

Everything you need to know about your Real Estate Market Today!

*Compliments of:*

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Royal LePage West Real Estate Services

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# GREATER VANCOUVER EDITION

Burnaby  
New Westminster  
Coquitlam  
Port Coquitlam  
Port Moody  
Pitt Meadows  
Maple Ridge



## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	3	2	67%
1,000,001 – 1,250,000	11	6	55%
1,250,001 – 1,500,000	32	17	53%
1,500,001 – 1,750,000	37	8	22%
1,750,001 – 2,000,000	32	8	25%
2,000,001 – 2,250,000	15	6	40%
2,250,001 – 2,500,000	24	1	4%
2,500,001 – 2,750,000	16	1	6%
2,750,001 – 3,000,000	26	0	NA
3,000,001 – 3,500,000	8	0	NA
3,500,001 – 4,000,000	5	0	NA
4,000,001 & Greater	7	1	14%
<b>TOTAL*</b>	<b>216</b>	<b>50</b>	<b>23%</b>

2 Bedrooms & Less	4	4	100%
3 to 4 Bedrooms	57	17	30%
5 to 6 Bedrooms	92	21	23%
7 Bedrooms & More	63	8	13%
<b>TOTAL*</b>	<b>216</b>	<b>50</b>	<b>23%</b>

SnapStats®	November	December	Variance
Inventory	324	216	-33%
Solds	78	50	-36%
Sale Price	\$1,399,500	\$1,525,000	9%
Sale Price SQFT	\$558	\$537	-4%
Sale to List Price Ratio	97%	94%	-3%
Days on Market	25	38	52%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

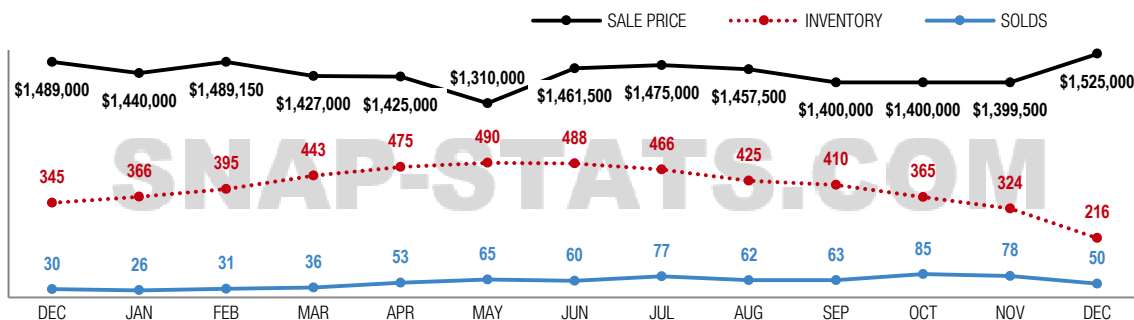
SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	5	0	NA
Brentwood Park	5	1	20%
Buckingham Heights	7	2	29%
Burnaby Hospital	9	3	33%
Burnaby Lake	5	1	20%
Cariboo	0	0	NA
Capitol Hill	14	4	29%
Central	5	0	NA
Central Park	3	0	NA
Deer Lake	7	0	NA
Deer Lake Place	3	0	NA
East Burnaby	14	3	21%
Edmonds	10	1	10%
Forest Glen	5	1	20%
Forest Hills	0	0	NA
Garden Village	3	1	33%
Government Road	8	0	NA
Greentree Village	2	1	50%
Highgate	8	2	25%
Metrotown	9	3	33%
Montecito	6	2	33%
Oakdale	2	0	NA
Oaklands	0	0	NA
Parkcrest	11	6	55%
Simon Fraser Hills	0	0	NA
Simon Fraser University SFU	6	0	NA
South Slope	28	6	21%
Sperling-Duthie	7	0	NA
Sullivan Heights	0	0	NA
Suncrest	5	0	NA
The Crest	5	2	40%
Upper Deer Lake	5	1	20%
Vancouver Heights	4	5	125%*
Westridge	8	0	NA
Willingdon Heights	7	5	71%
<b>TOTAL*</b>	<b>216</b>	<b>50</b>	<b>23%</b>

## Market Summary

- Market Type Indicator **BURNABY DETACHED**: Sellers Market at 23% Sales Ratio average (2.3 in 10 homes selling rate)
- Homes are selling on average 6% below list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 55% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2.25 mil to \$2.5 mil, Edmonds and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in Parkcrest and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



## Compliments of...

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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	1	1	100%
300,001 – 400,000	15	8	53%
400,001 – 500,000	58	31	53%
500,001 – 600,000	81	47	58%
600,001 – 700,000	80	38	48%
700,001 – 800,000	57	33	58%
800,001 – 900,000	63	23	37%
900,001 – 1,000,000	34	11	32%
1,000,001 – 1,250,000	30	4	13%
1,250,001 – 1,500,000	23	1	4%
1,500,001 – 1,750,000	10	0	NA
1,750,001 – 2,000,000	7	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
<b>TOTAL*</b>	<b>460</b>	<b>197</b>	<b>43%</b>

0 to 1 Bedroom	88	43	49%
2 Bedrooms	261	119	46%
3 Bedrooms	98	31	32%
4 Bedrooms & Greater	13	4	31%
<b>TOTAL*</b>	<b>460</b>	<b>197</b>	<b>43%</b>

SnapStats®	November	December	Variance
Inventory	692	460	-34%
Solds	245	197	-20%
Sale Price	\$595,000	\$626,047	5%
Sale Price SQFT	\$660	\$703	7%
Sale to List Price Ratio	99%	98%	-1%
Days on Market	27	34	26%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

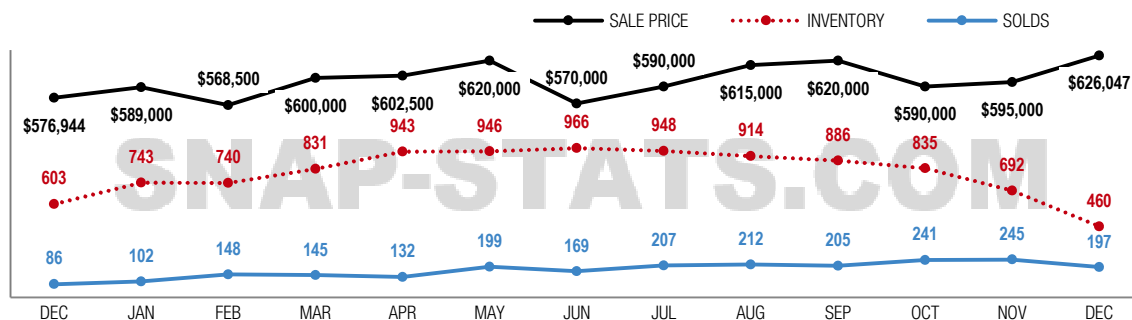
SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	1	0	NA
Brentwood Park	59	32	54%
Buckingham Heights	1	0	NA
Burnaby Hospital	5	2	40%
Burnaby Lake	4	0	NA
Cariboo	4	0	NA
Capitol Hill	5	1	20%
Central	15	4	27%
Central Park	14	6	43%
Deer Lake	0	0	NA
Deer Lake Place	0	0	NA
East Burnaby	3	2	67%
Edmonds	41	9	22%
Forest Glen	26	5	19%
Forest Hills	2	4	200%*
Garden Village	0	0	NA
Government Road	10	9	90%
Greentree Village	0	1	NA*
Highgate	40	20	50%
Metrotown	136	53	39%
Montecito	6	1	17%
Oakdale	0	0	NA
Oaklands	5	1	20%
Parkcrest	0	0	NA
Simon Fraser Hills	3	2	67%
Simon Fraser University SFU	28	7	25%
South Slope	17	13	76%
Sperling-Duthie	1	1	100%
Sullivan Heights	14	10	71%
Suncrest	0	0	NA
The Crest	6	4	67%
Upper Deer Lake	1	1	100%
Vancouver Heights	5	2	40%
Westridge	1	2	200%*
Willingdon Heights	7	5	71%
<b>TOTAL*</b>	<b>460</b>	<b>197</b>	<b>43%</b>

## Market Summary

- Market Type Indicator **BURNABY ATTACHED**: Sellers Market at 43% Sales Ratio average (4.3 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$500,000 to \$600,000 / \$700,000 to \$800,000 with average 58% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, Central, Edmonds, Forest Glen, SFU and minimum 4 bedrooms
- Sellers Best Bet\*\* Selling homes in Government Road, South Slope, Sullivan Heights and up to 1 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	1	NA*
800,001 – 900,000	6	0	NA
900,001 – 1,000,000	8	3	38%
1,000,001 – 1,250,000	15	4	27%
1,250,001 – 1,500,000	14	0	NA
1,500,001 – 1,750,000	5	2	40%
1,750,001 – 2,000,000	5	0	NA
2,000,001 – 2,250,000	0	1	NA*
2,250,001 – 2,500,000	5	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	61	11	18%

2 Bedrooms & Less	6	1	17%
3 to 4 Bedrooms	24	5	21%
5 to 6 Bedrooms	25	3	12%
7 Bedrooms & More	6	2	33%
TOTAL*	61	11	18%

SnapStats®	November	December	Variance
Inventory	84	61	-27%
Solds	23	11	-52%
Sale Price	\$1,080,000	\$1,100,000	2%
Sale Price SQFT	\$476	\$431	-9%
Sale to List Price Ratio	98%	100%	2%
Days on Market	35	25	-29%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

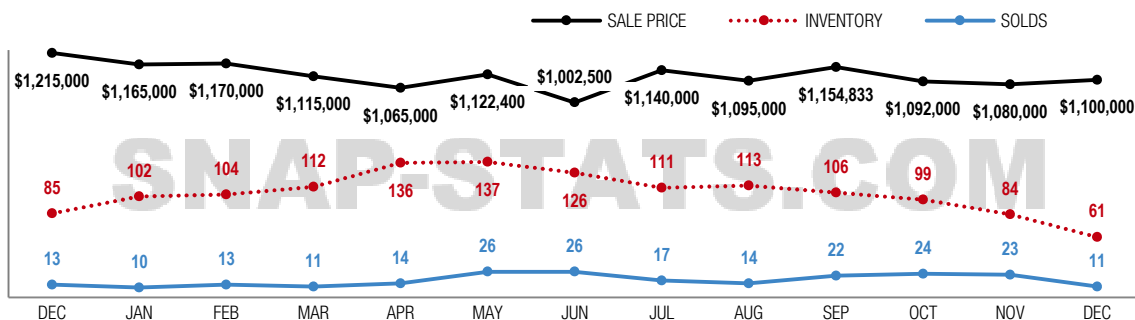
SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	3	1	33%
Downtown	0	0	NA
Fraserview	0	0	NA
GlenBrooke North	2	1	50%
Moody Park	1	0	NA
North Arm	0	0	NA
Quay	0	0	NA
Queensborough	26	1	4%
Queens Park	4	2	50%
Sapperton	2	1	50%
The Heights	9	1	11%
Uptown	7	2	29%
West End	7	2	29%
TOTAL*	61	11	18%

## Market Summary

- Market Type Indicator **NEW WESTMINSTER DETACHED**: Balanced Market at 18% Sales Ratio average (1.8 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band\*\* \$900,000 to \$1 mil with average 38% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1 mil to \$1.25 mil, Queensborough and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Selling homes in The Heights and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	1	3	300%*
300,001 – 400,000	15	8	53%
400,001 – 500,000	28	14	50%
500,001 – 600,000	27	21	78%
600,001 – 700,000	36	7	19%
700,001 – 800,000	24	7	29%
800,001 – 900,000	10	1	10%
900,001 – 1,000,000	6	2	33%
1,000,001 – 1,250,000	2	1	50%
1,250,001 – 1,500,000	1	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	1	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	151	64	42%

0 to 1 Bedroom	25	16	64%
2 Bedrooms	95	40	42%
3 Bedrooms	27	8	30%
4 Bedrooms & Greater	4	0	NA
TOTAL*	151	64	42%

SnapStats®	November	December	Variance
Inventory	216	151	-30%
Solds	98	64	-35%
Sale Price	\$521,500	\$529,500	2%
Sale Price SQFT	\$567	\$559	-1%
Sale to List Price Ratio	97%	97%	0%
Days on Market	29	46	59%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

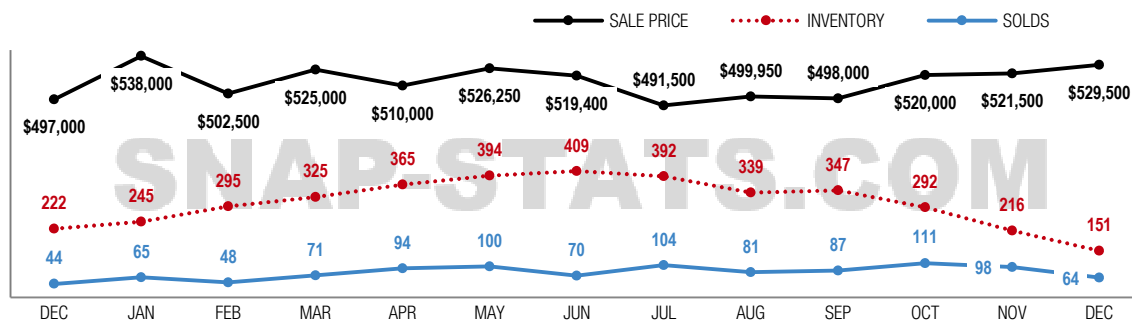
SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	0	0	NA
Downtown	27	19	70%
Fraserview	20	9	45%
GlenBrooke North	2	2	100%
Moody Park	0	0	NA
North Arm	0	0	NA
Quay	18	10	56%
Queensborough	23	7	30%
Queens Park	1	0	NA
Sapperton	5	1	20%
The Heights	0	1	NA*
Uptown	55	15	27%
West End	0	0	NA
TOTAL*	151	64	42%

## Market Summary

- Market Type Indicator **NEW WESTMINSTER ATTACHED**: Sellers Market at 42% Sales Ratio average (4.2 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* \$500,000 to \$600,000 with average 78% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$800,000 to \$900,000, Queensborough, Uptown and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Downtown, Quay and up to 1 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	1	0	NA
800,001 – 900,000	1	0	NA
900,001 – 1,000,000	8	7	88%
1,000,001 – 1,250,000	37	11	30%
1,250,001 – 1,500,000	38	13	34%
1,500,001 – 1,750,000	30	8	27%
1,750,001 – 2,000,000	29	4	14%
2,000,001 – 2,250,000	16	3	19%
2,250,001 – 2,500,000	20	1	5%
2,500,001 – 2,750,000	17	2	12%
2,750,001 – 3,000,000	20	0	NA
3,000,001 – 3,500,000	5	0	NA
3,500,001 – 4,000,000	2	0	NA
4,000,001 & Greater	1	1	100%
<b>TOTAL*</b>	<b>225</b>	<b>50</b>	<b>22%</b>
2 Bedrooms & Less	18	1	6%
3 to 4 Bedrooms	74	24	32%
5 to 6 Bedrooms	84	19	23%
7 Bedrooms & More	49	6	12%
<b>TOTAL*</b>	<b>225</b>	<b>50</b>	<b>22%</b>

SnapStats®	November	December	Variance
Inventory	322	225	-30%
Solds	85	50	-41%
Sale Price	\$1,150,000	\$1,440,476	25%
Sale Price SQFT	\$410	\$488	19%
Sale to List Price Ratio	96%	96%	0%
Days on Market	36	35	-3%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

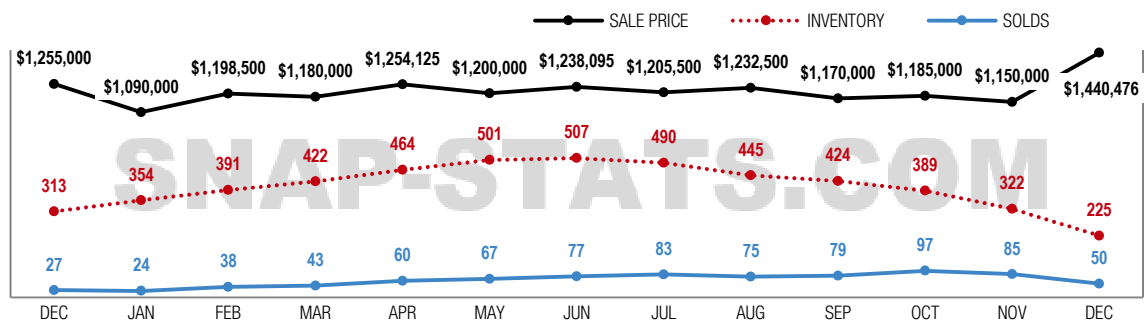
SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	30	11	37%
Canyon Springs	1	0	NA
Cape Horn	4	1	25%
Central Coquitlam	45	16	36%
Chineside	3	0	NA
Coquitlam East	7	0	NA
Coquitlam West	46	4	9%
Eagle Ridge	3	1	33%
Harbour Chines	5	1	20%
Harbour Place	2	0	NA
Hockaday	2	0	NA
Maillardville	36	5	14%
Meadow Brook	3	1	33%
New Horizons	2	2	100%
North Coquitlam	1	0	NA
Park Ridge Estates	0	0	NA
Ranch Park	4	1	25%
River Springs	0	0	NA
Scott Creek	4	0	NA
Summitt View	0	0	NA
Upper Eagle Ridge	2	1	50%
Westwood Plateau	25	6	24%
Westwood Summit	0	0	NA
<b>TOTAL*</b>	<b>225</b>	<b>50</b>	<b>22%</b>

## Market Summary

- Market Type Indicator **COQUITLAM DETACHED**: Sellers Market at 22% Sales Ratio average (2.2 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band\*\* \$900,000 to \$1 mil with average 88% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2.25 mil to \$2.5 mil, Coquitlam West and up to 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Burke Mountain, Central Coquitlam and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	2	1	50%
300,001 – 400,000	16	13	81%
400,001 – 500,000	30	33	110%*
500,001 – 600,000	38	28	74%
600,001 – 700,000	27	19	70%
700,001 – 800,000	28	19	68%
800,001 – 900,000	27	11	41%
900,001 – 1,000,000	17	5	29%
1,000,001 – 1,250,000	15	6	40%
1,250,001 – 1,500,000	4	1	25%
1,500,001 – 1,750,000	1	0	NA
1,750,001 – 2,000,000	1	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
<b>TOTAL*</b>	<b>206</b>	<b>136</b>	<b>66%</b>

0 to 1 Bedroom	44	34	77%
2 Bedrooms	98	68	69%
3 Bedrooms	41	20	49%
4 Bedrooms & Greater	23	14	61%
<b>TOTAL*</b>	<b>206</b>	<b>136</b>	<b>66%</b>

SnapStats®	November	December	Variance
Inventory	343	206	-40%
Solds	110	136	24%
Sale Price	\$566,500	\$560,500	-1%
Sale Price SQFT	\$610	\$586	-4%
Sale to List Price Ratio	97%	97%	0%
Days on Market	28	28	0%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

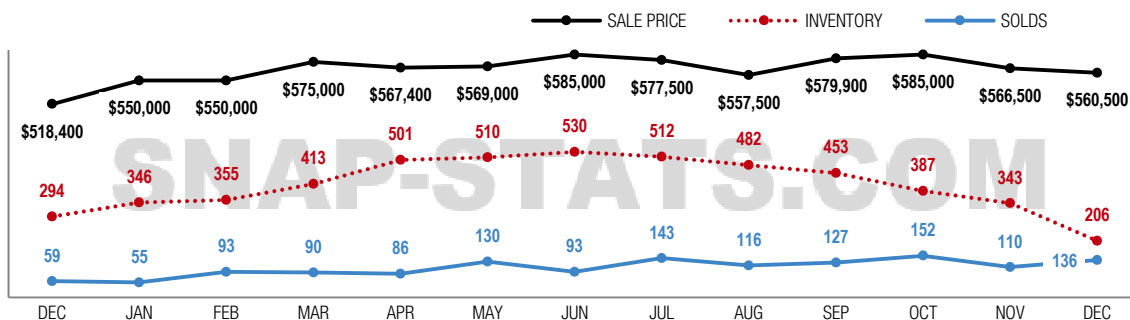
SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	18	13	72%
Canyon Springs	6	12	200%*
Cape Horn	0	0	NA
Central Coquitlam	14	6	43%
Chineside	0	0	NA
Coquitlam East	5	3	60%
Coquitlam West	58	27	47%
Eagle Ridge	2	5	250%*
Harbour Chines	0	0	NA
Harbour Place	0	0	NA
Hockaday	1	0	NA
Maillardville	14	6	43%
Meadow Brook	0	0	NA
New Horizons	9	18	200%*
North Coquitlam	53	35	66%
Park Ridge Estates	0	0	NA
Ranch Park	1	0	NA
River Springs	0	0	NA
Scott Creek	3	2	67%
Summitt View	0	0	NA
Upper Eagle Ridge	2	1	50%
Westwood Plateau	20	8	40%
Westwood Summit	0	0	NA
<b>TOTAL*</b>	<b>206</b>	<b>136</b>	<b>66%</b>

## Market Summary

- Market Type Indicator **COQUITLAM ATTACHED**: Sellers Market at 66% Sales Ratio average (6.6 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$900,000 to \$1 mil, Central / West Coquitlam, Maillardville, Westwood Plateau and 3 bedrooms
- Sellers Best Bet\*\* Selling homes in Burke Mountain, Canyon Springs, New Horizons, North Coquitlam and up to 1 bedrooms

\*\*With minimum inventory of 10 in most instances

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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	1	0	NA
600,001 – 700,000	0	1	NA*
700,001 – 800,000	5	4	80%
800,001 – 900,000	6	6	100%
900,001 – 1,000,000	14	3	21%
1,000,001 – 1,250,000	15	9	60%
1,250,001 – 1,500,000	7	1	14%
1,500,001 – 1,750,000	3	0	NA
1,750,001 – 2,000,000	3	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	2	0	NA
4,000,001 & Greater	0	0	NA
<b>TOTAL*</b>	<b>56</b>	<b>24</b>	<b>43%</b>

2 Bedrooms & Less	5	2	40%
3 to 4 Bedrooms	22	13	59%
5 to 6 Bedrooms	22	6	27%
7 Bedrooms & More	7	3	43%
<b>TOTAL*</b>	<b>56</b>	<b>24</b>	<b>43%</b>

SnapStats®	November	December	Variance
Inventory	101	56	-45%
Solds	28	24	-14%
Sale Price	\$994,500	\$947,500	-5%
Sale Price SQFT	\$454	\$441	-3%
Sale to List Price Ratio	98%	100%	2%
Days on Market	14	40	186%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

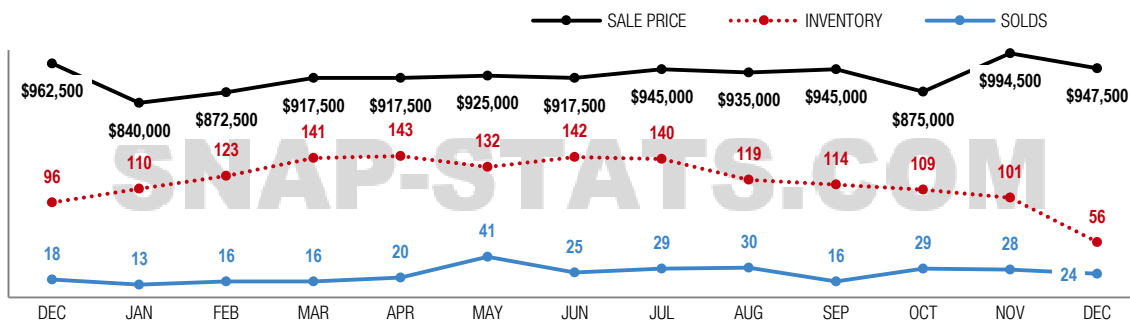
SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	3	0	NA
Central Port Coquitlam	9	3	33%
Citadel	7	4	57%
Glenwood	11	5	45%
Lincoln Park	7	0	NA
Lower Mary Hill	3	0	NA
Mary Hill	2	4	200%*
Oxford Heights	5	4	80%
Riverwood	6	2	33%
Woodland Acres	3	2	67%
<b>TOTAL*</b>	<b>56</b>	<b>24</b>	<b>43%</b>

## Market Summary

- Market Type Indicator **PORT COQUITLAM DETACHED**: Sellers Market at 43% Sales Ratio average (4.3 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 60% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$900,000 to \$1 mil, Central Port Coquitlam and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Selling homes in Glenwood and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



## Compliments of...

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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	1	1	100%
300,001 – 400,000	12	10	83%
400,001 – 500,000	30	21	70%
500,001 – 600,000	21	8	38%
600,001 – 700,000	19	10	53%
700,001 – 800,000	6	3	50%
800,001 – 900,000	4	2	50%
900,001 – 1,000,000	3	1	33%
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	96	56	58%

0 to 1 Bedroom	27	10	37%
2 Bedrooms	40	32	80%
3 Bedrooms	23	9	39%
4 Bedrooms & Greater	6	5	83%
TOTAL*	96	56	58%

SnapStats®	November	December	Variance
Inventory	142	96	-32%
Solds	62	56	-10%
Sale Price	\$488,950	\$485,000	-1%
Sale Price SQFT	\$515	\$465	-10%
Sale to List Price Ratio	98%	98%	0%
Days on Market	25	26	4%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

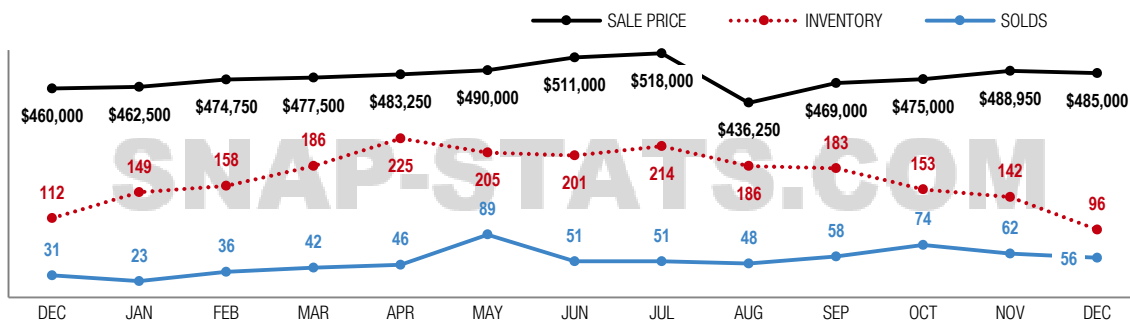
SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	0	1	NA*
Central Port Coquitlam	53	34	64%
Citadel	9	4	44%
Glenwood	17	6	35%
Lincoln Park	2	0	NA
Lower Mary Hill	0	0	NA
Mary Hill	4	1	25%
Oxford Heights	0	0	NA
Riverwood	11	10	91%
Woodland Acres	0	0	NA
TOTAL*	96	56	58%

## Market Summary

- Market Type Indicator **PORT COQUITLAM ATTACHED**: Sellers Market at 58% Sales Ratio average (5.8 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$300,000 to \$400,000 with average 83% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$500,000 to \$600,000, Glenwood and up to 1 bedroom properties
- Sellers Best Bet\*\* Selling homes in Central Port Coquitlam, Riverwood and 2 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	6	2	33%
1,250,001 – 1,500,000	11	4	36%
1,500,001 – 1,750,000	6	0	NA
1,750,001 – 2,000,000	5	1	20%
2,000,001 – 2,250,000	0	1	NA*
2,250,001 – 2,500,000	4	0	NA
2,500,001 – 2,750,000	3	0	NA
2,750,001 – 3,000,000	4	0	NA
3,000,001 – 3,500,000	3	0	NA
3,500,001 – 4,000,000	5	0	NA
4,000,001 & Greater	6	0	NA
TOTAL*	53	8	15%

2 Bedrooms & Less	2	0	NA
3 to 4 Bedrooms	25	4	16%
5 to 6 Bedrooms	20	4	20%
7 Bedrooms & More	6	0	NA
TOTAL*	53	8	15%

SnapStats®	November	December	Variance
Inventory	69	53	-23%
Solds	11	8	-27%
Sale Price	\$1,159,000	\$1,327,500	15%
Sale Price SQFT	\$391	\$417	7%
Sale to List Price Ratio	99%	98%	-1%
Days on Market	22	67	205%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

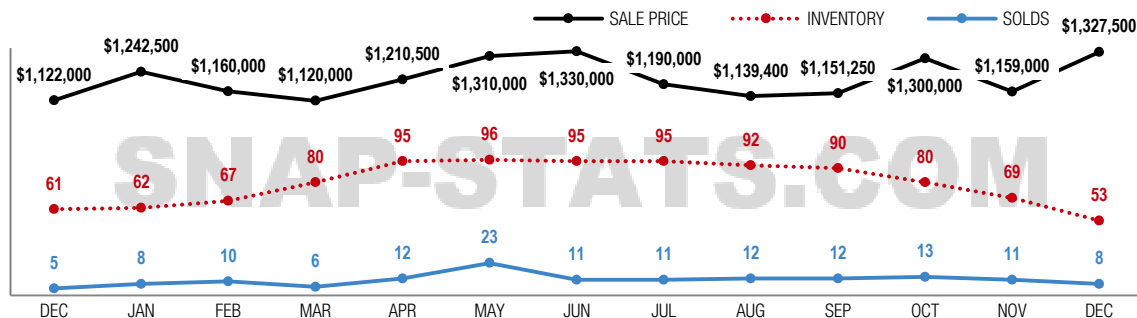
SnapStats®	Inventory	Sales	Sales Ratio
Anmore	17	0	NA
Barber Street	5	1	20%
Belcarra	4	0	NA
College Park	7	2	29%
Glenayre	1	0	NA
Heritage Mountain	5	1	20%
Heritage Woods	4	2	50%
loco	0	0	NA
Mountain Meadows	1	1	100%
North Shore	4	1	25%
Port Moody Centre	5	0	NA
TOTAL*	53	8	15%

## Market Summary

- Market Type Indicator **PORT MOODY DETACHED**: Balanced Market at 15% Sales Ratio average (1.5 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$1.25 mil to \$1.5 mil with average 36% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes with 3 to 4 bedroom properties
- Sellers Best Bet\*\* Selling homes with 5 to 6 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	4	0	NA
400,001 – 500,000	3	0	NA
500,001 – 600,000	9	5	56%
600,001 – 700,000	12	13	108%*
700,001 – 800,000	6	4	67%
800,001 – 900,000	6	2	33%
900,001 – 1,000,000	4	2	50%
1,000,001 – 1,250,000	4	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	49	26	53%

0 to 1 Bedroom	5	1	20%
2 Bedrooms	27	15	56%
3 Bedrooms	12	9	75%
4 Bedrooms & Greater	5	1	20%
TOTAL*	49	26	53%

SnapStats®	November	December	Variance
Inventory	75	49	-35%
Solds	31	26	-16%
Sale Price	\$605,000	\$669,500	11%
Sale Price SQFT	\$550	\$525	-5%
Sale to List Price Ratio	98%	96%	-2%
Days on Market	19	31	63%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

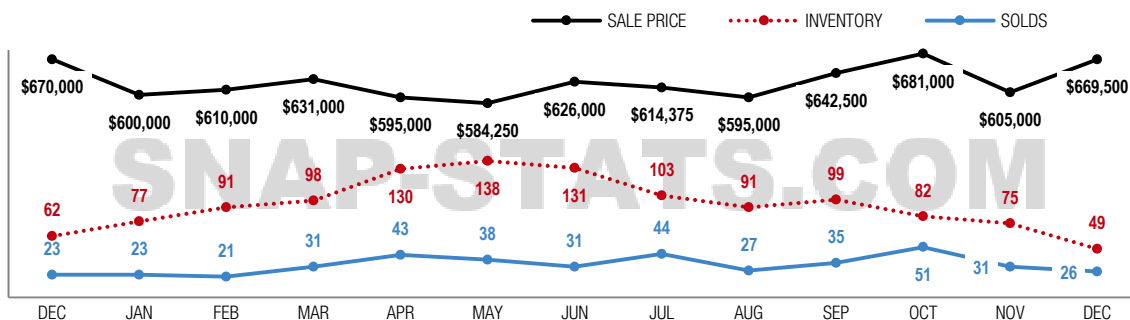
SnapStats®	Inventory	Sales	Sales Ratio
Anmore	0	0	NA
Barber Street	0	0	NA
Belcarra	0	0	NA
College Park	9	3	33%
Glenayre	0	0	NA
Heritage Mountain	4	0	NA
Heritage Woods	1	8	800%*
loco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	4	2	50%
Port Moody Centre	31	13	42%
TOTAL*	49	26	53%

## Market Summary

- Market Type Indicator **PORT MOODY ATTACHED**: Sellers Market at 53% Sales Ratio average (5.3 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band\*\* \$600,000 to \$700,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$500,000 to \$600,000, College Park and 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Heritage Woods and 3 bedroom properties

\*\*With minimum inventory of 10 in most instances

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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	1	NA*
600,001 – 700,000	0	1	NA*
700,001 – 800,000	1	0	NA
800,001 – 900,000	3	5	167%*
900,001 – 1,000,000	5	3	60%
1,000,001 – 1,250,000	3	1	33%
1,250,001 – 1,500,000	1	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	13	11	85%

2 Bedrooms & Less	0	1	NA*
3 to 4 Bedrooms	9	10	111%*
5 to 6 Bedrooms	4	0	NA
7 Bedrooms & More	0	0	NA
TOTAL*	13	11	85%

SnapStats®	November	December	Variance
Inventory	25	13	-48%
Solds	8	11	38%
Sale Price	\$829,000	\$885,000	7%
Sale Price SQFT	\$389	\$388	0%
Sale to List Price Ratio	98%	100%	2%
Days on Market	13	32	146%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

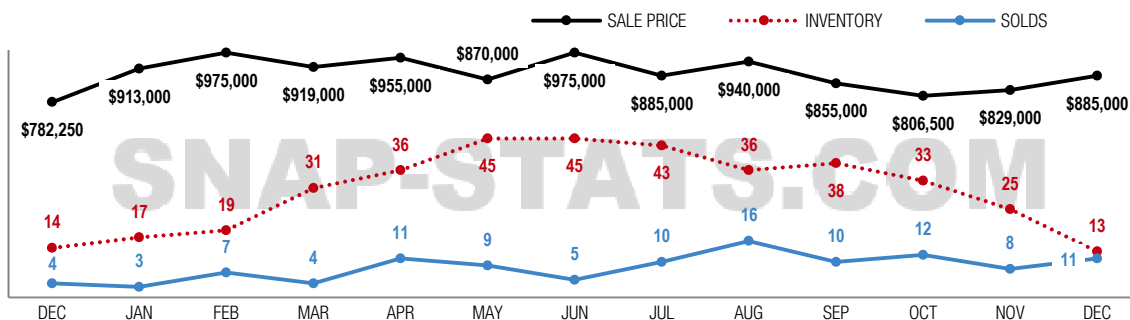
SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	5	4	80%
Mid Meadows	3	4	133%*
North Meadows	1	1	100%
South Meadows	4	2	50%
West Meadows	0	0	NA
TOTAL*	13	11	85%

## Market Summary

- Market Type Indicator **PITT MEADOWS DETACHED**: Sellers Market at 85% Sales Ratio average (8.5 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band\*\* *Insufficient data but with 5 sales \$800,000 to \$900,000*
- Buyers Best Bet\*\* *Insufficient data*
- Sellers Best Bet\*\* Selling homes with 3 to 4 bedrooms

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	2	3	150%*
400,001 – 500,000	6	3	50%
500,001 – 600,000	4	7	175%*
600,001 – 700,000	1	0	NA
700,001 – 800,000	2	0	NA
800,001 – 900,000	1	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	1	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	17	13	76%

0 to 1 Bedroom	2	3	150%*
2 Bedrooms	9	7	78%
3 Bedrooms	6	3	50%
4 Bedrooms & Greater	0	0	NA
TOTAL*	17	13	76%

SnapStats®	November	December	Variance
Inventory	31	17	-45%
Solds	11	13	18%
Sale Price	\$495,000	\$520,000	5%
Sale Price SQFT	\$378	\$448	19%
Sale to List Price Ratio	93%	99%	6%
Days on Market	41	21	-49%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

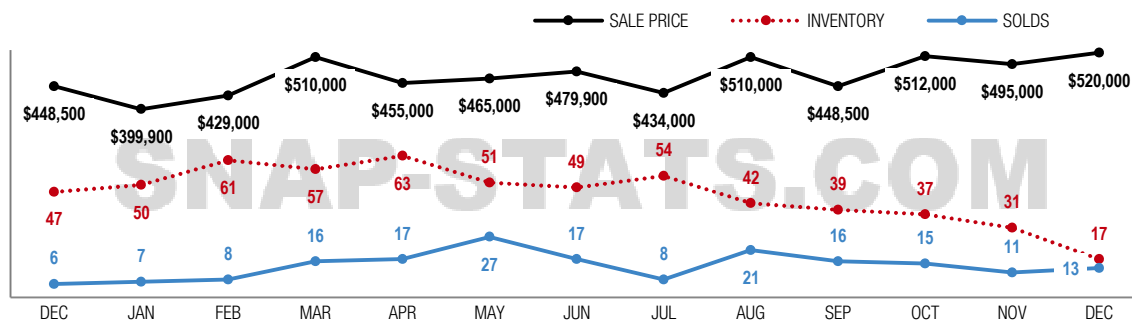
SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	4	5	125%*
Mid Meadows	6	3	50%
North Meadows	4	2	50%
South Meadows	3	2	67%
West Meadows	0	1	NA*
TOTAL*	17	13	76%

## Market Summary

- Market Type Indicator **PITT MEADOWS ATTACHED**: Sellers Market at 76% Sales Ratio average (7.6 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* *Insufficient data but with 7 sales \$500,000 to \$600,000*
- Buyers Best Bet\*\* *Insufficient data*
- Sellers Best Bet\*\* Selling homes with 2 bedrooms

\*\*With minimum inventory of 10 in most instances

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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	4	7	175%*
600,001 – 700,000	12	8	67%
700,001 – 800,000	32	19	59%
800,001 – 900,000	27	11	41%
900,001 – 1,000,000	42	9	21%
1,000,001 – 1,250,000	68	9	13%
1,250,001 – 1,500,000	29	0	NA
1,500,001 – 1,750,000	3	0	NA
1,750,001 – 2,000,000	4	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	5	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	2	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	231	63	27%

2 Bedrooms & Less	16	4	25%
3 to 4 Bedrooms	93	41	44%
5 to 6 Bedrooms	113	15	13%
7 Bedrooms & More	9	3	33%
TOTAL*	231	63	27%

SnapStats®	November	December	Variance
Inventory	320	231	-28%
Solds	84	63	-25%
Sale Price	\$816,000	\$790,000	-3%
Sale Price SQFT	\$311	\$303	-3%
Sale to List Price Ratio	98%	99%	1%
Days on Market	30	33	10%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

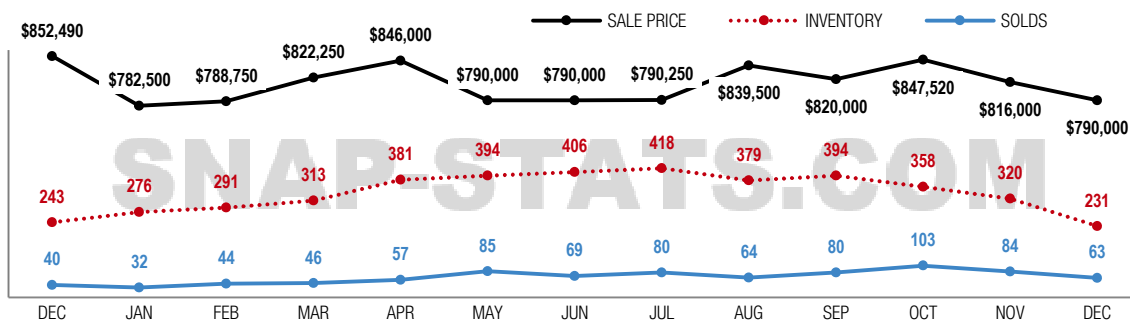
SnapStats®	Inventory	Sales	Sales Ratio
Albion	38	9	24%
Cottonwood	43	13	30%
East Central	19	12	63%
North	0	0	NA
Northeast	2	0	NA
Northwest	19	4	21%
Silver Valley	32	6	19%
Southwest	21	8	38%
Thornhill	15	2	13%
Websters Corners	6	1	17%
West Central	33	8	24%
Whonnock	3	0	NA
TOTAL*	231	63	27%

## Market Summary

- Market Type Indicator **MAPLE RIDGE DETACHED**: Sellers Market at 27% Sales Ratio average (2.7 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$600,000 to \$700,000 with average 67% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1 mil to \$1.25 mil, Thornhill and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Selling homes in East Central, Southwest and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	1	1	100%
200,001 – 300,000	7	4	57%
300,001 – 400,000	31	19	61%
400,001 – 500,000	46	15	33%
500,001 – 600,000	39	13	33%
600,001 – 700,000	35	3	9%
700,001 – 800,000	6	3	50%
800,001 – 900,000	2	1	50%
900,001 – 1,000,000	2	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	169	59	35%

0 to 1 Bedroom	20	10	50%
2 Bedrooms	79	26	33%
3 Bedrooms	57	19	33%
4 Bedrooms & Greater	13	4	31%
TOTAL*	169	59	35%

SnapStats®	November	December	Variance
Inventory	217	169	-22%
Solds	68	59	-13%
Sale Price	\$418,500	\$449,900	8%
Sale Price SQFT	\$353	\$404	14%
Sale to List Price Ratio	97%	98%	1%
Days on Market	20	31	55%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

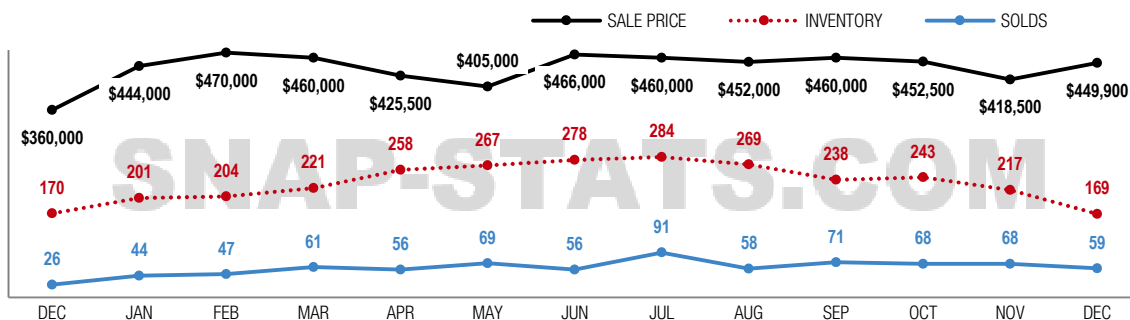
SnapStats®	Inventory	Sales	Sales Ratio
Albion	17	7	41%
Cottonwood	25	8	32%
East Central	65	22	34%
North	0	0	NA
Northeast	0	0	NA
Northwest	5	2	40%
Silver Valley	9	0	NA
Southwest	3	0	NA
Thornhill	2	0	NA
Websters Corners	0	0	NA
West Central	43	20	47%
Whonnock	0	0	NA
TOTAL*	169	59	35%

## Market Summary

- Market Type Indicator **MAPLE RIDGE ATTACHED**: Sellers Market at 35% Sales Ratio average (3.5 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$300,000 to \$400,000 with average 61% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$600,000 to \$700,000, Cottonwood, East Central and minimum 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Albion, West Central and up to 1 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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