

# Greater Vancouver Edition Supplemental Report

*For detailed stats by neighbourhood, price and style of home refer to the Monthly Report*

Historic Annual Statistics

Past Year Monthly Statistics

Year-to-Date Monthly Statistics



December 2020

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# YTD AND HISTORIC STATISTICS

Burnaby  
New Westminster  
Coquitlam  
Port Coquitlam  
Port Moody  
Pitt Meadows  
Maple Ridge

## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales       | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|-------------|--------------------|-----------------|------------|-----------|
| 2009             | NA             | NA        | 1,223       | 705,000            | 282             | 99         | 27        |
| 2010             | NA             | NA        | 1,058       | 778,000            | 311             | 98         | 21        |
| 2011             | NA             | NA        | 1,265       | 898,000            | 355             | 100        | 14        |
| 2012             | NA             | NA        | 817         | 917,500            | 368             | 98         | 21        |
| 2013             | 16             | 6,207     | 980         | 926,050            | 377             | 97         | 34        |
| 2014             | 23             | 5,354     | 1,201       | 1,029,783          | 401             | 97         | 25        |
| 2015             | 45             | 3,674     | 1,585       | 1,270,776          | 490             | 102        | 15        |
| 2016             | 33             | 4,057     | 1,154       | 1,592,408          | 624             | 103        | 17        |
| 2017             | 18             | 5,226     | 905         | 1,611,375          | 629             | 97         | 23        |
| 2018             | 11             | 5,563     | 586         | 1,609,750          | 612             | 97         | 32        |
| 2019             | 15             | 4,863     | 686         | 1,434,096          | 549             | 95         | 29        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>1042</b> | <b>\$1,161,158</b> | <b>\$454</b>    | <b>98%</b> | <b>23</b> |

## 2019 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory  | Sales     | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|-------------------|----------------|------------|-----------|--------------------|-----------------|------------|-----------|
| January           | 7              | 366        | 26        | 1,440,000          | 597             | 96         | 16        |
| February          | 8              | 395        | 31        | 1,489,150          | 542             | 93         | 19        |
| March             | 8              | 443        | 36        | 1,427,000          | 583             | 95         | 25        |
| April             | 11             | 475        | 53        | 1,425,000          | 558             | 95         | 30        |
| May               | 13             | 490        | 65        | 1,310,000          | 531             | 94         | 22        |
| June              | 12             | 488        | 60        | 1,461,500          | 545             | 93         | 35        |
| July              | 17             | 466        | 77        | 1,475,000          | 540             | 98         | 21        |
| August            | 15             | 425        | 62        | 1,457,000          | 486             | 96         | 38        |
| September         | 15             | 410        | 63        | 1,400,000          | 545             | 93         | 43        |
| October           | 23             | 365        | 85        | 1,400,000          | 560             | 98         | 40        |
| November          | 24             | 324        | 78        | 1,399,500          | 558             | 97         | 25        |
| December          | 23             | 216        | 50        | 1,525,000          | 537             | 94         | 38        |
| <b>ANNUAL AVG</b> | <b>15%</b>     | <b>405</b> | <b>57</b> | <b>\$1,434,096</b> | <b>\$549</b>    | <b>95%</b> | <b>29</b> |

## 2020 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory  | Sales     | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|------------|-----------|--------------------|-----------------|------------|-----------|
| January        | 16             | 249        | 41        | 1,374,000          | 518             | 98         | 51        |
| February       | 20             | 259        | 53        | 1,455,000          | 548             | 93         | 40        |
| March          | 27             | 257        | 69        | 1,549,000          | 574             | 100        | 13        |
| April          | 11             | 245        | 26        | 1,462,500          | 602             | 98         | 9         |
| May            | 14             | 251        | 36        | 1,457,500          | 596             | 97         | 10        |
| June           | 21             | 288        | 61        | 1,509,110          | 621             | 101        | 11        |
| July           | 21             | 331        | 71        | 1,485,650          | 565             | 97         | 8         |
| August         | 29             | 338        | 98        | 1,561,000          | 590             | 99         | 13        |
| September      | 30             | 335        | 101       | 1,540,000          | 561             | 97         | 23        |
| October        | 29             | 337        | 99        | 1,600,000          | 557             | 100        | 14        |
| November       | 32             | 294        | 94        | 1,535,000          | 615             | 99         | 11        |
| December       | 44             | 189        | 83        | 1,538,000          | 614             | 103        | 17        |
| <b>YTD AVG</b> | <b>25%</b>     | <b>281</b> | <b>69</b> | <b>\$1,505,563</b> | <b>\$580</b>    | <b>99%</b> | <b>18</b> |

**\*MARKET TYPE INDICATOR BLUE:** BUYERS MARKET: 0-11% **WHITE:** BALANCED MARKET 12-20% **SILVER:** SELLERS MARKET: 21%+  
 ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales       | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|-------------|------------------|-----------------|------------|-----------|
| 2009             | NA             | NA        | 2,870       | 347,500          | 357             | 97         | 28        |
| 2010             | NA             | NA        | 2,395       | 374,500          | 391             | 99         | 27        |
| 2011             | NA             | NA        | 2,504       | 380,125          | 404             | 98         | 29        |
| 2012             | NA             | NA        | 1,979       | 388,000          | 399             | 97         | 33        |
| 2013             | 20             | 11,239    | 2,298       | 389,674          | 418             | 98         | 35        |
| 2014             | 23             | 10,368    | 2,367       | 390,817          | 423             | 98         | 31        |
| 2015             | 36             | 9,359     | 3,247       | 413,642          | 454             | 98         | 26        |
| 2016             | 71             | 4,569     | 3,196       | 462,308          | 518             | 101        | 13        |
| 2017             | 75             | 3,972     | 2,976       | 557,588          | 624             | 101        | 11        |
| 2018             | 38             | 6,091     | 1,907       | 623,100          | 694             | 100        | 17        |
| 2019             | 23             | 9,904     | 2202        | 598,837          | 676             | 98         | 29        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>2540</b> | <b>\$447,826</b> | <b>\$487</b>    | <b>99%</b> | <b>25</b> |

## 2019 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory  | Sales      | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|-------------------|----------------|------------|------------|------------------|-----------------|------------|-----------|
| January           | 14             | 743        | 102        | 589,000          | 668             | 98         | 30        |
| February          | 20             | 740        | 148        | 568,500          | 671             | 97         | 35        |
| March             | 17             | 831        | 145        | 600,000          | 684             | 95         | 34        |
| April             | 14             | 943        | 132        | 602,500          | 690             | 98         | 23        |
| May               | 21             | 946        | 199        | 620,000          | 680             | 97         | 26        |
| June              | 17             | 966        | 169        | 570,000          | 651             | 97         | 26        |
| July              | 22             | 948        | 207        | 590,000          | 674             | 98         | 23        |
| August            | 23             | 914        | 212        | 615,000          | 683             | 98         | 32        |
| September         | 23             | 886        | 205        | 620,000          | 697             | 97         | 27        |
| October           | 29             | 835        | 241        | 590,000          | 655             | 98         | 26        |
| November          | 35             | 692        | 245        | 595,000          | 660             | 99         | 27        |
| December          | 43             | 460        | 197        | 626,047          | 703             | 98         | 34        |
| <b>ANNUAL AVG</b> | <b>23%</b>     | <b>825</b> | <b>184</b> | <b>\$598,837</b> | <b>\$676</b>    | <b>98%</b> | <b>29</b> |

## 2020 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory  | Sales      | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|------------|------------|------------------|-----------------|------------|-----------|
| January        | 29             | 509        | 150        | 602,500          | 682             | 97         | 30        |
| February       | 30             | 554        | 168        | 630,500          | 710             | 99         | 12        |
| March          | 34             | 617        | 207        | 628,000          | 700             | 98         | 12        |
| April          | 12             | 625        | 76         | 645,000          | 708             | 99         | 13        |
| May            | 19             | 620        | 120        | 572,950          | 634             | 96         | 22        |
| June           | 20             | 765        | 153        | 586,500          | 668             | 98         | 18        |
| July           | 23             | 891        | 201        | 589,000          | 664             | 98         | 18        |
| August         | 26             | 988        | 253        | 616,000          | 689             | 99         | 15        |
| September      | 27             | 1060       | 288        | 626,750          | 683             | 97         | 17        |
| October        | 27             | 1028       | 276        | 626,500          | 706             | 98         | 18        |
| November       | 26             | 952        | 243        | 615,000          | 696             | 98         | 22        |
| December       | 37             | 719        | 263        | 635,000          | 699             | 98         | 23        |
| <b>YTD AVG</b> | <b>26%</b>     | <b>777</b> | <b>200</b> | <b>\$614,475</b> | <b>\$687</b>    | <b>98%</b> | <b>18</b> |

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## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales      | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|------------|------------------|-----------------|------------|-----------|
| 2009             | NA             | NA        | 323        | 541,000          | 248             | 99         | 21        |
| 2010             | NA             | NA        | 324        | 591,250          | 270             | 99         | 22        |
| 2011             | NA             | NA        | 330        | 630,000          | 290             | 99         | 18        |
| 2012             | NA             | NA        | 266        | 662,133          | 296             | 98         | 18        |
| 2013             | 19             | 1,387     | 267        | 654,667          | 300             | 98         | 31        |
| 2014             | 31             | 1,113     | 341        | 699,228          | 303             | 99         | 20        |
| 2015             | 63             | 622       | 384        | 842,333          | 346             | 103        | 11        |
| 2016             | 47             | 823       | 375        | 1,052,438        | 446             | 103        | 14        |
| 2017             | 30             | 882       | 266        | 1,145,624        | 494             | 100        | 19        |
| 2018             | 20             | 1,179     | 228        | 1,235,202        | 476             | 98         | 23        |
| 2019             | 17             | 1,291     | 211        | 1,108,478        | 458             | 96         | 30        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>301</b> | <b>\$832,941</b> | <b>\$357</b>    | <b>99%</b> | <b>21</b> |

## 2019 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory  | Sales     | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|-------------------|----------------|------------|-----------|--------------------|-----------------|------------|-----------|
| January           | 10             | 102        | 10        | 1,165,000          | 549             | 94         | 62        |
| February          | 13             | 104        | 13        | 1,170,000          | 485             | 92         | 19        |
| March             | 10             | 112        | 11        | 1,115,000          | 417             | 97         | 31        |
| April             | 10             | 136        | 14        | 1,065,000          | 430             | 93         | 37        |
| May               | 19             | 137        | 26        | 1,122,400          | 447             | 96         | 28        |
| June              | 21             | 126        | 26        | 1,002,500          | 471             | 96         | 23        |
| July              | 15             | 111        | 17        | 1,140,000          | 416             | 95         | 24        |
| August            | 12             | 113        | 14        | 1,095,000          | 460             | 98         | 25        |
| September         | 21             | 106        | 22        | 1,154,833          | 469             | 99         | 37        |
| October           | 24             | 99         | 24        | 1,092,000          | 447             | 98         | 15        |
| November          | 27             | 84         | 23        | 1,080,000          | 476             | 98         | 35        |
| December          | 18             | 61         | 11        | 1,100,000          | 431             | 100        | 25        |
| <b>ANNUAL AVG</b> | <b>17%</b>     | <b>108</b> | <b>18</b> | <b>\$1,108,478</b> | <b>\$458</b>    | <b>96%</b> | <b>30</b> |

## 2020 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory | Sales     | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|-----------|-----------|--------------------|-----------------|------------|-----------|
| January        | 10             | 68        | 7         | 1,135,000          | 441             | 103        | 15        |
| February       | 29             | 68        | 20        | 1,192,500          | 509             | 97         | 19        |
| March          | 30             | 70        | 21        | 1,200,000          | 490             | 96         | 20        |
| April          | 14             | 72        | 10        | 1,071,500          | 538             | 95         | 9         |
| May            | 29             | 68        | 20        | 1,207,500          | 556             | 101        | 12        |
| June           | 17             | 87        | 15        | 1,260,000          | 499             | 97         | 24        |
| July           | 32             | 87        | 28        | 1,275,000          | 452             | 97         | 16        |
| August         | 41             | 82        | 34        | 1,214,000          | 496             | 99         | 18        |
| September      | 31             | 95        | 29        | 1,180,000          | 482             | 100        | 7         |
| October        | 41             | 88        | 36        | 1,216,000          | 479             | 99         | 12        |
| November       | 42             | 69        | 29        | 1,148,000          | 501             | 97         | 13        |
| December       | 53             | 43        | 23        | 1,125,000          | 473             | 100        | 47        |
| <b>YTD AVG</b> | <b>31%</b>     | <b>75</b> | <b>23</b> | <b>\$1,185,375</b> | <b>\$493</b>    | <b>98%</b> | <b>18</b> |

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## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales       | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|-------------|------------------|-----------------|------------|-----------|
| 2009             | NA             | NA        | 1,147       | 282,500          | 291             | 98         | 25        |
| 2010             | NA             | NA        | 931         | 299,900          | 304             | 97         | 32        |
| 2011             | NA             | NA        | 1,012       | 314,500          | 324             | 98         | 30        |
| 2012             | NA             | NA        | 869         | 318,000          | 321             | 98         | 31        |
| 2013             | 18             | 4,742     | 857         | 306,879          | 324             | 97         | 39        |
| 2014             | 18             | 4,936     | 892         | 314,530          | 336             | 99         | 38        |
| 2015             | 33             | 4,080     | 1,250       | 321,675          | 347             | 98         | 28        |
| 2016             | 71             | 1,894     | 1,331       | 373,063          | 416             | 101        | 12        |
| 2017             | 96             | 1,667     | 1,558       | 475,692          | 515             | 102        | 9         |
| 2018             | 53             | 2,475     | 1,020       | 514,708          | 577             | 101        | 14        |
| 2019             | 28             | 3,770     | 993         | 515,133          | 564             | 97         | 25        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>1078</b> | <b>\$366,962</b> | <b>\$393</b>    | <b>99%</b> | <b>26</b> |

## 2019 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory  | Sales     | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|-------------------|----------------|------------|-----------|------------------|-----------------|------------|-----------|
| January           | 27             | 245        | 65        | 538,000          | 572             | 96         | 41        |
| February          | 16             | 295        | 48        | 502,500          | 548             | 97         | 14        |
| March             | 22             | 325        | 71        | 525,000          | 587             | 98         | 15        |
| April             | 26             | 365        | 94        | 510,000          | 554             | 97         | 21        |
| May               | 25             | 394        | 100       | 526,250          | 575             | 97         | 14        |
| June              | 17             | 409        | 70        | 519,400          | 584             | 96         | 15        |
| July              | 27             | 392        | 104       | 491,500          | 557             | 98         | 21        |
| August            | 24             | 339        | 81        | 499,950          | 549             | 98         | 27        |
| September         | 25             | 347        | 87        | 498,000          | 572             | 98         | 28        |
| October           | 38             | 292        | 111       | 520,000          | 547             | 98         | 24        |
| November          | 45             | 216        | 98        | 521,500          | 567             | 97         | 29        |
| December          | 42             | 151        | 64        | 529,500          | 559             | 97         | 46        |
| <b>ANNUAL AVG</b> | <b>28%</b>     | <b>314</b> | <b>83</b> | <b>\$515,133</b> | <b>\$564</b>    | <b>97%</b> | <b>25</b> |

## 2020 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory  | Sales     | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|------------|-----------|------------------|-----------------|------------|-----------|
| January        | 22             | 189        | 42        | 544,500          | 604             | 101        | 10        |
| February       | 32             | 217        | 69        | 525,000          | 556             | 98         | 14        |
| March          | 39             | 248        | 96        | 547,000          | 596             | 99         | 8         |
| April          | 21             | 238        | 49        | 525,000          | 554             | 97         | 20        |
| May            | 20             | 264        | 52        | 504,900          | 559             | 96         | 39        |
| June           | 25             | 326        | 82        | 510,000          | 599             | 98         | 12        |
| July           | 37             | 357        | 133       | 550,000          | 581             | 98         | 15        |
| August         | 33             | 384        | 125       | 545,000          | 594             | 97         | 17        |
| September      | 34             | 410        | 138       | 581,500          | 592             | 99         | 17        |
| October        | 33             | 401        | 132       | 534,500          | 576             | 97         | 15        |
| November       | 29             | 361        | 105       | 565,000          | 561             | 99         | 22        |
| December       | 54             | 231        | 124       | 515,000          | 601             | 97         | 25        |
| <b>YTD AVG</b> | <b>32%</b>     | <b>302</b> | <b>96</b> | <b>\$537,283</b> | <b>\$581</b>    | <b>98%</b> | <b>18</b> |

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## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales       | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|-------------|------------------|-----------------|------------|-----------|
| 2009             | NA             | NA        | 1,240       | 596,500          | 221             | 98         | 25        |
| 2010             | NA             | NA        | 988         | 659,900          | 233             | 99         | 24        |
| 2011             | NA             | NA        | 1,285       | 715,000          | 245             | 98         | 19        |
| 2012             | NA             | NA        | 1,026       | 739,000          | 256             | 99         | 22        |
| 2013             | 21             | 5,065     | 1,064       | 724,977          | 253             | 98         | 32        |
| 2014             | 32             | 4,068     | 1,288       | 789,492          | 269             | 99         | 21        |
| 2015             | 62             | 2,654     | 1,576       | 929,661          | 323             | 102        | 14        |
| 2016             | 46             | 3,182     | 1,337       | 1,197,042        | 437             | 102        | 15        |
| 2017             | 28             | 3,690     | 1,007       | 1,283,396        | 458             | 100        | 17        |
| 2018             | 14             | 4,798     | 655         | 1,302,495        | 453             | 97         | 25        |
| 2019             | 16             | 4,934     | 778         | 1,212,016        | 408             | 97         | 28        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>1113</b> | <b>\$922,680</b> | <b>\$323</b>    | <b>99%</b> | <b>22</b> |

## 2019 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory  | Sales     | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|-------------------|----------------|------------|-----------|--------------------|-----------------|------------|-----------|
| January           | 7              | 354        | 24        | 1,090,000          | 409             | 95         | 32        |
| February          | 10             | 391        | 38        | 1,198,500          | 403             | 96         | 15        |
| March             | 10             | 422        | 43        | 1,180,000          | 405             | 94         | 32        |
| April             | 13             | 464        | 60        | 1,254,125          | 385             | 100        | 22        |
| May               | 13             | 501        | 67        | 1,200,000          | 415             | 96         | 15        |
| June              | 15             | 507        | 77        | 1,238,095          | 411             | 96         | 26        |
| July              | 17             | 490        | 83        | 1,205,500          | 402             | 100        | 28        |
| August            | 17             | 445        | 75        | 1,232,500          | 402             | 96         | 39        |
| September         | 19             | 424        | 79        | 1,170,000          | 392             | 98         | 25        |
| October           | 25             | 389        | 97        | 1,185,000          | 377             | 96         | 33        |
| November          | 26             | 322        | 85        | 1,150,000          | 410             | 96         | 36        |
| December          | 22             | 225        | 50        | 1,440,476          | 488             | 96         | 35        |
| <b>ANNUAL AVG</b> | <b>16%</b>     | <b>411</b> | <b>65</b> | <b>\$1,212,016</b> | <b>\$408</b>    | <b>97%</b> | <b>28</b> |

## 2020 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory  | Sales     | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|------------|-----------|--------------------|-----------------|------------|-----------|
| January        | 14             | 261        | 37        | 1,305,000          | 433             | 98         | 50        |
| February       | 24             | 257        | 62        | 1,280,000          | 420             | 98         | 12        |
| March          | 26             | 286        | 74        | 1,270,000          | 419             | 100        | 13        |
| April          | 12             | 272        | 33        | 1,182,000          | 471             | 95         | 14        |
| May            | 15             | 291        | 45        | 1,230,000          | 423             | 98         | 9         |
| June           | 27             | 294        | 80        | 1,244,500          | 419             | 97         | 13        |
| July           | 37             | 291        | 109       | 1,308,800          | 425             | 100        | 16        |
| August         | 27             | 310        | 83        | 1,295,000          | 418             | 100        | 14        |
| September      | 41             | 305        | 125       | 1,290,000          | 408             | 96         | 13        |
| October        | 46             | 271        | 124       | 1,359,400          | 449             | 99         | 12        |
| November       | 33             | 260        | 87        | 1,410,000          | 414             | 101        | 21        |
| December       | 61             | 162        | 99        | 1,412,000          | 438             | 96         | 27        |
| <b>YTD AVG</b> | <b>30%</b>     | <b>272</b> | <b>80</b> | <b>\$1,298,892</b> | <b>\$428</b>    | <b>98%</b> | <b>18</b> |

**\*MARKET TYPE INDICATOR BLUE:** BUYERS MARKET: 0-11% **WHITE:** BALANCED MARKET 12-20% **SILVER:** SELLERS MARKET: 21%+  
 ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales       | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|-------------|------------------|-----------------|------------|-----------|
| 2009             | NA             | NA        | 1,209       | 290,000          | 265             | 97         | 30        |
| 2010             | NA             | NA        | 1,028       | 312,000          | 288             | 98         | 27        |
| 2011             | NA             | NA        | 1,153       | 335,000          | 300             | 98         | 25        |
| 2012             | NA             | NA        | 984         | 319,350          | 291             | 98         | 34        |
| 2013             | 18             | 6,426     | 1,131       | 331,367          | 327             | 97         | 40        |
| 2014             | 23             | 5,418     | 1,231       | 348,079          | 338             | 98         | 29        |
| 2015             | 40             | 4,415     | 1,713       | 356,781          | 370             | 99         | 24        |
| 2016             | 80             | 2,444     | 1,950       | 418,858          | 455             | 101        | 12        |
| 2017             | 92             | 2,064     | 1,850       | 518,647          | 561             | 102        | 9         |
| 2018             | 45             | 3,538     | 1,206       | 589,496          | 630             | 100        | 15        |
| 2019             | 28             | 5,038     | 1331        | 568,608          | 585             | 98         | 26        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>1344</b> | <b>\$398,926</b> | <b>\$401</b>    | <b>99%</b> | <b>25</b> |

## 2019 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory  | Sales       | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|-------------------|----------------|------------|-------------|------------------|-----------------|------------|-----------|
| January           | 16             | 346        | 55          | 550,000          | 567             | 100        | 47        |
| February          | 26             | 355        | 93          | 550,000          | 562             | 96         | 22        |
| March             | 22             | 413        | 90          | 575,000          | 569             | 97         | 19        |
| April             | 17             | 501        | 86          | 567,400          | 590             | 98         | 22        |
| May               | 25             | 510        | 130         | 569,000          | 620             | 98         | 21        |
| June              | 18             | 530        | 93          | 585,000          | 597             | 98         | 19        |
| July              | 28             | 512        | 143         | 577,500          | 568             | 97         | 27        |
| August            | 24             | 482        | 116         | 557,500          | 576             | 96         | 20        |
| September         | 28             | 453        | 127         | 579,900          | 594             | 98         | 33        |
| October           | 39             | 387        | 152         | 585,000          | 579             | 98         | 24        |
| November          | 32             | 343        | 110         | 566,500          | 610             | 97         | 28        |
| December          | 66             | 206        | 136         | 560,500          | 586             | 97         | 28        |
| <b>ANNUAL AVG</b> | <b>28%</b>     | <b>420</b> | <b>1331</b> | <b>\$568,608</b> | <b>\$585</b>    | <b>98%</b> | <b>26</b> |

## 2020 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory  | Sales      | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|------------|------------|------------------|-----------------|------------|-----------|
| January        | 45             | 222        | 99         | 542,888          | 558             | 96         | 29        |
| February       | 44             | 280        | 124        | 570,750          | 617             | 98         | 11        |
| March          | 36             | 334        | 121        | 609,900          | 632             | 102        | 10        |
| April          | 17             | 339        | 58         | 548,000          | 591             | 99         | 13        |
| May            | 21             | 395        | 82         | 633,400          | 673             | 101        | 13        |
| June           | 27             | 479        | 128        | 588,500          | 642             | 97         | 17        |
| July           | 36             | 477        | 170        | 608,500          | 633             | 99         | 14        |
| August         | 31             | 486        | 151        | 595,000          | 593             | 99         | 19        |
| September      | 34             | 499        | 171        | 625,000          | 631             | 97         | 18        |
| October        | 43             | 494        | 212        | 619,000          | 632             | 98         | 16        |
| November       | 36             | 450        | 163        | 584,000          | 629             | 97         | 13        |
| December       | 67             | 298        | 200        | 597,450          | 673             | 98         | 14        |
| <b>YTD AVG</b> | <b>36%</b>     | <b>396</b> | <b>140</b> | <b>\$593,532</b> | <b>\$625</b>    | <b>98%</b> | <b>16</b> |

**\*MARKET TYPE INDICATOR BLUE:** BUYERS MARKET: 0-11% **WHITE:** BALANCED MARKET 12-20% **SILVER:** SELLERS MARKET: 21%+  
 ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES



## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales      | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|------------|------------------|-----------------|------------|-----------|
| 2009             | NA             | NA        | 508        | 493,000          | 222             | 99         | 28        |
| 2010             | NA             | NA        | 419        | 525,000          | 236             | 98         | 21        |
| 2011             | NA             | NA        | 440        | 541,650          | 245             | 98         | 26        |
| 2012             | NA             | NA        | 387        | 542,000          | 247             | 99         | 24        |
| 2013             | 27             | 1,458     | 388        | 543,017          | 253             | 97         | 31        |
| 2014             | 53             | 920       | 475        | 574,521          | 259             | 99         | 17        |
| 2015             | 94             | 647       | 578        | 664,965          | 307             | 102        | 9         |
| 2016             | 62             | 1,083     | 575        | 852,350          | 388             | 104        | 13        |
| 2017             | 47             | 1,009     | 472        | 941,308          | 419             | 101        | 11        |
| 2018             | 23             | 1,413     | 308        | 993,012          | 442             | 98         | 20        |
| 2019             | 21             | 1,430     | 287        | 919,333          | 421             | 97         | 27        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>440</b> | <b>\$690,014</b> | <b>\$313</b>    | <b>99%</b> | <b>21</b> |

## 2019 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory  | Sales     | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|-------------------|----------------|------------|-----------|------------------|-----------------|------------|-----------|
| January           | 12             | 110        | 13        | 840,000          | 406             | 93         | 51        |
| February          | 13             | 123        | 16        | 872,500          | 431             | 98         | 31        |
| March             | 11             | 141        | 16        | 917,500          | 435             | 98         | 30        |
| April             | 14             | 143        | 20        | 917,500          | 388             | 97         | 8         |
| May               | 31             | 132        | 41        | 925,000          | 424             | 97         | 30        |
| June              | 18             | 142        | 25        | 917,500          | 429             | 101        | 20        |
| July              | 21             | 140        | 29        | 945,000          | 408             | 95         | 23        |
| August            | 25             | 119        | 30        | 935,000          | 423             | 96         | 20        |
| September         | 14             | 114        | 16        | 945,000          | 421             | 95         | 22        |
| October           | 27             | 109        | 29        | 875,000          | 389             | 97         | 35        |
| November          | 28             | 101        | 28        | 994,500          | 454             | 98         | 14        |
| December          | 43             | 56         | 24        | 947,500          | 441             | 100        | 40        |
| <b>ANNUAL AVG</b> | <b>21%</b>     | <b>119</b> | <b>24</b> | <b>\$919,333</b> | <b>\$421</b>    | <b>97%</b> | <b>27</b> |

## 2020 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory | Sales     | Sale Price         | Sale Price SQFT | SP/LP%      | DOM       |
|----------------|----------------|-----------|-----------|--------------------|-----------------|-------------|-----------|
| January        | 38             | 58        | 22        | 870,500            | 426             | 99          | 28        |
| February       | 38             | 65        | 25        | 950,000            | 453             | 97          | 16        |
| March          | 39             | 71        | 28        | 1,031,000          | 439             | 100         | 9         |
| April          | 22             | 73        | 16        | 995,000            | 425             | 95          | 14        |
| May            | 47             | 62        | 29        | 916,000            | 405             | 96          | 21        |
| June           | 38             | 73        | 28        | 956,000            | 421             | 98          | 12        |
| July           | 55             | 73        | 40        | 1,038,000          | 458             | 104         | 10        |
| August         | 55             | 71        | 39        | 960,000            | 457             | 102         | 9         |
| September      | 64             | 69        | 44        | 1,055,000          | 471             | 106         | 7         |
| October        | 56             | 64        | 36        | 1,052,500          | 455             | 100         | 7         |
| November       | 71             | 48        | 34        | 1,110,000          | 497             | 103         | 8         |
| December       | 78             | 36        | 28        | 1,098,500          | 471             | 107         | 11        |
| <b>YTD AVG</b> | <b>50%</b>     | <b>64</b> | <b>31</b> | <b>\$1,002,708</b> | <b>\$448</b>    | <b>101%</b> | <b>13</b> |

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## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales      | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|------------|------------------|-----------------|------------|-----------|
| 2009             | NA             | NA        | 722        | 285,000          | 241             | 96         | 28        |
| 2010             | NA             | NA        | 560        | 303,250          | 255             | 98         | 29        |
| 2011             | NA             | NA        | 520        | 294,900          | 252             | 98         | 37        |
| 2012             | NA             | NA        | 496        | 288,150          | 260             | 99         | 34        |
| 2013             | 17             | 3,291     | 544        | 301,942          | 270             | 98         | 37        |
| 2014             | 21             | 3,296     | 694        | 311,546          | 277             | 98         | 27        |
| 2015             | 37             | 2,609     | 890        | 311,763          | 297             | 99         | 21        |
| 2016             | 93             | 1,136     | 1,020      | 338,593          | 352             | 102        | 10        |
| 2017             | 111            | 824       | 882        | 436,708          | 446             | 102        | 9         |
| 2018             | 60             | 1,387     | 660        | 493,575          | 500             | 100        | 13        |
| 2019             | 32             | 2,098     | 636        | 480,933          | 480             | 98         | 24        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>693</b> | <b>\$349,669</b> | <b>\$330</b>    | <b>99%</b> | <b>24</b> |

## 2019 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory  | Sales      | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|-------------------|----------------|------------|------------|------------------|-----------------|------------|-----------|
| January           | 15             | 149        | 23         | 462,500          | 480             | 101        | 32        |
| February          | 23             | 158        | 36         | 474,750          | 471             | 97         | 19        |
| March             | 23             | 186        | 42         | 477,500          | 500             | 98         | 28        |
| April             | 20             | 225        | 46         | 483,250          | 462             | 99         | 22        |
| May               | 43             | 205        | 89         | 490,000          | 485             | 98         | 26        |
| June              | 25             | 201        | 51         | 511,000          | 483             | 96         | 12        |
| July              | 24             | 214        | 51         | 518,000          | 509             | 100        | 15        |
| August            | 26             | 186        | 48         | 436,250          | 455             | 97         | 25        |
| September         | 32             | 183        | 58         | 469,000          | 448             | 98         | 29        |
| October           | 48             | 153        | 74         | 475,000          | 485             | 98         | 23        |
| November          | 44             | 142        | 62         | 488,950          | 515             | 98         | 25        |
| December          | 58             | 96         | 56         | 485,000          | 465             | 98         | 26        |
| <b>ANNUAL AVG</b> | <b>32%</b>     | <b>175</b> | <b>636</b> | <b>\$480,933</b> | <b>\$480</b>    | <b>98%</b> | <b>24</b> |

## 2020 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory  | Sales     | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|------------|-----------|------------------|-----------------|------------|-----------|
| January        | 32             | 117        | 38        | 525,000          | 511             | 99         | 19        |
| February       | 54             | 107        | 58        | 494,000          | 511             | 100        | 10        |
| March          | 67             | 101        | 68        | 532,500          | 517             | 101        | 7         |
| April          | 25             | 103        | 26        | 500,000          | 505             | 100        | 7         |
| May            | 27             | 108        | 29        | 495,000          | 527             | 99         | 18        |
| June           | 49             | 128        | 63        | 517,500          | 498             | 98         | 12        |
| July           | 53             | 141        | 75        | 575,000          | 516             | 97         | 16        |
| August         | 39             | 163        | 63        | 525,000          | 498             | 100        | 10        |
| September      | 42             | 161        | 67        | 570,000          | 502             | 97         | 14        |
| October        | 51             | 158        | 81        | 540,000          | 504             | 100        | 16        |
| November       | 50             | 129        | 65        | 466,500          | 456             | 97         | 13        |
| December       | 73             | 71         | 73        | 490,000          | 507             | 98         | 18        |
| <b>YTD AVG</b> | <b>47%</b>     | <b>124</b> | <b>59</b> | <b>\$519,208</b> | <b>\$504</b>    | <b>99%</b> | <b>13</b> |

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## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales      | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|------------|------------------|-----------------|------------|-----------|
| 2009             | NA             | NA        | 254        | 712,500          | 243             | 96         | 38        |
| 2010             | NA             | NA        | 212        | 765,500          | 257             | 97         | 33        |
| 2011             | NA             | NA        | 231        | 783,000          | 271             | 98         | 25        |
| 2012             | NA             | NA        | 182        | 787,500          | 291             | 99         | 25        |
| 2013             | 19             | 1,303     | 235        | 804,638          | 243             | 99         | 54        |
| 2014             | 30             | 945       | 274        | 882,238          | 276             | 98         | 20        |
| 2015             | 43             | 759       | 315        | 1,003,254        | 323             | 101        | 17        |
| 2016             | 47             | 653       | 283        | 1,291,833        | 448             | 101        | 17        |
| 2017             | 27             | 746       | 200        | 1,344,121        | 485             | 99         | 27        |
| 2018             | 12             | 940       | 112        | 1,390,576        | 468             | 95         | 24        |
| 2019             | 14             | 974       | 137        | 1,220,013        | 440             | 96         | 32        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>221</b> | <b>\$998,652</b> | <b>\$340</b>    | <b>98%</b> | <b>28</b> |

## 2019 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory | Sales     | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|-------------------|----------------|-----------|-----------|--------------------|-----------------|------------|-----------|
| January           | 13             | 62        | 8         | 1,242,500          | 360             | 93         | 5         |
| February          | 15             | 67        | 10        | 1,160,000          | 492             | 97         | 55        |
| March             | 8              | 80        | 6         | 1,120,000          | 512             | 92         | 15        |
| April             | 13             | 95        | 12        | 1,210,500          | 519             | 96         | 27        |
| May               | 24             | 96        | 23        | 1,310,000          | 436             | 91         | 29        |
| June              | 12             | 95        | 11        | 1,330,000          | 396             | 100        | 38        |
| July              | 12             | 95        | 11        | 1,190,000          | 430             | 99         | 25        |
| August            | 13             | 92        | 12        | 1,139,400          | 469             | 97         | 51        |
| September         | 13             | 90        | 12        | 1,151,250          | 467             | 96         | 16        |
| October           | 16             | 80        | 13        | 1,300,000          | 386             | 90         | 31        |
| November          | 16             | 69        | 11        | 1,159,000          | 391             | 99         | 22        |
| December          | 15             | 53        | 8         | 1,327,500          | 417             | 98         | 67        |
| <b>ANNUAL AVG</b> | <b>14%</b>     | <b>81</b> | <b>11</b> | <b>\$1,220,013</b> | <b>\$440</b>    | <b>96%</b> | <b>32</b> |

## 2020 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory | Sales     | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|-----------|-----------|--------------------|-----------------|------------|-----------|
| January        | 12             | 60        | 7         | 1,350,000          | 423             | 97         | 76        |
| February       | 13             | 71        | 9         | 1,195,000          | 378             | 92         | 17        |
| March          | 21             | 78        | 16        | 1,390,400          | 392             | 96         | 28        |
| April          | 8              | 75        | 6         | 1,307,500          | 440             | 94         | 20        |
| May            | 20             | 75        | 15        | 1,347,000          | 448             | 96         | 52        |
| June           | 25             | 77        | 19        | 1,375,000          | 395             | 95         | 17        |
| July           | 41             | 74        | 30        | 1,435,000          | 516             | 96         | 22        |
| August         | 27             | 77        | 21        | 1,250,000          | 473             | 96         | 14        |
| September      | 25             | 87        | 22        | 1,411,500          | 440             | 102        | 7         |
| October        | 31             | 80        | 25        | 1,315,000          | 469             | 97         | 11        |
| November       | 29             | 69        | 20        | 1,425,446          | 467             | 97         | 25        |
| December       | 46             | 37        | 17        | 1,650,000          | 482             | 112        | 24        |
| <b>YTD AVG</b> | <b>25%</b>     | <b>72</b> | <b>17</b> | <b>\$1,370,987</b> | <b>\$444</b>    | <b>98%</b> | <b>26</b> |

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 ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

**HISTORIC ANNUAL STATISTICS**

| Year             | Sales Ratio %* | Inventory | Sales      | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|------------|------------------|-----------------|------------|-----------|
| 2009             | NA             | NA        | 615        | 346,800          | 321             | 98         | 25        |
| 2010             | NA             | NA        | 480        | 369,950          | 350             | 99         | 32        |
| 2011             | NA             | NA        | 513        | 366,000          | 334             | 98         | 37        |
| 2012             | NA             | NA        | 406        | 378,750          | 337             | 98         | 28        |
| 2013             | 20             | 2,221     | 437        | 367,738          | 340             | 98         | 36        |
| 2014             | 34             | 1,491     | 499        | 390,025          | 344             | 98         | 26        |
| 2015             | 59             | 985       | 531        | 401,404          | 382             | 99         | 15        |
| 2016             | 89             | 704       | 629        | 472,542          | 459             | 101        | 11        |
| 2017             | 94             | 658       | 610        | 576,100          | 579             | 100        | 10        |
| 2018             | 53             | 931       | 397        | 640,223          | 641             | 99         | 13        |
| 2019             | 36             | 1,164     | 401        | 621,135          | 582             | 97         | 23        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>502</b> | <b>\$448,242</b> | <b>\$424</b>    | <b>99%</b> | <b>23</b> |

**2019 MONTHLY STATISTICS**

| Month             | Sales Ratio %* | Inventory | Sales     | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|-------------------|----------------|-----------|-----------|------------------|-----------------|------------|-----------|
| January           | 30             | 77        | 23        | 600,000          | 602             | 92         | 59        |
| February          | 23             | 91        | 21        | 610,000          | 647             | 95         | 12        |
| March             | 32             | 98        | 31        | 631,000          | 599             | 100        | 17        |
| April             | 33             | 130       | 43        | 595,000          | 622             | 96         | 11        |
| May               | 28             | 138       | 38        | 584,250          | 565             | 97         | 22        |
| June              | 24             | 131       | 31        | 626,000          | 577             | 100        | 13        |
| July              | 43             | 103       | 44        | 614,375          | 568             | 98         | 31        |
| August            | 30             | 91        | 27        | 595,000          | 547             | 99         | 22        |
| September         | 35             | 99        | 35        | 642,500          | 593             | 99         | 19        |
| October           | 62             | 82        | 51        | 681,000          | 592             | 97         | 16        |
| November          | 41             | 75        | 31        | 605,000          | 550             | 98         | 19        |
| December          | 53             | 49        | 26        | 669,500          | 525             | 96         | 31        |
| <b>ANNUAL AVG</b> | <b>36%</b>     | <b>97</b> | <b>33</b> | <b>\$621,135</b> | <b>\$582</b>    | <b>97%</b> | <b>23</b> |

**2020 MONTHLY STATISTICS**

| Month          | Sales Ratio %* | Inventory  | Sales     | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|------------|-----------|------------------|-----------------|------------|-----------|
| January        | 60             | 45         | 27        | 587,000          | 627             | 98         | 20        |
| February       | 35             | 75         | 26        | 615,000          | 605             | 99         | 8         |
| March          | 44             | 84         | 37        | 648,000          | 646             | 100        | 6         |
| April          | 21             | 98         | 21        | 634,000          | 613             | 99         | 17        |
| May            | 30             | 104        | 31        | 615,800          | 592             | 98         | 21        |
| June           | 26             | 143        | 37        | 680,000          | 620             | 97         | 9         |
| July           | 41             | 151        | 62        | 684,000          | 606             | 98         | 14        |
| August         | 42             | 145        | 61        | 678,500          | 605             | 99         | 10        |
| September      | 42             | 152        | 64        | 668,700          | 574             | 100        | 23        |
| October        | 49             | 137        | 67        | 660,000          | 589             | 99         | 12        |
| November       | 39             | 113        | 44        | 634,400          | 661             | 99         | 16        |
| December       | 76             | 75         | 57        | 638,000          | 611             | 102        | 12        |
| <b>YTD AVG</b> | <b>42%</b>     | <b>110</b> | <b>45</b> | <b>\$645,283</b> | <b>\$612</b>    | <b>99%</b> | <b>14</b> |

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 ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales      | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|------------|------------------|-----------------|------------|-----------|
| 2009             | NA             | NA        | 158        | 460,000          | 215             | 98         | 38        |
| 2010             | NA             | NA        | 138        | 500,000          | 224             | 98         | 25        |
| 2011             | NA             | NA        | 145        | 516,000          | 227             | 98         | 39        |
| 2012             | NA             | NA        | 128        | 487,000          | 231             | 98         | 27        |
| 2013             | 24             | 635       | 151        | 512,387          | 236             | 98         | 40        |
| 2014             | 36             | 404       | 146        | 528,077          | 231             | 98         | 28        |
| 2015             | 100            | 315       | 227        | 591,063          | 261             | 101        | 10        |
| 2016             | 74             | 236       | 162        | 732,221          | 332             | 103        | 11        |
| 2017             | 85             | 193       | 156        | 843,879          | 369             | 100        | 13        |
| 2018             | 36             | 281       | 95         | 896,021          | 406             | 99         | 27        |
| 2019             | 31             | 381       | 106        | 900,625          | 415             | 99         | 22        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>147</b> | <b>\$633,388</b> | <b>\$286</b>    | <b>99%</b> | <b>25</b> |

## 2019 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory | Sales    | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|-------------------|----------------|-----------|----------|------------------|-----------------|------------|-----------|
| January           | 18             | 17        | 3        | 913,000          | 433             | 100        | 34        |
| February          | 37             | 19        | 7        | 975,000          | 395             | 99         | 13        |
| March             | 13             | 31        | 4        | 919,000          | 399             | 98         | 3         |
| April             | 31             | 36        | 11       | 955,000          | 376             | 97         | 21        |
| May               | 20             | 45        | 9        | 870,000          | 404             | 99         | 17        |
| June              | 11             | 45        | 5        | 975,000          | 335             | 98         | 42        |
| July              | 23             | 43        | 10       | 885,000          | 392             | 99         | 30        |
| August            | 44             | 36        | 16       | 940,000          | 390             | 100        | 19        |
| September         | 26             | 38        | 10       | 855,000          | 394             | 98         | 19        |
| October           | 36             | 33        | 12       | 806,500          | 379             | 98         | 25        |
| November          | 32             | 25        | 8        | 829,000          | 389             | 98         | 13        |
| December          | 85             | 13        | 11       | 885,000          | 688             | 100        | 32        |
| <b>ANNUAL AVG</b> | <b>31%</b>     | <b>32</b> | <b>9</b> | <b>\$900,625</b> | <b>\$415</b>    | <b>99%</b> | <b>22</b> |

## 2020 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory | Sales     | Sale Price       | Sale Price SQFT | SP/LP%      | DOM       |
|----------------|----------------|-----------|-----------|------------------|-----------------|-------------|-----------|
| January        | 26             | 19        | 5         | 850,000          | 368             | 99          | 7         |
| February       | 22             | 23        | 5         | 979,000          | 296             | 98          | 16        |
| March          | 58             | 24        | 14        | 872,500          | 408             | 98          | 11        |
| April          | 32             | 22        | 7         | 917,500          | 440             | 98          | 12        |
| May            | 36             | 22        | 8         | 981,500          | 423             | 98          | 25        |
| June           | 53             | 17        | 9         | 935,000          | 379             | 98          | 21        |
| July           | 131            | 13        | 17        | 906,000          | 386             | 102         | 9         |
| August         | 145            | 11        | 16        | 905,500          | 406             | 98          | 7         |
| September      | 114            | 14        | 16        | 894,750          | 454             | 99          | 6         |
| October        | 140            | 10        | 14        | 835,000          | 468             | 104         | 6         |
| November       | 89             | 9         | 8         | 938,000          | 474             | 101         | 5         |
| December       | 125            | 8         | 10        | 1,005,000        | 377             | 109         | 6         |
| <b>YTD AVG</b> | <b>81%</b>     | <b>16</b> | <b>11</b> | <b>\$918,313</b> | <b>\$407</b>    | <b>100%</b> | <b>11</b> |

**\*MARKET TYPE INDICATOR BLUE:** BUYERS MARKET: 0-11% **WHITE:** BALANCED MARKET 12-20% **SILVER:** SELLERS MARKET: 21%+  
 ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales      | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|------------|------------------|-----------------|------------|-----------|
| 2009             | NA             | NA        | 178        | 276,000          | 221             | 96         | 40        |
| 2010             | NA             | NA        | 149        | 284,000          | 230             | 96         | 34        |
| 2011             | NA             | NA        | 186        | 284,900          | 242             | 98         | 32        |
| 2012             | NA             | NA        | 197        | 282,511          | 237             | 98         | 26        |
| 2013             | 20             | 1,302     | 248        | 238,283          | 237             | 99         | 31        |
| 2014             | 25             | 1,056     | 256        | 284,667          | 251             | 98         | 28        |
| 2015             | 40             | 707       | 269        | 305,163          | 233             | 99         | 27        |
| 2016             | 79             | 371       | 275        | 348,498          | 305             | 101        | 10        |
| 2017             | 99             | 354       | 333        | 420,795          | 378             | 101        | 10        |
| 2018             | 61             | 453       | 191        | 486,945          | 429             | 100        | 17        |
| 2019             | 36             | 551       | 176        | 471,525          | 398             | 97         | 26        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>223</b> | <b>\$334,844</b> | <b>\$287</b>    | <b>98%</b> | <b>26</b> |

## 2019 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory | Sales     | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|-------------------|----------------|-----------|-----------|------------------|-----------------|------------|-----------|
| January           | 14             | 50        | 7         | 399,900          | 421             | 98         | 14        |
| February          | 13             | 61        | 8         | 429,000          | 405             | 99         | 29        |
| March             | 28             | 57        | 16        | 510,000          | 418             | 98         | 24        |
| April             | 27             | 63        | 17        | 455,000          | 404             | 97         | 13        |
| May               | 53             | 51        | 27        | 465,000          | 403             | 97         | 18        |
| June              | 35             | 49        | 17        | 479,900          | 419             | 100        | 22        |
| July              | 15             | 54        | 8         | 434,000          | 353             | 97         | 36        |
| August            | 50             | 42        | 21        | 510,000          | 376             | 97         | 42        |
| September         | 41             | 39        | 16        | 448,500          | 366             | 96         | 23        |
| October           | 41             | 37        | 15        | 512,000          | 389             | 98         | 30        |
| November          | 35             | 31        | 11        | 495,000          | 378             | 93         | 41        |
| December          | 76             | 17        | 13        | 520,000          | 448             | 99         | 21        |
| <b>ANNUAL AVG</b> | <b>36%</b>     | <b>46</b> | <b>15</b> | <b>\$471,525</b> | <b>\$398</b>    | <b>97%</b> | <b>26</b> |

## 2020 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory | Sales     | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|-----------|-----------|------------------|-----------------|------------|-----------|
| January        | 46             | 26        | 12        | 490,000          | 477             | 98         | 45        |
| February       | 62             | 34        | 21        | 498,000          | 425             | 100        | 7         |
| March          | 31             | 48        | 15        | 505,000          | 448             | 101        | 10        |
| April          | 33             | 33        | 11        | 485,000          | 417             | 98         | 5         |
| May            | 27             | 51        | 14        | 484,950          | 420             | 99         | 29        |
| June           | 28             | 60        | 17        | 480,000          | 396             | 98         | 15        |
| July           | 41             | 63        | 26        | 550,450          | 446             | 100        | 12        |
| August         | 34             | 58        | 20        | 537,250          | 441             | 98         | 9         |
| September      | 40             | 62        | 25        | 490,000          | 422             | 98         | 34        |
| October        | 46             | 52        | 24        | 470,750          | 408             | 99         | 14        |
| November       | 117            | 29        | 34        | 550,450          | 452             | 98         | 27        |
| December       | 71             | 21        | 15        | 473,000          | 409             | 99         | 11        |
| <b>YTD AVG</b> | <b>48%</b>     | <b>45</b> | <b>20</b> | <b>\$501,238</b> | <b>\$430</b>    | <b>99%</b> | <b>18</b> |

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## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales       | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|-------------|------------------|-----------------|------------|-----------|
| 2009             | NA             | NA        | 1087        | 438,000          | 180             | 98         | 37        |
| 2010             | NA             | NA        | 841         | 472,300          | 190             | 99         | 32        |
| 2011             | NA             | NA        | 864         | 465,000          | 191             | 99         | 41        |
| 2012             | NA             | NA        | 814         | 466,500          | 192             | 98         | 39        |
| 2013             | 15             | 5,537     | 847         | 461,941          | 190             | 98         | 43        |
| 2014             | 21             | 5,163     | 1,078       | 482,267          | 195             | 99         | 37        |
| 2015             | 56             | 2,738     | 1,380       | 537,575          | 218             | 101        | 19        |
| 2016             | 64             | 2,511     | 1,531       | 699,394          | 290             | 104        | 11        |
| 2017             | 45             | 2,627     | 1,190       | 780,417          | 326             | 100        | 13        |
| 2018             | 28             | 3,041     | 772         | 837,895          | 342             | 99         | 21        |
| 2019             | 20             | 4,161     | 807         | 810,231          | 324             | 98         | 28        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>1019</b> | <b>\$586,502</b> | <b>\$240</b>    | <b>99%</b> | <b>29</b> |

## 2019 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory  | Sales     | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|-------------------|----------------|------------|-----------|------------------|-----------------|------------|-----------|
| January           | 12             | 276        | 32        | 782,500          | 341             | 98         | 29        |
| February          | 15             | 291        | 44        | 788,750          | 345             | 99         | 25        |
| March             | 15             | 313        | 46        | 822,250          | 310             | 97         | 33        |
| April             | 15             | 381        | 57        | 846,000          | 333             | 99         | 21        |
| May               | 22             | 394        | 85        | 790,000          | 359             | 99         | 23        |
| June              | 17             | 406        | 69        | 790,000          | 310             | 96         | 21        |
| July              | 19             | 418        | 80        | 790,250          | 348             | 99         | 30        |
| August            | 17             | 379        | 64        | 839,500          | 315             | 99         | 27        |
| September         | 20             | 394        | 80        | 820,000          | 305             | 97         | 32        |
| October           | 29             | 358        | 103       | 847,520          | 309             | 99         | 35        |
| November          | 26             | 320        | 84        | 816,000          | 311             | 98         | 30        |
| December          | 27             | 231        | 63        | 790,000          | 303             | 99         | 33        |
| <b>ANNUAL AVG</b> | <b>20%</b>     | <b>347</b> | <b>67</b> | <b>\$810,231</b> | <b>\$324</b>    | <b>98%</b> | <b>28</b> |

## 2020 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory  | Sales     | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|------------|-----------|------------------|-----------------|------------|-----------|
| January        | 26             | 224        | 58        | 842,762          | 322             | 99         | 51        |
| February       | 33             | 240        | 80        | 880,471          | 297             | 97         | 22        |
| March          | 30             | 274        | 82        | 895,309          | 339             | 100        | 13        |
| April          | 13             | 285        | 37        | 866,667          | 312             | 97         | 10        |
| May            | 19             | 273        | 51        | 840,000          | 343             | 98         | 28        |
| June           | 33             | 276        | 91        | 880,000          | 311             | 98         | 13        |
| July           | 41             | 276        | 112       | 892,000          | 300             | 99         | 11        |
| August         | 41             | 266        | 110       | 920,452          | 335             | 99         | 19        |
| September      | 57             | 233        | 133       | 925,000          | 329             | 99         | 12        |
| October        | 73             | 192        | 141       | 950,000          | 348             | 102        | 8         |
| November       | 55             | 172        | 94        | 951,500          | 367             | 100        | 14        |
| December       | 89             | 108        | 96        | 976,000          | 347             | 103        | 9         |
| <b>YTD AVG</b> | <b>43%</b>     | <b>235</b> | <b>90</b> | <b>\$901,680</b> | <b>\$329</b>    | <b>99%</b> | <b>18</b> |

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## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales      | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|------------|------------------|-----------------|------------|-----------|
| 2009             | NA             | NA        | 599        | 261,000          | 197             | 97         | 46        |
| 2010             | NA             | NA        | 532        | 274,950          | 205             | 100        | 44        |
| 2011             | NA             | NA        | 594        | 270,000          | 203             | 98         | 53        |
| 2012             | NA             | NA        | 467        | 249,500          | 196             | 97         | 52        |
| 2013             | 12             | 3,912     | 478        | 245,675          | 199             | 97         | 58        |
| 2014             | 13             | 4,337     | 569        | 254,006          | 204             | 98         | 59        |
| 2015             | 23             | 3,878     | 860        | 280,755          | 220             | 99         | 41        |
| 2016             | 56             | 2,063     | 1,108      | 321,975          | 266             | 102        | 16        |
| 2017             | 97             | 1,173     | 1,039      | 393,450          | 329             | 101        | 9         |
| 2018             | 44             | 2,231     | 817        | 444,479          | 393             | 99         | 16        |
| 2019             | 27             | 2,849     | 748        | 446,950          | 364             | 97         | 29        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>710</b> | <b>\$312,976</b> | <b>\$252</b>    | <b>99%</b> | <b>38</b> |

## 2019 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory  | Sales     | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|-------------------|----------------|------------|-----------|------------------|-----------------|------------|-----------|
| January           | 22             | 201        | 44        | 444,000          | 365             | 96         | 44        |
| February          | 23             | 204        | 47        | 470,000          | 369             | 97         | 29        |
| March             | 28             | 221        | 61        | 460,000          | 372             | 99         | 28        |
| April             | 22             | 258        | 56        | 425,500          | 353             | 96         | 17        |
| May               | 26             | 267        | 69        | 405,000          | 325             | 94         | 30        |
| June              | 20             | 278        | 56        | 466,000          | 368             | 98         | 32        |
| July              | 32             | 284        | 91        | 460,000          | 353             | 98         | 37        |
| August            | 22             | 269        | 58        | 452,000          | 373             | 97         | 26        |
| September         | 30             | 238        | 71        | 460,000          | 362             | 100        | 29        |
| October           | 28             | 243        | 68        | 452,500          | 366             | 99         | 28        |
| November          | 31             | 217        | 68        | 418,500          | 353             | 97         | 20        |
| December          | 35             | 169        | 59        | 449,900          | 404             | 98         | 31        |
| <b>ANNUAL AVG</b> | <b>27%</b>     | <b>237</b> | <b>62</b> | <b>\$446,950</b> | <b>\$364</b>    | <b>97%</b> | <b>29</b> |

## 2020 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory  | Sales     | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|------------|-----------|------------------|-----------------|------------|-----------|
| January        | 31             | 183        | 56        | 459,900          | 361             | 100        | 41        |
| February       | 36             | 212        | 77        | 526,000          | 397             | 99         | 9         |
| March          | 31             | 234        | 73        | 509,900          | 396             | 98         | 9         |
| April          | 18             | 212        | 39        | 495,900          | 397             | 99         | 23        |
| May            | 23             | 208        | 48        | 499,999          | 393             | 99         | 42        |
| June           | 38             | 221        | 83        | 500,000          | 381             | 98         | 11        |
| July           | 50             | 235        | 117       | 485,900          | 380             | 99         | 19        |
| August         | 37             | 242        | 90        | 490,450          | 399             | 99         | 17        |
| September      | 51             | 217        | 110       | 517,500          | 370             | 100        | 12        |
| October        | 62             | 193        | 119       | 505,000          | 394             | 99         | 16        |
| November       | 43             | 166        | 71        | 502,000          | 384             | 99         | 15        |
| December       | 71             | 134        | 95        | 500,000          | 390             | 100        | 16        |
| <b>YTD AVG</b> | <b>41%</b>     | <b>205</b> | <b>82</b> | <b>\$499,379</b> | <b>\$387</b>    | <b>99%</b> | <b>19</b> |

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