# Everything you need to know about your Real Estate Market Today!

Compliments of: SnapStats Publishing

604.229.0521 snapstatsinfo@gmail.com snap-stats.com

SnapStats Publishing Company

1838 West 1 Avenue Vancouver, BC V6J 1G5





## **BURNABY**

## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	2	1	50%
1,000,001 - 1,250,000	29	13	45%
1,250,001 - 1,500,000	105	8	8%
1,500,001 – 1,750,000	81	6	7%
1,750,001 - 2,000,000	59	2	3%
2,000,001 - 2,250,000	40	4	10%
2,250,001 - 2,500,000	42	2	5%
2,500,001 – 2,750,000	33	0	NA
2,750,001 - 3,000,000	25	0	NA
3,000,001 - 3,500,000	12	0	NA
3,500,001 - 4,000,000	9	0	NA
4,000,001 & Greater	6	0	NA
TOTAL*	443	36	8%
2 Bedrooms & Less	11	3	27%
3 to 4 Bedrooms	151	18	12%
5 to 6 Bedrooms	194	8	4%
7 Bedrooms & More	87	7	8%
TOTAL*	443	36	8%
0 0 1 0			
SnanStats®	February	March	Variance

SnapStats®	February	March	Variance	
Inventory	395	443	12%	
Solds	31	36	16%	
Sale Price	\$1,489,150	\$1,427,000	-4%	
Sale Price SQFT	\$542	\$583	8%	
Sale to List Price Ratio	93%	95%	2%	
Days on Market	19	25	32%	

### **Community DETACHED HOUSES**

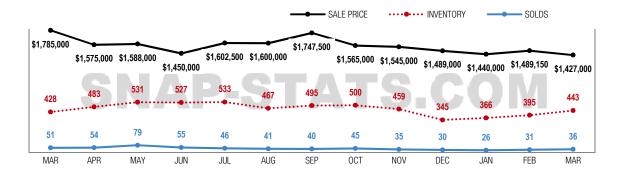
SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	2	0	NA
Brentwood Park	10	0	NA
Buckingham Heights	14	0	NA
Burnaby Hospital	11	1	9%
Burnaby Lake	16	3	19%
Cariboo	0	0	NA
Capitol Hill	36	3	8%
Central	9	0	NA
Central Park	9	1	11%
Deer Lake	8	0	NA
Deer Lake Place	11	1	9%
East Burnaby	33	0	NA
Edmonds	17	0	NA
Forest Glen	14	2	14%
Forest Hills	0	0	NA
Garden Village	7	0	NA
Government Road	18	1	6%
Greentree Village	6	0	NA
Highgate	13	2	15%
Metrotown	20	1	5%
Montecito	9	1	11%
Oakdale	0	1	NA*
Oaklands	0	0	NA
Parkcrest	22	2	9%
Simon Fraser Hills	0	0	NA
Simon Fraser University SFU	7	0	NA
South Slope	47	2	4%
Sperling-Duthie	25	1	4%
Sullivan Heights	3	0	NA
Suncrest	3	3	100%
The Crest	10	0	NA
Upper Deer Lake	14	5	36%
Vancouver Heights	26	1	4%
Westridge	8	1	13%
Willingdon Heights	15	4	27%
TOTAL*	443	36	8%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator BURNABY DETACHED: Buyers Market at 8% Sales Ratio average (8 in 100 homes selling rate)
- Homes are selling on average 5% below list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 45% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.75 mil to \$2 mil, South Slope, Sperling-Duthie, Vancouver Heights and 5 to 6 bedrooms
- Sellers Best Bet\*\* Selling homes in Upper Deer Lake, Willingdon Heights and up to 2 bedroom properties
   \*\*With minimum inventory of 10 in most instances

### 13 Month Market Trend



### Compliments of...

SnapStats Publishing SnapStats Publishing Company 604.229.0521



#### Inventory Sales Sales Ratio \$0 - 100,0000 NA NA 100,001 - 200,0000 0 200,001 - 300,0000 0 NA 300,001 - 400,00026 10 38% 400.001 - 500.00095 26 27% 24% 500,001 - 600,000158 38 24 600,001 - 700,000161 15% 700,001 - 800,000134 22 16% 800,001 - 900,000108 14 13% 900,001 - 1,000,000 66 11% 1,000,001 - 1,250,00041 4 10% 1,250,001 - 1,500,00018 0 NA 1,500,001 - 1,750,00018 0 NA 1,750,001 - 2,000,0000 NA 2,000,001 - 2,250,0002 0 NΑ 2,250,001 - 2,500,0000 0 NA 2,500,001 - 2,750,0000 0 NA 2,750,001 - 3,000,0000 0 NA 3,000,001 - 3,500,000 3,500,001 - 4,000,000 0 0 NA 0 0 NA 4,000,001 & Greater 0 NA 0 TOTAL\* 831 145 17% 0 to 1 Bedroom 175 42 24% 2 Bedrooms 505 82 16% 13% 3 Bedrooms 133 17 4 Bedrooms & Greater 18 4 22% TOTAL\* 831 145 17%

SnapStats®	February	March	Variance	
Inventory	740	831	12%	
Solds	148	145	-2%	
Sale Price	\$568,500	\$600,000	6%	
Sale Price SQFT	\$671	\$684	2%	
Sale to List Price Ratio	97%	95%	-2%	
Days on Market	35	34	-3%	

### Community CONDOS & TOWNHOMES

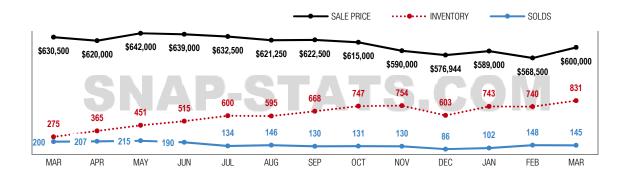
oommunity or the or of the			
SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	0	1	NA*
Brentwood Park	120	23	19%
Buckingham Heights	0	0	NA
Burnaby Hospital	1	2	200%*
Burnaby Lake	10	1	10%
Cariboo	5	4	80%
Capitol Hill	8	3	38%
Central	18	3	17%
Central Park	26	9	35%
Deer Lake	0	0	NA
Deer Lake Place	0	0	NA
East Burnaby	4	2	50%
Edmonds	40	6	15%
Forest Glen	36	3	8%
Forest Hills	5	2	40%
Garden Village	0	0	NA
Government Road	18	3	17%
Greentree Village	5	0	NA
Highgate	76	15	20%
Metrotown	270	36	13%
Montecito	7	1	14%
Oakdale	0	0	NA
Oaklands	10	1	10%
Parkcrest	2	0	NA
Simon Fraser Hills	7	3	43%
Simon Fraser University SFU	52	7	13%
South Slope	40	6	15%
Sperling-Duthie	3	1	33%
Sullivan Heights	34	4	12%
Suncrest	0	0	NA
The Crest	8	4	50%
Upper Deer Lake	3	0	NA
Vancouver Heights	16	2	13%
Westridge	2	0	NA
Willingdon Heights	5	3	60%
TOTAL*	831	145	17%

\*Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator BURNABY ATTACHED: Balanced Market at 17% Sales Ratio average (1.7 in 10 homes selling rate)
- Homes are selling on average 5% below list price
- Most Active Price Band\*\* \$300,000 to \$400,000 with average 38% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1 mil to \$1.25 mil, Burnaby Lake, Forest Glen, Oaklands and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Capitol Hill, Central Park, The Crest and up to 1 bedroom properties \*\*With minimum inventory of 10 in most instances

### 13 Month Market Trend



#### Compliments of...

SnapStats Publishing SnapStats Publishing Company 604.229.0521



\$0 - 100,000	SnapStats®	Inventory	Sales	Sales Ratio
200,001 - 300,000         0         NA           300,001 - 400,000         0         NA           400,001 - 500,000         0         NA           500,001 - 600,000         0         NA           600,001 - 700,000         0         NA           700,001 - 800,000         0         1           800,001 - 900,000         6         1         17%           900,001 - 1,000,000         14         2         14%           1,000,001 - 1,250,000         24         4         17%           1,250,001 - 1,500,000         36         2         6%           1,500,001 - 2,000,000         14         0         NA           2,000,001 - 2,250,000         1         0         NA           2,250,001 - 2,500,000         1         0         NA           2,500,001 - 2,750,000         1         0         NA           2,750,001 - 3,500,000         1         0         NA           3,500,001 - 3,500,000         1         0         NA           3,500,001 - 4,000,000         1         0         NA           4,000,001 & Greater         0         NA           70TAL*         112         1         1			0	
300,001 - 400,000       0       NA         400,001 - 500,000       0       NA         500,001 - 600,000       0       NA         600,001 - 700,000       0       NA         700,001 - 800,000       0       1         800,001 - 900,000       6       1       17%         900,001 - 1,000,000       14       2       14%         1,000,001 - 1,250,000       24       4       17%         1,250,001 - 1,500,000       36       2       6%         1,500,001 - 1,750,000       13       1       8%         1,750,001 - 2,000,000       14       0       NA         2,250,001 - 2,250,000       1       0       NA         2,500,001 - 2,500,000       1       0       NA         2,750,001 - 3,000,000       1       0       NA         2,750,001 - 3,500,000       0       0       NA         3,500,001 - 4,000,000       1       0       NA         4,000,001 & Greater       0       0       NA         10TAL*       112       11       10%         2 Bedrooms & Less       9       0       NA         3 to 4 Bedrooms       50       6       12%	100,001 - 200,000	0	0	NA
400,001 - 500,000       0       NA         500,001 - 600,000       0       NA         600,001 - 700,000       0       NA         700,001 - 800,000       0       1         800,001 - 900,000       6       1       17%         900,001 - 1,000,000       14       2       14%         1,000,001 - 1,250,000       24       4       17%         1,250,001 - 1,500,000       36       2       6%         1,500,001 - 1,750,000       13       1       8%         1,750,001 - 2,000,000       14       0       NA         2,250,001 - 2,250,000       1       0       NA         2,550,001 - 2,500,000       1       0       NA         2,750,001 - 3,000,000       1       0       NA         2,750,001 - 3,500,000       0       0       NA         3,500,001 - 4,000,000       1       0       NA         4,000,001 & Greater       0       0       NA         TOTAL*       112       11       10%         2 Bedrooms & Less       9       0       NA         3 to 4 Bedrooms       50       6       12%         5 to 6 Bedrooms       35       5       1	200,001 - 300,000	0	0	NA
500,001 - 600,000         0         NA           600,001 - 700,000         0         NA           700,001 - 800,000         0         1         NA*           800,001 - 900,000         6         1         17%           900,001 - 1,000,000         14         2         14%           1,000,001 - 1,250,000         24         4         17%           1,250,001 - 1,500,000         36         2         6%           1,500,001 - 1,750,000         13         1         8%           1,750,001 - 2,000,000         14         0         NA           2,250,001 - 2,250,000         1         0         NA           2,500,001 - 2,750,000         1         0         NA           2,750,001 - 3,000,000         1         0         NA           3,000,001 - 3,500,000         0         0         NA           3,500,001 - 4,000,000         1         0         NA           4,000,001 & Greater         0         NA           TOTAL*         112         11         10%           2 Bedrooms         50         6         12%           5 to 6 Bedrooms         35         5         14%           7 Bedrooms & More	300,001 - 400,000	0	0	NA
600,001 - 700,000         0         NA           700,001 - 800,000         0         1         NA*           800,001 - 900,000         6         1         17%           900,001 - 1,000,000         14         2         14%           1,000,001 - 1,250,000         24         4         17%           1,250,001 - 1,500,000         36         2         6%           1,500,001 - 1,750,000         13         1         8%           1,750,001 - 2,000,000         14         0         NA           2,250,001 - 2,250,000         1         0         NA           2,550,001 - 2,500,000         1         0         NA           2,750,001 - 3,000,000         1         0         NA           3,700,001 - 3,500,000         0         0         NA           3,500,001 - 4,000,000         1         0         NA           4,000,001 & Greater         0         0         NA           TOTAL*         112         11         10%           2 Bedrooms         50         6         12%           5 to 6 Bedrooms         35         5         14%           7 Bedrooms & More         18         0         NA		0	0	NA
700,001 - 800,000         0         1         NA*           800,001 - 900,000         6         1         17%           900,001 - 1,000,000         14         2         14%           1,000,001 - 1,250,000         24         4         17%           1,250,001 - 1,500,000         36         2         6%           1,500,001 - 1,750,000         13         1         8%           1,750,001 - 2,000,000         14         0         NA           2,000,001 - 2,250,000         1         0         NA           2,500,001 - 2,750,000         1         0         NA           2,750,001 - 3,000,000         1         0         NA           3,000,001 - 3,500,000         0         0         NA           3,500,001 - 4,000,000         1         0         NA           4,000,001 & Greater         0         0         NA           TOTAL*         112         11         10%           2 Bedrooms         50         6         12%           5 to 6 Bedrooms         35         5         14%           7 Bedrooms & More         18         0         NA	500,001 - 600,000	0	0	NA
800,001 – 900,000       6       1       17%         900,001 – 1,000,000       14       2       14%         1,000,001 – 1,250,000       24       4       17%         1,250,001 – 1,500,000       36       2       6%         1,500,001 – 1,750,000       13       1       8%         1,750,001 – 2,000,000       14       0       NA         2,000,001 – 2,250,000       1       0       NA         2,500,001 – 2,750,000       1       0       NA         2,750,001 – 3,000,000       1       0       NA         3,000,001 – 3,500,000       0       NA         3,500,001 – 4,000,000       1       0       NA         4,000,001 & Greater       0       0       NA         TOTAL*       112       11       10%         2 Bedrooms       50       6       12%         5 to 6 Bedrooms       35       5       14%         7 Bedrooms & More       18       0       NA	600,001 - 700,000	0	-	
900,001 - 1,000,000	700,001 - 800,000	0	1	NA*
1,000,001 - 1,250,000       24       4       17%         1,250,001 - 1,500,000       36       2       6%         1,500,001 - 1,750,000       13       1       8%         1,750,001 - 2,000,000       14       0       NA         2,000,001 - 2,250,000       1       0       NA         2,500,001 - 2,750,000       1       0       NA         2,750,001 - 3,000,000       1       0       NA         3,000,001 - 3,500,000       0       NA         3,500,001 - 4,000,000       1       0       NA         4,000,001 & Greater       0       0       NA         TOTAL*       112       11       10%         2 Bedrooms & Less       9       0       NA         3 to 4 Bedrooms       50       6       12%         5 to 6 Bedrooms       35       5       14%         7 Bedrooms & More       18       0       NA	800,001 - 900,000	6	1	17%
1,250,001 - 1,500,000       36       2       6%         1,500,001 - 1,750,000       13       1       8%         1,750,001 - 2,000,000       14       0       NA         2,000,001 - 2,250,000       1       0       NA         2,250,001 - 2,750,000       1       0       NA         2,500,001 - 2,750,000       1       0       NA         2,750,001 - 3,000,000       1       0       NA         3,500,001 - 3,500,000       0       0       NA         4,000,001 & Greater       0       0       NA         TOTAL*       112       11       10%         2 Bedrooms & Less       9       0       NA         3 to 4 Bedrooms       50       6       12%         5 to 6 Bedrooms       35       5       14%         7 Bedrooms & More       18       0       NA	900,001 - 1,000,000	14	2	14%
1,500,001 - 1,750,000       13       1       8%         1,750,001 - 2,000,000       14       0       NA         2,000,001 - 2,250,000       1       0       NA         2,250,001 - 2,500,000       1       0       NA         2,500,001 - 2,750,000       1       0       NA         2,750,001 - 3,000,000       1       0       NA         3,500,001 - 3,500,000       0       0       NA         4,000,001 - 4,000,000       1       0       NA         TOTAL*       112       11       10%         2 Bedrooms & Less       9       0       NA         3 to 4 Bedrooms       50       6       12%         5 to 6 Bedrooms       35       5       14%         7 Bedrooms & More       18       0       NA	1,000,001 - 1,250,000	24		17%
1,750,001 - 2,000,000       14       0       NA         2,000,001 - 2,250,000       1       0       NA         2,250,001 - 2,500,000       1       0       NA         2,500,001 - 2,750,000       1       0       NA         2,750,001 - 3,000,000       1       0       NA         3,000,001 - 3,500,000       0       0       NA         3,500,001 - 4,000,000       1       0       NA         4,000,001 & Greater       0       0       NA         TOTAL*       112       11       10%         2 Bedrooms & Less       9       0       NA         3 to 4 Bedrooms       50       6       12%         5 to 6 Bedrooms       35       5       14%         7 Bedrooms & More       18       0       NA	1,250,001 - 1,500,000	36	2	6%
2,000,001 - 2,250,000       1       0       NA         2,250,001 - 2,500,000       1       0       NA         2,500,001 - 2,750,000       1       0       NA         2,750,001 - 3,000,000       1       0       NA         3,500,001 - 3,500,000       0       0       NA         4,000,001 - 4,000,000       1       0       NA         4,000,001 & Greater       0       0       NA         TOTAL*       112       11       10%         2 Bedrooms & Less       9       0       NA         3 to 4 Bedrooms       50       6       12%         5 to 6 Bedrooms       35       5       14%         7 Bedrooms & More       18       0       NA			1	8%
2,250,001 - 2,500,000       1       0       NA         2,500,001 - 2,750,000       1       0       NA         2,750,001 - 3,000,000       1       0       NA         3,000,001 - 3,500,000       0       0       NA         3,500,001 - 4,000,000       1       0       NA         4,000,001 & Greater       0       0       NA         TOTAL*       112       11       10%         2 Bedrooms & Less       9       0       NA         3 to 4 Bedrooms       50       6       12%         5 to 6 Bedrooms       35       5       14%         7 Bedrooms & More       18       0       NA	1,750,001 - 2,000,000	14	0	NA
2,500,001 - 2,750,000 1 0 NA 2,750,001 - 3,000,000 1 0 NA 3,000,001 - 3,500,000 0 0 NA 3,500,001 - 4,000,000 1 0 NA 4,000,001 & Greater 0 0 NA TOTAL* 112 11 10%  2 Bedrooms & Less 9 0 NA 3 to 4 Bedrooms 50 6 12% 5 to 6 Bedrooms 35 5 14% 7 Bedrooms & More 18 0 NA	2,000,001 - 2,250,000	•	0	
2,750,001 - 3,000,000       1       0       NA         3,000,001 - 3,500,000       0       0       NA         3,500,001 - 4,000,000       1       0       NA         4,000,001 & Greater       0       0       NA         TOTAL*       112       11       10%         2 Bedrooms & Less       9       0       NA         3 to 4 Bedrooms       50       6       12%         5 to 6 Bedrooms       35       5       14%         7 Bedrooms & More       18       0       NA		1	0	NA
3,000,001 - 3,500,000 0 0 NA 3,500,001 - 4,000,000 1 0 NA 4,000,001 & Greater 0 0 NA TOTAL* 112 11 10%  2 Bedrooms & Less 9 0 NA 3 to 4 Bedrooms 50 6 12% 5 to 6 Bedrooms 35 5 14% 7 Bedrooms & More 18 0 NA		•	-	
3,500,001 - 4,000,000       1       0       NA         4,000,001 & Greater       0       0       NA         TOTAL*       112       11       10%         2 Bedrooms & Less       9       0       NA         3 to 4 Bedrooms       50       6       12%         5 to 6 Bedrooms       35       5       14%         7 Bedrooms & More       18       0       NA	2,750,001 - 3,000,000	1	0	NA
4,000,001 & Greater       0       0       NA         TOTAL*       112       11       10%         2 Bedrooms & Less       9       0       NA         3 to 4 Bedrooms       50       6       12%         5 to 6 Bedrooms       35       5       14%         7 Bedrooms & More       18       0       NA		-	-	
TOTAL*       112       11       10%         2 Bedrooms & Less       9       0       NA         3 to 4 Bedrooms       50       6       12%         5 to 6 Bedrooms       35       5       14%         7 Bedrooms & More       18       0       NA	3,500,001 - 4,000,000	1	0	NA
2 Bedrooms & Less       9       0       NA         3 to 4 Bedrooms       50       6       12%         5 to 6 Bedrooms       35       5       14%         7 Bedrooms & More       18       0       NA		•	-	NA
3 to 4 Bedrooms       50       6       12%         5 to 6 Bedrooms       35       5       14%         7 Bedrooms & More       18       0       NA	TOTAL*	112	11	10%
3 to 4 Bedrooms       50       6       12%         5 to 6 Bedrooms       35       5       14%         7 Bedrooms & More       18       0       NA				
5 to 6 Bedrooms 35 5 14% 7 Bedrooms & More 18 0 NA		-	-	
7 Bedrooms & More 18 0 NA				
			-	
TOTAL* 112 11 10%			-	
	TOTAL*	112	11	10%

SnapStats®	February	March	Variance
Inventory	104	112	8%
Solds	13	11	-15%
Sale Price	\$1,170,000	\$1,115,000	-5%
Sale Price SQFT	\$485	\$417	-14%
Sale to List Price Ratio	92%	97%	5%
Days on Market	19	31	63%

#### Community DETACHED HOUSES

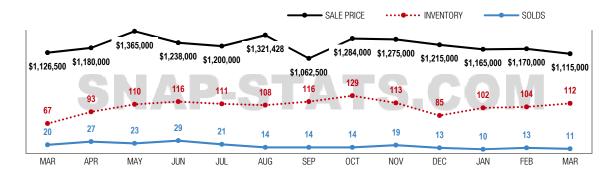
SnapStats®	Inventory	Sales	Sales Hatio
Brunette	0	0	NA
Connaught Heights	11	0	NA
Downtown	1	0	NA
Fraserview	2	1	50%
GlenBrooke North	4	1	25%
Moody Park	4	1	25%
North Arm	0	0	NA
Quay	0	0	NA
Queensborough	36	2	6%
Queens Park	6	1	17%
Sapperton	7	2	29%
The Heights	18	0	NA
Uptown	8	1	13%
West End	15	2	13%
TOTAL*	112	11	10%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator NEW WESTMINSTER DETACHED: Buyers Market at 10% Sales Ratio average (1 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 17% Sales Ratio (Balanced market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil and 3 to 4 bedroom properties
- Sellers Best Bet\*\* Selling homes with 5 to 6 bedroom properties

### 13 Month Market Trend



### Compliments of...

SnapStats Publishing SnapStats Publishing Company 604.229.0521



<sup>\*\*</sup>With minimum inventory of 10 in most instances

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	5	4	80%
300,001 - 400,000	32	12	38%
400,001 - 500,000	62	15	24%
500,001 - 600,000	86	23	27%
600,001 - 700,000	58	8	14%
700,001 - 800,000	48	7	15%
800,001 - 900,000	15	2	13%
900,001 - 1,000,000	14	0	NA
1,000,001 - 1,250,000	2	0	NA
1,250,001 - 1,500,000	1	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	1	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	1	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	325	71	22%
0 to 1 Bedroom	68	26	38%
2 Bedrooms	204	41	20%
3 Bedrooms	52	4	8%
4 Bedrooms & Greater	1	0	NA
TOTAL*	325	71	22%

3 Bedrooms	52	4	8%
4 Bedrooms & Greater	1	0	NA
TOTAL*	325	71	22%
SnapStats®	February	March	Variance
SnapStats® Inventory	February 295	March 325	Variance 10%

\$548

97%

14

### Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	0	0	NA
Downtown	92	16	17%
Fraserview	43	9	21%
GlenBrooke North	5	8	160%*
Moody Park	2	0	NA
North Arm	0	0	NA
Quay	48	10	21%
Queensborough	41	4	10%
Queens Park	3	0	NA
Sapperton	14	3	21%
The Heights	1	0	NA
Uptown	76	21	28%
West End	0	0	NA
TOTAL*	325	71	22%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

Sale to List Price Ratio

Sale Price SQFT

Days on Market

- Market Type Indicator NEW WESTMINSTER ATTACHED: Sellers Market at 22% Sales Ratio average (2.2 in 10 homes selling rate)
- Homes are selling on average 2% below list price

7%

1%

7%

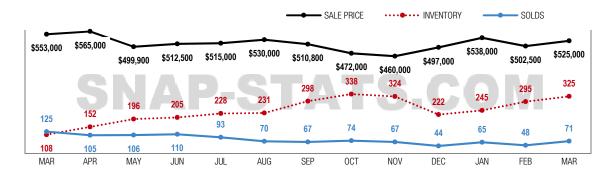
- Most Active Price Band\*\* \$300,000 to \$400,000 with average 38% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$800,000 to \$900,000, Queensborough and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in GlenBrooke North and up to 1 bedroom properties

\$587

98%

15

### 13 Month Market Trend



### Compliments of...

#### SnapStats Publishing SnapStats Publishing Company 604.229.0521



<sup>\*\*</sup>With minimum inventory of 10 in most instances

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	3	0	NA
700,001 - 800,000	5	1	20%
800,001 - 900,000	11	2	18%
900,001 - 1,000,000	15	6	40%
1,000,001 - 1,250,000	80	18	23%
1,250,001 - 1,500,000	108	10	9%
1,500,001 - 1,750,000	68	4	6%
1,750,001 - 2,000,000	30	0	NA
2,000,001 - 2,250,000	16	0	NA
2,250,001 - 2,500,000	28	2	7%
2,500,001 - 2,750,000	22	0	NA
2,750,001 - 3,000,000	20	0	NA
3,000,001 - 3,500,000	6	0	NA
3,500,001 - 4,000,000	6	0	NA
4,000,001 & Greater	4	0	NA
TOTAL*	422	43	10%
2 Bedrooms & Less	19	1	5%
3 to 4 Bedrooms	144	19	13%
5 to 6 Bedrooms	175	21	12%
7 Bedrooms & More	84	2	2%
TOTAL*	422	43	10%

SnapStats®	February	March	Variance
Inventory	391	422	8%
Solds	38	43	13%
Sale Price	\$1,198,500	\$1,180,000	-2%
Sale Price SQFT	\$403	\$405	0%
Sale to List Price Ratio	96%	94%	-2%
Days on Market	15	32	113%

### Community DETACHED HOUSES

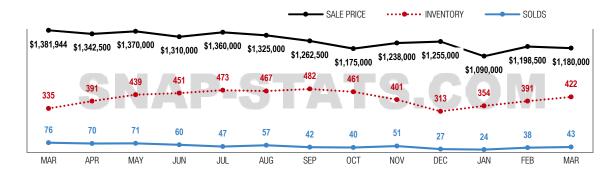
SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	80	8	10%
Canyon Springs	4	1	25%
Cape Horn	13	3	23%
Central Coquitlam	94	8	9%
Chineside	4	0	NA
Coquitlam East	17	2	12%
Coquitlam West	46	1	2%
Eagle Ridge	1	0	NA
Harbour Chines	13	0	NA
Harbour Place	6	4	67%
Hockaday	2	0	NA
Maillardville	39	3	8%
Meadow Brook	8	0	NA
New Horizons	14	0	NA
North Coquitlam	2	0	NA
Park Ridge Estates	1	1	100%
Ranch Park	17	5	29%
River Springs	3	1	33%
Scott Creek	5	1	20%
Summitt View	0	0	NA
Upper Eagle Ridge	7	0	NA
Westwood Plateau	46	5	11%
Westwood Summit	0	0	NA
TOTAL*	422	43	10%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator COQUITLAM DETACHED: Buyers Market at 10% Sales Ratio average (1 in 10 homes selling rate)
- Homes are selling on average 6% below list price
- Most Active Price Band\*\* \$900,000 to \$1 mil with average 40% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.5 mil to \$1.75 mil, Coquitlam West and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in Ranch Park and 3 to 4 bedroom properties

### 13 Month Market Trend



### Compliments of...

SnapStats Publishing SnapStats Publishing Company 604.229.0521



<sup>\*\*</sup>With minimum inventory of 10 in most instances

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 - 300,000	1	1	100%
300,001 - 400,000	15	4	27%
400,001 - 500,000	68	22	32%
500,001 - 600,000	95	25	26%
600,001 - 700,000	83	12	14%
700,001 - 800,000	70	11	16%
800,001 - 900,000	36	4	11%
900,001 - 1,000,000	22	6	27%
1,000,001 – 1,250,000	16	5	31%
1,250,001 – 1,500,000	5	0	NA
1,500,001 – 1,750,000	1	0	NA
1,750,001 - 2,000,000	1	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	413	90	22%
0 to 1 Bedroom	70	17	24%
2 Bedrooms	217	45	21%
3 Bedrooms	92	17	18%
4 Bedrooms & Greater	34	11	32%
TOTAL*	413	90	22%

SnapStats®	February	March	Variance
Inventory	355	413	16%
Solds	93	90	-3%
Sale Price	\$550,000	\$575,000	5%
Sale Price SQFT	\$562	\$569	1%
Sale to List Price Ratio	96%	97%	1%
Days on Market	22	19	-14%

### Community CONDOS & TOWNHOMES

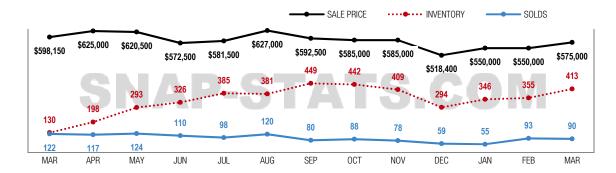
•			
SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	52	10	19%
Canyon Springs	16	6	38%
Cape Horn	0	0	NA
Central Coquitlam	9	4	44%
Chineside	0	0	NA
Coquitlam East	5	3	60%
Coquitlam West	77	17	22%
Eagle Ridge	15	3	20%
Harbour Chines	0	0	NA
Harbour Place	0	0	NA
Hockaday	1	0	NA
Maillardville	18	5	28%
Meadow Brook	0	0	NA
New Horizons	35	3	9%
North Coquitlam	129	22	17%
Park Ridge Estates	0	0	NA
Ranch Park	1	1	100%
River Springs	1	0	NA
Scott Creek	2	0	NA
Summitt View	0	0	NA
Upper Eagle Ridge	3	2	67%
Westwood Plateau	49	14	29%
Westwood Summit	0	0	NA
TOTAL*	413	90	22%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator COQUITLAM ATTACHED: Sellers Market at 22% Sales Ratio average (2.2 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average 32% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$800,000 to \$900,000, New Horizons and 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Canyon Springs, Central Coquitlam and minimum 4 bedroom properties
   \*\*With minimum inventory of 10 in most instances

### 13 Month Market Trend



#### Compliments of...

SnapStats Publishing SnapStats Publishing Company 604.229.0521



SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	4	0	NA
700,001 - 800,000	9	3	33%
800,001 – 900,000	24	4	17%
900,001 - 1,000,000	31	5	16%
1,000,001 – 1,250,000	38	2	5%
1,250,001 – 1,500,000	21	1	5%
1,500,001 – 1,750,000	10	1	10%
1,750,001 - 2,000,000	1	0	NA
2,000,001 - 2,250,000	1	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	1	0	NA
2,750,001 - 3,000,000	1	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	141	16	11%
			470/
2 Bedrooms & Less	6	1	17%
3 to 4 Bedrooms	83	12	14%
5 to 6 Bedrooms	43	1	2%
7 Bedrooms & More	9	2	22%
TOTAL*	141	16	11%

SnapStats®	February	March	Variance
Inventory	123	141	15%
Solds	16	16	0%
Sale Price	\$872,500	\$917,500	5%
Sale Price SQFT	\$431	\$435	1%
Sale to List Price Ratio	98%	98%	0%
Days on Market	31	30	-3%

### **Community DETACHED HOUSES**

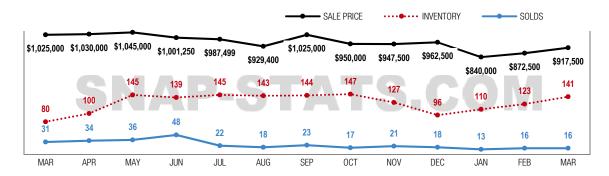
SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	6	0	NA
Central Port Coquitlam	7	2	29%
Citadel	9	3	33%
Glenwood	29	3	10%
Lincoln Park	13	2	15%
Lower Mary Hill	8	0	NA
Mary Hill	18	0	NA
Oxford Heights	18	4	22%
Riverwood	10	2	20%
Woodland Acres	23	0	NA
TOTAL*	141	16	11%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator PORT COQUITLAM DETACHED: Buyers Market at 11% Sales Ratio average (1.1 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$700,000 to \$800,000 with average 33% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1 mil to \$1.5 mil, Glenwood and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Selling homes in Citadel and minimum 7 bedroom properties

### 13 Month Market Trend



#### Compliments of...

#### SnapStats Publishing SnapStats Publishing Company 604.229.0521



<sup>\*\*</sup>With minimum inventory of 10 in most instances

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	6	5	83%
300,001 - 400,000	26	8	31%
400,001 - 500,000	49	11	22%
500,001 - 600,000	37	6	16%
600,001 - 700,000	30	6	20%
700,001 - 800,000	24	5	21%
800,001 - 900,000	10	1	10%
900,001 - 1,000,000	4	0	NA
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	186	42	23%
0 to 1 Bedroom	26	11	42%
2 Bedrooms	96	17	18%
3 Bedrooms	55	11	20%
4 Bedrooms & Greater	9	3	33%
TOTAL*	186	42	23%

SnapStats®	February	March	Variance
Inventory	158	186	18%
Solds	36	42	17%
Sale Price	\$474,750	\$477,500	1%
Sale Price SQFT	\$471	\$500	6%
Sale to List Price Ratio	97%	98%	1%
Days on Market	19	28	47%

### Community CONDOS & TOWNHOMES

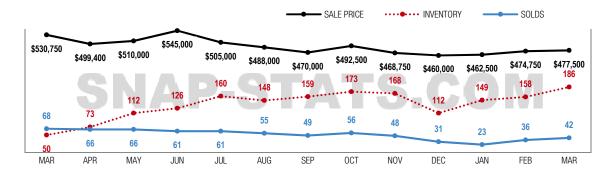
SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	2	0	NA
Central Port Coquitlam	96	21	22%
Citadel	11	3	27%
Glenwood	35	12	34%
Lincoln Park	1	1	100%
Lower Mary Hill	0	0	NA
Mary Hill	5	0	NA
Oxford Heights	2	1	50%
Riverwood	32	3	9%
Woodland Acres	2	1	50%
TOTAL*	186	42	23%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator PORT COQUITLAM ATTACHED: Sellers Market at 23% Sales Ratio average (2.3 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$300,000 to \$400,000 with average 31% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$800,000 to \$900,000, Riverwood and 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Glenwood and up to 1 bedroom properties

### 13 Month **Market Trend**



### Compliments of...

#### SnapStats Publishing SnapStats Publishing Company 604.229.0521



<sup>\*\*</sup>With minimum inventory of 10 in most instances

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	2	1	50%
1,000,001 – 1,250,000	14	3	21%
1,250,001 - 1,500,000	13	2	15%
1,500,001 – 1,750,000	9	0	NA
1,750,001 – 2,000,000	11	0	NA
2,000,001 – 2,250,000	2	0	NA
2,250,001 - 2,500,000	4	0	NA
2,500,001 – 2,750,000	2	0	NA
2,750,001 - 3,000,000	7	0	NA
3,000,001 - 3,500,000	4	0	NA
3,500,001 - 4,000,000	3	0	NA
4,000,001 & Greater	9	0	NA
TOTAL*	80	6	8%
		,	=00/
2 Bedrooms & Less	2	1	50%
3 to 4 Bedrooms	44	5	11%
5 to 6 Bedrooms	30	0	NA
7 Bedrooms & More	4	0	NA
TOTAL*	80	6	8%

SnapStats®	February	March	Variance
Inventory	67	80	19%
Solds	10	6	-40%
Sale Price	\$1,160,000	\$1,120,000	-3%
Sale Price SQFT	\$492	\$512	4%
Sale to List Price Ratio	97%	92%	-5%
Days on Market	55	15	-73%

### Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Anmore	17	0	NA
Barber Street	5	1	20%
Belcarra	5	0	NA
College Park	9	1	11%
Glenayre	4	1	25%
Heritage Mountain	6	0	NA
Heritage Woods	16	0	NA
loco	0	0	NA
Mountain Meadows	2	1	50%
North Shore	10	1	10%
Port Moody Centre	6	1	17%
Westwood Summit	0	0	NA
TOTAL*	80	6	8%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator PORT MOODY DETACHED: Buyers Market at 8% Sales Ratio average (8 in 100 homes selling rate)
- Homes are selling on average 8% below list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 21% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil
- Sellers Best Bet\*\* Selling homes between \$1 mil to \$1.25 mil

### 13 Month Market Trend



### Compliments of...

SnapStats Publishing SnapStats Publishing Company 604.229.0521



<sup>\*\*</sup>With minimum inventory of 10 in most instances

\$0 - 100,000	SnapStats®	Inventory	Sales	Sales Ratio
200,001 - 300,000       1       0       NA         300,001 - 400,000       5       0       NA         400,001 - 500,000       14       8       57%         500,001 - 600,000       17       6       35%         600,001 - 700,000       17       7       41%         700,001 - 800,000       21       4       19%         800,001 - 900,000       11       3       27%         900,001 - 1,000,000       6       0       NA         1,000,001 - 1,250,000       3       1       33%         1,250,001 - 1,500,000       2       0       NA         1,500,001 - 1,750,000       1       2       200%*         1,750,001 - 2,000,000       0       0       NA         2,250,001 - 2,250,000       0       0       NA         2,500,001 - 2,750,000       0       0       NA         2,750,001 - 3,000,000       0       0       NA         3,000,001 - 3,500,000       0       0       NA         3,500,001 - 4,000,000       0       0       NA         4,000,001 & Greater       0       NA         0 to 1 Bedroom       10       5       50%         2 B	\$0 - 100,000		0	
300,001 - 400,000       5       0       NA         400,001 - 500,000       14       8       57%         500,001 - 600,000       17       6       35%         600,001 - 700,000       17       7       41%         700,001 - 800,000       21       4       19%         800,001 - 900,000       11       3       27%         900,001 - 1,000,000       6       0       NA         1,000,001 - 1,250,000       3       1       33%         1,250,001 - 1,500,000       2       0       NA         1,500,001 - 1,750,000       1       2       200%*         1,750,001 - 2,000,000       0       0       NA         2,250,001 - 2,500,000       0       0       NA         2,750,001 - 2,500,000       0       0       NA         2,750,001 - 3,000,000       0       0       NA         3,000,001 - 3,500,000       0       0       NA         3,500,001 - 4,000,000       0       0       NA         4,000,001 & Greater       0       0       NA         10 to 1 Bedroom       10       5       50%         2 Bedrooms       58       15       26%	100,001 - 200,000	0	0	NA
400,001 - 500,000       14       8       57%         500,001 - 600,000       17       6       35%         600,001 - 700,000       17       7       41%         700,001 - 800,000       21       4       19%         800,001 - 900,000       11       3       27%         900,001 - 1,000,000       6       0       NA         1,000,001 - 1,250,000       3       1       33%         1,250,001 - 1,550,000       2       0       NA         1,500,001 - 1,750,000       1       2       200%*         1,750,001 - 2,000,000       0       0       NA         2,250,001 - 2,250,000       0       0       NA         2,550,001 - 2,750,000       0       0       NA         2,750,001 - 3,000,000       0       0       NA         3,000,001 - 3,500,000       0       0       NA         3,500,001 - 4,000,000       0       0       NA         4,000,001 & Greater       0       0       NA         TOTAL*       98       31       32%         0 to 1 Bedroom       10       5       50%         2 Bedrooms       58       15       26% <t< td=""><td>200,001 - 300,000</td><td>1</td><td>0</td><td>NA</td></t<>	200,001 - 300,000	1	0	NA
500,001 - 600,000         17         6         35%           600,001 - 700,000         17         7         41%           700,001 - 800,000         21         4         19%           800,001 - 900,000         11         3         27%           900,001 - 1,000,000         6         0         NA           1,000,001 - 1,250,000         3         1         33%           1,250,001 - 1,550,000         2         0         NA           1,500,001 - 1,750,000         1         2         200%*           1,750,001 - 2,000,000         0         0         NA           2,250,001 - 2,250,000         0         0         NA           2,750,001 - 2,750,000         0         0         NA           2,750,001 - 3,000,000         0         0         NA           3,000,001 - 3,500,000         0         0         NA           3,500,001 - 4,000,000         0         0         NA           4,000,001 & Greater         0         0         NA           TOTAL*         98         31         32%           0 to 1 Bedroom         10         5         50%           2 Bedrooms         58         15         26%	300,001 - 400,000	5	0	NA
600,001 - 700,000       17       7       41%         700,001 - 800,000       21       4       19%         800,001 - 900,000       11       3       27%         900,001 - 1,000,000       6       0       NA         1,000,001 - 1,250,000       3       1       33%         1,250,001 - 1,500,000       2       0       NA         1,500,001 - 1,750,000       1       2       200%*         1,750,001 - 2,000,000       0       0       NA         2,250,001 - 2,250,000       0       0       NA         2,550,001 - 2,750,000       0       0       NA         2,750,001 - 3,000,000       0       0       NA         3,000,001 - 3,500,000       0       0       NA         3,500,001 - 4,000,000       0       0       NA         4,000,001 & Greater       0       0       NA         TOTAL*       98       31       32%         0 to 1 Bedroom       10       5       50%         2 Bedrooms       58       15       26%         3 Bedrooms       24       10       42%         4 Bedrooms & Greater       6       1       17%		14	-	57%
700,001 - 800,000         21         4         19%           800,001 - 900,000         11         3         27%           900,001 - 1,000,000         6         0         NA           1,000,001 - 1,250,000         3         1         33%           1,250,001 - 1,500,000         2         0         NA           1,500,001 - 1,750,000         1         2         200%*           1,750,001 - 2,000,000         0         0         NA           2,250,001 - 2,250,000         0         0         NA           2,750,001 - 2,750,000         0         0         NA           2,750,001 - 3,000,000         0         0         NA           3,000,001 - 4,000,000         0         NA           3,500,001 - 4,000,000         0         NA           4,000,001 & Greater         0         NA           TOTAL*         98         31         32%           0 to 1 Bedroom         10         5         50%           2 Bedrooms         58         15         26%           3 Bedrooms         24         10         42%           4 Bedrooms & Greater         6         1         17%	500,001 - 600,000	17	6	35%
800,001 – 900,000       11       3       27%         900,001 – 1,000,000       6       0       NA         1,000,001 – 1,250,000       3       1       33%         1,250,001 – 1,500,000       2       0       NA         1,500,001 – 1,750,000       1       2       200%*         1,750,001 – 2,000,000       0       0       NA         2,000,001 – 2,250,000       0       0       NA         2,500,001 – 2,750,000       0       0       NA         2,500,001 – 3,000,000       0       0       NA         3,000,001 – 3,500,000       0       0       NA         3,500,001 – 4,000,000       0       NA         4,000,001 & Greater       0       0       NA         TOTAL*       98       31       32%         0 to 1 Bedroom       10       5       50%         2 Bedrooms       58       15       26%         3 Bedrooms       24       10       42%         4 Bedrooms & Greater       6       1       17%	600,001 - 700,000	17	•	41%
900,001 - 1,000,000 6 0 NA 1,000,001 - 1,250,000 3 1 33% 1,250,001 - 1,500,000 2 0 NA 1,500,001 - 1,750,000 1 2 2000* 1,750,001 - 2,000,000 0 0 NA 2,000,001 - 2,250,000 0 0 NA 2,250,001 - 2,500,000 0 0 NA 2,500,001 - 2,750,000 0 0 NA 2,750,001 - 3,000,000 0 NA 3,000,001 - 3,500,000 0 NA 3,500,001 - 4,000,000 0 NA 4,000,001 & Greater 0 NA TOTAL* 98 31 32%  0 to 1 Bedroom 10 5 50% 2 Bedrooms 58 15 26% 3 Bedrooms 4 House 1 17%	700,001 - 800,000	21	•	19%
1,000,001 - 1,250,000       3       1       33%         1,250,001 - 1,500,000       2       0       NA         1,500,001 - 1,750,000       1       2       200%*         1,750,001 - 2,000,000       0       0       NA         2,000,001 - 2,250,000       0       0       NA         2,500,001 - 2,750,000       0       0       NA         2,500,001 - 3,000,000       0       0       NA         3,000,001 - 3,500,000       0       NA         3,500,001 - 4,000,000       0       NA         4,000,001 & Greater       0       NA         TOTAL*       98       31       32%         0 to 1 Bedroom       10       5       50%         2 Bedrooms       58       15       26%         3 Bedrooms       24       10       42%         4 Bedrooms & Greater       6       1       17%	800,001 - 900,000	11	3	27%
1,250,001 - 1,500,000       2       0       NA         1,500,001 - 1,750,000       1       2       200%*         1,750,001 - 2,000,000       0       0       NA         2,000,001 - 2,250,000       0       0       NA         2,250,001 - 2,500,000       0       0       NA         2,500,001 - 2,750,000       0       0       NA         2,750,001 - 3,000,000       0       0       NA         3,500,001 - 4,000,000       0       NA         4,000,001 & Greater       0       0       NA         TOTAL*       98       31       32%         0 to 1 Bedroom       10       5       50%         2 Bedrooms       58       15       26%         3 Bedrooms       24       10       42%         4 Bedrooms & Greater       6       1       17%	900,001 - 1,000,000	•	0	NA
1,500,001 - 1,750,000       1       2       200%*         1,750,001 - 2,000,000       0       0       NA         2,000,001 - 2,250,000       0       0       NA         2,250,001 - 2,500,000       0       0       NA         2,500,001 - 2,750,000       0       0       NA         2,750,001 - 3,000,000       0       0       NA         3,500,001 - 4,000,000       0       0       NA         4,000,001 & Greater       0       0       NA         TOTAL*       98       31       32%         0 to 1 Bedroom       10       5       50%         2 Bedrooms       58       15       26%         3 Bedrooms       24       10       42%         4 Bedrooms & Greater       6       1       17%	1,000,001 - 1,250,000		1	33%
1,750,001 - 2,000,000       0       NA         2,000,001 - 2,250,000       0       0       NA         2,250,001 - 2,500,000       0       0       NA         2,500,001 - 2,750,000       0       0       NA         2,750,001 - 3,000,000       0       0       NA         3,000,001 - 3,500,000       0       0       NA         3,500,001 - 4,000,000       0       NA         4,000,001 & Greater       0       NA         TOTAL*       98       31       32%         0 to 1 Bedroom       10       5       50%         2 Bedrooms       58       15       26%         3 Bedrooms       24       10       42%         4 Bedrooms & Greater       6       1       17%	1,250,001 - 1,500,000		-	NA
2,000,001 - 2,250,000       0       NA         2,250,001 - 2,500,000       0       0       NA         2,500,001 - 2,750,000       0       0       NA         2,750,001 - 3,000,000       0       0       NA         3,000,001 - 3,500,000       0       0       NA         3,500,001 - 4,000,000       0       0       NA         4,000,001 & Greater       0       0       NA         TOTAL*       98       31       32%         0 to 1 Bedroom       10       5       50%         2 Bedrooms       58       15       26%         3 Bedrooms       24       10       42%         4 Bedrooms & Greater       6       1       17%		1	2	200%*
2,255,001 - 2,500,000       0       NA         2,500,001 - 2,750,000       0       0       NA         2,750,001 - 3,000,000       0       0       NA         3,000,001 - 3,500,000       0       0       NA         3,500,001 - 4,000,000       0       NA         4,000,001 & Greater       0       NA         TOTAL*       98       31       32%         0 to 1 Bedroom       10       5       50%         2 Bedrooms       58       15       26%         3 Bedrooms       24       10       42%         4 Bedrooms & Greater       6       1       17%	1,750,001 - 2,000,000	0	0	NA
2,500,001 - 2,750,000       0       NA         2,750,001 - 3,000,000       0       NA         3,000,001 - 3,500,000       0       NA         3,500,001 - 4,000,000       0       NA         4,000,001 & Greater       0       NA         TOTAL*       98       31       32%         0 to 1 Bedroom       10       5       50%         2 Bedrooms       58       15       26%         3 Bedrooms       24       10       42%         4 Bedrooms & Greater       6       1       17%	2,000,001 - 2,250,000	0	0	
2,750,001 - 3,000,000       0       NA         3,000,001 - 3,500,000       0       NA         3,500,001 - 4,000,000       0       NA         4,000,001 & Greater       0       NA         TOTAL*       98       31       32%         0 to 1 Bedroom       10       5       50%         2 Bedrooms       58       15       26%         3 Bedrooms       24       10       42%         4 Bedrooms & Greater       6       1       17%		0	0	NA
3,000,001 - 3,500,000       0       NA         3,500,001 - 4,000,000       0       NA         4,000,001 & Greater       0       NA         TOTAL*       98       31       32%         0 to 1 Bedroom       10       5       50%         2 Bedrooms       58       15       26%         3 Bedrooms       24       10       42%         4 Bedrooms & Greater       6       1       17%		-	-	
3,500,001 - 4,000,000       0       NA         4,000,001 & Greater       0       0       NA         TOTAL*       98       31       32%         0 to 1 Bedroom       10       5       50%         2 Bedrooms       58       15       26%         3 Bedrooms       24       10       42%         4 Bedrooms & Greater       6       1       17%	2,750,001 - 3,000,000	0	0	NA
4,000,001 & Greater     0     0     NA       TOTAL*     98     31     32%       0 to 1 Bedroom     10     5     50%       2 Bedrooms     58     15     26%       3 Bedrooms     24     10     42%       4 Bedrooms & Greater     6     1     17%		0	-	
TOTAL*       98       31       32%         0 to 1 Bedroom       10       5       50%         2 Bedrooms       58       15       26%         3 Bedrooms       24       10       42%         4 Bedrooms & Greater       6       1       17%		-	0	
0 to 1 Bedroom       10       5       50%         2 Bedrooms       58       15       26%         3 Bedrooms       24       10       42%         4 Bedrooms & Greater       6       1       17%		-	-	NA
2 Bedrooms       58       15       26%         3 Bedrooms       24       10       42%         4 Bedrooms & Greater       6       1       17%	TOTAL*	98	31	32%
2 Bedrooms       58       15       26%         3 Bedrooms       24       10       42%         4 Bedrooms & Greater       6       1       17%				
3 Bedrooms 24 10 42% 4 Bedrooms & Greater 6 1 17%		-	-	
4 Bedrooms & Greater 6 1 17%				
		= '	-	
TOTAL* 98 31 32%		-	•	
	TOTAL*	98	31	32%

SnapStats®	February	March	Variance
Inventory	91	98	8%
Solds	21	31	48%
Sale Price	\$610,000	\$631,000	3%
Sale Price SQFT	\$647	\$599	-7%
Sale to List Price Ratio	95%	100%	5%
Days on Market	12	17	42%

### Community CONDOS & TOWNHOMES

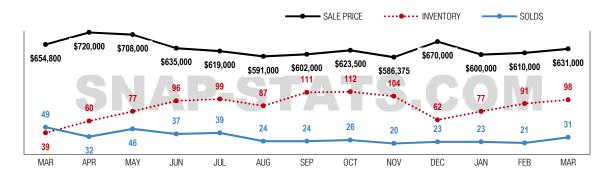
SnapStats®	Inventory	Sales	Sales Ratio
Anmore	0	0	NA
Barber Street	0	0	NA
Belcarra	0	0	NA
College Park	13	1	8%
Glenayre	0	0	NA
Heritage Mountain	3	2	67%
Heritage Woods	16	2	13%
loco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	7	7	100%
Port Moody Centre	59	19	32%
Westwood Summit	0	0	NA
TOTAL*	98	31	32%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator PORT MOODY ATTACHED: Sellers Market at 32% Sales Ratio average (3.2 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average 57% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$700,000 to \$800,000, College Park and 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Port Moody Centre and up to 1 bedroom properties

### 13 Month **Market Trend**



### Compliments of...

### SnapStats Publishing SnapStats Publishing Company

snap-stats.com 604.229.0521 snapstatsinfo@gmail.com



<sup>\*\*</sup>With minimum inventory of 10 in most instances

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	()	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	1	0	NA
700,001 - 800,000	6	0	NA
800,001 – 900,000	6	2	33%
900,001 - 1,000,000	6	1	17%
1,000,001 – 1,250,000	7	1	14%
1,250,001 - 1,500,000	2	0	NA
1,500,001 – 1,750,000	1	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	1	0	NA
2,250,001 - 2,500,000	1	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	31	4	13%
	•		
2 Bedrooms & Less	0	0	NA
3 to 4 Bedrooms	22	4	18%
5 to 6 Bedrooms	7	0	NA
7 Bedrooms & More	2	0	NA 100/
TOTAL*	31	4	13%

SnapStats®	February	March	Variance
Inventory	19	31	63%
Solds	7	4	-43%
Sale Price	\$975,000	\$919,000	-6%
Sale Price SQFT	\$395	\$399	1%
Sale to List Price Ratio	99%	98%	-1%
Days on Market	13	3	-77%

### Community DETACHED HOUSES

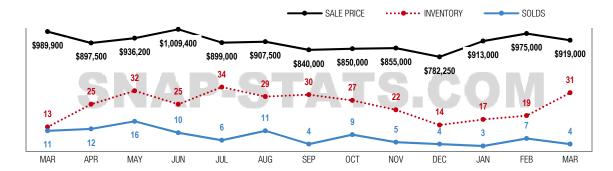
SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	11	3	27%
Mid Meadows	7	1	14%
North Meadows	0	0	NA
South Meadows	12	0	NA
West Meadows	1	0	NA
TOTAL*	31	4	13%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator PITT MEADOWS DETACHED: Balanced Market at 13% Sales Ratio average (1.3 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* Insufficient data but with 2 sales \$800,000 to \$900,000
- Buyers Best Bet\*\* Insufficient data
- Sellers Best Bet\*\* Selling homes in Central Meadows and 3 to 4 bedroom properties

### 13 Month **Market Trend**



### Compliments of...

SnapStats Publishing SnapStats Publishing Company 604.229.0521

snap-stats.com snapstatsinfo@gmail.com



©2010-2019 SnapStats® Publishing Co. All rights reserved. No part of this publication may be reproduced, copied, posted on the internet or forwarded in any printed or electronic format without written permission. This report data was captured on April 1, 2019 from the Real Estate Board of Greater Vancouver MLS®. Refer to our YTD reports for sustained periods of the Sales Ratio %. The accuracy and completeness of the information is not guaranteed. In providing this information SnapStats® or SnapStats Publishing do not assume any responsibility or liability. More info at snap-stats.com.

<sup>\*\*</sup>With minimum inventory of 10 in most instances

SnapStats®         Inventory         Sales           \$0 − 100,000         0         0	NA NA
	NA
100,001 - 200,000 0	
200,001 - 300,000 0 0	NA
300,001 – 400,000 9 0	NA
400,001 – 500,000 18 8	44%
500,001 – 600,000 19 5	26%
600,001 – 700,000 7 0	NA
700,001 – 800,000 3 2	67%
800,001 – 900,000 1 1	100%
900,001 – 1,000,000 0 0	NA
1,000,001 – 1,250,000 0 0	NA
1,250,001 – 1,500,000 0 0	NA
1,500,001 – 1,750,000 0 0	NA
1,750,001 – 2,000,000 0 0	NA
2,000,001 – 2,250,000 0 0	NA
2,250,001 – 2,500,000 0 0	NA
2,500,001 – 2,750,000 0 0	NA
2,750,001 – 3,000,000 0 0	NA
3,000,001 - 3,500,000 0 0	NA
3,500,001 – 4,000,000 0 0	NA
4,000,001 & Greater 0 0	NA
TOTAL* 57 16	28%
0 to 1 Bedroom 9 0	NA
2 Bedrooms 22 11	50%
3 Bedrooms 22 5	23%
4 Bedrooms & Greater 4 0	NA
TOTAL* 57 16	28%

Inventory	61	57	-7%
Solds	8	16	100%
Sale Price	\$429,000	\$510,000	19%
Sale Price SQFT	\$405	\$418	3%
Sale to List Price Ratio	99%	98%	-1%
Days on Market	29	24	-17%

February

### Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	31	7	23%
Mid Meadows	20	5	25%
North Meadows	2	0	NA
South Meadows	4	4	100%
West Meadows	0	0	NA
TOTAL*	57	16	28%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

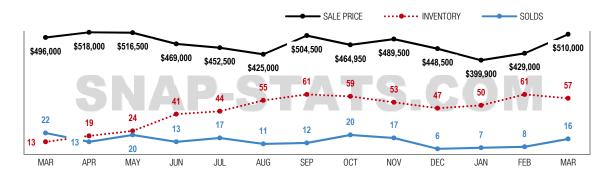
SnapStats®

- Market Type Indicator PITT MEADOWS ATTACHED: Sellers Market at 28% Sales Ratio average (2.8 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average 44% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$500,000 to \$600,000, Central Meadows and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Mid Meadows and 2 bedroom properties

Variance

March

### 13 Month **Market Trend**



### Compliments of...

#### SnapStats Publishing SnapStats Publishing Company 604.229.0521

snap-stats.com snapstatsinfo@gmail.com



©2010-2019 SnapStats® Publishing Co. All rights reserved. No part of this publication may be reproduced, copied, posted on the internet or forwarded in any printed or electronic format without written permission. This report data was captured on April 1, 2019 from the Real Estate Board of Greater Vancouver MLS®. Refer to our YTD reports for sustained periods of the Sales Ratio %. The accuracy and completeness of the information is not guaranteed. In providing this information SnapStats® or SnapStats Publishing do not assume any responsibility or liability. More info at snap-stats.com.

<sup>\*\*</sup>With minimum inventory of 10 in most instances

	ventory		Sales Ratio
\$0 - 100,000		0	NA
100,001 – 200,000		0	NA
200,001 – 300,000 0		0	NA
300,001 – 400,000		0	NA
400,001 - 500,000 0		0	NA
500,001 – 600,000 6		•	17%
600,001 – 700,000 33			30%
700,001 – 800,000 47	7	-	17%
800,001 – 900,000 58	3	12	21%
900,001 – 1,000,000 72	_	~	8%
1,000,001 – 1,250,000 47		8	17%
1,250,001 – 1,500,000 26	-	0	NA
1,500,001 – 1,750,000 14	4	0	NA
1,750,001 - 2,000,000 7		•	14%
2,000,001 – 2,250,000 1		0	NA
2,250,001 – 2,500,000 0		0	NA
2,500,001 – 2,750,000 0		0	NA
2,750,001 - 3,000,000 0		0	NA
3,000,001 - 3,500,000 0		0	NA
3,500,001 - 4,000,000 0		0	NA
4,000,001 & Greater 1		0	NA
TOTAL* 3 <sup>-</sup>	13	46	15%
2 Bedrooms & Less 20	-	0	NA
3 to 4 Bedrooms 16			16%
	-	-	15%
7 Bedrooms & More 9		_	22%
TOTAL* 3	13	46	15%

SnapStats®	February	March	Variance
Inventory	291	313	8%
Solds	44	46	5%
Sale Price	\$788,750	\$822,250	4%
Sale Price SQFT	\$345	\$310	-10%
Sale to List Price Ratio	99%	97%	-2%
Days on Market	25	33	32%

### Community DETACHED HOUSES

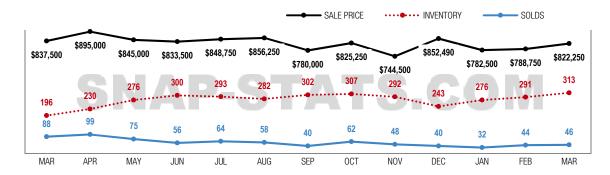
SnapStats®	Inventory	Sales	Sales Ratio
Albion	49	7	14%
Cottonwood	32	7	22%
East Central	35	10	29%
North	1	0	NA
Northeast	1	0	NA
Northwest	23	4	17%
Silver Valley	55	4	7%
Southwest	39	3	8%
Thornhill	26	3	12%
Websters Corners	12	5	42%
West Central	37	3	8%
Whonnock	3	0	NA
TOTAL*	313	46	15%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator MAPLE RIDGE DETACHED: Balanced Market at 15% Sales Ratio average (1.5 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* \$600,000 to \$700,000 with average 30% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$900,000 to \$1 mil, Silver Valley, Southwest, West Central and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Selling homes in Websters Corners and minimum 7 bedroom properties

### 13 Month Market Trend



### Compliments of...

#### SnapStats Publishing SnapStats Publishing Company 604.229.0521



<sup>\*\*</sup>With minimum inventory of 10 in most instances

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	2	0	NA
200,001 - 300,000	26	6	23%
300,001 - 400,000	52	16	31%
400,001 - 500,000	50	14	28%
500,001 - 600,000	43	22	51%
600,001 - 700,000	28	3	11%
700,001 – 800,000	17	0	NA
800,001 – 900,000	1	0	NA
900,001 - 1,000,000	2	0	NA
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	221	61	28%
0	.=		201
0 to 1 Bedroom	47	4	9%
2 Bedrooms	75	29	39%
3 Bedrooms	86	27	31%
4 Bedrooms & Greater	13	1	8%
TOTAL*	221	61	28%

SnapStats®	February	March	Variance
Inventory	204	221	8%
Solds	47	61	30%
Sale Price	\$470,000	\$460,000	-2%
Sale Price SQFT	\$369	\$372	1%
Sale to List Price Ratio	97%	99%	2%
Days on Market	29	28	-3%

### Community CONDOS & TOWNHOMES

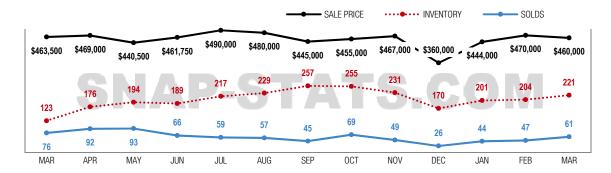
SnapStats®	Inventory	Sales	Sales Ratio
Albion	19	2	11%
Cottonwood	36	8	22%
East Central	72	28	39%
North	0	0	NA
Northeast	0	0	NA
Northwest	5	1	20%
Silver Valley	13	7	54%
Southwest	10	6	60%
Thornhill	1	0	NA
Websters Corners	1	0	NA
West Central	64	9	14%
Whonnock	0	0	NA
TOTAL*	221	61	28%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator MAPLE RIDGE ATTACHED: Sellers Market at 28% Sales Ratio average (2.8 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$500,000 to \$600,000 with average 51% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$600,000 to \$700,000, Albion, West Central and minimum 4 bedroom properties
- Sellers Best Bet\*\* Selling homes in Silver Valley, Southwest and 2 bedroom properties

### 13 Month **Market Trend**



#### Compliments of...

SnapStats Publishing SnapStats Publishing Company 604.229.0521

snap-stats.com snapstatsinfo@gmail.com



©2010-2019 SnapStats® Publishing Co. All rights reserved. No part of this publication may be reproduced, copied, posted on the internet or forwarded in any printed or electronic format without written permission. This report data was captured on April 1, 2019 from the Real Estate Board of Greater Vancouver MLS®. Refer to our YTD reports for sustained periods of the Sales Ratio %. The accuracy and completeness of the information is not guaranteed. In providing this information SnapStats® or SnapStats Publishing do not assume any responsibility or liability. More info at snap-stats.com.

<sup>\*\*</sup>With minimum inventory of 10 in most instances