

Metro Vancouver Edition Supplemental Report

For detailed stats by neighbourhood, price and style of home refer to the Monthly Report

Historic Annual Statistics

Past Year Monthly Statistics

Year-to-Date Monthly Statistics



December 2019

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YTD AND HISTORIC STATISTICS

Downtown
Westside
Eastside
North Vancouver
West Vancouver
Richmond
Tsawwassen
Ladner

HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2008	NA	NA	2,172	417,000	621	97	26
2009	NA	NA	3,359	430,000	596	97	23
2010	NA	NA	2,817	428,000	635	98	29
2011	NA	NA	2,793	457,500	656	98	26
2012	16	NA	2,174	490,000	651	98	31
2013	21	10,913	2,267	477,729	623	98	33
2014	27	10,205	2,683	501,129	642	97	25
2015	49	7,053	3,262	547,921	711	100	15
2016	65	4,809	2,944	669,417	871	103	10
2017	59	4,549	2,655	780,229	1,029	101	10
2018	28	7,322	1,810	833,742	1,080	99	16
11 YR AVG	NA	NA	2631	\$548,424	\$738	99%	22

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	41	327	135	950,000	1,145	100	11
February	50	373	185	922,500	1,105	103	9
March	45	415	187	840,000	1,135	100	9
April	36	554	199	840,000	1,120	99	9
May	28	672	189	822,000	1,044	103	9
June	23	687	156	870,500	1,159	99	15
July	21	687	144	812,500	1,062	100	17
August	24	627	152	794,000	1,094	99	17
September	17	754	126	843,500	1,043	97	19
October	17	836	143	750,000	979	95	16
November	15	804	117	810,000	1,042	97	24
December	13	586	77	749,900	1,034	94	34
ANNUAL AVG	28%	610	151	\$833,742	\$1,080	99%	16

2019 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	12	708	85	736,000	1,059	95	30
February	11	823	92	845,000	1,099	97	17
March	13	902	120	767,500	985	97	20
April	13	969	126	740,000	991	95	21
May	17	944	162	750,000	1,004	97	16
June	15	898	137	719,000	947	99	22
July	20	826	167	765,000	1,005	96	25
August	25	704	176	730,000	953	97	25
September	23	754	170	845,450	1,070	95	24
October	28	716	199	735,000	1024	98	19
November	28	630	176	759,500	1,029	97	24
December	32	438	139	768,000	1,024	101	22
YTD AVG	20%	776	146	\$763,371	\$1,016	97%	22

*MARKET TYPE INDICATOR BLUE: BUYERS MARKET: 0-11% WHITE: BALANCED MARKET 12-20% SILVER: SELLERS MARKET: 21%+
ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2008	NA	NA	1,011	1,460,000	513	97	28
2009	NA	NA	1,909	1,440,000	487	97	27
2010	NA	NA	1,744	1,698,950	578	100	18
2011	NA	NA	1,960	2,069,000	712	103	13
2012	12	NA	1,228	2,060,000	726	95	23
2013	17	9,613	1,645	2,182,117	724	92	33
2014	20	8,932	1,778	2,423,997	796	98	24
2015	29	7,087	2,030	2,849,203	924	100	17
2016	25	6,334	1,588	3,470,912	1,164	101	18
2017	14	7,535	1,058	3,411,288	1,170	96	26
2018	8	8,583	706	3,103,014	1,092	95	33
11 YR AVG	NA	NA	1514	\$2,378,953	\$808	98%	24

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	8	597	45	3,600,000	1,238	93	47
February	8	686	52	3,459,166	1,211	94	22
March	7	721	54	2,981,500	1,057	94	23
April	9	799	70	2,965,000	1,051	95	28
May	11	811	91	3,200,000	1,134	94	15
June	10	780	79	2,998,000	1,079	100	27
July	7	761	57	2,805,000	1,019	95	33
August	8	710	59	2,900,000	1,029	91	56
September	5	754	39	2,900,000	1,035	94	49
October	9	740	65	3,470,000	1,164	92	38
November	9	692	61	2,820,000	977	94	31
December	6	532	34	3,137,500	1,106	98	22
ANNUAL AVG	8%	715	59	\$3,103,014	\$1,092	95%	33

2019 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	6	634	35	2,705,000	887	90	53
February	6	683	44	2,700,000	926	92	16
March	10	658	64	2,800,000	988	97	15
April	9	699	64	2,999,000	970	94	26
May	12	704	85	2,850,000	943	92	31
June	9	689	59	2,900,000	986	91	22
July	12	662	79	3,000,000	910	91	33
August	9	622	59	2,830,000	876	94	47
September	9	649	61	2,480,000	834	91	55
October	12	633	77	3,088,888	1,018	94	37
November	11	617	65	2,880,000	985	96	36
December	13	472	60	2,950,000	945	94	56
YTD AVG	10%	644	63	\$2,848,574	\$939	93%	36

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2008	NA	NA	1,738	479,250	564	98	20
2009	NA	NA	2,626	482,856	538	98	21
2010	NA	NA	2,234	518,900	588	99	21
2011	NA	NA	2,227	550,000	598	99	21
2012	14	NA	1,683	522,000	593	97	28
2013	18	11,098	2,053	524,813	571	97	32
2014	21	10,933	2,254	546,102	594	97	29
2015	37	8,443	2,972	597,046	653	99	19
2016	59	4,775	2,830	686,450	771	101	12
2017	55	4,694	2,594	806,366	909	102	10
2018	30	6,995	1,945	852,446	940	99	15
11 YR AVG	NA	NA	2287	\$596,930	\$665	99%	21

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	39	331	128	909,400	986	99	11
February	45	398	180	890,000	975	100	8
March	48	405	196	836,000	945	101	9
April	38	509	194	896,500	969	100	9
May	32	657	212	864,950	972	101	9
June	32	689	219	828,000	933	101	11
July	28	675	190	836,000	931	98	20
August	24	643	157	881,000	942	98	23
September	14	767	111	860,000	933	96	18
October	22	742	165	850,000	945	96	17
November	16	701	115	810,000	892	99	20
December	16	478	78	767,500	859	96	30
ANNUAL AVG	30%	583	162	\$852,446	\$940	99%	15

2019 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	10	615	63	828,000	888	96	35
February	16	700	115	795,000	946	98	14
March	18	804	143	850,000	942	99	15
April	14	977	139	750,000	888	94	17
May	21	961	206	772,250	854	97	21
June	15	983	150	799,900	898	100	16
July	25	931	234	805,000	908	98	23
August	21	847	174	849,750	937	96	25
September	18	898	160	801,500	886	98	30
October	27	810	217	837,000	918	99	18
November	22	716	158	839,047	922	95	24
December	29	529	151	832,500	928	98	37
YTD AVG	20%	814	159	\$813,329	\$910	97%	23

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2008	NA	NA	1,270	670,000	318	97	21
2009	NA	NA	1,950	670,000	318	97	18
2010	NA	NA	1,608	743,000	351	99	17
2011	NA	NA	1,793	825,000	390	101	13
2012	20	NA	1,268	867,750	411	98	16
2013	23	6,376	1,437	880,403	402	98	24
2014	36	4,886	1,759	966,779	438	99	12
2015	52	3,794	1,933	1,224,542	551	103	10
2016	30	5,905	1,505	1,512,938	686	103	14
2017	17	8,238	1,387	1,563,750	701	99	18
2018	11	8,460	920	1,554,945	685	97	23
11 YR AVG	NA	NA	1530	\$1,043,555	\$477	99%	17

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	8	570	44	1,597,444	681	99	33
February	13	605	76	1,604,000	702	98	20
March	13	650	82	1,610,000	726	98	22
April	13	764	103	1,650,000	712	98	15
May	18	799	140	1,636,000	733	98	15
June	12	813	98	1,504,000	668	97	23
July	9	786	67	1,528,000	692	96	21
August	7	765	57	1,550,000	716	97	24
September	9	785	72	1,550,000	647	97	25
October	11	726	80	1,547,500	698	97	19
November	8	695	58	1,483,400	654	97	26
December	9	502	43	1,399,000	593	96	28
ANNUAL AVG	11%	705	77	\$1,554,945	\$685	97%	23

2019 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	8	562	45	1,400,000	592	97	50
February	9	569	54	1,269,400	594	98	17
March	9	621	53	1,385,000	610	92	13
April	10	664	66	1,381,000	628	94	20
May	19	663	124	1,397,500	635	95	22
June	14	654	90	1,444,000	656	96	20
July	16	643	102	1,355,000	595	96	22
August	12	607	73	1,390,000	629	93	32
September	18	587	108	1,400,000	597	93	20
October	20	543	107	1,430,000	642	95	28
November	22	476	106	1,467,500	623	98	21
December	22	329	74	1,465,000	623	98	22
YTD AVG	15%	577	84	\$1,398,700	\$619	95%	24

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2008	NA	NA	1,365	328,000	430	97	22
2009	NA	NA	1,775	326,000	412	99	25
2010	NA	NA	1,465	355,000	446	99	22
2011	NA	NA	1,434	365,000	459	98	21
2012	20	NA	1,397	374,000	468	99	24
2013	22	6,973	1,487	381,244	470	97	30
2014	26	6,867	1,790	374,521	486	98	19
2015	47	5,030	2,219	409,738	521	100	14
2016	81	2,560	1,998	475,292	627	102	10
2017	79	2,812	2,203	586,454	756	103	8
2018	41	4,559	1,713	639,613	830	99	12
11 YR AVG	NA	NA	1713	\$419,533	\$537	99%	19

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	42	211	88	657,400	863	102	10
February	62	245	153	678,000	848	100	8
March	75	250	187	655,000	866	100	8
April	53	340	180	655,950	832	99	8
May	51	399	204	692,500	936	100	8
June	41	419	171	617,000	809	103	9
July	33	467	155	655,500	819	99	12
August	32	412	131	635,000	869	98	19
September	22	534	116	630,000	845	98	12
October	29	515	147	627,500	770	97	14
November	24	462	113	585,000	756	98	21
December	22	305	68	586,500	752	98	20
ANNUAL AVG	41%	380	143	\$639,613	\$830	99%	12

2019 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	14	388	56	607,000	834	95	28
February	24	419	99	625,000	789	100	13
March	23	500	113	619,900	798	100	15
April	24	583	141	580,000	768	97	14
May	31	586	182	590,000	741	98	14
June	20	605	121	630,000	732	97	19
July	27	561	152	601,500	733	99	19
August	30	495	148	575,000	794	97	31
September	31	547	172	604,250	817	101	14
October	39	485	191	597,500	770	99	15
November	47	390	183	630,000	792	97	18
December	42	271	115	580,000	849	99	18
YTD AVG	29%	486	139	\$603,346	\$785	98%	18

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2008	NA	NA	812	875,000	359	98	1
2009	NA	NA	1,097	825,000	333	99	19
2010	NA	NA	942	870,000	364	99	21
2011	NA	NA	1,179	930,000	384	99	19
2012	24	NA	919	988,000	397	99	17
2013	25	4,350	1,091	974,044	388	98	26
2014	35	3,487	1,236	1,107,658	426	99	18
2015	67	2,299	1,472	1,339,117	521	102	9
2016	55	2,484	1,246	1,622,583	647	102	14
2017	32	3,270	1,043	1,724,479	669	99	15
2018	16	4,316	674	1,652,458	635	96	26
11 YR AVG	NA	NA	1065	\$1,173,485	\$466	99%	17

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	13	234	30	1,637,500	732	100	26
February	20	282	57	1,740,000	672	97	16
March	22	296	66	1,795,000	630	97	13
April	20	381	78	1,675,000	696	96	22
May	21	430	89	1,685,000	648	97	15
June	19	429	80	1,638,000	645	96	19
July	12	410	51	1,598,000	631	95	29
August	9	354	32	1,512,500	575	92	48
September	9	445	41	1,690,000	598	97	25
October	16	426	69	1,580,000	648	97	18
November	11	380	40	1,547,500	566	91	27
December	16	249	41	1,731,000	575	96	50
ANNUAL AVG	16%	360	56	\$1,652,458	\$635	96%	26

2019 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	11	306	35	1,618,000	612	98	50
February	11	337	37	1,470,000	556	95	21
March	20	356	70	1,547,500	588	97	29
April	13	411	53	1,725,000	615	96	21
May	25	418	105	1,502,000	614	94	26
June	20	405	82	1,492,550	618	93	24
July	21	368	76	1,452,500	549	96	33
August	20	318	64	1,497,500	575	94	32
September	17	336	58	1,598,500	574	100	24
October	28	314	88	1,535,000	606	96	16
November	31	252	77	1,585,000	607	96	27
December	33	168	55	1,620,000	566	96	45
YTD AVG	21%	332	67	\$1,553,629	\$590	96%	29

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2008	NA	NA	997	412,500	426	98	22
2009	NA	NA	1,395	394,000	402	99	23
2010	NA	NA	1,169	420,000	425	98	23
2011	NA	NA	1,214	414,000	420	99	28
2012	16	NA	1,024	425,000	420	97	29
2013	18	6,122	1,080	435,846	451	98	36
2014	20	6,308	1,245	444,454	461	98	29
2015	45	4,379	1,794	468,345	498	99	19
2016	90	1,941	1,700	551,571	609	101	9
2017	83	2,022	1,642	672,246	732	101	9
2018	43	3,415	1,269	721,629	761	99	64
11 YR AVG	NA	NA	1321	\$487,236	\$510	99%	26

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	68	149	101	729,900	746	99	19
February	60	176	106	770,000	814	98	9
March	85	172	146	714,950	807	102	8
April	64	213	136	714,000	726	98	9
May	50	288	143	745,000	770	101	8
June	39	294	114	739,950	781	99	9
July	30	316	95	712,000	759	98	618
August	32	301	97	705,000	748	98	16
September	19	407	77	640,000	675	99	11
October	23	446	101	752,500	773	95	11
November	25	393	98	686,250	764	98	22
December	21	260	55	750,000	772	100	31
ANNUAL AVG	43%	285	106	\$721,629	\$761	99%	64

2019 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	15	363	53	619,000	726	95	54
February	21	404	83	700,000	745	98	12
March	21	455	94	699,000	722	96	30
April	17	544	93	697,000	728	97	12
May	27	541	147	700,000	714	96	20
June	21	538	114	678,250	751	97	24
July	25	506	124	696,250	733	99	25
August	27	436	117	680,000	700	97	26
September	23	450	104	656,000	751	97	27
October	42	392	163	702,500	760	96	21
November	40	336	134	691,500	720	98	29
December	45	209	95	733,000	814	97	29
YTD AVG	27%	431	110	\$687,708	\$739	97%	26

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2008	NA	NA	453	1,469,000	503	94	43
2009	NA	NA	684	1,295,800	420	94	53
2010	NA	NA	707	1,485,000	470	99	39
2011	NA	NA	1,149	1,775,000	556	99	20
2012	11	NA	596	1,882,500	603	96	31
2013	13	5,904	760	1,941,333	574	94	42
2014	15	5,428	818	2,110,879	618	96	38
2015	21	5,082	1,072	2,504,583	741	97	27
2016	20	4,287	837	3,133,083	958	97	21
2017	10	5,135	501	3,103,333	912	93	33
2018	5	5,911	325	2,788,917	861	92	48
11 YR AVG	NA	NA	718	\$2,135,403	\$656	96%	36

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	4	378	15	3,052,000	826	94	56
February	5	437	24	2,855,000	814	95	20
March	6	431	25	2,930,000	1,157	98	44
April	6	504	31	2,710,000	1,032	90	37
May	7	573	39	2,850,000	709	93	50
June	6	583	33	2,880,000	951	93	35
July	6	561	32	2,470,000	783	86	53
August	5	527	27	2,500,000	708	96	58
September	4	534	24	2,875,000	1,164	96	85
October	7	530	36	2,825,000	846	90	29
November	5	488	24	2,630,000	767	90	46
December	4	365	15	2,890,000	570	88	59
ANNUAL AVG	5%	493	27	\$2,788,917	\$861	92%	48

2019 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	4	422	18	2,307,500	714	90	64
February	6	445	25	2,043,800	638	85	59
March	5	459	22	2,415,000	579	89	42
April	8	501	38	2,925,000	738	87	50
May	11	511	56	2,649,285	744	92	27
June	6	518	30	2,718,500	729	92	55
July	8	497	40	2,065,000	629	90	43
August	9	469	40	2,612,500	669	87	60
September	7	504	35	2,325,000	734	93	46
October	10	468	47	2,225,000	669	91	46
November	12	420	50	2,375,000	660	93	53
December	9	305	28	2,400,000	678	86	71
YTD AVG	8%	460	36	\$2,421,799	\$682	90%	51

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2008	NA	NA	169	740,000	576	96	38
2009	NA	NA	205	610,000	509	94	50
2010	NA	NA	218	765,000	607	97	53
2011	NA	NA	256	773,606	615	98	39
2012	12	NA	203	764,000	593	96	37
2013	12	1,850	219	826,521	638	95	69
2014	14	1,636	233	850,613	630	96	54
2015	24	1,114	269	852,625	686	98	30
2016	40	681	270	961,700	821	99	19
2017	33	764	248	1,170,833	970	99	15
2018	17	1,299	198	1,162,288	993	96	26
11 YR AVG	NA	NA	226	\$861,562	\$694	97%	39

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	38	63	24	1,492,000	1,134	93	45
February	17	82	14	1,395,500	1,076	98	9
March	19	86	16	938,000	960	96	12
April	22	97	21	1,057,500	946	97	24
May	23	105	24	1,369,450	1,167	98	22
June	14	117	16	1,162,500	855	103	19
July	17	126	22	1,297,500	1,086	100	24
August	14	117	16	1,040,000	924	97	17
September	6	141	9	725,000	697	97	39
October	13	139	18	1,225,000	1,055	95	45
November	5	132	6	1,382,500	1,274	92	24
December	13	94	12	862,500	738	89	36
ANNUAL AVG	17%	108	17	\$1,162,288	\$993	96%	26

2019 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	7	111	8	3,069,450	1,704	104	10
February	10	126	12	1,397,500	1,089	92	32
March	7	137	9	870,000	867	101	35
April	5	147	8	1,236,750	1,143	95	28
May	8	158	13	990,000	868	91	45
June	7	162	11	1,246,000	940	92	71
July	8	164	13	755,000	662	91	36
August	5	154	8	895,000	914	97	32
September	9	151	14	1,075,000	800	99	72
October	11	145	16	1,122,500	935	89	47
November	11	129	14	1,280,000	983	95	59
December	17	94	16	1,080,000	950	98	69
YTD AVG	9%	140	12	\$1,251,433	\$988	95%	45

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2008	NA	NA	1,104	715,000	323	98	28
2009	NA	NA	1,711	705,000	311	98	33
2010	NA	NA	1,678	838,650	358	99	21
2011	NA	NA	1,669	988,000	428	99	17
2012	9	NA	953	986,500	414	96	40
2013	13	10,189	1301	958,623	384	95	45
2014	19	8,649	1,650	1,051,750	420	96	35
2015	42	5,818	2,327	1,250,083	490	99	18
2016	29	6,629	1,641	1,652,917	660	101	19
2017	17	7,594	1,267	1,647,016	662	96	29
2018	9	8,686	752	1,663,164	654	94	38
11 YR AVG	NA	NA	1459	\$1,132,428	\$464	97%	29

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	12	530	65	1,760,000	677	98	38
February	8	654	53	1,700,000	746	98	28
March	12	664	77	1,683,000	683	95	31
April	9	714	63	1,693,000	596	97	34
May	11	789	86	1,725,000	655	94	24
June	10	812	81	1,892,000	725	95	33
July	10	804	77	1,599,980	589	91	46
August	7	793	52	1,570,500	611	91	47
September	8	820	63	1,539,989	611	91	49
October	7	800	57	1,598,000	653	95	40
November	7	742	50	1,750,000	688	94	42
December	5	564	28	1,446,500	610	93	42
ANNUAL AVG	9%	724	63	\$1,663,164	\$654	94%	38

2019 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	4	710	30	1,439,000	644	95	52
February	5	753	36	1,517,500	574	93	53
March	7	776	53	1,518,000	541	90	32
April	5	851	39	1,490,000	596	96	29
May	9	864	81	1,508,000	558	90	45
June	11	835	89	1,315,000	553	94	36
July	10	816	84	1,443,500	574	92	52
August	8	777	66	1,454,000	562	92	42
September	9	763	70	1,497,500	576	94	66
October	15	695	106	1,485,000	580	94	48
November	10	668	67	1,642,000	603	97	44
December	19	470	87	1,461,000	572	94	68
YTD AVG	9%	748	67	\$1,480,875	\$578	93%	47

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2008	NA	NA	2,209	374,000	332	98	25
2009	NA	NA	3,400	367,000	333	97	25
2010	NA	NA	2,966	402,000	371	98	27
2011	NA	NA	2,527	425,000	394	98	27
2012	12	NA	1,821	407,375	382	97	41
2013	17	13,747	2,283	404,095	389	97	39
2014	17	15,242	2,535	424,996	397	97	36
2015	27	12,832	3,358	441,563	422	97	28
2016	50	7,195	3,599	486,788	515	99	17
2017	60	6,290	3,660	595,146	618	101	13
2018	27	9,026	2,309	650,246	710	99	20
11 YR AVG	NA	NA	2788	\$452,564	\$442	98%	27

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	43	470	201	663,500	698	99	23
February	39	530	205	648,000	679	104	10
March	39	588	227	668,000	671	100	12
April	38	639	245	695,000	695	100	16
May	34	780	265	675,000	711	98	13
June	28	824	227	635,000	676	98	16
July	24	862	206	653,950	712	100	20
August	25	837	210	645,000	1,011	98	19
September	14	924	132	617,000	663	99	29
October	18	937	170	640,000	677	98	22
November	14	933	127	630,000	662	97	32
December	13	702	94	632,500	662	97	33
ANNUAL AVG	27%	752	192	\$650,246	\$710	99%	20

2019 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	10	886	92	575,750	610	97	52
February	12	976	117	620,000	667	97	29
March	11	1,105	121	598,000	633	95	27
April	11	1,224	132	620,000	625	96	22
May	14	1,308	187	598,000	611	95	32
June	13	1,343	179	563,000	582	97	29
July	16	1,331	213	605,000	628	96	36
August	14	1,282	182	606,000	634	96	34
September	17	1,193	208	631,500	620	97	40
October	21	1,099	236	642,950	663	99	32
November	21	992	204	633,650	629	96	36
December	27	731	194	585,750	604	98	45
YTD AVG	16%	1123	172	\$606,633	\$626	97%	35

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2008	NA	NA	207	670,000	288	97	37
2009	NA	NA	332	591,000	272	99	37
2010	NA	NA	263	641,000	286	99	29
2011	NA	NA	342	682,500	288	98	28
2012	NA	NA	235	720,000	314	97	34
2013	14	1,564	226	702,667	301	97	58
2014	23	1,454	336	760,554	311	98	41
2015	61	767	427	943,542	390	101	18
2016	29	1,395	363	1,238,841	493	98	24
2017	18	1,647	295	1,189,956	500	97	33
2018	11	1,812	193	1,184,125	478	95	46
11 YR AVG	NA	NA	293	\$847,653	\$356	98%	35

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	8	117	9	1,080,000	474	98	84
February	15	130	20	1,112,500	451	93	16
March	16	141	22	1,291,000	503	98	26
April	14	174	24	1,251,500	504	97	30
May	14	189	27	1,210,000	481	99	35
June	12	178	21	1,140,000	456	93	30
July	8	172	14	1,390,000	533	95	54
August	10	154	15	1,110,000	446	99	64
September	7	163	11	1,180,000	504	86	74
October	8	156	13	1,050,000	495	96	63
November	8	142	11	1,085,000	483	94	28
December	6	96	6	1,309,500	404	96	48
ANNUAL AVG	11%	151	16	\$1,184,125	\$478	95%	46

2019 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	8	118	9	1,050,000	470	91	127
February	6	129	8	1,086,500	451	97	115
March	5	151	8	1,157,500	376	93	40
April	7	185	13	1,255,000	464	94	13
May	11	177	20	1,067,500	513	94	33
June	11	185	21	1,125,000	490	95	52
July	11	178	20	1,005,000	465	95	48
August	11	167	19	1,080,000	470	98	49
September	5	179	9	975,000	449	92	42
October	13	164	22	1,065,500	518	97	30
November	16	138	22	1,005,475	438	92	30
December	12	94	11	985,000	467	94	61
YTD AVG	10%	155	15	\$1,071,456	\$464	94%	53

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2008	NA	NA	110	347,500	319	97	17
2009	NA	NA	129	347,000	311	95	35
2010	NA	NA	125	348,000	310	97	30
2011	NA	NA	116	380,000	317	98	50
2012	NA	NA	99	346,000	322	94	52
2013	10	928	88	355,359	297	97	87
2014	17	745	121	381,417	330	98	52
2015	41	547	205	407,692	348	99	43
2016	62	347	161	562,175	443	99	15
2017	42	347	141	560,375	479	99	36
2018	23	603	130	572,079	498	97	27
11 YR AVG	NA	NA	130	\$418,872	\$361	97%	40

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	25	28	7	560,000	456	95	26
February	32	28	9	585,000	506	98	28
March	43	40	17	571,500	515	99	11
April	26	53	14	604,250	520	99	11
May	14	59	8	527,250	444	98	30
June	34	56	19	560,000	505	98	16
July	15	62	9	570,000	501	95	21
August	15	52	8	572,500	458	96	33
September	24	58	14	604,500	514	99	30
October	19	62	12	624,950	558	99	29
November	10	60	6	460,000	514	95	22
December	16	45	7	625,000	484	96	68
ANNUAL AVG	23%	50	11	\$572,079	\$498	97%	27

2019 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	7	55	4	439,500	411	94	84
February	23	52	12	589,250	446	94	85
March	9	67	6	643,000	536	97	72
April	5	87	4	508,000	530	95	46
May	17	98	17	640,000	618	96	40
June	14	97	14	456,000	467	95	34
July	32	81	26	577,500	501	96	44
August	11	93	10	552,500	428	92	50
September	15	98	15	520,000	515	97	24
October	9	106	10	654,000	509	98	38
November	14	90	13	560,000	428	97	53
December	23	64	15	509,500	419	93	44
YTD AVG	15%	82	12	\$554,104	\$484	95%	51

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2008	NA	NA	188	557,250	274	98	28
2009	NA	NA	258	554,000	259	97	34
2010	NA	NA	198	605,000	294	98	23
2011	NA	NA	239	628,000	297	98	31
2012	NA	NA	188	628,750	305	98	28
2013	19	1,057	201	629,396	295	98	48
2014	33	903	274	647,615	296	98	32
2015	63	444	265	804,492	364	100	11
2016	29	921	245	1,014,706	467	98	27
2017	27	955	254	1,013,054	459	98	25
2018	14	1,101	160	1,015,021	468	98	35
11 YR AVG	NA	NA	225	\$736,117	\$343	98%	29

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	8	66	5	1,138,000	482	99	6
February	13	75	10	1,016,000	510	97	15
March	15	82	12	1,054,000	473	99	28
April	22	85	19	1,010,000	472	96	29
May	20	99	20	1,112,500	487	101	15
June	13	112	14	1,020,250	424	96	17
July	17	109	19	1,035,000	447	96	43
August	12	99	12	947,500	536	96	45
September	12	105	13	949,000	417	99	68
October	14	101	14	970,000	491	98	41
November	11	96	11	1,038,000	450	100	62
December	15	72	11	890,000	431	97	46
ANNUAL AVG	14%	92	13	\$1,015,021	\$468	98%	35

2019 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	9	78	7	900,000	440	91	83
February	13	79	10	883,500	467	97	42
March	15	94	14	936,250	435	99	34
April	10	105	11	920,000	440	96	72
May	16	114	18	920,000	427	96	17
June	17	106	18	924,500	427	98	25
July	20	101	20	951,500	411	95	32
August	15	94	14	991,250	447	99	31
September	19	86	16	956,000	444	97	39
October	23	82	19	910,000	415	96	31
November	22	63	14	935,000	445	97	38
December	14	56	8	975,000	403	97	90
YTD AVG	16%	88	14	\$933,583	\$433	97%	45

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HISTORIC ANNUAL STATISTICS

Year	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
2008	NA	NA	110	356,500	300	96	28
2009	NA	NA	138	328,900	276	95	33
2010	NA	NA	129	339,000	294	97	30
2011	NA	NA	117	380,000	298	100	39
2012	NA	NA	85	367,500	297	97	39
2013	18	609	105	368,246	291	97	55
2014	28	553	145	367,533	289	98	46
2015	82	227	156	393,746	326	98	16
2016	43	481	170	581,688	423	100	12
2017	50	367	174	590,183	447	99	17
2018	40	441	145	657,375	470	99	21
11 YR AVG	NA	NA	134	\$430,061	\$337	98%	31

2018 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	82	17	14	555,500	452	99	6
February	47	19	9	551,000	471	98	39
March	55	22	12	624,000	523	99	36
April	38	26	10	567,000	474	100	16
May	44	34	15	605,000	437	98	11
June	82	28	23	587,900	458	100	14
July	30	30	9	542,500	489	99	22
August	22	41	9	679,000	499	100	20
September	32	53	17	858,800	464	100	5
October	10	68	7	804,000	493	95	25
November	18	62	11	685,000	437	98	24
December	22	41	9	828,800	448	100	28
ANNUAL AVG	40%	37	12	\$657,375	\$470	99%	21

2019 MONTHLY STATISTICS

Month	Sales Ratio %*	Inventory	Sales	Sale Price	Sale Price SQFT	SP/LP%	DOM
January	18	51	9	828,800	448	100	12
February	20	50	10	540,000	453	97	48
March	18	60	11	535,000	464	98	17
April	28	64	18	691,900	440	98	24
May	30	74	22	604,000	484	98	26
June	19	72	14	636,500	429	97	21
July	19	68	13	685,000	459	98	15
August	26	74	19	610,000	518	94	48
September	17	70	12	624,000	408	96	28
October	19	74	14	525,000	419	94	51
November	37	76	28	694,000	482	100	4
December	22	54	12	686,500	572	98	27
YTD AVG	23%	66	15	\$638,392	\$465	97%	27

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