Everything you need to know about your Real Estate Market Today!

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SnapStats Publishing Company

1838 West 1 Avenue Vancouver, BC V6J 1G5





BURNABY

NOVEMBER 2019

Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	()	0	NA
100,001 – 200,000	0	0	NA
200,001 – 200,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 – 400,000	0	0	NA
500,001 – 500,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 – 900,000	1	0	NA
900,001 – 1,000,000	4	3	75%
1,000,001 – 1,250,000	19	18	95%
1,250,001 - 1,500,000	50	27	54%
1,500,001 – 1,750,000	60	13	22%
1,750,001 – 2,000,000	53	7	13%
2,000,001 - 2,250,000	27	7	26%
2,250,001 - 2,500,000	32	1	3%
2,500,001 – 2,750,000	20	1	5%
2,750,001 – 3,000,000	33	0	NA
3,000,001 – 3,500,000	8	0	NA
3,500,001 - 4,000,000	8	0	NA
4,000,001 & Greater	9	1	11%
TOTAL*	324	78	24%
-			
2 Bedrooms & Less	14	1	7%
3 to 4 Bedrooms	92	33	36%
5 to 6 Bedrooms	134	37	28%
7 Bedrooms & More	84	7	8%
TOTAL*	324	78	24%

SnapStats®	October	November	Variance
Inventory	365	324	-11%
Solds	85	78	-8%
Sale Price	\$1,400,000	\$1,399,500	0%
Sale Price SQFT	\$560	\$558	0%
Sale to List Price Ratio	98%	97%	-1%
Days on Market	40	25	-38%

Community DETACHED HOUSES

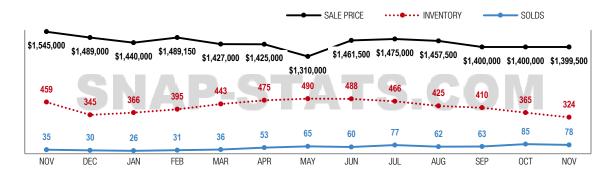
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SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	5	1	20%
Brentwood Park	6	0	NA
Buckingham Heights	7	4	57%
Burnaby Hospital	15	4	27%
Burnaby Lake	8	0	NA
Cariboo	0	0	NA
Capitol Hill	21	10	48%
Central	6	1	17%
Central Park	3	3	100%
Deer Lake	10	0	NA
Deer Lake Place	4	2	50%
East Burnaby	22	7	32%
Edmonds	14	3	21%
Forest Glen	7	2	29%
Forest Hills	0	0	NA
Garden Village	5	1	20%
Government Road	11	3	27%
Greentree Village	2	1	50%
Highgate	9	5	56%
Metrotown	20	3	15%
Montecito	9	3	33%
Oakdale	2	1	50%
Oaklands	0	0	NA
Parkcrest	18	1	6%
Simon Fraser Hills	0	0	NA
Simon Fraser University SFU	5	0	NA
South Slope	42	9	21%
Sperling-Duthie	14	2	14%
Sullivan Heights	2	1	50%
Suncrest	7	2	29%
The Crest	5	1	20%
Upper Deer Lake	8	3	38%
Vancouver Heights	14	1	7%
Westridge	11	1	9%
Willingdon Heights	12	3	25%
TOTAL*	324	78	24%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator BURNABY DETACHED: Sellers Market at 24% Sales Ratio average (2.4 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 95% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.25 mil to \$2.5 mil, Parkcrest, Vancouver Heights, Westridge and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Capitol Hill, Highgate and 3 to 4 bedroom properties

13 Month Market Trend



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^{**}With minimum inventory of 10 in most instances



BURNABY

NOVEMBER 2019

Price Band & Bedroom CONDOS & TOWNHOMES

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SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	1	0	NA
300,001 - 400,000	24	15	63%
400,001 - 500,000	81	57	70%
500,001 - 600,000	128	53	41%
600,001 – 700,000	129	44	34%
700,001 - 800,000	95	43	45%
800,001 – 900,000	89	19	21%
900,001 - 1,000,000	50	4	8%
1,000,001 - 1,250,000	44	7	16%
1,250,001 - 1,500,000	28	1	4%
1,500,001 – 1,750,000	14	2	14%
1,750,001 - 2,000,000	9	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	692	245	35%
0 to 1 Bedroom	130	60	46%
2 Bedrooms	406	156	38%
3 Bedrooms	133	26	20%
4 Bedrooms & Greater	23	3	13%
TOTAL*	692	245	35%

SnapStats®	October	November	Variance	
Inventory	835	692	-17%	
Solds	241	245	2%	
Sale Price	\$590,000	\$595,000	1%	
Sale Price SQFT	\$655	\$660	1%	
Sale to List Price Ratio	98%	99%	1%	
Days on Market	26	27	4%	

Community CONDOS & TOWNHOMES

CnonCtato®	Inventory	Sales	Sales Ratio
SnapStats® Big Bend	Inventory 1	Sales 1	100%
Brentwood Park	86	57	66%
Buckingham Heights	1	1	100%
Burnaby Hospital	5	0	NA
	4	2	50%
Burnaby Lake	4	5	125%*
Cariboo	7	2	
Capitol Hill Central	20	1	29% 5%
Central Park	20	14	70%
Deer Lake	0	0	NA NA
Deer Lake Place	5	1	20%
East Burnaby Edmonds	5 51	19 19	20% 37%
	38		13%
Forest Glen		5	
Forest Hills	7	2 0	29% NA
Garden Village			
Government Road	20	7	35%
Greentree Village	0	1	NA*
Highgate	54	18	33%
Metrotown	204	71	35%
Montecito	5	1	20%
Oakdale	0	0	NA OF N
Oaklands	8	2	25%
Parkcrest	1	0	NA
Simon Fraser Hills	5	4	80%
Simon Fraser University SFU	42	6	14%
South Slope	36	8	22%
Sperling-Duthie	1	0	NA
Sullivan Heights	24	8	33%
Suncrest	0	0	NA
The Crest	11	1	9%
Upper Deer Lake	2	1	50%
Vancouver Heights	13	3	23%
Westridge	2	1	50%
Willingdon Heights	15	3	20%
TOTAL*	692	245	35%

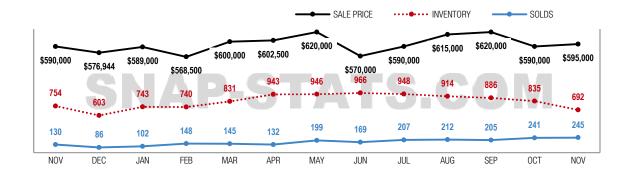
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator BURNABY ATTACHED: Sellers Market at 35% Sales Ratio average (3.5 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$400,000 to \$500,000 with average 70% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Central, The Crest and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Brentwood Park, Central Park and up to 1 bedroom properties

 **With minimum inventory of 10 in most instances

13 Month Market Trend



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NEW WESTMINSTER

NOVEMBER 2019

Price Band & Bedroom DETACHED HOUSES

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SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	1	1	100%
800,001 - 900,000	6	5	83%
900,001 - 1,000,000	10	4	40%
1,000,001 - 1,250,000	23	5	22%
1,250,001 - 1,500,000	18	6	33%
1,500,001 – 1,750,000	8	2	25%
1,750,001 - 2,000,000	8	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	6	0	NA
2,500,001 - 2,750,000	1	0	NA
2,750,001 - 3,000,000	2	0	NA
3,000,001 - 3,500,000	1	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	84	23	27%
2 Bedrooms & Less	7	0	NA
3 to 4 Bedrooms	32	15	47%
5 to 6 Bedrooms	33	4	12%
7 Bedrooms & More	12	4	33%
TOTAL*	84	23	27%

SnapStats®	October	November	Variance
Inventory	99	84	-15%
Solds	24	23	-4%
Sale Price	\$1,092,000	\$1,080,000	-1%
Sale Price SQFT	\$447	\$476	6%
Sale to List Price Ratio	98%	98%	0%
Days on Market	15	35	133%

Community DETACHED HOUSES

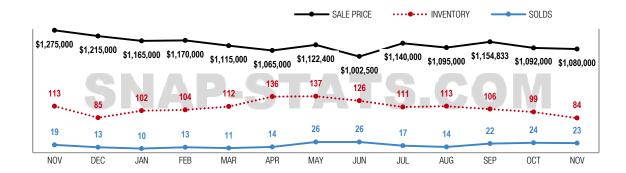
SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	5	1	20%
Downtown	0	0	NA
Fraserview	0	1	NA*
GlenBrooke North	3	2	67%
Moody Park	2	3	150%*
North Arm	0	0	NA
Quay	0	0	NA
Queensborough	28	7	25%
Queens Park	7	3	43%
Sapperton	7	1	14%
The Heights	12	2	17%
Uptown	9	0	NA
West End	11	3	27%
TOTAL*	84	23	27%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator NEW WESTMINSTER DETACHED: Sellers Market at 27% Sales Ratio average (2.7 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$900,000 to \$1 mil with average 40% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1 mil to \$1.25 mil, The Heights and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Queensborough, West End and 3 to 4 bedroom properties **With minimum inventory of 10 in most instances

13 Month Market Trend



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NEW WESTMINSTER

NOVEMBER 2019

Price Band & Bedroom CONDOS & TOWNHOMES

ChanCtata®	Inventor	Colon	Colon Datio
SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 – 200,000	0	0	NA 750/
200,001 – 300,000	4	3	75%
300,001 – 400,000	19	14	74%
400,001 - 500,000	42	27	64%
500,001 - 600,000	50	31	62%
600,001 - 700,000	41	13	32%
700,001 – 800,000	39	4	10%
800,001 - 900,000	10	2	20%
900,001 - 1,000,000	8	3	38%
1,000,001 – 1,250,000	1	1	100%
1,250,001 - 1,500,000	2	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	216	98	45%
0 to 1 Bedroom	36	29	81%
2 Bedrooms	137	59	43%
3 Bedrooms	38	9	24%
4 Bedrooms & Greater	5	1	20%
TOTAL*	216	98	45%

SnapStats®	October	November	Variance
Inventory	292	216	-26%
Solds	111	98	-12%
Sale Price	\$520,000	\$521,500	0%
Sale Price SQFT	\$547	\$567	4%
Sale to List Price Ratio	98%	97%	-1%
Days on Market	24	29	21%

Community CONDOS & TOWNHOMES

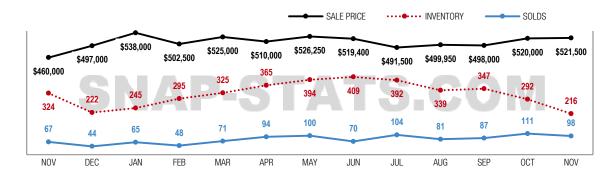
SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	0	0	NA
Downtown	39	20	51%
Fraserview	29	17	59%
GlenBrooke North	4	4	100%
Moody Park	1	0	NA
North Arm	0	0	NA
Quay	31	14	45%
Queensborough	31	11	35%
Queens Park	1	0	NA
Sapperton	4	10	250%*
The Heights	1	2	200%*
Uptown	74	18	24%
West End	1	2	200%*
TOTAL*	216	98	45%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator NEW WESTMINSTER ATTACHED: Sellers Market at 45% Sales Ratio average (4.5 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$300,000 to \$400,000 with average 74% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$700,000 to \$800,000, Queensborough, Uptown and 3 bedroom properties
- Sellers Best Bet** Selling homes in Downtown, Fraserview, Sapperton and up to 1 bedroom properties
 **With minimum inventory of 10 in most instances

13 Month Market Trend



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COQUITLAM

NOVEMBER 2019

Price Band & Bedroom DETACHED HOUSES

SnapStats® Inventory Sales Sales F \$0 - 100,000 0 0 NA 100,001 - 200,000 0 0 NA 200,001 - 300,000 0 0 NA 300,001 - 400,000 0 NA	latio
100,001 – 200,000 0 0 NA 200,001 – 300,000 0 0 NA	
200,001 – 300,000	
400,001 – 500,000	
500,001 – 600,000	
600,001 – 700,000 1 3 300%*	
700,001 – 800,000 2 8 400%*	
800,001 – 900,000 3 7 233%*	
900,001 – 1,000,000 13 8 62%	
1,000,001 – 1,250,000 55 27 49%	
1,250,001 – 1,500,000 66 17 26%	
1,500,001 – 1,750,000 43 8 19%	
1,750,001 – 2,000,000 38 2 5%	
2,000,001 – 2,250,000 19 1 5%	
2,250,001 – 2,500,000 32 2 6%	
2,500,001 – 2,750,000 18 1 6%	
2,750,001 – 3,000,000 22 1 5%	
3,000,001 – 3,500,000 5 0 NA	
3,500,001 – 4,000,000 3 0 NA	
4,000,001 & Greater 2 0 NA	
TOTAL* 322 85 26%	
2 Bedrooms & Less 17 2 12%	
3 to 4 Bedrooms 108 35 32%	
5 to 6 Bedrooms 123 37 30%	
7 Bedrooms & More 74 11 15%	
TOTAL* 322 85 26%	

SnapStats®	October	November	Variance
Inventory	389	322	-17%
Solds	97	85	-12%
Sale Price	\$1,185,000	\$1,150,000	-3%
Sale Price SQFT	\$377	\$410	9%
Sale to List Price Ratio	96%	96%	0%
Days on Market	33	36	9%

Community DETACHED HOUSES

•			
SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	41	14	34%
Canyon Springs	1	0	NA
Cape Horn	6	2	33%
Central Coquitlam	71	7	10%
Chineside	5	3	60%
Coquitlam East	11	8	73%
Coquitlam West	55	8	15%
Eagle Ridge	4	2	50%
Harbour Chines	8	4	50%
Harbour Place	3	0	NA
Hockaday	2	0	NA
Maillardville	42	4	10%
Meadow Brook	5	3	60%
New Horizons	4	9	225%*
North Coquitlam	2	1	50%
Park Ridge Estates	0	0	NA
Ranch Park	7	4	57%
River Springs	1	3	300%*
Scott Creek	8	0	NA
Summitt View	0	0	NA
Upper Eagle Ridge	6	3	50%
Westwood Plateau	40	10	25%
Westwood Summit	0	0	NA
TOTAL*	322	85	26%

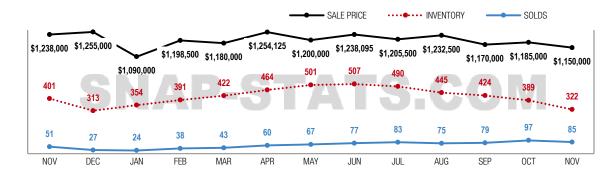
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator COQUITLAM DETACHED: Sellers Market at 26% Sales Ratio average (2.6 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band** \$700,000 to \$800,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.75 mil to \$3 mil, Coquitlam Central / West, Maillardville and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Coquitlam East, Harbour Chines and 3 to 4 bedroom properties

 **With minimum inventory of 10 in most instances

13 Month Market Trend



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COQUITLAM

NOVEMBER 2019

Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	()	()	NA
100,001 – 200,000	0	0	NA NA
200,001 – 300,000	1	0	NA
300,001 - 400,000	21	8	38%
400,001 - 500,000	56	22	39%
500,001 - 600,000	77	34	44%
600,001 - 700,000	55	17	31%
700,001 - 800,000	48	19	40%
800,001 - 900,000	35	4	11%
900,001 - 1,000,000	24	6	25%
1,000,001 - 1,250,000	18	0	NA
1,250,001 - 1,500,000	6	0	NA
1,500,001 - 1,750,000	1	0	NA
1,750,001 - 2,000,000	1	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	343	110	32%
0 to 1 Bedroom	64	20	31%
2 Bedrooms	186	60	32%
3 Bedrooms	58	21	36%
4 Bedrooms & Greater	35	9	26%
TOTAL*	343	110	32%

SnapStats®	October	November	Variance
Inventory	387	343	-11%
Solds	152	110	-28%
Sale Price	\$585,000	\$566,500	-3%
Sale Price SQFT	\$579	\$610	5%
Sale to List Price Ratio	98%	97%	-1%
Days on Market	24	28	17%

Community CONDOS & TOWNHOMES

Con Chata	Incombance	Calaa	Calaa Datia
SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	22	15	68%
Canyon Springs	18	5	28%
Cape Horn	0	0	NA
Central Coquitlam	19	3	16%
Chineside	0	0	NA
Coquitlam East	10	1	10%
Coquitlam West	90	22	24%
Eagle Ridge	6	2	33%
Harbour Chines	0	0	NA
Harbour Place	0	0	NA
Hockaday	1	0	NA
Maillardville	23	6	26%
Meadow Brook	0	0	NA
New Horizons	28	5	18%
North Coquitlam	79	39	49%
Park Ridge Estates	0	0	NA
Ranch Park	2	1	50%
River Springs	0	0	NA
Scott Creek	5	0	NA
Summitt View	0	0	NA
Upper Eagle Ridge	4	0	NA
Westwood Plateau	36	11	31%
Westwood Summit	0	0	NA
TOTAL*	343	110	32%

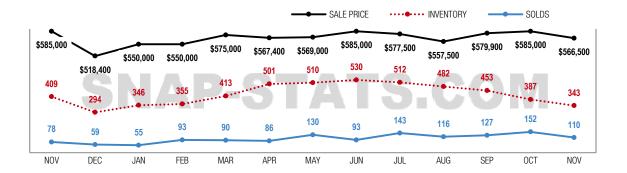
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator COQUITLAM ATTACHED: Sellers Market at 32% Sales Ratio average (3.2 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$500,000 to \$600,000 with average 44% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$800,000 to \$900,000, Central Coguitlam / East, New Horizons and 4 plus bedrooms
- Sellers Best Bet** Selling homes in Burke Mountain, North Coquitlam and 3 bedroom properties

 **With minimum inventory of 10 in most instances

13 Month Market Trend



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PORT COQUITLAM

NOVEMBER 2019

Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	1	0	NA
600,001 - 700,000	1	0	NA
700,001 - 800,000	7	4	57%
800,001 - 900,000	16	6	38%
900,001 - 1,000,000	16	5	31%
1,000,001 - 1,250,000	29	12	41%
1,250,001 - 1,500,000	16	0	NA
1,500,001 – 1,750,000	9	0	NA
1,750,001 - 2,000,000	3	1	33%
2,000,001 – 2,250,000	0	0	NA
2,250,001 - 2,500,000	1	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	2	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	101	28	28%
0.00	_	0	N10
2 Bedrooms & Less	5	0	NA 100/
3 to 4 Bedrooms	45	22	49%
5 to 6 Bedrooms	39	4	10%
7 Bedrooms & More TOTAL*	12	2	17%
TUTAL	101	28	28%

SnapStats®	October	November	Variance
Inventory	109	101	-7%
Solds	29	28	-3%
Sale Price	\$875,000	\$994,500	14%
Sale Price SQFT	\$389	\$454	17%
Sale to List Price Ratio	97%	98%	1%
Days on Market	35	14	-60%

Community DETACHED HOUSES

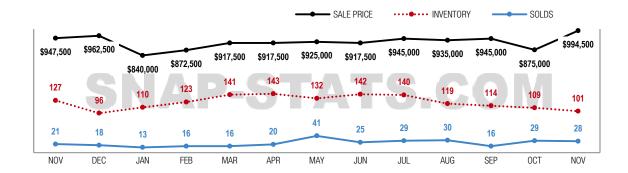
SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	3	1	33%
Central Port Coquitlam	12	1	8%
Citadel	10	1	10%
Glenwood	19	5	26%
Lincoln Park	8	4	50%
Lower Mary Hill	5	1	20%
Mary Hill	10	6	60%
Oxford Heights	11	3	27%
Riverwood	8	4	50%
Woodland Acres	15	2	13%
TOTAL*	101	28	28%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator PORT COQUITLAM DETACHED: Sellers Market at 28% Sales Ratio average (2.8 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 41% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$900,000 to \$1 mil, Central Port Coguitlam, Citadel, Woodland Acres and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Lincoln Park, Mary Hill, Riverwood and 3 to 4 bedroom properties **With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

		*-	
SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	3	1	33%
300,001 - 400,000	20	14	70%
400,001 - 500,000	39	22	56%
500,001 - 600,000	29	7	24%
600,001 - 700,000	30	7	23%
700,001 - 800,000	10	8	80%
800,001 - 900,000	8	3	38%
900,001 - 1,000,000	3	0	NA
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	142	62	44%
0 to 1 Bedroom	33	14	42%
2 Bedrooms	61	32	52%
3 Bedrooms	37	12	32%
4 Bedrooms & Greater	11	4	36%
TOTAL*	142	62	44%

SnapStats®	October	November	Variance
Inventory	153	142	-7%
Solds	74	62	-16%
Sale Price	\$475,000	\$488,950	3%
Sale Price SQFT	\$485	\$515	6%
Sale to List Price Ratio	98%	98%	0%
Days on Market	23	25	9%

Community CONDOS & TOWNHOMES

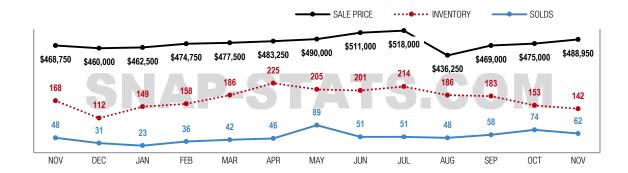
SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	1	0	NA
Central Port Coquitlam	78	38	49%
Citadel	16	5	31%
Glenwood	18	10	56%
Lincoln Park	2	0	NA
Lower Mary Hill	0	0	NA
Mary Hill	5	2	40%
Oxford Heights	0	0	NA
Riverwood	22	7	32%
Woodland Acres	0	0	NA
TOTAL*	142	62	44%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator PORT COQUITLAM ATTACHED: Sellers Market at 44% Sales Ratio average (4.4 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$700,000 to \$800,000 with average 80% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$500,000 to \$700,000, Citadel, Riverwood and 3 bedroom properties
- Sellers Best Bet** Selling homes in Central Port Coquitlam, Glenwood and 2 bedroom properties **With minimum inventory of 10 in most instances

13 Month **Market Trend**



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PORT MOODY

NOVEMBER 2019

Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	1	NA*
900,001 - 1,000,000	0	1	NA*
1,000,001 - 1,250,000	10	4	40%
1,250,001 – 1,500,000	17	3	18%
1,500,001 – 1,750,000	7	1	14%
1,750,001 – 2,000,000	7	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	3	0	NA
2,500,001 – 2,750,000	4	0	NA
2,750,001 – 3,000,000	6	1	17%
3,000,001 – 3,500,000	3	0	NA
3,500,001 - 4,000,000	5	0	NA
4,000,001 & Greater	6	0	NA
TOTAL*	69	11	16%
2 Bedrooms & Less	2	0	NA
3 to 4 Bedrooms	38	7	18%
5 to 6 Bedrooms	26	4	15%
7 Bedrooms & More	3	0	NA
TOTAL*	69	11	16%

SnapStats®	October	November	Variance
Inventory	80	69	-14%
Solds	13	11	-15%
Sale Price	\$1,300,000	\$1,159,000	-11%
Sale Price SQFT	\$386	\$391	1%
Sale to List Price Ratio	90%	99%	10%
Days on Market	31	22	-29%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Anmore	17	1	6%
Barber Street	9	2	22%
Belcarra	5	0	NA
College Park	10	2	20%
Glenayre	1	0	NA
Heritage Mountain	6	1	17%
Heritage Woods	9	2	22%
loco	0	0	NA
Mountain Meadows	0	1	NA*
North Shore	6	0	NA
Port Moody Centre	6	2	33%
TOTAL*	69	11	16%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator PORT MOODY DETACHED: Balanced Market at 16% Sales Ratio average (1.6 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 40% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Anmore and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Barber Street, College Park, Heritage Woods and 3 to 4 bedroom properties **With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

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SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	3	1	33%
400,001 - 500,000	6	4	67%
500,001 - 600,000	13	9	69%
600,001 - 700,000	19	8	42%
700,001 - 800,000	13	5	38%
800,001 - 900,000	9	1	11%
900,001 - 1,000,000	7	1	14%
1,000,001 - 1,250,000	3	2	67%
1,250,001 - 1,500,000	1	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	1	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	75	31	41%
0 to 1 Bedroom	8	1	13%
2 Bedrooms	39	17	44%
3 Bedrooms	21	11	52%
4 Bedrooms & Greater	7	2	29%
TOTAL*	75	31	41%
	-		

SnapStats®	October	November	Variance
Inventory	82	75	-9%
Solds	51	31	-39%
Sale Price	\$681,000	\$605,000	-11%
Sale Price SQFT	\$592	\$550	-7%
Sale to List Price Ratio	97%	98%	1%
Days on Market	16	19	19%

Community CONDOS & TOWNHOMES

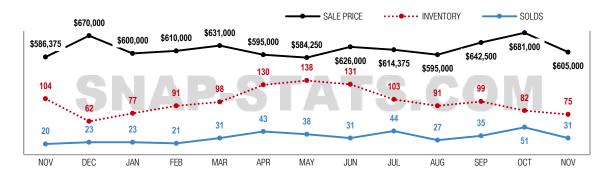
SnapStats®	Inventory	Sales	Sales Ratio
Anmore	0	0	NA
Barber Street	0	0	NA
Belcarra	0	0	NA
College Park	12	1	8%
Glenayre	0	0	NA
Heritage Mountain	4	3	75%
Heritage Woods	11	3	27%
loco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	4	5	125%*
Port Moody Centre	44	19	43%
TOTAL*	75	31	41%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator PORT MOODY ATTACHED: Sellers Market at 41% Sales Ratio average (4.1 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$500,000 to \$600,000 with average 69% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$800,000 to \$900,000, College Park and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in Port Moody Centre and 3 bedroom properties

13 Month **Market Trend**



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^{**}With minimum inventory of 10 in most instances



Price Band & Bedroom DETACHED HOUSES

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SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	2	0	NA
700,001 - 800,000	2	3	150%*
800,001 - 900,000	5	2	40%
900,001 - 1,000,000	10	2	20%
1,000,001 - 1,250,000	3	1	33%
1,250,001 - 1,500,000	3	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	25	8	32%
2 Bedrooms & Less	0	0	NA
3 to 4 Bedrooms	19	7	37%
5 to 6 Bedrooms	5	1	20%
7 Bedrooms & More	1	0	NA
TOTAL*	25	8	32%

SnapStats®	October	November	Variance
Inventory	33	25	-24%
Solds	12	8	-33%
Sale Price	\$806,500	\$829,000	3%
Sale Price SQFT	\$379	\$389	3%
Sale to List Price Ratio	98%	98%	0%
Days on Market	25	13	-48%

Community DETACHED HOUSES

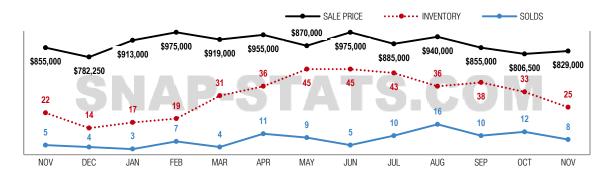
SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	8	3	38%
Mid Meadows	6	2	33%
North Meadows	1	0	NA
South Meadows	10	3	30%
West Meadows	0	0	NA
TOTAL*	25	8	32%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator PITT MEADOWS DETACHED: Sellers Market at 32% Sales Ratio average (3.2 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$900,000 to \$1 mil with average 20% Sales Ratio (Balanced market)
- Buyers Best Bet** Homes in South Meadows
- Sellers Best Bet** Selling homes in Central Meadows and 3 to 4 bedroom properties

13 Month **Market Trend**



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^{**}With minimum inventory of 10 in most instances



PITT MEADOWS

NOVEMBER 2019

Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	5	2	40%
400,001 - 500,000	10	4	40%
500,001 - 600,000	10	5	50%
600,001 - 700,000	2	0	NA
700,001 - 800,000	1	0	NA
800,001 - 900,000	1	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 – 1,250,000	2	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	31	11	35%
0 to 1 Bedroom	7	0	NA
2 Bedrooms	15	5	33%
3 Bedrooms	9	5	56%
4 Bedrooms & Greater	0	1	NA*
TOTAL*	31	11	35%

4 Bedrooms & Greater	0	1	NA*
TOTAL*	31	11	35%
SnapStats®	October	November	Variance
Inventory	37	31	-16%
Solds	15	11	-27%
Sale Price	\$512,000	\$495,000	-3%
Sale Price SQFT	\$389	\$378	-3%

98%

30

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	12	7	58%
Mid Meadows	6	3	50%
North Meadows	7	0	NA
South Meadows	5	0	NA
West Meadows	1	1	100%
TOTAL*	31	11	35%

*Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

Sale to List Price Ratio

Days on Market

- Market Type Indicator PITT MEADOWS ATTACHED: Sellers Market at 35% Sales Ratio average (3.5 in 10 homes selling rate)
- Homes are selling on average 7% below list price
- Most Active Price Band** \$500,000 to \$600,000 with average 50% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$400,000 to \$500,000 and 2 bedroom properties
- Sellers Best Bet** Selling homes in Central Meadows and 3 bedroom properties

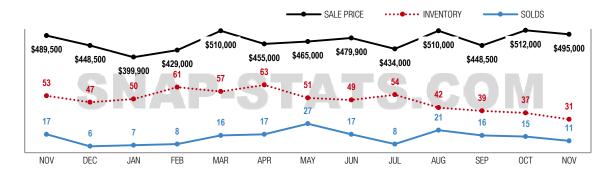
-5%

37%

93%

41

13 Month Market Trend



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^{**}With minimum inventory of 10 in most instances



MAPLE RIDGE

NOVEMBER 2019

Price Band & Bedroom DETACHED HOUSES

2 01 1 0		0.1	0 0
SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	2	0	NA
500,001 - 600,000	6	3	50%
600,001 – 700,000	24	13	54%
700,001 – 800,000	54	24	44%
800,001 – 900,000	48	16	33%
900,001 - 1,000,000	47	14	30%
1,000,001 - 1,250,000	85	11	13%
1,250,001 - 1,500,000	35	0	NA
1,500,001 - 1,750,000	4	2	50%
1,750,001 - 2,000,000	4	1	25%
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	3	0	NA
2,500,001 - 2,750,000	3	0	NA
2,750,001 - 3,000,000	2	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	2	0	NA
4,000,001 & Greater	1	0	NA
TOTAL*	320	84	26%
2 Bedrooms & Less	22	4	18%
3 to 4 Bedrooms	152	49	32%
5 to 6 Bedrooms	132	30	23%
7 Bedrooms & More	14	1	7%
TOTAL*	320	84	26%

SnapStats®	October	November	Variance
Inventory	358	320	-11%
Solds	103	84	-18%
Sale Price	\$847,520	\$816,000	-4%
Sale Price SQFT	\$309	\$311	1%
Sale to List Price Ratio	99%	98%	-1%
Days on Market	35	30	-14%

Community DETACHED HOUSES

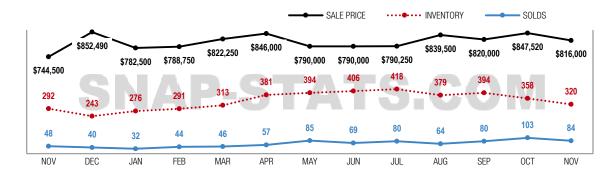
SnapStats®	Inventory	Sales	Sales Ratio
Albion	43	18	42%
Cottonwood	57	13	23%
East Central	39	9	23%
North	0	0	NA
Northeast	2	1	50%
Northwest	22	9	41%
Silver Valley	54	10	19%
Southwest	30	13	43%
Thornhill	18	1	6%
Websters Corners	8	0	NA
West Central	44	10	23%
Whonnock	3	0	NA
TOTAL*	320	84	26%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator MAPLE RIDGE DETACHED: Sellers Market at 26% Sales Ratio average (2.6 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$600,000 to \$700,000 with average 54% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1 mil to \$1.25 mil, Thornhill and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Albion, Northwest, Southwest and 3 to 4 bedroom properties
 **With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

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SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	1	0	NA
200,001 - 300,000	11	10	91%
300,001 - 400,000	44	18	41%
400,001 - 500,000	49	20	41%
500,001 - 600,000	58	12	21%
600,001 - 700,000	40	6	15%
700,001 - 800,000	9	2	22%
800,001 - 900,000	4	0	NA
900,001 - 1,000,000	1	0	NA
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	217	68	31%
0 to 1 Bedroom	29	13	45%
2 Bedrooms	94	24	26%
3 Bedrooms	79	26	33%
4 Bedrooms & Greater	15	5	33%
TOTAL*	217	68	31%

SnapStats®	October	November	Variance
Inventory	243	217	-11%
Solds	68	68	0%
Sale Price	\$452,500	\$418,500	-8%
Sale Price SQFT	\$366	\$353	-4%
Sale to List Price Ratio	99%	97%	-2%
Days on Market	28	20	-29%

Community CONDOS & TOWNHOMES

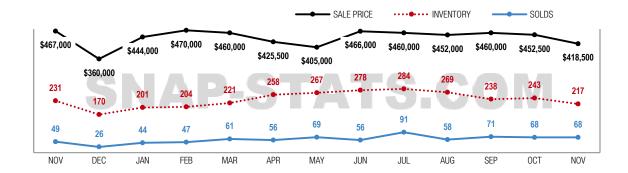
SnapStats®	Inventory	Sales	Sales Ratio
Albion	26	6	23%
Cottonwood	34	13	38%
East Central	75	27	36%
North	0	0	NA
Northeast	0	0	NA
Northwest	6	3	50%
Silver Valley	13	4	31%
Southwest	3	1	33%
Thornhill	1	1	100%
Websters Corners	0	0	NA
West Central	59	13	22%
Whonnock	0	0	NA
TOTAL*	217	68	31%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator MAPLE RIDGE ATTACHED: Sellers Market at 31% Sales Ratio average (3.1 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$200,000 to \$300,000 with average 91% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$600,000 to \$700,000, Albion, West Central and 2 bedroom properties
- Sellers Best Bet** Selling homes in Cottonwood, East Central and up to 1 bedroom properties **With minimum inventory of 10 in most instances

13 Month **Market Trend**



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