

Everything you need to know about your Real Estate Market Today!

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**SnapStats Publishing**

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# METRO VANCOUVER EDITION

Downtown  
Westside  
Eastside  
North Vancouver  
West Vancouver  
Richmond  
Tsawwassen  
Ladner



### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	1	1	100%
300,001 – 400,000	4	2	50%
400,001 – 500,000	28	9	32%
500,001 – 600,000	55	40	73%
600,001 – 700,000	88	44	50%
700,001 – 800,000	82	23	28%
800,001 – 900,000	69	21	30%
900,001 – 1,000,000	47	8	17%
1,000,001 – 1,250,000	51	11	22%
1,250,001 – 1,500,000	49	12	24%
1,500,001 – 1,750,000	38	9	24%
1,750,001 – 2,000,000	33	5	15%
2,000,001 – 2,250,000	11	5	45%
2,250,001 – 2,500,000	29	2	7%
2,500,001 – 2,750,000	13	2	15%
2,750,001 – 3,000,000	17	0	NA
3,000,001 – 3,500,000	20	1	5%
3,500,001 – 4,000,000	21	1	5%
4,000,001 – 4,500,000	10	1	10%
4,500,001 – 5,000,000	7	0	NA
5,000,001 & Greater	46	0	NA
TOTAL*	719	197	27%

0 to 1 Bedroom	293	111	38%
2 Bedrooms	330	78	24%
3 Bedrooms	87	8	9%
4 Bedrooms & Greater	9	0	NA
TOTAL*	719	197	27%

SnapStats®	November	December	Variance
Inventory	1027	719	-30%
Solds	178	197	11%
Sale Price	\$720,000	\$712,000	-1%
Sale Price SQFT	\$992	\$948	-4%
Sale to List Price Ratio	96%	97%	1%
Days on Market	21	30	43%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

### Community CONDOS & TOWNHOMES

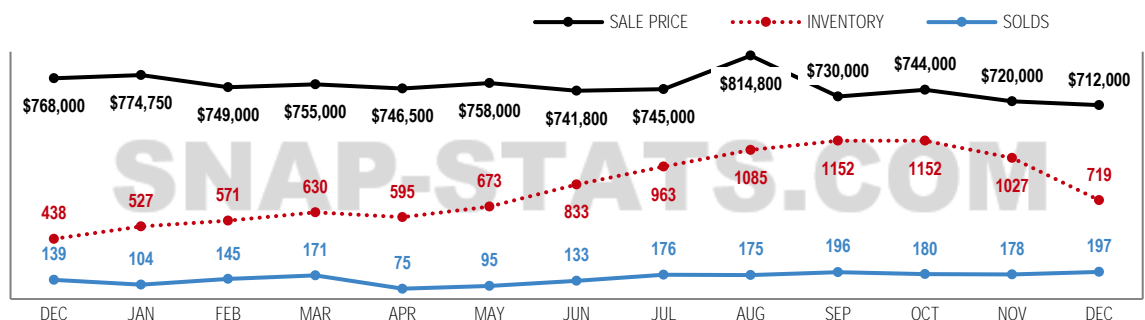
SnapStats®	Inventory	Sales	Sales Ratio
Coal Harbour	114	16	14%
Downtown	272	81	30%
Westend	138	45	33%
Yaletown	195	55	28%
TOTAL*	719	197	27%

### Market Summary

- Market Type Indicator **VANCOUVER DOWNTOWN ATTACHED**: Sellers Market at 27% Sales Ratio average (2.7 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* \$500,000 to \$600,000 with average 73% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$3 mil to \$4 mil, Coal Harbour and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Westend and up to 1 bedroom properties

\*\*With minimum inventory of 10 in most instances

### 13 Month Market Trend



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### Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	1	NA*
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	1	0	NA
1,750,001 – 2,000,000	3	6	200%*
2,000,001 – 2,250,000	5	3	60%
2,250,001 – 2,500,000	14	13	93%
2,500,001 – 2,750,000	15	13	87%
2,750,001 – 3,000,000	36	11	31%
3,000,001 – 3,500,000	36	7	19%
3,500,001 – 4,000,000	45	10	22%
4,000,001 – 4,500,000	35	6	17%
4,500,001 – 5,000,000	26	1	4%
5,000,001 & Greater	151	11	7%
TOTAL*	367	82	22%

2 Bedrooms & Less	7	6	86%
3 to 4 Bedrooms	125	30	24%
5 to 6 Bedrooms	178	39	22%
7 Bedrooms & More	57	7	12%
TOTAL*	367	82	22%

SnapStats®	November	December	Variance
Inventory	506	367	-27%
Solds	95	82	-14%
Sale Price	\$2,970,000	\$2,852,500	-4%
Sale Price SQFT	\$1,044	\$1,025	-2%
Sale to List Price Ratio	99%	98%	-1%
Days on Market	21	27	29%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

### Community DETACHED HOUSES

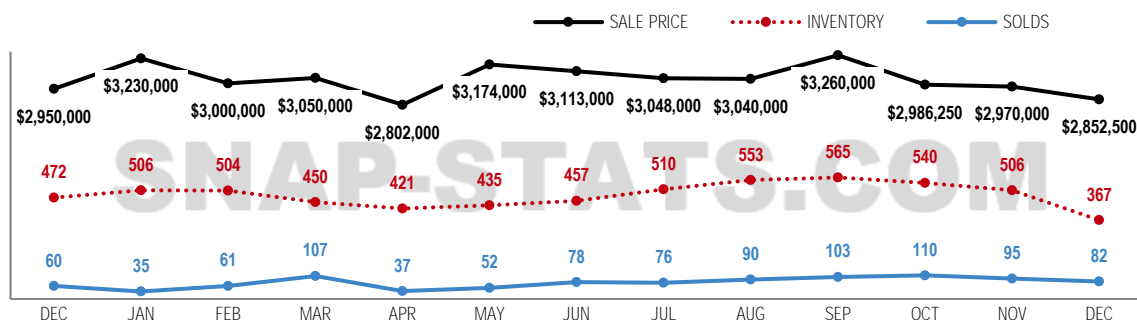
SnapStats®	Inventory	Sales	Sales Ratio
Arbutus	10	3	30%
Cambie	20	5	25%
Dunbar	42	20	48%
Fairview	2	0	NA
Falsecreek	0	0	NA
Kerrisdale	22	5	23%
Kitsilano	16	11	69%
Mackenzie Heights	10	5	50%
Marpole	20	6	30%
Mount Pleasant	2	0	NA
Oakridge	8	0	NA
Point Grey	49	10	20%
Quilchena	12	1	8%
SW Marine	14	1	7%
Shaughnessy	48	4	8%
South Cambie	9	1	11%
South Granville	50	5	10%
Southlands	25	4	16%
University	8	1	13%
TOTAL*	367	82	22%

### Market Summary

- Market Type Indicator **VANCOUVER WESTSIDE DETACHED**: Sellers Market at 22% Sales Ratio average (2.2 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$2.25 mil to \$2.5 mil with average 93% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$4.5 mil to \$5 mil, Quilchena, SW Marine, Shaughnessy and 7 plus bedroom properties
- Sellers Best Bet\*\* Selling homes in Dunbar, Kitsilano, Mackenzie Heights and 3 to 6 bedroom properties

\*\*With minimum inventory of 10 in most instances

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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	3	3	100%
400,001 – 500,000	10	10	100%
500,001 – 600,000	34	28	82%
600,001 – 700,000	60	25	42%
700,001 – 800,000	58	28	48%
800,001 – 900,000	56	28	50%
900,001 – 1,000,000	46	22	48%
1,000,001 – 1,250,000	104	20	19%
1,250,001 – 1,500,000	84	18	21%
1,500,001 – 1,750,000	54	8	15%
1,750,001 – 2,000,000	36	2	6%
2,000,001 – 2,250,000	14	1	7%
2,250,001 – 2,500,000	12	4	33%
2,500,001 – 2,750,000	9	3	33%
2,750,001 – 3,000,000	11	1	9%
3,000,001 – 3,500,000	8	0	NA
3,500,001 – 4,000,000	3	0	NA
4,000,001 – 4,500,000	1	0	NA
4,500,001 – 5,000,000	2	0	NA
5,000,001 & Greater	6	0	NA
TOTAL*	611	201	33%

0 to 1 Bedroom	150	77	51%
2 Bedrooms	300	96	32%
3 Bedrooms	142	26	18%
4 Bedrooms & Greater	19	2	11%
TOTAL*	611	201	33%

SnapStats®	November	December	Variance
Inventory	907	611	-33%
Solds	183	201	10%
Sale Price	\$850,000	\$835,000	-2%
Sale Price SQFT	\$901	\$941	4%
Sale to List Price Ratio	97%	98%	1%
Days on Market	16	25	56%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

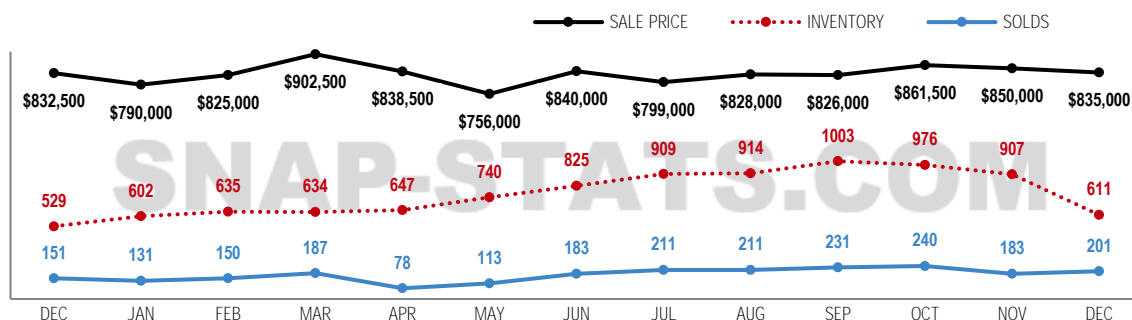
SnapStats®	Inventory	Sales	Sales Ratio
Arbutus	0	0	NA
Cambie	83	14	17%
Dunbar	15	1	7%
Fairview	54	40	74%
Falsecreek	53	32	60%
Kerrisdale	15	10	67%
Kitsilano	42	45	107%*
Mackenzie Heights	1	0	NA
Marpole	88	17	19%
Mount Pleasant	14	3	21%
Oakridge	17	3	18%
Point Grey	15	4	27%
Quilchena	15	1	7%
SW Marine	12	3	25%
Shaughnessy	1	2	200%*
South Cambie	32	3	9%
South Granville	33	1	3%
Southlands	2	1	50%
University	119	21	18%
TOTAL*	611	201	33%

## Market Summary

- Market Type Indicator **VANCOUVER WESTSIDE ATTACHED**: Sellers Market at 33% Sales Ratio average (3.3 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average 100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.75 mil to \$2.25 mil, Dunbar, Quilchena, South Cambie and South Granville
- Sellers Best Bet\*\* Selling homes in Fairview, Falsecreek, Kerrisdale, Kitsilano and up to 1 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	2	NA*
1,000,001 – 1,250,000	9	12	133%*
1,250,001 – 1,500,000	46	36	78%
1,500,001 – 1,750,000	60	35	58%
1,750,001 – 2,000,000	65	16	25%
2,000,001 – 2,250,000	19	14	74%
2,250,001 – 2,500,000	45	12	27%
2,500,001 – 2,750,000	21	4	19%
2,750,001 – 3,000,000	20	1	5%
3,000,001 – 3,500,000	10	1	10%
3,500,001 – 4,000,000	5	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	4	0	NA
5,000,001 & Greater	3	0	NA
TOTAL*	307	133	43%

2 Bedrooms & Less	15	10	67%
3 to 4 Bedrooms	82	43	52%
5 to 6 Bedrooms	147	56	38%
7 Bedrooms & More	63	24	38%
TOTAL*	307	133	43%

SnapStats®	November	December	Variance
Inventory	448	307	-31%
Solds	138	133	-4%
Sale Price	\$1,560,000	\$1,599,888	3%
Sale Price SQFT	\$693	\$681	-2%
Sale to List Price Ratio	98%	100%	2%
Days on Market	12	19	58%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

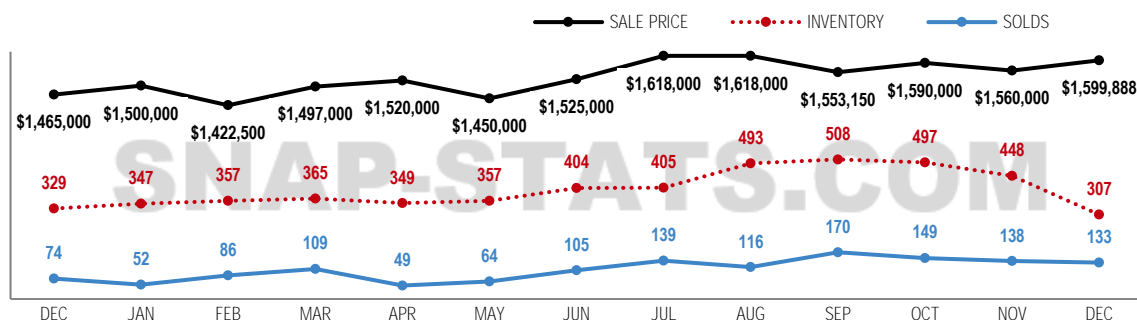
SnapStats®	Inventory	Sales	Sales Ratio
Champlain Heights	0	0	NA
Collingwood	61	5	8%
Downtown	0	0	NA
Fraser	13	8	62%
Fraserview	20	9	45%
Grandview Woodland	25	5	20%
Hastings	3	3	100%
Hastings Sunrise	2	4	200%*
Killarney	36	12	33%
Knight	24	8	33%
Main	9	8	89%
Mount Pleasant	4	5	125%*
Renfrew Heights	29	15	52%
Renfrew	38	18	47%
South Marine	2	1	50%
South Vancouver	25	24	96%
Strathcona	5	2	40%
Victoria	11	6	55%
TOTAL*	307	133	43%

## Market Summary

- Market Type Indicator **VANCOUVER EASTSIDE DETACHED**: Sellers Market at 43% Sales Ratio average (4.3 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2.75 mil to \$3 mil, Collingwood, Grandview Woodland and minimum 5 bedroom properties
- Sellers Best Bet\*\* Selling homes in Fraser, Main, South Vancouver and up to 2 bedroom properties

\*\*With minimum inventory of 10 in most instances

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### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	2	1	50%
300,001 – 400,000	12	10	83%
400,001 – 500,000	50	29	58%
500,001 – 600,000	82	38	46%
600,001 – 700,000	67	33	49%
700,001 – 800,000	42	24	57%
800,001 – 900,000	43	15	35%
900,001 – 1,000,000	32	12	38%
1,000,001 – 1,250,000	35	14	40%
1,250,001 – 1,500,000	21	2	10%
1,500,001 – 1,750,000	6	0	NA
1,750,001 – 2,000,000	2	1	50%
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	4	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 – 4,500,000	1	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL*	402	179	45%

0 to 1 Bedroom	148	78	53%
2 Bedrooms	172	77	45%
3 Bedrooms	76	21	28%
4 Bedrooms & Greater	6	3	50%
TOTAL*	402	179	45%

SnapStats®	November	December	Variance
Inventory	625	402	-36%
Solds	194	179	-8%
Sale Price	\$633,500	\$635,000	0%
Sale Price SQFT	\$815	\$796	-2%
Sale to List Price Ratio	99%	98%	-1%
Days on Market	12	23	92%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

### Community CONDOS & TOWNHOMES

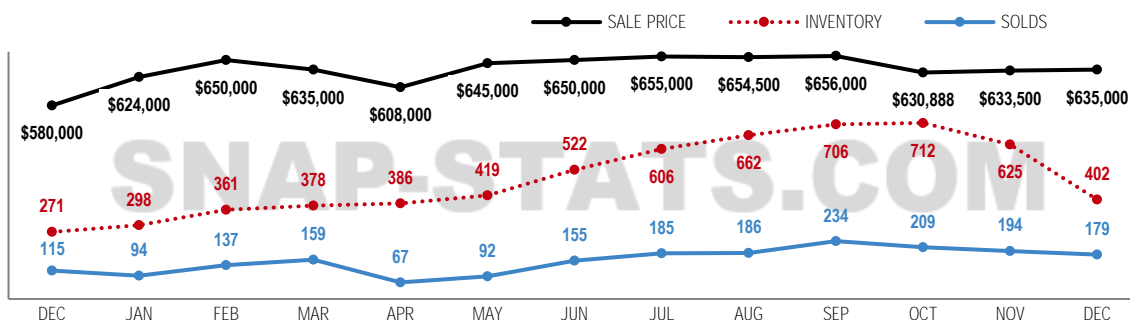
SnapStats®	Inventory	Sales	Sales Ratio
Champlain Heights	6	6	100%
Collingwood	120	31	26%
Downtown	28	12	43%
Fraser	5	7	140%*
Fraserview	1	0	NA
Grandview Woodland	5	7	140%*
Hastings	12	12	100%
Hastings Sunrise	5	7	140%*
Killarney	8	4	50%
Knight	17	5	29%
Main	8	6	75%
Mount Pleasant	72	35	49%
Renfrew Heights	6	0	NA
Renfrew	15	4	27%
South Marine	51	24	47%
South Vancouver	1	1	100%
Strathcona	19	11	58%
Victoria	23	7	30%
TOTAL*	402	179	45%

### Market Summary

- Market Type Indicator **VANCOUVER EASTSIDE ATTACHED**: Sellers Market at 45% Sales Ratio average (4.5 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$300,000 to \$400,000 with average 83% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, Collingwood, Renfrew, Victoria and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Hastings, Main and up to 1 bedroom properties

\*\*With minimum inventory of 10 in most instances

### 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	1	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	1	3	300%*
1,250,001 – 1,500,000	7	15	214%*
1,500,001 – 1,750,000	11	21	191%*
1,750,001 – 2,000,000	27	15	56%
2,000,001 – 2,250,000	12	14	117%*
2,250,001 – 2,500,000	13	3	23%
2,500,001 – 2,750,000	7	5	71%
2,750,001 – 3,000,000	9	3	33%
3,000,001 – 3,500,000	8	0	NA
3,500,001 – 4,000,000	10	1	10%
4,000,001 – 4,500,000	8	0	NA
4,500,001 – 5,000,000	1	0	NA
5,000,001 & Greater	2	0	NA
TOTAL*	117	80	68%

2 Bedrooms & Less	5	0	NA
3 to 4 Bedrooms	48	40	83%
5 to 6 Bedrooms	48	36	75%
7 Bedrooms & More	16	4	25%
TOTAL*	117	80	68%

SnapStats®	November	December	Variance
Inventory	192	117	-39%
Solds	93	80	-14%
Sale Price	\$1,789,000	\$1,753,000	-2%
Sale Price SQFT	\$677	\$677	0%
Sale to List Price Ratio	102%	100%	-2%
Days on Market	12	12	0%

## Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Blueridge	0	2	NA*
Boulevard	4	5	125%*
Braemar	1	0	NA
Calverhall	4	0	NA
Canyon Heights	13	9	69%
Capilano	5	0	NA
Central Lonsdale	5	8	160%*
Deep Cove	4	2	50%
Delbrook	1	4	400%*
Dollarton	2	5	250%*
Edgemont	18	3	17%
Forest Hills	6	1	17%
Grouse Woods	1	0	NA
Harbourside	0	0	NA
Indian Arm	0	0	NA
Indian River	0	0	NA
Lower Lonsdale	4	1	25%
Lynn Valley	8	13	163%*
Lynnmoor	3	0	NA
Mosquito Creek	1	0	NA
Norqate	4	1	25%
Northlands	0	0	NA
Pemberton Heights	5	2	40%
Pemberton	0	3	NA*
Princess Park	1	0	NA
Queensbury	3	1	33%
Roche Point	0	1	NA*
Seymour	3	2	67%
Tempe	0	1	NA*
Upper Delbrook	1	3	300%*
Upper Lonsdale	18	7	39%
Westlynn	1	3	300%*
Westlynn Terrace	0	0	NA
Windsor Park	0	1	NA*
Woodlands-Sunshine Cascade	1	2	200%*
TOTAL*	117	80	68%

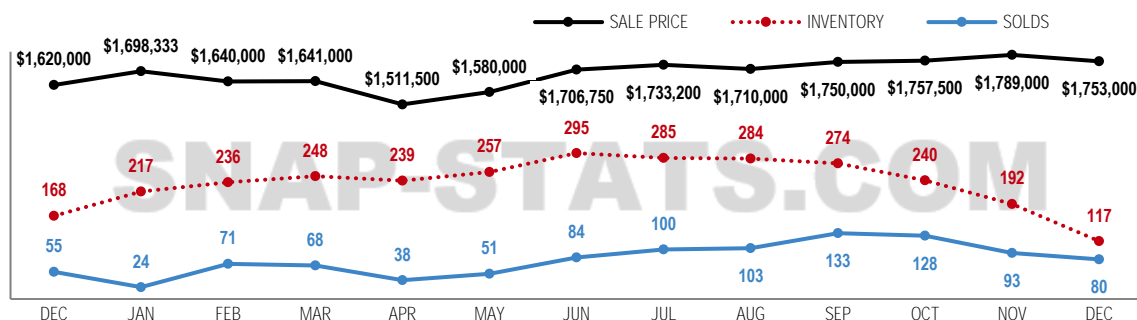
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **NORTH VANCOUVER DETACHED**: Sellers Market at 68% Sales Ratio average (6.8 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band\*\* \$1.25 mil to \$1.75 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$3.5 mil to \$4 mil, Edgemont, Upper Lonsdale and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in Canyon Heights, Central Lonsdale, Lynn Valley and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	1	0	NA
300,001 – 400,000	5	5	100%
400,001 – 500,000	33	16	48%
500,001 – 600,000	34	30	88%
600,001 – 700,000	32	20	63%
700,001 – 800,000	34	24	71%
800,001 – 900,000	26	18	69%
900,001 – 1,000,000	25	9	36%
1,000,001 – 1,250,000	30	30	100%
1,250,001 – 1,500,000	26	7	27%
1,500,001 – 1,750,000	12	1	8%
1,750,001 – 2,000,000	5	0	NA
2,000,001 – 2,250,000	3	1	33%
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	1	NA*
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	3	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	2	0	NA
TOTAL*	273	162	59%

0 to 1 Bedroom	78	52	67%
2 Bedrooms	134	74	55%
3 Bedrooms	47	28	60%
4 Bedrooms & Greater	14	8	57%
TOTAL*	273	162	59%

SnapStats®	November	December	Variance
Inventory	456	273	-40%
Solds	162	162	0%
Sale Price	\$758,000	\$734,500	-3%
Sale Price SQFT	\$764	\$775	1%
Sale to List Price Ratio	97%	99%	2%
Days on Market	18	21	17%

## Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Blueridge	1	1	100%
Boulevard	0	0	NA
Braemar	0	0	NA
Calverhall	0	0	NA
Canyon Heights	0	0	NA
Capilano	0	2	NA*
Central Lonsdale	44	32	73%
Deep Cove	2	2	100%
Delbrook	0	1	NA*
Dollarton	1	0	NA
Edgemont	7	4	57%
Forest Hills	0	0	NA
Grouse Woods	0	1	NA*
Harbourside	6	0	NA
Indian Arm	0	0	NA
Indian River	0	0	NA
Lower Lonsdale	83	47	57%
Lynn Valley	18	17	94%
Lynnmoor	19	9	47%
Mosquito Creek	14	4	29%
Norqate	8	3	38%
Northlands	7	6	86%
Pemberton Heights	0	0	NA
Pemberton	38	15	39%
Princess Park	0	0	NA
Queensbury	4	4	100%
Roche Point	8	8	100%
Seymour	2	4	200%*
Tempe	0	0	NA
Upper Delbrook	2	0	NA
Upper Lonsdale	8	1	13%
Westlynn	1	1	100%
Westlynn Terrace	0	0	NA
Windsor Park	0	0	NA
Woodlands-Sunshine Cascade	0	0	NA
TOTAL*	273	162	59%

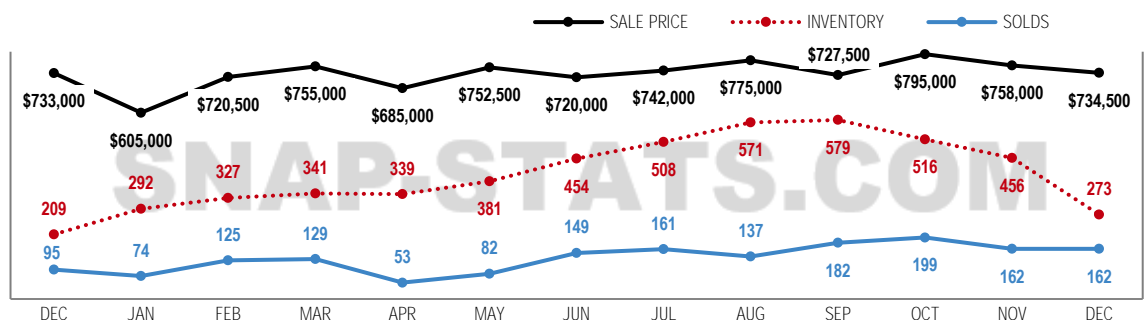
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **NORTH VANCOUVER ATTACHED**: Sellers Market at 59% Sales Ratio average (5.9 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.5 mil to \$1.75 mil, Mosquito Creek, Upper Lonsdale and 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Central Lonsdale, Lynn Valley, Roche Point and up to 1 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	1	NA*
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	3	2	67%
1,500,001 – 1,750,000	0	2	NA*
1,750,001 – 2,000,000	10	1	10%
2,000,001 – 2,250,000	8	4	50%
2,250,001 – 2,500,000	12	10	83%
2,500,001 – 2,750,000	7	4	57%
2,750,001 – 3,000,000	27	6	22%
3,000,001 – 3,500,000	19	8	42%
3,500,001 – 4,000,000	35	2	6%
4,000,001 – 4,500,000	15	4	27%
4,500,001 – 5,000,000	27	1	4%
5,000,001 & Greater	101	6	6%
TOTAL*	264	51	19%

2 Bedrooms & Less	4	4	100%
3 to 4 Bedrooms	108	26	24%
5 to 6 Bedrooms	134	20	15%
7 Bedrooms & More	18	1	6%
TOTAL*	264	51	19%

SnapStats®	November	December	Variance
Inventory	355	264	-26%
Solds	62	51	-18%
Sale Price	\$2,860,000	\$2,799,990	-2%
Sale Price SQFT	\$787	\$762	-3%
Sale to List Price Ratio	92%	94%	2%
Days on Market	36	47	31%

## Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Altamont	15	1	7%
Ambleside	24	6	25%
Bayridge	6	2	33%
British Properties	55	7	13%
Canterbury	5	0	NA
Caulfield	14	2	14%
Cedardale	4	1	25%
Chartwell	21	1	5%
Chelsea Park	2	0	NA
Cypress	7	0	NA
Cypress Park Estates	5	4	80%
Deer Ridge	0	0	NA
Dundarave	11	7	64%
Eagle Harbour	7	2	29%
Eagleridge	0	0	NA
Furry Creek	5	0	NA
Gleneagles	6	3	50%
Glenmore	12	2	17%
Horseshoe Bay	1	1	100%
Howe Sound	3	0	NA
Lions Bay	8	2	25%
Old Caulfield	4	0	NA
Panorama Village	0	0	NA
Park Royal	3	0	NA
Porteau Cove	0	0	NA
Queens	3	4	133%*
Rockridge	1	0	NA
Sandy Cove	1	0	NA
Sentinel Hill	9	1	11%
Upper Caulfield	6	0	NA
West Bay	6	1	17%
Westhill	5	2	40%
Westmount	11	1	9%
Whitby Estates	4	0	NA
Whytecliff	0	1	NA*
TOTAL*	264	51	19%

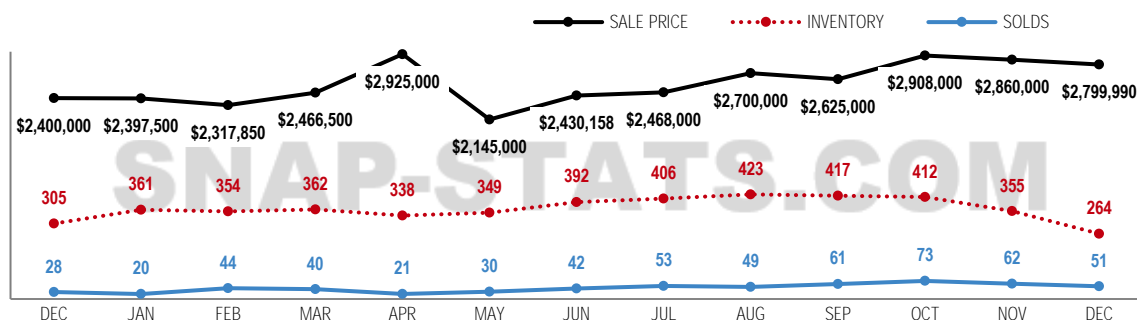
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **WEST VANCOUVER DETACHED**: Balanced Market at 19% Sales Ratio average (1.9 in 10 homes selling rate)
- Homes are selling on average 6% below list price
- Most Active Price Band\*\* \$2.25 mil to \$2.5 mil with average 83% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$4.5 mil to \$5 mil, Altamont, Chartwell, Westmount and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in Dundarave and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	2	NA*
400,001 – 500,000	2	0	NA
500,001 – 600,000	5	2	40%
600,001 – 700,000	4	2	50%
700,001 – 800,000	7	2	29%
800,001 – 900,000	5	1	20%
900,001 – 1,000,000	4	1	25%
1,000,001 – 1,250,000	10	5	50%
1,250,001 – 1,500,000	17	4	24%
1,500,001 – 1,750,000	10	0	NA
1,750,001 – 2,000,000	5	1	20%
2,000,001 – 2,250,000	5	0	NA
2,250,001 – 2,500,000	6	1	17%
2,500,001 – 2,750,000	2	0	NA
2,750,001 – 3,000,000	2	1	50%
3,000,001 – 3,500,000	4	0	NA
3,500,001 – 4,000,000	10	0	NA
4,000,001 – 4,500,000	0	1	NA*
4,500,001 – 5,000,000	1	0	NA
5,000,001 & Greater	8	0	NA
TOTAL*	107	23	21%

0 to 1 Bedroom	22	3	14%
2 Bedrooms	55	15	27%
3 Bedrooms	27	3	11%
4 Bedrooms & Greater	3	2	67%
TOTAL*	107	23	21%

SnapStats®	November	December	Variance
Inventory	152	107	-30%
Solds	21	23	10%
Sale Price	\$1,100,000	\$1,130,000	3%
Sale Price SQFT	\$855	\$871	2%
Sale to List Price Ratio	85%	97%	14%
Days on Market	33	66	100%

## Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Altamont	0	0	NA
Ambleside	33	9	27%
Bayridge	0	0	NA
British Properties	0	0	NA
Canterbury	0	0	NA
Caulfield	0	0	NA
Cedardale	3	0	NA
Chartwell	0	0	NA
Chelsea Park	1	0	NA
Cypress	0	0	NA
Cypress Park Estates	1	0	NA
Deer Ridge	2	1	50%
Dundarave	25	4	16%
Eagle Harbour	0	0	NA
Eagleridge	0	0	NA
Furry Creek	3	0	NA
Gleneagles	0	0	NA
Glenmore	0	0	NA
Horseshoe Bay	0	1	NA*
Howe Sound	2	2	100%
Lions Bay	0	1	NA*
Old Caulfield	1	0	NA
Panorama Village	7	1	14%
Park Royal	21	4	19%
Porteau Cove	0	0	NA
Queens	0	0	NA
Rockridge	0	0	NA
Sandy Cove	0	0	NA
Sentinel Hill	0	0	NA
Upper Caulfield	0	0	NA
West Bay	0	0	NA
Westhill	0	0	NA
Westmount	0	0	NA
Whitby Estates	8	0	NA
Whytecliff	0	0	NA
TOTAL*	107	23	21%

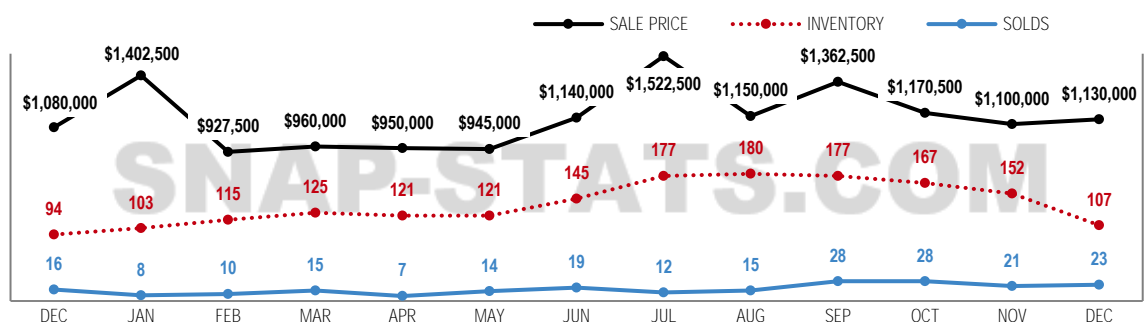
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **WEST VANCOUVER ATTACHED**: Sellers Market at 21% Sales Ratio average (2.1 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 50% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, Dundarave and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Ambleside and 2 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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### Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	2	1	50%
400,001 – 500,000	1	0	NA
500,001 – 600,000	1	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	1	NA*
1,000,001 – 1,250,000	7	8	114%*
1,250,001 – 1,500,000	44	26	59%
1,500,001 – 1,750,000	59	26	44%
1,750,001 – 2,000,000	65	14	22%
2,000,001 – 2,250,000	30	7	23%
2,250,001 – 2,500,000	49	14	29%
2,500,001 – 2,750,000	33	8	24%
2,750,001 – 3,000,000	40	1	3%
3,000,001 – 3,500,000	24	3	13%
3,500,001 – 4,000,000	24	0	NA
4,000,001 – 4,500,000	11	0	NA
4,500,001 – 5,000,000	3	1	33%
5,000,001 & Greater	10	1	10%
TOTAL*	403	111	28%

2 Bedrooms & Less	15	1	7%
3 to 4 Bedrooms	158	45	28%
5 to 6 Bedrooms	203	61	30%
7 Bedrooms & More	27	4	15%
TOTAL*	403	111	28%

SnapStats®	November	December	Variance
Inventory	526	403	-23%
Solds	87	111	28%
Sale Price	\$1,580,000	\$1,712,000	8%
Sale Price SQFT	\$579	\$633	9%
Sale to List Price Ratio	95%	96%	1%
Days on Market	23	48	109%

### Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Boyd Park	15	1	7%
Bridgeport	15	4	27%
Brighthouse	9	0	NA
Brighthouse South	1	0	NA
Broadmoor	39	9	23%
East Cambie	13	4	31%
East Richmond	7	0	NA
Garden City	16	6	38%
Gilmore	2	0	NA
Granville	48	8	17%
Hamilton	8	5	63%
Ironwood	10	4	40%
Lackner	9	3	33%
McLennan	7	0	NA
McLennan North	0	0	NA
McNair	25	2	8%
Quilchena	11	3	27%
Riverdale	21	6	29%
Saunders	24	6	25%
Sea Island	3	0	NA
Seafair	24	14	58%
South Arm	10	1	10%
Steveston North	26	8	31%
Steveston South	8	10	125%*
Steveston Village	5	3	60%
Terra Nova	3	0	NA
West Cambie	9	2	22%
Westwind	9	1	11%
Woodwards	26	11	42%
TOTAL*	403	111	28%

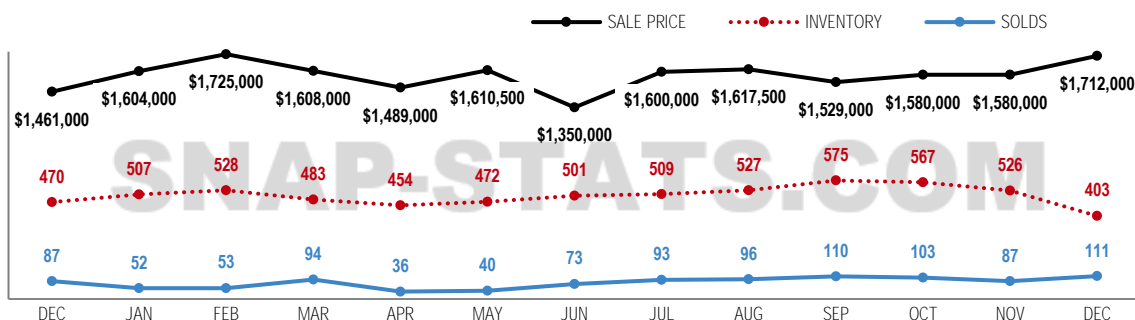
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

### Market Summary

- Market Type Indicator **RICHMOND DETACHED**: Sellers Market at 28% Sales Ratio average (2.8 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2.75 mil to \$3 mil, Boyd Park, McNair, South Arm, Westwind and up to 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Hamilton, Seafair, Steveston South and 5 to 6 bedroom properties

\*\*With minimum inventory of 10 in most instances

### 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	20	0	NA
300,001 – 400,000	31	22	71%
400,001 – 500,000	71	34	48%
500,001 – 600,000	109	52	48%
600,001 – 700,000	134	35	26%
700,001 – 800,000	103	23	22%
800,001 – 900,000	75	29	39%
900,001 – 1,000,000	81	16	20%
1,000,001 – 1,250,000	74	18	24%
1,250,001 – 1,500,000	34	2	6%
1,500,001 – 1,750,000	6	1	17%
1,750,001 – 2,000,000	5	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	2	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	3	0	NA
3,500,001 – 4,000,000	3	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL*	754	232	31%

0 to 1 Bedroom	126	56	44%
2 Bedrooms	366	101	28%
3 Bedrooms	213	61	29%
4 Bedrooms & Greater	49	14	29%
TOTAL*	754	232	31%

SnapStats®	November	December	Variance
Inventory	1000	754	-25%
Solds	246	232	-6%
Sale Price	\$651,050	\$619,500	-5%
Sale Price SQFT	\$643	\$653	2%
Sale to List Price Ratio	98%	97%	-1%
Days on Market	24	27	13%

## Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Boyd Park	12	4	33%
Bridgeport	44	7	16%
Brighthouse	274	67	24%
Brighthouse South	65	27	42%
Broadmoor	11	6	55%
East Cambie	4	4	100%
East Richmond	2	1	50%
Garden City	4	3	75%
Gilmore	0	0	NA
Granville	18	2	11%
Hamilton	23	3	13%
Ironwood	20	5	25%
Lackner	0	0	NA
McLennan	0	0	NA
McLennan North	59	25	42%
McNair	2	0	NA
Quilchena	0	0	NA
Riverdale	14	5	36%
Saunders	7	4	57%
Sea Island	0	0	NA
Seafair	0	0	NA
South Arm	10	1	10%
Steveston North	6	5	83%
Steveston South	14	10	71%
Steveston Village	22	1	5%
Terra Nova	5	1	20%
West Cambie	128	46	36%
Westwind	0	1	NA*
Woodwards	10	4	40%
TOTAL*	754	232	31%

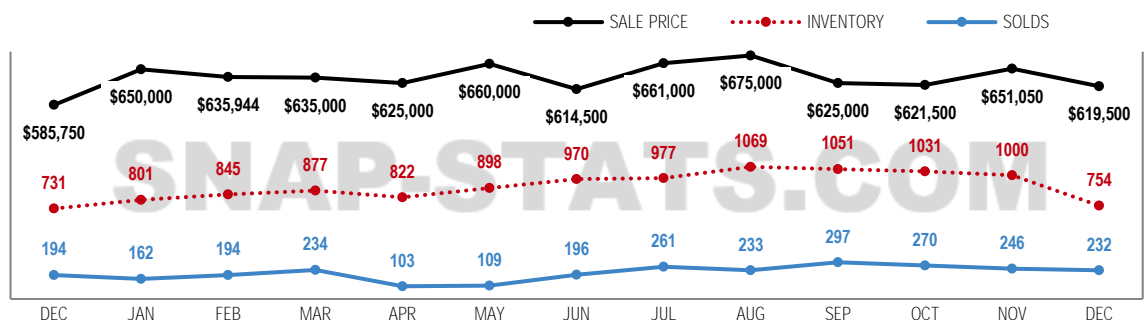
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **RICHMOND ATTACHED**: Sellers Market at 31% Sales Ratio average (3.1 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* \$300,000 to \$400,000 with average 71% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, Granville, Hamilton, South Arm, Steveston Village and minimum 2 bedrooms
- Sellers Best Bet\*\* Selling homes in Broadmoor, Steveston South and up to 1 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	3	2	67%
1,000,001 – 1,250,000	16	14	88%
1,250,001 – 1,500,000	17	10	59%
1,500,001 – 1,750,000	12	8	67%
1,750,001 – 2,000,000	10	2	20%
2,000,001 – 2,250,000	4	2	50%
2,250,001 – 2,500,000	2	0	NA
2,500,001 – 2,750,000	3	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	5	1	20%
3,500,001 – 4,000,000	5	0	NA
4,000,001 – 4,500,000	1	0	NA
4,500,001 – 5,000,000	2	0	NA
5,000,001 & Greater	0	0	NA
TOTAL*	81	39	48%

2 Bedrooms & Less	5	3	60%
3 to 4 Bedrooms	45	26	58%
5 to 6 Bedrooms	28	9	32%
7 Bedrooms & More	3	1	33%
TOTAL*	81	39	48%

SnapStats®	November	December	Variance
Inventory	127	81	-36%
Solds	29	39	34%
Sale Price	\$1,158,000	\$1,300,000	12%
Sale Price SQFT	\$470	\$527	12%
Sale to List Price Ratio	97%	96%	-1%
Days on Market	34	67	97%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

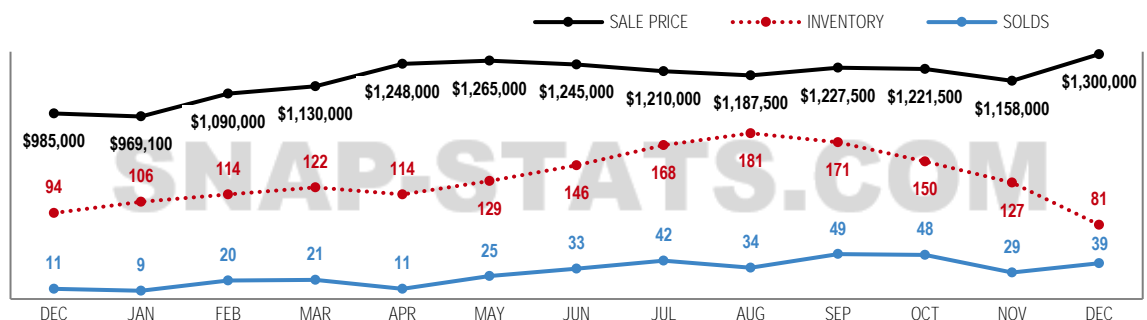
SnapStats®	Inventory	Sales	Sales Ratio
Beach Grove	0	5	NA*
Boundary Beach	4	0	NA
Cliff Drive	9	2	22%
English Bluff	16	5	31%
Pebble Hill	19	8	42%
Tsawwassen Central	14	9	64%
Tsawwassen East	2	2	100%
Tsawwassen North	17	8	47%
TOTAL*	81	39	48%

## Market Summary

- Market Type Indicator **TSAWWASSEN DETACHED**: Sellers Market at 48% Sales Ratio average (4.8 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 88% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.75 mil to \$2 mil, Cliff Drive and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Selling homes in Tsawwassen Central and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	3	4	133%*
400,001 – 500,000	14	6	43%
500,001 – 600,000	18	9	50%
600,001 – 700,000	12	8	67%
700,001 – 800,000	5	3	60%
800,001 – 900,000	6	2	33%
900,001 – 1,000,000	5	1	20%
1,000,001 – 1,250,000	4	1	25%
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	2	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL*	69	34	49%

0 to 1 Bedroom	9	5	56%
2 Bedrooms	47	14	30%
3 Bedrooms	9	11	122%*
4 Bedrooms & Greater	4	4	100%
TOTAL*	69	34	49%

SnapStats®	November	December	Variance
Inventory	105	69	-34%
Solds	24	34	42%
Sale Price	\$562,400	\$598,950	6%
Sale Price SQFT	\$456	\$467	3%
Sale to List Price Ratio	100%	99%	-1%
Days on Market	39	45	15%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

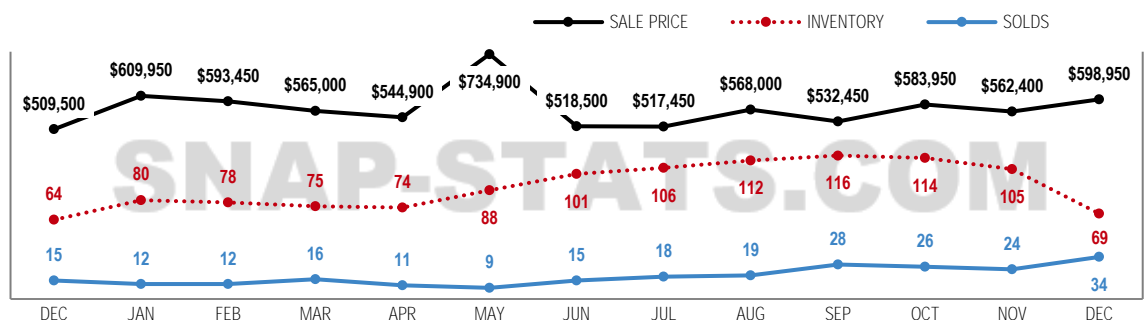
SnapStats®	Inventory	Sales	Sales Ratio
Beach Grove	6	2	33%
Boundary Beach	3	2	67%
Cliff Drive	13	8	62%
English Bluff	0	0	NA
Pebble Hill	0	0	NA
Tsawwassen Central	10	3	30%
Tsawwassen East	2	0	NA
Tsawwassen North	35	19	54%
TOTAL*	69	34	49%

## Market Summary

- Market Type Indicator **TSAWWASSEN ATTACHED**: Sellers Market at 49% Sales Ratio average (4.9 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$600,000 to \$700,000 with average 67% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$400,000 to \$500,000 mil, Tsawwassen Central and 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Cliff Drive, Tsawwassen North and 3 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	1	0	NA
400,001 – 500,000	1	0	NA
500,001 – 600,000	1	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	2	0	NA
800,001 – 900,000	1	2	200%*
900,001 – 1,000,000	1	1	100%
1,000,001 – 1,250,000	2	10	500%*
1,250,001 – 1,500,000	14	2	14%
1,500,001 – 1,750,000	4	1	25%
1,750,001 – 2,000,000	4	0	NA
2,000,001 – 2,250,000	2	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	3	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL*	36	16	44%

2 Bedrooms & Less	6	2	33%
3 to 4 Bedrooms	18	10	56%
5 to 6 Bedrooms	11	3	27%
7 Bedrooms & More	1	1	100%
TOTAL*	36	16	44%

SnapStats®	November	December	Variance
Inventory	45	36	-20%
Solds	25	16	-36%
Sale Price	\$1,215,000	\$1,132,500	-7%
Sale Price SQFT	\$481	\$512	6%
Sale to List Price Ratio	97%	100%	3%
Days on Market	20	8	-60%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

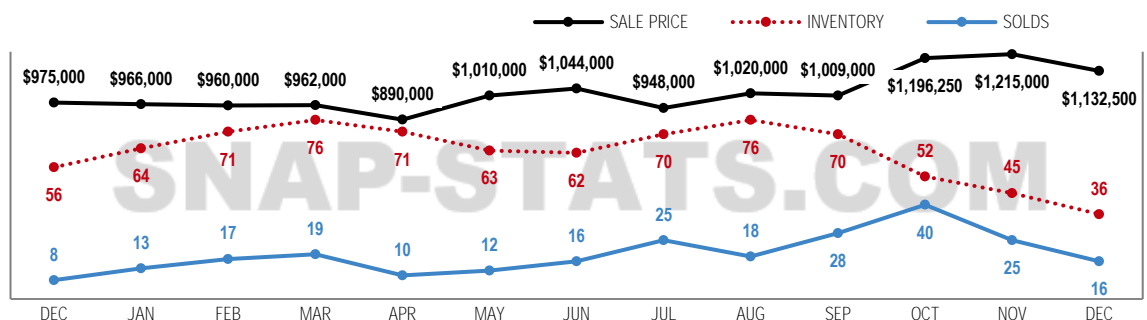
SnapStats®	Inventory	Sales	Sales Ratio
Annacis Island	0	0	NA
Delta Manor	3	1	33%
East Delta	0	0	NA
Hawthorne	11	2	18%
Holly	11	7	64%
Ladner Elementary	2	4	200%*
Ladner Rural	2	0	NA
Neilsen Grove	4	1	25%
Port Guichon	2	1	50%
Tilbury	0	0	NA
Westham Island	1	0	NA
TOTAL*	36	16	44%

## Market Summary

- Market Type Indicator **LADNER DETACHED**: Sellers Market at 44% Sales Ratio average (4.4 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, Hawthorne and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Selling homes in Holly and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



## Compliments of...

SnapStats Publishing  
SnapStats Publishing Company  
604.229.0521

snap-stats.com  
snapstatsinfo@gmail.com



## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	1	NA*
400,001 – 500,000	1	1	100%
500,001 – 600,000	3	3	100%
600,001 – 700,000	3	4	133%*
700,001 – 800,000	2	1	50%
800,001 – 900,000	2	2	100%
900,001 – 1,000,000	1	1	100%
1,000,001 – 1,250,000	0	1	NA*
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL*	12	14	117%*

0 to 1 Bedroom	0	2	NA*
2 Bedrooms	9	2	22%
3 Bedrooms	2	8	400%*
4 Bedrooms & Greater	1	2	200%*
TOTAL*	12	14	117%*

SnapStats®	November	December	Variance
Inventory	26	12	-54%
Solds	19	14	-26%
Sale Price	\$665,000	\$642,500	-3%
Sale Price SQFT	\$471	\$482	2%
Sale to List Price Ratio	99%	100%	1%
Days on Market	27	11	-59%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

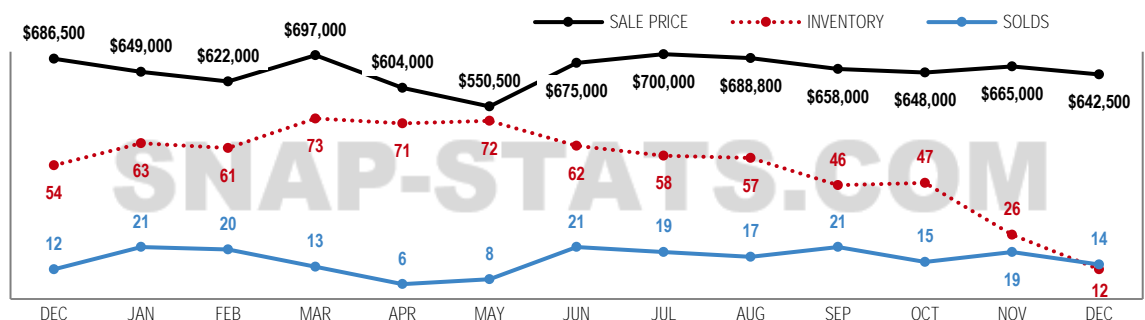
SnapStats®	Inventory	Sales	Sales Ratio
Annacis Island	0	0	NA
Delta Manor	2	3	150%*
East Delta	0	0	NA
Hawthorne	2	5	250%*
Holly	0	0	NA
Ladner Elementary	1	2	200%*
Ladner Rural	0	0	NA
Neilsen Grove	4	4	100%
Port Guichon	0	0	NA
Tilbury	3	0	NA
Westham Island	0	0	NA
TOTAL*	12	14	117%*

## Market Summary

- Market Type Indicator **LADNER ATTACHED**: Sellers Market at 117% Sales Ratio average (11.7 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band\*\* Insufficient data
- Buyers Best Bet\*\* Insufficient data
- Sellers Best Bet\*\* Insufficient data

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



## Compliments of...

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