

Everything you need to know about your Real Estate Market Today!

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SnapStats Publishing

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# GREATER VANCOUVER EDITION

Burnaby  
New Westminster  
Coquitlam  
Port Coquitlam  
Port Moody  
Pitt Meadows  
Maple Ridge



## Price Band & Bedroom DETACHED HOUSES

| SnapStats®            | Inventory  | Sales     | Sales Ratio |
|-----------------------|------------|-----------|-------------|
| \$0 – 100,000         | 0          | 0         | NA          |
| 100,001 – 200,000     | 0          | 0         | NA          |
| 200,001 – 300,000     | 0          | 0         | NA          |
| 300,001 – 400,000     | 0          | 0         | NA          |
| 400,001 – 500,000     | 0          | 0         | NA          |
| 500,001 – 600,000     | 0          | 0         | NA          |
| 600,001 – 700,000     | 0          | 0         | NA          |
| 700,001 – 800,000     | 0          | 0         | NA          |
| 800,001 – 900,000     | 0          | 0         | NA          |
| 900,001 – 1,000,000   | 2          | 1         | 50%         |
| 1,000,001 – 1,250,000 | 15         | 11        | 73%         |
| 1,250,001 – 1,500,000 | 41         | 15        | 37%         |
| 1,500,001 – 1,750,000 | 45         | 10        | 22%         |
| 1,750,001 – 2,000,000 | 35         | 5         | 14%         |
| 2,000,001 – 2,250,000 | 23         | 4         | 17%         |
| 2,250,001 – 2,500,000 | 32         | 3         | 9%          |
| 2,500,001 – 2,750,000 | 20         | 2         | 10%         |
| 2,750,001 – 3,000,000 | 30         | 1         | 3%          |
| 3,000,001 – 3,500,000 | 5          | 1         | 20%         |
| 3,500,001 – 4,000,000 | 6          | 0         | NA          |
| 4,000,001 & Greater   | 5          | 0         | NA          |
| <b>TOTAL*</b>         | <b>259</b> | <b>53</b> | <b>20%</b>  |

|                   |            |           |            |
|-------------------|------------|-----------|------------|
| 2 Bedrooms & Less | 6          | 1         | 17%        |
| 3 to 4 Bedrooms   | 77         | 17        | 22%        |
| 5 to 6 Bedrooms   | 104        | 25        | 24%        |
| 7 Bedrooms & More | 72         | 10        | 14%        |
| <b>TOTAL*</b>     | <b>259</b> | <b>53</b> | <b>20%</b> |

| SnapStats®               | January     | February    | Variance |
|--------------------------|-------------|-------------|----------|
| Inventory                | 249         | 259         | 4%       |
| Solds                    | 41          | 53          | 29%      |
| Sale Price               | \$1,374,000 | \$1,455,000 | 6%       |
| Sale Price SQFT          | \$518       | \$548       | 6%       |
| Sale to List Price Ratio | 98%         | 93%         | -5%      |
| Days on Market           | 51          | 40          | -22%     |

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

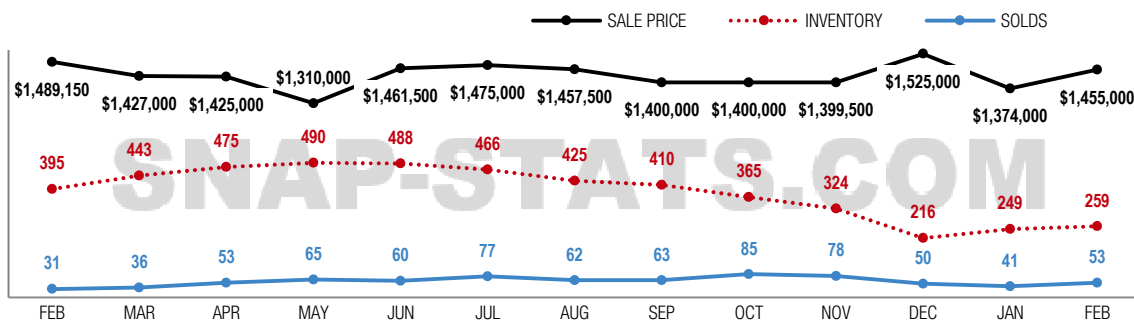
| SnapStats®                  | Inventory  | Sales     | Sales Ratio |
|-----------------------------|------------|-----------|-------------|
| Big Bend                    | 7          | 0         | NA          |
| Brentwood Park              | 6          | 1         | 17%         |
| Buckingham Heights          | 8          | 1         | 13%         |
| Burnaby Hospital            | 12         | 2         | 17%         |
| Burnaby Lake                | 8          | 1         | 13%         |
| Cariboo                     | 0          | 0         | NA          |
| Capitol Hill                | 19         | 3         | 16%         |
| Central                     | 6          | 1         | 17%         |
| Central Park                | 3          | 1         | 33%         |
| Deer Lake                   | 7          | 1         | 14%         |
| Deer Lake Place             | 3          | 3         | 100%        |
| East Burnaby                | 15         | 6         | 40%         |
| Edmonds                     | 11         | 3         | 27%         |
| Forest Glen                 | 7          | 0         | NA          |
| Forest Hills                | 0          | 0         | NA          |
| Garden Village              | 5          | 0         | NA          |
| Government Road             | 11         | 0         | NA          |
| Greentree Village           | 1          | 0         | NA          |
| Highgate                    | 6          | 1         | 17%         |
| Metrotown                   | 10         | 0         | NA          |
| Montecito                   | 7          | 2         | 29%         |
| Oakdale                     | 0          | 0         | NA          |
| Oaklands                    | 0          | 0         | NA          |
| Parkcrest                   | 9          | 4         | 44%         |
| Simon Fraser Hills          | 0          | 0         | NA          |
| Simon Fraser University SFU | 6          | 0         | NA          |
| South Slope                 | 38         | 6         | 16%         |
| Sperling-Duthie             | 9          | 2         | 22%         |
| Sullivan Heights            | 1          | 1         | 100%        |
| Suncrest                    | 6          | 2         | 33%         |
| The Crest                   | 6          | 0         | NA          |
| Upper Deer Lake             | 8          | 2         | 25%         |
| Vancouver Heights           | 11         | 2         | 18%         |
| Westridge                   | 7          | 3         | 43%         |
| Willingdon Heights          | 6          | 5         | 83%         |
| <b>TOTAL*</b>               | <b>259</b> | <b>53</b> | <b>20%</b>  |

## Market Summary

- Market Type Indicator **BURNABY DETACHED**: Balanced Market at 20% Sales Ratio average (2 in 10 homes selling rate)
- Homes are selling on average 7% below list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 73% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2.75 mil to \$3 mil, Buckingham Heights, Burnaby Lake and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in East Burnaby, Parkcrest and 5 to 6 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats®            | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000         | 0         | 0     | NA          |
| 100,001 – 200,000     | 0         | 0     | NA          |
| 200,001 – 300,000     | 0         | 1     | NA*         |
| 300,001 – 400,000     | 25        | 6     | 24%         |
| 400,001 – 500,000     | 62        | 35    | 56%         |
| 500,001 – 600,000     | 103       | 34    | 33%         |
| 600,001 – 700,000     | 92        | 26    | 28%         |
| 700,001 – 800,000     | 90        | 36    | 40%         |
| 800,001 – 900,000     | 78        | 20    | 26%         |
| 900,001 – 1,000,000   | 46        | 8     | 17%         |
| 1,000,001 – 1,250,000 | 24        | 2     | 8%          |
| 1,250,001 – 1,500,000 | 22        | 0     | NA          |
| 1,500,001 – 1,750,000 | 8         | 0     | NA          |
| 1,750,001 – 2,000,000 | 3         | 0     | NA          |
| 2,000,001 – 2,250,000 | 0         | 0     | NA          |
| 2,250,001 – 2,500,000 | 1         | 0     | NA          |
| 2,500,001 – 2,750,000 | 0         | 0     | NA          |
| 2,750,001 – 3,000,000 | 0         | 0     | NA          |
| 3,000,001 – 3,500,000 | 0         | 0     | NA          |
| 3,500,001 – 4,000,000 | 0         | 0     | NA          |
| 4,000,001 & Greater   | 0         | 0     | NA          |
| TOTAL*                | 554       | 168   | 30%         |

|                      |     |     |     |
|----------------------|-----|-----|-----|
| 0 to 1 Bedroom       | 105 | 45  | 43% |
| 2 Bedrooms           | 342 | 93  | 27% |
| 3 Bedrooms           | 94  | 25  | 27% |
| 4 Bedrooms & Greater | 13  | 5   | 38% |
| TOTAL*               | 554 | 168 | 30% |

| SnapStats®               | January   | February  | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory                | 509       | 554       | 9%       |
| Solds                    | 150       | 168       | 12%      |
| Sale Price               | \$602,500 | \$630,500 | 5%       |
| Sale Price SQFT          | \$682     | \$710     | 4%       |
| Sale to List Price Ratio | 97%       | 99%       | 2%       |
| Days on Market           | 30        | 12        | -60%     |

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

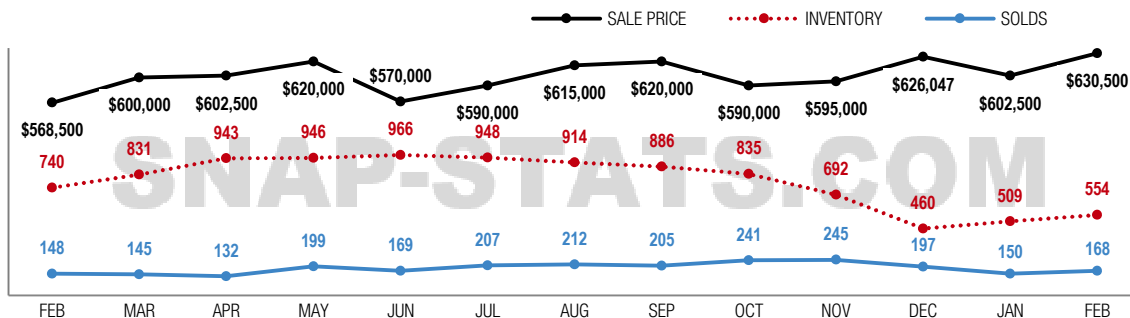
| SnapStats®                  | Inventory | Sales | Sales Ratio |
|-----------------------------|-----------|-------|-------------|
| Big Bend                    | 2         | 0     | NA          |
| Brentwood Park              | 89        | 29    | 33%         |
| Buckingham Heights          | 0         | 1     | NA*         |
| Burnaby Hospital            | 2         | 1     | 50%         |
| Burnaby Lake                | 4         | 3     | 75%         |
| Cariboo                     | 11        | 2     | 18%         |
| Capitol Hill                | 7         | 2     | 29%         |
| Central                     | 16        | 3     | 19%         |
| Central Park                | 14        | 9     | 64%         |
| Deer Lake                   | 0         | 0     | NA          |
| Deer Lake Place             | 0         | 0     | NA          |
| East Burnaby                | 1         | 0     | NA          |
| Edmonds                     | 38        | 16    | 42%         |
| Forest Glen                 | 36        | 6     | 17%         |
| Forest Hills                | 7         | 4     | 57%         |
| Garden Village              | 0         | 0     | NA          |
| Government Road             | 20        | 8     | 40%         |
| Greentree Village           | 2         | 1     | 50%         |
| Highgate                    | 46        | 9     | 20%         |
| Metrotown                   | 143       | 42    | 29%         |
| Montecito                   | 7         | 1     | 14%         |
| Oakdale                     | 0         | 0     | NA          |
| Oaklands                    | 8         | 1     | 13%         |
| Parkcrest                   | 1         | 1     | 100%        |
| Simon Fraser Hills          | 6         | 4     | 67%         |
| Simon Fraser University SFU | 41        | 9     | 22%         |
| South Slope                 | 23        | 8     | 35%         |
| Sperling-Duthie             | 0         | 0     | NA          |
| Sullivan Heights            | 15        | 3     | 20%         |
| Suncrest                    | 0         | 0     | NA          |
| The Crest                   | 2         | 3     | 150%*       |
| Upper Deer Lake             | 0         | 1     | NA*         |
| Vancouver Heights           | 5         | 0     | NA          |
| Westridge                   | 1         | 0     | NA          |
| Willingdon Heights          | 7         | 1     | 14%         |
| TOTAL*                      | 554       | 168   | 30%         |

## Market Summary

- Market Type Indicator **BURNABY ATTACHED**: Sellers Market at 30% Sales Ratio average (3 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average 56% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1 mil to \$1.25 mil, Oaklands and 2 to 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Central Park, Edmonds, Government Road and up to 1 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

| SnapStats®            | Inventory | Sales     | Sales Ratio |
|-----------------------|-----------|-----------|-------------|
| \$0 – 100,000         | 0         | 0         | NA          |
| 100,001 – 200,000     | 0         | 0         | NA          |
| 200,001 – 300,000     | 0         | 0         | NA          |
| 300,001 – 400,000     | 0         | 0         | NA          |
| 400,001 – 500,000     | 0         | 0         | NA          |
| 500,001 – 600,000     | 0         | 0         | NA          |
| 600,001 – 700,000     | 0         | 0         | NA          |
| 700,001 – 800,000     | 0         | 0         | NA          |
| 800,001 – 900,000     | 3         | 4         | 133%*       |
| 900,001 – 1,000,000   | 8         | 1         | 13%         |
| 1,000,001 – 1,250,000 | 17        | 6         | 35%         |
| 1,250,001 – 1,500,000 | 22        | 6         | 27%         |
| 1,500,001 – 1,750,000 | 4         | 3         | 75%         |
| 1,750,001 – 2,000,000 | 4         | 0         | NA          |
| 2,000,001 – 2,250,000 | 3         | 0         | NA          |
| 2,250,001 – 2,500,000 | 4         | 0         | NA          |
| 2,500,001 – 2,750,000 | 1         | 0         | NA          |
| 2,750,001 – 3,000,000 | 1         | 0         | NA          |
| 3,000,001 – 3,500,000 | 1         | 0         | NA          |
| 3,500,001 – 4,000,000 | 0         | 0         | NA          |
| 4,000,001 & Greater   | 0         | 0         | NA          |
| <b>TOTAL*</b>         | <b>68</b> | <b>20</b> | <b>29%</b>  |

|                   |           |           |            |
|-------------------|-----------|-----------|------------|
| 2 Bedrooms & Less | 3         | 3         | 100%       |
| 3 to 4 Bedrooms   | 31        | 10        | 32%        |
| 5 to 6 Bedrooms   | 23        | 5         | 22%        |
| 7 Bedrooms & More | 11        | 2         | 18%        |
| <b>TOTAL*</b>     | <b>68</b> | <b>20</b> | <b>29%</b> |

| SnapStats®               | January     | February    | Variance |
|--------------------------|-------------|-------------|----------|
| Inventory                | 68          | 68          | 0%       |
| Solds                    | 7           | 20          | 186%     |
| Sale Price               | \$1,135,000 | \$1,192,500 | 5%       |
| Sale Price SQFT          | \$441       | \$509       | 15%      |
| Sale to List Price Ratio | 103%        | 97%         | -6%      |
| Days on Market           | 15          | 19          | 27%      |

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

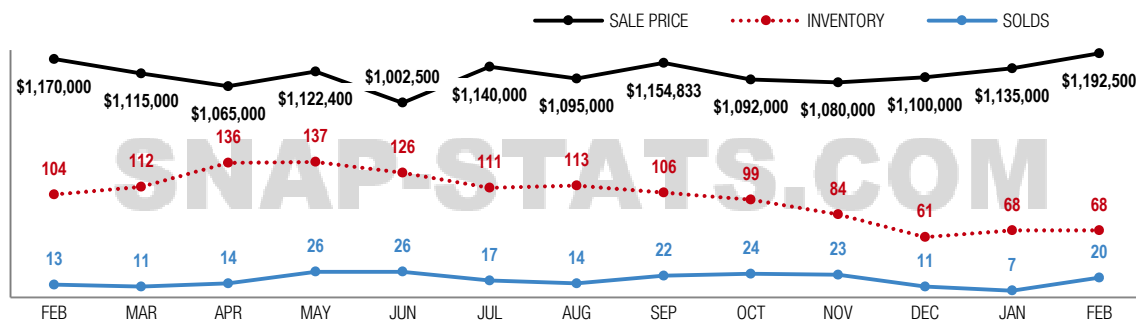
| SnapStats®        | Inventory | Sales     | Sales Ratio |
|-------------------|-----------|-----------|-------------|
| Brunette          | 0         | 0         | NA          |
| Connaught Heights | 9         | 1         | 11%         |
| Downtown          | 0         | 0         | NA          |
| Fraserview        | 0         | 1         | NA*         |
| GlenBrooke North  | 8         | 2         | 25%         |
| Moody Park        | 3         | 0         | NA          |
| North Arm         | 0         | 0         | NA          |
| Quay              | 0         | 0         | NA          |
| Queensborough     | 22        | 4         | 18%         |
| Queens Park       | 7         | 2         | 29%         |
| Sapperton         | 2         | 3         | 150%*       |
| The Heights       | 6         | 4         | 67%         |
| Uptown            | 6         | 2         | 33%         |
| West End          | 5         | 1         | 20%         |
| <b>TOTAL*</b>     | <b>68</b> | <b>20</b> | <b>29%</b>  |

## Market Summary

- Market Type Indicator **NEW WESTMINSTER DETACHED**: Sellers Market at 29% Sales Ratio average (2.9 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 35% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$900,000 to \$1 mil, Connaught Heights and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in GlenBrooke North and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats®            | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000         | 0         | 0     | NA          |
| 100,001 – 200,000     | 0         | 0     | NA          |
| 200,001 – 300,000     | 0         | 3     | NA*         |
| 300,001 – 400,000     | 21        | 12    | 57%         |
| 400,001 – 500,000     | 41        | 16    | 39%         |
| 500,001 – 600,000     | 42        | 13    | 31%         |
| 600,001 – 700,000     | 46        | 17    | 37%         |
| 700,001 – 800,000     | 31        | 7     | 23%         |
| 800,001 – 900,000     | 20        | 0     | NA          |
| 900,001 – 1,000,000   | 8         | 1     | 13%         |
| 1,000,001 – 1,250,000 | 4         | 0     | NA          |
| 1,250,001 – 1,500,000 | 3         | 0     | NA          |
| 1,500,001 – 1,750,000 | 1         | 0     | NA          |
| 1,750,001 – 2,000,000 | 0         | 0     | NA          |
| 2,000,001 – 2,250,000 | 0         | 0     | NA          |
| 2,250,001 – 2,500,000 | 0         | 0     | NA          |
| 2,500,001 – 2,750,000 | 0         | 0     | NA          |
| 2,750,001 – 3,000,000 | 0         | 0     | NA          |
| 3,000,001 – 3,500,000 | 0         | 0     | NA          |
| 3,500,001 – 4,000,000 | 0         | 0     | NA          |
| 4,000,001 & Greater   | 0         | 0     | NA          |
| TOTAL*                | 217       | 69    | 32%         |

|                      |     |    |     |
|----------------------|-----|----|-----|
| 0 to 1 Bedroom       | 40  | 20 | 50% |
| 2 Bedrooms           | 133 | 42 | 32% |
| 3 Bedrooms           | 38  | 6  | 16% |
| 4 Bedrooms & Greater | 6   | 1  | 17% |
| TOTAL*               | 217 | 69 | 32% |

| SnapStats®               | January   | February  | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory                | 189       | 217       | 15%      |
| Solds                    | 42        | 69        | 64%      |
| Sale Price               | \$544,500 | \$525,000 | -4%      |
| Sale Price SQFT          | \$604     | \$556     | -8%      |
| Sale to List Price Ratio | 101%      | 98%       | -3%      |
| Days on Market           | 10        | 14        | 40%      |

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

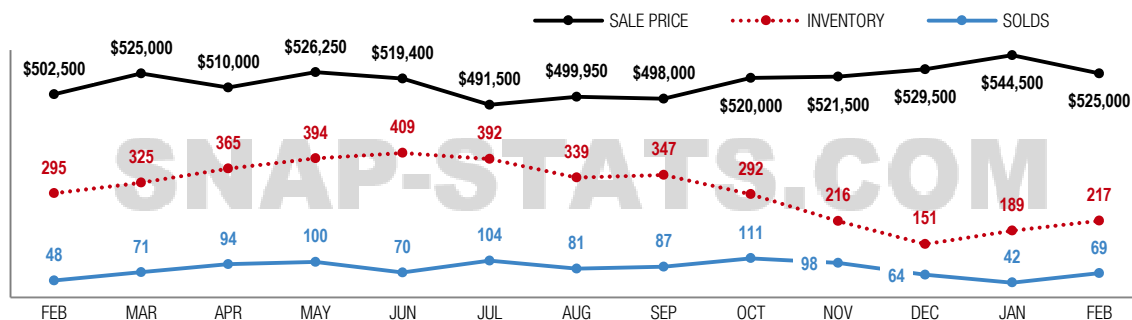
| SnapStats®        | Inventory | Sales | Sales Ratio |
|-------------------|-----------|-------|-------------|
| Brunette          | 0         | 0     | NA          |
| Connaught Heights | 0         | 0     | NA          |
| Downtown          | 41        | 16    | 39%         |
| Fraserview        | 24        | 12    | 50%         |
| GlenBrooke North  | 3         | 1     | 33%         |
| Moody Park        | 2         | 0     | NA          |
| North Arm         | 0         | 0     | NA          |
| Quay              | 30        | 12    | 40%         |
| Queensborough     | 29        | 1     | 3%          |
| Queens Park       | 0         | 0     | NA          |
| Sapperton         | 7         | 3     | 43%         |
| The Heights       | 0         | 0     | NA          |
| Uptown            | 76        | 22    | 29%         |
| West End          | 5         | 2     | 40%         |
| TOTAL*            | 217       | 69    | 32%         |

## Market Summary

- Market Type Indicator **NEW WESTMINSTER ATTACHED**: Sellers Market at 32% Sales Ratio average (3.2 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$300,000 to \$400,000 with average 57% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$900,000 to \$1 mil, Queensborough and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Fraserview and up to 1 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

| SnapStats®            | Inventory  | Sales     | Sales Ratio |
|-----------------------|------------|-----------|-------------|
| \$0 – 100,000         | 0          | 0         | NA          |
| 100,001 – 200,000     | 0          | 0         | NA          |
| 200,001 – 300,000     | 0          | 0         | NA          |
| 300,001 – 400,000     | 0          | 0         | NA          |
| 400,001 – 500,000     | 0          | 0         | NA          |
| 500,001 – 600,000     | 0          | 0         | NA          |
| 600,001 – 700,000     | 1          | 1         | 100%        |
| 700,001 – 800,000     | 2          | 1         | 50%         |
| 800,001 – 900,000     | 6          | 1         | 17%         |
| 900,001 – 1,000,000   | 7          | 5         | 71%         |
| 1,000,001 – 1,250,000 | 43         | 22        | 51%         |
| 1,250,001 – 1,500,000 | 48         | 16        | 33%         |
| 1,500,001 – 1,750,000 | 39         | 10        | 26%         |
| 1,750,001 – 2,000,000 | 32         | 3         | 9%          |
| 2,000,001 – 2,250,000 | 19         | 1         | 5%          |
| 2,250,001 – 2,500,000 | 19         | 1         | 5%          |
| 2,500,001 – 2,750,000 | 16         | 0         | NA          |
| 2,750,001 – 3,000,000 | 19         | 1         | 5%          |
| 3,000,001 – 3,500,000 | 4          | 0         | NA          |
| 3,500,001 – 4,000,000 | 2          | 0         | NA          |
| 4,000,001 & Greater   | 0          | 0         | NA          |
| <b>TOTAL*</b>         | <b>257</b> | <b>62</b> | <b>24%</b>  |
| 2 Bedrooms & Less     | 19         | 0         | NA          |
| 3 to 4 Bedrooms       | 86         | 29        | 34%         |
| 5 to 6 Bedrooms       | 91         | 26        | 29%         |
| 7 Bedrooms & More     | 61         | 7         | 11%         |
| <b>TOTAL*</b>         | <b>257</b> | <b>62</b> | <b>24%</b>  |

| SnapStats®               | January     | February    | Variance |
|--------------------------|-------------|-------------|----------|
| Inventory                | 261         | 257         | -2%      |
| Solds                    | 37          | 62          | 68%      |
| Sale Price               | \$1,305,000 | \$1,280,000 | -2%      |
| Sale Price SQFT          | \$433       | \$420       | -3%      |
| Sale to List Price Ratio | 98%         | 98%         | 0%       |
| Days on Market           | 50          | 12          | -76%     |

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

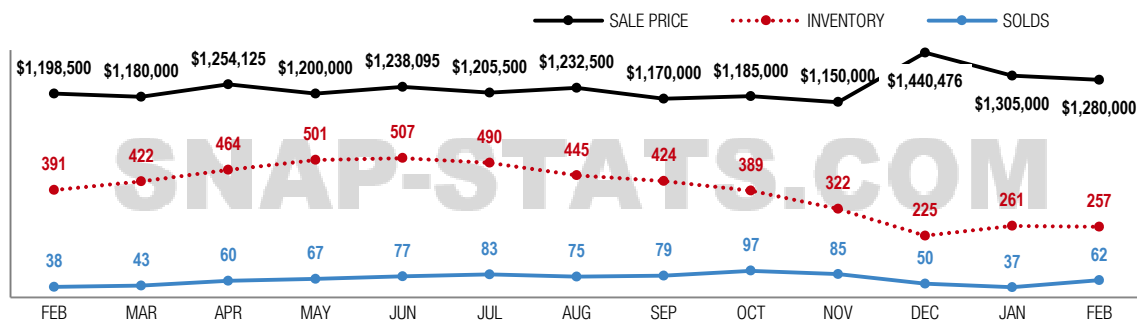
| SnapStats®         | Inventory  | Sales     | Sales Ratio |
|--------------------|------------|-----------|-------------|
| Burke Mountain     | 34         | 11        | 32%         |
| Canyon Springs     | 0          | 1         | NA*         |
| Cape Horn          | 4          | 4         | 100%        |
| Central Coquitlam  | 45         | 13        | 29%         |
| Chineside          | 2          | 2         | 100%        |
| Coquitlam East     | 11         | 5         | 45%         |
| Coquitlam West     | 46         | 8         | 17%         |
| Eagle Ridge        | 2          | 0         | NA          |
| Harbour Chines     | 8          | 1         | 13%         |
| Harbour Place      | 4          | 0         | NA          |
| Hockaday           | 5          | 1         | 20%         |
| Maillardville      | 37         | 1         | 3%          |
| Meadow Brook       | 5          | 1         | 20%         |
| New Horizons       | 4          | 1         | 25%         |
| North Coquitlam    | 1          | 0         | NA          |
| Park Ridge Estates | 1          | 0         | NA          |
| Ranch Park         | 8          | 5         | 63%         |
| River Springs      | 1          | 0         | NA          |
| Scott Creek        | 6          | 0         | NA          |
| Summitt View       | 0          | 0         | NA          |
| Upper Eagle Ridge  | 6          | 0         | NA          |
| Westwood Plateau   | 27         | 6         | 22%         |
| Westwood Summit    | 0          | 2         | NA*         |
| <b>TOTAL*</b>      | <b>257</b> | <b>62</b> | <b>24%</b>  |

## Market Summary

- Market Type Indicator **COQUITLAM DETACHED**: Sellers Market at 24% Sales Ratio average (2.4 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 51% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2 mil to \$3 mil, Coquitlam West, Harbour Chines, Maillardville and 7 plus bedrooms
- Sellers Best Bet\*\* Selling homes in Coquitlam East, Ranch Park and 3 to 4 bedrooms

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



## Compliments of...

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### Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats®            | Inventory  | Sales      | Sales Ratio |
|-----------------------|------------|------------|-------------|
| \$0 – 100,000         | 0          | 0          | NA          |
| 100,001 – 200,000     | 0          | 0          | NA          |
| 200,001 – 300,000     | 2          | 2          | 100%        |
| 300,001 – 400,000     | 11         | 11         | 100%        |
| 400,001 – 500,000     | 47         | 27         | 57%         |
| 500,001 – 600,000     | 57         | 37         | 65%         |
| 600,001 – 700,000     | 46         | 17         | 37%         |
| 700,001 – 800,000     | 39         | 8          | 21%         |
| 800,001 – 900,000     | 34         | 6          | 18%         |
| 900,001 – 1,000,000   | 17         | 11         | 65%         |
| 1,000,001 – 1,250,000 | 21         | 5          | 24%         |
| 1,250,001 – 1,500,000 | 3          | 0          | NA          |
| 1,500,001 – 1,750,000 | 2          | 0          | NA          |
| 1,750,001 – 2,000,000 | 1          | 0          | NA          |
| 2,000,001 – 2,250,000 | 0          | 0          | NA          |
| 2,250,001 – 2,500,000 | 0          | 0          | NA          |
| 2,500,001 – 2,750,000 | 0          | 0          | NA          |
| 2,750,001 – 3,000,000 | 0          | 0          | NA          |
| 3,000,001 – 3,500,000 | 0          | 0          | NA          |
| 3,500,001 – 4,000,000 | 0          | 0          | NA          |
| 4,000,001 & Greater   | 0          | 0          | NA          |
| <b>TOTAL*</b>         | <b>280</b> | <b>124</b> | <b>44%</b>  |

|                      |            |            |            |
|----------------------|------------|------------|------------|
| 0 to 1 Bedroom       | 62         | 31         | 50%        |
| 2 Bedrooms           | 143        | 59         | 41%        |
| 3 Bedrooms           | 53         | 17         | 32%        |
| 4 Bedrooms & Greater | 22         | 17         | 77%        |
| <b>TOTAL*</b>        | <b>280</b> | <b>124</b> | <b>44%</b> |

| SnapStats®               | January   | February  | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory                | 222       | 280       | 26%      |
| Solds                    | 99        | 124       | 25%      |
| Sale Price               | \$542,888 | \$570,750 | 5%       |
| Sale Price SQFT          | \$558     | \$617     | 11%      |
| Sale to List Price Ratio | 96%       | 98%       | 2%       |
| Days on Market           | 29        | 11        | -62%     |

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

### Community CONDOS & TOWNHOMES

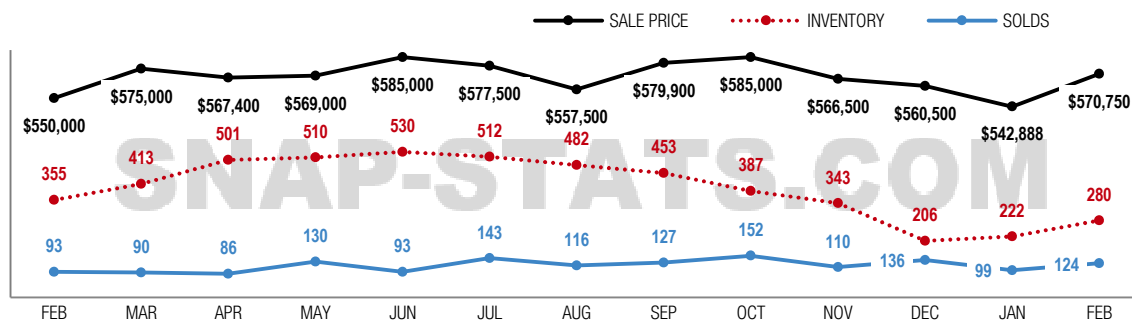
| SnapStats®         | Inventory  | Sales      | Sales Ratio |
|--------------------|------------|------------|-------------|
| Burke Mountain     | 16         | 16         | 100%        |
| Canyon Springs     | 8          | 7          | 88%         |
| Cape Horn          | 0          | 0          | NA          |
| Central Coquitlam  | 17         | 10         | 59%         |
| Chineside          | 0          | 0          | NA          |
| Coquitlam East     | 2          | 6          | 300%*       |
| Coquitlam West     | 133        | 31         | 23%         |
| Eagle Ridge        | 3          | 0          | NA          |
| Harbour Chines     | 0          | 0          | NA          |
| Harbour Place      | 0          | 0          | NA          |
| Hockaday           | 1          | 0          | NA          |
| Maillardville      | 10         | 7          | 70%         |
| Meadow Brook       | 0          | 0          | NA          |
| New Horizons       | 16         | 10         | 63%         |
| North Coquitlam    | 50         | 22         | 44%         |
| Park Ridge Estates | 0          | 0          | NA          |
| Ranch Park         | 1          | 0          | NA          |
| River Springs      | 0          | 0          | NA          |
| Scott Creek        | 3          | 1          | 33%         |
| Summitt View       | 0          | 0          | NA          |
| Upper Eagle Ridge  | 1          | 1          | 100%        |
| Westwood Plateau   | 19         | 13         | 68%         |
| Westwood Summit    | 0          | 0          | NA          |
| <b>TOTAL*</b>      | <b>280</b> | <b>124</b> | <b>44%</b>  |

### Market Summary

- Market Type Indicator **COQUITLAM ATTACHED**: Sellers Market at 44% Sales Ratio average (4.4 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$300,000 to \$400,000 with average 100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$800,000 to \$900,000, Coquitlam West and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Burke Mountain, Canyon Springs, Maillardville and minimum 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

### 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

| SnapStats®            | Inventory | Sales     | Sales Ratio |
|-----------------------|-----------|-----------|-------------|
| \$0 – 100,000         | 0         | 0         | NA          |
| 100,001 – 200,000     | 0         | 0         | NA          |
| 200,001 – 300,000     | 0         | 0         | NA          |
| 300,001 – 400,000     | 0         | 0         | NA          |
| 400,001 – 500,000     | 0         | 0         | NA          |
| 500,001 – 600,000     | 0         | 0         | NA          |
| 600,001 – 700,000     | 0         | 0         | NA          |
| 700,001 – 800,000     | 5         | 3         | 60%         |
| 800,001 – 900,000     | 6         | 3         | 50%         |
| 900,001 – 1,000,000   | 12        | 10        | 83%         |
| 1,000,001 – 1,250,000 | 17        | 8         | 47%         |
| 1,250,001 – 1,500,000 | 15        | 1         | 7%          |
| 1,500,001 – 1,750,000 | 3         | 0         | NA          |
| 1,750,001 – 2,000,000 | 4         | 0         | NA          |
| 2,000,001 – 2,250,000 | 0         | 0         | NA          |
| 2,250,001 – 2,500,000 | 1         | 0         | NA          |
| 2,500,001 – 2,750,000 | 0         | 0         | NA          |
| 2,750,001 – 3,000,000 | 0         | 0         | NA          |
| 3,000,001 – 3,500,000 | 0         | 0         | NA          |
| 3,500,001 – 4,000,000 | 2         | 0         | NA          |
| 4,000,001 & Greater   | 0         | 0         | NA          |
| <b>TOTAL*</b>         | <b>65</b> | <b>25</b> | <b>38%</b>  |

|                   |           |           |            |
|-------------------|-----------|-----------|------------|
| 2 Bedrooms & Less | 6         | 0         | NA         |
| 3 to 4 Bedrooms   | 30        | 16        | 53%        |
| 5 to 6 Bedrooms   | 21        | 9         | 43%        |
| 7 Bedrooms & More | 8         | 0         | NA         |
| <b>TOTAL*</b>     | <b>65</b> | <b>25</b> | <b>38%</b> |

| SnapStats®               | January   | February  | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory                | 58        | 65        | 12%      |
| Solds                    | 22        | 25        | 14%      |
| Sale Price               | \$870,500 | \$950,000 | 9%       |
| Sale Price SQFT          | \$426     | \$453     | 6%       |
| Sale to List Price Ratio | 99%       | 97%       | -2%      |
| Days on Market           | 28        | 16        | -43%     |

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

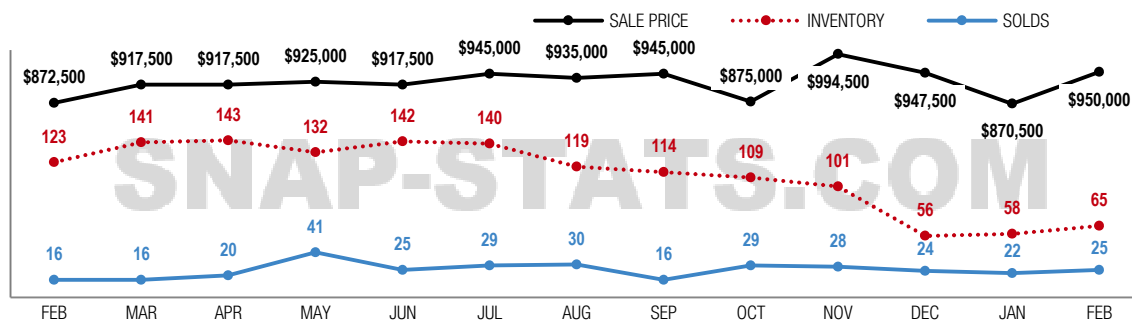
| SnapStats®             | Inventory | Sales     | Sales Ratio |
|------------------------|-----------|-----------|-------------|
| Birchland Manor        | 3         | 1         | 33%         |
| Central Port Coquitlam | 7         | 2         | 29%         |
| Citadel                | 8         | 5         | 63%         |
| Glenwood               | 10        | 4         | 40%         |
| Lincoln Park           | 11        | 2         | 18%         |
| Lower Mary Hill        | 3         | 1         | 33%         |
| Mary Hill              | 8         | 4         | 50%         |
| Oxford Heights         | 2         | 3         | 150%*       |
| Riverwood              | 7         | 1         | 14%         |
| Woodland Acres         | 6         | 2         | 33%         |
| <b>TOTAL*</b>          | <b>65</b> | <b>25</b> | <b>38%</b>  |

## Market Summary

- Market Type Indicator **PORT COQUITLAM DETACHED**: Sellers Market at 38% Sales Ratio average (3.8 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* \$900,000 to \$1 mil with average 83% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, Lincoln Park and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Selling homes in Citadel and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats®            | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000         | 0         | 0     | NA          |
| 100,001 – 200,000     | 0         | 0     | NA          |
| 200,001 – 300,000     | 4         | 1     | 25%         |
| 300,001 – 400,000     | 17        | 9     | 53%         |
| 400,001 – 500,000     | 30        | 23    | 77%         |
| 500,001 – 600,000     | 21        | 9     | 43%         |
| 600,001 – 700,000     | 20        | 9     | 45%         |
| 700,001 – 800,000     | 12        | 6     | 50%         |
| 800,001 – 900,000     | 3         | 1     | 33%         |
| 900,001 – 1,000,000   | 0         | 0     | NA          |
| 1,000,001 – 1,250,000 | 0         | 0     | NA          |
| 1,250,001 – 1,500,000 | 0         | 0     | NA          |
| 1,500,001 – 1,750,000 | 0         | 0     | NA          |
| 1,750,001 – 2,000,000 | 0         | 0     | NA          |
| 2,000,001 – 2,250,000 | 0         | 0     | NA          |
| 2,250,001 – 2,500,000 | 0         | 0     | NA          |
| 2,500,001 – 2,750,000 | 0         | 0     | NA          |
| 2,750,001 – 3,000,000 | 0         | 0     | NA          |
| 3,000,001 – 3,500,000 | 0         | 0     | NA          |
| 3,500,001 – 4,000,000 | 0         | 0     | NA          |
| 4,000,001 & Greater   | 0         | 0     | NA          |
| TOTAL*                | 107       | 58    | 54%         |

|                      |     |    |     |
|----------------------|-----|----|-----|
| 0 to 1 Bedroom       | 31  | 16 | 52% |
| 2 Bedrooms           | 48  | 30 | 63% |
| 3 Bedrooms           | 23  | 11 | 48% |
| 4 Bedrooms & Greater | 5   | 1  | 20% |
| TOTAL*               | 107 | 58 | 54% |

| SnapStats®               | January   | February  | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory                | 117       | 107       | -9%      |
| Solds                    | 38        | 58        | 53%      |
| Sale Price               | \$525,000 | \$494,000 | -6%      |
| Sale Price SQFT          | \$511     | \$511     | 0%       |
| Sale to List Price Ratio | 99%       | 100%      | 1%       |
| Days on Market           | 19        | 10        | -47%     |

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

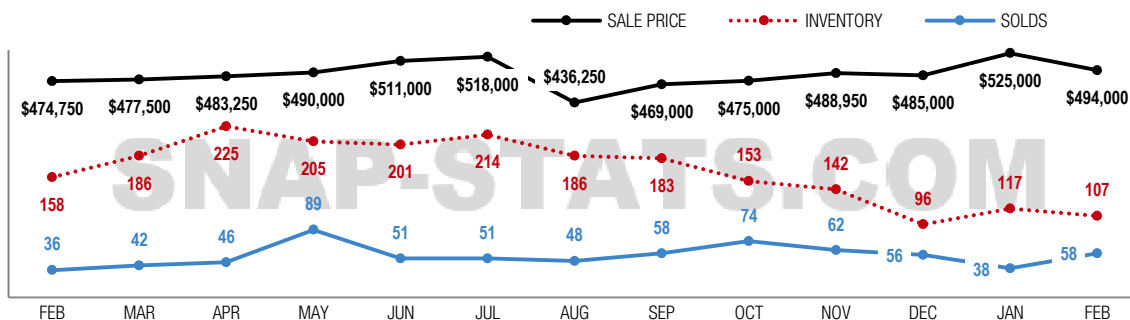
| SnapStats®             | Inventory | Sales | Sales Ratio |
|------------------------|-----------|-------|-------------|
| Birchland Manor        | 0         | 0     | NA          |
| Central Port Coquitlam | 58        | 32    | 55%         |
| Citadel                | 7         | 3     | 43%         |
| Glenwood               | 18        | 10    | 56%         |
| Lincoln Park           | 2         | 0     | NA          |
| Lower Mary Hill        | 0         | 0     | NA          |
| Mary Hill              | 3         | 0     | NA          |
| Oxford Heights         | 1         | 0     | NA          |
| Riverwood              | 17        | 13    | 76%         |
| Woodland Acres         | 1         | 0     | NA          |
| TOTAL*                 | 107       | 58    | 54%         |

## Market Summary

- Market Type Indicator **PORT COQUITLAM ATTACHED**: Sellers Market at 54% Sales Ratio average (5.4 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average 77% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$500,000 to \$600,000, Central Port Coquitlam, Glenwood and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Riverwood and 2 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

| SnapStats®            | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000         | 0         | 0     | NA          |
| 100,001 – 200,000     | 0         | 0     | NA          |
| 200,001 – 300,000     | 0         | 0     | NA          |
| 300,001 – 400,000     | 0         | 0     | NA          |
| 400,001 – 500,000     | 0         | 0     | NA          |
| 500,001 – 600,000     | 0         | 0     | NA          |
| 600,001 – 700,000     | 0         | 0     | NA          |
| 700,001 – 800,000     | 0         | 0     | NA          |
| 800,001 – 900,000     | 0         | 0     | NA          |
| 900,001 – 1,000,000   | 0         | 0     | NA          |
| 1,000,001 – 1,250,000 | 11        | 5     | 45%         |
| 1,250,001 – 1,500,000 | 17        | 3     | 18%         |
| 1,500,001 – 1,750,000 | 7         | 0     | NA          |
| 1,750,001 – 2,000,000 | 6         | 1     | 17%         |
| 2,000,001 – 2,250,000 | 0         | 0     | NA          |
| 2,250,001 – 2,500,000 | 5         | 0     | NA          |
| 2,500,001 – 2,750,000 | 2         | 0     | NA          |
| 2,750,001 – 3,000,000 | 8         | 0     | NA          |
| 3,000,001 – 3,500,000 | 3         | 0     | NA          |
| 3,500,001 – 4,000,000 | 5         | 0     | NA          |
| 4,000,001 & Greater   | 7         | 0     | NA          |
| TOTAL*                | 71        | 9     | 13%         |

|                   |    |   |     |
|-------------------|----|---|-----|
| 2 Bedrooms & Less | 3  | 0 | NA  |
| 3 to 4 Bedrooms   | 36 | 7 | 19% |
| 5 to 6 Bedrooms   | 28 | 2 | 7%  |
| 7 Bedrooms & More | 4  | 0 | NA  |
| TOTAL*            | 71 | 9 | 13% |

| SnapStats®               | January     | February    | Variance |
|--------------------------|-------------|-------------|----------|
| Inventory                | 60          | 71          | 18%      |
| Solds                    | 7           | 9           | 29%      |
| Sale Price               | \$1,350,000 | \$1,195,000 | -11%     |
| Sale Price SQFT          | \$423       | \$378       | -11%     |
| Sale to List Price Ratio | 97%         | 92%         | -5%      |
| Days on Market           | 76          | 17          | -78%     |

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

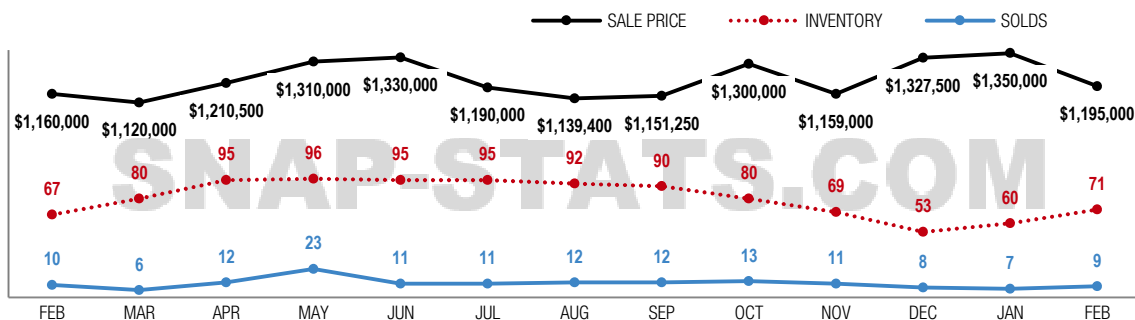
| SnapStats®        | Inventory | Sales | Sales Ratio |
|-------------------|-----------|-------|-------------|
| Anmore            | 17        | 2     | 12%         |
| Barber Street     | 6         | 1     | 17%         |
| Belcarra          | 4         | 0     | NA          |
| College Park      | 4         | 0     | NA          |
| Glenayre          | 2         | 1     | 50%         |
| Heritage Mountain | 7         | 2     | 29%         |
| Heritage Woods    | 8         | 1     | 13%         |
| loco              | 0         | 0     | NA          |
| Mountain Meadows  | 2         | 0     | NA          |
| North Shore       | 7         | 0     | NA          |
| Port Moody Centre | 14        | 2     | 14%         |
| TOTAL*            | 71        | 9     | 13%         |

## Market Summary

- Market Type Indicator **PORT MOODY DETACHED**: Balanced Market at 13% Sales Ratio average (1.3 in 10 homes selling rate)
- Homes are selling on average 8% below list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 45% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, Anmore and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Selling homes in Port Moody Centre and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats®            | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000         | 0         | 0     | NA          |
| 100,001 – 200,000     | 0         | 0     | NA          |
| 200,001 – 300,000     | 0         | 0     | NA          |
| 300,001 – 400,000     | 2         | 1     | 50%         |
| 400,001 – 500,000     | 3         | 2     | 67%         |
| 500,001 – 600,000     | 11        | 8     | 73%         |
| 600,001 – 700,000     | 22        | 6     | 27%         |
| 700,001 – 800,000     | 8         | 3     | 38%         |
| 800,001 – 900,000     | 8         | 4     | 50%         |
| 900,001 – 1,000,000   | 10        | 2     | 20%         |
| 1,000,001 – 1,250,000 | 9         | 0     | NA          |
| 1,250,001 – 1,500,000 | 1         | 0     | NA          |
| 1,500,001 – 1,750,000 | 0         | 0     | NA          |
| 1,750,001 – 2,000,000 | 1         | 0     | NA          |
| 2,000,001 – 2,250,000 | 0         | 0     | NA          |
| 2,250,001 – 2,500,000 | 0         | 0     | NA          |
| 2,500,001 – 2,750,000 | 0         | 0     | NA          |
| 2,750,001 – 3,000,000 | 0         | 0     | NA          |
| 3,000,001 – 3,500,000 | 0         | 0     | NA          |
| 3,500,001 – 4,000,000 | 0         | 0     | NA          |
| 4,000,001 & Greater   | 0         | 0     | NA          |
| TOTAL*                | 75        | 26    | 35%         |

|                      |    |    |     |
|----------------------|----|----|-----|
| 0 to 1 Bedroom       | 4  | 3  | 75% |
| 2 Bedrooms           | 45 | 16 | 36% |
| 3 Bedrooms           | 16 | 4  | 25% |
| 4 Bedrooms & Greater | 10 | 3  | 30% |
| TOTAL*               | 75 | 26 | 35% |

| SnapStats®               | January   | February  | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory                | 45        | 75        | 67%      |
| Solds                    | 27        | 26        | -4%      |
| Sale Price               | \$587,000 | \$615,000 | 5%       |
| Sale Price SQFT          | \$627     | \$605     | -4%      |
| Sale to List Price Ratio | 98%       | 99%       | 1%       |
| Days on Market           | 20        | 8         | -60%     |

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

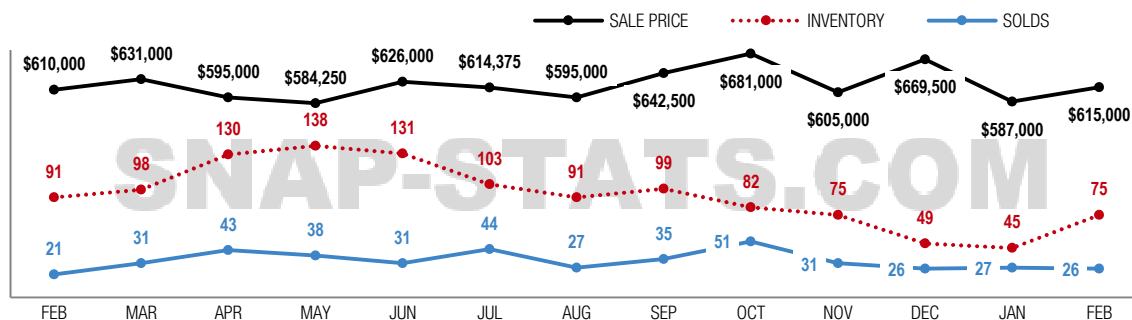
| SnapStats®        | Inventory | Sales | Sales Ratio |
|-------------------|-----------|-------|-------------|
| Anmore            | 0         | 0     | NA          |
| Barber Street     | 0         | 0     | NA          |
| Belcarra          | 0         | 0     | NA          |
| College Park      | 5         | 2     | 40%         |
| Glenayre          | 0         | 0     | NA          |
| Heritage Mountain | 3         | 1     | 33%         |
| Heritage Woods    | 3         | 2     | 67%         |
| loco              | 0         | 0     | NA          |
| Mountain Meadows  | 0         | 0     | NA          |
| North Shore       | 15        | 7     | 47%         |
| Port Moody Centre | 49        | 14    | 29%         |
| TOTAL*            | 75        | 26    | 35%         |

## Market Summary

- Market Type Indicator **PORT MOODY ATTACHED**: Sellers Market at 35% Sales Ratio average (3.5 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$500,000 to \$600,000 with average 73% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$900,000 to \$1 mil, Port Moody Centre and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in North Shore and 2 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

| SnapStats®            | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000         | 0         | 0     | NA          |
| 100,001 – 200,000     | 0         | 0     | NA          |
| 200,001 – 300,000     | 0         | 0     | NA          |
| 300,001 – 400,000     | 0         | 0     | NA          |
| 400,001 – 500,000     | 0         | 0     | NA          |
| 500,001 – 600,000     | 0         | 0     | NA          |
| 600,001 – 700,000     | 0         | 0     | NA          |
| 700,001 – 800,000     | 3         | 0     | NA          |
| 800,001 – 900,000     | 7         | 0     | NA          |
| 900,001 – 1,000,000   | 6         | 4     | 67%         |
| 1,000,001 – 1,250,000 | 4         | 1     | 25%         |
| 1,250,001 – 1,500,000 | 3         | 0     | NA          |
| 1,500,001 – 1,750,000 | 0         | 0     | NA          |
| 1,750,001 – 2,000,000 | 0         | 0     | NA          |
| 2,000,001 – 2,250,000 | 0         | 0     | NA          |
| 2,250,001 – 2,500,000 | 0         | 0     | NA          |
| 2,500,001 – 2,750,000 | 0         | 0     | NA          |
| 2,750,001 – 3,000,000 | 0         | 0     | NA          |
| 3,000,001 – 3,500,000 | 0         | 0     | NA          |
| 3,500,001 – 4,000,000 | 0         | 0     | NA          |
| 4,000,001 & Greater   | 0         | 0     | NA          |
| TOTAL*                | 23        | 5     | 22%         |

|                   |    |   |     |
|-------------------|----|---|-----|
| 2 Bedrooms & Less | 0  | 0 | NA  |
| 3 to 4 Bedrooms   | 14 | 3 | 21% |
| 5 to 6 Bedrooms   | 8  | 2 | 25% |
| 7 Bedrooms & More | 1  | 0 | NA  |
| TOTAL*            | 23 | 5 | 22% |

| SnapStats®               | January   | February  | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory                | 19        | 23        | 21%      |
| Solds                    | 5         | 5         | 0%       |
| Sale Price               | \$850,000 | \$979,000 | 15%      |
| Sale Price SQFT          | \$368     | \$296     | -20%     |
| Sale to List Price Ratio | 99%       | 98%       | -1%      |
| Days on Market           | 7         | 16        | 129%     |

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

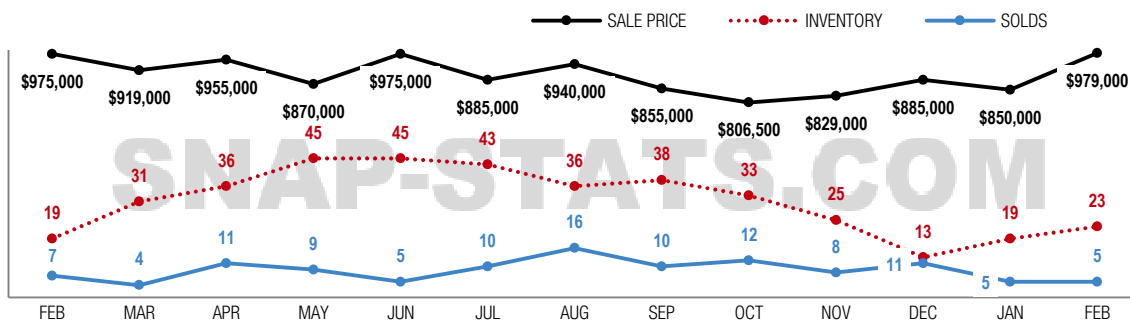
| SnapStats®      | Inventory | Sales | Sales Ratio |
|-----------------|-----------|-------|-------------|
| Central Meadows | 8         | 1     | 13%         |
| Mid Meadows     | 4         | 0     | NA          |
| North Meadows   | 1         | 0     | NA          |
| South Meadows   | 10        | 4     | 40%         |
| West Meadows    | 0         | 0     | NA          |
| TOTAL*          | 23        | 5     | 22%         |

## Market Summary

- Market Type Indicator **PITT MEADOWS DETACHED**: Sellers Market at 22% Sales Ratio average (2.2 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* Insufficient data but with 4 sales \$900,000 to \$1 mil
- Buyers Best Bet\*\* Homes in Central Meadows and 3 to 4 bedroom properties
- Sellers Best Bet\*\* Selling homes in South Meadows and 5 to 6 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



## Compliments of...

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## Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats®            | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000         | 0         | 0     | NA          |
| 100,001 – 200,000     | 0         | 0     | NA          |
| 200,001 – 300,000     | 0         | 0     | NA          |
| 300,001 – 400,000     | 1         | 2     | 200%*       |
| 400,001 – 500,000     | 12        | 9     | 75%         |
| 500,001 – 600,000     | 12        | 5     | 42%         |
| 600,001 – 700,000     | 5         | 3     | 60%         |
| 700,001 – 800,000     | 2         | 1     | 50%         |
| 800,001 – 900,000     | 1         | 1     | 100%        |
| 900,001 – 1,000,000   | 1         | 0     | NA          |
| 1,000,001 – 1,250,000 | 0         | 0     | NA          |
| 1,250,001 – 1,500,000 | 0         | 0     | NA          |
| 1,500,001 – 1,750,000 | 0         | 0     | NA          |
| 1,750,001 – 2,000,000 | 0         | 0     | NA          |
| 2,000,001 – 2,250,000 | 0         | 0     | NA          |
| 2,250,001 – 2,500,000 | 0         | 0     | NA          |
| 2,500,001 – 2,750,000 | 0         | 0     | NA          |
| 2,750,001 – 3,000,000 | 0         | 0     | NA          |
| 3,000,001 – 3,500,000 | 0         | 0     | NA          |
| 3,500,001 – 4,000,000 | 0         | 0     | NA          |
| 4,000,001 & Greater   | 0         | 0     | NA          |
| TOTAL*                | 34        | 21    | 62%         |

|                      |    |    |     |
|----------------------|----|----|-----|
| 0 to 1 Bedroom       | 4  | 2  | 50% |
| 2 Bedrooms           | 15 | 14 | 93% |
| 3 Bedrooms           | 11 | 4  | 36% |
| 4 Bedrooms & Greater | 4  | 1  | 25% |
| TOTAL*               | 34 | 21 | 62% |

| SnapStats®               | January   | February  | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory                | 26        | 34        | 31%      |
| Solds                    | 12        | 21        | 75%      |
| Sale Price               | \$490,000 | \$498,000 | 2%       |
| Sale Price SQFT          | \$477     | \$425     | -11%     |
| Sale to List Price Ratio | 98%       | 100%      | 2%       |
| Days on Market           | 45        | 7         | -84%     |

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

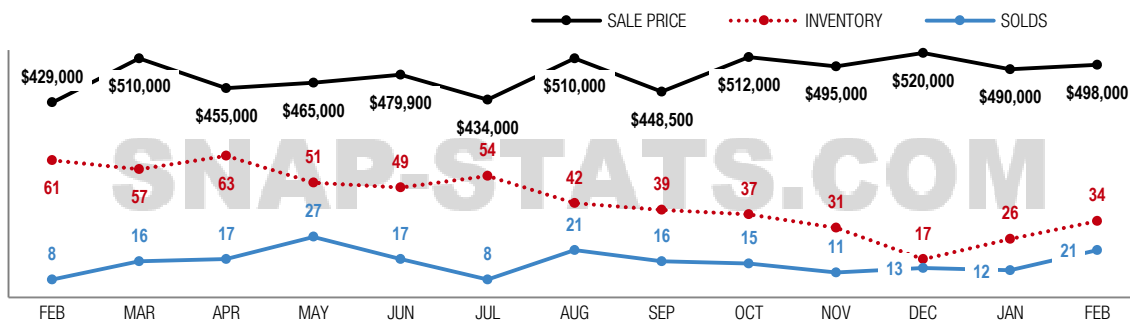
| SnapStats®      | Inventory | Sales | Sales Ratio |
|-----------------|-----------|-------|-------------|
| Central Meadows | 11        | 8     | 73%         |
| Mid Meadows     | 15        | 6     | 40%         |
| North Meadows   | 2         | 3     | 150%*       |
| South Meadows   | 6         | 4     | 67%         |
| West Meadows    | 0         | 0     | NA          |
| TOTAL*          | 34        | 21    | 62%         |

## Market Summary

- Market Type Indicator **PITT MEADOWS ATTACHED**: Sellers Market at 62% Sales Ratio average (6.2 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average 75% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$500,000 to \$600,000, Mid Meadows and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Central Meadows and 2 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

| SnapStats®            | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000         | 0         | 0     | NA          |
| 100,001 – 200,000     | 0         | 0     | NA          |
| 200,001 – 300,000     | 0         | 0     | NA          |
| 300,001 – 400,000     | 0         | 0     | NA          |
| 400,001 – 500,000     | 0         | 0     | NA          |
| 500,001 – 600,000     | 4         | 0     | NA          |
| 600,001 – 700,000     | 14        | 11    | 79%         |
| 700,001 – 800,000     | 26        | 15    | 58%         |
| 800,001 – 900,000     | 37        | 18    | 49%         |
| 900,001 – 1,000,000   | 39        | 11    | 28%         |
| 1,000,001 – 1,250,000 | 72        | 17    | 24%         |
| 1,250,001 – 1,500,000 | 29        | 6     | 21%         |
| 1,500,001 – 1,750,000 | 3         | 2     | 67%         |
| 1,750,001 – 2,000,000 | 5         | 0     | NA          |
| 2,000,001 – 2,250,000 | 1         | 0     | NA          |
| 2,250,001 – 2,500,000 | 5         | 0     | NA          |
| 2,500,001 – 2,750,000 | 1         | 0     | NA          |
| 2,750,001 – 3,000,000 | 2         | 0     | NA          |
| 3,000,001 – 3,500,000 | 1         | 0     | NA          |
| 3,500,001 – 4,000,000 | 1         | 0     | NA          |
| 4,000,001 & Greater   | 0         | 0     | NA          |
| TOTAL*                | 240       | 80    | 33%         |

|                   |     |    |     |
|-------------------|-----|----|-----|
| 2 Bedrooms & Less | 17  | 3  | 18% |
| 3 to 4 Bedrooms   | 95  | 39 | 41% |
| 5 to 6 Bedrooms   | 119 | 35 | 29% |
| 7 Bedrooms & More | 9   | 3  | 33% |
| TOTAL*            | 240 | 80 | 33% |

| SnapStats®               | January   | February  | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory                | 224       | 240       | 7%       |
| Solds                    | 58        | 80        | 38%      |
| Sale Price               | \$842,762 | \$880,471 | 4%       |
| Sale Price SQFT          | \$322     | \$297     | -8%      |
| Sale to List Price Ratio | 99%       | 97%       | -2%      |
| Days on Market           | 51        | 22        | -57%     |

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

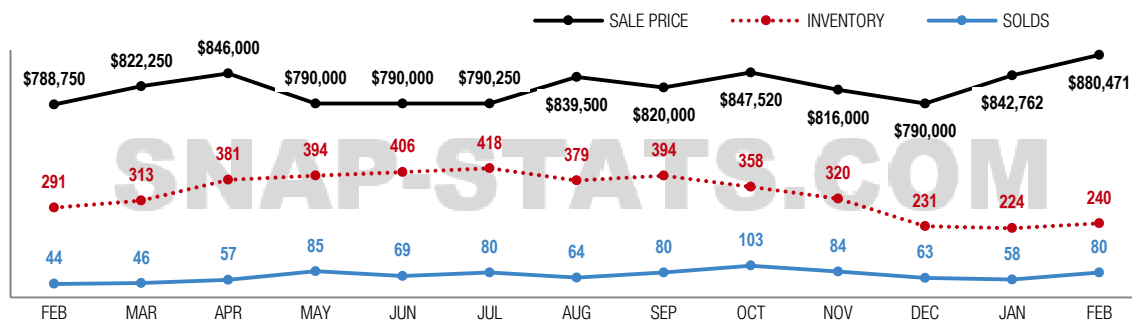
| SnapStats®       | Inventory | Sales | Sales Ratio |
|------------------|-----------|-------|-------------|
| Albion           | 33        | 18    | 55%         |
| Cottonwood       | 38        | 19    | 50%         |
| East Central     | 30        | 13    | 43%         |
| North            | 0         | 0     | NA          |
| Northeast        | 2         | 0     | NA          |
| Northwest        | 17        | 4     | 24%         |
| Silver Valley    | 36        | 5     | 14%         |
| Southwest        | 24        | 7     | 29%         |
| Thornhill        | 17        | 5     | 29%         |
| Websters Corners | 9         | 1     | 11%         |
| West Central     | 32        | 8     | 25%         |
| Whonnock         | 2         | 0     | NA          |
| TOTAL*           | 240       | 80    | 33%         |

## Market Summary

- Market Type Indicator **MAPLE RIDGE DETACHED**: Sellers Market at 33% Sales Ratio average (3.3 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* \$600,000 to \$700,000 with average 79% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, Silver Valley, Websters Corners and up to 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Albion, Cottonwood and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats®            | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000         | 0         | 0     | NA          |
| 100,001 – 200,000     | 2         | 1     | 50%         |
| 200,001 – 300,000     | 12        | 6     | 50%         |
| 300,001 – 400,000     | 36        | 15    | 42%         |
| 400,001 – 500,000     | 59        | 8     | 14%         |
| 500,001 – 600,000     | 56        | 31    | 55%         |
| 600,001 – 700,000     | 31        | 15    | 48%         |
| 700,001 – 800,000     | 12        | 1     | 8%          |
| 800,001 – 900,000     | 2         | 0     | NA          |
| 900,001 – 1,000,000   | 2         | 0     | NA          |
| 1,000,001 – 1,250,000 | 0         | 0     | NA          |
| 1,250,001 – 1,500,000 | 0         | 0     | NA          |
| 1,500,001 – 1,750,000 | 0         | 0     | NA          |
| 1,750,001 – 2,000,000 | 0         | 0     | NA          |
| 2,000,001 – 2,250,000 | 0         | 0     | NA          |
| 2,250,001 – 2,500,000 | 0         | 0     | NA          |
| 2,500,001 – 2,750,000 | 0         | 0     | NA          |
| 2,750,001 – 3,000,000 | 0         | 0     | NA          |
| 3,000,001 – 3,500,000 | 0         | 0     | NA          |
| 3,500,001 – 4,000,000 | 0         | 0     | NA          |
| 4,000,001 & Greater   | 0         | 0     | NA          |
| TOTAL*                | 212       | 77    | 36%         |

|                      |     |    |     |
|----------------------|-----|----|-----|
| 0 to 1 Bedroom       | 30  | 13 | 43% |
| 2 Bedrooms           | 88  | 18 | 20% |
| 3 Bedrooms           | 79  | 39 | 49% |
| 4 Bedrooms & Greater | 15  | 7  | 47% |
| TOTAL*               | 212 | 77 | 36% |

| SnapStats®               | January   | February  | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory                | 183       | 212       | 16%      |
| Solds                    | 56        | 77        | 38%      |
| Sale Price               | \$459,900 | \$526,000 | 14%      |
| Sale Price SQFT          | \$361     | \$397     | 10%      |
| Sale to List Price Ratio | 100%      | 99%       | -1%      |
| Days on Market           | 41        | 9         | -78%     |

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

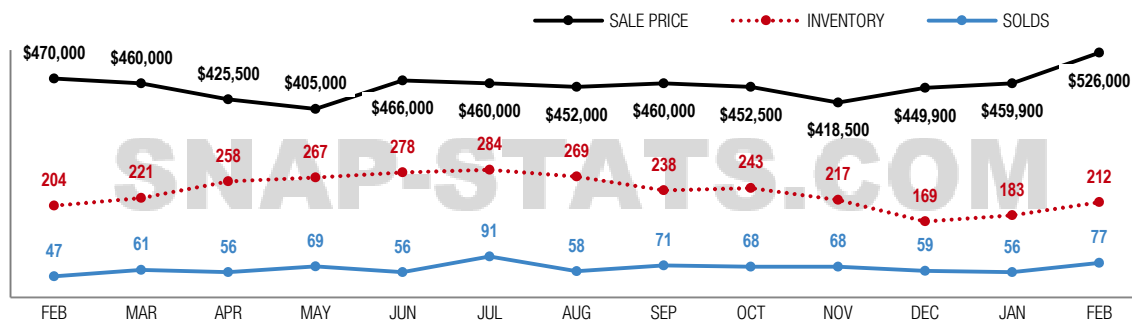
| SnapStats®       | Inventory | Sales | Sales Ratio |
|------------------|-----------|-------|-------------|
| Albion           | 12        | 4     | 33%         |
| Cottonwood       | 28        | 24    | 86%         |
| East Central     | 83        | 34    | 41%         |
| North            | 0         | 0     | NA          |
| Northeast        | 0         | 0     | NA          |
| Northwest        | 8         | 2     | 25%         |
| Silver Valley    | 14        | 2     | 14%         |
| Southwest        | 8         | 1     | 13%         |
| Thornhill        | 6         | 1     | 17%         |
| Websters Corners | 0         | 0     | NA          |
| West Central     | 53        | 9     | 17%         |
| Whonnock         | 0         | 0     | NA          |
| TOTAL*           | 212       | 77    | 36%         |

## Market Summary

- Market Type Indicator **MAPLE RIDGE ATTACHED**: Sellers Market at 36% Sales Ratio average (3.6 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$500,000 to \$600,000 with average 55% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$700,000 to \$800,000, Silver Valley, Southwest and 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Cottonwood, East Central and 3 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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