

Everything you need to know about your Real Estate Market Today!

*Compliments of:*  
**SnapStats Publishing**

604.229.0521  
snapstatsinfo@gmail.com  
snap-stats.com

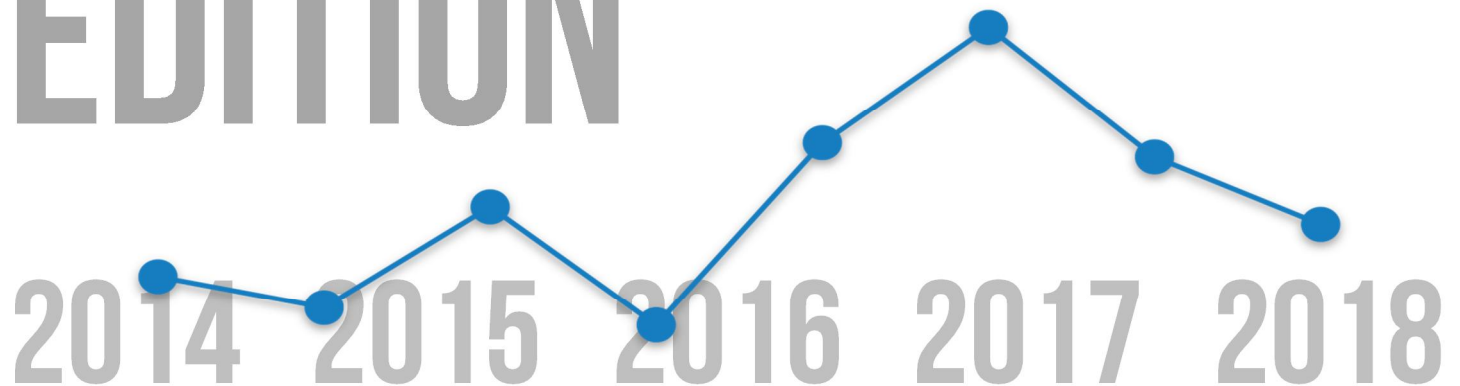
**SnapStats Publishing Company**  
1838 West 1 Avenue  
Vancouver, BC V6J 1G5



## Five Year Trend 2019

Produced and Published by SnapStats® Publishing Co.  
info@snap-stats.com | www.snap-stats.com

# METRO VANCOUVER EDITION



Median Sale Price	2014	2015	2016	2017	2018	Variance 2018 vs 2017	Variance 2018 vs 2014
Coal Harbour	\$870,000	\$839,000	\$1,171,000	\$1,221,500	\$1,459,000	19%	68%
Downtown	\$445,500	\$488,000	\$600,000	\$708,000	\$749,400	6%	68%
Westend	\$455,000	\$506,250	\$614,750	\$685,000	\$768,800	12%	69%
Yaletown	\$584,200	\$625,000	\$775,000	\$904,500	\$1,007,500	11%	72%
<b>Sale Price</b>	<b>\$501,129</b>	<b>\$547,921</b>	<b>\$669,417</b>	<b>\$780,229</b>	<b>\$833,742</b>	<b>7%</b>	<b>66%</b>
<b>Sale Price SQFT</b>	<b>\$642</b>	<b>\$711</b>	<b>\$871</b>	<b>\$1,029</b>	<b>\$1,080</b>	<b>5%</b>	<b>68%</b>
<b>Sale to List Price %</b>	<b>97%</b>	<b>100%</b>	<b>103%</b>	<b>101%</b>	<b>99%</b>	<b>-2%</b>	<b>2%</b>
<b>Days on Market</b>	<b>25</b>	<b>15</b>	<b>10</b>	<b>10</b>	<b>16</b>	<b>60%</b>	<b>-36%</b>
<b>Units Sold</b>	<b>2,683</b>	<b>3,262</b>	<b>2,944</b>	<b>2,655</b>	<b>1,810</b>	<b>-32%</b>	<b>-33%</b>
<b>Units Listed</b>	<b>10,205</b>	<b>7,053</b>	<b>4,809</b>	<b>4,549</b>	<b>7,322</b>	<b>61%</b>	<b>-28%</b>
<b>Sales Ratio %</b>	<b>27%</b>	<b>49%</b>	<b>65%</b>	<b>59%</b>	<b>28%</b>	<b>-53%</b>	<b>4%</b>

Median Sale Price	2014	2015	2016	2017	2018	Variance 2018 vs 2017	Variance 2018 vs 2014
Arbutus	\$2,522,500	\$2,787,500	\$3,714,286	\$3,865,000	\$3,439,000	-11%	36%
Cambie	\$1,810,000	\$2,211,000	\$2,873,500	\$2,880,000	\$2,602,500	-10%	44%
Dunbar	\$2,350,000	\$2,770,000	\$3,438,000	\$3,405,811	\$3,210,000	-6%	37%
Fairview	\$2,480,000	\$1,907,500	\$0	\$3,140,000	\$0	NA	NA
Falsecreek	\$0	\$1,324,500	\$1,731,000	\$600,000	\$0	NA	NA
Kerrisdale	\$2,513,750	\$2,800,000	\$3,630,000	\$3,650,000	\$2,947,500	-19%	17%
Kitsilano	\$1,730,000	\$2,160,000	\$2,751,308	\$2,895,000	\$2,615,000	-10%	51%
Mackenzie Heights	\$2,670,000	\$3,120,000	\$3,694,000	\$3,480,000	\$3,240,000	-7%	21%
Marpole	\$1,528,000	\$1,857,250	\$2,403,000	\$2,432,000	\$2,126,348	-13%	39%
Mount Pleasant	\$1,738,000	\$1,960,000	\$2,700,000	\$2,114,000	\$1,800,000	-15%	4%
Oakridge	\$2,078,000	\$2,400,000	\$3,120,000	\$2,910,000	\$3,220,000	11%	55%
Point Grey	\$2,566,000	\$3,050,000	\$3,637,500	\$3,440,000	\$3,400,000	-1%	33%
Quilchena	\$2,860,000	\$3,300,000	\$4,095,000	\$4,420,000	\$4,000,000	-10%	40%
SW Marine	\$2,112,500	\$2,650,000	\$3,441,444	\$3,109,900	\$3,333,333	7%	58%
Shaughnessy	\$4,700,000	\$5,012,500	\$5,700,000	\$5,988,000	\$5,425,000	-9%	15%
South Cambie	\$2,335,000	\$2,890,000	\$3,688,000	\$4,155,000	\$3,948,000	-5%	69%
South Granville	\$3,000,000	\$3,633,000	\$4,200,000	\$4,160,000	\$3,655,000	-12%	22%
Southlands	\$2,177,500	\$2,900,000	\$3,600,000	\$3,652,500	\$2,795,000	-23%	28%
University	\$4,180,000	\$4,465,000	\$5,150,000	\$6,380,000	\$1,094,000	-83%	-74%
<b>Sale Price</b>	<b>\$2,423,997</b>	<b>\$2,849,203</b>	<b>\$3,470,912</b>	<b>\$3,411,288</b>	<b>\$3,103,014</b>	<b>-9%</b>	<b>28%</b>
<b>Sale Price SQFT</b>	<b>\$796</b>	<b>\$924</b>	<b>\$1,164</b>	<b>\$1,170</b>	<b>\$1,092</b>	<b>-7%</b>	<b>37%</b>
<b>Sale to List Price %</b>	<b>98%</b>	<b>100%</b>	<b>101%</b>	<b>96%</b>	<b>95%</b>	<b>-1%</b>	<b>-3%</b>
<b>Days on Market</b>	<b>24</b>	<b>17</b>	<b>18</b>	<b>26</b>	<b>33</b>	<b>27%</b>	<b>38%</b>
<b>Units Sold</b>	<b>1,778</b>	<b>2,030</b>	<b>1,588</b>	<b>1,058</b>	<b>706</b>	<b>-33%</b>	<b>-60%</b>
<b>Units Listed</b>	<b>8,932</b>	<b>7,087</b>	<b>6,334</b>	<b>7,535</b>	<b>8,583</b>	<b>14%</b>	<b>-4%</b>
<b>Sales Ratio %</b>	<b>20%</b>	<b>29%</b>	<b>25%</b>	<b>14%</b>	<b>8%</b>	<b>-43%</b>	<b>-60%</b>

# SnapStats® VANCOUVER WESTSIDE ATT 5 YEAR 2019

ATTACHED (Condo & Townhome)

Median Sale Price	2014	2015	2016	2017	2018	Variance 2018 vs 2017	Variance 2018 vs 2014
Arbutus	\$0	\$515,500	\$376,380	\$0	\$1,933,450	NA	NA
Cambie	\$488,000	\$507,550	\$729,500	\$900,000	\$850,000	-6%	74%
Dunbar	\$532,750	\$630,500	\$640,000	\$665,088	\$959,900	44%	80%
Fairview	\$518,000	\$545,000	\$631,000	\$750,000	\$832,000	11%	61%
Falsecreek	\$550,000	\$580,000	\$679,000	\$790,000	\$819,000	4%	49%
Kerrisdale	\$560,000	\$682,000	\$939,000	\$955,250	\$1,021,500	7%	82%
Kitsilano	\$484,200	\$528,000	\$595,000	\$735,000	\$778,500	6%	61%
Mackenzie Heights	\$537,000	\$800,500	\$1,468,000	\$0	\$0	NA	NA
Marpole	\$333,000	\$456,900	\$483,000	\$588,000	\$626,500	7%	88%
Mount Pleasant	\$640,000	\$573,000	\$775,000	\$836,000	\$835,000	0%	30%
Oakridge	\$671,500	\$844,000	\$853,000	\$1,313,900	\$1,179,000	-10%	76%
Point Grey	\$620,000	\$542,000	\$678,000	\$714,300	\$900,000	26%	45%
Quilchena	\$650,000	\$816,500	\$820,000	\$906,500	\$883,200	-3%	36%
SW Marine	\$268,000	\$784,000	\$600,000	\$950,000	\$785,000	-17%	193%
Shaughnessy	\$936,250	\$809,950	\$874,900	\$2,112,500	\$1,400,000	-34%	50%
South Cambie	\$563,000	\$930,800	\$854,950	\$950,000	\$1,280,000	35%	127%
South Granville	\$785,000	\$968,000	\$1,150,000	\$1,435,000	\$1,740,000	21%	122%
Southlands	\$480,000	\$580,500	\$751,500	\$693,000	\$772,500	11%	61%
University	\$725,000	\$717,000	\$818,000	\$958,000	\$1,100,000	15%	52%
<b>Sale Price</b>	<b>\$546,102</b>	<b>\$597,046</b>	<b>\$686,450</b>	<b>\$806,366</b>	<b>\$852,446</b>	<b>6%</b>	<b>56%</b>
<b>Sale Price SQFT</b>	<b>\$594</b>	<b>\$653</b>	<b>\$771</b>	<b>\$909</b>	<b>\$940</b>	<b>3%</b>	<b>58%</b>
<b>Sale to List Price %</b>	<b>97%</b>	<b>99%</b>	<b>101%</b>	<b>102%</b>	<b>99%</b>	<b>-3%</b>	<b>2%</b>
<b>Days on Market</b>	<b>29</b>	<b>19</b>	<b>12</b>	<b>10</b>	<b>15</b>	<b>50%</b>	<b>-48%</b>
<b>Units Sold</b>	<b>2,254</b>	<b>2,972</b>	<b>2,830</b>	<b>2,594</b>	<b>1,945</b>	<b>-25%</b>	<b>-14%</b>
<b>Units Listed</b>	<b>10,933</b>	<b>8,443</b>	<b>4,775</b>	<b>4,694</b>	<b>6,995</b>	<b>49%</b>	<b>-36%</b>
<b>Sales Ratio %</b>	<b>21%</b>	<b>37%</b>	<b>59%</b>	<b>55%</b>	<b>30%</b>	<b>-45%</b>	<b>43%</b>

Median Sale Price	2014	2015	2016	2017	2018	Variance 2018 vs 2017	Variance 2018 vs 2014
Champlain Heights	\$1,170,000	\$1,400,000	\$2,025,000	\$1,765,000	\$1,924,400	9%	64%
Collingwood	\$895,000	\$1,100,000	\$1,396,500	\$1,460,000	\$1,475,000	1%	65%
Downtown	\$0	\$0	\$0	\$0	\$0	NA	NA
Fraser	\$1,000,000	\$1,299,000	\$1,582,500	\$1,626,500	\$1,656,500	2%	66%
Fraserview	\$1,150,000	\$1,479,000	\$1,678,000	\$1,740,000	\$1,635,000	-6%	42%
Grandview	\$952,500	\$1,215,000	\$1,485,000	\$1,608,000	\$1,694,000	5%	78%
Hastings	\$898,000	\$1,003,000	\$1,469,000	\$1,365,000	\$1,355,000	-1%	51%
Hastings East	\$918,750	\$1,190,000	\$1,503,000	\$1,560,000	\$1,420,000	-9%	55%
Kilarney	\$1,148,000	\$1,338,000	\$1,662,500	\$1,660,000	\$1,666,500	0%	45%
Knight	\$948,750	\$1,240,000	\$1,535,000	\$1,545,000	\$1,587,500	3%	67%
Main	\$1,162,000	\$1,460,000	\$1,850,000	\$1,850,000	\$1,750,000	-5%	51%
Mt Pleasant	\$930,000	\$1,171,500	\$1,530,000	\$1,605,000	\$1,699,000	6%	83%
Renfrew Heights	\$935,000	\$1,186,000	\$1,443,000	\$1,488,000	\$1,441,900	-3%	54%
Renfrew	\$883,500	\$1,100,000	\$1,402,000	\$1,391,000	\$1,475,000	6%	67%
South Vancouver	\$975,000	\$1,240,000	\$1,560,000	\$1,607,500	\$1,560,000	-3%	60%
Victoria	\$880,000	\$1,200,000	\$1,439,166	\$1,499,000	\$1,504,000	0%	71%
<b>Sale Price</b>	<b>\$966,779</b>	<b>\$1,224,542</b>	<b>\$1,512,938</b>	<b>\$1,563,750</b>	<b>\$1,554,945</b>	<b>-1%</b>	<b>61%</b>
<b>Sale Price SQFT</b>	<b>\$438</b>	<b>\$551</b>	<b>\$686</b>	<b>\$701</b>	<b>\$685</b>	<b>-2%</b>	<b>56%</b>
<b>Sale to List Price %</b>	<b>99%</b>	<b>103%</b>	<b>103%</b>	<b>99%</b>	<b>97%</b>	<b>-2%</b>	<b>-2%</b>
<b>Days on Market</b>	<b>12</b>	<b>10</b>	<b>14</b>	<b>18</b>	<b>23</b>	<b>28%</b>	<b>92%</b>
<b>Units Sold</b>	<b>1,759</b>	<b>1,933</b>	<b>1,505</b>	<b>1,387</b>	<b>920</b>	<b>-34%</b>	<b>-48%</b>
<b>Units Listed</b>	<b>4,886</b>	<b>3,794</b>	<b>5,905</b>	<b>8,238</b>	<b>8,460</b>	<b>3%</b>	<b>73%</b>
<b>Sales Ratio %</b>	<b>36%</b>	<b>52%</b>	<b>30%</b>	<b>17%</b>	<b>11%</b>	<b>-35%</b>	<b>-69%</b>

# SnapStats® VANCOUVER EASTSIDE ATT 5 YEAR 2019

ATTACHED (Condo & Townhome)

Median Sale Price	2014	2015	2016	2017	2018	Variance 2018 vs 2017	Variance 2018 vs 2014
Champlain Heights	\$452,000	\$489,900	\$562,500	\$729,900	\$734,000	1%	62%
Collingwood	\$306,900	\$313,450	\$371,000	\$472,000	\$537,400	14%	75%
Downtown	\$403,250	\$455,000	\$494,900	\$597,450	\$595,000	0%	48%
Fraser	\$387,250	\$406,000	\$525,000	\$615,000	\$680,000	11%	76%
Fraserview	\$405,000	\$387,500	\$453,600	\$516,000	\$564,000	9%	39%
Grandview	\$339,000	\$380,000	\$455,000	\$553,750	\$602,250	9%	78%
Hastings	\$310,000	\$358,900	\$405,500	\$534,500	\$558,250	4%	80%
Hastings East	\$336,500	\$344,000	\$334,000	\$463,000	\$506,500	9%	51%
Kilarney	\$400,500	\$390,000	\$420,000	\$570,000	\$666,000	17%	66%
Knight	\$423,000	\$430,000	\$520,000	\$649,000	\$700,000	8%	65%
Main	\$512,000	\$605,000	\$695,888	\$805,500	\$880,000	9%	72%
Mt Pleasant	\$419,950	\$462,250	\$568,000	\$686,500	\$699,900	2%	67%
Renfrew Heights	\$0	\$359,000	\$0	\$0	\$475,000	NA	NA
Renfrew	\$322,000	\$358,950	\$435,500	\$547,500	\$538,500	-2%	67%
South Vancouver	\$305,000	\$258,000	\$299,500	\$385,500	\$879,900	128%	188%
Victoria	\$426,450	\$397,000	\$460,000	\$628,000	\$698,000	11%	64%
<b>Sale Price</b>	<b>\$374,521</b>	<b>\$409,738</b>	<b>\$475,292</b>	<b>\$586,454</b>	<b>\$639,613</b>	<b>9%</b>	<b>71%</b>
<b>Sale Price SQFT</b>	<b>\$486</b>	<b>\$521</b>	<b>\$627</b>	<b>\$756</b>	<b>\$830</b>	<b>10%</b>	<b>71%</b>
<b>Sale to List Price %</b>	<b>98%</b>	<b>100%</b>	<b>102%</b>	<b>103%</b>	<b>99%</b>	<b>-4%</b>	<b>1%</b>
<b>Days on Market</b>	<b>19</b>	<b>14</b>	<b>10</b>	<b>8</b>	<b>12</b>	<b>50%</b>	<b>-37%</b>
<b>Units Sold</b>	<b>1,790</b>	<b>2,219</b>	<b>1,998</b>	<b>2,203</b>	<b>1,713</b>	<b>-22%</b>	<b>-4%</b>
<b>Units Listed</b>	<b>6,867</b>	<b>5,030</b>	<b>2,560</b>	<b>2,812</b>	<b>4,559</b>	<b>62%</b>	<b>-34%</b>
<b>Sales Ratio %</b>	<b>26%</b>	<b>47%</b>	<b>81%</b>	<b>79%</b>	<b>41%</b>	<b>-48%</b>	<b>58%</b>

Median Sale Price	2014	2015	2016	2017	2018	Variance 2018 vs 2017	Variance 2018 vs 2014
Blueridge	\$983,000	\$1,175,000	\$1,522,500	\$1,592,500	\$1,508,750	-5%	53%
Boulevard	\$1,202,500	\$1,419,000	\$1,654,427	\$1,805,000	\$1,574,000	-13%	31%
Braemer	\$1,629,444	\$1,832,500	\$2,180,000	\$2,300,000	\$2,425,000	5%	49%
Calverhall	\$874,000	\$1,095,000	\$1,475,000	\$1,529,900	\$1,499,000	-2%	72%
Canyon Heights	\$1,250,000	\$1,530,000	\$2,020,000	\$1,908,000	\$1,875,000	-2%	50%
Capilano	\$1,155,000	\$1,372,500	\$1,805,000	\$2,175,000	\$1,765,000	-19%	53%
Central Lonsdale	\$1,000,000	\$1,277,500	\$1,650,000	\$1,610,000	\$1,632,500	1%	63%
Deep Cove	\$1,020,000	\$1,112,000	\$1,544,000	\$1,583,200	\$1,767,500	12%	73%
Delbrook	\$1,265,000	\$1,420,000	\$1,890,000	\$1,900,000	\$1,883,000	-1%	49%
Dollarton	\$1,162,500	\$1,295,000	\$1,741,500	\$1,850,000	\$1,840,000	-1%	58%
Edgemont	\$1,497,500	\$1,750,000	\$2,300,000	\$2,350,000	\$2,150,000	-9%	44%
Forest Hills	\$1,455,000	\$1,850,750	\$2,475,000	\$2,425,000	\$2,285,000	-6%	57%
Grouse Woods	\$1,130,000	\$1,350,000	\$1,690,000	\$1,741,000	\$1,686,250	-3%	49%
Hamilton	\$940,000	\$1,149,000	\$1,320,000	\$1,433,333	\$1,636,000	14%	74%
Hamilton Heights	\$185,000	\$1,430,000	\$1,491,000	\$1,688,000	\$1,240,000	-27%	570%
Indian Arm	\$435,000	\$287,500	\$675,100	\$302,000	\$645,500	114%	48%
Indian River	\$892,000	\$1,170,000	\$1,455,000	\$1,598,000	\$1,474,950	-8%	65%
Lower Lonsdale	\$820,000	\$1,039,000	\$1,502,500	\$1,625,000	\$1,477,450	-9%	80%
Lynn Valley	\$927,500	\$1,200,000	\$1,505,000	\$1,600,000	\$1,625,000	2%	75%
Lynnmour	\$728,800	\$828,500	\$1,067,000	\$1,310,000	\$1,290,000	-2%	77%
Norgate	\$800,000	\$912,000	\$1,385,000	\$1,250,000	\$1,236,000	-1%	55%
Northlands	\$1,305,000	\$1,740,000	\$1,850,000	\$2,060,000	\$1,630,000	-21%	25%
Pemberton Heights	\$1,280,000	\$1,355,000	\$1,750,000	\$1,905,000	\$1,960,000	3%	53%
Pemberton	\$843,800	\$942,700	\$1,450,000	\$1,350,000	\$1,457,500	8%	73%
Princess Park	\$1,082,500	\$1,350,000	\$1,925,000	\$1,850,000	\$1,677,500	-9%	55%
Queensbury	\$929,500	\$1,315,000	\$1,475,000	\$1,679,000	\$1,494,500	-11%	61%
Roche Point	\$900,000	\$1,080,000	\$1,330,000	\$1,387,000	\$1,447,000	4%	61%
Seymour	\$979,300	\$1,120,000	\$1,465,000	\$1,508,250	\$1,700,000	13%	74%
Tempe	\$1,160,000	\$1,305,000	\$1,595,000	\$1,703,750	\$1,765,000	4%	52%
Upper Delbrook	\$1,285,900	\$1,624,000	\$2,010,000	\$2,220,750	\$2,058,000	-7%	60%
Upper Lonsdale	\$1,100,000	\$1,300,000	\$1,700,000	\$1,725,000	\$1,740,000	1%	58%
Westlynn	\$880,000	\$1,115,000	\$1,355,100	\$1,522,000	\$1,400,000	-8%	59%
Westlynn Terrace	\$1,125,000	\$1,164,500	\$1,570,000	\$1,555,000	\$1,605,000	3%	43%
Windsor Park	\$889,950	\$1,100,000	\$1,500,500	\$1,351,000	\$1,516,550	12%	70%
Woodlands-Sunshine Cascade	\$1,544,500	\$1,747,500	\$2,700,000	\$1,615,000	\$2,040,000	26%	32%
<b>Sale Price</b>	<b>\$1,107,658</b>	<b>\$1,339,117</b>	<b>\$1,622,583</b>	<b>\$1,724,479</b>	<b>\$1,652,458</b>	<b>-4%</b>	<b>49%</b>
<b>Sale Price SQFT</b>	<b>\$426</b>	<b>\$521</b>	<b>\$647</b>	<b>\$669</b>	<b>\$635</b>	<b>-5%</b>	<b>49%</b>
<b>Sale to List Price %</b>	<b>99%</b>	<b>102%</b>	<b>102%</b>	<b>99%</b>	<b>96%</b>	<b>-3%</b>	<b>-3%</b>
<b>Days on Market</b>	<b>18</b>	<b>9</b>	<b>14</b>	<b>15</b>	<b>26</b>	<b>73%</b>	<b>44%</b>
<b>Units Sold</b>	<b>1,236</b>	<b>1,472</b>	<b>1,246</b>	<b>1,043</b>	<b>674</b>	<b>-35%</b>	<b>-45%</b>
<b>Units Listed</b>	<b>3,487</b>	<b>2,299</b>	<b>2,484</b>	<b>3,270</b>	<b>4,316</b>	<b>32%</b>	<b>24%</b>
<b>Sales Ratio %</b>	<b>35%</b>	<b>67%</b>	<b>55%</b>	<b>32%</b>	<b>16%</b>	<b>-50%</b>	<b>-54%</b>

Median Sale Price	2014	2015	2016	2017	2018	Variance 2018 vs 2017	Variance 2018 vs 2014
Blueridge	\$595,000	\$645,000	\$725,000	\$963,000	\$0	NA	NA
Boulevard	\$0	\$0	\$0	\$0	\$0	NA	NA
Braemer	\$0	\$0	\$0	\$0	\$0	NA	NA
Calverhall	\$0	\$0	\$0	\$0	\$0	NA	NA
Canyon Heights	\$679,000	\$715,000	\$1,060,000	\$1,030,000	\$1,150,000	12%	69%
Capilano	\$725,000	\$699,000	\$1,045,000	\$1,129,000	\$1,006,500	-11%	39%
Central Lonsdale	\$473,800	\$473,000	\$560,000	\$699,000	\$715,000	2%	51%
Deep Cove	\$649,900	\$340,000	\$501,000	\$785,000	\$990,000	26%	52%
Delbrook	\$660,000	\$619,499	\$474,000	\$880,000	\$595,000	-32%	-10%
Dollarton	\$0	\$758,000	\$723,000	\$1,069,000	\$1,164,500	9%	NA
Edgemont	\$682,500	\$1,200,000	\$935,000	\$1,379,900	\$1,472,600	7%	116%
Forest Hills	\$0	\$0	\$0	\$0	\$0	NA	NA
Grouse Woods	\$782,500	\$675,000	\$0	\$1,200,000	\$1,207,500	1%	54%
Hamilton	\$500,000	\$528,000	\$615,500	\$687,000	\$802,500	17%	61%
Hamilton Heights	\$513,900	\$0	\$405,000	\$0	\$0	NA	NA
Indian Arm	\$0	\$0	\$0	\$0	\$0	NA	NA
Indian River	\$688,500	\$691,450	\$844,250	\$807,500	\$939,000	16%	36%
Lower Lonsdale	\$390,000	\$424,900	\$512,250	\$635,000	\$662,500	4%	70%
Lynn Valley	\$452,000	\$486,450	\$599,900	\$746,300	\$759,900	2%	68%
Lynnmour	\$423,500	\$450,000	\$659,450	\$770,000	\$735,450	-4%	74%
Norgate	\$511,000	\$392,500	\$525,000	\$695,000	\$733,000	5%	43%
Northlands	\$548,450	\$650,000	\$949,000	\$932,500	\$935,000	0%	70%
Pemberton Heights	\$373,500	\$525,500	\$630,000	\$610,000	\$678,000	11%	82%
Pemberton	\$297,000	\$339,000	\$382,000	\$478,000	\$549,000	15%	85%
Princess Park	\$0	\$0	\$420,000	\$0	\$0	NA	NA
Queensbury	\$469,900	\$0	\$0	\$0	\$1,265,000	NA	169%
Roche Point	\$457,000	\$497,000	\$485,000	\$663,500	\$791,000	19%	73%
Seymour	\$658,000	\$649,900	\$747,500	\$845,000	\$855,000	1%	30%
Tempe	\$0	\$0	\$0	\$0	\$0	NA	NA
Upper Delbrook	\$0	\$419,000	\$380,000	\$0	\$655,000	NA	NA
Upper Lonsdale	\$383,000	\$377,500	\$464,500	\$580,000	\$600,000	3%	57%
Westlynn	\$540,000	\$595,000	\$750,000	\$927,500	\$707,000	-24%	31%
Westlynn Terrace	\$0	\$0	\$0	\$0	\$0	NA	NA
Windsor Park	\$322,125	\$0	\$329,000	\$0	\$0	NA	NA
Woodlands-Sunshine Cascade	\$0	\$0	\$0	\$0	\$0	NA	NA
<b>Sale Price</b>	<b>\$444,454</b>	<b>\$468,345</b>	<b>\$551,571</b>	<b>\$672,246</b>	<b>\$721,629</b>	<b>7%</b>	<b>62%</b>
<b>Sale Price SQFT</b>	<b>\$461</b>	<b>\$498</b>	<b>\$609</b>	<b>\$732</b>	<b>\$761</b>	<b>4%</b>	<b>65%</b>
<b>Sale to List Price %</b>	<b>98%</b>	<b>99%</b>	<b>101%</b>	<b>101%</b>	<b>99%</b>	<b>-2%</b>	<b>1%</b>
<b>Days on Market</b>	<b>29</b>	<b>19</b>	<b>9</b>	<b>9</b>	<b>64</b>	<b>611%</b>	<b>121%</b>
<b>Units Sold</b>	<b>1,245</b>	<b>1,794</b>	<b>1,700</b>	<b>1,642</b>	<b>1,269</b>	<b>-23%</b>	<b>2%</b>
<b>Units Listed</b>	<b>6,308</b>	<b>4,379</b>	<b>1,941</b>	<b>2,022</b>	<b>3,415</b>	<b>69%</b>	<b>-46%</b>
<b>Sales Ratio %</b>	<b>20%</b>	<b>45%</b>	<b>90%</b>	<b>83%</b>	<b>43%</b>	<b>-48%</b>	<b>115%</b>



Median Sale Price	2014	2015	2016	2017	2018	Variance 2018 vs 2017	Variance 2018 vs 2014
Altamont	\$4,188,000	\$4,465,000	\$5,917,700	\$5,860,000	\$4,200,000	-28%	0%
Ambleside	\$1,833,168	\$2,276,500	\$3,025,000	\$3,105,000	\$2,700,000	-13%	47%
Bayridge	\$1,600,000	\$2,010,000	\$3,100,000	\$3,475,000	\$2,625,000	-24%	64%
British Properties	\$2,424,000	\$2,875,000	\$3,965,000	\$4,520,000	\$3,600,000	-20%	49%
Canterbury	\$4,060,000	\$5,200,000	\$5,600,000	\$7,580,000	\$5,080,000	-33%	25%
Caulfield	\$1,654,500	\$2,025,000	\$2,990,000	\$2,830,000	\$2,190,000	-23%	32%
Cedardale	\$1,610,000	\$1,779,000	\$2,500,000	\$2,400,000	\$2,475,000	3%	54%
Chartwell	\$3,260,000	\$4,100,000	\$5,414,285	\$5,500,000	\$5,800,000	5%	78%
Chelsea Park	\$3,350,000	\$3,650,000	\$3,125,000	\$2,200,000	\$2,955,000	34%	-12%
Cypress	\$1,700,216	\$2,385,000	\$3,880,000	\$3,625,000	\$3,800,000	5%	124%
Cypress Park Estates	\$1,600,000	\$2,300,000	\$2,888,000	\$3,388,000	\$2,300,000	-32%	44%
Deer Ridge	\$2,510,000	\$0	\$0	\$0	\$0	NA	NA
Dundarave	\$2,372,500	\$2,830,000	\$3,800,000	\$3,610,000	\$3,019,000	-16%	27%
Eagle Harbour	\$1,220,000	\$1,650,000	\$2,187,000	\$2,000,000	\$1,775,000	-11%	45%
Eagleridge	\$1,880,000	\$1,704,000	\$1,979,000	\$2,370,000	\$2,175,000	-8%	16%
Furry Creek	\$1,250,000	\$1,088,000	\$1,240,000	\$1,188,000	\$1,475,000	24%	18%
Gleneagles	\$2,175,000	\$1,900,000	\$3,309,500	\$2,305,000	\$2,705,000	17%	24%
Glenmore	\$1,479,000	\$1,780,000	\$2,523,000	\$2,760,000	\$2,500,000	-9%	69%
Horseshoe Bay	\$1,206,500	\$1,280,000	\$1,700,000	\$1,520,000	\$1,729,000	14%	43%
Howe Sound	\$2,250,000	\$1,650,000	\$2,234,000	\$1,502,500	\$2,902,500	93%	29%
Lions Bay	\$921,250	\$1,245,000	\$1,450,000	\$1,680,000	\$1,525,000	-9%	66%
Old Caulfield	\$1,700,000	\$1,620,000	\$2,700,000	\$3,300,000	\$4,400,000	33%	159%
Panorama Village	\$4,338,000	\$5,350,000	\$5,090,000	\$0	\$0	NA	NA
Park Royal	\$1,710,000	\$2,070,000	\$2,750,000	\$0	\$0	NA	NA
Porteau Cove	\$0	\$0	\$0	\$0	\$0	NA	NA
Queens	\$2,500,000	\$3,000,000	\$3,880,000	\$3,957,500	\$3,300,000	-17%	32%
Rockridge	\$3,200,000	\$3,860,000	\$3,477,500	\$6,925,000	\$4,150,000	-40%	30%
Sandy Cove	\$2,600,000	\$1,824,000	\$2,255,800	\$3,225,000	\$2,600,000	-19%	0%
Sentinel Hill	\$1,865,000	\$2,170,000	\$2,900,000	\$2,625,000	\$2,345,000	-11%	26%
Upper Caulfield	\$1,820,000	\$2,525,000	\$3,149,000	\$2,775,000	\$2,522,000	-9%	39%
West Bay	\$3,650,000	\$2,550,000	\$4,200,000	\$3,850,000	\$3,340,000	-13%	-8%
Westhill	\$3,394,000	\$3,318,000	\$4,089,000	\$3,520,000	\$4,150,000	18%	22%
Westmount	\$2,684,800	\$3,090,000	\$4,050,000	\$4,619,000	\$3,247,500	-30%	21%
Whitby Estates	\$5,175,000	\$6,388,000	\$6,050,000	\$6,000,000	\$3,950,000	-34%	-24%
Whytecliff	\$2,050,000	\$1,525,000	\$1,756,500	\$1,805,000	\$1,925,000	7%	-6%
<b>Sale Price</b>	<b>\$2,110,879</b>	<b>\$2,504,583</b>	<b>\$3,133,083</b>	<b>\$3,103,333</b>	<b>\$2,788,917</b>	<b>-10%</b>	<b>32%</b>
<b>Sale Price SQFT</b>	<b>\$618</b>	<b>\$741</b>	<b>\$958</b>	<b>\$912</b>	<b>\$861</b>	<b>-6%</b>	<b>39%</b>
<b>Sale to List Price %</b>	<b>96%</b>	<b>97%</b>	<b>97%</b>	<b>93%</b>	<b>92%</b>	<b>-1%</b>	<b>-4%</b>
<b>Days on Market</b>	<b>38</b>	<b>27</b>	<b>21</b>	<b>33</b>	<b>48</b>	<b>45%</b>	<b>26%</b>
<b>Units Sold</b>	<b>818</b>	<b>1,072</b>	<b>837</b>	<b>501</b>	<b>325</b>	<b>-35%</b>	<b>-60%</b>
<b>Units Listed</b>	<b>5,428</b>	<b>5,082</b>	<b>4,287</b>	<b>5,135</b>	<b>5,911</b>	<b>15%</b>	<b>9%</b>
<b>Sales Ratio %</b>	<b>15%</b>	<b>21%</b>	<b>20%</b>	<b>10%</b>	<b>5%</b>	<b>-50%</b>	<b>-67%</b>

ATTACHED (Condo & Townhome)

Median Sale Price	2014	2015	2016	2017	2018	Variance 2018 vs 2017	Variance 2018 vs 2014
Altamont	\$0	\$0	\$0	\$0	\$0	NA	NA
Ambleside	\$567,250	\$585,000	\$557,000	\$858,500	\$856,000	0%	51%
Bayridge	\$0	\$0	\$0	\$0	\$0	NA	NA
British Properties	\$0	\$0	\$1,626,500	\$0	\$1,700,000	NA	NA
Canterbury	\$0	\$0	\$0	\$0	\$0	NA	NA
Caulfield	\$0	\$0	\$0	\$0	\$0	NA	NA
Cedardale	\$339,000	\$390,000	\$510,000	\$582,450	\$577,000	-1%	70%
Chartwell	\$0	\$0	\$0	\$0	\$0	NA	NA
Chelsea Park	\$1,308,500	\$1,499,000	\$1,600,000	\$1,696,000	\$1,883,500	11%	44%
Cypress	\$0	\$0	\$0	\$0	\$0	NA	NA
Cypress Park Estates	\$1,467,500	\$1,560,000	\$2,105,000	\$1,893,000	\$2,085,000	10%	42%
Deer Ridge	\$796,500	\$1,155,000	\$1,562,500	\$1,440,000	\$2,100,000	46%	164%
Dundarave	\$1,028,364	\$815,000	\$839,285	\$930,000	\$1,200,000	29%	17%
Eagle Harbour	\$0	\$0	\$0	\$0	\$0	NA	NA
Eagleridge	\$0	\$0	\$0	\$0	\$0	NA	NA
Furry Creek	\$739,000	\$1,085,000	\$1,275,000	\$0	\$1,425,000	NA	93%
Gleneagles	\$0	\$0	\$0	\$0	\$0	NA	NA
Glenmore	\$0	\$632,500	\$0	\$0	\$0	NA	NA
Horseshoe Bay	\$998,000	\$455,750	\$552,500	\$1,500,000	\$1,950,000	30%	95%
Howe Sound	\$855,000	\$957,500	\$1,095,000	\$1,522,500	\$1,350,000	-11%	58%
Lions Bay	\$0	\$520,000	\$737,500	\$0	\$585,000	NA	NA
Old Caulfield	\$757,500	\$0	\$1,055,000	\$1,050,000	\$1,122,500	7%	48%
Panorama Village	\$1,126,500	\$889,000	\$1,052,000	\$1,305,000	\$1,440,500	10%	28%
Park Royal	\$700,000	\$971,500	\$1,078,888	\$1,372,500	\$1,077,500	-21%	54%
Porteau Cove	\$0	\$0	\$0	\$0	\$0	NA	NA
Queens	\$0	\$0	\$0	\$0	\$0	NA	NA
Rockridge	\$0	\$0	\$0	\$0	\$0	NA	NA
Sandy Cove	\$0	\$0	\$0	\$0	\$0	NA	NA
Sentinel Hill	\$0	\$0	\$0	\$0	\$0	NA	NA
Upper Caulfield	\$1,475,000	\$1,792,500	\$2,868,500	\$2,190,000	\$0	NA	NA
West Bay	\$0	\$0	\$0	\$0	\$0	NA	NA
Westhill	\$0	\$0	\$0	\$0	\$0	NA	NA
Westmount	\$0	\$0	\$0	\$0	\$0	NA	NA
Whitby Estates	\$2,690,500	\$2,886,500	\$3,123,750	\$2,265,000	\$3,725,000	64%	38%
Whytecliff	\$0	\$0	\$0	\$0	\$0	NA	NA
<b>Sale Price</b>	<b>\$850,613</b>	<b>\$852,625</b>	<b>\$961,700</b>	<b>\$1,170,833</b>	<b>\$1,162,288</b>	<b>-1%</b>	<b>37%</b>
<b>Sale Price SQFT</b>	<b>\$630</b>	<b>\$686</b>	<b>\$821</b>	<b>\$970</b>	<b>\$993</b>	<b>2%</b>	<b>58%</b>
<b>Sale to List Price %</b>	<b>96%</b>	<b>98%</b>	<b>99%</b>	<b>99%</b>	<b>96%</b>	<b>-3%</b>	<b>0%</b>
<b>Days on Market</b>	<b>54</b>	<b>30</b>	<b>19</b>	<b>15</b>	<b>26</b>	<b>73%</b>	<b>-52%</b>
<b>Units Sold</b>	<b>233</b>	<b>270</b>	<b>268</b>	<b>248</b>	<b>198</b>	<b>-20%</b>	<b>-15%</b>
<b>Units Listed</b>	<b>1,636</b>	<b>1,114</b>	<b>681</b>	<b>764</b>	<b>1,299</b>	<b>70%</b>	<b>-21%</b>
<b>Sales Ratio %</b>	<b>14%</b>	<b>24%</b>	<b>40%</b>	<b>33%</b>	<b>17%</b>	<b>-48%</b>	<b>21%</b>

Median Sale Price	2014	2015	2016	2017	2018	Variance 2018 vs 2017	Variance 2018 vs 2014
Boyd Park	\$859,000	\$1,238,000	\$1,670,000	\$1,755,000	\$1,530,000	-13%	78%
Bridgeport	\$798,500	\$995,000	\$1,274,400	\$1,380,701	\$1,304,762	-6%	63%
Brighthouse	\$1,015,000	\$1,100,000	\$1,750,000	\$0	\$2,056,000	NA	103%
Brighthouse South	\$1,180,000	\$0	\$0	\$1,915,000	\$2,040,000	7%	73%
Broadmoor	\$1,501,000	\$1,880,000	\$2,484,000	\$2,230,000	\$2,300,000	3%	53%
East Cambie	\$842,500	\$1,000,000	\$1,262,900	\$1,350,000	\$1,251,000	-7%	48%
East Richmond	\$1,085,000	\$1,119,000	\$1,850,000	\$1,614,000	\$2,979,444	85%	175%
Garden City	\$1,180,000	\$1,455,119	\$1,975,000	\$1,445,000	\$1,762,500	22%	49%
Gilmore	\$1,892,500	\$1,196,440	\$2,955,000	\$5,400,000	\$1,950,000	-64%	3%
Granville	\$1,259,000	\$1,466,500	\$1,858,000	\$2,030,000	\$1,998,000	-2%	59%
Hamilton	\$645,000	\$750,000	\$998,000	\$1,065,000	\$1,047,500	-2%	62%
Ironwood	\$775,000	\$921,000	\$1,325,000	\$1,300,000	\$1,300,000	0%	68%
Lackner	\$1,200,000	\$1,401,000	\$1,863,000	\$1,919,000	\$1,860,000	-3%	55%
McLennan	\$1,180,000	\$1,450,000	\$1,825,000	\$1,812,500	\$1,840,000	2%	56%
McLennan North	\$1,238,000	\$1,280,000	\$2,048,000	\$1,901,500	\$1,870,000	-2%	51%
McNair	\$834,000	\$1,050,000	\$1,392,000	\$1,415,000	\$1,458,000	3%	75%
Quilchena	\$1,144,000	\$1,364,000	\$1,730,000	\$1,799,500	\$1,730,000	-4%	51%
Riverdale	\$1,251,000	\$1,605,000	\$2,150,000	\$2,050,000	\$1,850,000	-10%	48%
Saunders	\$1,194,000	\$1,250,000	\$1,727,500	\$1,657,500	\$1,670,000	1%	40%
Sea Island	\$656,500	\$698,000	\$877,000	\$1,365,000	\$966,500	-29%	47%
Seafair	\$1,188,000	\$1,413,500	\$1,865,000	\$2,000,000	\$1,985,850	-1%	67%
South Arm	\$852,000	\$1,188,000	\$1,460,000	\$1,533,000	\$1,460,000	-5%	71%
Steveston North	\$878,900	\$1,087,500	\$1,415,000	\$1,520,000	\$1,475,000	-3%	68%
Steveston South	\$1,023,000	\$1,168,000	\$1,375,000	\$1,550,000	\$1,539,000	-1%	50%
Steveston Village	\$977,500	\$1,130,000	\$1,449,000	\$1,450,000	\$1,430,000	-1%	46%
Terra Nova	\$1,388,000	\$1,570,000	\$2,045,000	\$1,960,000	\$1,962,500	0%	41%
West Cambie	\$858,000	\$1,050,000	\$1,350,000	\$1,450,000	\$1,465,000	1%	71%
Westwind	\$1,034,000	\$1,324,000	\$1,652,500	\$1,650,000	\$1,682,500	2%	63%
Woodwards	\$988,000	\$1,198,000	\$1,748,000	\$1,650,000	\$1,598,000	-3%	62%
<b>Sale Price</b>	<b>\$1,051,750</b>	<b>\$1,250,083</b>	<b>\$1,652,917</b>	<b>\$1,647,016</b>	<b>\$1,663,164</b>	<b>1%</b>	<b>58%</b>
<b>Sale Price SQFT</b>	<b>\$420</b>	<b>\$490</b>	<b>\$660</b>	<b>\$662</b>	<b>\$654</b>	<b>-1%</b>	<b>56%</b>
<b>Sale to List Price %</b>	<b>96%</b>	<b>99%</b>	<b>101%</b>	<b>96%</b>	<b>94%</b>	<b>-2%</b>	<b>-2%</b>
<b>Days on Market</b>	<b>35</b>	<b>18</b>	<b>19</b>	<b>29</b>	<b>38</b>	<b>31%</b>	<b>9%</b>
<b>Units Sold</b>	<b>1,650</b>	<b>2,327</b>	<b>1,641</b>	<b>1,267</b>	<b>752</b>	<b>-41%</b>	<b>-54%</b>
<b>Units Listed</b>	<b>8,649</b>	<b>5,818</b>	<b>6,629</b>	<b>7,594</b>	<b>8,686</b>	<b>14%</b>	<b>0%</b>
<b>Sales Ratio %</b>	<b>19%</b>	<b>42%</b>	<b>29%</b>	<b>17%</b>	<b>9%</b>	<b>-47%</b>	<b>-53%</b>

Median Sale Price	2014	2015	2016	2017	2018	Variance 2018 vs 2017	Variance 2018 vs 2014
Boyd Park	\$226,500	\$249,950	\$261,000	\$360,000	\$430,500	20%	90%
Bridgeport	\$363,800	\$373,300	\$500,000	\$582,888	\$655,000	12%	80%
Brighthouse	\$395,000	\$399,000	\$468,000	\$555,000	\$628,000	13%	59%
Brighthouse South	\$345,625	\$349,000	\$385,000	\$494,900	\$542,500	10%	57%
Broadmoor	\$467,944	\$482,000	\$758,500	\$760,000	\$745,000	-2%	59%
East Cambie	\$397,000	\$471,000	\$625,000	\$670,000	\$803,000	20%	102%
East Richmond	\$421,500	\$430,000	\$460,101	\$525,400	\$630,000	20%	49%
Garden City	\$583,000	\$617,500	\$756,500	\$807,500	\$940,000	16%	61%
Gilmore	\$0	\$0	\$0	\$0	\$0	NA	NA
Granville	\$498,000	\$468,619	\$532,800	\$565,000	\$694,750	23%	40%
Hamilton	\$410,000	\$422,950	\$543,500	\$645,000	\$665,000	3%	62%
Ironwood	\$372,450	\$374,900	\$387,000	\$457,500	\$518,000	13%	39%
Lackner	\$558,000	\$638,800	\$805,000	\$845,000	\$955,000	13%	71%
McLennan	\$0	\$0	\$0	\$782,950	\$0	NA	NA
McLennan North	\$548,000	\$579,000	\$622,500	\$805,000	\$825,000	2%	51%
McNair	\$347,500	\$402,500	\$523,000	\$632,500	\$660,000	4%	90%
Quilchena	\$397,500	\$427,000	\$311,000	\$390,000	\$384,450	-1%	-3%
Riverdale	\$338,000	\$350,500	\$386,000	\$499,100	\$519,500	4%	54%
Saunders	\$511,500	\$579,900	\$526,000	\$801,000	\$659,000	-18%	29%
Sea Island	\$0	\$0	\$0	\$650,000	\$599,900	-8%	NA
Seafair	\$540,000	\$595,000	\$703,250	\$753,000	\$893,500	19%	65%
South Arm	\$287,100	\$246,500	\$183,900	\$269,250	\$342,500	27%	19%
Steveston North	\$337,500	\$399,000	\$467,000	\$523,000	\$590,000	13%	75%
Steveston South	\$500,000	\$503,800	\$527,900	\$686,900	\$660,000	-4%	32%
Steveston Village	\$582,000	\$549,900	\$605,000	\$792,500	\$1,054,900	33%	81%
Terra Nova	\$630,000	\$683,000	\$915,444	\$885,000	\$1,020,000	15%	62%
West Cambie	\$410,571	\$462,000	\$488,950	\$608,000	\$666,900	10%	62%
Westwind	\$763,000	\$555,900	\$725,000	\$725,000	\$950,000	31%	25%
Woodwards	\$518,000	\$599,500	\$1,288,000	\$886,500	\$934,000	5%	80%
<b>Sale Price</b>	<b>\$424,996</b>	<b>\$441,563</b>	<b>\$486,788</b>	<b>\$595,146</b>	<b>\$650,246</b>	<b>9%</b>	<b>53%</b>
<b>Sale Price SQFT</b>	<b>\$397</b>	<b>\$422</b>	<b>\$515</b>	<b>\$618</b>	<b>\$710</b>	<b>15%</b>	<b>79%</b>
<b>Sale to List Price %</b>	<b>97%</b>	<b>97%</b>	<b>99%</b>	<b>101%</b>	<b>99%</b>	<b>-2%</b>	<b>2%</b>
<b>Days on Market</b>	<b>36</b>	<b>28</b>	<b>17</b>	<b>13</b>	<b>20</b>	<b>54%</b>	<b>-44%</b>
<b>Units Sold</b>	<b>2,535</b>	<b>3,358</b>	<b>3,599</b>	<b>3,660</b>	<b>2,309</b>	<b>-37%</b>	<b>-9%</b>
<b>Units Listed</b>	<b>15,242</b>	<b>12,832</b>	<b>7,195</b>	<b>6,290</b>	<b>9,026</b>	<b>43%</b>	<b>-41%</b>
<b>Sales Ratio %</b>	<b>17%</b>	<b>27%</b>	<b>50%</b>	<b>60%</b>	<b>27%</b>	<b>-55%</b>	<b>59%</b>

Median Sale Price	2014	2015	2016	2017	2018	Variance 2018 vs 2017	Variance 2018 vs 2014
Beach Grove	\$681,750	\$875,000	\$1,139,000	\$1,061,850	\$1,060,000	0%	55%
Boundary Beach	\$855,000	\$960,000	\$1,193,750	\$1,186,500	\$1,152,500	-3%	35%
Cliff Drive	\$712,000	\$875,000	\$1,230,000	\$1,155,904	\$1,060,000	-8%	49%
English Bluff	\$940,000	\$1,350,000	\$1,525,000	\$1,442,300	\$1,320,000	-8%	40%
Pebble Hill	\$768,500	\$960,000	\$1,338,800	\$1,240,000	\$1,210,000	-2%	57%
Tsawwassen Central	\$695,000	\$928,000	\$1,265,000	\$1,213,500	\$1,175,000	-3%	69%
Tsawwassen East	\$812,000	\$987,250	\$1,395,000	\$1,342,400	\$1,312,500	-2%	62%
<b>Sale Price</b>	<b>\$760,554</b>	<b>\$943,542</b>	<b>\$1,238,841</b>	<b>\$1,189,956</b>	<b>\$1,184,125</b>	<b>0%</b>	<b>56%</b>
<b>Sale Price SQFT</b>	<b>\$311</b>	<b>\$390</b>	<b>\$493</b>	<b>\$500</b>	<b>\$478</b>	<b>-4%</b>	<b>54%</b>
<b>Sale to List Price %</b>	<b>98%</b>	<b>101%</b>	<b>98%</b>	<b>97%</b>	<b>95%</b>	<b>-2%</b>	<b>-3%</b>
<b>Days on Market</b>	<b>41</b>	<b>18</b>	<b>24</b>	<b>33</b>	<b>46</b>	<b>39%</b>	<b>12%</b>
<b>Units Sold</b>	<b>336</b>	<b>427</b>	<b>363</b>	<b>295</b>	<b>193</b>	<b>-35%</b>	<b>-43%</b>
<b>Units Listed</b>	<b>1,454</b>	<b>767</b>	<b>1,395</b>	<b>1,647</b>	<b>1,812</b>	<b>10%</b>	<b>25%</b>
<b>Sales Ratio %</b>	<b>23%</b>	<b>61%</b>	<b>29%</b>	<b>18%</b>	<b>11%</b>	<b>-39%</b>	<b>-52%</b>

Median Sale Price	2014	2015	2016	2017	2018	Variance 2018 vs 2017	Variance 2018 vs 2014
Beach Grove	\$395,000	\$390,000	\$587,000	\$549,900	\$573,000	4%	45%
Boundary Beach	\$805,000	\$925,000	\$1,241,500	\$1,350,000	\$1,507,500	12%	87%
Cliff Drive	\$365,000	\$399,900	\$526,000	\$600,000	\$542,950	-10%	49%
English Bluff	\$437,000	\$550,000	\$571,800	\$362,000	\$757,500	109%	73%
Pebble Hill	\$649,900	\$1,150,000	\$0	\$0	\$0	NA	NA
Tsawwassen Central	\$350,000	\$384,500	\$489,000	\$547,500	\$595,000	9%	70%
Tsawwassen East	\$475,000	\$445,000	\$574,950	\$625,000	\$650,000	4%	37%
<b>Sale Price</b>	<b>\$381,417</b>	<b>\$407,692</b>	<b>\$562,175</b>	<b>\$560,375</b>	<b>\$572,079</b>	<b>2%</b>	<b>50%</b>
<b>Sale Price SQFT</b>	<b>\$330</b>	<b>\$348</b>	<b>\$443</b>	<b>\$479</b>	<b>\$498</b>	<b>4%</b>	<b>51%</b>
<b>Sale to List Price %</b>	<b>98%</b>	<b>99%</b>	<b>99%</b>	<b>99%</b>	<b>97%</b>	<b>-2%</b>	<b>-1%</b>
<b>Days on Market</b>	<b>52</b>	<b>43</b>	<b>15</b>	<b>36</b>	<b>27</b>	<b>-25%</b>	<b>-48%</b>
<b>Units Sold</b>	<b>121</b>	<b>205</b>	<b>161</b>	<b>141</b>	<b>130</b>	<b>-8%</b>	<b>7%</b>
<b>Units Listed</b>	<b>745</b>	<b>547</b>	<b>347</b>	<b>347</b>	<b>603</b>	<b>74%</b>	<b>-19%</b>
<b>Sales Ratio %</b>	<b>17%</b>	<b>41%</b>	<b>62%</b>	<b>42%</b>	<b>23%</b>	<b>-45%</b>	<b>35%</b>

Median Sale Price	2014	2015	2016	2017	2018	Variance 2018 vs 2017	Variance 2018 vs 2014
Delta Manor	\$627,000	\$731,050	\$925,000	\$935,000	\$970,000	4%	55%
East Delta	\$0	\$3,950,000	\$640,000	\$888,000	\$0	NA	NA
Hawthorne	\$676,250	\$794,950	\$1,080,500	\$1,060,000	\$1,010,000	-5%	49%
Holly	\$640,000	\$796,000	\$1,006,566	\$1,053,500	\$1,015,000	-4%	59%
Ladner Elementary	\$595,000	\$840,000	\$997,500	\$939,500	\$1,050,750	12%	77%
Ladner Rural	\$575,000	\$705,000	\$920,000	\$955,000	\$960,000	1%	67%
Neilsen Grove	\$731,500	\$909,405	\$1,120,000	\$1,100,000	\$969,000	-12%	32%
Port Guichon	\$623,200	\$664,444	\$950,000	\$948,000	\$846,500	-11%	36%
Westham Island	\$0	\$123,000	\$0	\$310,000	\$193,125	-38%	NA
<b>Sale Price</b>	<b>\$647,615</b>	<b>\$804,492</b>	<b>\$1,014,706</b>	<b>\$1,013,054</b>	<b>\$1,015,021</b>	<b>0%</b>	<b>57%</b>
<b>Sale Price SQFT</b>	<b>\$296</b>	<b>\$364</b>	<b>\$467</b>	<b>\$459</b>	<b>\$468</b>	<b>2%</b>	<b>58%</b>
<b>Sale to List Price %</b>	<b>98%</b>	<b>100%</b>	<b>98%</b>	<b>98%</b>	<b>98%</b>	<b>0%</b>	<b>0%</b>
<b>Days on Market</b>	<b>32</b>	<b>11</b>	<b>27</b>	<b>25</b>	<b>35</b>	<b>40%</b>	<b>9%</b>
<b>Units Sold</b>	<b>274</b>	<b>265</b>	<b>245</b>	<b>254</b>	<b>160</b>	<b>-37%</b>	<b>-42%</b>
<b>Units Listed</b>	<b>903</b>	<b>444</b>	<b>921</b>	<b>955</b>	<b>1,101</b>	<b>15%</b>	<b>22%</b>
<b>Sales Ratio %</b>	<b>33%</b>	<b>63%</b>	<b>29%</b>	<b>27%</b>	<b>14%</b>	<b>-48%</b>	<b>-58%</b>

Median Sale Price	2014	2015	2016	2017	2018	Variance 2018 vs 2017	Variance 2018 vs 2014
Delta Manor	\$345,000	\$345,000	\$434,000	\$469,000	\$525,000	12%	52%
East Delta	\$503,750	\$510,000	\$625,000	\$675,000	\$677,500	0%	34%
Hawthorne	\$286,500	\$358,000	\$428,000	\$527,000	\$542,500	3%	89%
Holly	\$413,000	\$475,000	\$615,000	\$575,000	\$635,000	10%	54%
Ladner Elementary	\$372,000	\$392,550	\$525,000	\$541,900	\$609,900	13%	64%
Ladner Rural	\$0	\$0	\$0	\$0	\$458,900	NA	NA
Neilsen Grove	\$686,250	\$718,000	\$724,900	\$769,900	\$898,800	17%	31%
Port Guichon	\$0	\$0	\$0	\$0	\$0	NA	NA
Westham Island	\$0	\$0	\$0	\$0	\$0	NA	NA
<b>Sale Price</b>	<b>\$367,533</b>	<b>\$393,746</b>	<b>\$581,688</b>	<b>\$590,183</b>	<b>\$657,375</b>	<b>11%</b>	<b>79%</b>
<b>Sale Price SQFT</b>	<b>\$289</b>	<b>\$326</b>	<b>\$423</b>	<b>\$447</b>	<b>\$470</b>	<b>5%</b>	<b>63%</b>
<b>Sale to List Price %</b>	<b>98%</b>	<b>98%</b>	<b>100%</b>	<b>99%</b>	<b>99%</b>	<b>0%</b>	<b>1%</b>
<b>Days on Market</b>	<b>46</b>	<b>16</b>	<b>12</b>	<b>17</b>	<b>21</b>	<b>24%</b>	<b>-54%</b>
<b>Units Sold</b>	<b>145</b>	<b>156</b>	<b>170</b>	<b>174</b>	<b>145</b>	<b>-17%</b>	<b>0%</b>
<b>Units Listed</b>	<b>553</b>	<b>227</b>	<b>481</b>	<b>367</b>	<b>441</b>	<b>20%</b>	<b>-20%</b>
<b>Sales Ratio %</b>	<b>28%</b>	<b>82%</b>	<b>43%</b>	<b>50%</b>	<b>40%</b>	<b>-20%</b>	<b>43%</b>