

Metro Vancouver Edition Supplemental Report

For detailed stats by neighbourhood, price and style of home refer to the Monthly Report

Historic Annual Statistics

Past Year Monthly Statistics

Year-to-Date Monthly Statistics



SnapStats®

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YTD AND HISTORIC STATISTICS

Downtown
Westside
Eastside
North Vancouver
West Vancouver
Richmond
Tsawwassen
Ladner

HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	2172	417,000	621	97	26
2009	NA	NA	3359	430,000	596	97	23
2010	NA	NA	2817	428,000	635	98	29
2011	NA	NA	2793	457,500	656	98	26
2012	16	NA	2174	490,000	651	98	31
2013	21	10,913	2267	477,729	623	98	33
2014	27	10,205	2683	501,129	642	97	25
2015	49	7,053	3262	547,921	711	100	15
2016	65	4,809	2944	669,417	871	103	10
2017	59	4,549	2655	780,229	1,029	101	10
10 YR AVG	NA	NA	2713	\$519,893	\$704	99%	23

2017 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	31	392	121	680,000	960	98	13
February	58	378	220	681,500	947	100	10
March	73	362	263	720,000	951	100	9
April	72	338	244	849,000	1,035	101	9
May	78	359	280	770,000	987	100	8
June	64	371	238	825,000	1,031	103	8
July	51	446	228	796,500	1,049	101	9
August	66	382	252	811,250	1,089	102	10
September	57	414	238	786,500	1,038	102	9
October	49	433	213	820,000	1,079	101	10
November	53	396	210	801,500	1,085	101	10
December	53	278	148	821,500	1,101	99	12
ANNUAL AVG	59%	379	221	\$780,229	\$1,029	101%	10

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	41	327	135	950,000	1,145	100	11
February	50	373	185	922,500	1,105	103	9
March	45	415	187	840,000	1,135	100	9
April	36	554	199	840,000	1,120	99	9
May	28	672	189	822,000	1,044	103	9
June	23	687	156	870,500	1,159	99	15
July	21	687	144	812,500	1,062	100	17
August	24	627	152	794,000	1,094	99	17
September	17	754	126	843,500	1,043	97	19
October	17	836	143	750,000	979	95	16
November	15	804	117	810,000	1,042	97	24
December	13	586	77	749,900	1,034	94	34
YTD AVG	28%	610	151	\$833,742	\$1,080	99%	16

*MARKET TYPE INDICATOR BLUE: BUYERS MARKET: 0-11% WHITE: BALANCED MARKET 12-20% SILVER: SELLERS MARKET: 21%+
ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	1011	1,460,000	513	97	28
2009	NA	NA	1909	1,440,000	487	97	27
2010	NA	NA	1744	1,698,950	578	100	18
2011	NA	NA	1960	2,069,000	712	103	13
2012	12	NA	1228	2,060,000	726	95	23
2013	17	9613	1645	2,182,117	724	92	33
2014	20	8932	1778	2,423,997	796	98	24
2015	29	7087	2030	2,849,203	924	100	17
2016	25	6,334	1588	3,470,912	1,164	101	18
2017	14	7,535	1058	3,411,288	1,170	96	26
10 YR AVG	NA	NA	1595	\$2,306,547	\$779	98%	23

2017 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	7	537	37	2,820,000	1,084	94	20
February	17	544	93	3,111,288	1,168	95	16
March	18	532	95	3,500,000	1,214	95	14
April	20	561	111	3,320,000	1,170	98	29
May	33	568	185	3,400,000	1,188	99	20
June	17	667	113	3,500,000	1,130	99	14
July	10	705	72	3,782,500	1,146	97	19
August	7	706	52	3,685,000	1,279	95	19
September	9	789	72	3,662,500	1,237	94	35
October	14	757	108	3,787,500	1,215	95	30
November	12	689	83	3,166,666	1,054	95	34
December	8	480	37	3,200,000	1,160	100	64
ANNUAL AVG	14%	628	88	\$3,411,288	\$1,170	96%	26

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	8	597	45	3,600,000	1,238	93	47
February	8	686	52	3,459,166	1,211	94	22
March	7	721	54	2,981,500	1,057	94	23
April	9	799	70	2,965,000	1,051	95	28
May	11	811	91	3,200,000	1,134	94	15
June	10	780	79	2,998,000	1,079	100	27
July	7	761	57	2,805,000	1,019	95	33
August	8	710	59	2,900,000	1,029	91	56
September	5	754	39	2,900,000	1,035	94	49
October	9	740	65	3,470,000	1,164	92	38
November	9	692	61	2,820,000	977	94	31
December	6	532	34	3,137,500	1,106	98	22
YTD AVG	8%	715	59	\$3,103,014	\$1,092	95%	33

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	1738	479,250	564	98	20
2009	NA	NA	2626	482,856	538	98	21
2010	NA	NA	2234	518,900	588	99	21
2011	NA	NA	2227	550,000	598	99	21
2012	14	NA	1683	522,000	593	97	28
2013	18	11,098	2053	524,813	571	97	32
2014	21	10,933	2254	546,102	594	97	29
2015	37	8443	2972	597,046	653	99	19
2016	59	4,775	2830	686,450	771	101	12
2017	55	4,694	2594	806,366	909	102	10
10 YR AVG	NA	NA	2321	\$571,378	\$638	99%	21

2017 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	32	348	111	688,888	796	100	8
February	48	377	180	789,000	878	102	9
March	69	361	250	775,000	873	100	11
April	68	376	254	785,000	890	103	9
May	82	383	315	828,000	916	104	8
June	73	392	285	820,000	923	103	9
July	44	472	210	815,000	930	102	9
August	49	413	202	798,000	899	100	11
September	53	424	224	866,500	951	102	12
October	50	446	225	875,000	963	101	11
November	51	414	211	816,000	940	102	9
December	44	288	127	820,000	943	101	10
ANNUAL AVG	55%	391	216	\$806,366	\$909	102%	10

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	39	331	128	909,400	986	99	11
February	45	398	180	890,000	975	100	8
March	48	405	196	836,000	945	101	9
April	38	509	194	896,500	969	100	9
May	32	657	212	864,950	972	101	9
June	32	689	219	828,000	933	101	11
July	28	675	190	836,000	931	98	20
August	24	643	157	881,000	942	98	23
September	14	767	111	860,000	933	96	18
October	22	742	165	850,000	945	96	17
November	16	701	115	810,000	892	99	20
December	16	478	78	767,500	859	96	30
YTD AVG	30%	583	162	\$852,446	\$940	99%	15

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	1270	670,000	318	97	21
2009	NA	NA	1950	670,000	318	97	18
2010	NA	NA	1608	743,000	351	99	17
2011	NA	NA	1793	825,000	390	101	13
2012	20	NA	1268	867,750	411	98	16
2013	23	6376	1437	880,403	402	98	24
2014	36	4886	1759	966,779	438	99	12
2015	52	3794	1933	1,224,542	551	103	10
2016	30	5,905	1505	1,512,938	686	103	14
2017	17	8,238	1387	1,563,750	701	99	18
10 YR AVG	NA	NA	1591	\$992,416	\$457	99%	16

2017 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	9	586	52	1,355,000	616	98	45
February	13	619	83	1,499,000	667	100	21
March	24	641	154	1,540,000	700	102	14
April	20	719	142	1,552,500	692	99	13
May	27	726	199	1,650,000	734	103	12
June	21	749	159	1,600,000	744	100	12
July	14	768	109	1,580,000	693	99	11
August	16	712	113	1,562,000	701	98	17
September	13	729	94	1,615,000	718	100	13
October	14	728	105	1,625,000	713	99	12
November	12	734	90	1,536,500	690	97	23
December	17	527	87	1,650,000	748	98	24
ANNUAL AVG	17%	687	116	\$1,563,750	\$701	99%	18

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	8	570	44	1,597,444	681	99	33
February	13	605	76	1,604,000	702	98	20
March	13	650	82	1,610,000	726	98	22
April	13	764	103	1,650,000	712	98	15
May	18	799	140	1,636,000	733	98	15
June	12	813	98	1,504,000	668	97	23
July	9	786	67	1,528,000	692	96	21
August	7	765	57	1,550,000	716	97	24
September	9	785	72	1,550,000	647	97	25
October	11	726	80	1,547,500	698	97	19
November	8	695	58	1,483,400	654	97	26
December	9	502	43	1,399,000	593	96	28
YTD AVG	11%	705	77	\$1,554,945	\$685	97%	23

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	1365	328,000	430	97	22
2009	NA	NA	1775	326,000	412	99	25
2010	NA	NA	1465	355,000	446	99	22
2011	NA	NA	1434	365,000	459	98	21
2012	20	NA	1397	374,000	468	99	24
2013	22	6973	1487	381,244	470	97	30
2014	26	6867	1790	374,521	486	98	19
2015	47	5030	2219	409,738	521	100	14
2016	81	2,560	1998	475,292	627	102	10
2017	79	2,812	2203	586,454	756	103	8
10 YR AVG	NA	NA	1713	\$397,525	\$508	99%	20

2017 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	40	212	85	517,000	732	100	7
February	57	248	141	565,000	751	103	8
March	85	245	209	539,000	720	102	8
April	80	255	204	574,000	672	102	8
May	94	272	255	585,000	720	106	9
June	136	205	279	580,000	786	106	8
July	81	225	183	565,000	715	103	9
August	84	199	167	608,000	769	103	9
September	72	223	161	625,000	769	105	9
October	65	278	181	628,000	800	102	8
November	77	261	202	615,000	851	102	9
December	72	189	136	636,450	787	101	9
ANNUAL AVG	79%	234	184	\$586,454	\$756	103%	8

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	42	211	88	657,400	863	102	10
February	62	245	153	678,000	848	100	8
March	75	250	187	655,000	866	100	8
April	53	340	180	655,950	832	99	8
May	51	399	204	692,500	936	100	8
June	41	419	171	617,000	809	103	9
July	33	467	155	655,500	819	99	12
August	32	412	131	635,000	869	98	19
September	22	534	116	630,000	845	98	12
October	29	515	147	627,500	770	97	14
November	24	462	113	585,000	756	98	21
December	22	305	68	586,500	752	98	20
YTD AVG	41%	380	143	\$639,613	\$830	99%	12

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	812	875,000	359	98	1
2009	NA	NA	1097	825,000	333	99	19
2010	NA	NA	942	870,000	364	99	21
2011	NA	NA	1179	930,000	384	99	19
2012	24	NA	919	988,000	397	99	17
2013	25	4350	1091	974,044	388	98	26
2014	35	3487	1236	1,107,658	426	99	18
2015	67	2299	1472	1,339,117	521	102	9
2016	55	2,484	1246	1,622,583	647	102	14
2017	32	3,270	1043	1,724,479	669	99	15
10 YR AVG	NA	NA	1104	\$1,125,588	\$449	99%	16

2017 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	16	209	34	1,597,500	602	97	24
February	40	220	88	1,627,500	659	97	12
March	42	234	98	1,725,000	709	99	11
April	44	246	109	1,900,000	713	96	15
May	45	308	139	1,698,000	644	100	10
June	39	309	121	1,680,000	652	99	11
July	26	308	80	1,805,000	709	100	18
August	28	272	75	1,850,000	667	101	19
September	22	334	74	1,734,250	713	99	13
October	25	328	81	1,675,000	640	100	11
November	24	313	76	1,694,000	677	99	17
December	36	189	68	1,707,500	639	97	24
ANNUAL AVG	32%	273	87	\$1,724,479	\$669	99%	15

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	13	234	30	1,637,500	732	100	26
February	20	282	57	1,740,000	672	97	16
March	22	296	66	1,795,000	630	97	13
April	20	381	78	1,675,000	696	96	22
May	21	430	89	1,685,000	648	97	15
June	19	429	80	1,638,000	645	96	19
July	12	410	51	1,598,000	631	95	29
August	9	354	32	1,512,500	575	92	48
September	9	445	41	1,690,000	598	97	25
October	16	426	69	1,580,000	648	97	18
November	11	380	40	1,547,500	566	91	27
December	16	249	41	1,731,000	575	96	50
YTD AVG	16%	360	56	\$1,652,458	\$635	96%	26

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	997	412,500	426	98	22
2009	NA	NA	1395	394,000	402	99	23
2010	NA	NA	1169	420,000	425	98	23
2011	NA	NA	1214	414,000	420	99	28
2012	16	NA	1024	425,000	420	97	29
2013	18	6122	1080	435,846	451	98	36
2014	20	6308	1245	444,454	461	98	29
2015	45	4379	1794	468,345	498	99	19
2016	90	1,941	1700	551,571	609	101	9
2017	83	2,022	1642	672,246	732	101	9
10 YR AVG	NA	NA	1326	\$463,796	\$484	99%	23

2017 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	47	150	71	591,000	665	100	11
February	84	147	124	586,500	643	100	8
March	109	142	155	623,000	712	104	8
April	90	154	138	655,450	685	100	8
May	115	154	177	720,000	745	103	8
June	115	146	168	707,448	740	104	7
July	61	191	116	733,152	774	103	8
August	93	149	138	665,000	729	98	10
September	63	207	131	689,000	770	100	8
October	76	212	162	745,500	770	101	9
November	76	220	168	674,400	754	99	8
December	63	150	94	676,500	802	99	16
ANNUAL AVG	83%	169	137	\$672,246	\$732	101%	9

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	68	149	101	729,900	746	99	19
February	60	176	106	770,000	814	98	9
March	85	172	146	714,950	807	102	8
April	64	213	136	714,000	726	98	9
May	50	288	143	745,000	770	101	8
June	39	294	114	739,950	781	99	9
July	30	316	95	712,000	759	98	618
August	32	301	97	705,000	748	98	16
September	19	407	77	640,000	675	99	11
October	23	446	101	752,500	773	95	11
November	25	393	98	686,250	764	98	22
December	21	260	55	750,000	772	100	31
YTD AVG	43%	285	106	\$721,629	\$761	99%	64

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	453	1,469,000	503	94	43
2009	NA	NA	684	1,295,800	420	94	53
2010	NA	NA	707	1,485,000	470	99	39
2011	NA	NA	1149	1,775,000	556	99	20
2012	11	NA	596	1,882,500	603	96	31
2013	13	5904	760	1,941,333	574	94	42
2014	15	5428	818	2,110,879	618	96	38
2015	21	5082	1072	2,504,583	741	97	27
2016	20	4,287	837	3,133,083	958	97	21
2017	10	5,135	501	3,103,333	912	93	33
10 YR AVG	NA	NA	758	\$2,070,051	\$636	96%	35

2017 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	6	330	21	2,675,000	896	94	54
February	10	352	35	3,210,000	832	94	17
March	15	368	57	3,300,000	969	95	41
April	16	399	64	3,500,000	1,007	92	27
May	14	448	63	3,280,000	888	94	19
June	14	456	63	2,860,000	934	95	24
July	9	470	41	2,775,000	807	93	43
August	6	464	30	3,250,000	947	93	24
September	7	504	35	3,240,000	1,019	93	36
October	5	511	27	2,550,000	757	91	16
November	7	485	36	3,000,000	935	91	36
December	8	348	29	3,600,000	954	90	57
ANNUAL AVG	10%	428	42	\$3,103,333	\$912	93%	33

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	4	378	15	3,052,000	826	94	56
February	5	437	24	2,855,000	814	95	20
March	6	431	25	2,930,000	1,157	98	44
April	6	504	31	2,710,000	1,032	90	37
May	7	573	39	2,850,000	709	93	50
June	6	583	33	2,880,000	951	93	35
July	6	561	32	2,470,000	783	86	53
August	5	527	27	2,500,000	708	96	58
September	4	534	24	2,875,000	1,164	96	85
October	7	530	36	2,825,000	846	90	29
November	5	488	24	2,630,000	767	90	46
December	4	365	15	2,890,000	570	88	59
YTD AVG	5%	493	27	\$2,788,917	\$861	92%	48

*MARKET TYPE INDICATOR BLUE: BUYERS MARKET: 0-11% WHITE: BALANCED MARKET 12-20% SILVER: SELLERS MARKET: 21%+
ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	169	740,000	576	96	38
2009	NA	NA	205	610,000	509	94	50
2010	NA	NA	218	765,000	607	97	53
2011	NA	NA	256	773,606	615	98	39
2012	12	NA	203	764,000	593	96	37
2013	12	1850	219	826,521	638	95	69
2014	14	1636	233	850,613	630	96	54
2015	24	1114	269	852,625	686	98	30
2016	40	681	270	961,700	821	99	19
2017	33	764	248	1,170,833	970	99	15
10 YR AVG	NA	NA	229	\$831,490	\$665	97%	40

2017 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	30	50	15	1,195,000	771	100	10
February	35	54	19	1,150,000	971	96	17
March	57	54	31	990,000	893	99	9
April	45	65	29	1,150,000	854	109	7
May	50	64	32	1,184,500	1,059	99	10
June	36	73	26	1,383,500	1,094	107	8
July	22	67	15	1,288,000	885	99	13
August	33	57	19	958,000	1,007	108	21
September	32	65	21	1,288,000	1,099	99	35
October	19	73	14	1,270,000	1,041	96	14
November	20	79	16	1,123,000	929	90	13
December	17	63	11	1,070,000	1,038	87	23
ANNUAL AVG	33%	64	21	\$1,170,833	\$970	99%	15

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	38	63	24	1,492,000	1,134	93	45
February	17	82	14	1,395,500	1,076	98	9
March	19	86	16	938,000	960	96	12
April	22	97	21	1,057,500	946	97	24
May	23	105	24	1,369,450	1167	98	22
June	14	117	16	1,162,500	855	103	19
July	17	126	22	1,297,500	1,086	100	24
August	14	117	16	1,040,000	924	97	17
September	6	141	9	725,000	697	97	39
October	13	139	18	1,225,000	1,055	95	45
November	5	132	6	1,382,500	1,274	92	24
December	13	94	12	862,500	738	89	36
YTD AVG	17%	108	17	\$1,162,288	\$993	96%	26

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	1104	715,000	323	98	28
2009	NA	NA	1711	705,000	311	98	33
2010	NA	NA	1678	838,650	358	99	21
2011	NA	NA	1669	988,000	428	99	17
2012	9	NA	953	986,500	414	96	40
2013	13	10,189	1301	958,623	384	95	45
2014	19	8649	1650	1,051,750	420	96	35
2015	42	5818	2327	1,250,083	490	99	18
2016	29	6,629	1641	1,652,917	660	101	19
2017	17	7,594	1267	1,647,016	662	96	29
10 YR AVG	NA	NA	1530	\$1,079,354	\$445	98%	29

2017 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	9	601	55	1,530,000	663	96	44
February	15	614	91	1,490,000	619	96	17
March	25	592	149	1,682,000	644	97	33
April	27	578	157	1,632,000	678	97	27
May	27	607	163	1,750,000	682	98	25
June	22	659	142	1,624,000	654	99	14
July	14	704	102	1,667,500	668	99	17
August	12	699	87	1,570,000	688	96	27
September	13	710	91	1,790,000	697	97	26
October	13	674	90	1,672,500	626	93	38
November	11	668	73	1,676,190	651	93	36
December	14	488	67	1,680,000	671	95	43
ANNUAL AVG	17%	633	106	\$1,647,016	\$662	96%	29

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	12	530	65	1,760,000	677	98	38
February	8	654	53	1,700,000	746	98	28
March	12	664	77	1,683,000	683	95	31
April	9	714	63	1,693,000	596	97	34
May	11	789	86	1,725,000	655	94	24
June	10	812	81	1,892,000	725	95	33
July	10	804	77	1,599,980	589	91	46
August	7	793	52	1,570,500	611	91	47
September	8	820	63	1,539,989	611	91	49
October	7	800	57	1,598,000	653	95	40
November	7	742	50	1,750,000	688	94	42
December	5	564	28	1,446,500	610	93	42
YTD AVG	9%	724	63	\$1,663,164	\$654	94%	38

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	2209	374,000	332	98	25
2009	NA	NA	3400	367,000	333	97	25
2010	NA	NA	2966	402,000	371	98	27
2011	NA	NA	2527	425,000	394	98	27
2012	12	NA	1821	407,375	382	97	41
2013	17	13,747	2283	404,095	389	97	39
2014	17	15,242	2535	424,996	397	97	36
2015	27	12,832	3358	441,563	422	97	28
2016	50	7,195	3599	486,788	515	99	17
2017	60	6,290	3660	595,146	618	101	13
10 YR AVG	NA	NA	2836	\$432,796	\$415	98%	28

2017 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	36	469	170	474,000	512	97	27
February	53	465	248	558,250	581	98	14
March	86	438	378	564,454	594	101	10
April	84	411	347	600,000	619	101	12
May	90	444	399	592,000	604	104	10
June	70	506	356	605,000	641	103	9
July	48	633	302	630,000	633	102	13
August	61	599	363	618,800	638	101	11
September	45	637	286	609,500	644	101	13
October	52	608	316	635,500	626	99	14
November	44	624	276	593,250	626	99	11
December	48	456	219	661,000	692	100	12
ANNUAL AVG	60%	524	305	\$595,146	\$618	101%	13

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	43	470	201	663,500	698	99	23
February	39	530	205	648,000	679	104	10
March	39	588	227	668,000	671	100	12
April	38	639	245	695,000	695	100	16
May	34	780	265	675,000	711	98	13
June	28	824	227	635,000	676	98	16
July	24	862	206	653,950	712	100	20
August	25	837	210	645,000	1,011	98	19
September	14	924	132	617,000	663	99	29
October	18	937	170	640,000	677	98	22
November	14	933	127	630,000	662	97	32
December	13	702	94	632,500	662	97	33
YTD AVG	27%	752	192	\$650,246	\$710	99%	20

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	207	670,000	288	97	37
2009	NA	NA	332	591,000	272	99	37
2010	NA	NA	263	641,000	286	99	29
2011	NA	NA	342	682,500	288	98	28
2012	NA	NA	235	720,000	314	97	34
2013	14	1564	226	702,667	301	97	58
2014	23	1454	336	760,554	311	98	41
2015	61	767	427	943,542	390	101	18
2016	29	1,395	363	1,238,841	493	98	24
2017	18	1,647	295	1,189,956	500	97	33
10 YR AVG	NA	NA	303	\$814,006	\$344	98%	34

2017 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	8	133	11	1,150,000	473	96	39
February	12	134	16	1,021,738	472	92	33
March	33	126	41	1,163,000	509	95	40
April	19	134	26	1,216,500	554	98	44
May	23	151	35	1,250,000	535	96	16
June	22	145	32	1,192,500	466	100	14
July	20	143	29	1,227,000	492	96	33
August	16	139	22	1,177,500	466	97	45
September	17	157	26	1,250,000	534	99	21
October	19	145	27	1,233,000	494	99	26
November	14	140	19	1,265,000	504	97	33
December	11	100	11	1,133,238	500	95	55
ANNUAL AVG	18%	137	25	\$1,189,956	\$500	97%	33

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	8	117	9	1,080,000	474	98	84
February	15	130	20	1,112,500	451	93	16
March	16	141	22	1,291,000	503	98	26
April	14	174	24	1,251,500	504	97	30
May	14	189	27	1,210,000	481	99	35
June	12	178	21	1,140,000	456	93	30
July	8	172	14	1,390,000	533	95	54
August	10	154	15	1,110,000	446	99	64
September	7	163	11	1,180,000	504	86	74
October	8	156	13	1,050,000	495	96	63
November	8	142	11	1,085,000	483	94	28
December	6	96	6	1,309,500	404	96	48
YTD AVG	11%	151	16	\$1,184,125	\$478	95%	46

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	110	347,500	319	97	17
2009	NA	NA	129	347,000	311	95	35
2010	NA	NA	125	348,000	310	97	30
2011	NA	NA	116	380,000	317	98	50
2012	NA	NA	99	346,000	322	94	52
2013	10	928	88	355,359	297	97	87
2014	17	745	121	381,417	330	98	52
2015	41	547	205	407,692	348	99	43
2016	62	347	161	562,175	443	99	15
2017	42	347	141	560,375	479	99	36
10 YR AVG	NA	NA	130	\$403,552	\$348	97%	42

2017 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	24	38	9	545,000	469	99	51
February	26	43	11	447,000	410	95	53
March	48	33	16	587,000	468	100	22
April	50	30	15	570,000	453	95	15
May	33	30	10	602,500	457	98	15
June	88	25	22	596,500	474	99	23
July	42	31	13	635,000	567	99	12
August	82	22	18	584,000	451	98	36
September	28	25	7	525,000	505	100	37
October	54	24	13	526,000	488	105	25
November	21	24	5	619,000	457	98	27
December	9	22	2	487,500	547	96	110
ANNUAL AVG	42%	29	12	\$560,375	\$479	99%	36

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	25	28	7	560,000	456	95	26
February	32	28	9	585,000	506	98	28
March	43	40	17	571,500	515	99	11
April	26	53	14	604,250	520	99	11
May	14	59	8	527,250	444	98	30
June	34	56	19	560,000	505	98	16
July	15	62	9	570,000	501	95	21
August	15	52	8	572,500	458	96	33
September	24	58	14	604,500	514	99	30
October	19	62	12	624,950	558	99	29
November	10	60	6	460,000	514	95	22
December	16	45	7	625,000	484	96	68
YTD AVG	23%	50	11	\$572,079	\$498	97%	27

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	188	557,250	274	98	28
2009	NA	NA	258	554,000	259	97	34
2010	NA	NA	198	605,000	294	98	23
2011	NA	NA	239	628,000	297	98	31
2012	NA	NA	188	628,750	305	98	28
2013	19	1057	201	629,396	295	98	48
2014	33	903	274	647,615	296	98	32
2015	63	444	265	804,492	364	100	11
2016	29	921	245	1,014,706	467	98	27
2017	27	955	254	1,013,054	459	98	25
10 YR AVG	NA	NA	231	\$708,226	\$331	98%	29

2017 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	9	93	8	952,500	415	98	37
February	22	86	19	912,000	390	96	21
March	26	96	25	1,012,500	437	96	21
April	28	92	26	948,000	440	99	20
May	43	80	34	982,500	425	99	17
June	31	83	26	1,079,000	524	97	29
July	30	80	24	1,085,850	513	100	12
August	43	67	29	1,060,000	458	97	23
September	16	76	12	1,167,500	507	98	30
October	24	79	19	951,900	436	100	21
November	24	74	18	1,070,000	518	98	45
December	29	49	14	934,900	449	95	29
ANNUAL AVG	27%	80	21	\$1,013,054	\$459	98%	25

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	8	66	5	1,138,000	482	99	6
February	13	75	10	1,016,000	510	97	15
March	15	82	12	1,054,000	473	99	28
April	22	85	19	1,010,000	472	96	29
May	20	99	20	1,112,500	487	101	15
June	13	112	14	1,020,250	424	96	17
July	17	109	19	1,035,000	447	96	43
August	12	99	12	947,500	536	96	45
September	12	105	13	949,000	417	99	68
October	14	101	14	970,000	491	98	41
November	11	96	11	1,038,000	450	100	62
December	15	72	11	890,000	431	97	46
YTD AVG	14%	92	13	\$1,015,021	\$468	98%	35

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2007	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	110	356,500	300	96	28
2009	NA	NA	138	328,900	276	95	33
2010	NA	NA	129	339,000	294	97	30
2011	NA	NA	117	380,000	298	100	39
2012	NA	NA	85	367,500	297	97	39
2013	18	609	105	368,246	291	97	55
2014	28	553	145	367,533	289	98	46
2015	82	227	156	393,746	326	98	16
2016	43	481	170	581,688	423	100	12
2017	50	367	174	590,183	447	99	17
10 YR AVG	NA	NA	133	\$407,330	\$324	98%	32

2017 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	17	59	10	599,900	435	100	46
February	65	40	26	629,900	453	100	6
March	40	40	16	653,500	468	104	8
April	53	38	20	600,000	411	98	30
May	70	33	23	645,000	457	96	16
June	75	24	18	544,950	434	101	14
July	85	20	17	590,000	409	100	12
August	43	14	6	514,000	521	99	9
September	38	26	10	546,500	447	96	7
October	46	24	11	686,500	469	98	29
November	28	29	8	556,950	421	99	15
December	45	20	9	515,000	436	101	9
ANNUAL AVG	50%	31	15	\$590,183	\$447	99%	17

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	82	17	14	555,500	452	99	6
February	47	19	9	551,000	471	98	39
March	55	22	12	624,000	523	99	36
April	38	26	10	567,000	474	100	16
May	44	34	15	605,000	437	98	11
June	82	28	23	587,900	458	100	14
July	30	30	9	542,500	489	99	22
August	22	41	9	679,000	499	100	20
September	32	53	17	858,800	464	100	5
October	10	68	7	804,000	493	95	25
November	18	62	11	685,000	437	98	24
December	22	41	9	828,800	448	100	28
YTD AVG	40%	37	12	\$657,375	\$470	99%	21

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