

Everything you need to know about your Real Estate Market Today!

Compliments of:
SnapStats Publishing

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FRASER VALLEY EDITION

Surrey
South Surrey
White Rock
North Delta
Cloverdale
Langley
Abbotsford
Mission



Price Band & Bedroom DETACHED HOUSES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 0 | 0 | NA |
| 300,001 – 400,000 | 0 | 0 | NA |
| 400,001 – 500,000 | 4 | 0 | NA |
| 500,001 – 600,000 | 4 | 2 | 50% |
| 600,001 – 700,000 | 7 | 4 | 57% |
| 700,001 – 800,000 | 76 | 26 | 34% |
| 800,001 – 900,000 | 138 | 31 | 22% |
| 900,001 – 1,000,000 | 145 | 29 | 20% |
| 1,000,001 – 1,250,000 | 249 | 29 | 12% |
| 1,250,001 – 1,500,000 | 205 | 11 | 5% |
| 1,500,001 – 1,750,000 | 73 | 6 | 8% |
| 1,750,001 – 2,000,000 | 64 | 2 | 3% |
| 2,000,001 – 2,250,000 | 12 | 0 | NA |
| 2,250,001 – 2,500,000 | 11 | 0 | NA |
| 2,500,001 – 2,750,000 | 8 | 0 | NA |
| 2,750,001 – 3,000,000 | 10 | 0 | NA |
| 3,000,001 – 3,500,000 | 5 | 0 | NA |
| 3,500,001 – 4,000,000 | 2 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 1013 | 140 | 14% |

| | | | |
|-------------------|------|-----|-----|
| 2 Bedrooms & Less | 35 | 3 | 9% |
| 3 to 4 Bedrooms | 363 | 71 | 20% |
| 5 to 6 Bedrooms | 348 | 39 | 11% |
| 7 Bedrooms & More | 267 | 27 | 10% |
| TOTAL* | 1013 | 140 | 14% |

| SnapStats® | June | July | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 978 | 1013 | 4% |
| Solds | 141 | 140 | -1% |
| Sale Price | \$965,000 | \$931,000 | -4% |
| Sale Price SQFT | \$382 | \$396 | 4% |
| Sale to List Price Ratio | 97% | 98% | 1% |
| Days on Market | 24 | 32 | 33% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

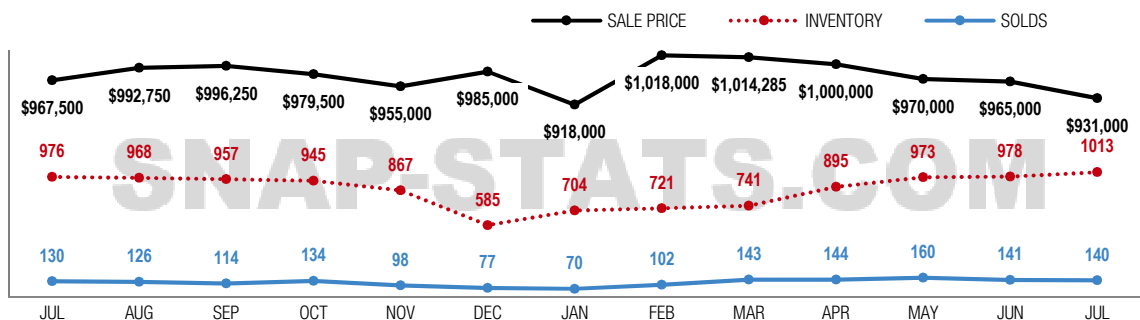
| SnapStats® | Inventory | Sales | Sales Ratio |
|--------------------------|-----------|-------|-------------|
| Bear Creek Green Timbers | 58 | 9 | 16% |
| Bolivar Heights | 83 | 11 | 13% |
| Bridgeview | 8 | 4 | 50% |
| Cedar Hills | 61 | 11 | 18% |
| East Newton | 106 | 18 | 17% |
| Fleetwood Tynehead | 138 | 23 | 17% |
| Fraser Heights | 103 | 9 | 9% |
| Guildford | 30 | 7 | 23% |
| Panorama Ridge | 88 | 11 | 13% |
| Port Kells | 4 | 0 | NA |
| Queen Mary Park | 68 | 4 | 6% |
| Royal Heights | 14 | 2 | 14% |
| Sullivan Station | 74 | 11 | 15% |
| West Newton | 111 | 14 | 13% |
| Whalley | 67 | 6 | 9% |
| TOTAL* | 1013 | 140 | 14% |

Market Summary

- Market Type Indicator **SURREY DETACHED**: Balanced Market at 14% Sales Ratio average (1.4 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$700,000 to \$800,000 with average 34% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.75 mil to \$2 mil, Fraser Heights, Queen Mary Park, Whalley and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Bridgeview and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 1 | 0 | NA |
| 200,001 – 300,000 | 41 | 21 | 51% |
| 300,001 – 400,000 | 270 | 69 | 26% |
| 400,001 – 500,000 | 249 | 66 | 27% |
| 500,001 – 600,000 | 225 | 62 | 28% |
| 600,001 – 700,000 | 160 | 30 | 19% |
| 700,001 – 800,000 | 39 | 8 | 21% |
| 800,001 – 900,000 | 14 | 1 | 7% |
| 900,001 – 1,000,000 | 3 | 0 | NA |
| 1,000,001 – 1,250,000 | 0 | 0 | NA |
| 1,250,001 – 1,500,000 | 2 | 0 | NA |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 1004 | 257 | 26% |

| | | | |
|----------------------|------|-----|-----|
| 0 to 1 Bedroom | 217 | 52 | 24% |
| 2 Bedrooms | 409 | 103 | 25% |
| 3 Bedrooms | 277 | 79 | 29% |
| 4 Bedrooms & Greater | 101 | 23 | 23% |
| TOTAL* | 1004 | 257 | 26% |

| SnapStats® | June | July | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 1011 | 1004 | -1% |
| Solds | 209 | 257 | 23% |
| Sale Price | \$463,000 | \$436,500 | -6% |
| Sale Price SQFT | \$393 | \$378 | -4% |
| Sale to List Price Ratio | 97% | 97% | 0% |
| Days on Market | 23 | 22 | -4% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

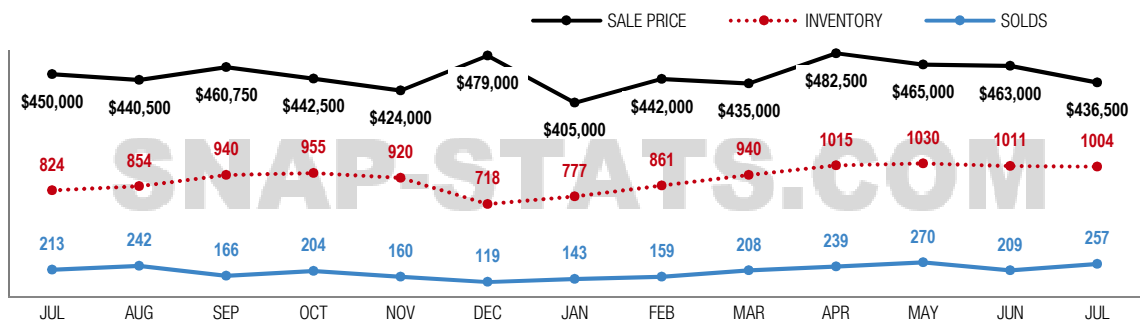
| SnapStats® | Inventory | Sales | Sales Ratio |
|--------------------------|-----------|-------|-------------|
| Bear Creek Green Timbers | 17 | 9 | 53% |
| Bolivar Heights | 16 | 2 | 13% |
| Bridgeview | 2 | 0 | NA |
| Cedar Hills | 6 | 0 | NA |
| East Newton | 88 | 21 | 24% |
| Fleetwood Tynehead | 101 | 25 | 25% |
| Fraser Heights | 3 | 2 | 67% |
| Guildford | 165 | 58 | 35% |
| Panorama Ridge | 25 | 12 | 48% |
| Port Kells | 0 | 0 | NA |
| Queen Mary Park | 73 | 15 | 21% |
| Royal Heights | 0 | 0 | NA |
| Sullivan Station | 85 | 32 | 38% |
| West Newton | 107 | 28 | 26% |
| Whalley | 316 | 53 | 17% |
| TOTAL* | 1004 | 257 | 26% |

Market Summary

- Market Type Indicator **SURREY ATTACHED**: Sellers Market at 26% Sales Ratio average (2.6 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$200,000 to \$300,000 with average 51% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$800,000 to \$900,000, Bolivar Heights, Whalley and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Bear Creek Green Timbers, Panorama Ridge and 3 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 0 | 0 | NA |
| 300,001 – 400,000 | 0 | 0 | NA |
| 400,001 – 500,000 | 1 | 0 | NA |
| 500,001 – 600,000 | 0 | 0 | NA |
| 600,001 – 700,000 | 1 | 1 | 100% |
| 700,001 – 800,000 | 2 | 0 | NA |
| 800,001 – 900,000 | 8 | 3 | 38% |
| 900,001 – 1,000,000 | 27 | 8 | 30% |
| 1,000,001 – 1,250,000 | 104 | 25 | 24% |
| 1,250,001 – 1,500,000 | 116 | 19 | 16% |
| 1,500,001 – 1,750,000 | 70 | 9 | 13% |
| 1,750,001 – 2,000,000 | 101 | 5 | 5% |
| 2,000,001 – 2,250,000 | 46 | 2 | 4% |
| 2,250,001 – 2,500,000 | 61 | 1 | 2% |
| 2,500,001 – 2,750,000 | 21 | 0 | NA |
| 2,750,001 – 3,000,000 | 30 | 0 | NA |
| 3,000,001 – 3,500,000 | 16 | 0 | NA |
| 3,500,001 – 4,000,000 | 15 | 0 | NA |
| 4,000,001 & Greater | 30 | 0 | NA |
| TOTAL* | 649 | 73 | 11% |

| | | | |
|-------------------|-----|----|-----|
| 2 Bedrooms & Less | 47 | 2 | 4% |
| 3 to 4 Bedrooms | 297 | 46 | 15% |
| 5 to 6 Bedrooms | 255 | 23 | 9% |
| 7 Bedrooms & More | 50 | 2 | 4% |
| TOTAL* | 649 | 73 | 11% |

| SnapStats® | June | July | Variance |
|--------------------------|-------------|-------------|----------|
| Inventory | 693 | 649 | -6% |
| Solds | 72 | 73 | 1% |
| Sale Price | \$1,300,000 | \$1,250,000 | -4% |
| Sale Price SQFT | \$398 | \$446 | 12% |
| Sale to List Price Ratio | 95% | 96% | 1% |
| Days on Market | 48 | 37 | -23% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

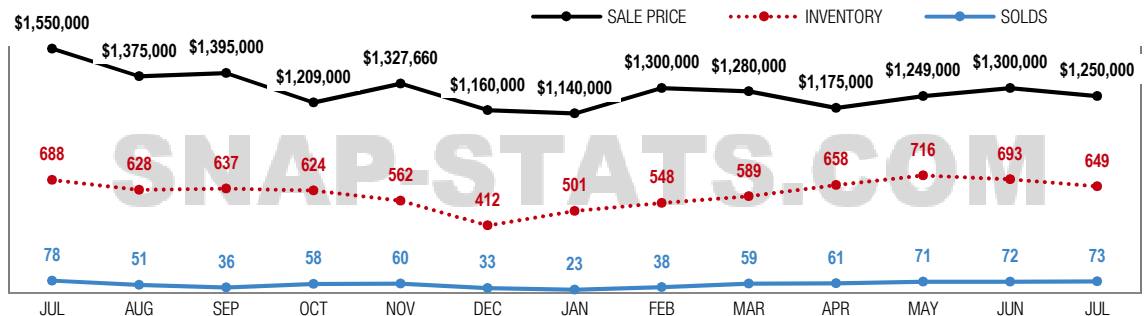
| SnapStats® | Inventory | Sales | Sales Ratio |
|---------------------------|-----------|-------|-------------|
| Crescent Beach Ocean Park | 134 | 12 | 9% |
| Elgin Chantrell | 97 | 3 | 3% |
| Grandview | 67 | 7 | 10% |
| Hazelmere | 1 | 0 | NA |
| King George Corridor | 58 | 9 | 16% |
| Morgan Creek | 61 | 8 | 13% |
| Pacific Douglas | 23 | 5 | 22% |
| Sunnyside Park | 56 | 17 | 30% |
| White Rock | 152 | 12 | 8% |
| TOTAL* | 649 | 73 | 11% |

Market Summary

- Market Type Indicator **S SURREY WHITE ROCK DETACHED**: Buyers Market at 11% Sales Ratio average (1.1 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band** \$800,000 to \$900,000 with average 38% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.25 to mil to \$2.5 mil, Elgin Chantrell and up to 2 / minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Sunnyside Park and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 1 | NA* |
| 200,001 – 300,000 | 14 | 6 | 43% |
| 300,001 – 400,000 | 65 | 15 | 23% |
| 400,001 – 500,000 | 107 | 12 | 11% |
| 500,001 – 600,000 | 113 | 24 | 21% |
| 600,001 – 700,000 | 90 | 22 | 24% |
| 700,001 – 800,000 | 73 | 15 | 21% |
| 800,001 – 900,000 | 47 | 13 | 28% |
| 900,001 – 1,000,000 | 23 | 4 | 17% |
| 1,000,001 – 1,250,000 | 27 | 3 | 11% |
| 1,250,001 – 1,500,000 | 8 | 0 | NA |
| 1,500,001 – 1,750,000 | 2 | 0 | NA |
| 1,750,001 – 2,000,000 | 6 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 3 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 1 | 0 | NA |
| 3,000,001 – 3,500,000 | 1 | 0 | NA |
| 3,500,001 – 4,000,000 | 2 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 582 | 115 | 20% |

| | | | |
|----------------------|-----|-----|-----|
| 0 to 1 Bedroom | 46 | 18 | 39% |
| 2 Bedrooms | 317 | 45 | 14% |
| 3 Bedrooms | 135 | 27 | 20% |
| 4 Bedrooms & Greater | 84 | 25 | 30% |
| TOTAL* | 582 | 115 | 20% |

| SnapStats® | June | July | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 617 | 582 | -6% |
| Solds | 100 | 115 | 15% |
| Sale Price | \$583,150 | \$589,000 | 1% |
| Sale Price SQFT | \$415 | \$438 | 6% |
| Sale to List Price Ratio | 97% | 98% | 1% |
| Days on Market | 35 | 31 | -11% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

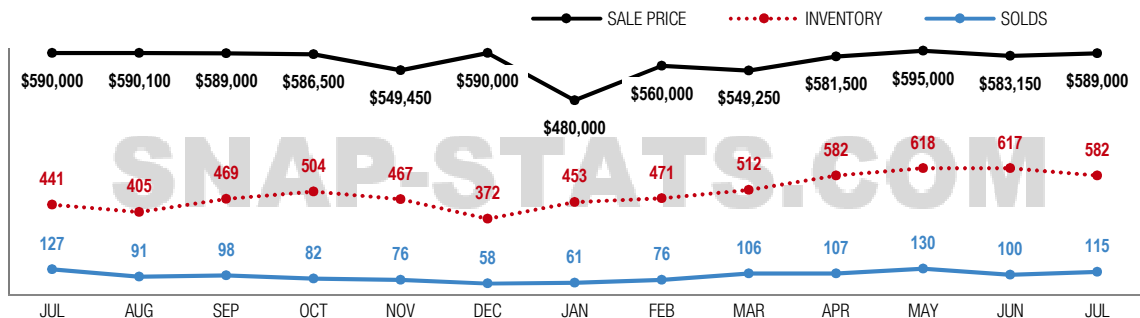
| SnapStats® | Inventory | Sales | Sales Ratio |
|---------------------------|-----------|-------|-------------|
| Crescent Beach Ocean Park | 8 | 3 | 38% |
| Elgin Chantrell | 13 | 1 | 8% |
| Grandview | 152 | 45 | 30% |
| Hazelmere | 2 | 0 | NA |
| King George Corridor | 111 | 16 | 14% |
| Morgan Creek | 48 | 10 | 21% |
| Pacific Douglas | 21 | 2 | 10% |
| Sunnyside Park | 53 | 10 | 19% |
| White Rock | 174 | 28 | 16% |
| TOTAL* | 582 | 115 | 20% |

Market Summary

- Market Type Indicator **S SURREY WHITE ROCK ATTACHED**: Balanced Market at 20% Sales Ratio average (2 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$200,000 to \$300,000 with average 43% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1 mil to \$1.25 mil, Elgin Chantrell and 2 bedroom properties
- Sellers Best Bet** Selling homes in Crescent Beach Ocean Park, Grandview and up to 1 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 0 | 0 | NA |
| 300,001 – 400,000 | 0 | 0 | NA |
| 400,001 – 500,000 | 0 | 0 | NA |
| 500,001 – 600,000 | 0 | 0 | NA |
| 600,001 – 700,000 | 0 | 0 | NA |
| 700,001 – 800,000 | 8 | 9 | 113%* |
| 800,001 – 900,000 | 47 | 16 | 34% |
| 900,001 – 1,000,000 | 39 | 7 | 18% |
| 1,000,001 – 1,250,000 | 48 | 12 | 25% |
| 1,250,001 – 1,500,000 | 37 | 4 | 11% |
| 1,500,001 – 1,750,000 | 30 | 1 | 3% |
| 1,750,001 – 2,000,000 | 6 | 0 | NA |
| 2,000,001 – 2,250,000 | 1 | 0 | NA |
| 2,250,001 – 2,500,000 | 2 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 1 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 219 | 49 | 22% |

| | | | |
|-------------------|-----|----|-----|
| 2 Bedrooms & Less | 5 | 1 | 20% |
| 3 to 4 Bedrooms | 118 | 27 | 23% |
| 5 to 6 Bedrooms | 76 | 17 | 22% |
| 7 Bedrooms & More | 20 | 4 | 20% |
| TOTAL* | 219 | 49 | 22% |

| SnapStats® | June | July | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 237 | 219 | -8% |
| Solds | 38 | 49 | 29% |
| Sale Price | \$940,000 | \$899,000 | -4% |
| Sale Price SQFT | \$401 | \$398 | -1% |
| Sale to List Price Ratio | 96% | 95% | -1% |
| Days on Market | 23 | 19 | -17% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

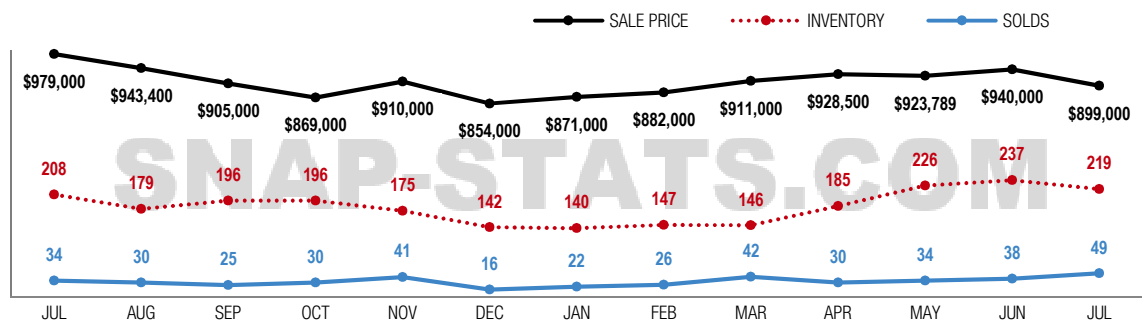
| SnapStats® | Inventory | Sales | Sales Ratio |
|----------------------|-----------|-------|-------------|
| Annieville | 51 | 10 | 20% |
| Nordel | 48 | 16 | 33% |
| Scottsdale | 61 | 12 | 20% |
| Sunshine Hills Woods | 59 | 11 | 19% |
| TOTAL* | 219 | 49 | 22% |

Market Summary

- Market Type Indicator **NORTH DELTA DETACHED**: Sellers Market at 22% Sales Ratio average (2.2 in 10 homes selling rate)
- Homes are selling on average 5% below list price
- Most Active Price Band** \$700,000 to \$800,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.5 mil to \$1.75 mil, Annieville, Scottsdale, Sunshine Hills Woods and 7 plus bedrooms
- Sellers Best Bet** Selling homes in Nordel and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 1 | NA* |
| 200,001 – 300,000 | 5 | 1 | 20% |
| 300,001 – 400,000 | 8 | 3 | 38% |
| 400,001 – 500,000 | 6 | 1 | 17% |
| 500,001 – 600,000 | 12 | 2 | 17% |
| 600,001 – 700,000 | 15 | 3 | 20% |
| 700,001 – 800,000 | 8 | 2 | 25% |
| 800,001 – 900,000 | 9 | 1 | 11% |
| 900,001 – 1,000,000 | 1 | 0 | NA |
| 1,000,001 – 1,250,000 | 0 | 0 | NA |
| 1,250,001 – 1,500,000 | 0 | 0 | NA |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 64 | 14 | 22% |

| | | | |
|----------------------|----|----|-----|
| 0 to 1 Bedroom | 7 | 4 | 57% |
| 2 Bedrooms | 22 | 2 | 9% |
| 3 Bedrooms | 21 | 6 | 29% |
| 4 Bedrooms & Greater | 14 | 2 | 14% |
| TOTAL* | 64 | 14 | 22% |

| SnapStats® | June | July | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 63 | 64 | 2% |
| Solds | 18 | 14 | -22% |
| Sale Price | \$410,000 | \$557,500 | 36% |
| Sale Price SQFT | \$470 | \$425 | -10% |
| Sale to List Price Ratio | 98% | 98% | 0% |
| Days on Market | 33 | 22 | -33% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

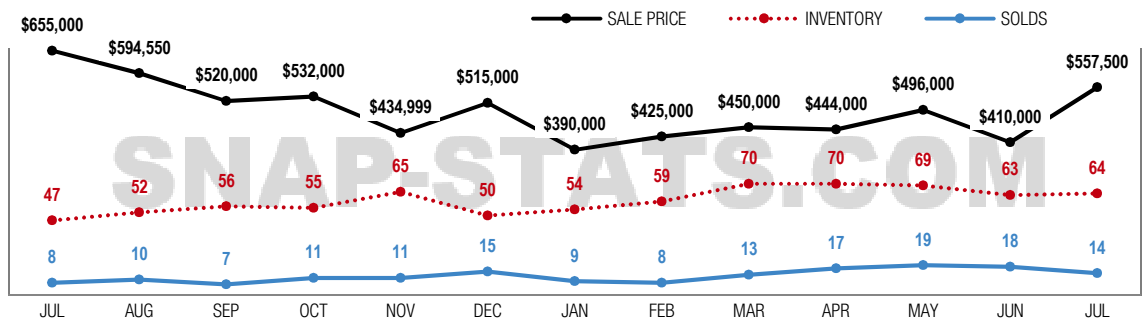
| SnapStats® | Inventory | Sales | Sales Ratio |
|----------------------|-----------|-------|-------------|
| Annieville | 17 | 4 | 24% |
| Nordel | 20 | 5 | 25% |
| Scottsdale | 18 | 3 | 17% |
| Sunshine Hills Woods | 9 | 2 | 22% |
| TOTAL* | 64 | 14 | 22% |

Market Summary

- Market Type Indicator **NORTH DELTA ATTACHED**: Sellers Market at 22% Sales Ratio average (2.2 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$300,000 to \$400,000 with average 38% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$800,000 to \$900,000, Scottsdale and 2 bedroom properties
- Sellers Best Bet** Selling homes in Nordel and 3 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 0 | 0 | NA |
| 300,001 – 400,000 | 0 | 0 | NA |
| 400,001 – 500,000 | 0 | 0 | NA |
| 500,001 – 600,000 | 0 | 0 | NA |
| 600,001 – 700,000 | 0 | 0 | NA |
| 700,001 – 800,000 | 10 | 6 | 60% |
| 800,001 – 900,000 | 41 | 12 | 29% |
| 900,001 – 1,000,000 | 43 | 14 | 33% |
| 1,000,001 – 1,250,000 | 49 | 14 | 29% |
| 1,250,001 – 1,500,000 | 26 | 0 | NA |
| 1,500,001 – 1,750,000 | 14 | 0 | NA |
| 1,750,001 – 2,000,000 | 3 | 0 | NA |
| 2,000,001 – 2,250,000 | 5 | 0 | NA |
| 2,250,001 – 2,500,000 | 1 | 0 | NA |
| 2,500,001 – 2,750,000 | 1 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 3 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 196 | 46 | 23% |

| | | | |
|-------------------|-----|----|-----|
| 2 Bedrooms & Less | 7 | 0 | NA |
| 3 to 4 Bedrooms | 76 | 19 | 25% |
| 5 to 6 Bedrooms | 83 | 24 | 29% |
| 7 Bedrooms & More | 30 | 3 | 10% |
| TOTAL* | 196 | 46 | 23% |

| SnapStats® | June | July | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 173 | 196 | 13% |
| Solds | 48 | 46 | -4% |
| Sale Price | \$940,000 | \$925,000 | -2% |
| Sale Price SQFT | \$348 | \$342 | -2% |
| Sale to List Price Ratio | 99% | 97% | -2% |
| Days on Market | 15 | 24 | 60% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

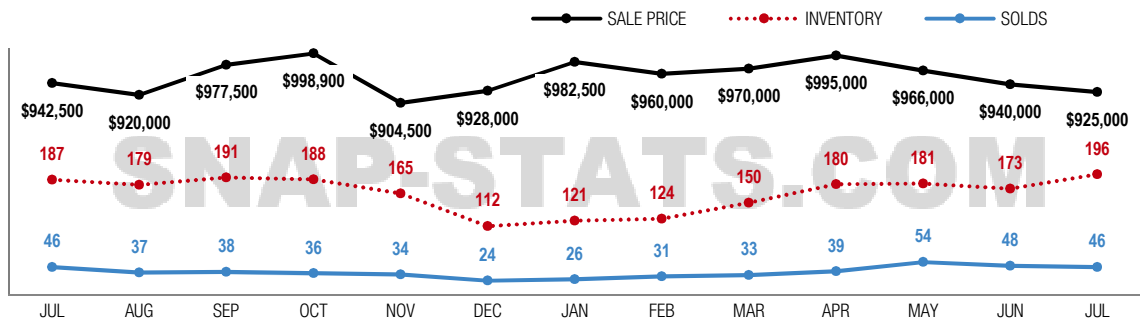
| SnapStats® | Inventory | Sales | Sales Ratio |
|------------|-----------|-------|-------------|
| Clayton | 38 | 13 | 34% |
| Cloverdale | 158 | 33 | 21% |
| Serpentine | 0 | 0 | NA |
| TOTAL* | 196 | 46 | 23% |

Market Summary

- Market Type Indicator **CLOVERDALE DETACHED**: Sellers Market at 23% Sales Ratio average (2.3 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$700,000 to \$800,000 with average 60% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$800,000 to \$900,000 / \$1 mil to \$1.25 mil, Cloverdale and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Clayton and 5 to 6 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 4 | 3 | 75% |
| 300,001 – 400,000 | 28 | 12 | 43% |
| 400,001 – 500,000 | 33 | 10 | 30% |
| 500,001 – 600,000 | 78 | 25 | 32% |
| 600,001 – 700,000 | 58 | 10 | 17% |
| 700,001 – 800,000 | 10 | 1 | 10% |
| 800,001 – 900,000 | 3 | 0 | NA |
| 900,001 – 1,000,000 | 0 | 0 | NA |
| 1,000,001 – 1,250,000 | 0 | 0 | NA |
| 1,250,001 – 1,500,000 | 0 | 0 | NA |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 214 | 61 | 29% |

| | | | |
|----------------------|-----|----|-----|
| 0 to 1 Bedroom | 19 | 8 | 42% |
| 2 Bedrooms | 69 | 22 | 32% |
| 3 Bedrooms | 99 | 29 | 29% |
| 4 Bedrooms & Greater | 27 | 2 | 7% |
| TOTAL* | 214 | 61 | 29% |

| SnapStats® | June | July | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 204 | 214 | 5% |
| Solds | 53 | 61 | 15% |
| Sale Price | \$516,000 | \$528,000 | 2% |
| Sale Price SQFT | \$387 | \$396 | 2% |
| Sale to List Price Ratio | 98% | 99% | 1% |
| Days on Market | 17 | 16 | -6% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

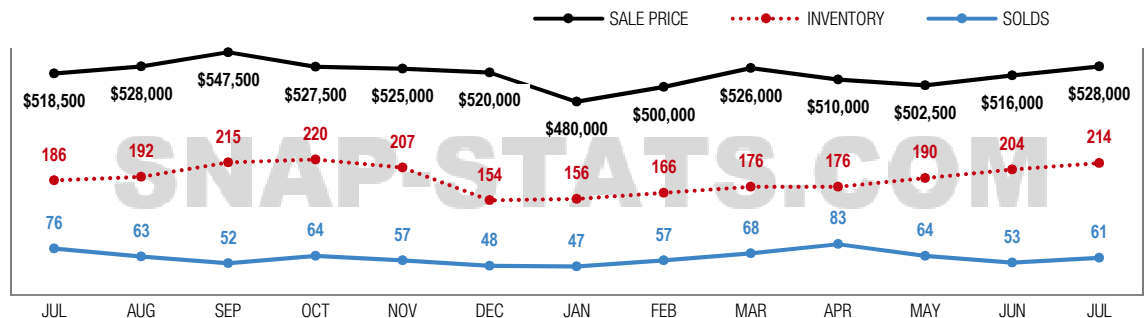
| SnapStats® | Inventory | Sales | Sales Ratio |
|------------|-----------|-------|-------------|
| Clayton | 124 | 34 | 27% |
| Cloverdale | 90 | 27 | 30% |
| Serpentine | 0 | 0 | NA |
| TOTAL* | 214 | 61 | 29% |

Market Summary

- Market Type Indicator **CLOVERDALE ATTACHED**: Sellers Market at 29% Sales Ratio average (2.9 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$300,000 to \$400,000 with average 43% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$700,000 to \$800,000, Clayton and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Cloverdale and up to 1 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 1 | 0 | NA |
| 200,001 – 300,000 | 0 | 0 | NA |
| 300,001 – 400,000 | 1 | 0 | NA |
| 400,001 – 500,000 | 0 | 2 | NA* |
| 500,001 – 600,000 | 1 | 3 | 300%* |
| 600,001 – 700,000 | 11 | 3 | 27% |
| 700,001 – 800,000 | 46 | 11 | 24% |
| 800,001 – 900,000 | 45 | 19 | 42% |
| 900,001 – 1,000,000 | 57 | 19 | 33% |
| 1,000,001 – 1,250,000 | 108 | 25 | 23% |
| 1,250,001 – 1,500,000 | 63 | 7 | 11% |
| 1,500,001 – 1,750,000 | 26 | 5 | 19% |
| 1,750,001 – 2,000,000 | 15 | 0 | NA |
| 2,000,001 – 2,250,000 | 7 | 2 | 29% |
| 2,250,001 – 2,500,000 | 4 | 0 | NA |
| 2,500,001 – 2,750,000 | 6 | 0 | NA |
| 2,750,001 – 3,000,000 | 6 | 0 | NA |
| 3,000,001 – 3,500,000 | 6 | 0 | NA |
| 3,500,001 – 4,000,000 | 3 | 0 | NA |
| 4,000,001 & Greater | 13 | 0 | NA |
| TOTAL* | 419 | 96 | 23% |

| | | | |
|-------------------|-----|----|-----|
| 2 Bedrooms & Less | 18 | 4 | 22% |
| 3 to 4 Bedrooms | 225 | 49 | 22% |
| 5 to 6 Bedrooms | 154 | 42 | 27% |
| 7 Bedrooms & More | 22 | 1 | 5% |
| TOTAL* | 419 | 96 | 23% |

| SnapStats® | June | July | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 450 | 419 | -7% |
| Solds | 76 | 96 | 26% |
| Sale Price | \$950,000 | \$950,000 | 0% |
| Sale Price SQFT | \$365 | \$381 | 4% |
| Sale to List Price Ratio | 97% | 96% | -1% |
| Days on Market | 25 | 25 | 0% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

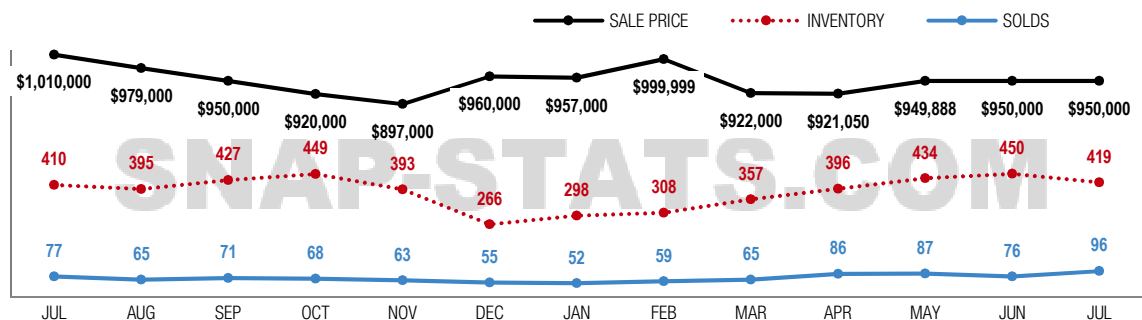
| SnapStats® | Inventory | Sales | Sales Ratio |
|-------------------------|-----------|-------|-------------|
| Aldergrove | 47 | 16 | 34% |
| Brookwood | 42 | 18 | 43% |
| Campbell Valley | 13 | 1 | 8% |
| County Line Glen Valley | 1 | 0 | NA |
| Fort Langley | 18 | 5 | 28% |
| Langley City | 81 | 14 | 17% |
| Murrayville | 24 | 4 | 17% |
| Otter District | 3 | 2 | 67% |
| Salmon River | 19 | 2 | 11% |
| Walnut Grove | 57 | 16 | 28% |
| Willoughby Heights | 114 | 18 | 16% |
| TOTAL* | 419 | 96 | 23% |

Market Summary

- Market Type Indicator **LANGLEY DETACHED**: Sellers Market at 23% Sales Ratio average (2.3 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band** \$800,000 to \$900,000 with average 42% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Campbell Valley, Salmon River and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Aldergrove, Brookwood and 5 to 6 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 13 | 6 | 46% |
| 300,001 – 400,000 | 127 | 24 | 19% |
| 400,001 – 500,000 | 145 | 41 | 28% |
| 500,001 – 600,000 | 144 | 44 | 31% |
| 600,001 – 700,000 | 111 | 24 | 22% |
| 700,001 – 800,000 | 22 | 6 | 27% |
| 800,001 – 900,000 | 13 | 2 | 15% |
| 900,001 – 1,000,000 | 1 | 2 | 200%* |
| 1,000,001 – 1,250,000 | 1 | 1 | 100% |
| 1,250,001 – 1,500,000 | 1 | 1 | 100% |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 578 | 151 | 26% |

| | | | |
|----------------------|-----|-----|-----|
| 0 to 1 Bedroom | 65 | 12 | 18% |
| 2 Bedrooms | 312 | 64 | 21% |
| 3 Bedrooms | 161 | 66 | 41% |
| 4 Bedrooms & Greater | 40 | 9 | 23% |
| TOTAL* | 578 | 151 | 26% |

| SnapStats® | June | July | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 570 | 578 | 1% |
| Solds | 133 | 151 | 14% |
| Sale Price | \$505,000 | \$508,500 | 1% |
| Sale Price SQFT | \$417 | \$384 | -8% |
| Sale to List Price Ratio | 97% | 98% | 1% |
| Days on Market | 22 | 27 | 23% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

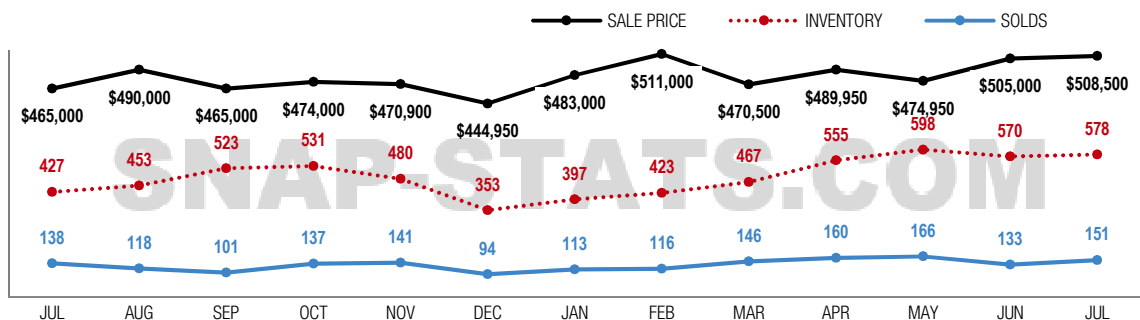
| SnapStats® | Inventory | Sales | Sales Ratio |
|-------------------------|-----------|-------|-------------|
| Aldergrove | 16 | 8 | 50% |
| Brookwood | 0 | 0 | NA |
| Campbell Valley | 0 | 0 | NA |
| County Line Glen Valley | 0 | 0 | NA |
| Fort Langley | 11 | 4 | 36% |
| Langley City | 207 | 40 | 19% |
| Murrayville | 42 | 9 | 21% |
| Otter District | 0 | 0 | NA |
| Salmon River | 7 | 2 | 29% |
| Walnut Grove | 76 | 24 | 32% |
| Willoughby Heights | 219 | 64 | 29% |
| TOTAL* | 578 | 151 | 26% |

Market Summary

- Market Type Indicator **LANGLEY ATTACHED**: Sellers Market at 26% Sales Ratio average (2.6 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$200,000 to \$300,000 with average 46% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$800,000 to \$900,000, Langley City and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in Aldergrove and 3 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 0 | 0 | NA |
| 300,001 – 400,000 | 1 | 0 | NA |
| 400,001 – 500,000 | 4 | 0 | NA |
| 500,001 – 600,000 | 6 | 6 | 100% |
| 600,001 – 700,000 | 60 | 23 | 38% |
| 700,001 – 800,000 | 137 | 28 | 20% |
| 800,001 – 900,000 | 76 | 22 | 29% |
| 900,001 – 1,000,000 | 57 | 7 | 12% |
| 1,000,001 – 1,250,000 | 69 | 14 | 20% |
| 1,250,001 – 1,500,000 | 34 | 2 | 6% |
| 1,500,001 – 1,750,000 | 9 | 2 | 22% |
| 1,750,001 – 2,000,000 | 7 | 0 | NA |
| 2,000,001 – 2,250,000 | 3 | 0 | NA |
| 2,250,001 – 2,500,000 | 3 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 3 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 2 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 471 | 104 | 22% |

| | | | |
|-------------------|-----|-----|-----|
| 2 Bedrooms & Less | 21 | 3 | 14% |
| 3 to 4 Bedrooms | 204 | 50 | 25% |
| 5 to 6 Bedrooms | 202 | 46 | 23% |
| 7 Bedrooms & More | 44 | 5 | 11% |
| TOTAL* | 471 | 104 | 22% |

| SnapStats® | June | July | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 518 | 471 | -9% |
| Solds | 83 | 104 | 25% |
| Sale Price | \$815,000 | \$765,000 | -6% |
| Sale Price SQFT | \$305 | \$297 | -3% |
| Sale to List Price Ratio | 99% | 98% | -1% |
| Days on Market | 16 | 19 | 19% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

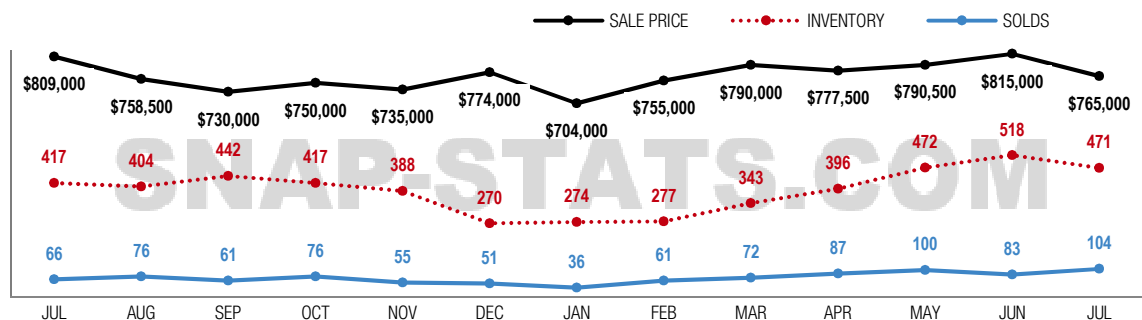
| SnapStats® | Inventory | Sales | Sales Ratio |
|--------------------|-----------|-------|-------------|
| Abbotsford East | 184 | 42 | 23% |
| Abbotsford West | 130 | 41 | 32% |
| Aberdeen | 37 | 3 | 8% |
| Bradner | 2 | 0 | NA |
| Central Abbotsford | 88 | 10 | 11% |
| Matsqui | 6 | 1 | 17% |
| Poplar | 19 | 6 | 32% |
| Sumas Mountain | 4 | 1 | 25% |
| Sumas Prairie | 1 | 0 | NA |
| TOTAL* | 471 | 104 | 22% |

Market Summary

- Market Type Indicator **ABBOTSFORD DETACHED**: Sellers Market at 22% Sales Ratio average (2.2 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$600,000 to \$700,000 with average 38% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Aberdeen and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Abbotsford West, Poplar and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 12 | 12 | 100% |
| 200,001 – 300,000 | 119 | 35 | 29% |
| 300,001 – 400,000 | 116 | 29 | 25% |
| 400,001 – 500,000 | 111 | 32 | 29% |
| 500,001 – 600,000 | 75 | 10 | 13% |
| 600,001 – 700,000 | 35 | 6 | 17% |
| 700,001 – 800,000 | 7 | 0 | NA |
| 800,001 – 900,000 | 2 | 0 | NA |
| 900,001 – 1,000,000 | 1 | 0 | NA |
| 1,000,001 – 1,250,000 | 3 | 0 | NA |
| 1,250,001 – 1,500,000 | 0 | 0 | NA |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 481 | 124 | 26% |

| | | | |
|----------------------|-----|-----|-----|
| 0 to 1 Bedroom | 48 | 21 | 44% |
| 2 Bedrooms | 280 | 70 | 25% |
| 3 Bedrooms | 128 | 27 | 21% |
| 4 Bedrooms & Greater | 25 | 6 | 24% |
| TOTAL* | 481 | 124 | 26% |

| SnapStats® | June | July | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 537 | 481 | -10% |
| Solds | 124 | 124 | 0% |
| Sale Price | \$353,700 | \$340,000 | -4% |
| Sale Price SQFT | \$347 | \$311 | -10% |
| Sale to List Price Ratio | 99% | 95% | -4% |
| Days on Market | 16 | 23 | 44% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

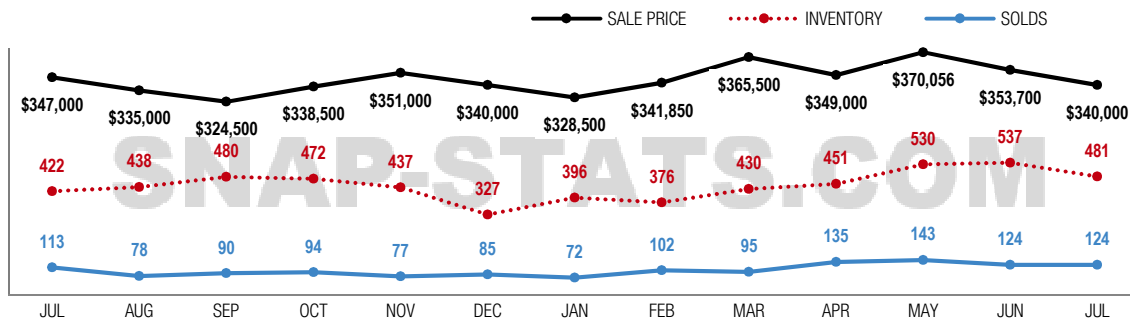
| SnapStats® | Inventory | Sales | Sales Ratio |
|--------------------|-----------|-------|-------------|
| Abbotsford East | 61 | 18 | 30% |
| Abbotsford West | 178 | 51 | 29% |
| Aberdeen | 6 | 2 | 33% |
| Bradner | 0 | 0 | NA |
| Central Abbotsford | 217 | 45 | 21% |
| Matsqui | 0 | 0 | NA |
| Poplar | 19 | 8 | 42% |
| Sumas Mountain | 0 | 0 | NA |
| Sumas Prairie | 0 | 0 | NA |
| TOTAL* | 481 | 124 | 26% |

Market Summary

- Market Type Indicator **ABBOTSFORD ATTACHED**: Sellers Market at 26% Sales Ratio average (2.6 in 10 homes selling rate)
- Homes are selling on average 5% below list price
- Most Active Price Band** \$100,000 to \$200,000 with average 100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$500,000 to \$600,000, Central Abbotsford and 3 bedroom properties
- Sellers Best Bet** Selling homes in Poplar and up to 1 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 1 | 0 | NA |
| 300,001 – 400,000 | 2 | 1 | 50% |
| 400,001 – 500,000 | 4 | 5 | 125%* |
| 500,001 – 600,000 | 32 | 14 | 44% |
| 600,001 – 700,000 | 56 | 17 | 30% |
| 700,001 – 800,000 | 55 | 8 | 15% |
| 800,001 – 900,000 | 26 | 2 | 8% |
| 900,001 – 1,000,000 | 17 | 2 | 12% |
| 1,000,001 – 1,250,000 | 22 | 0 | NA |
| 1,250,001 – 1,500,000 | 5 | 0 | NA |
| 1,500,001 – 1,750,000 | 5 | 0 | NA |
| 1,750,001 – 2,000,000 | 2 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 1 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 228 | 49 | 21% |

| | | | |
|-------------------|-----|----|-----|
| 2 Bedrooms & Less | 13 | 3 | 23% |
| 3 to 4 Bedrooms | 112 | 34 | 30% |
| 5 to 6 Bedrooms | 88 | 11 | 13% |
| 7 Bedrooms & More | 15 | 1 | 7% |
| TOTAL* | 228 | 49 | 21% |

| SnapStats® | June | July | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 234 | 228 | -3% |
| Solds | 46 | 49 | 7% |
| Sale Price | \$666,250 | \$620,000 | -7% |
| Sale Price SQFT | \$275 | \$267 | -3% |
| Sale to List Price Ratio | 101% | 98% | -3% |
| Days on Market | 26 | 17 | -35% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

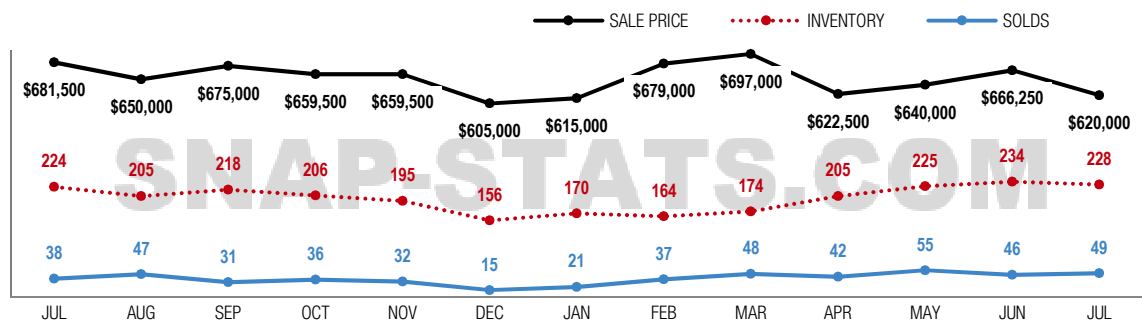
| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------|-----------|-------|-------------|
| Dewdney Deroche | 0 | 0 | NA |
| Durieu | 6 | 1 | 17% |
| Hatzic | 25 | 3 | 12% |
| Hemlock | 4 | 0 | NA |
| Lake Errock | 14 | 4 | 29% |
| Mission | 170 | 40 | 24% |
| Mission West | 8 | 1 | 13% |
| Stave Falls | 0 | 0 | NA |
| Steelhead | 1 | 0 | NA |
| TOTAL* | 228 | 49 | 21% |

Market Summary

- Market Type Indicator **MISSION DETACHED**: Sellers Market at 21% Sales Ratio average (2.1 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$500,000 to \$600,000 with average 44% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$800,000 to \$900,000, Hatzic, Mission West and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Lake Errock and 3 to 4 bedroom properties

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Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 3 | 0 | NA |
| 200,001 – 300,000 | 11 | 1 | 9% |
| 300,001 – 400,000 | 14 | 0 | NA |
| 400,001 – 500,000 | 14 | 1 | 7% |
| 500,001 – 600,000 | 13 | 3 | 23% |
| 600,001 – 700,000 | 2 | 0 | NA |
| 700,001 – 800,000 | 0 | 0 | NA |
| 800,001 – 900,000 | 0 | 0 | NA |
| 900,001 – 1,000,000 | 0 | 0 | NA |
| 1,000,001 – 1,250,000 | 0 | 0 | NA |
| 1,250,001 – 1,500,000 | 0 | 0 | NA |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 57 | 5 | 9% |

| | | | |
|----------------------|----|---|-----|
| 0 to 1 Bedroom | 6 | 0 | NA |
| 2 Bedrooms | 16 | 0 | NA |
| 3 Bedrooms | 29 | 5 | 17% |
| 4 Bedrooms & Greater | 6 | 0 | NA |
| TOTAL* | 57 | 5 | 9% |

| SnapStats® | June | July | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 47 | 57 | 21% |
| Solds | 18 | 5 | -72% |
| Sale Price | \$481,500 | \$514,900 | 7% |
| Sale Price SQFT | \$307 | \$261 | -15% |
| Sale to List Price Ratio | 99% | 100% | 1% |
| Days on Market | 17 | 44 | 159% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

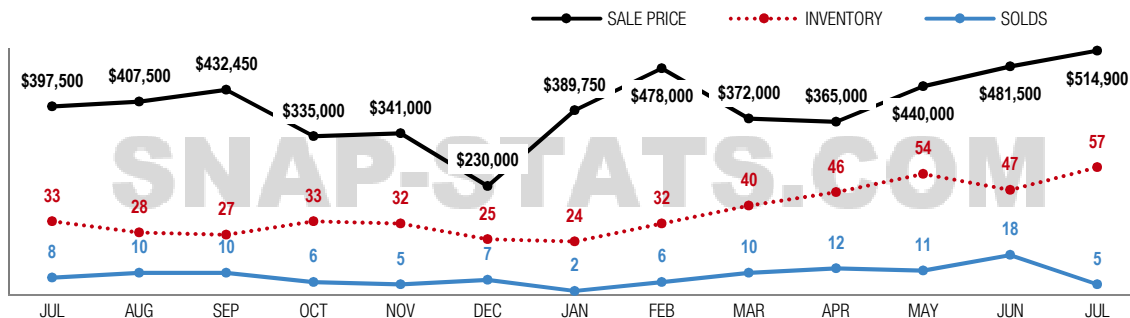
| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------|-----------|-------|-------------|
| Dewdney Deroche | 0 | 0 | NA |
| Durieu | 0 | 0 | NA |
| Hatzic | 0 | 0 | NA |
| Hemlock | 6 | 0 | NA |
| Lake Errock | 0 | 0 | NA |
| Mission | 51 | 5 | 10% |
| Mission West | 0 | 0 | NA |
| Stave Falls | 0 | 0 | NA |
| Steelhead | 0 | 0 | NA |
| TOTAL* | 57 | 5 | 9% |

Market Summary

- Market Type Indicator **MISSION ATTACHED**: Buyers Market at 9% Sales Ratio average (9 in 100 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$500,000 to \$600,000 with average 23% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$400,000 to \$500,000
- Sellers Best Bet** Selling homes in Mission and 3 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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