

Everything you need to know about your Real Estate Market Today!

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SnapStats Publishing

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FRASER VALLEY EDITION

Surrey
South Surrey
White Rock
North Delta
Cloverdale
Langley
Abbotsford
Mission



Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	1	1	100%
500,001 – 600,000	8	0	NA
600,001 – 700,000	4	5	125%*
700,001 – 800,000	47	12	26%
800,001 – 900,000	94	29	31%
900,001 – 1,000,000	103	23	22%
1,000,001 – 1,250,000	172	43	25%
1,250,001 – 1,500,000	142	21	15%
1,500,001 – 1,750,000	74	7	9%
1,750,001 – 2,000,000	55	2	4%
2,000,001 – 2,250,000	11	0	NA
2,250,001 – 2,500,000	11	0	NA
2,500,001 – 2,750,000	8	0	NA
2,750,001 – 3,000,000	8	0	NA
3,000,001 – 3,500,000	2	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	741	143	19%

2 Bedrooms & Less	38	8	21%
3 to 4 Bedrooms	261	47	18%
5 to 6 Bedrooms	236	55	23%
7 Bedrooms & More	206	33	16%
TOTAL*	741	143	19%

SnapStats®	February	March	Variance
Inventory	721	741	3%
Solds	102	143	40%
Sale Price	\$1,018,000	\$1,014,285	0%
Sale Price SQFT	\$366	\$386	5%
Sale to List Price Ratio	98%	98%	0%
Days on Market	24	26	8%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

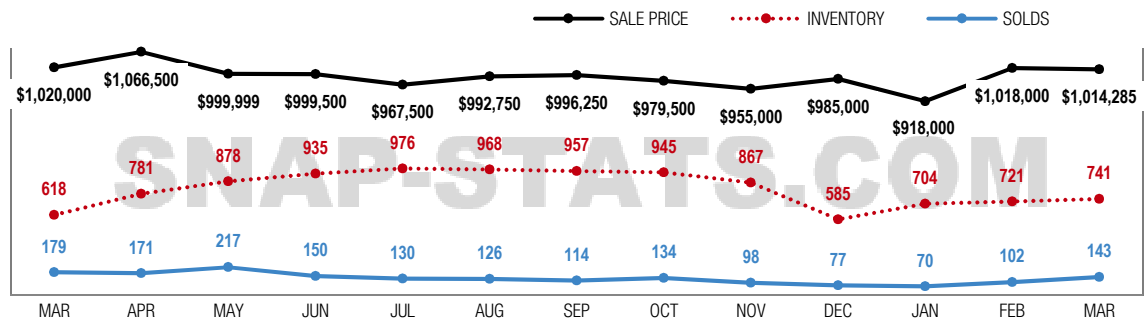
SnapStats®	Inventory	Sales	Sales Ratio
Bear Creek Green Timbers	47	12	26%
Bolivar Heights	58	10	17%
Bridgeview	12	2	17%
Cedar Hills	51	5	10%
East Newton	70	11	16%
Fleetwood Tynehead	101	21	21%
Fraser Heights	74	16	22%
Guildford	31	5	16%
Panorama Ridge	63	17	27%
Port Kells	4	1	25%
Queen Mary Park	46	6	13%
Royal Heights	15	2	13%
Sullivan Station	50	15	30%
West Newton	57	16	28%
Whalley	62	4	6%
TOTAL*	741	143	19%

Market Summary

- Market Type Indicator **SURREY DETACHED**: Balanced Market at 19% Sales Ratio average (1.9 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$800,000 to \$900,000 with average 31% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.75 mil to \$2 mil, Whalley and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Sullivan Station, West Newton and 5 to 6 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	40	14	35%
300,001 – 400,000	216	62	29%
400,001 – 500,000	249	57	23%
500,001 – 600,000	220	40	18%
600,001 – 700,000	153	26	17%
700,001 – 800,000	41	3	7%
800,001 – 900,000	16	6	38%
900,001 – 1,000,000	3	0	NA
1,000,001 – 1,250,000	1	0	NA
1,250,001 – 1,500,000	1	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	940	208	22%

0 to 1 Bedroom	217	54	25%
2 Bedrooms	393	81	21%
3 Bedrooms	243	49	20%
4 Bedrooms & Greater	87	24	28%
TOTAL*	940	208	22%

SnapStats®	February	March	Variance
Inventory	861	940	9%
Solds	159	208	31%
Sale Price	\$442,000	\$435,000	-2%
Sale Price SQFT	\$394	\$409	4%
Sale to List Price Ratio	98%	97%	-1%
Days on Market	24	20	-17%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

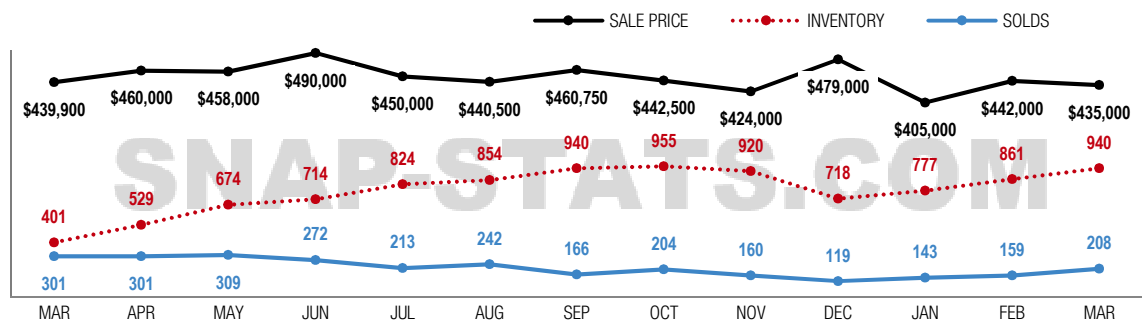
SnapStats®	Inventory	Sales	Sales Ratio
Bear Creek Green Timbers	7	2	29%
Bolivar Heights	6	3	50%
Bridgeview	1	0	NA
Cedar Hills	5	2	40%
East Newton	81	19	23%
Fleetwood Tynehead	70	26	37%
Fraser Heights	2	1	50%
Guildford	160	25	16%
Panorama Ridge	21	5	24%
Port Kells	0	0	NA
Queen Mary Park	71	17	24%
Royal Heights	0	0	NA
Sullivan Station	102	20	20%
West Newton	91	27	30%
Whalley	323	61	19%
TOTAL*	940	208	22%

Market Summary

- Market Type Indicator **SURREY ATTACHED**: Sellers Market at 22% Sales Ratio average (2.2 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$800,000 to \$900,000 with average 38% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$700,000 to \$800,000, Guildford, Sullivan Station, Whalley and 3 bedroom properties
- Sellers Best Bet** Selling homes in Fleetwood Tynehead, West Newton and minimum 4 bedroom properties

**With minimum inventory of 10 in most instances

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SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	1	NA*
500,001 – 600,000	2	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	7	0	NA
900,001 – 1,000,000	29	11	38%
1,000,001 – 1,250,000	70	17	24%
1,250,001 – 1,500,000	115	10	9%
1,500,001 – 1,750,000	51	8	16%
1,750,001 – 2,000,000	78	6	8%
2,000,001 – 2,250,000	42	1	2%
2,250,001 – 2,500,000	60	2	3%
2,500,001 – 2,750,000	30	0	NA
2,750,001 – 3,000,000	35	0	NA
3,000,001 – 3,500,000	23	1	4%
3,500,001 – 4,000,000	19	2	11%
4,000,001 & Greater	28	0	NA
TOTAL*	589	59	10%

2 Bedrooms & Less	29	1	3%
3 to 4 Bedrooms	284	34	12%
5 to 6 Bedrooms	239	22	9%
7 Bedrooms & More	37	2	5%
TOTAL*	589	59	10%

SnapStats®	February	March	Variance
Inventory	548	589	7%
Solds	38	59	55%
Sale Price	\$1,300,000	\$1,280,000	-2%
Sale Price SQFT	\$479	\$435	-9%
Sale to List Price Ratio	93%	99%	6%
Days on Market	29	18	-38%

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Community DETACHED HOUSES

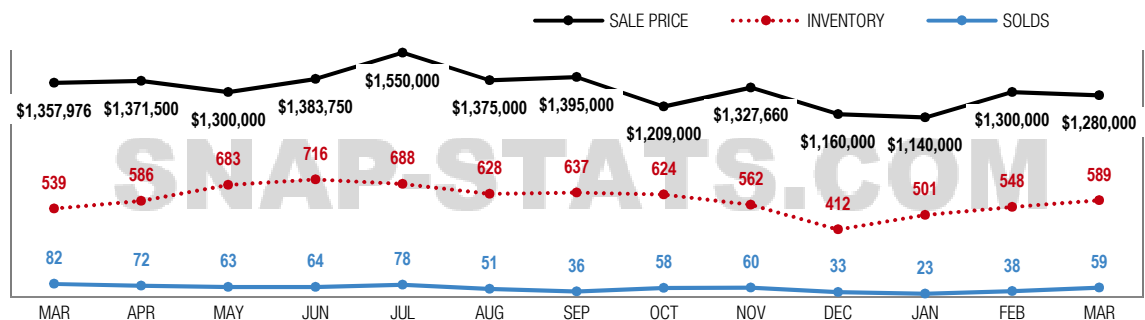
SnapStats®	Inventory	Sales	Sales Ratio
Crescent Beach Ocean Park	117	4	3%
Elgin Chantrell	78	6	8%
Grandview	54	10	19%
Hazelmere	2	0	NA
King George Corridor	62	9	15%
Morgan Creek	46	2	4%
Pacific Douglas	31	8	26%
Sunnyside Park	56	5	9%
White Rock	143	15	10%
TOTAL*	589	59	10%

Market Summary

- Market Type Indicator **S SURREY WHITE ROCK DETACHED**: Buyers Market at 10% Sales Ratio average (1 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$900,000 to \$1 mil with average 38% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2 mil to \$2.5 mil, Crescent Beach Ocean Park, Morgan Creek and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Pacific Douglas and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

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SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	5	0	NA
300,001 – 400,000	38	15	39%
400,001 – 500,000	90	27	30%
500,001 – 600,000	84	22	26%
600,001 – 700,000	84	19	23%
700,001 – 800,000	72	13	18%
800,001 – 900,000	63	3	5%
900,001 – 1,000,000	30	4	13%
1,000,001 – 1,250,000	23	2	9%
1,250,001 – 1,500,000	10	1	10%
1,500,001 – 1,750,000	3	0	NA
1,750,001 – 2,000,000	3	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	3	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	512	106	21%

0 to 1 Bedroom	49	9	18%
2 Bedrooms	268	59	22%
3 Bedrooms	111	19	17%
4 Bedrooms & Greater	84	19	23%
TOTAL*	512	106	21%

SnapStats®	February	March	Variance
Inventory	471	512	9%
Solds	76	106	39%
Sale Price	\$560,000	\$549,250	-2%
Sale Price SQFT	\$483	\$428	-11%
Sale to List Price Ratio	95%	96%	1%
Days on Market	19	29	53%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

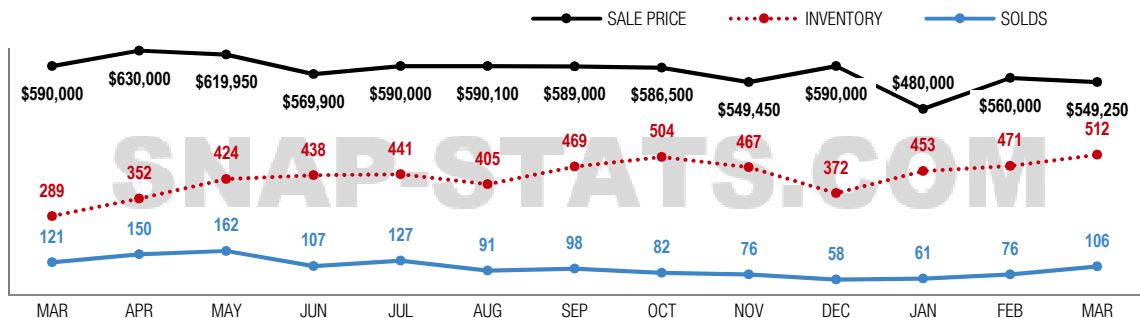
SnapStats®	Inventory	Sales	Sales Ratio
Crescent Beach Ocean Park	12	4	33%
Elgin Chantrell	10	2	20%
Grandview	129	35	27%
Hazelmere	1	0	NA
King George Corridor	91	23	25%
Morgan Creek	58	6	10%
Pacific Douglas	20	1	5%
Sunnyside Park	31	11	35%
White Rock	160	24	15%
TOTAL*	512	106	21%

Market Summary

- Market Type Indicator **S SURREY WHITE ROCK ATTACHED**: Sellers Market at 21% Sales Ratio average (2.1 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band** \$300,000 to \$400,000 with average 39% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$800,000 to \$900,000, Morgan Creek, Pacific Douglas, White Rock and 3 bedroom properties
- Sellers Best Bet** Selling homes in Crescent Beach Ocean Park, Sunnyside Park and minimum 4 bedroom properties

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SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	5	4	80%
800,001 – 900,000	28	16	57%
900,001 – 1,000,000	22	8	36%
1,000,001 – 1,250,000	35	6	17%
1,250,001 – 1,500,000	35	6	17%
1,500,001 – 1,750,000	15	1	7%
1,750,001 – 2,000,000	3	1	33%
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	2	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	146	42	29%

2 Bedrooms & Less	7	1	14%
3 to 4 Bedrooms	77	26	34%
5 to 6 Bedrooms	51	15	29%
7 Bedrooms & More	11	0	NA
TOTAL*	146	42	29%

SnapStats®	February	March	Variance
Inventory	147	146	-1%
Solds	26	42	62%
Sale Price	\$882,000	\$911,000	3%
Sale Price SQFT	\$415	\$389	-6%
Sale to List Price Ratio	98%	95%	-3%
Days on Market	21	14	-33%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

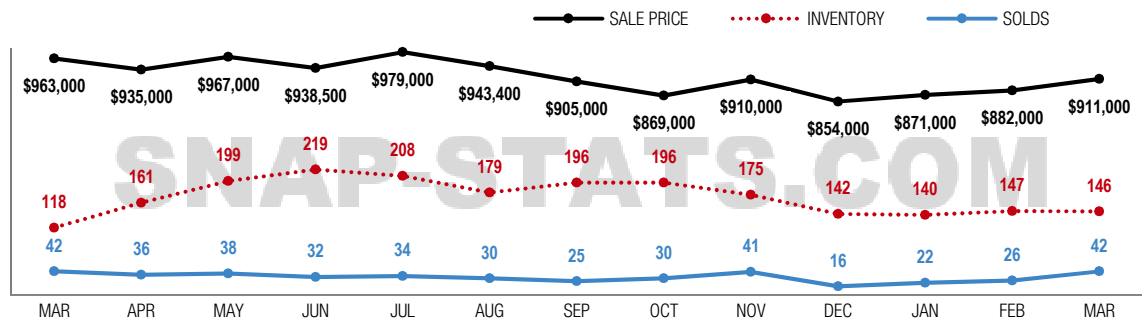
SnapStats®	Inventory	Sales	Sales Ratio
Annieville	35	6	17%
Nordel	42	11	26%
Scottsdale	30	16	53%
Sunshine Hills Woods	39	9	23%
TOTAL*	146	42	29%

Market Summary

- Market Type Indicator **NORTH DELTA DETACHED**: Sellers Market at 29% Sales Ratio average (2.9 in 10 homes selling rate)
- Homes are selling on average 5% below list price
- Most Active Price Band** \$800,000 to \$900,000 with average 57% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.5 mil to \$1.75 mil, Annieville and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Scottsdale and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	1	NA*
200,001 – 300,000	6	2	33%
300,001 – 400,000	13	3	23%
400,001 – 500,000	9	1	11%
500,001 – 600,000	12	4	33%
600,001 – 700,000	14	0	NA
700,001 – 800,000	8	1	13%
800,001 – 900,000	5	1	20%
900,001 – 1,000,000	3	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	70	13	19%

0 to 1 Bedroom	18	3	17%
2 Bedrooms	23	8	35%
3 Bedrooms	19	2	11%
4 Bedrooms & Greater	10	0	NA
TOTAL*	70	13	19%

SnapStats®	February	March	Variance
Inventory	59	70	19%
Solds	8	13	63%
Sale Price	\$425,000	\$450,000	6%
Sale Price SQFT	\$416	\$495	19%
Sale to List Price Ratio	97%	96%	-1%
Days on Market	19	7	-63%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

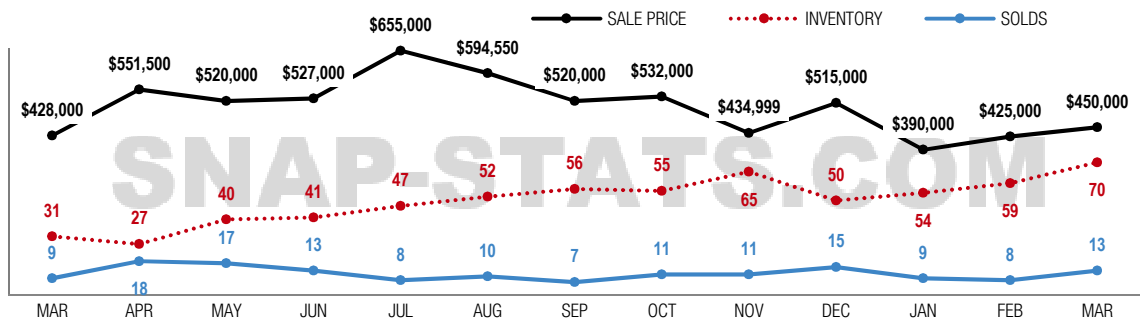
SnapStats®	Inventory	Sales	Sales Ratio
Annieville	16	7	44%
Nordel	21	2	10%
Scottsdale	28	4	14%
Sunshine Hills Woods	5	0	NA
TOTAL*	70	13	19%

Market Summary

- Market Type Indicator **NORTH DELTA ATTACHED**: Balanced Market at 19% Sales Ratio average (1.9 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band** \$500,000 to \$600,000 with average 33% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$400,000 to \$500,000, Nordel and 3 bedroom properties
- Sellers Best Bet** Selling homes in Annieville and 2 bedroom properties

**With minimum inventory of 10 in most instances

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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	4	2	50%
800,001 – 900,000	21	8	38%
900,001 – 1,000,000	44	13	30%
1,000,001 – 1,250,000	40	8	20%
1,250,001 – 1,500,000	17	2	12%
1,500,001 – 1,750,000	11	0	NA
1,750,001 – 2,000,000	6	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	3	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	1	0	NA
TOTAL*	150	33	22%

2 Bedrooms & Less	2	0	NA
3 to 4 Bedrooms	68	18	26%
5 to 6 Bedrooms	60	12	20%
7 Bedrooms & More	20	3	15%
TOTAL*	150	33	22%

SnapStats®	February	March	Variance
Inventory	124	150	21%
Solds	31	33	6%
Sale Price	\$960,000	\$970,000	1%
Sale Price SQFT	\$354	\$363	3%
Sale to List Price Ratio	98%	99%	1%
Days on Market	14	14	0%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

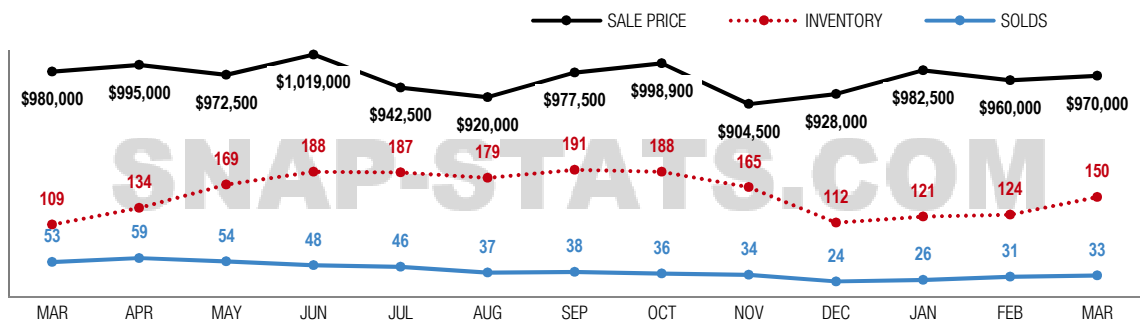
SnapStats®	Inventory	Sales	Sales Ratio
Clayton	25	7	28%
Cloverdale	124	26	21%
Serpentine	1	0	NA
TOTAL*	150	33	22%

Market Summary

- Market Type Indicator **CLOVERDALE DETACHED**: Sellers Market at 22% Sales Ratio average (2.2 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$800,000 to \$900,000 with average 38% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Cloverdale and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Clayton and 3 to 4 bedroom properties

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SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	4	5	125%*
300,001 – 400,000	25	12	48%
400,001 – 500,000	29	12	41%
500,001 – 600,000	51	28	55%
600,001 – 700,000	52	11	21%
700,001 – 800,000	11	0	NA
800,001 – 900,000	4	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	176	68	39%

0 to 1 Bedroom	19	11	58%
2 Bedrooms	67	21	31%
3 Bedrooms	70	26	37%
4 Bedrooms & Greater	20	10	50%
TOTAL*	176	68	39%

SnapStats®	February	March	Variance
Inventory	166	176	6%
Solds	57	68	19%
Sale Price	\$500,000	\$526,000	5%
Sale Price SQFT	\$402	\$408	1%
Sale to List Price Ratio	100%	101%	1%
Days on Market	16	13	-19%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

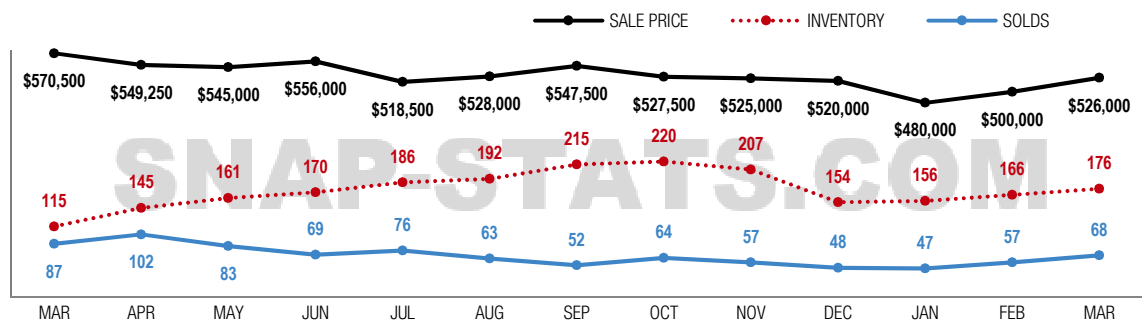
SnapStats®	Inventory	Sales	Sales Ratio
Clayton	89	39	44%
Cloverdale	87	29	33%
Serpentine	0	0	NA
TOTAL*	176	68	39%

Market Summary

- Market Type Indicator **CLOVERDALE ATTACHED**: Sellers Market at 39% Sales Ratio average (3.9 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band** \$500,000 to \$600,000 with average 55% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$600,000 to \$700,000, Cloverdale and 2 bedroom properties
- Sellers Best Bet** Selling homes in Clayton and up to 1 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	1	0	NA
600,001 – 700,000	6	5	83%
700,001 – 800,000	28	11	39%
800,001 – 900,000	47	12	26%
900,001 – 1,000,000	47	15	32%
1,000,001 – 1,250,000	112	12	11%
1,250,001 – 1,500,000	50	5	10%
1,500,001 – 1,750,000	18	2	11%
1,750,001 – 2,000,000	15	1	7%
2,000,001 – 2,250,000	8	0	NA
2,250,001 – 2,500,000	3	0	NA
2,500,001 – 2,750,000	3	2	67%
2,750,001 – 3,000,000	4	0	NA
3,000,001 – 3,500,000	7	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	7	0	NA
TOTAL*	357	65	18%

2 Bedrooms & Less	21	0	NA
3 to 4 Bedrooms	211	39	18%
5 to 6 Bedrooms	106	24	23%
7 Bedrooms & More	19	2	11%
TOTAL*	357	65	18%

SnapStats®	February	March	Variance
Inventory	308	357	16%
Solds	59	65	10%
Sale Price	\$999,999	\$922,000	-8%
Sale Price SQFT	\$388	\$357	-8%
Sale to List Price Ratio	97%	97%	0%
Days on Market	27	18	-33%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

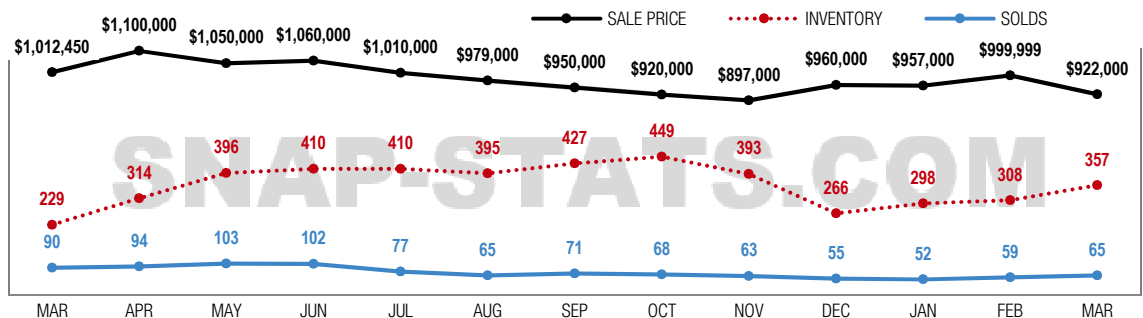
SnapStats®	Inventory	Sales	Sales Ratio
Aldergrove	29	10	34%
Brookwood	46	9	20%
Campbell Valley	16	2	13%
County Line Glen Valley	1	0	NA
Fort Langley	19	1	5%
Langley City	72	9	13%
Murrayville	25	5	20%
Otter District	4	0	NA
Salmon River	18	2	11%
Walnut Grove	51	8	16%
Willoughby Heights	76	19	25%
TOTAL*	357	65	18%

Market Summary

- Market Type Indicator **LANGLEY DETACHED**: Balanced Market at 18% Sales Ratio average (1.8 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$700,000 to \$800,000 with average 39% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.75 mil to \$2 mil, Fort Langley and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Aldergrove, Willoughby Heights and 5 to 6 bedroom properties

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13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	7	1	14%
300,001 – 400,000	110	47	43%
400,001 – 500,000	116	34	29%
500,001 – 600,000	101	31	31%
600,001 – 700,000	86	23	27%
700,001 – 800,000	27	6	22%
800,001 – 900,000	14	3	21%
900,001 – 1,000,000	3	0	NA
1,000,001 – 1,250,000	3	0	NA
1,250,001 – 1,500,000	0	1	NA*
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	467	146	31%

0 to 1 Bedroom	71	20	28%
2 Bedrooms	226	77	34%
3 Bedrooms	132	41	31%
4 Bedrooms & Greater	38	8	21%
TOTAL*	467	146	31%

SnapStats®	February	March	Variance
Inventory	423	467	10%
Solds	116	146	26%
Sale Price	\$511,000	\$470,500	-8%
Sale Price SQFT	\$415	\$409	-1%
Sale to List Price Ratio	98%	98%	0%
Days on Market	16	16	0%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

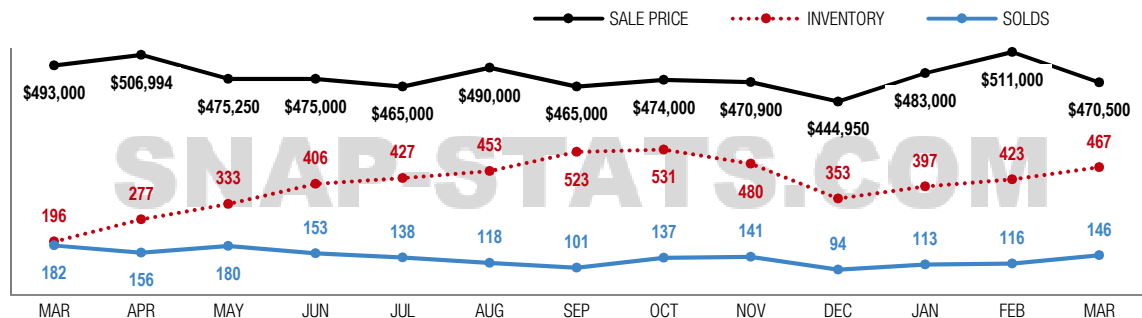
SnapStats®	Inventory	Sales	Sales Ratio
Aldergrove	19	5	26%
Brookwood	0	0	NA
Campbell Valley	0	0	NA
County Line Glen Valley	0	0	NA
Fort Langley	12	4	33%
Langley City	163	50	31%
Murrayville	23	9	39%
Otter District	0	0	NA
Salmon River	6	2	33%
Walnut Grove	49	10	20%
Willoughby Heights	195	66	34%
TOTAL*	467	146	31%

Market Summary

- Market Type Indicator **LANGLEY ATTACHED**: Sellers Market at 31% Sales Ratio average (3.1 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$300,000 to \$400,000 with average 43% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$800,000 to \$900,000, Walnut Grove and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Murrayville and 2 bedroom properties

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13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	2	0	NA
500,001 – 600,000	10	4	40%
600,001 – 700,000	45	15	33%
700,001 – 800,000	86	19	22%
800,001 – 900,000	59	19	32%
900,001 – 1,000,000	40	8	20%
1,000,001 – 1,250,000	61	5	8%
1,250,001 – 1,500,000	26	0	NA
1,500,001 – 1,750,000	3	2	67%
1,750,001 – 2,000,000	4	0	NA
2,000,001 – 2,250,000	2	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	2	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	343	72	21%

2 Bedrooms & Less	10	2	20%
3 to 4 Bedrooms	170	42	25%
5 to 6 Bedrooms	133	26	20%
7 Bedrooms & More	30	2	7%
TOTAL*	343	72	21%

SnapStats®	February	March	Variance
Inventory	277	343	24%
Solds	61	72	18%
Sale Price	\$755,000	\$790,000	5%
Sale Price SQFT	\$274	\$292	7%
Sale to List Price Ratio	98%	98%	0%
Days on Market	20	7	-65%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

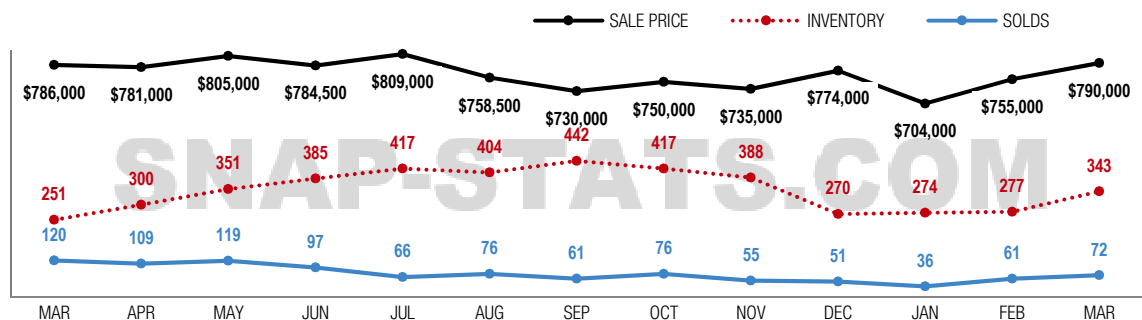
SnapStats®	Inventory	Sales	Sales Ratio
Abbotsford East	141	37	26%
Abbotsford West	101	19	19%
Aberdeen	25	1	4%
Bradner	0	0	NA
Central Abbotsford	55	12	22%
Matsqui	6	0	NA
Poplar	12	2	17%
Sumas Mountain	1	0	NA
Sumas Prairie	2	1	50%
TOTAL*	343	72	21%

Market Summary

- Market Type Indicator **ABBOTSFORD DETACHED**: Sellers Market at 21% Sales Ratio average (2.1 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$500,000 to \$600,000 with average 40% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1 mil to \$1.25 mil, Aberdeen and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Abbotsford East and 3 to 4 bedroom properties

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13 Month Market Trend



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SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	8	4	50%
200,001 – 300,000	115	27	23%
300,001 – 400,000	102	30	29%
400,001 – 500,000	101	22	22%
500,001 – 600,000	73	11	15%
600,001 – 700,000	20	1	5%
700,001 – 800,000	7	0	NA
800,001 – 900,000	2	0	NA
900,001 – 1,000,000	1	0	NA
1,000,001 – 1,250,000	1	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	430	95	22%

0 to 1 Bedroom	51	17	33%
2 Bedrooms	253	49	19%
3 Bedrooms	98	21	21%
4 Bedrooms & Greater	28	8	29%
TOTAL*	430	95	22%

SnapStats®	February	March	Variance
Inventory	376	430	14%
Solds	102	95	-7%
Sale Price	\$341,850	\$365,500	7%
Sale Price SQFT	\$317	\$324	2%
Sale to List Price Ratio	98%	97%	-1%
Days on Market	23	25	9%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

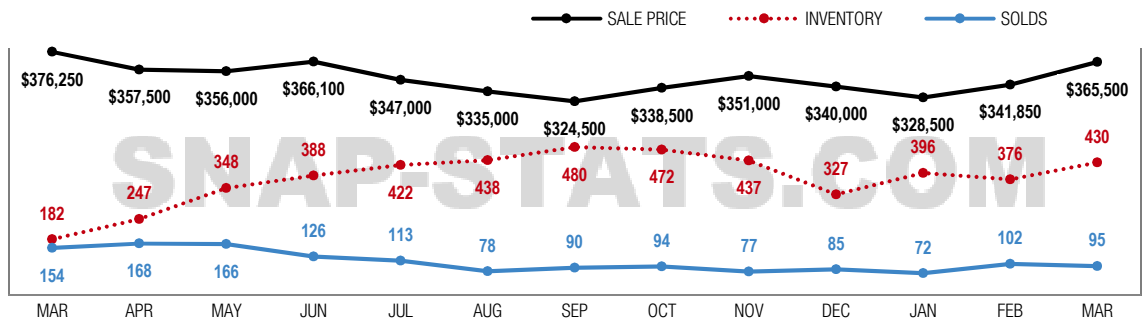
SnapStats®	Inventory	Sales	Sales Ratio
Abbotsford East	41	13	32%
Abbotsford West	176	35	20%
Aberdeen	5	1	20%
Bradner	0	0	NA
Central Abbotsford	186	43	23%
Matsqui	0	0	NA
Poplar	22	3	14%
Sumas Mountain	0	0	NA
Sumas Prairie	0	0	NA
TOTAL*	430	95	22%

Market Summary

- Market Type Indicator **ABBOTSFORD ATTACHED**: Sellers Market at 22% Sales Ratio average (2.2 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$100,000 to \$200,000 with average 50% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$600,000 to \$700,000, Poplar and 2 bedroom properties
- Sellers Best Bet** Selling homes in Abbotsford East and up to 1 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	1	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	10	5	50%
500,001 – 600,000	23	10	43%
600,001 – 700,000	45	11	24%
700,001 – 800,000	41	15	37%
800,001 – 900,000	18	3	17%
900,001 – 1,000,000	15	2	13%
1,000,001 – 1,250,000	19	2	11%
1,250,001 – 1,500,000	1	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	1	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	174	48	28%

2 Bedrooms & Less	11	1	9%
3 to 4 Bedrooms	94	27	29%
5 to 6 Bedrooms	65	19	29%
7 Bedrooms & More	4	1	25%
TOTAL*	174	48	28%

SnapStats®	February	March	Variance
Inventory	164	174	6%
Solds	37	48	30%
Sale Price	\$679,000	\$697,000	3%
Sale Price SQFT	\$272	\$287	6%
Sale to List Price Ratio	99%	96%	-3%
Days on Market	39	27	-31%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

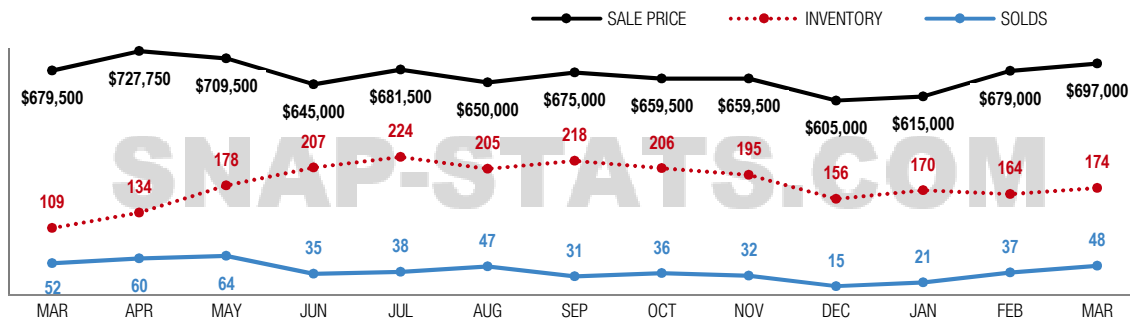
SnapStats®	Inventory	Sales	Sales Ratio
Dewdney Deroche	1	0	NA
Durieu	2	0	NA
Hatzic	25	2	8%
Hemlock	2	0	NA
Lake Errock	11	5	45%
Mission	130	38	29%
Mission West	1	1	100%
Stave Falls	1	2	200%*
Steelhead	1	0	NA
TOTAL*	174	48	28%

Market Summary

- Market Type Indicator **MISSION DETACHED**: Sellers Market at 28% Sales Ratio average (2.8 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band** \$400,000 to \$500,000 with average 50% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1 mil to \$1.25 mil, Hatzic and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Lake Errock and 3 to 6 bedroom properties

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13 Month Market Trend



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SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	2	0	NA
200,001 – 300,000	11	2	18%
300,001 – 400,000	11	4	36%
400,001 – 500,000	8	3	38%
500,001 – 600,000	5	1	20%
600,001 – 700,000	3	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	40	10	25%

0 to 1 Bedroom	3	0	NA
2 Bedrooms	18	5	28%
3 Bedrooms	13	4	31%
4 Bedrooms & Greater	6	1	17%
TOTAL*	40	10	25%

SnapStats®	February	March	Variance
Inventory	32	40	25%
Solds	6	10	67%
Sale Price	\$478,000	\$372,000	-22%
Sale Price SQFT	\$323	\$293	-9%
Sale to List Price Ratio	99%	97%	-2%
Days on Market	16	27	69%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

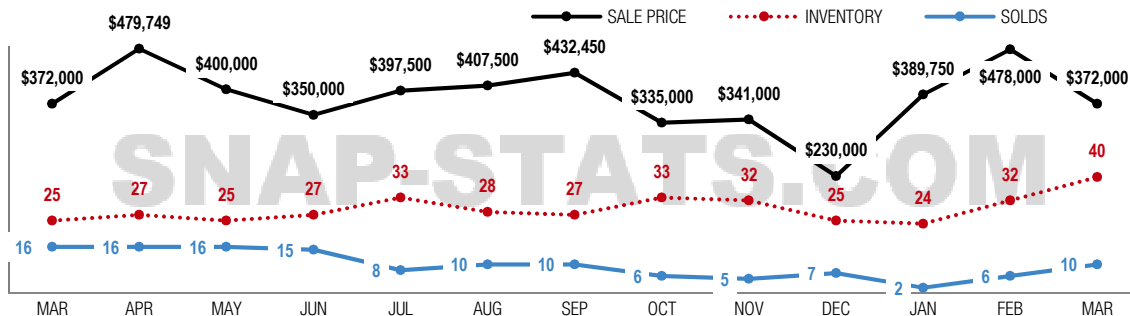
SnapStats®	Inventory	Sales	Sales Ratio
Dewdney Deroche	0	0	NA
Durieu	0	0	NA
Hatzic	0	0	NA
Hemlock	6	1	17%
Lake Errock	0	0	NA
Mission	34	9	26%
Mission West	0	0	NA
Stave Falls	0	0	NA
Steelhead	0	0	NA
TOTAL*	40	10	25%

Market Summary

- Market Type Indicator **MISSION ATTACHED**: Sellers Market at 25% Sales Ratio average (2.5 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$400,000 to \$500,000 with average 38% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$200,000 to \$300,000 and 2 bedroom properties
- Sellers Best Bet** Selling homes in Mission and 3 bedroom properties

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