

Fraser Valley Edition Supplemental Report

For detailed stats by neighbourhood, price and style of home refer to the Monthly Report

Historic Annual Statistics

Past Year Monthly Statistics

Year-to-Date Monthly Statistics



December 2018

Produced and Published by SnapStats® Publishing Co.
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YTD AND HISTORIC STATISTICS

Surrey
South Surrey
White Rock
North Delta
Cloverdale
Langley
Abbotsford
Mission

HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	1925	500,000	197	96	40
2009	NA	NA	2802	495,000	184	97	41
2010	NA	NA	2581	511,500	198	98	38
2011	NA	NA	2672	528,656	205	96	30
2012	NA	NA	2316	540,000	214	97	27
2013	14	14,862	2051	552,346	219	97	30
2014	17	14,461	2414	570,471	225	98	29
2015	38	10,040	3638	662,389	254	99	19
2016	37	9,663	3103	825,350	328	101	16
2017	30	9,091	2673	914,575	370	99	18
10 YR AVG	NA	NA	2618	\$610,029	\$239	98%	29

2017 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	19	619	117	780,000	331	98	35
February	23	627	144	821,500	348	98	20
March	42	642	269	861,000	344	99	20
April	49	660	323	875,000	357	100	13
May	49	748	366	919,500	377	102	11
June	42	813	339	940,000	387	104	10
July	23	934	218	980,000	389	103	12
August	22	904	198	951,900	373	97	16
September	18	914	164	965,000	384	99	18
October	22	833	181	950,000	380	97	22
November	23	800	187	965,000	373	98	22
December	28	597	167	966,000	391	97	22
ANNUAL AVG	30%	758	223	\$914,575	\$370	99%	18

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	27	558	150	977,500	374	98	35
February	23	569	133	995,000	393	100	17
March	29	618	179	1,020,000	397	97	16
April	22	781	171	1,066,500	410	98	11
May	25	878	217	999,999	408	100	11
June	16	935	150	999,500	398	100	15
July	13	976	130	967,500	397	98	19
August	13	968	126	992,750	378	98	22
September	12	957	114	996,250	382	100	24
October	14	945	134	979,500	389	98	32
November	11	867	98	955,000	389	97	28
December	13	585	77	985,000	367	99	30
YTD AVG	18%	803	140	\$994,542	\$390	99%	22

*MARKET TYPE INDICATOR BLUE: BUYERS MARKET: 0-11% WHITE: BALANCED MARKET 12-20% SILVER: SELLERS MARKET: 21%+
ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	1911	262,000	221	97	31
2009	NA	NA	2093	255,000	207	96	41
2010	NA	NA	2001	254,200	217	98	37
2011	NA	NA	1857	260,000	217	96	38
2012	NA	NA	1726	263,000	214	97	42
2013	13	12,943	1705	263,859	208	97	45
2014	13	12,636	1792	249,335	213	97	40
2015	19	12,530	2282	280,521	218	97	39
2016	49	7,224	3423	306,563	263	100	16
2017	82	5,222	4208	375,491	360	102	10
10 YR AVG	NA	NA	2300	\$276,997	\$234	98%	34

2017 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	41	400	165	332,000	310	101	15
February	59	440	261	362,000	302	99	11
March	99	420	416	332,000	309	98	9
April	95	402	382	355,888	330	102	8
May	97	440	428	380,000	332	101	8
June	102	455	462	385,000	370	103	8
July	70	520	363	380,000	370	104	10
August	73	494	362	379,000	375	101	10
September	64	535	343	382,000	369	99	12
October	89	430	383	377,500	413	102	11
November	88	398	350	415,000	416	104	11
December	102	288	293	425,500	420	104	8
ANNUAL AVG	82%	435	351	\$375,491	360	102%	10

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	86	299	256	425,000	434	106	10
February	72	351	252	446,500	439	104	7
March	75	401	301	439,900	474	104	8
April	57	529	301	460,000	457	102	8
May	46	674	309	458,000	446	102	9
June	38	714	272	490,000	447	100	12
July	26	824	213	450,000	428	98	15
August	28	854	242	440,500	420	98	14
September	18	940	166	460,750	423	97	24
October	21	955	204	442,500	386	97	19
November	17	920	160	424,000	429	98	25
December	17	718	119	479,000	390	97	34
YTD AVG	42%	682	233	\$451,346	\$431	100%	15

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	679	765,000	282	97	40
2009	NA	NA	1134	686,950	259	99	45
2010	NA	NA	1088	735,000	286	98	33
2011	NA	NA	1579	825,000	312	97	22
2012	NA	NA	981	835,000	326	97	35
2013	13	8053	1084	823,263	280	96	44
2014	20	6827	1339	873,196	300	97	34
2015	34	5448	1788	1,036,483	358	98	22
2016	33	5,203	1601	1,392,104	488	99	20
2017	17	6,591	1094	1,358,708	493	97	30
10 YR AVG	NA	NA	1237	\$933,070	\$338	98%	33

2017 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	10	434	44	1,409,500	468	98	34
February	15	474	73	1,306,000	527	97	16
March	25	476	117	1,320,000	461	96	30
April	25	518	129	1,325,000	493	98	27
May	29	565	166	1,350,000	519	98	22
June	19	617	120	1,359,000	507	97	22
July	13	663	89	1,500,000	540	94	33
August	13	609	81	1,388,000	519	99	29
September	13	643	81	1,308,000	490	94	40
October	10	607	63	1,309,000	435	94	29
November	13	567	73	1,330,000	483	95	29
December	14	418	58	1,400,000	474	100	47
ANNUAL AVG	17%	549	91	\$1,358,708	493	97%	30

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	13	457	61	1,245,000	471	98	57
February	16	513	80	1,349,000	495	97	23
March	15	539	82	1,357,976	522	96	33
April	12	586	72	1,371,500	492	95	28
May	9	683	63	1,300,000	485	95	23
June	9	716	64	1,383,750	488	99	24
July	11	688	78	1,550,000	489	93	42
August	8	628	51	1,375,000	478	93	32
September	6	637	36	1,395,000	503	96	61
October	9	624	58	1,209,000	492	94	36
November	11	562	60	1,327,660	478	95	43
December	8	412	33	1,160,000	379	93	43
YTD AVG	11%	587	62	\$1,335,324	\$481	95%	37

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	729	331,250	268	97	40
2009	NA	NA	983	327,000	250	96	43
2010	NA	NA	897	344,900	267	97	35
2011	NA	NA	929	349,000	269	97	41
2012	NA	NA	882	351,750	266	96	42
2013	13	7351	965	354,549	284	96	53
2014	16	7215	1159	357,652	290	97	41
2015	26	5880	1473	370,665	293	98	35
2016	62	3,157	1874	428,492	357	100	15
2017	59	3,012	1766	515,945	429	100	12
10 YR AVG	NA	NA	1166	\$373,120	\$297	97%	36

2017 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	41	227	92	482,450	394	101	13
February	55	216	118	413,750	394	99	7
March	98	220	215	454,742	396	97	10
April	62	245	152	499,999	444	100	10
May	73	254	186	520,000	421	102	11
June	68	271	185	550,000	435	102	11
July	55	294	163	495,900	412	101	11
August	71	248	175	529,000	475	100	13
September	34	307	105	572,500	447	100	10
October	48	286	137	550,000	449	100	13
November	52	262	137	545,000	434	99	15
December	55	182	101	578,000	441	98	15
ANNUAL AVG	59%	251	147	\$515,945	429	100%	12

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	48	199	95	579,000	475	100	13
February	51	230	117	631,750	477	102	11
March	42	289	121	590,000	453	98	7
April	43	352	150	630,000	503	99	10
May	38	424	162	619,950	482	101	14
June	24	438	107	569,900	476	99	24
July	29	441	127	590,000	455	98	24
August	22	405	91	590,100	441	96	34
September	21	469	98	589,000	454	98	25
October	16	504	82	586,500	471	98	25
November	16	467	76	549,450	425	98	34
December	16	372	58	590,000	452	98	34
YTD AVG	31%	383	107	\$592,971	\$464	99%	21

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	453	475,000	224	97	29
2009	NA	NA	540	455,000	213	97	27
2010	NA	NA	519	475,000	220	97	19
2011	NA	NA	596	507,750	228	98	15
2012	NA	NA	479	521,000	241	98	21
2013	20	2269	465	525,125	236	98	25
2014	29	2067	589	559,021	249	98	22
2015	65	1251	785	639,625	284	101	9
2016	46	1,858	708	839,396	371	101	15
2017	37	1,699	619	912,454	399	100	17
10 YR AVG	NA	NA	575	\$590,937	\$267	99%	20

2017 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	19	120	23	941,000	390	100	40
February	31	118	37	820,000	373	98	21
March	50	121	60	821,250	371	98	11
April	58	123	71	874,000	383	100	9
May	59	153	91	920,000	434	103	9
June	39	173	68	931,944	408	100	9
July	28	175	49	920,000	413	102	21
August	32	165	53	935,000	388	100	13
September	27	165	44	934,750	405	102	13
October	24	157	37	975,000	387	98	15
November	38	138	52	912,500	399	99	16
December	37	91	34	964,000	441	98	30
ANNUAL AVG	37%	142	52	\$912,454	399	100%	17

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	20	102	20	929,950	418	96	32
February	41	96	39	975,000	406	100	6
March	36	118	42	963,000	423	101	9
April	22	161	36	935,000	437	99	12
May	19	199	38	967,000	417	99	14
June	15	219	32	938,500	411	98	10
July	16	208	34	979,000	437	98	22
August	17	179	30	943,400	414	97	36
September	13	196	25	905,000	405	95	18
October	15	196	30	869,000	364	97	19
November	23	175	41	910,000	391	97	29
December	11	142	16	854,000	374	97	10
YTD AVG	21%	166	32	\$930,738	\$408	98%	18

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	53	280,000	216	95	25
2009	NA	NA	95	284,000	206	95	36
2010	NA	NA	119	379,900	246	103	15
2011	NA	NA	112	296,450	231	96	32
2012	NA	NA	90	386,500	232	97	26
2013	19	664	120	362,879	246	98	40
2014	14	858	122	357,713	250	98	41
2015	28	717	188	396,729	280	99	24
2016	61	501	304	386,467	410	101	28
2017	57	402	203	460,954	396	100	22
10 YR AVG	NA	NA	141	\$359,159	\$271	98%	29

2017 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	21	29	6	442,950	465	100	31
February	38	29	11	498,000	364	100	16
March	80	25	20	365,000	280	99	15
April	76	21	16	438,950	341	100	11
May	144	18	26	388,400	308	102	9
June	30	40	12	512,500	367	103	19
July	43	51	22	458,750	534	99	11
August	36	53	19	480,000	372	98	21
September	51	41	21	499,900	427	100	40
October	38	40	15	405,000	459	96	30
November	57	30	17	450,000	409	98	24
December	72	25	18	592,000	422	108	32
ANNUAL AVG	57%	34	17	\$460,954	396	100%	22

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	58	24	14	544,450	456	100	15
February	65	20	13	533,000	414	101	11
March	29	31	9	428,000	372	100	7
April	67	27	18	551,500	433	102	11
May	43	40	17	520,000	416	104	7
June	32	41	13	527,000	422	99	17
July	17	47	8	655,000	448	99	12
August	19	52	10	594,550	452	99	19
September	13	56	7	520,000	404	98	7
October	20	55	11	532,000	463	102	32
November	17	65	11	434,999	380	99	18
December	30	50	15	515,000	399	96	31
YTD AVG	34%	42	12	\$529,625	\$422	100%	16

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	521	529,000	196	99	38
2009	NA	NA	848	515,000	187	99	29
2010	NA	NA	729	548,000	197	100	31
2011	NA	NA	722	545,758	196	97	33
2012	NA	NA	620	545,000	200	98	31
2013	21	2824	589	553,788	204	98	34
2014	29	2511	735	587,792	215	99	26
2015	57	1683	872	646,653	228	99	14
2016	59	1,600	927	819,822	299	101	13
2017	54	1,323	714	913,079	344	101	11
10 YR AVG	NA	NA	728	\$620,389	\$227	99%	26

2017 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	27	84	23	830,000	333	98	14
February	46	95	44	827,450	299	100	9
March	62	109	68	850,000	337	100	9
April	97	99	96	900,000	324	100	7
May	86	103	89	922,000	346	103	7
June	70	118	83	990,000	329	100	7
July	54	133	72	977,500	362	103	8
August	43	123	53	950,000	362	102	9
September	33	135	45	945,000	369	99	16
October	38	133	51	915,000	354	102	18
November	52	110	57	950,000	355	100	16
December	41	81	33	900,000	356	100	13
ANNUAL AVG	54%	110	60	\$913,079	344	101%	11

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	30	87	26	1,034,444	329	99	17
February	38	94	36	978,000	356	101	11
March	49	109	53	980,000	364	99	12
April	44	134	59	995,000	382	101	7
May	32	169	54	972,500	393	100	8
June	26	188	48	1,019,000	357	97	15
July	25	187	46	942,500	368	99	14
August	21	179	37	920,000	397	99	32
September	20	191	38	977,500	352	99	22
October	19	188	36	998,900	326	99	20
November	21	165	34	904,500	368	98	25
December	21	112	24	928,000	362	98	35
YTD AVG	29%	150	41	\$970,862	\$363	99%	18

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	456	327,250	231	98	32
2009	NA	NA	539	311,000	214	98	32
2010	NA	NA	495	324,000	233	100	30
2011	NA	NA	468	318,700	227	98	38
2012	NA	NA	479	312,250	223	98	42
2013	18	2632	466	300,995	222	97	49
2014	19	2800	521	319,223	225	98	40
2015	37	2179	761	324,241	231	99	29
2016	96	1,106	1060	387,488	300	103	10
2017	103	1,013	1029	464,083	382	102	8
10 YR AVG	NA	NA	627	\$338,923	\$249	99%	31

2017 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	46	84	39	380,000	360	98	14
February	109	69	75	422,000	329	103	7
March	123	74	91	430,000	357	102	6
April	93	100	93	455,000	367	103	7
May	130	91	118	461,000	369	103	7
June	122	89	109	465,000	389	103	8
July	85	98	83	462,000	387	103	8
August	103	96	99	500,000	400	102	7
September	81	101	82	487,500	396	103	9
October	110	79	87	500,000	397	100	8
November	114	81	92	506,500	430	101	8
December	120	51	61	500,000	397	100	7
ANNUAL AVG	103%	84	86	\$464,083	382	102%	8

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	90	63	57	550,000	389	103	12
February	84	82	69	555,000	446	103	6
March	76	115	87	570,500	434	104	7
April	70	145	102	549,250	432	100	7
May	52	161	83	545,000	444	103	8
June	41	170	69	556,000	434	100	13
July	41	186	76	518,500	421	98	12
August	33	192	63	528,000	420	100	20
September	24	215	52	547,500	394	99	20
October	29	220	64	527,500	412	99	14
November	28	207	57	525,000	385	99	26
December	31	154	48	520,000	390	98	24
YTD AVG	50%	159	69	\$541,021	\$417	101%	14

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	1098	524,900	209	99	38
2009	NA	NA	1389	500,000	199	98	34
2010	NA	NA	1006	525,000	216	98	30
2011	NA	NA	1236	540,000	215	98	29
2012	NA	NA	1225	554,800	215	98	31
2013	25	4640	1255	561,239	226	98	32
2014	30	4539	1359	593,075	236	98	22
2015	64	2852	1698	652,648	259	100	12
2016	70	2,726	1794	830,496	337	102	13
2017	51	2,827	1407	927,396	387	100	15
10 YR AVG	NA	NA	1347	\$620,955	\$250	99%	26

2017 MONTHLY STATISTICS⁹⁶

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	34	186	63	799,000	372	98	46
February	41	206	84	850,000	362	100	11
March	76	195	149	865,000	360	101	10
April	64	207	132	899,500	341	100	10
May	79	232	183	979,000	392	102	8
June	75	229	171	980,000	410	102	9
July	40	280	111	990,000	448	99	10
August	41	282	117	940,000	391	99	13
September	38	292	110	996,000	396	100	13
October	40	274	110	949,000	400	99	15
November	35	263	93	935,000	370	98	15
December	46	181	84	946,250	397	99	21
ANNUAL AVG	51%	236	117	\$927,396	387	100%	15

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	44	178	79	980,000	426	99	35
February	42	195	82	1,010,000	421	103	14
March	39	229	90	1,012,450	388	98	8
April	30	314	94	1,100,000	410	101	11
May	26	396	103	1,050,000	414	100	13
June	25	410	102	1,060,000	426	98	16
July	19	410	77	1,010,000	412	97	25
August	16	395	65	979,000	413	98	26
September	17	427	71	950,000	434	97	23
October	15	449	68	920,000	379	97	20
November	16	393	63	897,000	381	97	29
December	21	266	55	960,000	377	96	34
YTD AVG	26%	339	79	\$994,038	\$407	98%	21

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	1082	270,000	228	98	27
2009	NA	NA	1239	265,000	213	98	36
2010	NA	NA	1018	274,000	221	98	33
2011	NA	NA	996	284,000	216	98	38
2012	NA	NA	1000	277,000	215	97	41
2013	18	5596	1015	267,444	214	98	42
2014	21	5932	1281	283,303	222	98	32
2015	37	4343	1516	292,075	236	99	29
2016	82	2,448	1982	339,763	284	102	11
2017	114	1,981	2241	422,108	358	101	7
10 YR AVG	NA	NA	1337	\$297,469	\$241	99%	30

2017 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	63	177	112	339,000	291	99	8
February	91	174	158	420,000	330	99	9
March	139	158	220	398,450	332	100	6
April	93	192	179	360,000	323	103	7
May	147	179	264	452,000	347	101	6
June	144	178	257	430,000	362	105	7
July	107	192	205	424,800	366	106	7
August	104	172	179	438,000	381	100	8
September	105	168	176	432,000	359	99	7
October	133	149	198	428,500	378	102	7
November	118	146	173	475,000	403	99	7
December	125	96	120	467,550	421	104	6
ANNUAL AVG	114%	165	187	\$422,108	358	101%	7

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	81	132	107	450,000	391	100	10
February	88	162	143	470,000	411	100	7
March	93	196	182	493,000	416	101	8
April	56	277	156	506,994	429	101	8
May	54	333	180	475,250	396	101	8
June	38	406	153	475,000	411	99	11
July	32	427	138	465,000	387	98	13
August	26	453	118	490,000	417	99	19
September	19	523	101	465,000	404	100	22
October	26	531	137	474,000	395	97	23
November	29	480	141	470,900	391	96	26
December	27	353	94	444,950	426	99	25
YTD AVG	47%	356	138	\$473,341	\$406	99%	15

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	1107	424,000	172	97	39
2009	NA	NA	1235	404,000	162	96	38
2010	NA	NA	1034	424,000	168	98	34
2011	NA	NA	965	424,000	165	97	39
2012	NA	NA	990	415,000	165	97	39
2013	16	5942	985	417,466	162	97	34
2014	22	5068	1117	428,271	168	98	28
2015	38	4099	1493	466,583	185	99	20
2016	55	3,616	1915	610,708	244	103	13
2017	42	3,568	1475	714,458	285	101	15
10 YR AVG	NA	NA	1232	\$472,849	\$188	98%	30

2017 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	32	217	70	619,250	249	100	53
February	30	230	70	648,000	263	99	12
March	57	244	140	672,500	267	100	8
April	60	270	161	691,000	280	102	8
May	73	288	209	745,000	293	104	9
June	57	324	184	727,000	296	104	7
July	41	357	147	745,000	291	102	8
August	30	347	105	750,000	295	100	14
September	25	358	89	718,000	298	99	13
October	32	352	114	755,000	287	99	14
November	31	332	104	731,500	298	101	14
December	33	249	82	771,250	306	99	15
ANNUAL AVG	42%	297	123	\$714,458	285	101%	15

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	25	257	65	720,000	300	97	32
February	41	263	107	770,000	298	99	17
March	48	251	120	786,000	309	99	10
April	36	300	109	781,000	320	100	11
May	34	351	119	805,000	320	101	8
June	25	385	97	784,500	328	99	18
July	16	417	66	809,000	311	99	17
August	19	404	76	758,500	315	95	18
September	14	442	61	730,000	305	98	16
October	18	417	76	750,000	306	99	16
November	14	388	55	735,000	296	99	21
December	19	270	51	774,000	275	100	42
YTD AVG	26%	345	84	\$766,917	\$307	99%	19

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	952	210,000	187	96	34
2009	NA	NA	971	198,000	165	97	44
2010	NA	NA	946	195,000	172	98	42
2011	NA	NA	867	199,619	165	97	49
2012	NA	NA	823	193,000	155	97	49
2013	14	5989	851	193,133	164	96	45
2014	16	5446	828	198,325	167	97	50
2015	23	4921	1096	206,813	173	97	37
2016	61	2,789	1656	231,108	205	100	16
2017	88	2,108	1808	267,546	253	100	11
10 YR AVG	NA	NA	1080	\$209,254	\$181	98%	38

2017 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	40	163	66	224,750	213	98	28
February	79	159	126	228,750	217	99	14
March	90	194	174	265,000	232	99	8
April	87	194	169	250,500	232	98	8
May	92	217	199	262,000	243	105	8
June	113	187	212	267,200	264	101	10
July	68	211	143	275,000	258	98	9
August	90	194	175	274,900	255	102	10
September	64	201	128	268,500	256	102	11
October	101	173	175	288,000	290	97	10
November	108	131	141	301,000	283	100	7
December	119	84	100	304,949	293	103	8
ANNUAL AVG	88%	176	151	\$267,546	253	100%	11

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	74	113	84	300,500	288	103	6
February	84	135	114	347,950	311	106	7
March	85	182	154	376,250	353	105	7
April	68	247	168	357,500	339	102	7
May	48	348	166	356,000	347	99	10
June	32	388	126	366,100	333	100	14
July	27	422	113	347,000	308	97	18
August	18	438	78	335,000	325	98	26
September	19	480	90	324,500	322	97	24
October	20	472	94	338,500	297	97	28
November	18	437	77	351,000	324	98	29
December	26	327	85	340,000	302	97	32
YTD AVG	43%	332	112	\$345,025	\$321	100%	17

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	507	385,000	168	99	44
2009	NA	NA	575	368,000	154	98	49
2010	NA	NA	478	384,000	158	97	43
2011	NA	NA	492	360,300	159	97	50
2012	NA	NA	448	350,000	156	97	54
2013	15	3249	478	349,638	154	98	49
2014	18	3056	559	379,929	160	97	42
2015	33	2417	765	406,112	172	98	27
2016	50	1,867	935	511,048	225	102	17
2017	44	1,668	731	615,658	262	100	17
10 YR AVG	NA	NA	597	\$410,969	\$177	98%	39

2017 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	17	113	19	625,000	237	96	53
February	32	117	37	529,400	222	100	15
March	40	129	52	571,250	255	98	14
April	57	126	72	581,000	242	101	11
May	61	138	84	636,500	265	100	9
June	59	145	86	642,000	260	101	8
July	42	160	67	636,000	306	99	11
August	44	178	78	605,500	270	101	9
September	39	178	69	660,000	293	102	16
October	53	144	77	615,000	252	98	20
November	32	139	44	665,000	274	99	27
December	46	101	46	621,250	268	100	16
ANNUAL AVG	44%	139	61	\$615,658	262	100%	17

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	49	92	45	685,000	290	100	23
February	43	105	45	685,000	291	99	9
March	48	109	52	679,500	298	100	12
April	45	134	60	727,750	305	100	13
May	36	178	64	709,500	295	98	15
June	17	207	35	645,000	323	99	19
July	17	224	38	681,500	293	98	36
August	23	205	47	650,000	278	100	29
September	14	218	31	675,000	285	99	41
October	17	206	36	659,500	278	97	36
November	16	195	32	659,500	268	96	25
December	10	156	15	605,000	258	96	39
YTD AVG	28%	169	42	\$671,854	\$289	99%	25

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	70	239,450	195	96	41
2009	NA	NA	87	235,000	167	98	110
2010	NA	NA	95	218,000	171	97	74
2011	NA	NA	68	191,000	164	96	51
2012	NA	NA	49	185,000	169	97	58
2013	9	744	70	173,913	157	95	86
2014	7	742	54	181,408	155	89	101
2015	18	650	113	212,804	166	98	72
2016	40	434	165	265,634	215	100	26
2017	77	220	148	317,800	261	99	11
10 YR AVG	NA	NA	92	\$222,001	\$182	97%	63

2017 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	28	29	8	207,500	195	99	10
February	42	26	11	364,150	387	101	12
March	193	14	27	336,000	262	99	30
April	117	12	14	220,000	218	97	6
May	35	23	8	284,444	235	102	6
June	112	17	19	367,000	258	108	6
July	63	19	12	369,000	259	102	6
August	47	19	9	315,000	214	92	15
September	32	22	7	380,000	250	97	8
October	76	17	13	330,000	292	95	8
November	92	13	12	265,500	240	97	7
December	89	9	8	375,000	326	103	19
ANNUAL AVG	77%	18	12	\$317,800	261	99%	11

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	33	18	6	433,000	259	104	10
February	33	21	7	380,000	353	109	8
March	64	25	16	372,000	288	101	17
April	59	27	16	479,749	331	97	13
May	64	25	16	400,000	274	100	12
June	56	27	15	350,000	308	100	24
July	24	33	8	397,500	334	99	5
August	36	28	10	407,500	338	98	34
September	37	27	10	432,450	312	99	33
October	18	33	6	335,000	301	97	25
November	16	32	5	341,000	257	92	35
December	28	25	7	230,000	229	98	65
YTD AVG	39%	27	10	\$379,850	\$299	100%	23

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