

Fraser Valley Edition Supplemental Report

For detailed stats by neighbourhood, price and style of home refer to the Monthly Report

Historic Annual Statistics

Past Year Monthly Statistics

Year-to-Date Monthly Statistics



December 2019

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YTD AND HISTORIC STATISTICS

Surrey
South Surrey
White Rock
North Delta
Cloverdale
Langley
Abbotsford
Mission

HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2008	NA	NA	1,925	500,000	197	96	40
2009	NA	NA	2,802	495,000	184	97	41
2010	NA	NA	2,581	511,500	198	98	38
2011	NA	NA	2,672	528,656	205	96	30
2012	NA	NA	2,316	540,000	214	97	27
2013	14	14,862	2,051	552,346	219	97	30
2014	17	14,461	2,414	570,471	225	98	29
2015	38	10,040	3,638	662,389	254	99	19
2016	37	9,663	3,103	825,350	328	101	16
2017	30	9,091	2,673	914,575	370	99	18
2018	18	9,637	1,679	994,542	390	99	22
11 YR AVG	NA	NA	2532	\$644,984	\$253	98%	28

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	27	558	150	977,500	374	98	35
February	23	569	133	995,000	393	100	17
March	29	618	179	1,020,000	397	97	16
April	22	781	171	1,066,500	410	98	11
May	25	878	217	999,999	408	100	11
June	16	935	150	999,500	398	100	15
July	13	976	130	967,500	397	98	19
August	13	968	126	992,750	378	98	22
September	12	957	114	996,250	382	100	24
October	14	945	134	979,500	389	98	32
November	11	867	98	955,000	389	97	28
December	13	585	77	985,000	367	99	30
ANNUAL AVG	18%	803	140	\$994,542	\$390	99%	22

2019 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	10	704	70	918,000	371	98	40
February	14	721	102	1,018,000	366	98	24
March	19	741	143	1,014,285	386	98	26
April	16	895	144	1,000,000	364	98	22
May	16	973	160	970,000	371	97	19
June	14	978	141	965,000	382	97	24
July	14	1,013	140	931,000	396	98	32
August	16	971	153	960,000	376	96	32
September	20	955	187	995,000	353	98	27
October	21	895	191	970,000	373	97	23
November	20	803	164	1,007,857	375	96	30
December	32	525	166	1,056,250	350	96	34
YTD AVG	18%	848	147	\$983,783	\$372	97%	28

***MARKET TYPE INDICATOR BLUE:** BUYERS MARKET: 0-11% **WHITE:** BALANCED MARKET 12-20% **SILVER:** SELLERS MARKET: 21%+
 ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2008	NA	NA	1,911	262,000	221	97	31
2009	NA	NA	2,093	255,000	207	96	41
2010	NA	NA	2,001	254,200	217	98	37
2011	NA	NA	1,857	260,000	217	96	38
2012	NA	NA	1,726	263,000	214	97	42
2013	13	12,943	1,705	263,859	208	97	45
2014	13	12,636	1,792	249,335	213	97	40
2015	19	12,530	2,282	280,521	218	97	39
2016	49	7,224	3,423	306,563	263	100	16
2017	82	5,222	4,208	375,491	360	102	10
2018	42	8,179	2,795	451,346	431	100	15
11 YR AVG	NA	NA	2345	\$292,847	\$252	98%	32

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	86	299	256	425,000	434	106	10
February	72	351	252	446,500	439	104	7
March	75	401	301	439,900	474	104	8
April	57	529	301	460,000	457	102	8
May	46	674	309	458,000	446	102	9
June	38	714	272	490,000	447	100	12
July	26	824	213	450,000	428	98	15
August	28	854	242	440,500	420	98	14
September	18	940	166	460,750	423	97	24
October	21	955	204	442,500	386	97	19
November	17	920	160	424,000	429	98	25
December	17	718	119	479,000	390	97	34
ANNUAL AVG	42%	682	233	\$451,346	431	100%	15

2019 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	18	777	143	405,000	407	95	36
February	18	861	159	442,000	394	98	24
March	22	940	208	435,000	409	97	20
April	24	1,015	239	482,500	427	97	23
May	26	1,030	270	465,000	406	97	23
June	21	1,011	209	463,000	393	97	23
July	26	1,004	257	436,500	378	97	22
August	21	980	201	464,000	407	97	24
September	22	964	215	415,000	397	98	29
October	33	888	289	449,000	426	100	23
November	31	776	237	417,500	418	97	27
December	38	555	210	447,500	422	98	36
YTD AVG	25%	900	220	\$443,500	\$407	97%	26

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2008	NA	NA	679	765,000	282	97	40
2009	NA	NA	1,134	686,950	259	99	45
2010	NA	NA	1,088	735,000	286	98	33
2011	NA	NA	1,579	825,000	312	97	22
2012	NA	NA	981	835,000	326	97	35
2013	13	8,053	1,084	823,263	280	96	44
2014	20	6,827	1,339	873,196	300	97	34
2015	34	5,448	1,788	1,036,483	358	98	22
2016	33	5,203	1,601	1,392,104	488	99	20
2017	17	6,591	1,094	1,358,708	493	97	30
2018	11	7,045	738	1,335,324	481	95	37
11 YR AVG	NA	NA	1191	\$969,639	\$351	97%	33

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	13	457	61	1,245,000	471	98	57
February	16	513	80	1,349,000	495	97	23
March	15	539	82	1,357,976	522	96	33
April	12	586	72	1,371,500	492	95	28
May	9	683	63	1,300,000	485	95	23
June	9	716	64	1,383,750	488	99	24
July	11	688	78	1,550,000	489	93	42
August	8	628	51	1,375,000	478	93	32
September	6	637	36	1,395,000	503	96	61
October	9	624	58	1,209,000	492	94	36
November	11	562	60	1,327,660	478	95	43
December	8	412	33	1,160,000	379	93	43
ANNUAL AVG	11%	587	62	\$1,335,324	481	95%	37

2019 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	5	501	23	1,140,000	442	95	48
February	7	548	38	1,300,000	479	93	29
March	10	589	59	1,280,000	435	99	18
April	9	658	61	1,175,000	445	93	35
May	10	716	71	1,249,000	430	97	33
June	10	693	72	1,300,000	398	95	48
July	11	649	73	1,250,000	446	96	37
August	10	612	59	1,300,000	429	95	44
September	10	610	63	1,337,500	390	96	40
October	13	561	73	1,200,000	461	94	54
November	15	501	73	1,190,000	448	93	41
December	17	358	61	1,298,800	419	96	51
YTD AVG	11%	583	61	\$1,251,692	\$435	95%	40

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2008	NA	NA	729	331,250	268	97	40
2009	NA	NA	983	327,000	250	96	43
2010	NA	NA	897	344,900	267	97	35
2011	NA	NA	929	349,000	269	97	41
2012	NA	NA	882	351,750	266	96	42
2013	13	7,351	965	354,549	284	96	53
2014	16	7,215	1,159	357,652	290	97	41
2015	26	5,880	1,473	370,665	293	98	35
2016	62	3,157	1,874	428,492	357	100	15
2017	59	3,012	1,766	515,945	429	100	12
2018	31	4,590	1,284	592,971	464	99	21
11 YR AVG	NA	NA	1176	\$393,107	\$312	98%	34

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	48	199	95	579,000	475	100	13
February	51	230	117	631,750	477	102	11
March	42	289	121	590,000	453	98	7
April	43	352	150	630,000	503	99	10
May	38	424	162	619,950	482	101	14
June	24	438	107	569,900	476	99	24
July	29	441	127	590,000	455	98	24
August	22	405	91	590,100	441	96	34
September	21	469	98	589,000	454	98	25
October	16	504	82	586,500	471	98	25
November	16	467	76	549,450	425	98	34
December	16	372	58	590,000	452	98	34
ANNUAL AVG	31%	383	107	\$592,971	464	99%	21

2019 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	13	453	61	480,000	404	96	38
February	16	471	76	560,000	483	95	19
March	21	512	106	549,250	428	96	29
April	18	582	107	581,500	452	97	25
May	21	618	130	595,000	423	97	24
June	16	617	100	583,150	415	97	35
July	20	582	115	589,000	438	98	31
August	20	553	108	518,000	453	97	42
September	21	579	119	535,000	429	97	27
October	24	540	131	529,000	407	95	33
November	25	478	120	563,750	435	97	26
December	28	325	92	536,500	427	98	32
YTD AVG	20%	526	105	\$551,679	\$433	97%	30

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2008	NA	NA	453	475,000	224	97	29
2009	NA	NA	540	455,000	213	97	27
2010	NA	NA	519	475,000	220	97	19
2011	NA	NA	596	507,750	228	98	15
2012	NA	NA	479	521,000	241	98	21
2013	20	2,269	465	525,125	236	98	25
2014	29	2,067	589	559,021	249	98	22
2015	65	1,251	785	639,625	284	101	9
2016	46	1,858	708	839,396	371	101	15
2017	37	1,699	619	912,454	399	100	17
2018	21	1,991	383	930,738	408	98	18
11 YR AVG	NA	NA	558	\$621,828	\$279	98%	20

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	20	102	20	929,950	418	96	32
February	41	96	39	975,000	406	100	6
March	36	118	42	963,000	423	101	9
April	22	161	36	935,000	437	99	12
May	19	199	38	967,000	417	99	14
June	15	219	32	938,500	411	98	10
July	16	208	34	979,000	437	98	22
August	17	179	30	943,400	414	97	36
September	13	196	25	905,000	405	95	18
October	15	196	30	869,000	364	97	19
November	23	175	41	910,000	391	97	29
December	11	142	16	854,000	374	97	10
ANNUAL AVG	21%	166	32	\$930,738	408	98%	18

2019 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	16	140	22	871,000	380	98	53
February	18	147	26	882,000	415	98	21
March	29	146	42	911,000	389	95	14
April	16	185	30	928,500	410	97	18
May	15	226	34	923,789	380	98	17
June	16	237	38	940,000	401	96	23
July	22	219	49	899,000	398	95	19
August	23	209	48	932,500	402	99	49
September	18	182	33	881,000	406	98	13
October	34	151	52	886,500	409	99	29
November	23	141	33	937,000	395	98	31
December	54	84	45	900,000	380	101	24
YTD AVG	24%	172	38	\$907,691	\$397	98%	26

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2008	NA	NA	53	280,000	216	95	25
2009	NA	NA	95	284,000	206	95	36
2010	NA	NA	119	379,900	246	103	15
2011	NA	NA	112	296,450	231	96	32
2012	NA	NA	90	386,500	232	97	26
2013	19	664	120	362,879	246	98	40
2014	14	858	122	357,713	250	98	41
2015	28	717	188	396,729	280	99	24
2016	61	501	304	386,467	410	101	28
2017	57	402	203	460,954	396	100	22
2018	34	508	146	529,625	422	100	16
11 YR AVG	NA	NA	141	\$374,656	\$285	98%	28

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	58	24	14	544,450	456	100	15
February	65	20	13	533,000	414	101	11
March	29	31	9	428,000	372	100	7
April	67	27	18	551,500	433	102	11
May	43	40	17	520,000	416	104	7
June	32	41	13	527,000	422	99	17
July	17	47	8	655,000	448	99	12
August	19	52	10	594,550	452	99	19
September	13	56	7	520,000	404	98	7
October	20	55	11	532,000	463	102	32
November	17	65	11	434,999	380	99	18
December	30	50	15	515,000	399	96	31
ANNUAL AVG	34%	42	12	\$529,625	422	100%	16

2019 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	17	54	9	390,000	473	98	60
February	14	59	8	425,000	416	97	19
March	19	70	13	450,000	495	96	7
April	24	70	17	444,000	535	99	22
May	28	69	19	496,000	538	99	27
June	29	63	18	410,000	470	98	33
July	22	64	14	557,500	425	98	22
August	18	66	12	471,250	358	98	24
September	21	63	13	590,000	404	97	28
October	22	67	15	605,000	423	96	33
November	28	60	17	468,000	561	96	25
December	29	42	12	499,950	436	100	40
YTD AVG	23%	62	14	\$483,892	\$461	98%	28

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2008	NA	NA	521	529,000	196	99	38
2009	NA	NA	848	515,000	187	99	29
2010	NA	NA	729	548,000	197	100	31
2011	NA	NA	722	545,758	196	97	33
2012	NA	NA	620	545,000	200	98	31
2013	21	2,824	589	553,788	204	98	34
2014	29	2,511	735	587,792	215	99	26
2015	57	1,683	872	646,653	228	99	14
2016	59	1,600	927	819,822	299	101	13
2017	54	1,323	714	913,079	344	101	11
2018	29	1,803	491	970,862	363	99	18
11 YR AVG	NA	NA	706	\$652,250	\$239	99%	25

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	30	87	26	1,034,444	329	99	17
February	38	94	36	978,000	356	101	11
March	49	109	53	980,000	364	99	12
April	44	134	59	995,000	382	101	7
May	32	169	54	972,500	393	100	8
June	26	188	48	1,019,000	357	97	15
July	25	187	46	942,500	368	99	14
August	21	179	37	920,000	397	99	32
September	20	191	38	977,500	352	99	22
October	19	188	36	998,900	326	99	20
November	21	165	34	904,500	368	98	25
December	21	112	24	928,000	362	98	35
ANNUAL AVG	29%	150	41	\$970,862	363	99%	18

2019 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	21	121	26	982,500	327	98	29
February	25	124	31	960,000	354	98	14
March	22	150	33	970,000	363	99	14
April	22	180	39	995,000	372	100	20
May	30	181	54	966,000	349	99	16
June	28	173	48	940,000	348	99	15
July	23	196	46	925,000	342	97	24
August	24	176	42	951,000	348	100	19
September	28	155	44	944,250	358	99	32
October	31	131	40	950,000	361	98	47
November	30	115	35	960,000	358	98	63
December	43	70	30	977,500	349	97	18
YTD AVG	27%	148	39	\$960,104	\$352	99%	26

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2008	NA	NA	456	327,250	231	98	32
2009	NA	NA	539	311,000	214	98	32
2010	NA	NA	495	324,000	233	100	30
2011	NA	NA	468	318,700	227	98	38
2012	NA	NA	479	312,250	223	98	42
2013	18	2,632	466	300,995	222	97	49
2014	19	2,800	521	319,223	225	98	40
2015	37	2,179	761	324,241	231	99	29
2016	96	1,106	1,060	387,488	300	103	10
2017	103	1,013	1,029	464,083	382	102	8
2018	50	1,910	827	541,021	417	101	14
11 YR AVG	NA	NA	646	\$357,296	\$264	99%	29

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	90	63	57	550,000	389	103	12
February	84	82	69	555,000	446	103	6
March	76	115	87	570,500	434	104	7
April	70	145	102	549,250	432	100	7
May	52	161	83	545,000	444	103	8
June	41	170	69	556,000	434	100	13
July	41	186	76	518,500	421	98	12
August	33	192	63	528,000	420	100	20
September	24	215	52	547,500	394	99	20
October	29	220	64	527,500	412	99	14
November	28	207	57	525,000	385	99	26
December	31	154	48	520,000	390	98	24
ANNUAL AVG	50%	159	69	\$541,021	417	101%	14

2019 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	30	156	47	480,000	426	96	41
February	34	166	57	500,000	402	100	16
March	39	176	68	526,000	408	101	13
April	47	176	83	510,000	380	98	15
May	34	190	64	502,500	409	99	17
June	26	204	53	516,000	387	98	17
July	29	214	61	528,000	396	99	16
August	34	177	61	530,000	396	98	31
September	31	182	56	526,500	395	98	19
October	41	165	67	515,000	414	98	13
November	39	142	56	477,500	447	99	27
December	71	82	58	502,500	396	100	29
YTD AVG	38%	169	61	\$509,500	\$405	99%	21

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2008	NA	NA	1,098	524,900	209	99	38
2009	NA	NA	1,389	500,000	199	98	34
2010	NA	NA	1,006	525,000	216	98	30
2011	NA	NA	1,236	540,000	215	98	29
2012	NA	NA	1,225	554,800	215	98	31
2013	25	4,640	1,255	561,239	226	98	32
2014	30	4,539	1,359	593,075	236	98	22
2015	64	2,852	1,698	652,648	259	100	12
2016	70	2,726	1,794	830,496	337	102	13
2017	51	2,827	1,407	927,396	387	100	15
2018	26	4,062	949	994,038	407	98	21
11 YR AVG	NA	NA	1311	\$654,872	\$264	99%	25

2018 MONTHLY STATISTICS⁹⁶

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	44	178	79	980,000	426	99	35
February	42	195	82	1,010,000	421	103	14
March	39	229	90	1,012,450	388	98	8
April	30	314	94	1,100,000	410	101	11
May	26	396	103	1,050,000	414	100	13
June	25	410	102	1,060,000	426	98	16
July	19	410	77	1,010,000	412	97	25
August	16	395	65	979,000	413	98	26
September	17	427	71	950,000	434	97	23
October	15	449	68	920,000	379	97	20
November	16	393	63	897,000	381	97	29
December	21	266	55	960,000	377	96	34
ANNUAL AVG	26%	339	79	\$994,038	407	98%	21

2019 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	17	298	52	957,000	357	96	39
February	19	308	59	999,999	388	97	27
March	18	357	65	922,000	357	97	18
April	22	396	86	921,050	390	99	17
May	20	434	87	949,888	418	97	13
June	17	450	76	950,000	365	97	25
July	23	419	96	950,000	381	96	25
August	23	384	88	923,250	366	97	36
September	22	392	88	960,000	363	97	34
October	36	334	119	975,000	386	98	21
November	28	296	82	980,750	420	100	27
December	33	196	65	975,000	416	98	36
YTD AVG	23%	355	80	\$955,328	\$384	97%	27

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2008	NA	NA	1,082	270,000	228	98	27
2009	NA	NA	1,239	265,000	213	98	36
2010	NA	NA	1,018	274,000	221	98	33
2011	NA	NA	996	284,000	216	98	38
2012	NA	NA	1,000	277,000	215	97	41
2013	18	5,596	1,015	267,444	214	98	42
2014	21	5,932	1,281	283,303	222	98	32
2015	37	4,343	1,516	292,075	236	99	29
2016	82	2,448	1,982	339,763	284	102	11
2017	114	1,981	2,241	422,108	358	101	7
2018	47	4,273	1,650	473,341	406	99	15
11 YR AVG	NA	NA	1365	\$313,458	\$256	99%	28

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	81	132	107	450,000	391	100	10
February	88	162	143	470,000	411	100	7
March	93	196	182	493,000	416	101	8
April	56	277	156	506,994	429	101	8
May	54	333	180	475,250	396	101	8
June	38	406	153	475,000	411	99	11
July	32	427	138	465,000	387	98	13
August	26	453	118	490,000	417	99	19
September	19	523	101	465,000	404	100	22
October	26	531	137	474,000	395	97	23
November	29	480	141	470,900	391	96	26
December	27	353	94	444,950	426	99	25
ANNUAL AVG	47%	356	138	\$473,341	406	99%	15

2019 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	28	397	113	483,000	420	99	29
February	27	423	116	511,000	415	98	16
March	31	467	146	470,500	409	98	16
April	29	555	160	489,950	413	98	17
May	28	598	166	474,950	398	98	20
June	23	570	133	505,000	417	97	22
July	26	578	151	508,500	384	98	27
August	27	538	144	486,500	396	98	26
September	31	527	161	487,500	393	98	28
October	35	502	174	494,999	405	96	23
November	36	446	159	523,714	400	99	23
December	41	314	129	530,000	432	97	26
YTD AVG	30%	493	146	\$497,134	\$407	98%	23

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2008	NA	NA	1,107	424,000	172	97	39
2009	NA	NA	1,235	404,000	162	96	38
2010	NA	NA	1,034	424,000	168	98	34
2011	NA	NA	965	424,000	165	97	39
2012	NA	NA	990	415,000	165	97	39
2013	16	5,942	985	417,466	162	97	34
2014	22	5,068	1,117	428,271	168	98	28
2015	38	4,099	1,493	466,583	185	99	20
2016	55	3,616	1,915	610,708	244	103	13
2017	42	3,568	1,475	714,458	285	101	15
2018	26	4,145	1,002	766,917	307	99	19
11 YR AVG	NA	NA	1211	\$499,582	\$198	98%	29

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	25	257	65	720,000	300	97	32
February	41	263	107	770,000	298	99	17
March	48	251	120	786,000	309	99	10
April	36	300	109	781,000	320	100	11
May	34	351	119	805,000	320	101	8
June	25	385	97	784,500	328	99	18
July	16	417	66	809,000	311	99	17
August	19	404	76	758,500	315	95	18
September	14	442	61	730,000	305	98	16
October	18	417	76	750,000	306	99	16
November	14	388	55	735,000	296	99	21
December	19	270	51	774,000	275	100	42
ANNUAL AVG	26%	345	84	\$766,917	307	99%	19

2019 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	13	274	36	704,000	300	96	31
February	22	277	61	755,000	274	98	20
March	21	343	72	790,000	292	98	7
April	22	396	87	777,500	306	98	16
May	21	472	100	790,500	291	99	13
June	16	518	83	815,000	305	99	16
July	22	471	104	765,000	297	98	19
August	16	463	76	760,000	297	98	37
September	14	460	65	769,000	292	97	28
October	20	436	86	770,000	280	99	26
November	20	375	74	763,250	296	98	42
December	35	213	75	750,000	297	99	53
YTD AVG	20%	392	77	\$767,438	\$294	98%	26

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2008	NA	NA	952	210,000	187	96	34
2009	NA	NA	971	198,000	165	97	44
2010	NA	NA	946	195,000	172	98	42
2011	NA	NA	867	199,619	165	97	49
2012	NA	NA	823	193,000	155	97	49
2013	14	5,989	851	193,133	164	96	45
2014	16	5,446	828	198,325	167	97	50
2015	23	4,921	1,096	206,813	173	97	37
2016	61	2,789	1,656	231,108	205	100	16
2017	88	2,108	1,808	267,546	253	100	11
2018	43	3,989	1,349	345,025	321	100	17
11 YR AVG	NA	NA	1104	\$221,597	\$193	98%	36

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	74	113	84	300,500	288	103	6
February	84	135	114	347,950	311	106	7
March	85	182	154	376,250	353	105	7
April	68	247	168	357,500	339	102	7
May	48	348	166	356,000	347	99	10
June	32	388	126	366,100	333	100	14
July	27	422	113	347,000	308	97	18
August	18	438	78	335,000	325	98	26
September	19	480	90	324,500	322	97	24
October	20	472	94	338,500	297	97	28
November	18	437	77	351,000	324	98	29
December	26	327	85	340,000	302	97	32
ANNUAL AVG	43%	332	112	\$345,025	321	100%	17

2019 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	18	396	72	328,500	299	95	41
February	27	376	102	341,850	317	98	23
March	22	430	95	365,500	324	97	25
April	30	451	135	349,000	298	97	22
May	27	530	143	370,056	305	98	27
June	23	537	124	353,700	347	99	16
July	26	481	124	340,000	311	95	23
August	25	446	113	333,333	333	96	37
September	24	456	109	354,900	329	99	37
October	28	432	119	345,000	323	97	19
November	33	365	121	360,000	335	97	23
December	33	261	85	308,000	296	97	39
YTD AVG	26%	430	112	\$345,820	\$318	97%	28

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2008	NA	NA	507	385,000	168	99	44
2009	NA	NA	575	368,000	154	98	49
2010	NA	NA	478	384,000	158	97	43
2011	NA	NA	492	360,300	159	97	50
2012	NA	NA	448	350,000	156	97	54
2013	15	3,249	478	349,638	154	98	49
2014	18	3,056	559	379,929	160	97	42
2015	33	2,417	765	406,112	172	98	27
2016	50	1,867	935	511,048	225	102	17
2017	44	1,668	731	615,658	262	100	17
2018	28	2,029	500	671,854	289	99	25
11 YR AVG	NA	NA	588	\$434,685	\$187	98%	38

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	49	92	45	685,000	290	100	23
February	43	105	45	685,000	291	99	9
March	48	109	52	679,500	298	100	12
April	45	134	60	727,750	305	100	13
May	36	178	64	709,500	295	98	15
June	17	207	35	645,000	323	99	19
July	17	224	38	681,500	293	98	36
August	23	205	47	650,000	278	100	29
September	14	218	31	675,000	285	99	41
October	17	206	36	659,500	278	97	36
November	16	195	32	659,500	268	96	25
December	10	156	15	605,000	258	96	39
ANNUAL AVG	28%	169	42	\$671,854	289	99%	25

2019 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	12	170	21	615,000	256	95	85
February	23	164	37	679,000	272	99	39
March	28	174	48	697,000	287	96	27
April	20	205	42	622,500	289	98	13
May	24	225	55	640,000	261	98	20
June	20	234	46	666,250	275	101	26
July	21	228	49	620,000	267	98	17
August	20	226	45	695,000	273	97	40
September	18	227	40	629,500	264	97	51
October	23	206	48	678,000	293	98	31
November	35	148	52	640,000	250	98	34
December	15	138	21	675,000	254	99	71
YTD AVG	22%	195	42	\$654,771	\$270	98%	38

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2008	NA	NA	70	239,450	195	96	41
2009	NA	NA	87	235,000	167	98	110
2010	NA	NA	95	218,000	171	97	74
2011	NA	NA	68	191,000	164	96	51
2012	NA	NA	49	185,000	169	97	58
2013	9	744	70	173,913	157	95	86
2014	7	742	54	181,408	155	89	101
2015	18	650	113	212,804	166	98	72
2016	40	434	165	265,634	215	100	26
2017	77	220	148	317,800	261	99	11
2018	39	321	122	379,850	299	100	23
11 YR AVG	NA	NA	95	\$236,351	\$193	97%	59

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	33	18	6	433,000	259	104	10
February	33	21	7	380,000	353	109	8
March	64	25	16	372,000	288	101	17
April	59	27	16	479,749	331	97	13
May	64	25	16	400,000	274	100	12
June	56	27	15	350,000	308	100	24
July	24	33	8	397,500	334	99	5
August	36	28	10	407,500	338	98	34
September	37	27	10	432,450	312	99	33
October	18	33	6	335,000	301	97	25
November	16	32	5	341,000	257	92	35
December	28	25	7	230,000	229	98	65
ANNUAL AVG	39%	27	10	\$379,850	299	100%	23

2019 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	8	24	2	389,750	271	99	40
February	19	32	6	478,000	323	99	16
March	25	40	10	372,000	293	97	27
April	26	46	12	365,000	296	97	14
May	20	54	11	440,000	318	98	14
June	38	47	18	481,500	307	99	17
July	9	57	5	514,900	261	100	44
August	27	49	13	440,000	224	98	53
September	12	52	6	493,700	238	99	52
October	30	46	14	502,450	270	99	31
November	42	36	15	422,000	278	99	44
December	38	34	13	465,000	286	97	11
YTD AVG	25%	43	10	\$447,025	\$280	98%	30

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