

Everything you need to know about your Real Estate Market Today!

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SnapStats Publishing

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# METRO VANCOUVER EDITION

Downtown  
Westside  
Eastside  
North Vancouver  
West Vancouver  
Richmond  
Tsawwassen  
Ladner



## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	1	NA*
300,001 – 400,000	7	4	57%
400,001 – 500,000	8	6	75%
500,001 – 600,000	27	10	37%
600,001 – 700,000	42	23	55%
700,001 – 800,000	42	14	33%
800,001 – 900,000	36	14	39%
900,001 – 1,000,000	31	2	6%
1,000,001 – 1,250,000	50	9	18%
1,250,001 – 1,500,000	52	8	15%
1,500,001 – 1,750,000	36	7	19%
1,750,001 – 2,000,000	38	1	3%
2,000,001 – 2,250,000	23	1	4%
2,250,001 – 2,500,000	21	1	5%
2,500,001 – 2,750,000	15	0	NA
2,750,001 – 3,000,000	16	1	6%
3,000,001 – 3,500,000	15	1	7%
3,500,001 – 4,000,000	8	0	NA
4,000,001 – 4,500,000	6	1	17%
4,500,001 – 5,000,000	8	0	NA
5,000,001 & Greater	46	0	NA
TOTAL*	527	104	20%

0 to 1 Bedroom	189	55	29%
2 Bedrooms	254	43	17%
3 Bedrooms	69	6	9%
4 Bedrooms & Greater	15	0	NA
TOTAL*	527	104	20%

SnapStats®	December	January	Variance
Inventory	438	527	20%
Solds	139	104	-25%
Sale Price	\$768,000	\$774,750	1%
Sale Price SQFT	\$1,024	\$1,011	-1%
Sale to List Price Ratio	101%	97%	-4%
Days on Market	22	16	-27%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

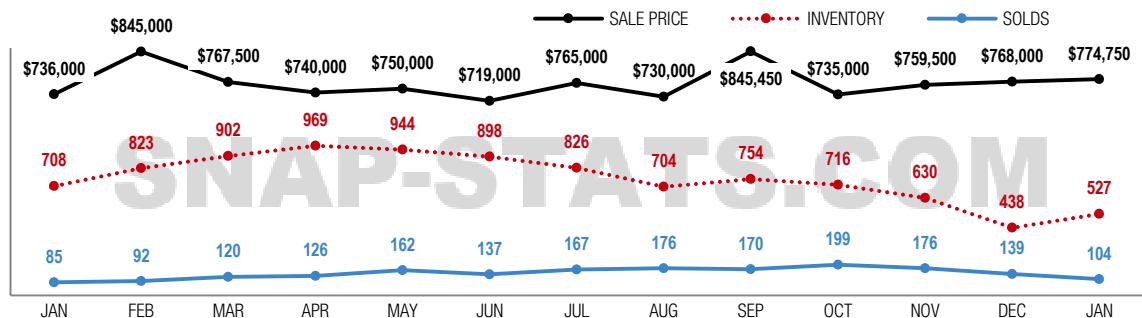
SnapStats®	Inventory	Sales	Sales Ratio
Coal Harbour	107	9	8%
Downtown	165	43	26%
Westend	118	25	21%
Yaletown	137	27	20%
TOTAL*	527	104	20%

## Market Summary

- Market Type Indicator **VANCOUVER DOWNTOWN ATTACHED**: Balanced Market at 20% Sales Ratio average (2 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average 75% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.75 mil to \$2 mil, Coal Harbour and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Downtown and up to 1 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	1	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	3	0	NA
1,500,001 – 1,750,000	5	0	NA
1,750,001 – 2,000,000	6	0	NA
2,000,001 – 2,250,000	8	5	63%
2,250,001 – 2,500,000	20	5	25%
2,500,001 – 2,750,000	12	3	25%
2,750,001 – 3,000,000	28	4	14%
3,000,001 – 3,500,000	57	5	9%
3,500,001 – 4,000,000	75	4	5%
4,000,001 – 4,500,000	36	5	14%
4,500,001 – 5,000,000	43	0	NA
5,000,001 & Greater	212	4	2%
TOTAL*	506	35	7%

2 Bedrooms & Less	20	3	15%
3 to 4 Bedrooms	159	8	5%
5 to 6 Bedrooms	251	17	7%
7 Bedrooms & More	76	7	9%
TOTAL*	506	35	7%

SnapStats®	December	January	Variance
Inventory	472	506	7%
Solds	60	35	-42%
Sale Price	\$2,950,000	\$3,230,000	9%
Sale Price SQFT	\$945	\$1,068	13%
Sale to List Price Ratio	94%	96%	2%
Days on Market	56	65	16%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

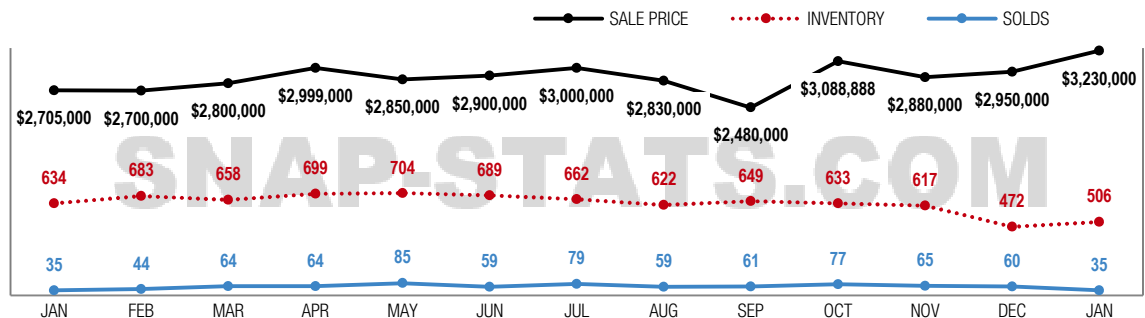
SnapStats®	Inventory	Sales	Sales Ratio
Arbutus	18	3	17%
Cambie	26	2	8%
Dunbar	63	8	13%
Fairview	0	0	NA
Falsecreek	1	0	NA
Kerrisdale	29	2	7%
Kitsilano	17	6	35%
Mackenzie Heights	19	2	11%
Marpole	26	3	12%
Mount Pleasant	3	0	NA
Oakridge	18	1	6%
Point Grey	55	3	5%
Quilchena	21	2	10%
SW Marine	15	0	NA
Shaughnessy	73	1	1%
South Cambie	8	0	NA
South Granville	61	1	2%
Southlands	28	1	4%
University	25	0	NA
TOTAL*	506	35	7%

## Market Summary

- Market Type Indicator **VANCOUVER WESTSIDE DETACHED**: Buyers Market at 7% Sales Ratio average (7 in 100 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band\*\* \$2 mil to \$2.25 mil with average 63% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes \$5 mil plus, Shaughnessy and 3 to 4 bedroom properties
- Sellers Best Bet\*\* Selling homes in Kitsilano and up to 2 bedroom properties

\*\*With minimum inventory of 10 in most instances

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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	6	1	17%
400,001 – 500,000	9	2	22%
500,001 – 600,000	18	17	94%
600,001 – 700,000	40	23	58%
700,001 – 800,000	46	23	50%
800,001 – 900,000	52	13	25%
900,001 – 1,000,000	57	11	19%
1,000,001 – 1,250,000	83	10	12%
1,250,001 – 1,500,000	81	13	16%
1,500,001 – 1,750,000	81	10	12%
1,750,001 – 2,000,000	54	3	6%
2,000,001 – 2,250,000	17	1	6%
2,250,001 – 2,500,000	23	2	9%
2,500,001 – 2,750,000	9	1	11%
2,750,001 – 3,000,000	14	0	NA
3,000,001 – 3,500,000	4	0	NA
3,500,001 – 4,000,000	3	0	NA
4,000,001 – 4,500,000	1	1	100%
4,500,001 – 5,000,000	1	0	NA
5,000,001 & Greater	3	0	NA
TOTAL*	602	131	22%

0 to 1 Bedroom	115	51	44%
2 Bedrooms	309	60	19%
3 Bedrooms	160	17	11%
4 Bedrooms & Greater	18	3	17%
TOTAL*	602	131	22%

SnapStats®	December	January	Variance
Inventory	529	602	14%
Solds	151	131	-13%
Sale Price	\$832,500	\$790,000	-5%
Sale Price SQFT	\$928	\$908	-2%
Sale to List Price Ratio	98%	95%	-3%
Days on Market	37	25	-32%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

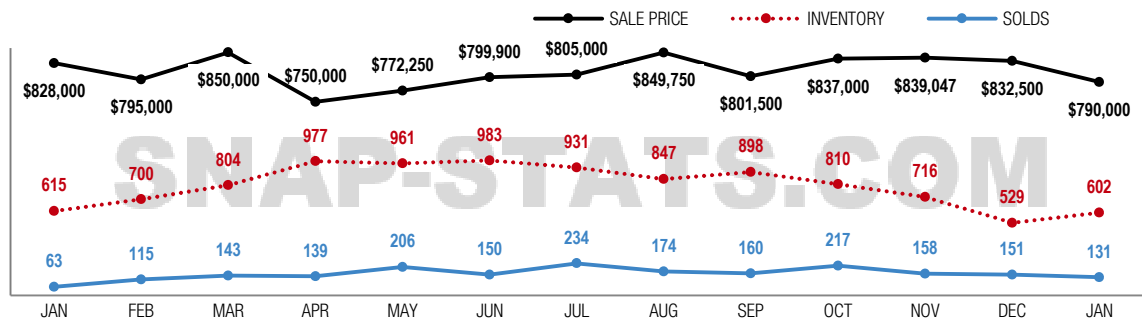
SnapStats®	Inventory	Sales	Sales Ratio
Arbutus	0	0	NA
Cambie	72	8	11%
Dunbar	4	1	25%
Fairview	58	21	36%
Falsecreek	40	24	60%
Kerrisdale	32	5	16%
Kitsilano	59	26	44%
Mackenzie Heights	1	0	NA
Marpole	55	13	24%
Mount Pleasant	14	2	14%
Oakridge	15	3	20%
Point Grey	10	4	40%
Quilchena	15	3	20%
SW Marine	23	0	NA
Shaughnessy	7	1	14%
South Cambie	33	3	9%
South Granville	43	3	7%
Southlands	1	1	100%
University	120	13	11%
TOTAL*	602	131	22%

## Market Summary

- Market Type Indicator **VANCOUVER WESTSIDE ATTACHED**: Sellers Market at 22% Sales Ratio average (2.2 in 10 homes selling rate)
- Homes are selling on average 5% below list price
- Most Active Price Band\*\* \$500,000 to \$600,000 with average 94% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.75 mil to \$2.25 mil, South Cambie, South Granville and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Falsecreek, Kitsilano, Point Grey and up to 1 bedroom properties

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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	2	0	NA
800,001 – 900,000	4	0	NA
900,001 – 1,000,000	4	1	25%
1,000,001 – 1,250,000	20	11	55%
1,250,001 – 1,500,000	53	17	32%
1,500,001 – 1,750,000	52	8	15%
1,750,001 – 2,000,000	46	6	13%
2,000,001 – 2,250,000	24	5	21%
2,250,001 – 2,500,000	57	3	5%
2,500,001 – 2,750,000	27	0	NA
2,750,001 – 3,000,000	35	0	NA
3,000,001 – 3,500,000	10	1	10%
3,500,001 – 4,000,000	9	0	NA
4,000,001 – 4,500,000	1	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	3	0	NA
TOTAL*	347	52	15%

2 Bedrooms & Less	20	3	15%
3 to 4 Bedrooms	110	21	19%
5 to 6 Bedrooms	143	19	13%
7 Bedrooms & More	74	9	12%
TOTAL*	347	52	15%

SnapStats®	December	January	Variance
Inventory	329	347	5%
Solds	74	52	-30%
Sale Price	\$1,465,000	\$1,500,000	2%
Sale Price SQFT	\$623	\$690	11%
Sale to List Price Ratio	98%	99%	1%
Days on Market	22	15	-32%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

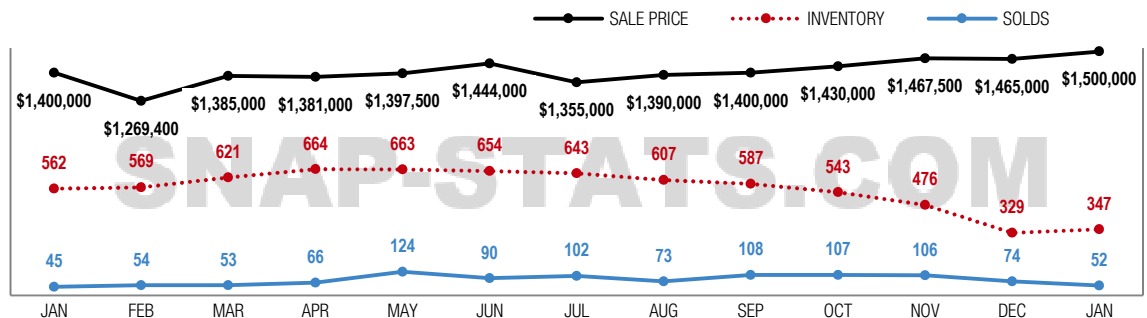
SnapStats®	Inventory	Sales	Sales Ratio
Champlain Heights	1	0	NA
Collingwood	57	0	NA
Downtown	0	0	NA
Fraser	30	4	13%
Fraserview	15	4	27%
Grandview Woodland	34	4	12%
Hastings	8	0	NA
Hastings Sunrise	13	0	NA
Killarney	26	7	27%
Knight	39	5	13%
Main	7	3	43%
Mount Pleasant	7	2	29%
Renfrew Heights	14	4	29%
Renfrew	44	8	18%
South Marine	1	0	NA
South Vancouver	28	5	18%
Strathcona	3	0	NA
Victoria	20	6	30%
TOTAL*	347	52	15%

## Market Summary

- Market Type Indicator **VANCOUVER EASTSIDE DETACHED**: Balanced Market at 15% Sales Ratio average (1.5 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 55% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2.25 mil to \$2.5 mil, Fraser, Grandview Woodland, Knight and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in Mount Pleasant, Renfrew Heights, Victoria and 3 to 4 bedroom properties

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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	3	0	NA
300,001 – 400,000	16	7	44%
400,001 – 500,000	31	12	39%
500,001 – 600,000	56	27	48%
600,001 – 700,000	44	15	34%
700,001 – 800,000	46	11	24%
800,001 – 900,000	31	5	16%
900,001 – 1,000,000	16	6	38%
1,000,001 – 1,250,000	27	6	22%
1,250,001 – 1,500,000	21	4	19%
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	3	0	NA
2,000,001 – 2,250,000	0	1	NA*
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	1	0	NA
5,000,001 & Greater	0	0	NA
TOTAL*	298	94	32%

0 to 1 Bedroom	96	44	46%
2 Bedrooms	158	36	23%
3 Bedrooms	41	10	24%
4 Bedrooms & Greater	3	4	133%*
TOTAL*	298	94	32%

SnapStats®	December	January	Variance
Inventory	271	298	10%
Solds	115	94	-18%
Sale Price	\$580,000	\$624,000	8%
Sale Price SQFT	\$849	\$823	-3%
Sale to List Price Ratio	99%	101%	2%
Days on Market	18	12	-33%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

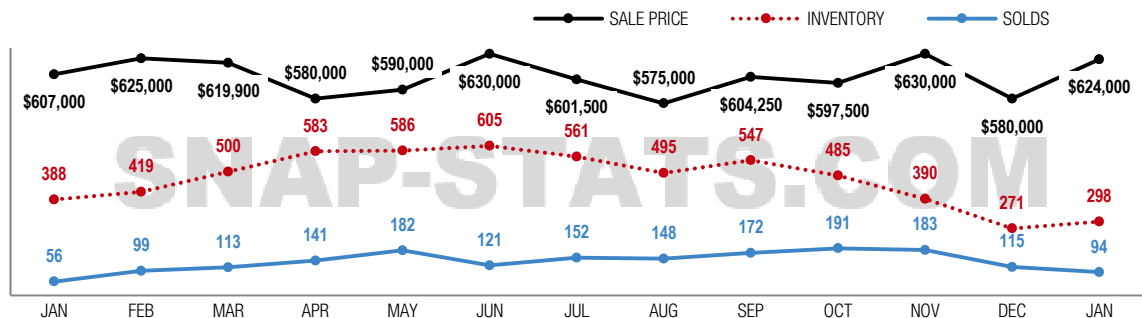
SnapStats®	Inventory	Sales	Sales Ratio
Champlain Heights	8	3	38%
Collingwood	60	18	30%
Downtown	27	8	30%
Fraser	8	4	50%
Fraserview	0	0	NA
Grandview Woodland	13	4	31%
Hastings	7	9	129%*
Hastings Sunrise	5	0	NA
Killarney	9	3	33%
Knight	7	0	NA
Main	11	4	36%
Mount Pleasant	38	19	50%
Renfrew Heights	10	0	NA
Renfrew	15	2	13%
South Marine	41	13	32%
South Vancouver	2	0	NA
Strathcona	13	3	23%
Victoria	24	4	17%
TOTAL*	298	94	32%

## Market Summary

- Market Type Indicator **VANCOUVER EASTSIDE ATTACHED**: Sellers Market at 32% Sales Ratio average (3.2 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band\*\* \$500,000 to \$600,000 with average 48% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$800,000 to \$900,000, Renfrew, Victoria and 2 to 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Fraser, Hastings, Mount Pleasant and up to 1 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	2	0	NA
600,001 – 700,000	2	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	3	2	67%
1,250,001 – 1,500,000	23	4	17%
1,500,001 – 1,750,000	37	7	19%
1,750,001 – 2,000,000	30	1	3%
2,000,001 – 2,250,000	11	2	18%
2,250,001 – 2,500,000	20	1	5%
2,500,001 – 2,750,000	10	2	20%
2,750,001 – 3,000,000	23	1	4%
3,000,001 – 3,500,000	25	2	8%
3,500,001 – 4,000,000	17	1	6%
4,000,001 – 4,500,000	4	0	NA
4,500,001 – 5,000,000	5	0	NA
5,000,001 & Greater	5	1	20%
TOTAL*	217	24	11%

2 Bedrooms & Less	4	2	50%
3 to 4 Bedrooms	96	11	11%
5 to 6 Bedrooms	87	9	10%
7 Bedrooms & More	30	2	7%
TOTAL*	217	24	11%

SnapStats®	December	January	Variance
Inventory	168	217	29%
Solds	55	24	-56%
Sale Price	\$1,620,000	\$1,698,333	5%
Sale Price SQFT	\$566	\$543	-4%
Sale to List Price Ratio	96%	93%	-3%
Days on Market	45	29	-36%

## Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Blueridge	8	0	NA
Boulevard	4	1	25%
Braemar	1	0	NA
Calverhall	2	0	NA
Canyon Heights	27	2	7%
Capilano	3	1	33%
Central Lonsdale	13	1	8%
Deep Cove	6	0	NA
Delbrook	7	0	NA
Dollarton	10	1	10%
Edgemont	22	2	9%
Forest Hills	11	2	18%
Grouse Woods	1	0	NA
Harbourside	0	0	NA
Indian Arm	2	0	NA
Indian River	1	1	100%
Lower Lonsdale	2	0	NA
Lynn Valley	16	3	19%
Lynnmoor	10	0	NA
Mosquito Creek	1	0	NA
Norgate	0	0	NA
Northlands	1	0	NA
Pemberton Heights	7	2	29%
Pemberton	3	1	33%
Princess Park	0	0	NA
Queensbury	5	0	NA
Roche Point	0	0	NA
Seymour	4	0	NA
Tempe	2	0	NA
Upper Delbrook	17	3	18%
Upper Lonsdale	23	3	13%
Westlynn	4	0	NA
Westlynn Terrace	1	1	100%
Windsor Park	0	0	NA
Woodlands-Sunshine Cascade	3	0	NA
TOTAL*	217	24	11%

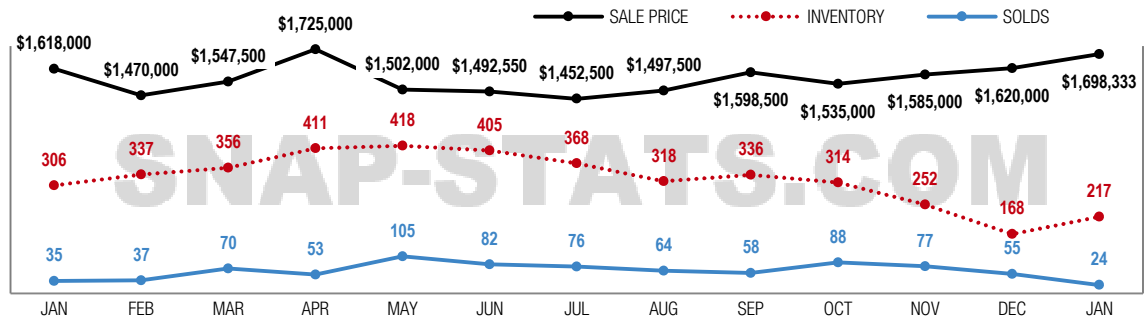
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **NORTH VANCOUVER DETACHED**: Buyers Market at 11% Sales Ratio average (1.1 in 10 homes selling rate)
- Homes are selling on average 7% below list price
- Most Active Price Band\*\* \$2.5 mil to \$2.75 mil with average 20% Sales Ratio (Balanced market)
- Buyers Best Bet\*\* Homes between \$1.75 mil to \$2 mil, Canyon Heights and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in Lynn Valley and 3 to 6 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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\$0 – 300,000	0	0	NA
300,001 – 400,000	7	4	57%
400,001 – 500,000	21	14	67%
500,001 – 600,000	32	19	59%
600,001 – 700,000	37	9	24%
700,001 – 800,000	31	9	29%
800,001 – 900,000	38	8	21%
900,001 – 1,000,000	29	3	10%
1,000,001 – 1,250,000	56	7	13%
1,250,001 – 1,500,000	25	1	4%
1,500,001 – 1,750,000	8	0	NA
1,750,001 – 2,000,000	1	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	2	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	2	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL*	292	74	25%

0 to 1 Bedroom	75	31	41%
2 Bedrooms	142	32	23%
3 Bedrooms	62	10	16%
4 Bedrooms & Greater	13	1	8%
TOTAL*	292	74	25%

SnapStats®	December	January	Variance
Inventory	209	292	40%
Solds	95	74	-22%
Sale Price	\$733,000	\$605,000	-17%
Sale Price SQFT	\$814	\$714	-12%
Sale to List Price Ratio	97%	98%	1%
Days on Market	29	15	-48%

## Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Blueridge	1	0	NA
Boulevard	0	0	NA
Braemar	0	0	NA
Calverhall	0	0	NA
Canyon Heights	0	0	NA
Capilano	1	0	NA
Central Lonsdale	41	14	34%
Deep Cove	0	0	NA
Delbrook	1	0	NA
Dollarton	0	0	NA
Edgemont	5	1	20%
Forest Hills	0	0	NA
Grouse Woods	0	0	NA
Harbourside	3	2	67%
Indian Arm	0	0	NA
Indian River	2	0	NA
Lower Lonsdale	82	25	30%
Lynn Valley	15	5	33%
Lynnmoor	28	7	25%
Mosquito Creek	23	0	NA
Norgate	9	0	NA
Northlands	12	1	8%
Pemberton Heights	1	1	100%
Pemberton	29	10	34%
Princess Park	0	0	NA
Queensbury	5	1	20%
Roche Point	23	4	17%
Seymour	0	1	NA*
Tempe	0	0	NA
Upper Delbrook	0	0	NA
Upper Lonsdale	9	2	22%
Westlynn	2	0	NA
Westlynn Terrace	0	0	NA
Windsor Park	0	0	NA
Woodlands-Sunshine Cascade	0	0	NA
TOTAL*	292	74	25%

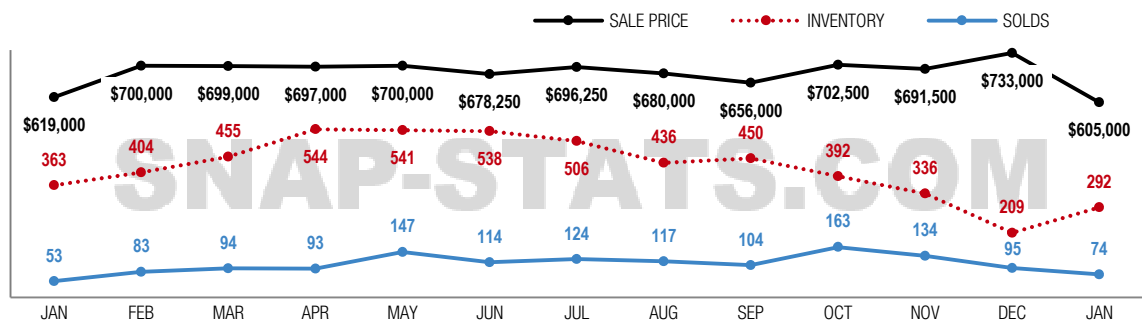
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **NORTH VANCOUVER ATTACHED**: Sellers Market at 25% Sales Ratio average (2.5 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average 67% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, Northlands and minimum 4 bedroom properties
- Sellers Best Bet\*\* Selling homes in Central Lonsdale, Lynn Valley, Pemberton and up to 1 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



## Compliments of...

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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	1	NA*
1,250,001 – 1,500,000	10	0	NA
1,500,001 – 1,750,000	12	2	17%
1,750,001 – 2,000,000	16	4	25%
2,000,001 – 2,250,000	14	2	14%
2,250,001 – 2,500,000	20	1	5%
2,500,001 – 2,750,000	13	2	15%
2,750,001 – 3,000,000	27	2	7%
3,000,001 – 3,500,000	41	2	5%
3,500,001 – 4,000,000	43	1	2%
4,000,001 – 4,500,000	17	0	NA
4,500,001 – 5,000,000	30	2	7%
5,000,001 & Greater	118	1	1%
TOTAL*	361	20	6%

2 Bedrooms & Less	10	0	NA
3 to 4 Bedrooms	157	10	6%
5 to 6 Bedrooms	172	8	5%
7 Bedrooms & More	22	2	9%
TOTAL*	361	20	6%

SnapStats®	December	January	Variance
Inventory	305	361	18%
Solds	28	20	-29%
Sale Price	\$2,400,000	\$2,397,500	0%
Sale Price SQFT	\$678	\$597	-12%
Sale to List Price Ratio	86%	93%	8%
Days on Market	71	75	6%

## Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Altamont	13	1	8%
Ambleside	36	3	8%
Bayridge	7	0	NA
British Properties	62	5	8%
Canterbury	6	1	17%
Caulfield	21	1	5%
Cedardale	2	0	NA
Chartwell	24	0	NA
Chelsea Park	6	1	17%
Cypress	6	0	NA
Cypress Park Estates	12	4	33%
Deer Ridge	1	0	NA
Dundarave	16	1	6%
Eagle Harbour	13	0	NA
Eagleridge	2	0	NA
Furry Creek	1	0	NA
Gleneagles	9	1	11%
Glenmore	11	0	NA
Horseshoe Bay	5	0	NA
Howe Sound	9	0	NA
Lions Bay	14	0	NA
Old Caulfield	6	0	NA
Panorama Village	0	0	NA
Park Royal	1	0	NA
Porteau Cove	0	0	NA
Queens	16	0	NA
Rockridge	4	0	NA
Sandy Cove	0	0	NA
Sentinel Hill	12	2	17%
Upper Caulfield	7	0	NA
West Bay	11	0	NA
Westhill	2	0	NA
Westmount	13	0	NA
Whitby Estates	9	0	NA
Whytecliff	4	0	NA
TOTAL*	361	20	6%

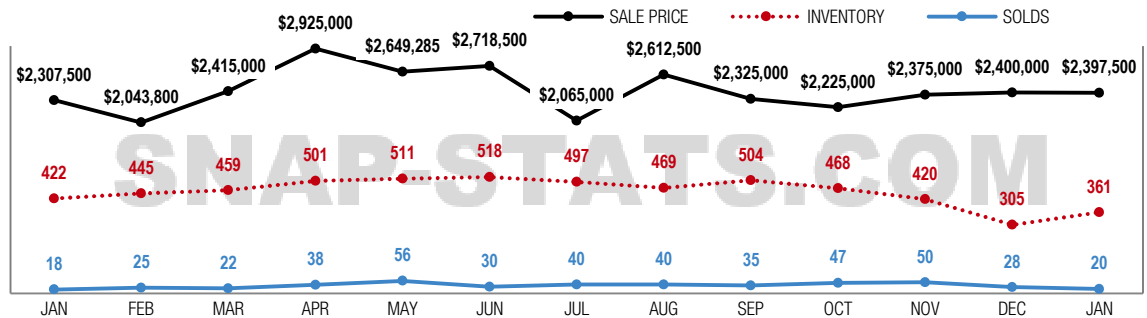
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **WEST VANCOUVER DETACHED**: Buyers Market at 6% Sales Ratio average (6 in 100 homes selling rate)
- Homes are selling on average 7% below list price
- Most Active Price Band\*\* \$1.75 mil to \$2 mil with average 25% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes \$5 mil plus, Caulfield and 3 to 6 bedroom properties
- Sellers Best Bet\*\* Selling homes in Cypress Park Estates and minimum 7 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	1	0	NA
500,001 – 600,000	3	1	33%
600,001 – 700,000	5	1	20%
700,001 – 800,000	4	1	25%
800,001 – 900,000	6	0	NA
900,001 – 1,000,000	2	0	NA
1,000,001 – 1,250,000	10	0	NA
1,250,001 – 1,500,000	13	1	8%
1,500,001 – 1,750,000	14	2	14%
1,750,001 – 2,000,000	10	0	NA
2,000,001 – 2,250,000	7	0	NA
2,250,001 – 2,500,000	5	0	NA
2,500,001 – 2,750,000	3	0	NA
2,750,001 – 3,000,000	4	0	NA
3,000,001 – 3,500,000	4	1	25%
3,500,001 – 4,000,000	4	1	25%
4,000,001 – 4,500,000	2	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	6	0	NA
<b>TOTAL*</b>	<b>103</b>	<b>8</b>	<b>8%</b>

0 to 1 Bedroom	15	1	7%
2 Bedrooms	63	5	8%
3 Bedrooms	23	2	9%
4 Bedrooms & Greater	2	0	NA
<b>TOTAL*</b>	<b>103</b>	<b>8</b>	<b>8%</b>

SnapStats®	December	January	Variance
Inventory	94	103	10%
Solds	16	8	-50%
Sale Price	\$1,080,000	\$1,402,500	30%
Sale Price SQFT	\$950	\$944	-1%
Sale to List Price Ratio	98%	94%	-4%
Days on Market	69	65	-6%

## Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Altamont	0	0	NA
Ambleside	29	2	7%
Bayridge	0	0	NA
British Properties	0	0	NA
Canterbury	0	0	NA
Caulfield	0	0	NA
Cedardale	1	1	100%
Chartwell	0	0	NA
Chelsea Park	1	0	NA
Cypress	0	0	NA
Cypress Park Estates	5	0	NA
Deer Ridge	2	1	50%
Dundarave	23	1	4%
Eagle Harbour	0	0	NA
Eagleridge	0	0	NA
Furry Creek	1	0	NA
Gleneagles	0	0	NA
Glenmore	0	0	NA
Horseshoe Bay	6	0	NA
Howe Sound	2	0	NA
Lions Bay	0	0	NA
Old Caulfield	0	1	NA*
Panorama Village	10	0	NA
Park Royal	17	1	6%
Porteau Cove	0	0	NA
Queens	0	0	NA
Rockridge	0	0	NA
Sandy Cove	0	0	NA
Sentinel Hill	0	0	NA
Upper Caulfield	1	0	NA
West Bay	0	0	NA
Westhill	0	0	NA
Westmount	0	0	NA
Whitby Estates	5	1	20%
Whytecliff	0	0	NA
<b>TOTAL*</b>	<b>103</b>	<b>8</b>	<b>8%</b>

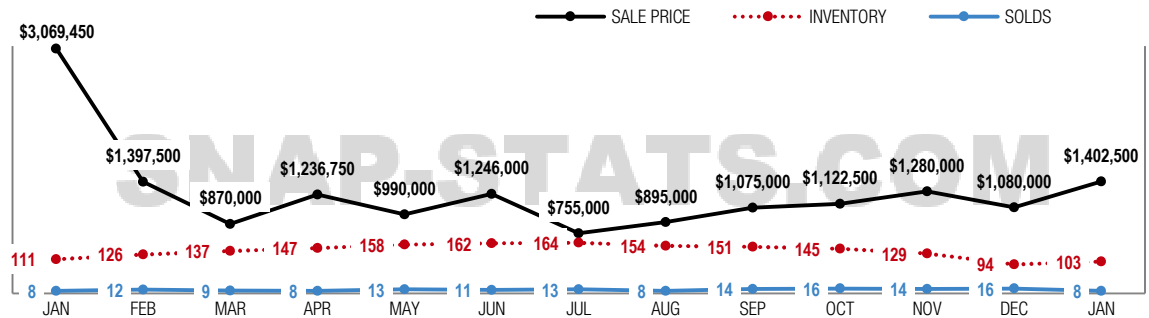
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **WEST VANCOUVER ATTACHED**: Buyers Market at 8% Sales Ratio average (8 in 100 homes selling rate)
- Homes are selling on average 6% below list price
- Most Active Price Band\*\* \$1.5 mil to \$1.75 mil with average 14% Sales Ratio (Balanced market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, Dundarave and up to 1 bedroom properties
- Sellers Best Bet\*\* Selling homes in Ambleside and 3 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	1	0	NA
300,001 – 400,000	1	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	1	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	2	NA*
900,001 – 1,000,000	1	0	NA
1,000,001 – 1,250,000	19	11	58%
1,250,001 – 1,500,000	74	10	14%
1,500,001 – 1,750,000	60	7	12%
1,750,001 – 2,000,000	62	6	10%
2,000,001 – 2,250,000	35	10	29%
2,250,001 – 2,500,000	62	2	3%
2,500,001 – 2,750,000	42	3	7%
2,750,001 – 3,000,000	59	0	NA
3,000,001 – 3,500,000	35	1	3%
3,500,001 – 4,000,000	28	0	NA
4,000,001 – 4,500,000	10	0	NA
4,500,001 – 5,000,000	7	0	NA
5,000,001 & Greater	10	0	NA
TOTAL*	507	52	10%

2 Bedrooms & Less	21	0	NA
3 to 4 Bedrooms	199	28	14%
5 to 6 Bedrooms	261	22	8%
7 Bedrooms & More	26	2	8%
TOTAL*	507	52	10%

SnapStats®	December	January	Variance
Inventory	470	507	8%
Solds	87	52	-40%
Sale Price	\$1,461,000	\$1,604,000	10%
Sale Price SQFT	\$572	\$585	2%
Sale to List Price Ratio	94%	96%	2%
Days on Market	68	37	-46%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

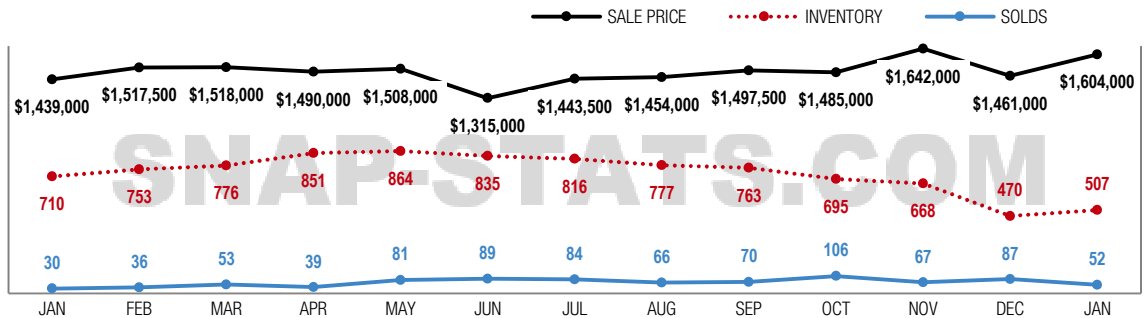
SnapStats®	Inventory	Sales	Sales Ratio
Boyd Park	9	3	33%
Bridgeport	17	1	6%
Brighthouse	6	0	NA
Brighthouse South	0	0	NA
Broadmoor	56	2	4%
East Cambie	6	2	33%
East Richmond	3	0	NA
Garden City	15	3	20%
Gilmore	3	0	NA
Granville	53	2	4%
Hamilton	11	1	9%
Ironwood	16	2	13%
Lackner	22	4	18%
McLennan	6	0	NA
McLennan North	13	2	15%
McNair	16	0	NA
Quilchena	23	3	13%
Riverdale	35	3	9%
Saunders	24	3	13%
Sea Island	0	1	NA*
Seafair	37	4	11%
South Arm	16	1	6%
Steveston North	28	3	11%
Steveston South	15	1	7%
Steveston Village	12	1	8%
Terra Nova	7	4	57%
West Cambie	16	3	19%
Westwind	10	0	NA
Woodwards	32	3	9%
TOTAL*	507	52	10%

## Market Summary

- Market Type Indicator **RICHMOND DETACHED**: Buyers Market at 10% Sales Ratio average (1 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 58% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2.25 mil to \$2.5 mil / \$3 mil to \$3.5 mil, Broadmoor, Granville and minimum 5 bedrooms
- Sellers Best Bet\*\* Selling homes in Boyd Park and 3 to 4 bedrooms

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	21	4	19%
300,001 – 400,000	34	9	26%
400,001 – 500,000	82	19	23%
500,001 – 600,000	128	35	27%
600,001 – 700,000	99	38	38%
700,001 – 800,000	97	21	22%
800,001 – 900,000	103	12	12%
900,001 – 1,000,000	97	11	11%
1,000,001 – 1,250,000	88	9	10%
1,250,001 – 1,500,000	39	3	8%
1,500,001 – 1,750,000	4	0	NA
1,750,001 – 2,000,000	5	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	1	NA*
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	4	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL*	801	162	20%

0 to 1 Bedroom	144	37	26%
2 Bedrooms	332	57	17%
3 Bedrooms	231	52	23%
4 Bedrooms & Greater	94	16	17%
TOTAL*	801	162	20%

SnapStats®	December	January	Variance
Inventory	731	801	10%
Solds	194	162	-16%
Sale Price	\$585,750	\$650,000	11%
Sale Price SQFT	\$604	\$622	3%
Sale to List Price Ratio	98%	97%	-1%
Days on Market	45	41	-9%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

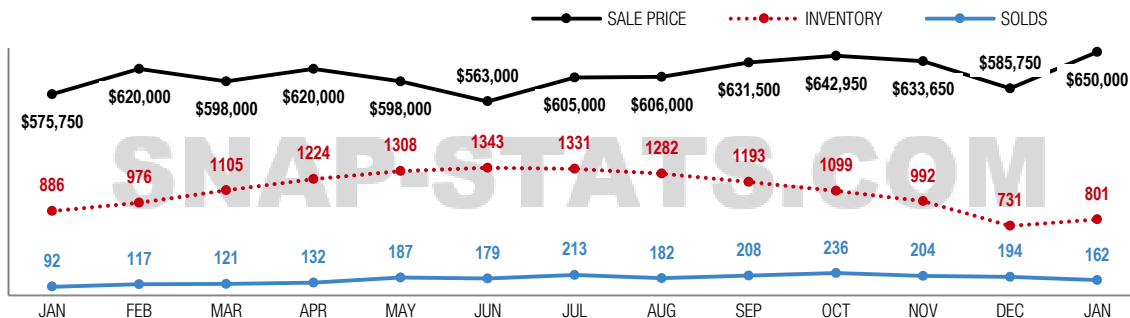
SnapStats®	Inventory	Sales	Sales Ratio
Boyd Park	7	2	29%
Bridgeport	21	2	10%
Brighthouse	210	39	19%
Brighthouse South	89	19	21%
Broadmoor	17	2	12%
East Cambie	8	2	25%
East Richmond	3	1	33%
Garden City	6	1	17%
Gilmore	0	0	NA
Granville	21	1	5%
Hamilton	43	3	7%
Ironwood	25	1	4%
Lackner	3	1	33%
McLennan	0	0	NA
McLennan North	93	22	24%
McNair	3	0	NA
Quilchena	1	2	200%*
Riverdale	10	1	10%
Saunders	3	2	67%
Sea Island	0	0	NA
Seafair	2	1	50%
South Arm	10	3	30%
Steveston North	9	0	NA
Steveston South	32	13	41%
Steveston Village	10	1	10%
Terra Nova	13	5	38%
West Cambie	138	33	24%
Westwind	0	1	NA*
Woodwards	24	4	17%
TOTAL*	801	162	20%

## Market Summary

- Market Type Indicator **RICHMOND ATTACHED**: Balanced Market at 20% Sales Ratio average (2 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* \$600,000 to \$700,000 with average 38% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, Granville, Hamilton, Ironwood and 2 / minimum 4 bedroom properties
- Sellers Best Bet\*\* Selling homes in South Arm, Steveston South, Terra Nova and up to 1 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	1	0	NA
800,001 – 900,000	5	3	60%
900,001 – 1,000,000	7	2	29%
1,000,001 – 1,250,000	27	1	4%
1,250,001 – 1,500,000	22	1	5%
1,500,001 – 1,750,000	14	1	7%
1,750,001 – 2,000,000	8	0	NA
2,000,001 – 2,250,000	4	0	NA
2,250,001 – 2,500,000	5	0	NA
2,500,001 – 2,750,000	2	0	NA
2,750,001 – 3,000,000	3	1	33%
3,000,001 – 3,500,000	2	0	NA
3,500,001 – 4,000,000	4	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	1	0	NA
5,000,001 & Greater	1	0	NA
TOTAL*	106	9	8%

2 Bedrooms & Less	9	1	11%
3 to 4 Bedrooms	70	8	11%
5 to 6 Bedrooms	24	0	NA
7 Bedrooms & More	3	0	NA
TOTAL*	106	9	8%

SnapStats®	December	January	Variance
Inventory	94	106	13%
Solds	11	9	-18%
Sale Price	\$985,000	\$969,100	-2%
Sale Price SQFT	\$467	\$451	-3%
Sale to List Price Ratio	94%	97%	3%
Days on Market	61	22	-64%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

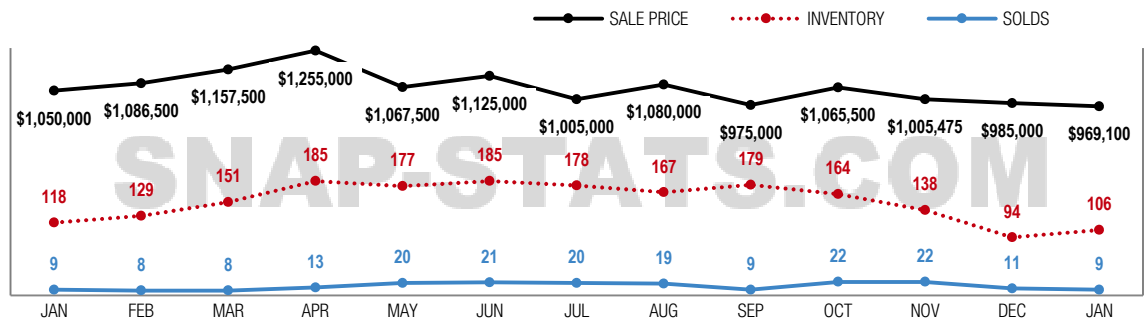
SnapStats®	Inventory	Sales	Sales Ratio
Beach Grove	15	2	13%
Boundary Beach	8	2	25%
Cliff Drive	25	2	8%
English Bluff	12	0	NA
Pebble Hill	22	1	5%
Tsawwassen Central	15	1	7%
Tsawwassen East	9	1	11%
TOTAL*	106	9	8%

## Market Summary

- Market Type Indicator **TSAWWASSEN DETACHED**: Buyers Market at 8% Sales Ratio average (8 in 100 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* Insufficient data but based on sales \$800,000 to \$900,000 (3)
- Buyers Best Bet\*\* Homes between \$1 mil to \$1.75 mil and Pebble Hill
- Sellers Best Bet\*\* Selling homes in Boundary Beach and up to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	6	0	NA
400,001 – 500,000	17	3	18%
500,001 – 600,000	30	2	7%
600,001 – 700,000	14	5	36%
700,001 – 800,000	2	0	NA
800,001 – 900,000	2	0	NA
900,001 – 1,000,000	4	1	25%
1,000,001 – 1,250,000	5	1	20%
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL*	80	12	15%

0 to 1 Bedroom	10	1	10%
2 Bedrooms	49	9	18%
3 Bedrooms	17	2	12%
4 Bedrooms & Greater	4	0	NA
TOTAL*	80	12	15%

SnapStats®	December	January	Variance
Inventory	64	80	25%
Solds	15	12	-20%
Sale Price	\$509,500	\$609,950	20%
Sale Price SQFT	\$419	\$455	8%
Sale to List Price Ratio	93%	102%	10%
Days on Market	44	26	-41%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

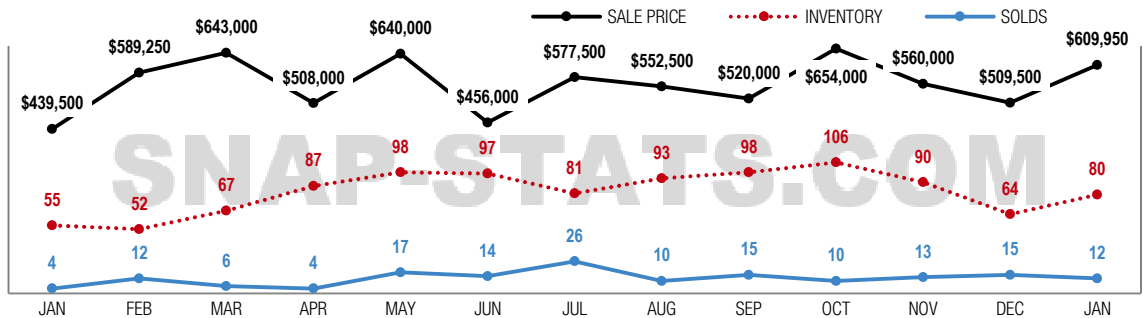
SnapStats®	Inventory	Sales	Sales Ratio
Beach Grove	8	1	13%
Boundary Beach	2	1	50%
Cliff Drive	60	6	10%
English Bluff	0	0	NA
Pebble Hill	0	0	NA
Tsawwassen Central	8	3	38%
Tsawwassen East	2	1	50%
TOTAL*	80	12	15%

## Market Summary

- Market Type Indicator **TSAWWASSEN ATTACHED**: Balanced Market at 15% Sales Ratio average (1.5 in 10 homes selling rate)
- Homes are selling on average 2% above list price
- Most Active Price Band\*\* \$600,000 to \$700,000 with average 36% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$500,000 to \$600,000, Beach Grove, Cliff Drive and up to 1 bedroom properties
- Sellers Best Bet\*\* Selling homes in Tsawwassen Central and 2 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	2	0	NA
500,001 – 600,000	1	1	100%
600,001 – 700,000	2	0	NA
700,001 – 800,000	3	1	33%
800,001 – 900,000	6	3	50%
900,001 – 1,000,000	14	2	14%
1,000,001 – 1,250,000	13	4	31%
1,250,001 – 1,500,000	16	0	NA
1,500,001 – 1,750,000	3	2	67%
1,750,001 – 2,000,000	3	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	1	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL*	64	13	20%

2 Bedrooms & Less	12	1	8%
3 to 4 Bedrooms	41	12	29%
5 to 6 Bedrooms	11	0	NA
7 Bedrooms & More	0	0	NA
TOTAL*	64	13	20%

SnapStats®	December	January	Variance
Inventory	56	64	14%
Solds	8	13	63%
Sale Price	\$975,000	\$966,000	-1%
Sale Price SQFT	\$403	\$473	17%
Sale to List Price Ratio	97%	97%	0%
Days on Market	90	97	8%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

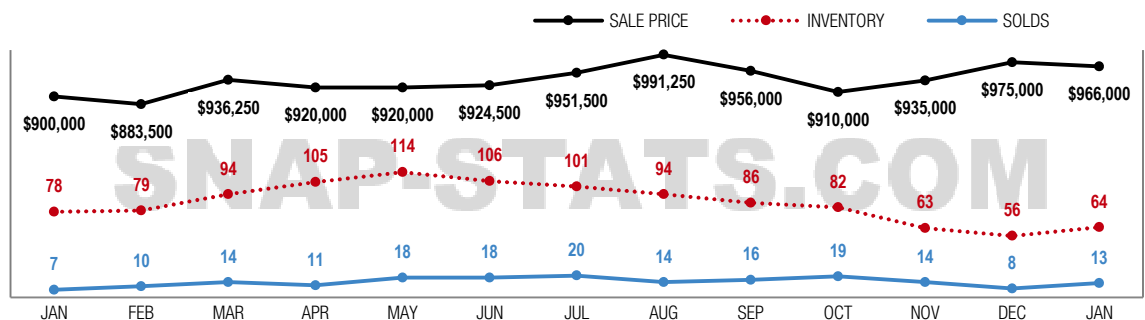
SnapStats®	Inventory	Sales	Sales Ratio
Annacis Island	0	0	NA
Delta Manor	3	2	67%
East Delta	0	0	NA
Hawthorne	21	5	24%
Holly	7	2	29%
Ladner Elementary	11	2	18%
Ladner Rural	3	0	NA
Neilsen Grove	13	2	15%
Port Guichon	6	0	NA
Tilbury	0	0	NA
Westham Island	0	0	NA
TOTAL*	64	13	20%

## Market Summary

- Market Type Indicator **LADNER DETACHED**: Balanced Market at 20% Sales Ratio average (2 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 31% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$900,000 to \$1 mil, Ladner Elementary, Neilsen Grove and up to 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Hawthorne and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



## Compliments of...

SnapStats Publishing  
SnapStats Publishing Company  
604.229.0521

snap-stats.com  
snapstatsinfo@gmail.com



## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	1	NA*
400,001 – 500,000	10	2	20%
500,001 – 600,000	20	5	25%
600,001 – 700,000	13	6	46%
700,001 – 800,000	8	2	25%
800,001 – 900,000	8	3	38%
900,001 – 1,000,000	2	1	50%
1,000,001 – 1,250,000	2	1	50%
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL*	63	21	33%

0 to 1 Bedroom	6	2	33%
2 Bedrooms	35	11	31%
3 Bedrooms	16	3	19%
4 Bedrooms & Greater	6	5	83%
TOTAL*	63	21	33%

SnapStats®	December	January	Variance
Inventory	54	63	17%
Solds	12	21	75%
Sale Price	\$686,500	\$649,000	-5%
Sale Price SQFT	\$572	\$518	-9%
Sale to List Price Ratio	98%	100%	2%
Days on Market	27	34	26%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

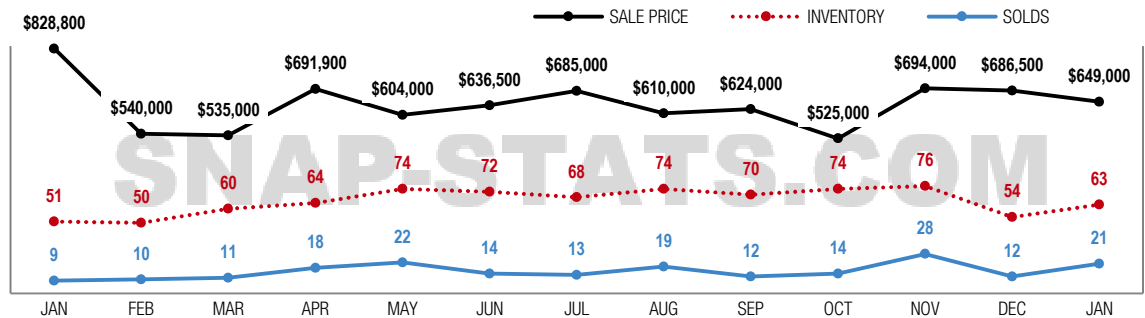
SnapStats®	Inventory	Sales	Sales Ratio
Annacis Island	0	0	NA
Delta Manor	10	2	20%
East Delta	1	0	NA
Hawthorne	6	3	50%
Holly	3	1	33%
Ladner Elementary	18	8	44%
Ladner Rural	4	0	NA
Neilsen Grove	20	7	35%
Port Guichon	0	0	NA
Tilbury	1	0	NA
Westham Island	0	0	NA
TOTAL*	63	21	33%

## Market Summary

- Market Type Indicator **LADNER ATTACHED**: Sellers Market at 33% Sales Ratio average (3.3 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band\*\* \$600,000 to \$700,000 with average 46% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$400,000 to \$500,000, Delta Manor and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Ladner Elementary, Neilsen Grove and 2 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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