price SQFT	\$512	\$414	-19%
Sale to List Price Ratio	94%	89%	-5%
Days on Market	9	58	544%

#### Community DETACHED HOUSES

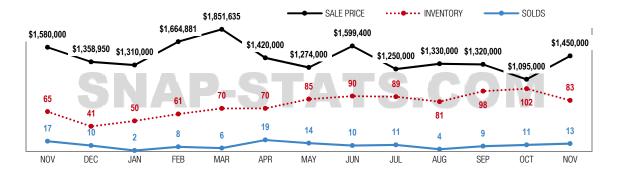
SnapStats®	Inventory	Sales	Sales Ratio
Anmore	21	2	10%
Barber Street	5	1	20%
Belcarra	5	0	NA
College Park	6	1	17%
Glenayre	2	0	NA
Heritage Mountain	6	1	17%
Heritage Woods	11	2	18%
loco	0	0	NA
Mountain Meadows	4	0	NA
North Shore	7	3	43%
Port Moody Centre	16	3	19%
Westwood Summit	0	0	NA
TOTAL*	83	13	16%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator PORT MOODY DETACHED: Balanced Market at 16% Sales Ratio average (1.6 in 10 homes selling rate)
- Homes are selling on average 11% below list price
- Most Active Price Band\*\* \$1.25 mil to \$1.5 mil with average 14% Sales Ratio (Balanced market)
- Buyers Best Bet\*\* Homes between \$1.75 mil to \$2 mil, Anmore and 3 to 4 bedroom properties
- Sellers Best Bet\*\* Selling homes in Heritage Woods, Port Moody Centre and 5 to 6 bedroom properties
  \*\*With minimum inventory of 10 in most instances

### 13 Month Market Trend



#### Compliments of...

SnapStats Publishing SnapStats Publishing Company 604.229.0521

snap-stats.com snapstatsinfo@gmail.com





#### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	2	0	NA
300,001 - 400,000	2	1	50%
400,001 - 500,000	7	5	71%
500,001 - 600,000	16	6	38%
600,001 - 700,000	25	6	24%
700,001 - 800,000	15	1	7%
800,001 - 900,000	13	0	NA
900,001 - 1,000,000	11	0	NA
1,000,001 - 1,250,000	9	1	11%
1,250,001 - 1,500,000	2	0	NA
1,500,001 – 1,750,000	2	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	104	20	19%
0 to 1 Bedroom	7	3	43%
2 Bedrooms	64	13	20%
3 Bedrooms	27	4	15%
4 Bedrooms & Greater	6	0	NA 100/
TOTAL*	104	20	19%

SnapStats®	October	November	Variance
Inventory	112	104	-7%
Solds	26	20	-23%
Sale Price	\$623,500	\$586,375	-6%
Sale Price SQFT	\$619	\$639	3%
Sale to List Price Ratio	98%	96%	-2%
Days on Market	17	19	12%

#### Community CONDOS & TOWNHOMES

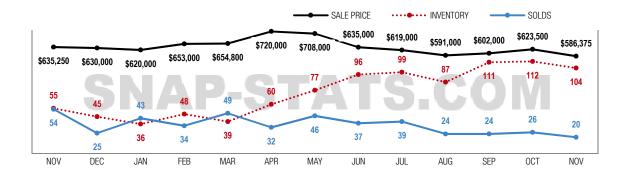
SnapStats®	Inventory	Sales	Sales Ratio
Anmore	0	0	NA
Barber Street	0	0	NA
Belcarra	0	0	NA
College Park	9	1	11%
Glenayre	0	0	NA
Heritage Mountain	7	0	NA
Heritage Woods	9	0	NA
loco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	17	5	29%
Port Moody Centre	62	14	23%
Westwood Summit	0	0	NA
TOTAL*	104	20	19%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator PORT MOODY ATTACHED: Balanced Market at 19% Sales Ratio average (1.9 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band\*\* \$500,000 to \$600,000 with average 38% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$700,000 to \$800,000, College Park and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in North Shore, Port Moody Centre and 2 bedroom properties \*\*With minimum inventory of 10 in most instances

### 13 Month **Market Trend**



#### Compliments of...

#### SnapStats Publishing SnapStats Publishing Company 604.229.0521





# PITT MEADOWS

# NOVEMBER 2018

### Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	()	) ()	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600.001 - 700.000	0	1	NA*
700,001 – 800,000	5	1	20%
800,001 - 900,000	4	1	25%
900,001 - 1,000,000	6	1	17%
1,000,001 - 1,250,000	3	1	33%
1,250,001 - 1,500,000	1	0	NA
1,500,001 - 1,750,000	1	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	1	0	NA
2,250,001 - 2,500,000	1	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	22	5	23%
2 Bedrooms & Less	0	0	NA
3 to 4 Bedrooms	19	4	21%
5 to 6 Bedrooms	1	1	100%
7 Bedrooms & More	2	0	NA
TOTAL*	22	5	23%

SnapStats®	October	November	Variance
Inventory	27	22	-19%
Solds	9	5	-44%
Sale Price	\$850,000	\$855,000	1%
Sale Price SQFT	\$333	\$385	16%
Sale to List Price Ratio	97%	96%	-1%
Days on Market	20	55	175%

#### Community DETACHED HOUSES

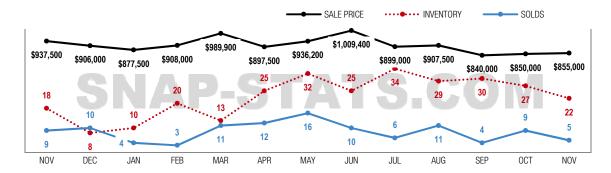
Inventory	Sales	Sales Ratio
7	1	14%
3	1	33%
0	0	NA
11	3	27%
1	0	NA
22	5	23%
	7 3 0 11 1	7 1 3 1 0 0 11 3 1 0 0 11 3 1 0 0

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator PITT MEADOWS DETACHED: Sellers Market at 23% Sales Ratio average (2.3 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band\*\* Insufficient data
- Buyers Best Bet\*\* Insufficient data
- Sellers Best Bet\*\* Selling homes in South Meadows and 3 to 4 bedroom properties

### 13 Month Market Trend



#### Compliments of...

SnapStats Publishing SnapStats Publishing Company 604.229.0521

snap-stats.com snapstatsinfo@gmail.com



<sup>\*\*</sup>With minimum inventory of 10 in most instances



#### Price Band & Bedroom CONDOS & TOWNHOMES

ChanCtata®	Inventory	Colon	Calas Datis
SnapStats®	Inventory ()	Sales 0	Sales Ratio NA
\$0 - 100,000 100,001 - 200,000	0	0	NA NA
200,001 – 200,000	0	0	NA NA
	5	3	60%
300,001 - 400,000	-	-	
400,001 - 500,000	20 14	6	30%
500,001 - 600,000			14%
600,001 - 700,000	10	5	50%
700,001 – 800,000	3	0	NA 1000/
800,001 - 900,000		1	100%
900,001 - 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	53	17	32%
0 to 1 Bedroom	7	3	43%
2 Bedrooms	28	7	25%
3 Bedrooms	14	6	43%
4 Bedrooms & Greater	4	1	25%
TOTAL*	53	17	32%

October	November	Variance
59	53	-10%
20	17	-15%
\$464,950	\$489,500	5%
\$420	\$424	1%
99%	94%	-5%
20	27	35%
	59 20 \$464,950 \$420 99%	59 53 20 17 \$464,950 \$489,500 \$420 \$424 99% 94%

#### Community CONDOS & TOWNHOMES

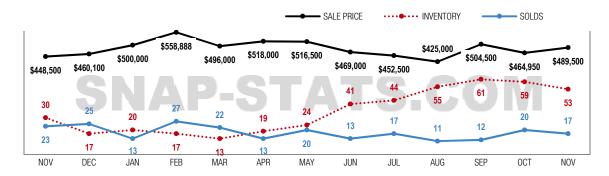
SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	18	7	39%
Mid Meadows	25	7	28%
North Meadows	6	1	17%
South Meadows	4	2	50%
West Meadows	0	0	NA
TOTAL*	53	17	32%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator PITT MEADOWS ATTACHED: Sellers Market at 32% Sales Ratio average (3.2 in 10 homes selling rate)
- Homes are selling on average 6% below list price
- Most Active Price Band\*\* \$600,000 to \$700,000 with average 50% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$500,000 to \$600,000, Mid Meadows and 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Central Meadows and 3 bedroom properties

### 13 Month **Market Trend**



#### Compliments of...

SnapStats Publishing SnapStats Publishing Company 604.229.0521

snap-stats.com snapstatsinfo@gmail.com



<sup>\*\*</sup>With minimum inventory of 10 in most instances



#### Price Band & Bedroom DETACHED HOUSES

Theo band & boardon BETHERE THE COLO				
SnapStats®	Inventory	Sales	Sales Ratio	
\$0 - 100,000	0	0	NA	
100,001 - 200,000	0	0	NA	
200,001 - 300,000	0	0	NA	
300,001 - 400,000	0	0	NA	
400,001 - 500,000	0	0	NA	
500,001 - 600,000	3	3	100%	
600,001 - 700,000	19	12	63%	
700,001 - 800,000	52	18	35%	
800,001 - 900,000	54	4	7%	
900,001 - 1,000,000	51	2	4%	
1,000,001 - 1,250,000	62	6	10%	
1,250,001 – 1,500,000	27	2	7%	
1,500,001 – 1,750,000	9	0	NA	
1,750,001 - 2,000,000	12	0	NA	
2,000,001 – 2,250,000	3	1	33%	
2,250,001 – 2,500,000	0	0	NA	
2,500,001 – 2,750,000	0	0	NA	
2,750,001 – 3,000,000	0	0	NA	
3,000,001 – 3,500,000	0	0	NA	
3,500,001 - 4,000,000	0	0	NA	
4,000,001 & Greater	0	0	NA	
TOTAL*	292	48	16%	
2 Bedrooms & Less	16	5	31%	
3 to 4 Bedrooms	151	28	19%	
5 to 6 Bedrooms	112	15	13%	
7 Bedrooms & More	13	0	NA	
TOTAL*	292	48	16%	

SnapStats®	October	November	Variance
Inventory	307	292	-5%
Solds	62	48	-23%
Sale Price	\$825,250	\$744,500	-10%
Sale Price SQFT	\$308	\$347	13%
Sale to List Price Ratio	98%	95%	-3%
Days on Market	33	25	-24%

### **Community DETACHED HOUSES**

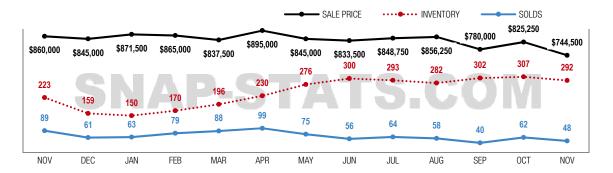
SnapStats®	Inventory	Sales	Sales Ratio
Albion	43	7	16%
Cottonwood	36	2	6%
East Central	41	10	24%
North	0	0	NA
Northeast	4	0	NA
Northwest	21	5	24%
Silver Valley	42	3	7%
Southwest	28	7	25%
Thornhill	27	1	4%
Websters Corners	10	2	20%
West Central	38	11	29%
Whonnock	2	0	NA
TOTAL*	292	48	16%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator MAPLE RIDGE DETACHED: Balanced Market at 16% Sales Ratio average (1.6 in 10 homes selling rate)
- Homes are selling on average 5% below list price
- Most Active Price Band\*\* \$600,000 to \$700,000 with average 63% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$900,000 to \$1 mil, Cottonwood, Silver Valley, Thornhill and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Selling homes in East Central, Northwest, Southwest, West Central and up to 2 bedroom properties \*\*With minimum inventory of 10 in most instances

### 13 Month **Market Trend**



#### Compliments of...

SnapStats Publishing SnapStats Publishing Company 604.229.0521





#### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	1	1	100%
200,001 - 300,000	17	3	18%
300,001 - 400,000	60	13	22%
400,001 - 500,000	47	10	21%
500,001 - 600,000	50	14	28%
600,001 - 700,000	33	4	12%
700,001 – 800,000	19	2	11%
800,001 – 900,000	3	1	33%
900,001 - 1,000,000	1	1	100%
1,000,001 – 1,250,000	0	0	NA
1,250,001 - 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	231	49	21%
0 to 1 Bedroom	40	8	20%
2 Bedrooms	92	19	21%
3 Bedrooms	85	19	22%
4 Bedrooms & Greater	14	3	21%
TOTAL*	231	49	21%

SnapStats®	October	November	Variance
Inventory	255	231	-9%
Solds	69	49	-29%
Sale Price	\$455,000	\$467,000	3%
Sale Price SQFT	\$383	\$352	-8%
Sale to List Price Ratio	97%	96%	-1%
Days on Market	21	22	5%

#### Community CONDOS & TOWNHOMES

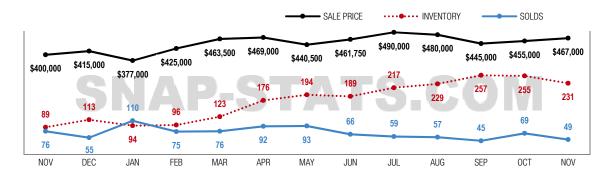
SnapStats®	Inventory	Sales	Sales Ratio
Albion	26	2	8%
Cottonwood	34	8	24%
East Central	88	18	20%
North	1	0	NA
Northeast	0	0	NA
Northwest	3	3	100%
Silver Valley	14	3	21%
Southwest	9	0	NA
Thornhill	1	2	200%*
Websters Corners	1	0	NA
West Central	54	13	24%
Whonnock	0	0	NA
TOTAL*	231	49	21%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator MAPLE RIDGE ATTACHED: Sellers Market at 21% Sales Ratio average (2.1 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band\*\* \$500,000 to \$600,000 with average 28% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$700,000 to \$800,000, Albion and up to 1 bedroom properties
- Sellers Best Bet\*\* Selling homes in Cottonwood, West Central and 3 bedroom properties

### 13 Month **Market Trend**



#### Compliments of...

SnapStats Publishing SnapStats Publishing Company 604.229.0521



<sup>\*\*</sup>With minimum inventory of 10 in most instances