Everything you need to know about your Real Estate Market Today!

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SnapStats Publishing Company 1838 West 1 Avenue Vancouver, BC V6J 1G5



# Snap Stats BURNABY

### Price Band & Bedroom DETACHED HOUSES

# Community DETACHED HOUSES

FILE Dallu & Deuloui	DLIAGIL	J 11003L3		Community DLTA
SnapStats®	Inventory	Sales	Sales Ratio	SnapStats®
\$0-100,000	0	0	NA	Big Bend
100,001 - 200,000	0	0	NA	Brentwood Park
200,001 - 300,000	0	0	NA	Buckingham Heights
300,001 - 400,000	0	0	NA	Burnaby Hospital
400,001 - 500,000	0	0	NA	Burnaby Lake
500,001 - 600,000	0	0	NA	Cariboo
600,001 - 700,000	0	0	NA	Capitol Hill
700,001 - 800,000	0	0	NA	Central
800,001 - 900,000	1	0	NA	Central Park
900,001 - 1,000,000	2	2	100%	Deer Lake
1,000,001 - 1,250,000	22	5	23%	Deer Lake Place
1,250,001 - 1,500,000	60	23	38%	East Burnaby
1,500,001 - 1,750,000	47	16	34%	Edmonds
1,750,001 - 2,000,000	34	7	21%	Forest Glen
2,000,001 - 2,250,000	27	6	22%	Forest Hills
2,250,001 - 2,500,000	29	2	7%	Garden Village
2,500,001 - 2,750,000	21	0	NA	Government Road
2,750,001 - 3,000,000	30	0	NA	Greentree Village
3,000,001 - 3,500,000	8	0	NA	Highgate
3,500,001 - 4,000,000	3	0	NA	Metrotown
4,000,001 & Greater	4	0	NA	Montecito
TOTAL*	288	61	21%	Oakdale
				Oaklands
2 Bedrooms & Less	10	3	30%	Parkcrest
3 to 4 Bedrooms	81	30	37%	Simon Fraser Hills
5 to 6 Bedrooms	127	21	17%	Simon Fraser University
7 Bedrooms & More	70	7	10%	South Slope
TOTAL*	288	61	21%	Sperling-Duthie
				Sullivan Heights
SnapStats®	May	June	Variance	Suncrest
Inventory	251	288	15%	The Crest
Solds	36	61	69%	Upper Deer Lake
Sale Price	\$1,457,500	\$1,509,110	4%	Vancouver Heights
Sale Price SQFT	\$596	\$621	4%	Westridge
Sale to List Price Ratio	97%	101%	4%	Willingdon Heights

Community DLTAGILD III	100L0		
SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	4	1	25%
Brentwood Park	7	2	29%
Buckingham Heights	8	0	NA
Burnaby Hospital	10	2	20%
Burnaby Lake	11	4	36%
Cariboo	0	0	NA
Capitol Hill	21	5	24%
Central	4	1	25%
Central Park	7	2	29%
Deer Lake	4	0	NA
Deer Lake Place	3	1	33%
East Burnaby	20	6	30%
Edmonds	13	0	NA
Forest Glen	11	4	36%
Forest Hills	1	1	100%
Garden Village	3	1	33%
Government Road	5	7	140%*
Greentree Village	2	1	50%
Highgate	11	1	9%
Metrotown	15	0	NA
Montecito	6	2	33%
Oakdale	0	0	NA
Oaklands	0	0	NA
Parkcrest	16	3	19%
Simon Fraser Hills	0	0	NA
Simon Fraser University SFU	3	1	33%
South Slope	37	5	14%
Sperling-Duthie	8	1	13%
Sullivan Heights	1	1	100%
Suncrest	7	1	14%
The Crest	4	0	NA
Upper Deer Lake	13	1	8%
Vancouver Heights	16	4	25%
Westridge	8	0	NA
Willingdon Heights	9	3	33%
TOTAL*	288	61	21%

JUNE 2020

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

10

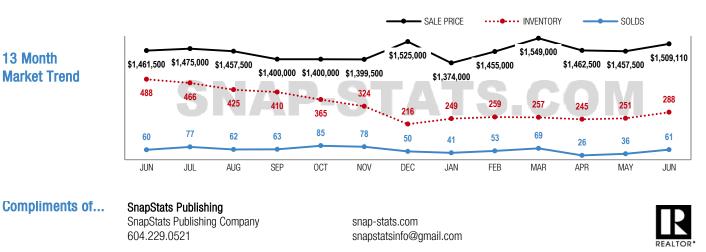
Days on Market

- Market Type Indicator BURNABY DETACHED: Sellers Market at 21% Sales Ratio average (2.1 in 10 homes selling rate)
- Homes are selling on average 1% above list price

10%

11

- Most Active Price Band\*\* \$1.25 mil to \$1.5 mil with average 38% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2.25 mil to \$2.5 mil, Highgate, Upper Deer Lake and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in Burnaby Lake, Forest Glen, Willingdon Heights and 3 to 4 bedroom properties \*\*With minimum inventory of 10 in most instances



# Snap Stats BURNABY

### Price Band & Bedroom CONDOS & TOWNHOMES

# Community CONDOS & TOWNHOMES

The build & bourou	−100,000       0       NA       Big Bend         0,001 - 200,000       0       A       NA*       Big Bend         0,001 - 300,000       0       4       NA*       Buckingham Heights         0,001 - 400,000       28       8       29%       Burnaby Lake         0,001 - 500,000       101       31       31%       Burnaby Lake         0,001 - 600,000       148       38       26%       Cariboo         0,001 - 700,000       133       32       24%       Capitol Hill         0,001 - 700,000       102       10       10%       Central       Central         0,001 - 1,000,000       52       5       10%       Deer Lake       Deer Lake         00,001 - 1,500,000       30       1       3%       East Burnaby       East Burnaby         00,001 - 1,500,000       30       1       3%       East Burnaby       East Burnaby         00,001 - 2,250,000       0       NA       Forest Glen       Forest Hills       Garden Village         00,001 - 3,000,000       0       0       NA       Garden Village       Oaklade       Oaklade         00,001 - 2,750,000       0       0       NA       Greentree Village       Oaklade			
SnapStats®	Inventory	Sales	Sales Ratio	SnapStats®
\$0-100,000	0	0	NA	Big Bend
100,001 - 200,000	0	0	NA	Brentwood Park
200,001 - 300,000			NA*	Buckingham Heights
300,001 - 400,000	28	8	29%	Burnaby Hospital
400,001 - 500,000	101		31%	Burnaby Lake
500,001 - 600,000	148	38	26%	Cariboo
600,001 - 700,000				Capitol Hill
700,001 - 800,000				Central
800,001 - 900,000				Central Park
900,001 - 1,000,000		5		Deer Lake
1,000,001 - 1,250,000		4		Deer Lake Place
1,250,001 - 1,500,000	30	1	3%	East Burnaby
1,500,001 - 1,750,000				Edmonds
1,750,001 - 2,000,000	4	0	NA	Forest Glen
2,000,001 - 2,250,000	0		NA	Forest Hills
2,250,001 - 2,500,000	1	0	NA	Garden Village
2,500,001 - 2,750,000				Government Road
2,750,001 - 3,000,000				
3,000,001 - 3,500,000				
3,500,001 - 4,000,000	-			Metrotown
4,000,001 & Greater		-		
TOTAL*	765	153	20%	
0 to 1 Bedroom		-		
2 Bedrooms		- ·		
3 Bedrooms		-		,
4 Bedrooms & Greater			• / •	
TOTAL*	765	153	20%	1 0
SnapStats®				
Inventory	620	765	23%	The Crest
Solds	120	153	28%	Upper Deer Lake
Sale Price	\$572,950	\$586,500	2%	Vancouver Heights
Sale Price SQFT	\$634	\$668	5%	Westridge
Sale to List Price Ratio	96%	98%	2%	Willingdon Heights
Days on Market	22	18	-18%	TOTAL*

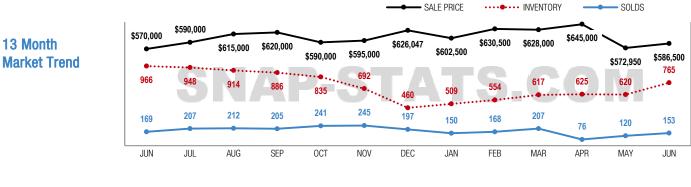
SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	0	0	NA
Brentwood Park	141	24	17%
Buckingham Heights	0	0	NA
Burnaby Hospital	6	0	NA
Burnaby Lake	6	2	33%
Cariboo	8	5	63%
Capitol Hill	6	0	NA
Central	29	3	10%
Central Park	19	4	21%
Deer Lake	0	0	NA
Deer Lake Place	0	0	NA
East Burnaby	8	0	NA
Edmonds	62	10	16%
Forest Glen	41	5	12%
Forest Hills	5	1	20%
Garden Village	0	0	NA
Government Road	18	8	44%
Greentree Village	0	1	NA*
Highgate	61	13	21%
Metrotown	170	34	20%
Montecito	7	1	14%
Oakdale	0	0	NA
Oaklands	8	1	13%
Parkcrest	2	4	200%*
Simon Fraser Hills	9	3	33%
Simon Fraser University SFU	68	14	21%
South Slope	40	6	15%
Sperling-Duthie	1	1	100%
Sullivan Heights	26	5	19%
Suncrest	0	0	NA
The Crest	4	2	50%
Upper Deer Lake	0	0	NA
Vancouver Heights	10	3	30%
Westridge	1	1	100%
Willingdon Heights	9	2	22%
TOTAL*	765	153	20%

JUNE 2020

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator BURNABY ATTACHED: Balanced Market at 20% Sales Ratio average (2 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average 31% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, Central, Forest Glen, Oaklands and minimum 4 bedroom properties
- Sellers Best Bet\*\* Selling homes in Cariboo, Government Road and up to 1 bedroom properties \*\*With minimum inventory of 10 in most instances



#### Compliments of...

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# **NEW WESTMINSTER**

## Price Band & Bedroom DETACHED HOUSES

**SnapStats**<sup>®</sup>

The Dana & Douroo		DHOUDLU	
SnapStats®	Inventory	Sales	Sales Ratio
\$0-100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	1	0	NA
800,001 - 900,000	4	0	NA
900,001 - 1,000,000	6	0	NA
1,000,001 - 1,250,000	27	7	26%
1,250,001 - 1,500,000	31	6	19%
1,500,001 - 1,750,000	4	0	NA
1,750,001 - 2,000,000	8	2	25%
2,000,001 - 2,250,000	3	0	NA
2,250,001 - 2,500,000	1	0	NA
2,500,001 - 2,750,000	1	0	NA
2,750,001 - 3,000,000	1	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	87	15	17%
2 Bedrooms & Less	8	1	13%
3 to 4 Bedrooms	41	8	20%
5 to 6 Bedrooms	28	5	18%
7 Bedrooms & More	10	1	10%
TOTAL*	87	15	17%
SnapStats®	May	June	Variance
Inventory	68	87	28%
Solds	20	15	-25%
Sale Price	\$1,207,500	\$1,260,000	4%

\$556

101%

12

		• ·	
SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	8	2	25%
Downtown	0	0	NA
Fraserview	1	0	NA
GlenBrooke North	12	2	17%
Moody Park	5	0	NA
North Arm	0	0	NA
Quay	0	0	NA
Queensborough	24	2	8%
Queens Park	9	2	22%
Sapperton	2	2	100%
The Heights	13	3	23%
Uptown	5	0	NA
West End	8	2	25%
TOTAL*	87	15	17%

**Community** DETACHED HOUSES

JUNE 2020

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

Sale to List Price Ratio

Sale Price SQFT

Days on Market

- Market Type Indicator NEW WESTMINSTER DETACHED: Balanced Market at 17% Sales Ratio average (1.7 in 10 homes selling rate)
- Homes are selling on average 3% below list price

\$499

97%

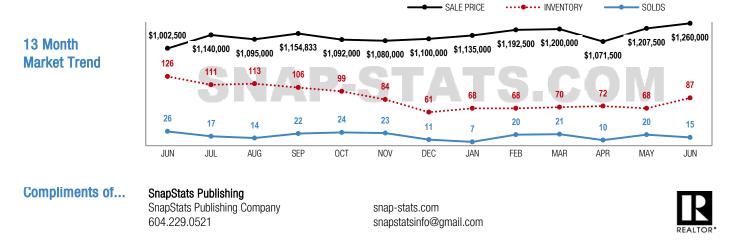
24

-10%

100%

-4%

- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 26% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, Queensborough and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in Connaught Heights, West End and 3 to 4 bedroom properties \*\*With minimum inventory of 10 in most instances



# NEW WESTMINSTER

## Price Band & Bedroom CONDOS & TOWNHOMES

**SnapStats**<sup>®</sup>

The band & bouroo			INILO
	Inventory	Sales	Sales Ratio
\$0-100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	3	1	33%
300,001 - 400,000	31	17	55%
400,001 - 500,000	72	21	29%
500,001 - 600,000	74	25	34%
600,001 - 700,000	69	10	14%
700,001 - 800,000	39	6	15%
800,001 - 900,000	19	1	5%
900,001 - 1,000,000	6	1	17%
1,000,001 - 1,250,000	7	0	NA
1,250,001 - 1,500,000	3	0	NA
1,500,001 - 1,750,000	2	0	NA
1,750,001 - 2,000,000	1	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	326	82	25%
0 to 1 Bedroom	84	28	33%
2 Bedrooms	186	49	26%
3 Bedrooms	45	4	9%
4 Bedrooms & Greater	11	1	9%
TOTAL*	326	82	25%
SnapStats®	May	June	Variance
Inventory	264	326	23%
Solds	52	82	58%
Sale Price	\$504,900	\$510,000	1%
Sale Price SQFT	\$559	\$599	7%
	<b>\$555</b>	<b>\$555</b>	

96%

39

SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	0	0	NA
Downtown	53	22	42%
Fraserview	48	9	19%
GlenBrooke North	10	6	60%
Moody Park	2	1	50%
North Arm	0	0	NA
Quay	56	12	21%
Queensborough	40	10	25%
Queens Park	2	0	NA
Sapperton	22	4	18%
The Heights	1	0	NA
Uptown	88	18	20%
West End	4	0	NA
TOTAL*	326	82	25%

**JUNE 2020** 

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

Sale to List Price Ratio

Days on Market

- Market Type Indicator NEW WESTMINSTER ATTACHED: Sellers Market at 25% Sales Ratio average (2.5 in 10 homes selling rate)
- Homes are selling on average 2% below list price

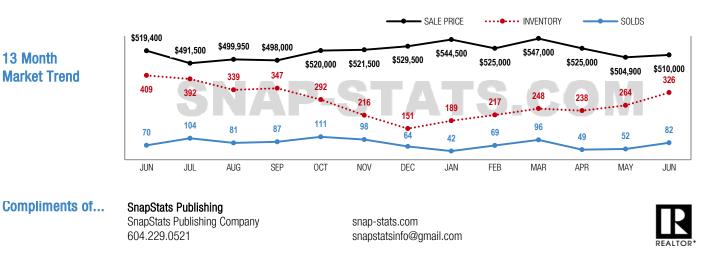
2%

-69%

98%

12

- Most Active Price Band\*\* \$300,000 to \$400,000 with average 55% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$800,000 to \$900,000, Fraserview, Quay, Sapperton, Uptown and minimum 3 bedrooms
- Sellers Best Bet\*\* Selling homes in Downtown, GlenBrooke North and up to 1 bedrooms \*\*With minimum inventory of 10 in most instances



# Snap Stats COQUITLAM

### Price Band & Bedroom DETACHED HOUSES

The Bund & Bourd			
SnapStats®	Inventory	Sales	Sales Ratio
\$0-100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	1	NA*
700,001 - 800,000	3	1	33%
800,001 - 900,000	9	3	33%
900,001 - 1,000,000	10	7	70%
1,000,001 - 1,250,000	44	30	68%
1,250,001 - 1,500,000	65	24	37%
1,500,001 - 1,750,000	49	10	20%
1,750,001 - 2,000,000	31	2	6%
2,000,001 - 2,250,000	17	2	12%
2,250,001 - 2,500,000	24	0	NA
2,500,001 - 2,750,000	12	0	NA
2,750,001 - 3,000,000	23	0	NA
3,000,001 - 3,500,000	6	0	NA
3,500,001 - 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	294	80	27%
2 Bedrooms & Less	18	1	6%
3 to 4 Bedrooms	99	31	31%
5 to 6 Bedrooms	103	38	37%
7 Bedrooms & More	74	10	14%
TOTAL*	294	80	27%
SnapStats®	Mav	June	Variance
Inventory	291	294	1%
Solds	45	80	78%

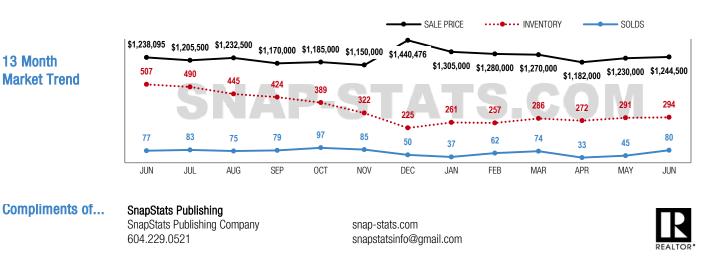
SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	43	10	23%
Canyon Springs	1	1	100%
Cape Horn	7	2	29%
Central Coquitlam	50	11	22%
Chineside	5	2	40%
Coquitlam East	8	7	88%
Coquitlam West	56	5	9%
Eagle Ridge	1	1	100%
Harbour Chines	6	2	33%
Harbour Place	9	1	11%
Hockaday	6	4	67%
Maillardville	36	5	14%
Meadow Brook	3	4	133%*
New Horizons	5	2	40%
North Coquitlam	1	0	NA
Park Ridge Estates	3	0	NA
Ranch Park	14	3	21%
River Springs	3	1	33%
Scott Creek	6	3	50%
Summitt View	1	0	NA
Upper Eagle Ridge	3	3	100%
Westwood Plateau	26	11	42%
Westwood Summit	1	2	200%*
TOTAL*	294	80	27%

Inventory	291	294	1%
Solds	45	80	78%
Sale Price	\$1,230,000	\$1,244,500	1%
Sale Price SQFT	\$423	\$419	-1%
Sale to List Price Ratio	98%	97%	-1%
Days on Market	9	13	44%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator COQUITLAM DETACHED: Sellers Market at 27% Sales Ratio average (2.7 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* \$900,000 to \$1.25 mil with average 69% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.75 mil to \$2 mil, Coquitlam West, Harbour Place, Maillardville and up to 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Coquitlam East, Westwood Plateau and 5 to 6 bedroom properties \*\*With minimum inventory of 10 in most instances



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# Community DETACHED HOUSES

# **SnapStats**<sup>®</sup> COQUITLAM

### Price Band & Bedroom CONDOS & TOWNHOMES

One on Chate	Inventory	Calaa	Colos Datio
SnapStats® \$0 – 100,000	Inventory 0	Sales 0	Sales Ratio
	0	0	NA
100,001 - 200,000 200,001 - 300,000	1	0	NA
300.001 - 400.000	23	10	43%
400.001 - 500.000	83	31	37%
400,001 – 500,000 500,001 – 600,000	103	27	26%
600,001 - 700,000	95	24	25%
700,001 - 800,000	53	10	19%
800.001 - 900.000	59	11	19%
900,001 - 1,000,000	29	6	21%
1,000,001 - 1,250,000	25	9	36%
1,250,001 - 1,500,000	3	0	NA
1,500,001 - 1,750,000	5	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	479	128	27%
0 to 1 Bedroom	115	37	32%
2 Bedrooms	241	49	20%
3 Bedrooms	71	19	27%
4 Bedrooms & Greater	52	23	44%
TOTAL*	479	128	27%
SnapStats®	May	June	Variance
Inventory	395	479	21%
Solds	82	128	56%

\$633,400

\$673

101%

ShapStats®	Inventory	Sales	Sales hallo
Burke Mountain	46	26	57%
Canyon Springs	11	4	36%
Cape Horn	0	0	NA
Central Coquitlam	13	6	46%
Chineside	0	0	NA
Coquitlam East	7	1	14%
Coquitlam West	201	40	20%
Eagle Ridge	9	2	22%
Harbour Chines	0	0	NA
Harbour Place	0	0	NA
Hockaday	1	0	NA
Maillardville	28	2	7%
Meadow Brook	0	0	NA
New Horizons	26	4	15%
North Coquitlam	93	24	26%
Park Ridge Estates	0	0	NA
Ranch Park	0	2	NA*
River Springs	0	0	NA
Scott Creek	3	0	NA
Summitt View	0	0	NA
Upper Eagle Ridge	0	1	NA*
Westwood Plateau	41	16	39%
Westwood Summit	0	0	NA
TOTAL*	479	128	27%

Inventory

Salae

**Community** CONDOS & TOWNHOMES

**SnanState®** 

JUNE 2020

Salas Ratio

Days on Market	13	17	31%	
*Sales Ratio suggests market	type and speed (ie Ba	alanced 12-20%.)	Refer to YTD reports for su	ned periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

-7%

-5%

-4%

#### **Market Summary**

Sale to List Price Ratio

Sale Price

Sale Price SQFT

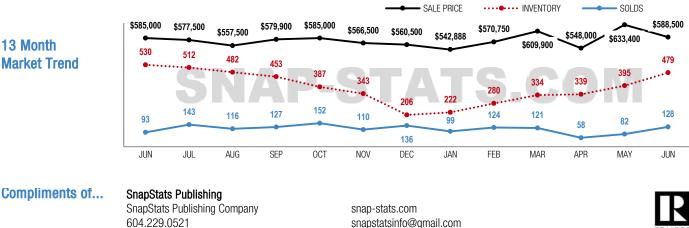
- Market Type Indicator COQUITLAM ATTACHED: Sellers Market at 27% Sales Ratio average (2.7 in 10 homes selling rate)
- Homes are selling on average 3% below list price

\$588,500

\$642

97%

- Most Active Price Band\*\* \$300,000 to \$400,000 with average 43% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$700,000 to \$900,000, Maillardville, New Horizons and 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Burke Mountain, Central Coquitlam, Westwood Plateau and minimum 4 bedroom properties \*\*With minimum inventory of 10 in most instances



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### 13 Month **Market Trend**

# PORT COQUITLAM

### Price Band & Bedroom DETACHED HOUSES

**SnapStats**<sup>®</sup>

The build a bourde	BENION		
SnapStats®	Inventory	Sales	Sales Ratio
\$0-100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	2	0	NA
800,001 - 900,000	7	8	114%*
900,001 - 1,000,000	18	10	56%
1,000,001 - 1,250,000	19	9	47%
1,250,001 - 1,500,000	16	1	6%
1,500,001 - 1,750,000	4	0	NA
1,750,001 - 2,000,000	2	0	NA
2,000,001 - 2,250,000	2	0	NA
2,250,001 - 2,500,000	2	0	NA
2,500,001 - 2,750,000	0	0	NA
2,500,001 - 2,750,000 2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	73	28	38%
2 Bedrooms & Less	6	0	NA
3 to 4 Bedrooms	35	19	54%
5 to 6 Bedrooms	29	9	31%
7 Bedrooms & More	3	0	NA
TOTAL*	73	28	38%
SnapStats®	May	June	Variance
Inventory	62	73	18%
Solds	29	28	-3%
Sale Price	\$916,000	\$956,000	4%
Sale Price SQFT	\$405	\$421	4%
Sale to List Price Ratio	96%	98%	2%
D M L I	64	10	100/

21

# Community DETACHED HOUSES

1			
SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	2	1	50%
Central Port Coquitlam	7	0	NA
Citadel	9	6	67%
Glenwood	19	1	5%
Lincoln Park	5	2	40%
Lower Mary Hill	3	3	100%
Mary Hill	9	7	78%
Oxford Heights	5	5	100%
Riverwood	8	2	25%
Woodland Acres	6	1	17%
TOTAL*	73	28	38%

JUNE 2020

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

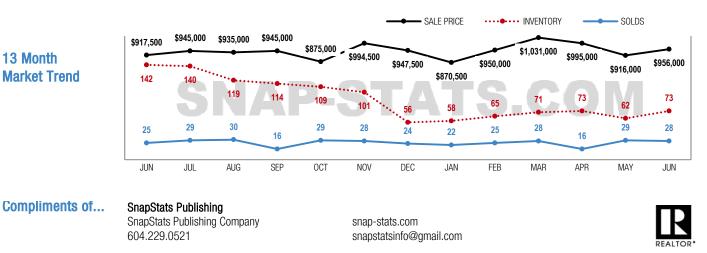
Days on Market

- Market Type Indicator PORT COQUITLAM DETACHED: Sellers Market at 38% Sales Ratio average (3.8 in 10 homes selling rate)
- Homes are selling on average 2% below list price

12

- Most Active Price Band\*\* \$800,000 to \$900,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, Glenwood, Riverwood and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Selling homes in Citadel, Mary Hill and 3 to 4 bedroom properties \*\*With minimum inventory of 10 in most instances

-43%



# SnapStats PORT COQUITLAM

### Price Band & Bedroom CONDOS & TOWNHOMES

The build & bourde		a romin	JINILO
	Inventory	Sales	Sales Ratio
\$0-100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	6	3	50%
300,001 - 400,000	15	11	73%
400,001 - 500,000	27	16	59%
500,001 - 600,000	27	12	44%
600,001 - 700,000	20	8	40%
700,001 - 800,000	22	10	45%
800,001 - 900,000	11	1	9%
900,001 - 1,000,000	0	2	NA*
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	0	0	NA
1.500.001 - 1.750.000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	128	63	49%
0 to 1 Bedroom	23	13	57%
2 Bedrooms	60	27	45%
3 Bedrooms	33	20	61%
4 Bedrooms & Greater	12	3	25%
TOTAL*	128	63	49%
SnapStats®	May	June	Variance
Inventory	108	128	19%
Solds	29	63	117%
Sale Price	\$495,000	\$517,500	5%
Sale Price SQFT	\$527	\$498	-6%
Sale to List Price Ratio	99%	98%	-1%

18

# Community CONDOS & TOWNHOMES

0	Incompany.	0-1	0-1 0-#-
SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	0	0	NA
Central Port Coquitlam	68	25	37%
Citadel	11	11	100%
Glenwood	20	9	45%
Lincoln Park	2	1	50%
Lower Mary Hill	0	0	NA
Mary Hill	4	3	75%
Oxford Heights	0	0	NA
Riverwood	23	14	61%
Woodland Acres	0	0	NA
TOTAL*	128	63	49%

JUNE 2020

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

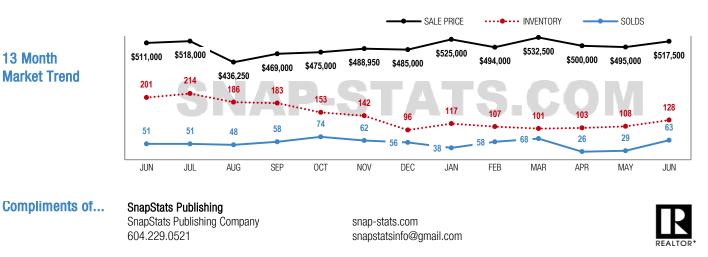
Days on Market

- Market Type Indicator PORT COQUITLAM ATTACHED: Sellers Market at 49% Sales Ratio average (4.9 in 10 homes selling rate)
- Homes are selling on average 2% below list price

12

-33%

- Most Active Price Band\*\* \$300,000 to \$400,000 with average 73% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$800,000 to \$900,000, Central Port Coquitlam, Glenwood and minimum 4 bedroom properties
- Sellers Best Bet\*\* Selling homes in Citadel, Riverwood and 3 bedroom properties \*\*With minimum inventory of 10 in most instances



# PORT MOODY

### Price Band & Bedroom DETACHED HOUSES

SnapStats<sup>®</sup>

		2	
SnapStats®	Inventory	Sales	Sales Ratio
\$0-100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	2	0	NA
1,000,001 - 1,250,000	9	6	67%
1,250,001 - 1,500,000	18	8	44%
1,500,001 - 1,750,000	6	3	50%
1,750,001 - 2,000,000	9	2	22%
2,000,001 - 2,250,000	1	0	NA
2,250,001 - 2,500,000	4	0	NA
2,500,001 - 2,750,000	6	0	NA
2,750,001 - 3,000,000	7	0	NA
3,000,001 - 3,500,000	6	0	NA
3,500,001 - 4,000,000	3	0	NA
4,000,001 & Greater	6	0	NA
TOTAL*	77	19	25%
2 Bedrooms & Less	1	1	100%
3 to 4 Bedrooms	36	8	22%
5 to 6 Bedrooms	35	9	26%
7 Bedrooms & More	5	1	20%
TOTAL*	77	19	25%
SnapStats®	May	June	Variance
Inventory	75	77	3%
Solds	15	19	27%
Sale Price	\$1,347,000	\$1,375,000	2%
Sale Price SQFT	\$448	\$395	-12%
Sale to List Price Ratio	96%	95%	-1%
Dava on Markat	50	17	670/

52

Community	DETACHED	HOUSES

-			
SnapStats®	Inventory	Sales	Sales Ratio
Anmore	17	1	6%
Barber Street	4	2	50%
Belcarra	8	0	NA
College Park	7	3	43%
Glenayre	0	3	NA*
Heritage Mountain	2	5	250%*
Heritage Woods	13	4	31%
loco	2	0	NA
Mountain Meadows	0	0	NA
North Shore	11	1	9%
Port Moody Centre	13	0	NA
TOTAL*	77	19	25%

JUNE 2020

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

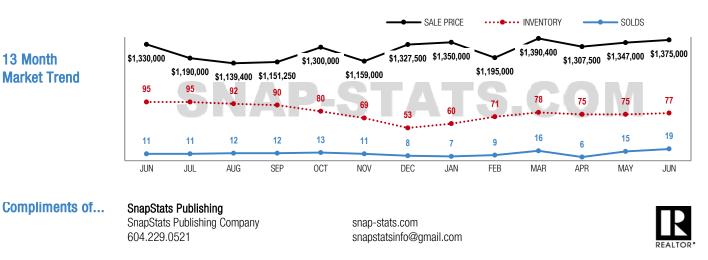
Days on Market

- Market Type Indicator PORT MOODY DETACHED: Sellers Market at 25% Sales Ratio average (2.5 in 10 homes selling rate)
- Homes are selling on average 5% below list price

-67%

17

- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 67% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.75 mil to \$2 mil, Anmore, North Shore and minimum 7 bedroom properties
- Sellers Best Bet<sup>\*\*</sup> Selling homes in Heritage Woods and 5 to 6 bedroom properties \*\*With minimum inventory of 10 in most instances



# PORT MOODY **SnapStats**<sup>®</sup>

### Price Band & Bedroom CONDOS & TOWNHOMES

\$0 - 100,000       0       0       NA         100,001 - 200,000       0       0       NA         200,001 - 300,000       1       0       NA         300,001 - 400,000       16       3       19%         500,001 - 600,000       25       7       28%         600,001 - 700,000       32       11       34%         700,001 - 800,000       17       6       35%         800,001 - 1,000,000       14       2       14%         1,000,001 - 1,250,000       12       4       33%         1,250,001 - 1,500,000       3       2       67%         1,500,001 - 1,250,000       1       0       NA         1,750,001 - 2,250,000       0       0       NA         2,250,001 - 2,500,000       0       0       NA         2,500,001 - 2,500,000       0       0       NA         2,500,001 - 2,750,000       0       0       NA         2,500,001 - 2,500,000       0       0       NA         3,000,001 - 3,500,000       0       NA       3,500,001 - 4,000,000         0       0       NA       3,500,001 - 4,000,000       0       NA         3,500,001 - 4,000,000				
100,001 - 200,000       0       0       NA         200,001 - 300,000       1       0       NA         300,001 - 400,000       1       0       NA         400,001 - 500,000       16       3       19%         500,001 - 600,000       25       7       28%         600,001 - 700,000       32       11       34%         700,001 - 800,000       17       6       35%         800,001 - 1,000,000       14       2       14%         1,000,001 - 1,250,000       12       4       33%         1,250,001 - 1,500,000       3       2       67%         1,500,001 - 1,750,000       2       0       NA         1,750,001 - 2,000,000       1       0       NA         2,250,001 - 2,500,000       0       0       NA         2,500,001 - 2,500,000       0       0       NA         2,500,001 - 2,500,000       0       0       NA         2,500,001 - 2,500,000       0       0       NA         3,000,001 - 3,500,000       0       0       NA         3,500,001 - 3,500,000       0       0       NA         4,000,014 Greater       0       0       NA	SnapStats®	Inventory	Sales	Sales Ratio
200,001 - 300,000       1       0       NA         300,001 - 400,000       1       0       NA         400,001 - 500,000       16       3       19%         500,001 - 600,000       25       7       28%         600,001 - 700,000       32       11       34%         700,001 - 800,000       19       2       11%         900,001 - 1,000,000       14       2       14%         1,000,001 - 1,250,000       12       4       33%         1,250,001 - 1,500,000       3       2       67%         1,500,001 - 1,750,000       2       0       NA         2,000,001 - 2,250,000       0       0       NA         2,000,001 - 2,500,000       0       0       NA         2,250,001 - 2,500,000       0       0       NA         2,250,001 - 2,500,000       0       0       NA         2,750,001 - 3,000,000       0       0       NA         3,500,001 - 4,000,000       0       0       NA         3,500,001 - 4,000,000       0       NA       143         3,500,001 - 4,000,000       0       NA       10TAL*         104       143       37       26%				
300,001 - 400,000       1       0       NA $400,001 - 500,000$ 16       3       19% $500,001 - 600,000$ 25       7       28% $600,001 - 700,000$ 32       11       34% $700,001 - 800,000$ 17       6       35% $800,001 - 900,000$ 19       2       11% $900,001 - 1,000,000$ 14       2       14% $1,000,000 - 1,250,000$ 12       4       33% $1,250,001 - 1,500,000$ 2       0       NA $1,500,001 - 1,750,000$ 2       0       NA $2,000,001 - 1,250,000$ 0       0       NA $2,000,001 - 2,250,000$ 0       0       NA $2,500,001 - 2,500,000$ 0       0       NA $2,500,001 - 2,750,000$ 0       0       NA $2,500,001 - 3,000,000$ 0       0       NA $2,500,001 - 3,000,000$ 0       NA       3,500,001 - 4,000,000 $2$ 143       37       26%         0 to 1 Bedroom       22       1       5%         2 Bedrooms       34       9 <td></td> <td>-</td> <td>-</td> <td></td>		-	-	
400,001 - 500,000       16       3       19% $500,001 - 500,000$ 25       7       28% $600,001 - 700,000$ 32       11       34% $700,001 - 800,000$ 17       6       35% $800,001 - 900,000$ 19       2       11% $900,001 - 1,000,000$ 14       2       14% $1,000,001 - 1,250,000$ 12       4       33% $1,250,001 - 1,500,000$ 2       0       NA $1,500,001 - 1,750,000$ 2       0       NA $2,000,001 - 1,200,000$ 1       0       NA $2,000,001 - 2,250,000$ 0       0       NA $2,000,001 - 2,750,000$ 0       0       NA $2,000,001 - 2,750,000$ 0       0       NA $2,000,001 - 2,750,000$ 0       0       NA $2,000,001 - 3,500,000$ 0       0       NA $2,000,001 - 3,500,000$ 0       NA       NA $3,000,001 - 4,000,000$ 0       NA       NA $3,000,001 + 4,000,000$ 0       NA       NA $3,000,001 + 4,000,000$ <td< td=""><td></td><td></td><td></td><td></td></td<>				
500,001 - 600,000 $25$ 7 $28%$ $600,001 - 700,000$ $32$ $11$ $34%$ $700,001 - 800,000$ $17$ $6$ $35%$ $800,001 - 900,000$ $19$ $2$ $11%$ $900,001 - 1,000,000$ $14$ $2$ $14%$ $900,001 - 1,250,000$ $12$ $4$ $33%$ $1,250,001 - 1,500,000$ $3$ $2$ $67%$ $1,500,001 - 1,750,000$ $2$ $0$ $NA$ $1,750,001 - 2,200,000$ $0$ $NA$ $2,200,001 - 2,250,000$ $0$ $2,000,001 - 2,250,000$ $0$ $0$ $NA$ $2,250,001 - 2,500,000$ $0$ $2,500,001 - 2,250,000$ $0$ $0$ $NA$ $2,250,001 - 2,500,000$ $0$ $NA$ $2,500,001 - 2,250,000$ $0$ $0$ $NA$ $2,500,001 - 3,000,000$ $0$ $NA$ $2,500,001 - 3,000,000$ $0$ $0$ $NA$ $3,500,001 - 4,000,000$ $0$ $NA$ $3,500,001 - 4,000,000$ $0$ $0$ $NA$ $3,500,001$ $0$ $NA$		•		
600,001 - 700,000       32       11       34%         700,001 - 800,000       17       6       35%         800,001 - 900,000       19       2       11%         900,001 - 1,000,000       14       2       14%         1,000,001 - 1,250,000       12       4       33%         1,250,001 - 1,500,000       2       0       NA         1,500,001 - 1,750,000       2       0       NA         2,000,001 - 2,250,000       0       0       NA         2,000,001 - 2,250,000       0       0       NA         2,500,001 - 2,500,000       0       0       NA         2,500,001 - 2,750,000       0       0       NA         2,500,001 - 3,000,000       0       0       NA         2,500,001 - 3,500,000       0       0       NA         3,500,001 - 4,000,000       0       0       NA         4,000,001 & Greater       0       0       NA         73       22       30%       3         2 Bedrooms       34       9       26%         4 Bedrooms & Greater       14       5       36%         TOTAL*       143       37       26%         Sold				
700,001 - 800,000       17       6       35%         800,001 - 900,000       19       2       11%         900,001 - 1,000,000       14       2       14%         1,000,001 - 1,250,000       12       4       33%         1,250,001 - 1,500,000       3       2       67%         1,500,001 - 1,750,000       2       0       NA         1,750,001 - 2,000,000       1       0       NA         2,000,001 - 2,250,000       0       0       NA         2,000,001 - 2,250,000       0       0       NA         2,500,001 - 2,500,000       0       0       NA         3,000,001 - 3,500,000       0       0       NA         3,500,001 - 4,000,000       0       0       NA         4,000,001 & Greater       0       0       NA         10TAL*       143       37       26%         2 Bedrooms       34       9       26%      <	500,001 - 600,000			
800,001 - 900,000       19       2       11%         900,001 - 1,000,000       14       2       14%         1,000,001 - 1,250,000       12       4       33%         1,250,001 - 1,500,000       3       2       67%         1,500,001 - 1,750,000       2       0       NA         1,750,001 - 2,000,000       1       0       NA         2,000,001 - 2,250,000       0       0       NA         2,250,001 - 2,500,000       0       0       NA         2,500,001 - 2,750,000       0       0       NA         2,500,001 - 2,750,000       0       0       NA         3,000,001 - 2,750,000       0       0       NA         3,000,001 - 4,000,000       0       0       NA         3,000,001 - 4,000,000       0       0       NA         4,000,001 & Greater       0       0       NA         10TAL*       143       37       26%         2 Bedrooms       34       9       26%         4 Bedrooms & Greater       14       5       36%         TOTAL*       143       37       26%         Solds       31       37       19%         Sale Pr	600,001 - 700,000			
900,001 - 1,000,000       14       2       14%         1,000,001 - 1,250,000       12       4       33%         1,250,001 - 1,500,000       3       2       67%         1,500,001 - 1,750,000       2       0       NA         1,750,001 - 2,000,000       1       0       NA         2,000,001 - 2,250,000       0       0       NA         2,250,001 - 2,500,000       0       0       NA         2,500,001 - 2,750,000       0       0       NA         2,750,001 - 3,000,000       0       0       NA         3,000,001 - 3,500,000       0       0       NA         3,000,001 - 4,000,000       0       0       NA         4,000,001 & Greater       0       0       NA         70TAL*       143       37       26%         2 Bedrooms       34       9       26%         4 Bedrooms & Greater       14       5       36%         TOTAL*       143       37       26%         Solds       31       37       19%         Sale Price       \$615,800       \$680,000       10%         Sale Price SQFT       \$592       \$620       5%	700,001 - 800,000			
1,000,001 - 1,250,000       12       4       33%         1,250,001 - 1,500,000       3       2       67%         1,500,001 - 1,750,000       2       0       NA         1,750,001 - 2,000,000       1       0       NA         2,000,001 - 2,250,000       0       0       NA         2,250,001 - 2,500,000       0       0       NA         2,250,001 - 2,500,000       0       0       NA         2,250,001 - 2,500,000       0       0       NA         2,750,001 - 2,750,000       0       0       NA         2,750,001 - 3,000,000       0       0       NA         3,000,001 - 3,500,000       0       0       NA         3,500,001 - 4,000,000       0       0       NA         4,000,001 & Greater       0       0       NA         10TAL*       143       37       26%         0 to 1 Bedroom       22       1       5%         2 Bedrooms       34       9       26%         4 Bedrooms & Greater       14       5       36%         TOTAL*       143       37       26%         Solds       31       37       19%         Sale Price<	800,001 - 900,000		2	
1,250,001 - 1,500,000       3       2       67%         1,500,001 - 1,750,000       2       0       NA         1,750,001 - 2,000,000       1       0       NA         2,250,001 - 2,500,000       0       0       NA         2,500,001 - 2,750,000       0       0       NA         2,750,001 - 3,000,000       0       0       NA         3,000,001 - 3,500,000       0       0       NA         3,500,001 - 4,000,000       0       0       NA         4,000,001 & Greater       0       0       NA         70TAL*       143       37       26%         0 to 1 Bedroom       22       1       5%         2 Bedrooms       34       9       26%         4 Bedrooms & Greater       14       5       36%         TOTAL*       143       37       26%         Solds       31       37       19%         Sale Price       \$615,800       \$680,000       10%         Sale Pric	900,001 - 1,000,000			
1,250,001 - 1,500,000       3       2       67%         1,500,001 - 1,750,000       2       0       NA         1,750,001 - 2,000,000       1       0       NA         2,250,001 - 2,500,000       0       0       NA         2,500,001 - 2,750,000       0       0       NA         2,750,001 - 3,000,000       0       0       NA         3,000,001 - 3,500,000       0       0       NA         3,500,001 - 4,000,000       0       0       NA         4,000,001 & Greater       0       0       NA         70TAL*       143       37       26%         0 to 1 Bedroom       22       1       5%         2 Bedrooms       34       9       26%         4 Bedrooms & Greater       14       5       36%         TOTAL*       143       37       26%         Solds       31       37       19%         Sale Price       \$615,800       \$680,000       10%         Sale Pric	1,000,001 - 1,250,000	12		33%
1,500,001 - 1,750,000       2       0       NA         1,750,001 - 2,000,000       1       0       NA         2,000,001 - 2,250,000       0       0       NA         2,250,001 - 2,500,000       0       0       NA         2,250,001 - 2,750,000       0       0       NA         2,500,001 - 2,750,000       0       0       NA         2,750,001 - 3,000,000       0       0       NA         3,000,001 - 3,500,000       0       0       NA         3,000,001 - 4,000,000       0       0       NA         3,500,001 - 4,000,000       0       0       NA         4,000,011 & Greater       0       0       NA         70TAL*       143       37       26%         0 to 1 Bedroom       22       1       5%         2 Bedrooms       34       9       26%         4 Bedrooms & Greater       14       5       36%         TOTAL*       143       37       26%         Solds       31       37       19%         Sale Price       \$615,800       \$680,000       10%         Sale Price SQFT       \$592       \$620       5%	1,250,001 - 1,500,000		2	67%
1,750,001 - 2,000,000       1       0       NA         2,000,001 - 2,250,000       0       0       NA         2,250,001 - 2,500,000       0       0       NA         2,500,001 - 2,750,000       0       0       NA         2,500,001 - 2,750,000       0       0       NA         2,750,001 - 3,000,000       0       0       NA         3,000,001 - 3,500,000       0       0       NA         3,000,001 - 4,000,000       0       0       NA         4,000,001 & Greater       0       0       NA         10TAL*       143       37       26%         0 to 1 Bedroom       22       1       5%         2 Bedrooms       34       9       26%         4 Bedrooms & Greater       14       5       36%         TOTAL*       143       37       26%         SnapStats@       May       June       Variance         Inventory       104       143       38%         Solds       31       37       19%         Sale Price       \$615,800       \$680,000       10%         Sale Price SQFT       \$592       \$620       5%	1,500,001 - 1,750,000	2	0	NA
2,000,001 - 2,250,000       0       0       NA         2,250,001 - 2,500,000       0       0       NA         2,500,001 - 2,750,000       0       0       NA         2,750,001 - 3,000,000       0       0       NA         2,750,001 - 3,000,000       0       0       NA         3,000,001 - 3,500,000       0       0       NA         3,500,001 - 4,000,000       0       0       NA         4,000,001 & Greater       0       0       NA         10TAL*       143       37       26%         0 to 1 Bedroom       22       1       5%         2 Bedrooms       73       22       30%         3 Bedrooms & Greater       14       5       36%         TOTAL*       143       37       26%         SnapStats@       May       June       Variance         Inventory       104       143       38%         Solds       31       37       19%         Sale Price       \$615,800       \$680,000       10%         Sale Price SQFT       \$592       \$620       5%	1,750,001 - 2,000,000	1	0	NA
2,250,001 - 2,500,000       0       0       NA         2,500,001 - 2,750,000       0       0       NA         2,750,001 - 3,000,000       0       0       NA         3,000,001 - 3,500,000       0       0       NA         3,500,001 - 4,000,000       0       0       NA         3,500,001 - 4,000,000       0       0       NA         4,000,001 & Greater       0       0       NA         10TAL*       143       37       26%         0 to 1 Bedroom       22       1       5%         2 Bedrooms       73       22       30%         3 Bedrooms & Greater       14       5       36%         TOTAL*       143       37       26%         SnapStats@       May       June       Variance         Inventory       104       143       38%         Solds       31       37       19%         Sale Price       \$615,800       \$680,000       10%         Sale Price SQFT       \$592       \$620       5%	2,000,001 - 2,250,000	0	0	NA
2,500,001 - 2,750,000       0       0       NA         2,750,001 - 3,000,000       0       0       NA         3,000,001 - 3,500,000       0       0       NA         3,500,001 - 4,000,000       0       0       NA         3,500,001 - 4,000,000       0       0       NA         4,000,001 & Greater       0       0       NA         10TAL*       143       37       26%         0 to 1 Bedroom       22       1       5%         2 Bedrooms       73       22       30%         3 Bedrooms & Greater       14       5       36%         TOTAL*       143       37       26%         SnapStats®         May       June       Variance         Inventory       104       143       38%         Solds       31       37       19%         Sale Price       \$615,800       \$680,000       10%         Sale Price SQFT       \$592       \$620       5%	2,250,001 - 2,500,000	0	0	NA
2,750,001 - 3,000,000       0       0       NA         3,000,001 - 3,500,000       0       0       NA         3,500,001 - 4,000,000       0       0       NA         3,500,001 - 4,000,000       0       0       NA         4,000,001 & Greater       0       0       NA         TOTAL*       143       37       26%         0 to 1 Bedroom       22       1       5%         2 Bedrooms       73       22       30%         3 Bedrooms & Greater       14       5       36%         TOTAL*       143       37       26%         SnapStats®       May       June       Variance         Inventory       104       143       38%         Solds       31       37       19%         Sale Price       \$615,800       \$680,000       10%         Sale Price SQFT       \$592       \$620       5%	2,500,001 - 2,750,000	0	0	NA
3,000,001 - 3,500,000       0       0       NA         3,500,001 - 4,000,000       0       0       NA         4,000,001 & Greater       0       0       NA         TOTAL*       143       37       26%         0 to 1 Bedroom       22       1       5%         2 Bedrooms       73       22       30%         3 Bedrooms       34       9       26%         4 Bedrooms & Greater       14       5       36%         TOTAL*       143       37       26%         SnapStats@       May       June       Variance         Inventory       104       143       38%         Solds       31       37       19%         Sale Price       \$615,800       \$680,000       10%         Sale Price SQFT       \$592       \$620       5%		0	0	NA
4,000,001 & Greater       0       0       NA         TOTAL*       143       37       26%         0 to 1 Bedroom       22       1       5%         2 Bedrooms       73       22       30%         3 Bedrooms       34       9       26%         4 Bedrooms & Greater       14       5       36%         TOTAL*       143       37       26%         SnapStats®       May       June       Variance         Inventory       104       143       38%         Solds       31       37       19%         Sale Price       \$615,800       \$680,000       10%         Sale Price SQFT       \$592       \$620       5%	3,000,001 - 3,500,000	0	0	NA
TOTAL*       143       37       26%         O to 1 Bedroom       22       1       5%         2 Bedrooms       73       22       30%         3 Bedrooms       34       9       26%         4 Bedrooms & Greater       14       5       36%         TOTAL*       143       37       26%         SnapStats®       May       June       Variance         Inventory       104       143       38%         Solds       31       37       19%         Sale Price       \$615,800       \$680,000       10%         Sale Price SQFT       \$592       \$620       5%	3,500,001 - 4,000,000	0	0	NA
D to 1 Bedroom         22         1         5%           2 Bedrooms         73         22         30%           3 Bedrooms         34         9         26%           4 Bedrooms & Greater         14         5         36%           TOTAL*         143         37         26%           SnapStats®         May         June         Variance           Inventory         104         143         38%           Solds         31         37         19%           Sale Price         \$615,800         \$680,000         10%           Sale Price SQFT         \$592         \$620         5%	4,000,001 & Greater	0	0	NA
2 Bedrooms       73       22       30%         3 Bedrooms       34       9       26%         4 Bedrooms & Greater       14       5       36%         TOTAL*       143       37       26%         SnapStats®       May       June       Variance         Inventory       104       143       38%         Solds       31       37       19%         Sale Price       \$615,800       \$680,000       10%         Sale Price SQFT       \$592       \$620       5%	TOTAL*	143	37	26%
2 Bedrooms       73       22       30%         3 Bedrooms       34       9       26%         4 Bedrooms & Greater       14       5       36%         TOTAL*       143       37       26%         SnapStats®       May       June       Variance         Inventory       104       143       38%         Solds       31       37       19%         Sale Price       \$615,800       \$680,000       10%         Sale Price SQFT       \$592       \$620       5%				
3 Bedrooms       34       9       26%         4 Bedrooms & Greater       14       5       36%         TOTAL*       143       37       26%         SnapStats®       May       June       Variance         Inventory       104       143       38%         Solds       31       37       19%         Sale Price       \$615,800       \$680,000       10%         Sale Price SQFT       \$592       \$620       5%	0 to 1 Bedroom	22	1	5%
4 Bedrooms & Greater         14         5         36%           TOTAL*         143         37         26%           SnapStats®         May         June         Variance           Inventory         104         143         38%           Solds         31         37         19%           Sale Price         \$615,800         \$680,000         10%           Sale Price SQFT         \$592         \$620         5%	2 Bedrooms	73	22	30%
TOTAL*         143         37         26%           SnapStats®         May         June         Variance           Inventory         104         143         38%           Solds         31         37         19%           Sale Price         \$615,800         \$680,000         10%           Sale Price SQFT         \$592         \$620         5%	3 Bedrooms	34	9	26%
SnapStats®         May         June         Variance           Inventory         104         143         38%           Solds         31         37         19%           Sale Price         \$615,800         \$680,000         10%           Sale Price SQFT         \$592         \$620         5%	4 Bedrooms & Greater	14	5	36%
Inventory         104         143         38%           Solds         31         37         19%           Sale Price         \$615,800         \$680,000         10%           Sale Price SQFT         \$592         \$620         5%	TOTAL*	143	37	26%
Inventory         104         143         38%           Solds         31         37         19%           Sale Price         \$615,800         \$680,000         10%           Sale Price SQFT         \$592         \$620         5%				
Inventory         104         143         38%           Solds         31         37         19%           Sale Price         \$615,800         \$680,000         10%           Sale Price SQFT         \$592         \$620         5%	SnapStats®	May	June	Variance
Solds         31         37         19%           Sale Price         \$615,800         \$680,000         10%           Sale Price SQFT         \$592         \$620         5%	Inventory			
Sale Price\$615,800\$680,00010%Sale Price SQFT\$592\$6205%	Solds	31	37	19%
Sale Price SQFT \$592 \$620 5%	Sale Price		\$680,000	
	Sale to List Price Ratio			

21

# Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Anmore	0	0	NA
Barber Street	0	0	NA
Belcarra	0	0	NA
College Park	5	1	20%
Glenayre	0	0	NA
Heritage Mountain	7	3	43%
Heritage Woods	9	2	22%
loco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	19	9	47%
Port Moody Centre	103	22	21%
TOTAL*	143	37	26%

JUNE 2020

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

Days on Market

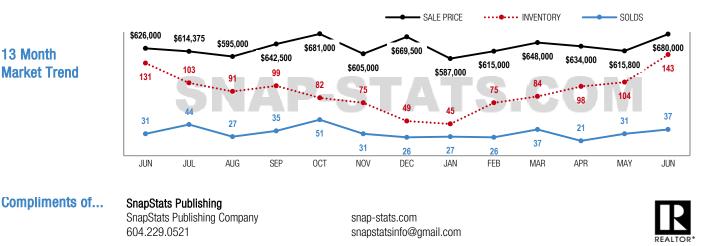
13 Month

- Market Type Indicator PORT MOODY ATTACHED: Sellers Market at 26% Sales Ratio average (2.6 in 10 homes selling rate)
- Homes are selling on average 3% below list price

-57%

q

- Most Active Price Band\*\* \$700,000 to \$800,000 with average 35% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$800,000 to \$900,000, Heritage Woods, Port Moody Centre and up to 1 bedroom properties
- · Sellers Best Bet\*\* Selling homes in North Shore and minimum 4 bedroom properties \*\*With minimum inventory of 10 in most instances



# PITT MEADOWS

### Price Band & Bedroom DETACHED HOUSES

**SnapStats**<sup>®</sup>

The Bund & Bouroe	DEMICIN		
	Inventory	Sales	Sales Ratio
\$0-100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	1	0	NA
700,001 - 800,000	2	0	NA
800,001 - 900,000	7	1	14%
900,001 - 1,000,000	2	6	300%*
1,000,001 - 1,250,000	4	2	50%
1,250,001 - 1,500,000	1	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	17	9	53%
2 Bedrooms & Less	0	0	NA
3 to 4 Bedrooms	0	6	NA*
5 to 6 Bedrooms	8	3	38%
7 Bedrooms & More	9	0	NA
TOTAL*	17	9	53%
SnapStats®	May	June	Variance
Inventory	22	17	-23%
Solds	8	9	13%
Sale Price	\$981,500	\$935,000	-5%
Sale Price SQFT	\$423	\$379	-10%
	000/	000/	00/

98%

25

# Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	8	2	25%
Mid Meadows	4	3	75%
North Meadows	0	0	NA
South Meadows	5	4	80%
West Meadows	0	0	NA
TOTAL*	17	9	53%

JUNE 2020

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

Sale to List Price Ratio

Days on Market

#### • Market Type Indicator PITT MEADOWS DETACHED: Sellers Market at 53% Sales Ratio average (5.3 in 10 homes selling rate)

- Homes are selling on average 2% below list price
- Most Active Price Band\*\* With 6 sales the price band of \$900,000 to \$1 mil

0%

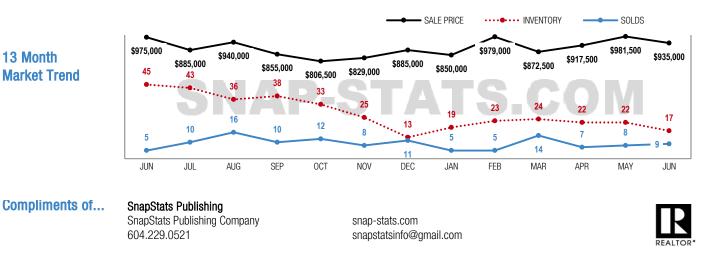
-16%

• Buyers Best Bet\*\* Insufficient data

98%

21

• Sellers Best Bet\*\* Selling homes in Central Meadows and 5 to 6 bedroom properties \*\*With minimum inventory of 10 in most instances



# Snap Stats PITT MEADOWS

### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000		0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	1	0	NA
300,001 - 400,000	4	1	25%
400.001 - 500.000	25	10	40%
500,001 - 600,000	16	2	13%
600.001 - 700.000	7	4	57%
700,001 - 800,000	3	0	NA
800.001 - 900.000	2	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	2	0	NA
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	60	17	28%
0 to 1 Bedroom	12	1	8%
2 Bedrooms	28	12	43%
3 Bedrooms	19	4	21%
4 Bedrooms & Greater	1	0	NA
TOTAL*	60	17	28%
SnapStats®	May	June	Variance
Inventory	51	60	18%
Solds	14	17	21%
Sale Price	\$484,950	\$480,000	-1%
Sale Price SQFT	\$420	\$396	-6%
Sale to List Price Ratio	99%	98%	-1%

29

# Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	17	5	29%
Mid Meadows	25	5	20%
North Meadows	6	5 2	33%
South Meadows	12	5	42%
West Meadows	0	0	NA
TOTAL*	60	17	28%

JUNE 2020

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

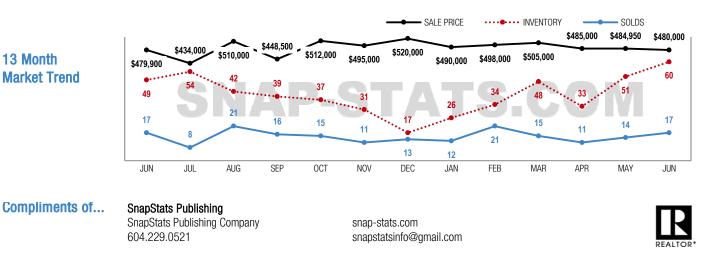
Days on Market

- Market Type Indicator PITT MEADOWS ATTACHED: Sellers Market at 28% Sales Ratio average (2.8 in 10 homes selling rate)
- Homes are selling on average 2% below list price

15

- Most Active Price Band\*\* \$400,000 to \$500,000 with average 40% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$500,000 to \$600,000, Mid Meadows and up to 1 bedroom properties
- Sellers Best Bet\*\* Selling homes in South Meadows and 2 bedroom properties \*\*With minimum inventory of 10 in most instances

-48%



# MAPLE RIDGE

### Price Band & Bedroom DETACHED HOUSES

**SnapStats**<sup>®</sup>

The build & bourde			
SnapStats®	Inventory	Sales	Sales Ratio
\$0-100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	1	0	NA
500,001 - 600,000	6	0	NA
600,001 - 700,000	20	13	65%
700,001 - 800,000	32	14	44%
800,001 - 900,000	46	22	48%
900,001 - 1,000,000	56	13	23%
1,000,001 - 1,250,000	68	23	34%
1,250,001 - 1,500,000	30	3	10%
1,500,001 - 1,750,000	3	1	33%
1,750,001 - 2,000,000	5	2	40%
2,000,001 - 2,250,000	2	0	NA
2,250,001 - 2,500,000	4	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	1	0	NA
3,000,001 - 3,500,000	1	0	NA
3,500,001 - 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	276	91	33%
2 Bedrooms & Less	18	2	11%
3 to 4 Bedrooms	132	53	40%
5 to 6 Bedrooms	118	33	28%
7 Bedrooms & More	8	3	38%
TOTAL*	276	91	33%
SnapStats®	May	June	Variance
Inventory	273	276	1%
Solds	51	91	78%
Sale Price	\$840,000	\$880,000	5%
Sale Price SQFT	\$343	\$311	-9%
Sale to List Price Ratio	98%	98%	0%
Dava on Markat	00	10	E 10/

28

# **Community** DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Albion	50	20	40%
Cottonwood	52	15	29%
East Central	30	19	63%
North	0	0	NA
Northeast	1	0	NA
Northwest	22	7	32%
Silver Valley	41	9	22%
Southwest	22	10	45%
Thornhill	11	0	NA
Websters Corners	13	5	38%
West Central	29	6	21%
Whonnock	5	0	NA
TOTAL*	276	91	33%

JUNE 2020

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

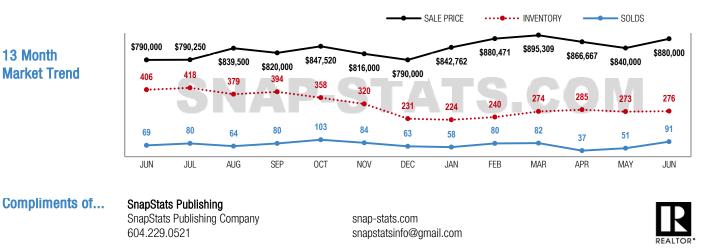
Days on Market

- Market Type Indicator MAPLE RIDGE DETACHED: Sellers Market at 33% Sales Ratio average (3.3 in 10 homes selling rate)
- Homes are selling on average 2% below list price

-54%

13

- Most Active Price Band\*\* \$600,000 to \$700,000 with average 65% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, Silver Valley, West Central and up to 2 bedroom properties
- Sellers Best Bet<sup>\*\*</sup> Selling homes in East Central, Southwest and 3 to 4 bedroom properties \*\*With minimum inventory of 10 in most instances



# MAPLE RIDGE

# Price Band & Bedroom CONDOS & TOWNHOMES

**SnapStats** 

The Dana & Douroe			IVILO
SnapStats®	Inventory	Sales	Sales Ratio
\$0-100,000	0	0	NA
100,001 - 200,000	1	1	100%
200,001 - 300,000	15	5	33%
300,001 - 400,000	50	16	32%
400,001 - 500,000	59	20	34%
500,001 - 600,000	47	26	55%
600,001 - 700,000	32	10	31%
700,001 - 800,000	14	4	29%
800,001 - 900,000	2	1	50%
900,001 - 1,000,000	1	0	NA
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,500,001 - 2,750,000 2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	221	83	38%
0 to 1 Bedroom	35	14	40%
2 Bedrooms	95	15	16%
3 Bedrooms	74	46	62%
4 Bedrooms & Greater	17	8	47%
TOTAL*	221	83	38%
SnapStats®	May	June	Variance
Inventory	208	221	6%
Solds	48	83	73%
Sale Price	\$499,999	\$500,000	0%
Sale Price SQFT	\$393	\$381	-3%
Sale to List Price Ratio	99%	98%	-1%
Dava an Markat	40	4.4	740/

42

# Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Albion	15	3	20%
Cottonwood	30	15	50%
East Central	94	31	33%
North	0	0	NA
Northeast	0	0	NA
Northwest	7	7	100%
Silver Valley	11	8	73%
Southwest	7	3	43%
Thornhill	7	0	NA
Websters Corners	0	0	NA
West Central	50	16	32%
Whonnock	0	0	NA
TOTAL*	221	83	38%

JUNE 2020

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

Days on Market

- Market Type Indicator MAPLE RIDGE ATTACHED: Sellers Market at 38% Sales Ratio average (3.8 in 10 homes selling rate)
- Homes are selling on average 2% below list price

-74%

11

- Most Active Price Band\*\* \$500,000 to \$600,000 with average 55% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$700,000 to \$800,000, Albion, East Central, West Central and 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Cottonwood, Silver Valley and 3 bedroom properties \*\*With minimum inventory of 10 in most instances

