

Everything you need to know about your Real Estate Market Today!

Compliments of:
SnapStats Publishing

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GREATER VANCOUVER EDITION

Burnaby
New Westminster
Coquitlam
Port Coquitlam
Port Moody
Pitt Meadows
Maple Ridge



Price Band & Bedroom DETACHED HOUSES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 0 | 0 | NA |
| 300,001 – 400,000 | 0 | 0 | NA |
| 400,001 – 500,000 | 0 | 0 | NA |
| 500,001 – 600,000 | 0 | 0 | NA |
| 600,001 – 700,000 | 0 | 0 | NA |
| 700,001 – 800,000 | 0 | 1 | NA* |
| 800,001 – 900,000 | 1 | 0 | NA |
| 900,001 – 1,000,000 | 3 | 0 | NA |
| 1,000,001 – 1,250,000 | 21 | 9 | 43% |
| 1,250,001 – 1,500,000 | 80 | 29 | 36% |
| 1,500,001 – 1,750,000 | 53 | 27 | 51% |
| 1,750,001 – 2,000,000 | 44 | 13 | 30% |
| 2,000,001 – 2,250,000 | 24 | 6 | 25% |
| 2,250,001 – 2,500,000 | 30 | 7 | 23% |
| 2,500,001 – 2,750,000 | 26 | 6 | 23% |
| 2,750,001 – 3,000,000 | 30 | 0 | NA |
| 3,000,001 – 3,500,000 | 13 | 0 | NA |
| 3,500,001 – 4,000,000 | 7 | 1 | 14% |
| 4,000,001 & Greater | 5 | 0 | NA |
| TOTAL* | 337 | 99 | 29% |

| | | | |
|-------------------|-----|----|-----|
| 2 Bedrooms & Less | 13 | 4 | 31% |
| 3 to 4 Bedrooms | 101 | 37 | 37% |
| 5 to 6 Bedrooms | 134 | 42 | 31% |
| 7 Bedrooms & More | 89 | 16 | 18% |
| TOTAL* | 337 | 99 | 29% |

| SnapStats® | September | October | Variance |
|--------------------------|-------------|-------------|----------|
| Inventory | 335 | 337 | 1% |
| Solds | 101 | 99 | -2% |
| Sale Price | \$1,540,000 | \$1,600,000 | 4% |
| Sale Price SQFT | \$561 | \$557 | -1% |
| Sale to List Price Ratio | 97% | 100% | 3% |
| Days on Market | 23 | 14 | -39% |

Community DETACHED HOUSES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------------|-----------|-------|-------------|
| Big Bend | 6 | 0 | NA |
| Brentwood Park | 14 | 3 | 21% |
| Buckingham Heights | 10 | 1 | 10% |
| Burnaby Hospital | 11 | 3 | 27% |
| Burnaby Lake | 17 | 4 | 24% |
| Cariboo | 0 | 0 | NA |
| Capitol Hill | 27 | 8 | 30% |
| Central | 4 | 0 | NA |
| Central Park | 9 | 1 | 11% |
| Deer Lake | 5 | 2 | 40% |
| Deer Lake Place | 1 | 1 | 100% |
| East Burnaby | 19 | 5 | 26% |
| Edmonds | 9 | 2 | 22% |
| Forest Glen | 13 | 3 | 23% |
| Forest Hills | 0 | 0 | NA |
| Garden Village | 3 | 1 | 33% |
| Government Road | 15 | 5 | 33% |
| Greentree Village | 5 | 1 | 20% |
| Highgate | 4 | 2 | 50% |
| Metrotown | 23 | 4 | 17% |
| Montecito | 11 | 5 | 45% |
| Oakdale | 2 | 0 | NA |
| Oaklands | 0 | 0 | NA |
| Parkcrest | 16 | 6 | 38% |
| Simon Fraser Hills | 0 | 0 | NA |
| Simon Fraser University SFU | 6 | 0 | NA |
| South Slope | 37 | 11 | 30% |
| Sperling-Duthie | 13 | 4 | 31% |
| Sullivan Heights | 0 | 2 | NA* |
| Suncrest | 6 | 2 | 33% |
| The Crest | 13 | 6 | 46% |
| Upper Deer Lake | 11 | 5 | 45% |
| Vancouver Heights | 10 | 3 | 30% |
| Westridge | 6 | 3 | 50% |
| Willington Heights | 11 | 6 | 55% |
| TOTAL* | 337 | 99 | 29% |

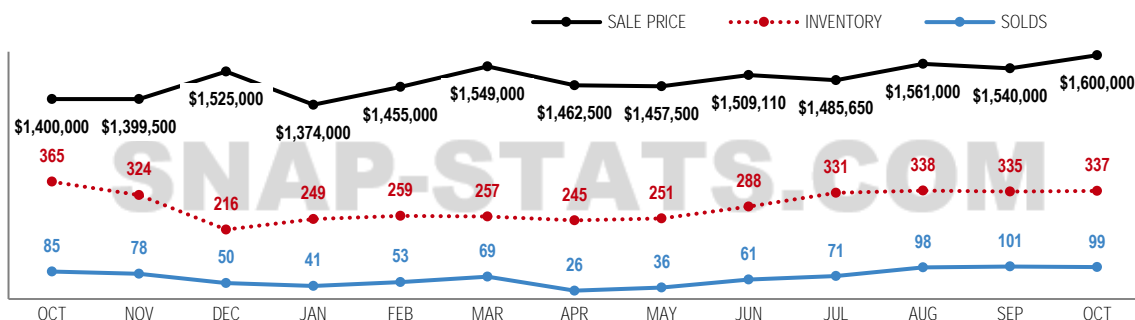
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **BURNABY DETACHED**: Sellers Market at 29% Sales Ratio average (2.9 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$1.5 mil to \$1.75 mil with average 51% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.25 mil to \$2.75 mil, Buckingham Heights, Central Park and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Montecito, The Crest, Upper Deer Lake, Willington Heights and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 2 | 1 | 50% |
| 300,001 – 400,000 | 31 | 16 | 52% |
| 400,001 – 500,000 | 136 | 47 | 35% |
| 500,001 – 600,000 | 166 | 60 | 36% |
| 600,001 – 700,000 | 224 | 53 | 24% |
| 700,001 – 800,000 | 159 | 52 | 33% |
| 800,001 – 900,000 | 124 | 27 | 22% |
| 900,001 – 1,000,000 | 86 | 12 | 14% |
| 1,000,001 – 1,250,000 | 50 | 7 | 14% |
| 1,250,001 – 1,500,000 | 33 | 1 | 3% |
| 1,500,001 – 1,750,000 | 10 | 0 | NA |
| 1,750,001 – 2,000,000 | 5 | 0 | NA |
| 2,000,001 – 2,250,000 | 1 | 0 | NA |
| 2,250,001 – 2,500,000 | 1 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 1028 | 276 | 27% |

| | | | |
|----------------------|------|-----|-----|
| 0 to 1 Bedroom | 213 | 71 | 33% |
| 2 Bedrooms | 639 | 153 | 24% |
| 3 Bedrooms | 160 | 40 | 25% |
| 4 Bedrooms & Greater | 16 | 12 | 75% |
| TOTAL* | 1028 | 276 | 27% |

| SnapStats® | September | October | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 1060 | 1028 | -3% |
| Solds | 288 | 276 | -4% |
| Sale Price | \$626,750 | \$626,500 | 0% |
| Sale Price SQFT | \$683 | \$706 | 3% |
| Sale to List Price Ratio | 97% | 98% | 1% |
| Days on Market | 17 | 18 | 6% |

Community CONDOS & TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------------|-----------|-------|-------------|
| Big Bend | 1 | 1 | 100% |
| Brentwood Park | 209 | 49 | 23% |
| Buckingham Heights | 0 | 0 | NA |
| Burnaby Hospital | 9 | 1 | 11% |
| Burnaby Lake | 3 | 3 | 100% |
| Cariboo | 10 | 4 | 40% |
| Capitol Hill | 8 | 3 | 38% |
| Central | 20 | 3 | 15% |
| Central Park | 25 | 8 | 32% |
| Deer Lake | 0 | 0 | NA |
| Deer Lake Place | 0 | 0 | NA |
| East Burnaby | 8 | 3 | 38% |
| Edmonds | 53 | 20 | 38% |
| Forest Glen | 68 | 13 | 19% |
| Forest Hills | 4 | 5 | 125%* |
| Garden Village | 0 | 0 | NA |
| Government Road | 23 | 7 | 30% |
| Greentree Village | 1 | 4 | 400%* |
| Highgate | 77 | 26 | 34% |
| Metrotown | 256 | 48 | 19% |
| Montecito | 2 | 2 | 100% |
| Oakdale | 0 | 0 | NA |
| Oaklands | 12 | 4 | 33% |
| Parkcrest | 3 | 0 | NA |
| Simon Fraser Hills | 8 | 4 | 50% |
| Simon Fraser University SFU | 101 | 13 | 13% |
| South Slope | 56 | 19 | 34% |
| Sperling-Duthie | 1 | 0 | NA |
| Sullivan Heights | 31 | 17 | 55% |
| Suncrest | 0 | 0 | NA |
| The Crest | 9 | 8 | 89% |
| Upper Deer Lake | 1 | 0 | NA |
| Vancouver Heights | 16 | 9 | 56% |
| Westridge | 3 | 0 | NA |
| Willingdon Heights | 10 | 2 | 20% |
| TOTAL* | 1028 | 276 | 27% |

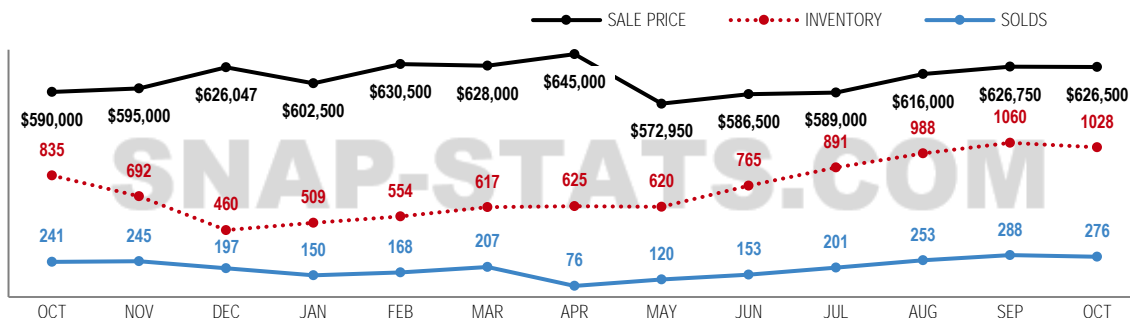
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **BURNABY ATTACHED**: Sellers Market at 27% Sales Ratio average (2.7 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$300,000 to \$400,000 with average 52% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Burnaby Hospital, Central, Simon Fraser University and 2 to 3 bedrooms
- Sellers Best Bet** Selling homes in Sullivan Heights, The Crest, Vancouver Heights and minimum 4 bedrooms

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-----------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 0 | 0 | NA |
| 300,001 – 400,000 | 0 | 0 | NA |
| 400,001 – 500,000 | 0 | 0 | NA |
| 500,001 – 600,000 | 0 | 0 | NA |
| 600,001 – 700,000 | 0 | 1 | NA* |
| 700,001 – 800,000 | 3 | 0 | NA |
| 800,001 – 900,000 | 5 | 1 | 20% |
| 900,001 – 1,000,000 | 9 | 4 | 44% |
| 1,000,001 – 1,250,000 | 21 | 14 | 67% |
| 1,250,001 – 1,500,000 | 25 | 11 | 44% |
| 1,500,001 – 1,750,000 | 8 | 2 | 25% |
| 1,750,001 – 2,000,000 | 5 | 3 | 60% |
| 2,000,001 – 2,250,000 | 3 | 0 | NA |
| 2,250,001 – 2,500,000 | 6 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 2 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 1 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 88 | 36 | 41% |

| | | | |
|-------------------|-----------|-----------|------------|
| 2 Bedrooms & Less | 9 | 4 | 44% |
| 3 to 4 Bedrooms | 41 | 17 | 41% |
| 5 to 6 Bedrooms | 29 | 10 | 34% |
| 7 Bedrooms & More | 9 | 5 | 56% |
| TOTAL* | 88 | 36 | 41% |

| SnapStats® | September | October | Variance |
|--------------------------|-------------|-------------|----------|
| Inventory | 95 | 88 | -7% |
| Solds | 29 | 36 | 24% |
| Sale Price | \$1,180,000 | \$1,216,000 | 3% |
| Sale Price SQFT | \$482 | \$479 | -1% |
| Sale to List Price Ratio | 10000% | 99% | -99% |
| Days on Market | 7 | 12 | 71% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

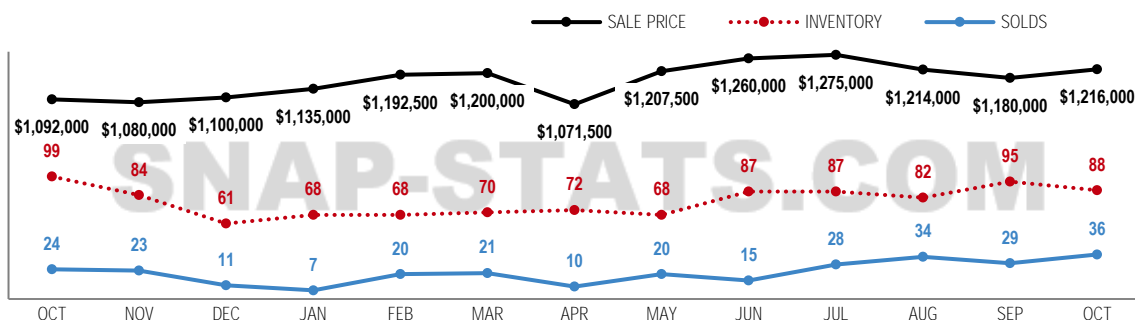
| SnapStats® | Inventory | Sales | Sales Ratio |
|-------------------|-----------|-----------|-------------|
| Brunette | 0 | 0 | NA |
| Connaught Heights | 12 | 2 | 17% |
| Downtown | 0 | 0 | NA |
| Fraserview | 1 | 0 | NA |
| GlenBrooke North | 4 | 5 | 125%* |
| Moody Park | 2 | 3 | 150%* |
| North Arm | 0 | 0 | NA |
| Quay | 0 | 0 | NA |
| Queensborough | 25 | 14 | 56% |
| Queens Park | 12 | 3 | 25% |
| Sapperton | 9 | 1 | 11% |
| The Heights | 10 | 4 | 40% |
| Uptown | 8 | 0 | NA |
| West End | 5 | 4 | 80% |
| TOTAL* | 88 | 36 | 41% |

Market Summary

- Market Type Indicator **NEW WESTMINSTER DETACHED**: Sellers Market at 41% Sales Ratio average (4.1 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 67% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.5 mil to \$1.75 mil, Connaught Heights, Sapperton and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Queensborough, The Heights and minimum 7 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|------------|------------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 1 | 0 | NA |
| 200,001 – 300,000 | 10 | 0 | NA |
| 300,001 – 400,000 | 35 | 18 | 51% |
| 400,001 – 500,000 | 82 | 34 | 41% |
| 500,001 – 600,000 | 98 | 35 | 36% |
| 600,001 – 700,000 | 69 | 18 | 26% |
| 700,001 – 800,000 | 51 | 19 | 37% |
| 800,001 – 900,000 | 29 | 3 | 10% |
| 900,001 – 1,000,000 | 11 | 1 | 9% |
| 1,000,001 – 1,250,000 | 9 | 3 | 33% |
| 1,250,001 – 1,500,000 | 5 | 0 | NA |
| 1,500,001 – 1,750,000 | 1 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 1 | NA* |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 401 | 132 | 33% |

| | | | |
|----------------------|------------|------------|------------|
| 0 to 1 Bedroom | 91 | 36 | 40% |
| 2 Bedrooms | 238 | 69 | 29% |
| 3 Bedrooms | 68 | 27 | 40% |
| 4 Bedrooms & Greater | 4 | 0 | NA |
| TOTAL* | 401 | 132 | 33% |

| SnapStats® | September | October | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 410 | 401 | -2% |
| Solds | 138 | 132 | -4% |
| Sale Price | \$581,500 | \$534,500 | -8% |
| Sale Price SQFT | \$592 | \$576 | -3% |
| Sale to List Price Ratio | 9900% | 97% | -99% |
| Days on Market | 17 | 15 | -12% |

Community CONDOS & TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-------------------|------------|------------|-------------|
| Brunette | 0 | 0 | NA |
| Connaught Heights | 0 | 0 | NA |
| Downtown | 99 | 24 | 24% |
| Fraserview | 45 | 12 | 27% |
| GlenBrooke North | 7 | 6 | 86% |
| Moody Park | 2 | 0 | NA |
| North Arm | 0 | 0 | NA |
| Quay | 63 | 27 | 43% |
| Queensborough | 48 | 25 | 52% |
| Queens Park | 1 | 1 | 100% |
| Sapperton | 30 | 10 | 33% |
| The Heights | 2 | 1 | 50% |
| Uptown | 99 | 26 | 26% |
| West End | 5 | 0 | NA |
| TOTAL* | 401 | 132 | 33% |

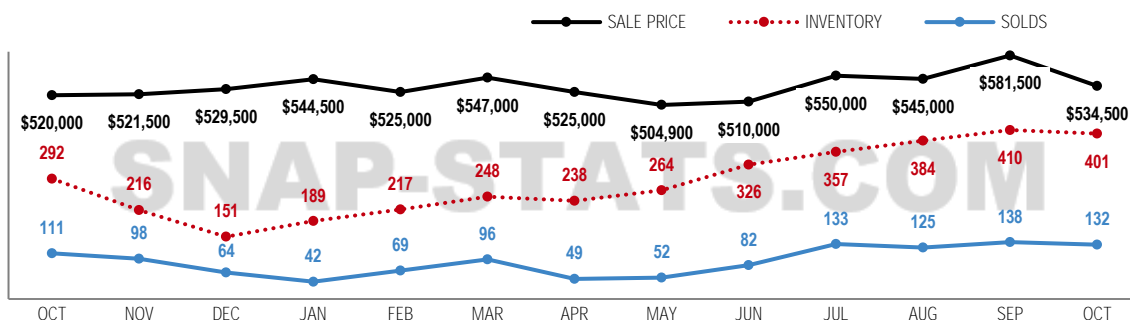
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **NEW WESTMINSTER ATTACHED**: Sellers Market at 33% Sales Ratio average (3.3 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$300,000 to \$400,000 with average 51% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$900,000 to \$1 mil, Downtown, Fraserview, Uptown and 2 bedroom properties
- Sellers Best Bet** Selling homes in Quay, Queensborough and up to 1 / and 3 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 0 | 0 | NA |
| 300,001 – 400,000 | 0 | 0 | NA |
| 400,001 – 500,000 | 0 | 0 | NA |
| 500,001 – 600,000 | 0 | 0 | NA |
| 600,001 – 700,000 | 0 | 0 | NA |
| 700,001 – 800,000 | 0 | 1 | NA* |
| 800,001 – 900,000 | 2 | 5 | 250%* |
| 900,001 – 1,000,000 | 11 | 4 | 36% |
| 1,000,001 – 1,250,000 | 29 | 33 | 114%* |
| 1,250,001 – 1,500,000 | 58 | 38 | 66% |
| 1,500,001 – 1,750,000 | 44 | 29 | 66% |
| 1,750,001 – 2,000,000 | 29 | 4 | 14% |
| 2,000,001 – 2,250,000 | 19 | 4 | 21% |
| 2,250,001 – 2,500,000 | 28 | 2 | 7% |
| 2,500,001 – 2,750,000 | 18 | 3 | 17% |
| 2,750,001 – 3,000,000 | 20 | 1 | 5% |
| 3,000,001 – 3,500,000 | 9 | 0 | NA |
| 3,500,001 – 4,000,000 | 1 | 0 | NA |
| 4,000,001 & Greater | 3 | 0 | NA |
| TOTAL* | 271 | 124 | 46% |

| | | | |
|-------------------|-----|-----|-----|
| 2 Bedrooms & Less | 12 | 1 | 8% |
| 3 to 4 Bedrooms | 91 | 49 | 54% |
| 5 to 6 Bedrooms | 98 | 61 | 62% |
| 7 Bedrooms & More | 70 | 13 | 19% |
| TOTAL* | 271 | 124 | 46% |

| SnapStats® | September | October | Variance |
|--------------------------|-------------|-------------|----------|
| Inventory | 305 | 271 | -11% |
| Solds | 125 | 124 | -1% |
| Sale Price | \$1,290,000 | \$1,359,400 | 5% |
| Sale Price SQFT | \$408 | \$449 | 10% |
| Sale to List Price Ratio | 9600% | 99% | -99% |
| Days on Market | 13 | 12 | -8% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

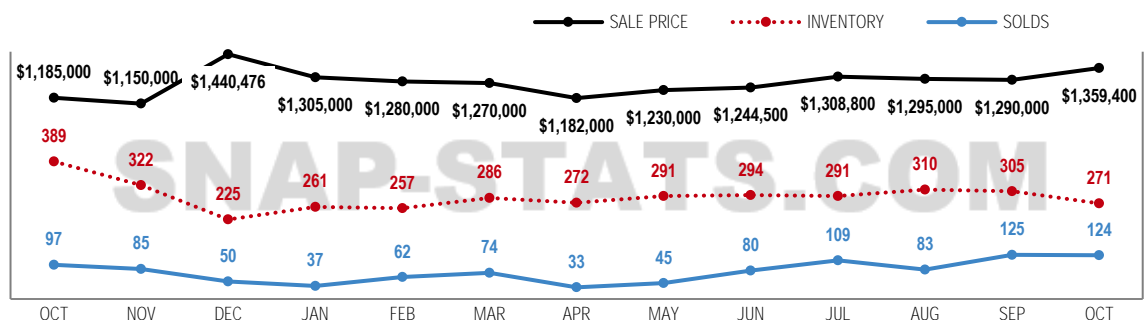
| SnapStats® | Inventory | Sales | Sales Ratio |
|--------------------|-----------|-------|-------------|
| Burke Mountain | 37 | 25 | 68% |
| Canyon Springs | 1 | 1 | 100% |
| Cape Horn | 7 | 1 | 14% |
| Central Coquitlam | 43 | 19 | 44% |
| Chineside | 2 | 2 | 100% |
| Coquitlam East | 5 | 10 | 200%* |
| Coquitlam West | 58 | 11 | 19% |
| Eagle Ridge | 1 | 3 | 300%* |
| Harbour Chines | 6 | 7 | 117%* |
| Harbour Place | 3 | 1 | 33% |
| Hockaday | 1 | 2 | 200%* |
| Maillardville | 36 | 7 | 19% |
| Meadow Brook | 1 | 1 | 100% |
| New Horizons | 8 | 6 | 75% |
| North Coquitlam | 1 | 0 | NA |
| Park Ridge Estates | 1 | 0 | NA |
| Ranch Park | 13 | 7 | 54% |
| River Springs | 0 | 3 | NA* |
| Scott Creek | 5 | 1 | 20% |
| Summitt View | 0 | 0 | NA |
| Upper Eagle Ridge | 4 | 3 | 75% |
| Westwood Plateau | 38 | 13 | 34% |
| Westwood Summit | 0 | 1 | NA* |
| TOTAL* | 271 | 124 | 46% |

Market Summary

- Market Type Indicator **COQUITLAM DETACHED**: Sellers Market at 46% Sales Ratio average (4.6 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.75 mil to \$3 mil, Coquitlam West, Maillardville, Westwood Plateau and up to 2 bedrooms
- Sellers Best Bet** Selling homes in Burke Mountain, Coquitlam East, New Horizons and 5 to 6 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|------------|------------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 2 | 1 | 50% |
| 300,001 – 400,000 | 29 | 15 | 52% |
| 400,001 – 500,000 | 73 | 47 | 64% |
| 500,001 – 600,000 | 113 | 32 | 28% |
| 600,001 – 700,000 | 122 | 37 | 30% |
| 700,001 – 800,000 | 47 | 27 | 57% |
| 800,001 – 900,000 | 41 | 26 | 63% |
| 900,001 – 1,000,000 | 28 | 14 | 50% |
| 1,000,001 – 1,250,000 | 30 | 12 | 40% |
| 1,250,001 – 1,500,000 | 4 | 1 | 25% |
| 1,500,001 – 1,750,000 | 3 | 0 | NA |
| 1,750,001 – 2,000,000 | 2 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 494 | 212 | 43% |
| 0 to 1 Bedroom | 107 | 40 | 37% |
| 2 Bedrooms | 276 | 94 | 34% |
| 3 Bedrooms | 68 | 46 | 68% |
| 4 Bedrooms & Greater | 43 | 32 | 74% |
| TOTAL* | 494 | 212 | 43% |

| SnapStats® | September | October | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 499 | 494 | -1% |
| Solds | 171 | 212 | 24% |
| Sale Price | \$625,000 | \$619,000 | -1% |
| Sale Price SQFT | \$631 | \$632 | 0% |
| Sale to List Price Ratio | 9700% | 98% | -99% |
| Days on Market | 18 | 16 | -11% |

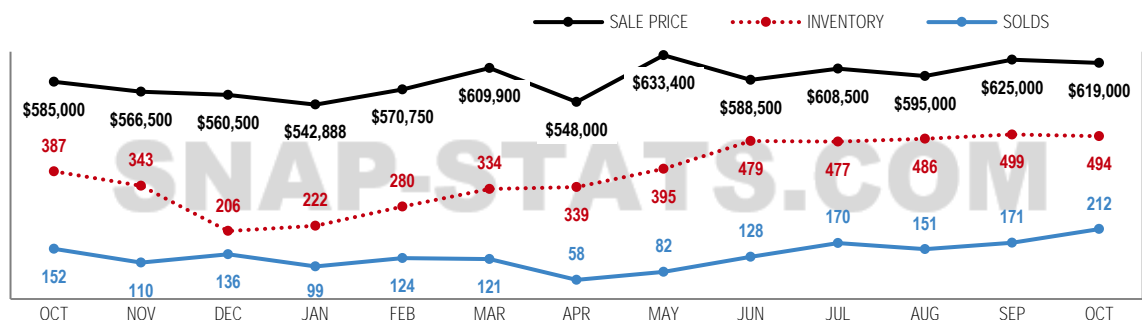
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **COQUITLAM ATTACHED**: Sellers Market at 43% Sales Ratio average (4.3 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$400,000 to \$500,000 with average 64% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$500,000 to \$600,000, Coquitlam West, North Coquitlam and 2 bedroom properties
- Sellers Best Bet** Selling homes in Burke Mountain, Canyon Springs and minimum 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-----------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 0 | 0 | NA |
| 300,001 – 400,000 | 0 | 0 | NA |
| 400,001 – 500,000 | 0 | 0 | NA |
| 500,001 – 600,000 | 0 | 1 | NA* |
| 600,001 – 700,000 | 0 | 0 | NA |
| 700,001 – 800,000 | 1 | 1 | 100% |
| 800,001 – 900,000 | 6 | 6 | 100% |
| 900,001 – 1,000,000 | 10 | 5 | 50% |
| 1,000,001 – 1,250,000 | 20 | 17 | 85% |
| 1,250,001 – 1,500,000 | 17 | 4 | 24% |
| 1,500,001 – 1,750,000 | 6 | 1 | 17% |
| 1,750,001 – 2,000,000 | 1 | 1 | 100% |
| 2,000,001 – 2,250,000 | 1 | 0 | NA |
| 2,250,001 – 2,500,000 | 2 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 64 | 36 | 56% |

| | | | |
|-------------------|-----------|-----------|------------|
| 2 Bedrooms & Less | 5 | 0 | NA |
| 3 to 4 Bedrooms | 37 | 20 | 54% |
| 5 to 6 Bedrooms | 14 | 12 | 86% |
| 7 Bedrooms & More | 8 | 4 | 50% |
| TOTAL* | 64 | 36 | 56% |

| SnapStats® | September | October | Variance |
|--------------------------|-------------|-------------|----------|
| Inventory | 69 | 64 | -7% |
| Solds | 44 | 36 | -18% |
| Sale Price | \$1,055,000 | \$1,052,500 | 0% |
| Sale Price SQFT | \$471 | \$455 | -3% |
| Sale to List Price Ratio | 10600% | 100% | -99% |
| Days on Market | 7 | 7 | 0% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

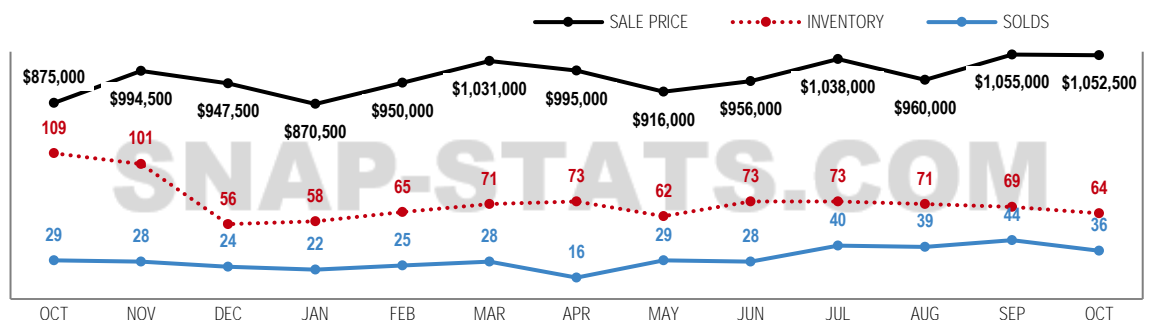
| SnapStats® | Inventory | Sales | Sales Ratio |
|------------------------|-----------|-----------|-------------|
| Birchland Manor | 1 | 2 | 200%* |
| Central Port Coquitlam | 2 | 2 | 100% |
| Citadel | 4 | 5 | 125%* |
| Glenwood | 21 | 6 | 29% |
| Lincoln Park | 10 | 4 | 40% |
| Lower Mary Hill | 5 | 3 | 60% |
| Mary Hill | 9 | 6 | 67% |
| Oxford Heights | 3 | 4 | 133%* |
| Riverwood | 5 | 1 | 20% |
| Woodland Acres | 4 | 3 | 75% |
| TOTAL* | 64 | 36 | 56% |

Market Summary

- Market Type Indicator **PORT COQUITLAM DETACHED**: Sellers Market at 56% Sales Ratio average (5.6 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 85% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Glenwood and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Mary Hill and 5 to 6 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 5 | 3 | 60% |
| 300,001 – 400,000 | 22 | 10 | 45% |
| 400,001 – 500,000 | 55 | 19 | 35% |
| 500,001 – 600,000 | 31 | 16 | 52% |
| 600,001 – 700,000 | 24 | 16 | 67% |
| 700,001 – 800,000 | 12 | 15 | 125%* |
| 800,001 – 900,000 | 5 | 1 | 20% |
| 900,001 – 1,000,000 | 2 | 1 | 50% |
| 1,000,001 – 1,250,000 | 2 | 0 | NA |
| 1,250,001 – 1,500,000 | 0 | 0 | NA |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 158 | 81 | 51% |

| | | | |
|----------------------|-----|----|------|
| 0 to 1 Bedroom | 41 | 18 | 44% |
| 2 Bedrooms | 86 | 33 | 38% |
| 3 Bedrooms | 27 | 26 | 96% |
| 4 Bedrooms & Greater | 4 | 4 | 100% |
| TOTAL* | 158 | 81 | 51% |

| SnapStats® | September | October | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 161 | 158 | -2% |
| Solds | 67 | 81 | 21% |
| Sale Price | \$570,000 | \$540,000 | -5% |
| Sale Price SQFT | \$502 | \$504 | 0% |
| Sale to List Price Ratio | 9700% | 100% | -99% |
| Days on Market | 14 | 16 | 14% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

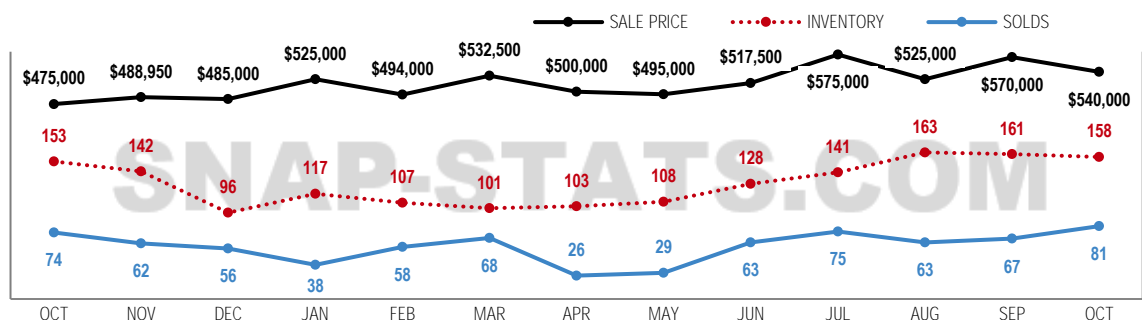
| SnapStats® | Inventory | Sales | Sales Ratio |
|------------------------|-----------|-------|-------------|
| Birchland Manor | 0 | 0 | NA |
| Central Port Coquitlam | 104 | 40 | 38% |
| Citadel | 9 | 11 | 122%* |
| Glenwood | 31 | 7 | 23% |
| Lincoln Park | 1 | 0 | NA |
| Lower Mary Hill | 0 | 0 | NA |
| Mary Hill | 2 | 2 | 100% |
| Oxford Heights | 1 | 1 | 100% |
| Riverwood | 10 | 20 | 200%* |
| Woodland Acres | 0 | 0 | NA |
| TOTAL* | 158 | 81 | 51% |

Market Summary

- Market Type Indicator **PORT COQUITLAM ATTACHED**: Sellers Market at 51% Sales Ratio average (5.1 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$700,000 to \$800,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$400,000 to \$500,000, Central Port Coquitlam, Glenwood and 2 bedroom properties
- Sellers Best Bet** Selling homes in Citadel, Riverwood and 3 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 0 | 0 | NA |
| 300,001 – 400,000 | 0 | 0 | NA |
| 400,001 – 500,000 | 0 | 0 | NA |
| 500,001 – 600,000 | 0 | 0 | NA |
| 600,001 – 700,000 | 0 | 0 | NA |
| 700,001 – 800,000 | 0 | 0 | NA |
| 800,001 – 900,000 | 1 | 1 | 100% |
| 900,001 – 1,000,000 | 1 | 0 | NA |
| 1,000,001 – 1,250,000 | 6 | 7 | 117%* |
| 1,250,001 – 1,500,000 | 19 | 8 | 42% |
| 1,500,001 – 1,750,000 | 10 | 4 | 40% |
| 1,750,001 – 2,000,000 | 11 | 3 | 27% |
| 2,000,001 – 2,250,000 | 4 | 1 | 25% |
| 2,250,001 – 2,500,000 | 8 | 0 | NA |
| 2,500,001 – 2,750,000 | 1 | 1 | 100% |
| 2,750,001 – 3,000,000 | 3 | 0 | NA |
| 3,000,001 – 3,500,000 | 8 | 0 | NA |
| 3,500,001 – 4,000,000 | 5 | 0 | NA |
| 4,000,001 & Greater | 3 | 0 | NA |
| TOTAL* | 80 | 25 | 31% |

| | | | |
|-------------------|----|----|------|
| 2 Bedrooms & Less | 2 | 2 | 100% |
| 3 to 4 Bedrooms | 38 | 18 | 47% |
| 5 to 6 Bedrooms | 33 | 5 | 15% |
| 7 Bedrooms & More | 7 | 0 | NA |
| TOTAL* | 80 | 25 | 31% |

| SnapStats® | September | October | Variance |
|--------------------------|-------------|-------------|----------|
| Inventory | 87 | 80 | -8% |
| Solds | 22 | 25 | 14% |
| Sale Price | \$1,411,500 | \$1,315,000 | -7% |
| Sale Price SQFT | \$440 | \$469 | 7% |
| Sale to List Price Ratio | 102% | 97% | -5% |
| Days on Market | 7 | 11 | 57% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

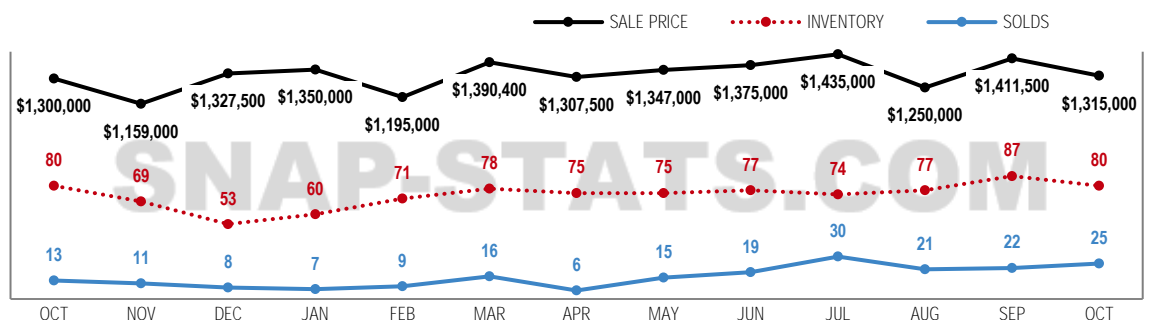
| SnapStats® | Inventory | Sales | Sales Ratio |
|-------------------|-----------|-------|-------------|
| Anmore | 14 | 2 | 14% |
| Barber Street | 3 | 4 | 133%* |
| Belcarra | 7 | 1 | 14% |
| College Park | 6 | 2 | 33% |
| Glenayre | 3 | 1 | 33% |
| Heritage Mountain | 9 | 5 | 56% |
| Heritage Woods | 15 | 2 | 13% |
| loco | 0 | 1 | NA* |
| Mountain Meadows | 1 | 1 | 100% |
| North Shore | 7 | 5 | 71% |
| Port Moody Centre | 15 | 1 | 7% |
| TOTAL* | 80 | 25 | 31% |

Market Summary

- Market Type Indicator **PORT MOODY DETACHED**: Sellers Market at 31% Sales Ratio average (3.1 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$1.25 mil to \$1.5 mil with average 42% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.75 mil to \$2 mil, Anmore, Heritage Woods, Port Moody Centre and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Heritage Mountain and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|------------|-----------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 1 | 0 | NA |
| 300,001 – 400,000 | 5 | 0 | NA |
| 400,001 – 500,000 | 14 | 8 | 57% |
| 500,001 – 600,000 | 28 | 11 | 39% |
| 600,001 – 700,000 | 26 | 20 | 77% |
| 700,001 – 800,000 | 16 | 8 | 50% |
| 800,001 – 900,000 | 17 | 9 | 53% |
| 900,001 – 1,000,000 | 13 | 4 | 31% |
| 1,000,001 – 1,250,000 | 9 | 5 | 56% |
| 1,250,001 – 1,500,000 | 5 | 2 | 40% |
| 1,500,001 – 1,750,000 | 2 | 0 | NA |
| 1,750,001 – 2,000,000 | 1 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 137 | 67 | 49% |

| | | | |
|----------------------|------------|-----------|------------|
| 0 to 1 Bedroom | 26 | 6 | 23% |
| 2 Bedrooms | 71 | 33 | 46% |
| 3 Bedrooms | 29 | 20 | 69% |
| 4 Bedrooms & Greater | 11 | 8 | 73% |
| TOTAL* | 137 | 67 | 49% |

| SnapStats® | September | October | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 152 | 137 | -10% |
| Solds | 64 | 67 | 5% |
| Sale Price | \$668,700 | \$660,000 | -1% |
| Sale Price SQFT | \$574 | \$589 | 3% |
| Sale to List Price Ratio | 100% | 99% | -1% |
| Days on Market | 23 | 12 | -48% |

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

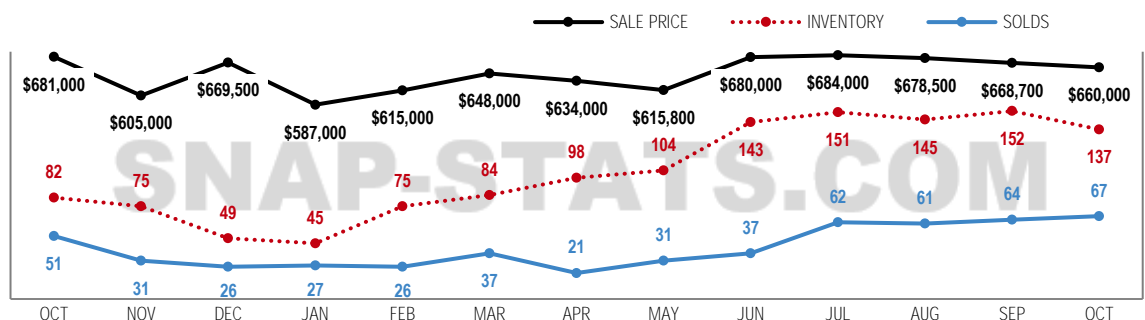
| SnapStats® | Inventory | Sales | Sales Ratio |
|-------------------|------------|-----------|-------------|
| Anmore | 1 | 0 | NA |
| Barber Street | 0 | 0 | NA |
| Belcarra | 0 | 0 | NA |
| College Park | 9 | 8 | 89% |
| Glenayre | 0 | 0 | NA |
| Heritage Mountain | 7 | 4 | 57% |
| Heritage Woods | 5 | 5 | 100% |
| loco | 1 | 0 | NA |
| Mountain Meadows | 0 | 0 | NA |
| North Shore | 16 | 5 | 31% |
| Port Moody Centre | 98 | 45 | 46% |
| TOTAL* | 137 | 67 | 49% |

Market Summary

- Market Type Indicator **PORT MOODY ATTACHED**: Sellers Market at 49% Sales Ratio average (4.9 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$600,000 to \$700,000 with average 77% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$900,000 to \$1 mil, North Shore, Port Moody Centre and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in College Park and minimum 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-----------|--------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 0 | 0 | NA |
| 300,001 – 400,000 | 0 | 0 | NA |
| 400,001 – 500,000 | 0 | 0 | NA |
| 500,001 – 600,000 | 0 | 0 | NA |
| 600,001 – 700,000 | 0 | 1 | NA* |
| 700,001 – 800,000 | 0 | 4 | NA* |
| 800,001 – 900,000 | 2 | 6 | 300%* |
| 900,001 – 1,000,000 | 3 | 1 | 33% |
| 1,000,001 – 1,250,000 | 2 | 2 | 100% |
| 1,250,001 – 1,500,000 | 2 | 0 | NA |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 1 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 10 | 14 | 140%* |
| | | | |
| 2 Bedrooms & Less | 0 | 1 | NA* |
| 3 to 4 Bedrooms | 6 | 10 | 167%* |
| 5 to 6 Bedrooms | 2 | 3 | 150%* |
| 7 Bedrooms & More | 2 | 0 | NA |
| TOTAL* | 10 | 14 | 140%* |

| SnapStats® | September | October | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 14 | 10 | -29% |
| Solds | 16 | 14 | -13% |
| Sale Price | \$894,750 | \$835,000 | -7% |
| Sale Price SQFT | \$454 | \$468 | 3% |
| Sale to List Price Ratio | 99% | 104% | 5% |
| Days on Market | 6 | 6 | 0% |

Community DETACHED HOUSES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------|-----------|-----------|--------------|
| Central Meadows | 3 | 7 | 233%* |
| Mid Meadows | 3 | 2 | 67% |
| North Meadows | 1 | 0 | NA |
| South Meadows | 3 | 5 | 167%* |
| West Meadows | 0 | 0 | NA |
| TOTAL* | 10 | 14 | 140%* |

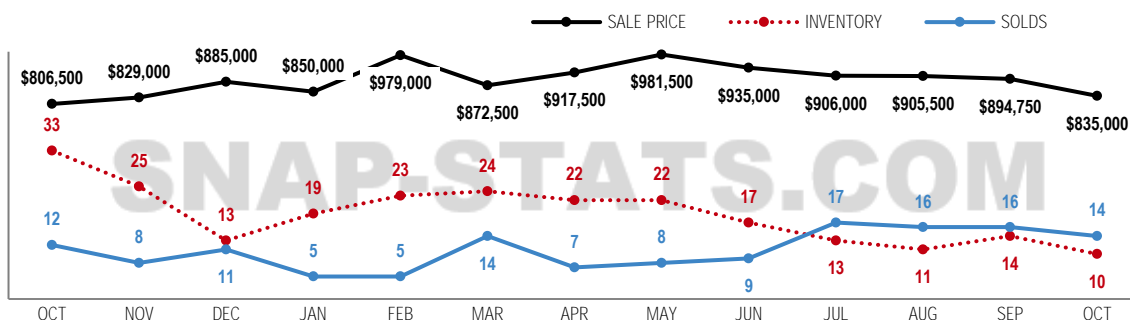
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **PITT MEADOWS DETACHED**: Sellers Market at 140% Sales Ratio average (14 in 10 homes selling rate)
- Homes are selling on average 4% above list price
- Most Active Price Band** Insufficient data but with 6 sales \$800,000 to \$900,000
- Buyers Best Bet** Insufficient data
- Sellers Best Bet** Selling homes with 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-----------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 0 | 0 | NA |
| 300,001 – 400,000 | 5 | 5 | 100% |
| 400,001 – 500,000 | 20 | 10 | 50% |
| 500,001 – 600,000 | 11 | 7 | 64% |
| 600,001 – 700,000 | 9 | 2 | 22% |
| 700,001 – 800,000 | 3 | 0 | NA |
| 800,001 – 900,000 | 3 | 0 | NA |
| 900,001 – 1,000,000 | 1 | 0 | NA |
| 1,000,001 – 1,250,000 | 0 | 0 | NA |
| 1,250,001 – 1,500,000 | 0 | 0 | NA |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 52 | 24 | 46% |

| | | | |
|----------------------|-----------|-----------|------------|
| 0 to 1 Bedroom | 7 | 3 | 43% |
| 2 Bedrooms | 31 | 16 | 52% |
| 3 Bedrooms | 12 | 3 | 25% |
| 4 Bedrooms & Greater | 2 | 2 | 100% |
| TOTAL* | 52 | 24 | 46% |

| SnapStats® | September | October | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 62 | 52 | -16% |
| Solds | 25 | 24 | -4% |
| Sale Price | \$499,900 | \$470,750 | -6% |
| Sale Price SQFT | \$431 | \$408 | -5% |
| Sale to List Price Ratio | 100% | 99% | -1% |
| Days on Market | 34 | 14 | -59% |

Community CONDOS & TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------|-----------|-----------|-------------|
| Central Meadows | 19 | 8 | 42% |
| Mid Meadows | 18 | 9 | 50% |
| North Meadows | 2 | 3 | 150%* |
| South Meadows | 13 | 4 | 31% |
| West Meadows | 0 | 0 | NA |
| TOTAL* | 52 | 24 | 46% |

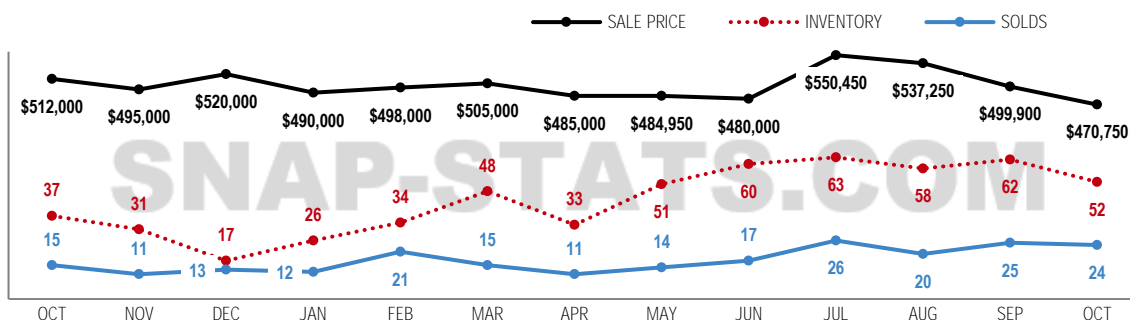
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **PITT MEADOWS ATTACHED**: Sellers Market at 46% Sales Ratio average (4.6 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$500,000 to \$600,000 with average 64% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$600,000 to \$700,000, South Meadows and 3 bedroom properties
- Sellers Best Bet** Selling homes in Mid Meadows and 2 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|------------|------------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 0 | 0 | NA |
| 300,001 – 400,000 | 0 | 0 | NA |
| 400,001 – 500,000 | 0 | 2 | NA* |
| 500,001 – 600,000 | 2 | 1 | 50% |
| 600,001 – 700,000 | 11 | 5 | 45% |
| 700,001 – 800,000 | 37 | 29 | 78% |
| 800,001 – 900,000 | 19 | 25 | 132%* |
| 900,001 – 1,000,000 | 40 | 29 | 73% |
| 1,000,001 – 1,250,000 | 42 | 41 | 98% |
| 1,250,001 – 1,500,000 | 18 | 5 | 28% |
| 1,500,001 – 1,750,000 | 9 | 1 | 11% |
| 1,750,001 – 2,000,000 | 4 | 1 | 25% |
| 2,000,001 – 2,250,000 | 3 | 1 | 33% |
| 2,250,001 – 2,500,000 | 3 | 1 | 33% |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 2 | 0 | NA |
| 3,000,001 – 3,500,000 | 2 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 192 | 141 | 73% |

| | | | |
|-------------------|------------|------------|------------|
| 2 Bedrooms & Less | 19 | 7 | 37% |
| 3 to 4 Bedrooms | 105 | 74 | 70% |
| 5 to 6 Bedrooms | 59 | 55 | 93% |
| 7 Bedrooms & More | 9 | 5 | 56% |
| TOTAL* | 192 | 141 | 73% |

| SnapStats® | September | October | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 233 | 192 | -18% |
| Solds | 133 | 141 | 6% |
| Sale Price | \$925,000 | \$950,000 | 3% |
| Sale Price SQFT | \$329 | \$348 | 6% |
| Sale to List Price Ratio | 99% | 102% | 3% |
| Days on Market | 12 | 8 | -33% |

Community DETACHED HOUSES

| SnapStats® | Inventory | Sales | Sales Ratio |
|------------------|------------|------------|-------------|
| Albion | 27 | 32 | 119%* |
| Cottonwood | 17 | 15 | 88% |
| East Central | 38 | 25 | 66% |
| North | 1 | 1 | 100% |
| Northeast | 4 | 0 | NA |
| Northwest | 14 | 14 | 100% |
| Silver Valley | 39 | 21 | 54% |
| Southwest | 8 | 14 | 175%* |
| Thornhill | 2 | 2 | 100% |
| Websters Corners | 8 | 3 | 38% |
| West Central | 30 | 13 | 43% |
| Whonnock | 4 | 1 | 25% |
| TOTAL* | 192 | 141 | 73% |

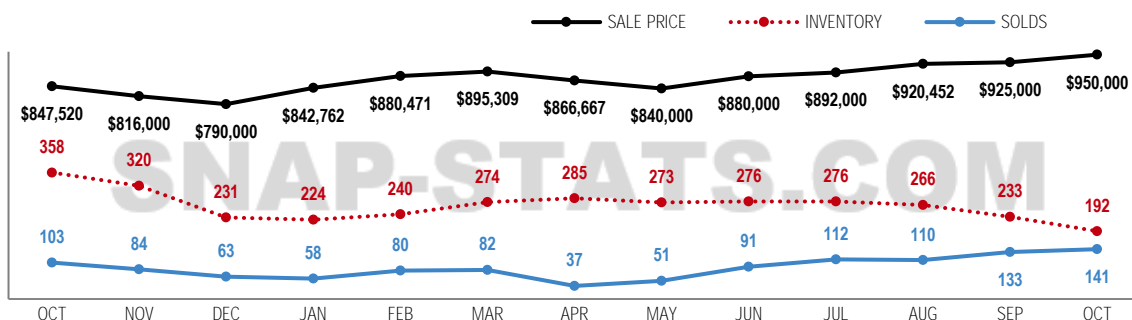
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **MAPLE RIDGE DETACHED**: Sellers Market at 73% Sales Ratio average (7.3 in 10 homes selling rate)
- Homes are selling on average 2% above list price
- Most Active Price Band** \$800,000 to \$900,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.5 mil to \$1.75 mil, Websters Corner, West Central and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Albion, Cottonwood, Northwest, Southwest and 5 to 6 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 1 | 0 | NA |
| 200,001 – 300,000 | 11 | 6 | 55% |
| 300,001 – 400,000 | 37 | 26 | 70% |
| 400,001 – 500,000 | 63 | 27 | 43% |
| 500,001 – 600,000 | 40 | 29 | 73% |
| 600,001 – 700,000 | 24 | 24 | 100% |
| 700,001 – 800,000 | 13 | 6 | 46% |
| 800,001 – 900,000 | 3 | 1 | 33% |
| 900,001 – 1,000,000 | 1 | 0 | NA |
| 1,000,001 – 1,250,000 | 0 | 0 | NA |
| 1,250,001 – 1,500,000 | 0 | 0 | NA |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL* | 193 | 119 | 62% |

| | | | |
|----------------------|-----|-----|-----|
| 0 to 1 Bedroom | 24 | 13 | 54% |
| 2 Bedrooms | 89 | 42 | 47% |
| 3 Bedrooms | 63 | 50 | 79% |
| 4 Bedrooms & Greater | 17 | 14 | 82% |
| TOTAL* | 193 | 119 | 62% |

| SnapStats® | September | October | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 217 | 193 | -11% |
| Solds | 110 | 119 | 8% |
| Sale Price | \$517,500 | \$505,000 | -2% |
| Sale Price SQFT | \$370 | \$394 | 6% |
| Sale to List Price Ratio | 100% | 99% | -1% |
| Days on Market | 12 | 16 | 33% |

Community CONDOS & TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio |
|------------------|-----------|-------|-------------|
| Albion | 9 | 9 | 100% |
| Cottonwood | 17 | 19 | 112%* |
| East Central | 84 | 45 | 54% |
| North | 0 | 0 | NA |
| Northeast | 0 | 0 | NA |
| Northwest | 11 | 3 | 27% |
| Silver Valley | 6 | 10 | 167%* |
| Southwest | 5 | 4 | 80% |
| Thornhill | 4 | 1 | 25% |
| Websters Corners | 0 | 0 | NA |
| West Central | 57 | 28 | 49% |
| Whonnock | 0 | 0 | NA |
| TOTAL* | 193 | 119 | 62% |

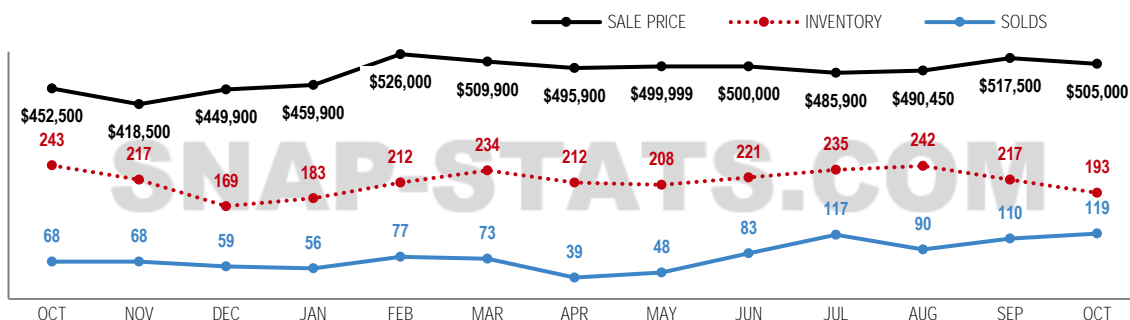
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **MAPLE RIDGE ATTACHED**: Sellers Market at 62% Sales Ratio average (6.2 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$600,000 to \$700,000 with average 100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$400,000 to \$500,000, East Central, Northwest, West Central and 2 bedroom properties
- Sellers Best Bet** Selling homes in Albion, Cottonwood, Silver Valley and minimum 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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