

Everything you need to know about your Real Estate Market Today!

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**SnapStats Publishing**

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# GREATER VANCOUVER EDITION

Burnaby  
New Westminster  
Coquitlam  
Port Coquitlam  
Port Moody  
Pitt Meadows  
Maple Ridge



## Price Band & Bedroom DETACHED HOUSES

| SnapStats®            | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000         | 0         | 0     | NA          |
| 100,001 – 200,000     | 0         | 0     | NA          |
| 200,001 – 300,000     | 0         | 0     | NA          |
| 300,001 – 400,000     | 0         | 0     | NA          |
| 400,001 – 500,000     | 0         | 0     | NA          |
| 500,001 – 600,000     | 0         | 0     | NA          |
| 600,001 – 700,000     | 0         | 0     | NA          |
| 700,001 – 800,000     | 0         | 1     | NA*         |
| 800,001 – 900,000     | 0         | 0     | NA          |
| 900,001 – 1,000,000   | 1         | 0     | NA          |
| 1,000,001 – 1,250,000 | 3         | 4     | 133%*       |
| 1,250,001 – 1,500,000 | 17        | 19    | 112%*       |
| 1,500,001 – 1,750,000 | 25        | 29    | 116%*       |
| 1,750,001 – 2,000,000 | 39        | 17    | 44%         |
| 2,000,001 – 2,250,000 | 25        | 11    | 44%         |
| 2,250,001 – 2,500,000 | 26        | 8     | 31%         |
| 2,500,001 – 2,750,000 | 19        | 3     | 16%         |
| 2,750,001 – 3,000,000 | 15        | 3     | 20%         |
| 3,000,001 – 3,500,000 | 13        | 2     | 15%         |
| 3,500,001 – 4,000,000 | 9         | 0     | NA          |
| 4,000,001 & Greater   | 8         | 0     | NA          |
| TOTAL*                | 200       | 97    | 49%         |

|                   |     |    |     |
|-------------------|-----|----|-----|
| 2 Bedrooms & Less | 6   | 3  | 50% |
| 3 to 4 Bedrooms   | 40  | 34 | 85% |
| 5 to 6 Bedrooms   | 81  | 35 | 43% |
| 7 Bedrooms & More | 73  | 25 | 34% |
| TOTAL*            | 200 | 97 | 49% |

| SnapStats®               | January     | February    | Variance |
|--------------------------|-------------|-------------|----------|
| Inventory                | 198         | 200         | 1%       |
| Solds                    | 56          | 97          | 73%      |
| Sale Price               | \$1,574,000 | \$1,739,999 | 11%      |
| Sale Price SQFT          | \$618       | \$653       | 6%       |
| Sale to List Price Ratio | 98%         | 104%        | 6%       |
| Days on Market           | 40          | 10          | -75%     |

## Community DETACHED HOUSES

| SnapStats®                  | Inventory | Sales | Sales Ratio |
|-----------------------------|-----------|-------|-------------|
| Big Bend                    | 5         | 0     | NA          |
| Brentwood Park              | 4         | 2     | 50%         |
| Buckingham Heights          | 2         | 1     | 50%         |
| Burnaby Hospital            | 6         | 4     | 67%         |
| Burnaby Lake                | 8         | 4     | 50%         |
| Cariboo                     | 0         | 0     | NA          |
| Capitol Hill                | 12        | 6     | 50%         |
| Central                     | 6         | 4     | 67%         |
| Central Park                | 5         | 3     | 60%         |
| Deer Lake                   | 9         | 0     | NA          |
| Deer Lake Place             | 3         | 1     | 33%         |
| East Burnaby                | 6         | 7     | 117%*       |
| Edmonds                     | 7         | 3     | 43%         |
| Forest Glen                 | 12        | 5     | 42%         |
| Forest Hills                | 0         | 0     | NA          |
| Garden Village              | 3         | 2     | 67%         |
| Government Road             | 6         | 2     | 33%         |
| Greentree Village           | 0         | 1     | NA*         |
| Highgate                    | 11        | 5     | 45%         |
| Metrotown                   | 16        | 0     | NA          |
| Montecito                   | 5         | 1     | 20%         |
| Oakdale                     | 0         | 0     | NA          |
| Oaklands                    | 0         | 0     | NA          |
| Parkcrest                   | 10        | 5     | 50%         |
| Simon Fraser Hills          | 0         | 0     | NA          |
| Simon Fraser University SFU | 2         | 0     | NA          |
| South Slope                 | 24        | 13    | 54%         |
| Sperling-Duthie             | 7         | 4     | 57%         |
| Sullivan Heights            | 3         | 1     | 33%         |
| Suncrest                    | 5         | 1     | 20%         |
| The Crest                   | 2         | 5     | 250%*       |
| Upper Deer Lake             | 9         | 8     | 89%         |
| Vancouver Heights           | 3         | 2     | 67%         |
| Westridge                   | 5         | 4     | 80%         |
| Willingdon Heights          | 4         | 3     | 75%         |
| TOTAL*                      | 200       | 97    | 49%         |

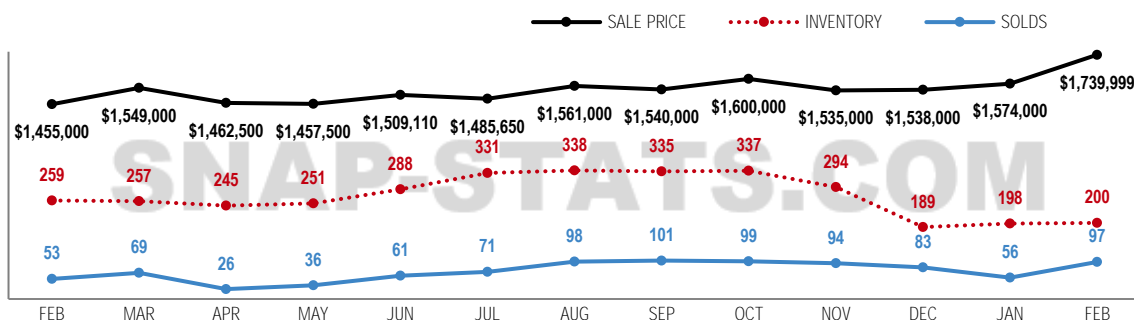
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **BURNABY DETACHED**: Sellers Market at 48% Sales Ratio average (4.8 in 10 homes selling rate)
- Homes are selling on average 4% above list price
- Most Active Price Band\*\* \$1.25 mil to \$1.75 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$3 mil to \$3.5 mil, Forest Glen, Highgate and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in Upper Deer Lake and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats®            | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000         | 0         | 0     | NA          |
| 100,001 – 200,000     | 0         | 0     | NA          |
| 200,001 – 300,000     | 0         | 0     | NA          |
| 300,001 – 400,000     | 14        | 16    | 114%*       |
| 400,001 – 500,000     | 97        | 59    | 61%         |
| 500,001 – 600,000     | 129       | 72    | 56%         |
| 600,001 – 700,000     | 150       | 67    | 45%         |
| 700,001 – 800,000     | 140       | 43    | 31%         |
| 800,001 – 900,000     | 98        | 0     | NA          |
| 900,001 – 1,000,000   | 63        | 45    | 71%         |
| 1,000,001 – 1,250,000 | 48        | 11    | 23%         |
| 1,250,001 – 1,500,000 | 25        | 3     | 12%         |
| 1,500,001 – 1,750,000 | 9         | 2     | 22%         |
| 1,750,001 – 2,000,000 | 1         | 0     | NA          |
| 2,000,001 – 2,250,000 | 1         | 0     | NA          |
| 2,250,001 – 2,500,000 | 1         | 0     | NA          |
| 2,500,001 – 2,750,000 | 1         | 0     | NA          |
| 2,750,001 – 3,000,000 | 0         | 0     | NA          |
| 3,000,001 – 3,500,000 | 0         | 0     | NA          |
| 3,500,001 – 4,000,000 | 1         | 0     | NA          |
| 4,000,001 & Greater   | 0         | 0     | NA          |
| TOTAL*                | 778       | 318   | 41%         |

|                      |     |     |     |
|----------------------|-----|-----|-----|
| 0 to 1 Bedroom       | 166 | 96  | 58% |
| 2 Bedrooms           | 481 | 183 | 38% |
| 3 Bedrooms           | 116 | 34  | 29% |
| 4 Bedrooms & Greater | 15  | 5   | 33% |
| TOTAL*               | 778 | 318 | 41% |

| SnapStats®               | January   | February  | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory                | 777       | 778       | 0%       |
| Solds                    | 234       | 318       | 36%      |
| Sale Price               | \$600,500 | \$619,250 | 3%       |
| Sale Price SQFT          | \$690     | \$723     | 5%       |
| Sale to List Price Ratio | 97%       | 100%      | 3%       |
| Days on Market           | 25        | 15        | -40%     |

## Community CONDOS & TOWNHOMES

| SnapStats®                  | Inventory | Sales | Sales Ratio |
|-----------------------------|-----------|-------|-------------|
| Big Bend                    | 0         | 0     | NA          |
| Brentwood Park              | 163       | 69    | 42%         |
| Buckingham Heights          | 0         | 0     | NA          |
| Burnaby Hospital            | 2         | 4     | 200%*       |
| Burnaby Lake                | 5         | 2     | 40%         |
| Cariboo                     | 11        | 6     | 55%         |
| Capitol Hill                | 3         | 2     | 67%         |
| Central                     | 20        | 9     | 45%         |
| Central Park                | 13        | 4     | 31%         |
| Deer Lake                   | 0         | 0     | NA          |
| Deer Lake Place             | 0         | 0     | NA          |
| East Burnaby                | 4         | 1     | 25%         |
| Edmonds                     | 50        | 22    | 44%         |
| Forest Glen                 | 39        | 13    | 33%         |
| Forest Hills                | 3         | 1     | 33%         |
| Garden Village              | 0         | 0     | NA          |
| Government Road             | 18        | 9     | 50%         |
| Greentree Village           | 2         | 0     | NA          |
| Highgate                    | 45        | 28    | 62%         |
| Metrotown                   | 220       | 71    | 32%         |
| Montecito                   | 5         | 1     | 20%         |
| Oakdale                     | 0         | 0     | NA          |
| Oaklands                    | 8         | 3     | 38%         |
| Parkcrest                   | 1         | 0     | NA          |
| Simon Fraser Hills          | 4         | 3     | 75%         |
| Simon Fraser University SFU | 76        | 14    | 18%         |
| South Slope                 | 28        | 17    | 61%         |
| Sperling-Duthie             | 3         | 1     | 33%         |
| Sullivan Heights            | 22        | 22    | 100%        |
| Suncrest                    | 0         | 0     | NA          |
| The Crest                   | 4         | 3     | 75%         |
| Upper Deer Lake             | 0         | 1     | NA*         |
| Vancouver Heights           | 13        | 8     | 62%         |
| Westridge                   | 2         | 1     | 50%         |
| Willington Heights          | 14        | 3     | 21%         |
| TOTAL*                      | 778       | 318   | 41%         |

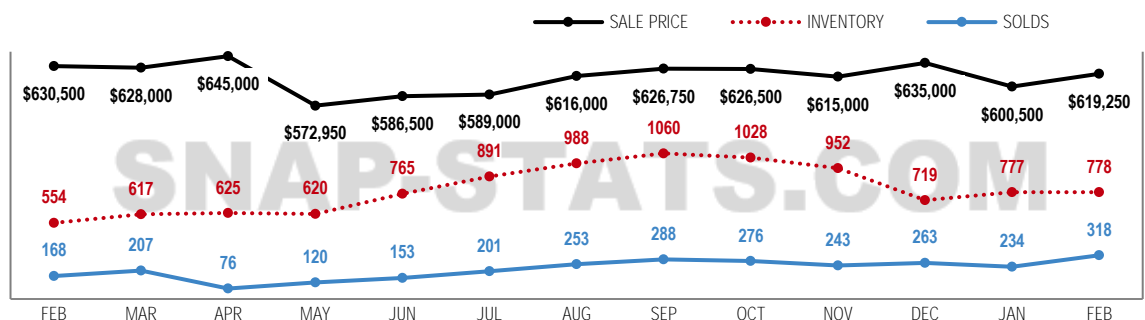
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **BURNABY ATTACHED**: Sellers Market at 41% Sales Ratio average (4.1 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band\*\* \$300,000 to \$400,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, Simon Fraser University, Willington Heights and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Highgate, South Slope, Sullivan Heights, Vancouver Heights and up to 1 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

| SnapStats®            | Inventory | Sales     | Sales Ratio |
|-----------------------|-----------|-----------|-------------|
| \$0 – 100,000         | 0         | 0         | NA          |
| 100,001 – 200,000     | 0         | 0         | NA          |
| 200,001 – 300,000     | 0         | 0         | NA          |
| 300,001 – 400,000     | 0         | 0         | NA          |
| 400,001 – 500,000     | 0         | 0         | NA          |
| 500,001 – 600,000     | 0         | 0         | NA          |
| 600,001 – 700,000     | 0         | 0         | NA          |
| 700,001 – 800,000     | 0         | 0         | NA          |
| 800,001 – 900,000     | 1         | 1         | 100%        |
| 900,001 – 1,000,000   | 5         | 4         | 80%         |
| 1,000,001 – 1,250,000 | 9         | 7         | 78%         |
| 1,250,001 – 1,500,000 | 12        | 11        | 92%         |
| 1,500,001 – 1,750,000 | 10        | 4         | 40%         |
| 1,750,001 – 2,000,000 | 1         | 1         | 100%        |
| 2,000,001 – 2,250,000 | 6         | 1         | 17%         |
| 2,250,001 – 2,500,000 | 4         | 1         | 25%         |
| 2,500,001 – 2,750,000 | 1         | 0         | NA          |
| 2,750,001 – 3,000,000 | 0         | 0         | NA          |
| 3,000,001 – 3,500,000 | 2         | 0         | NA          |
| 3,500,001 – 4,000,000 | 1         | 0         | NA          |
| 4,000,001 & Greater   | 0         | 0         | NA          |
| <b>TOTAL*</b>         | <b>52</b> | <b>30</b> | <b>58%</b>  |

|                   |           |           |            |
|-------------------|-----------|-----------|------------|
| 2 Bedrooms & Less | 7         | 1         | 14%        |
| 3 to 4 Bedrooms   | 23        | 10        | 43%        |
| 5 to 6 Bedrooms   | 18        | 17        | 94%        |
| 7 Bedrooms & More | 4         | 2         | 50%        |
| <b>TOTAL*</b>     | <b>52</b> | <b>30</b> | <b>58%</b> |

| SnapStats®               | January     | February    | Variance |
|--------------------------|-------------|-------------|----------|
| Inventory                | 36          | 52          | 44%      |
| Solds                    | 21          | 30          | 43%      |
| Sale Price               | \$1,275,000 | \$1,308,000 | 3%       |
| Sale Price SQFT          | \$524       | \$524       | 0%       |
| Sale to List Price Ratio | 98%         | 107%        | 9%       |
| Days on Market           | 49          | 7           | -86%     |

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

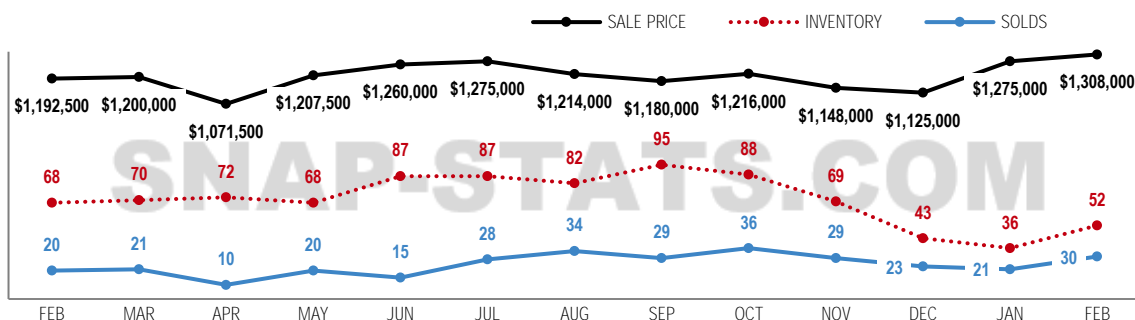
| SnapStats®        | Inventory | Sales     | Sales Ratio |
|-------------------|-----------|-----------|-------------|
| Brunette          | 0         | 0         | NA          |
| Connaught Heights | 5         | 2         | 40%         |
| Downtown          | 0         | 0         | NA          |
| Fraserview        | 0         | 1         | NA*         |
| GlenBrooke North  | 2         | 3         | 150%*       |
| Moody Park        | 5         | 1         | 20%         |
| North Arm         | 0         | 0         | NA          |
| Quay              | 0         | 0         | NA          |
| Queensborough     | 13        | 7         | 54%         |
| Queens Park       | 2         | 2         | 100%        |
| Sapperton         | 8         | 6         | 75%         |
| The Heights       | 8         | 4         | 50%         |
| Uptown            | 5         | 2         | 40%         |
| West End          | 4         | 2         | 50%         |
| <b>TOTAL*</b>     | <b>52</b> | <b>30</b> | <b>58%</b>  |

## Market Summary

- Market Type Indicator **NEW WESTMINSTER DETACHED**: Sellers Market at 58% Sales Ratio average (5.8 in 10 homes selling rate)
- Homes are selling on average 7% above list price
- Most Active Price Band\*\* \$1.25 mil to \$1.5 mil with average 92% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.5 mil to \$1.75 mil, Queensborough, The Heights and 3 to 4 bedroom properties
- Sellers Best Bet\*\* Selling homes in Sapperton and 5 to 6 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats®            | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000         | 0         | 0     | NA          |
| 100,001 – 200,000     | 1         | 0     | NA          |
| 200,001 – 300,000     | 3         | 3     | 100%        |
| 300,001 – 400,000     | 26        | 10    | 38%         |
| 400,001 – 500,000     | 40        | 27    | 68%         |
| 500,001 – 600,000     | 60        | 44    | 73%         |
| 600,001 – 700,000     | 40        | 21    | 53%         |
| 700,001 – 800,000     | 29        | 15    | 52%         |
| 800,001 – 900,000     | 24        | 7     | 29%         |
| 900,001 – 1,000,000   | 12        | 3     | 25%         |
| 1,000,001 – 1,250,000 | 13        | 2     | 15%         |
| 1,250,001 – 1,500,000 | 4         | 0     | NA          |
| 1,500,001 – 1,750,000 | 0         | 0     | NA          |
| 1,750,001 – 2,000,000 | 1         | 0     | NA          |
| 2,000,001 – 2,250,000 | 0         | 0     | NA          |
| 2,250,001 – 2,500,000 | 0         | 0     | NA          |
| 2,500,001 – 2,750,000 | 0         | 0     | NA          |
| 2,750,001 – 3,000,000 | 0         | 0     | NA          |
| 3,000,001 – 3,500,000 | 0         | 0     | NA          |
| 3,500,001 – 4,000,000 | 0         | 0     | NA          |
| 4,000,001 & Greater   | 0         | 0     | NA          |
| TOTAL*                | 253       | 132   | 52%         |

|                      |     |     |     |
|----------------------|-----|-----|-----|
| 0 to 1 Bedroom       | 67  | 29  | 43% |
| 2 Bedrooms           | 144 | 82  | 57% |
| 3 Bedrooms           | 36  | 18  | 50% |
| 4 Bedrooms & Greater | 6   | 3   | 50% |
| TOTAL*               | 253 | 132 | 52% |

| SnapStats®               | January   | February  | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory                | 269       | 253       | -6%      |
| Solds                    | 80        | 132       | 65%      |
| Sale Price               | \$560,000 | \$557,500 | 0%       |
| Sale Price SQFT          | \$586     | \$574     | -2%      |
| Sale to List Price Ratio | 100%      | 99%       | -1%      |
| Days on Market           | 22        | 12        | -45%     |

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

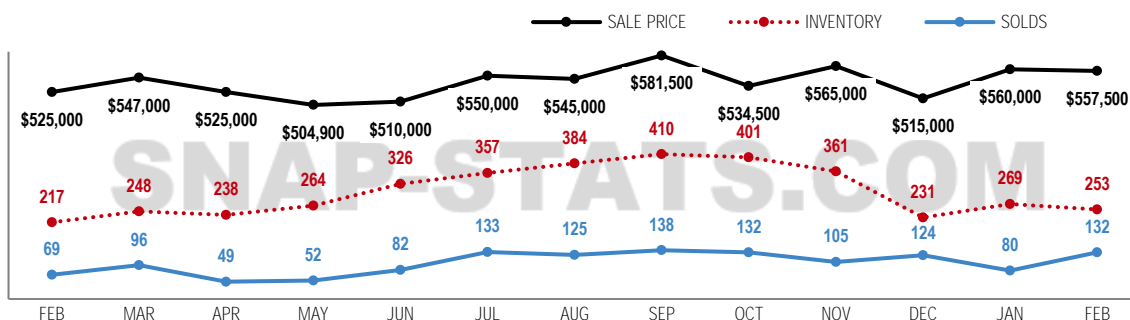
| SnapStats®        | Inventory | Sales | Sales Ratio |
|-------------------|-----------|-------|-------------|
| Brunette          | 0         | 0     | NA          |
| Connaught Heights | 0         | 0     | NA          |
| Downtown          | 65        | 27    | 42%         |
| Fraserview        | 42        | 21    | 50%         |
| GlenBrooke North  | 1         | 7     | 700%*       |
| Moody Park        | 0         | 0     | NA          |
| North Arm         | 0         | 0     | NA          |
| Quay              | 48        | 16    | 33%         |
| Queensborough     | 28        | 18    | 64%         |
| Queens Park       | 1         | 3     | 300%*       |
| Sapperton         | 17        | 7     | 41%         |
| The Heights       | 1         | 0     | NA          |
| Uptown            | 48        | 32    | 67%         |
| West End          | 2         | 1     | 50%         |
| TOTAL*            | 253       | 132   | 52%         |

## Market Summary

- Market Type Indicator **NEW WESTMINSTER ATTACHED**: Sellers Market at 52% Sales Ratio average (5.2 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$500,000 to \$600,000 with average 73% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1 mil to \$1.25 mil, Quay and up to 1 bedroom properties
- Sellers Best Bet\*\* Selling homes in Queensborough, Uptown and 2 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

| SnapStats®            | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000         | 0         | 0     | NA          |
| 100,001 – 200,000     | 0         | 0     | NA          |
| 200,001 – 300,000     | 0         | 0     | NA          |
| 300,001 – 400,000     | 0         | 0     | NA          |
| 400,001 – 500,000     | 0         | 0     | NA          |
| 500,001 – 600,000     | 0         | 0     | NA          |
| 600,001 – 700,000     | 0         | 0     | NA          |
| 700,001 – 800,000     | 1         | 1     | 100%        |
| 800,001 – 900,000     | 1         | 1     | 100%        |
| 900,001 – 1,000,000   | 8         | 2     | 25%         |
| 1,000,001 – 1,250,000 | 21        | 6     | 29%         |
| 1,250,001 – 1,500,000 | 26        | 34    | 131%*       |
| 1,500,001 – 1,750,000 | 29        | 30    | 103%*       |
| 1,750,001 – 2,000,000 | 28        | 15    | 54%         |
| 2,000,001 – 2,250,000 | 12        | 4     | 33%         |
| 2,250,001 – 2,500,000 | 25        | 5     | 20%         |
| 2,500,001 – 2,750,000 | 16        | 1     | 6%          |
| 2,750,001 – 3,000,000 | 23        | 2     | 9%          |
| 3,000,001 – 3,500,000 | 9         | 0     | NA          |
| 3,500,001 – 4,000,000 | 4         | 0     | NA          |
| 4,000,001 & Greater   | 1         | 0     | NA          |
| TOTAL*                | 204       | 101   | 50%         |

|                   |     |     |     |
|-------------------|-----|-----|-----|
| 2 Bedrooms & Less | 10  | 2   | 20% |
| 3 to 4 Bedrooms   | 80  | 37  | 46% |
| 5 to 6 Bedrooms   | 70  | 46  | 66% |
| 7 Bedrooms & More | 44  | 16  | 36% |
| TOTAL*            | 204 | 101 | 50% |

| SnapStats®               | January     | February    | Variance |
|--------------------------|-------------|-------------|----------|
| Inventory                | 171         | 204         | 19%      |
| Solds                    | 76          | 101         | 33%      |
| Sale Price               | \$1,509,000 | \$1,550,000 | 3%       |
| Sale Price SQFT          | \$506       | \$529       | 5%       |
| Sale to List Price Ratio | 103%        | 103%        | 0%       |
| Days on Market           | 13          | 8           | -38%     |

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

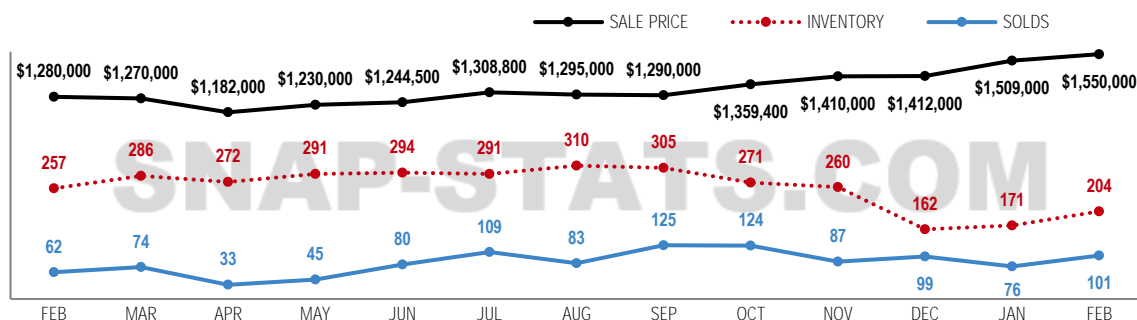
| SnapStats®         | Inventory | Sales | Sales Ratio |
|--------------------|-----------|-------|-------------|
| Burke Mountain     | 15        | 15    | 100%        |
| Canyon Springs     | 1         | 2     | 200%*       |
| Cape Horn          | 4         | 4     | 100%        |
| Central Coquitlam  | 31        | 22    | 71%         |
| Chineside          | 5         | 1     | 20%         |
| Coquitlam East     | 8         | 3     | 38%         |
| Coquitlam West     | 55        | 9     | 16%         |
| Eagle Ridge        | 3         | 0     | NA          |
| Harbour Chines     | 3         | 3     | 100%        |
| Harbour Place      | 3         | 2     | 67%         |
| Hockaday           | 1         | 1     | 100%        |
| Maillardville      | 27        | 5     | 19%         |
| Meadow Brook       | 3         | 3     | 100%        |
| New Horizons       | 8         | 3     | 38%         |
| North Coquitlam    | 1         | 0     | NA          |
| Park Ridge Estates | 0         | 0     | NA          |
| Ranch Park         | 10        | 6     | 60%         |
| River Springs      | 1         | 0     | NA          |
| Scott Creek        | 1         | 5     | 500%*       |
| Summitt View       | 0         | 0     | NA          |
| Upper Eagle Ridge  | 2         | 1     | 50%         |
| Westwood Plateau   | 22        | 16    | 73%         |
| Westwood Summit    | 0         | 0     | NA          |
| TOTAL*             | 204       | 101   | 50%         |

## Market Summary

- Market Type Indicator **COQUITLAM DETACHED**: Sellers Market at 50% Sales Ratio average (5 in 10 homes selling rate)
- Homes are selling on average 3% above list price
- Most Active Price Band\*\* \$1.25 mil to \$1.75 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2.5 mil to \$2.75 mil, Coquitlam West, Maillardville and up to 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Burke Mountain, Central Coquitlam, Westwood Plateau and 5 to 6 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



## Compliments of...

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snapstatsinfo@gmail.com





## Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats®            | Inventory  | Sales      | Sales Ratio |
|-----------------------|------------|------------|-------------|
| \$0 – 100,000         | 0          | 0          | NA          |
| 100,001 – 200,000     | 0          | 0          | NA          |
| 200,001 – 300,000     | 1          | 0          | NA          |
| 300,001 – 400,000     | 13         | 6          | 46%         |
| 400,001 – 500,000     | 31         | 31         | 100%        |
| 500,001 – 600,000     | 52         | 47         | 90%         |
| 600,001 – 700,000     | 57         | 47         | 82%         |
| 700,001 – 800,000     | 31         | 16         | 52%         |
| 800,001 – 900,000     | 17         | 15         | 88%         |
| 900,001 – 1,000,000   | 28         | 20         | 71%         |
| 1,000,001 – 1,250,000 | 20         | 19         | 95%         |
| 1,250,001 – 1,500,000 | 5          | 0          | NA          |
| 1,500,001 – 1,750,000 | 2          | 0          | NA          |
| 1,750,001 – 2,000,000 | 2          | 0          | NA          |
| 2,000,001 – 2,250,000 | 0          | 0          | NA          |
| 2,250,001 – 2,500,000 | 0          | 0          | NA          |
| 2,500,001 – 2,750,000 | 0          | 0          | NA          |
| 2,750,001 – 3,000,000 | 0          | 0          | NA          |
| 3,000,001 – 3,500,000 | 0          | 0          | NA          |
| 3,500,001 – 4,000,000 | 0          | 0          | NA          |
| 4,000,001 & Greater   | 0          | 0          | NA          |
| <b>TOTAL*</b>         | <b>259</b> | <b>201</b> | <b>78%</b>  |

|                      |            |            |            |
|----------------------|------------|------------|------------|
| 0 to 1 Bedroom       | 48         | 42         | 88%        |
| 2 Bedrooms           | 135        | 96         | 71%        |
| 3 Bedrooms           | 56         | 41         | 73%        |
| 4 Bedrooms & Greater | 20         | 22         | 110%*      |
| <b>TOTAL*</b>        | <b>259</b> | <b>201</b> | <b>78%</b> |

| SnapStats®               | January   | February  | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory                | 290       | 259       | -11%     |
| Solds                    | 142       | 201       | 42%      |
| Sale Price               | \$596,500 | \$645,000 | 8%       |
| Sale Price SQFT          | \$686     | \$691     | 1%       |
| Sale to List Price Ratio | 99%       | 101%      | 2%       |
| Days on Market           | 17        | 10        | -41%     |

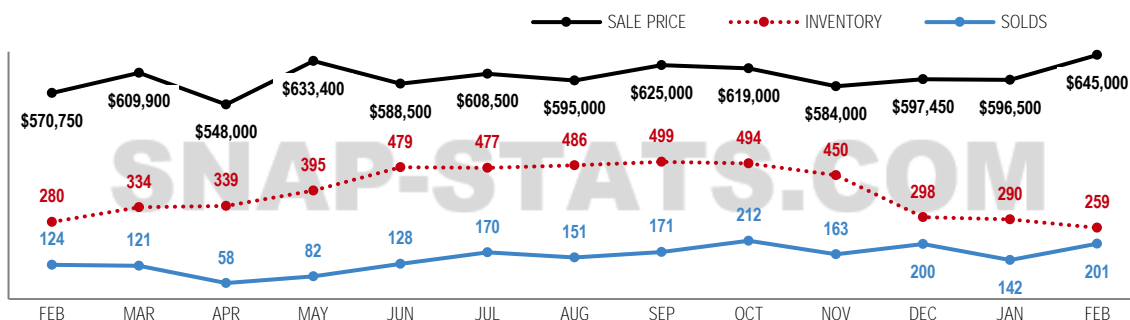
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **COQUITLAM ATTACHED**: Sellers Market at 78% Sales Ratio average (7.8 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average 100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$300,000 to \$400,000, Coquitlam Central / West / North and 2 to 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Burke Mountain, Maillardville, New Horizons and minimum 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

| SnapStats®            | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000         | 0         | 0     | NA          |
| 100,001 – 200,000     | 0         | 0     | NA          |
| 200,001 – 300,000     | 0         | 0     | NA          |
| 300,001 – 400,000     | 0         | 0     | NA          |
| 400,001 – 500,000     | 0         | 0     | NA          |
| 500,001 – 600,000     | 0         | 0     | NA          |
| 600,001 – 700,000     | 0         | 0     | NA          |
| 700,001 – 800,000     | 1         | 0     | NA          |
| 800,001 – 900,000     | 1         | 3     | 300%*       |
| 900,001 – 1,000,000   | 11        | 4     | 36%         |
| 1,000,001 – 1,250,000 | 15        | 17    | 113%*       |
| 1,250,001 – 1,500,000 | 22        | 20    | 91%         |
| 1,500,001 – 1,750,000 | 5         | 4     | 80%         |
| 1,750,001 – 2,000,000 | 2         | 2     | 100%        |
| 2,000,001 – 2,250,000 | 0         | 1     | NA*         |
| 2,250,001 – 2,500,000 | 2         | 0     | NA          |
| 2,500,001 – 2,750,000 | 0         | 0     | NA          |
| 2,750,001 – 3,000,000 | 0         | 0     | NA          |
| 3,000,001 – 3,500,000 | 0         | 0     | NA          |
| 3,500,001 – 4,000,000 | 0         | 0     | NA          |
| 4,000,001 & Greater   | 0         | 0     | NA          |
| TOTAL*                | 59        | 51    | 86%         |

|                   |    |    |       |
|-------------------|----|----|-------|
| 2 Bedrooms & Less | 1  | 2  | 200%* |
| 3 to 4 Bedrooms   | 38 | 30 | 79%   |
| 5 to 6 Bedrooms   | 16 | 14 | 88%   |
| 7 Bedrooms & More | 4  | 5  | 125%* |
| TOTAL*            | 59 | 51 | 86%   |

| SnapStats®               | January     | February    | Variance |
|--------------------------|-------------|-------------|----------|
| Inventory                | 47          | 59          | 26%      |
| Solds                    | 33          | 51          | 55%      |
| Sale Price               | \$1,190,000 | \$1,280,000 | 8%       |
| Sale Price SQFT          | \$548       | \$592       | 8%       |
| Sale to List Price Ratio | 108%        | 111%        | 3%       |
| Days on Market           | 8           | 8           | 0%       |

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

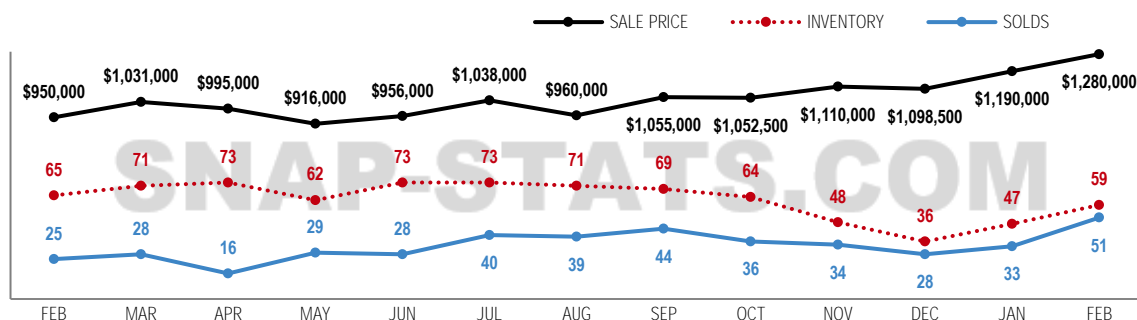
| SnapStats®             | Inventory | Sales | Sales Ratio |
|------------------------|-----------|-------|-------------|
| Birchland Manor        | 2         | 2     | 100%        |
| Central Port Coquitlam | 4         | 4     | 100%        |
| Citadel                | 5         | 6     | 120%*       |
| Glenwood               | 12        | 6     | 50%         |
| Lincoln Park           | 11        | 10    | 91%         |
| Lower Mary Hill        | 4         | 5     | 125%*       |
| Mary Hill              | 6         | 8     | 133%*       |
| Oxford Heights         | 5         | 2     | 40%         |
| Riverwood              | 5         | 6     | 120%*       |
| Woodland Acres         | 5         | 2     | 40%         |
| TOTAL*                 | 59        | 51    | 86%         |

## Market Summary

- Market Type Indicator **PORT COQUITLAM DETACHED**: Sellers Market at 86% Sales Ratio average (8.6 in 10 homes selling rate)
- Homes are selling on average 11% above list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$900,000 to \$1 mil, Glenwood and 3 to 4 bedroom properties
- Sellers Best Bet\*\* Selling homes in Lincoln Park, Mary Hill and 5 to 6 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats®            | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000         | 0         | 0     | NA          |
| 100,001 – 200,000     | 0         | 1     | NA*         |
| 200,001 – 300,000     | 2         | 1     | 50%         |
| 300,001 – 400,000     | 10        | 5     | 50%         |
| 400,001 – 500,000     | 17        | 22    | 129%*       |
| 500,001 – 600,000     | 29        | 15    | 52%         |
| 600,001 – 700,000     | 15        | 4     | 27%         |
| 700,001 – 800,000     | 7         | 8     | 114%*       |
| 800,001 – 900,000     | 4         | 5     | 125%*       |
| 900,001 – 1,000,000   | 3         | 3     | 100%        |
| 1,000,001 – 1,250,000 | 0         | 3     | NA*         |
| 1,250,001 – 1,500,000 | 0         | 0     | NA          |
| 1,500,001 – 1,750,000 | 0         | 0     | NA          |
| 1,750,001 – 2,000,000 | 0         | 0     | NA          |
| 2,000,001 – 2,250,000 | 0         | 0     | NA          |
| 2,250,001 – 2,500,000 | 0         | 0     | NA          |
| 2,500,001 – 2,750,000 | 0         | 0     | NA          |
| 2,750,001 – 3,000,000 | 0         | 0     | NA          |
| 3,000,001 – 3,500,000 | 0         | 0     | NA          |
| 3,500,001 – 4,000,000 | 0         | 0     | NA          |
| 4,000,001 & Greater   | 0         | 0     | NA          |
| TOTAL*                | 87        | 67    | 77%         |

|                      |    |    |     |
|----------------------|----|----|-----|
| 0 to 1 Bedroom       | 24 | 16 | 67% |
| 2 Bedrooms           | 44 | 34 | 77% |
| 3 Bedrooms           | 19 | 13 | 68% |
| 4 Bedrooms & Greater | 0  | 4  | NA* |
| TOTAL*               | 87 | 67 | 77% |

| SnapStats®               | January   | February  | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory                | 96        | 87        | -9%      |
| Solds                    | 52        | 67        | 29%      |
| Sale Price               | \$477,950 | \$521,800 | 9%       |
| Sale Price SQFT          | \$529     | \$517     | -2%      |
| Sale to List Price Ratio | 99%       | 101%      | 2%       |
| Days on Market           | 9         | 7         | -22%     |

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

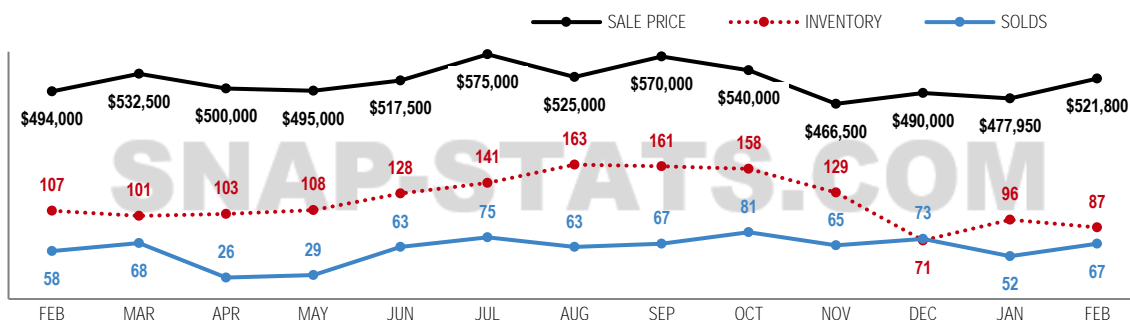
| SnapStats®             | Inventory | Sales | Sales Ratio |
|------------------------|-----------|-------|-------------|
| Birchland Manor        | 0         | 0     | NA          |
| Central Port Coquitlam | 61        | 35    | 57%         |
| Citadel                | 2         | 5     | 250%*       |
| Glenwood               | 18        | 12    | 67%         |
| Lincoln Park           | 0         | 1     | NA*         |
| Lower Mary Hill        | 0         | 0     | NA          |
| Mary Hill              | 0         | 3     | NA*         |
| Oxford Heights         | 0         | 0     | NA          |
| Riverwood              | 6         | 11    | 183%*       |
| Woodland Acres         | 0         | 0     | NA          |
| TOTAL*                 | 87        | 67    | 77%         |

## Market Summary

- Market Type Indicator **PORT COQUITLAM ATTACHED**: Sellers Market at 77% Sales Ratio average (7.7 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band\*\* \$400,000 to \$500,000 / \$700,000 to \$800,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$600,000 to \$700,000, Central Port Coquitlam, Glenwood and up to 1 / and 3 bedrooms
- Sellers Best Bet\*\* Selling homes in Riverwood and 2 bedrooms

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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### Price Band & Bedroom DETACHED HOUSES

| SnapStats®            | Inventory | Sales     | Sales Ratio |
|-----------------------|-----------|-----------|-------------|
| \$0 – 100,000         | 0         | 0         | NA          |
| 100,001 – 200,000     | 0         | 0         | NA          |
| 200,001 – 300,000     | 0         | 0         | NA          |
| 300,001 – 400,000     | 0         | 0         | NA          |
| 400,001 – 500,000     | 0         | 0         | NA          |
| 500,001 – 600,000     | 0         | 0         | NA          |
| 600,001 – 700,000     | 0         | 0         | NA          |
| 700,001 – 800,000     | 0         | 0         | NA          |
| 800,001 – 900,000     | 0         | 0         | NA          |
| 900,001 – 1,000,000   | 0         | 0         | NA          |
| 1,000,001 – 1,250,000 | 1         | 1         | 100%        |
| 1,250,001 – 1,500,000 | 7         | 7         | 100%        |
| 1,500,001 – 1,750,000 | 6         | 7         | 117%*       |
| 1,750,001 – 2,000,000 | 10        | 6         | 60%         |
| 2,000,001 – 2,250,000 | 2         | 0         | NA          |
| 2,250,001 – 2,500,000 | 4         | 1         | 25%         |
| 2,500,001 – 2,750,000 | 1         | 1         | 100%        |
| 2,750,001 – 3,000,000 | 8         | 1         | 13%         |
| 3,000,001 – 3,500,000 | 3         | 0         | NA          |
| 3,500,001 – 4,000,000 | 1         | 1         | 100%        |
| 4,000,001 & Greater   | 3         | 0         | NA          |
| <b>TOTAL*</b>         | <b>46</b> | <b>25</b> | <b>54%</b>  |

|                   |           |           |            |
|-------------------|-----------|-----------|------------|
| 2 Bedrooms & Less | 1         | 0         | NA         |
| 3 to 4 Bedrooms   | 23        | 12        | 52%        |
| 5 to 6 Bedrooms   | 17        | 12        | 71%        |
| 7 Bedrooms & More | 5         | 1         | 20%        |
| <b>TOTAL*</b>     | <b>46</b> | <b>25</b> | <b>54%</b> |

| SnapStats®               | January     | February    | Variance |
|--------------------------|-------------|-------------|----------|
| Inventory                | 33          | 46          | 39%      |
| Solds                    | 11          | 25          | 127%     |
| Sale Price               | \$1,708,000 | \$1,700,000 | 0%       |
| Sale Price SQFT          | \$429       | \$505       | 18%      |
| Sale to List Price Ratio | 101%        | 106%        | 5%       |
| Days on Market           | 69          | 8           | -88%     |

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

### Community DETACHED HOUSES

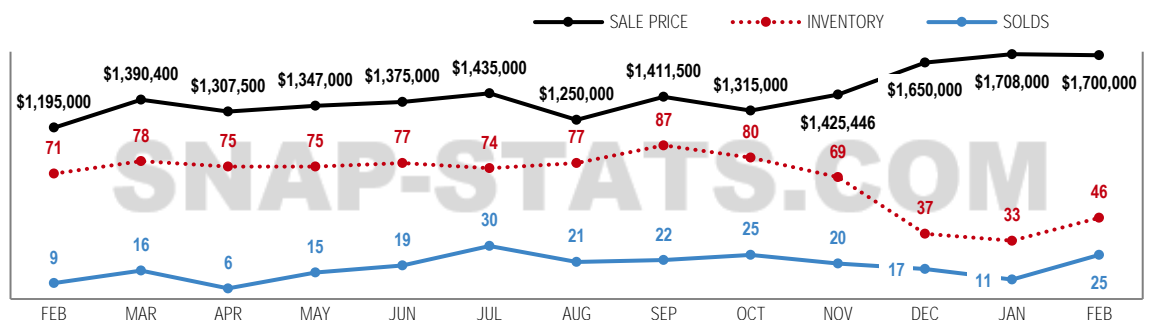
| SnapStats®        | Inventory | Sales     | Sales Ratio |
|-------------------|-----------|-----------|-------------|
| Anmore            | 9         | 3         | 33%         |
| Barber Street     | 2         | 1         | 50%         |
| Belcarra          | 3         | 1         | 33%         |
| College Park      | 12        | 4         | 33%         |
| Glenayre          | 0         | 3         | NA*         |
| Heritage Mountain | 1         | 3         | 300%*       |
| Heritage Woods    | 8         | 3         | 38%         |
| loco              | 0         | 0         | NA          |
| Mountain Meadows  | 0         | 0         | NA          |
| North Shore       | 3         | 3         | 100%        |
| Port Moody Centre | 8         | 4         | 50%         |
| <b>TOTAL*</b>     | <b>46</b> | <b>25</b> | <b>54%</b>  |

### Market Summary

- Market Type Indicator **PORT MOODY DETACHED**: Sellers Market at 54% Sales Ratio average (5.4 in 10 homes selling rate)
- Homes are selling on average 6% above list price
- Most Active Price Band\*\* \$1.75 mil to \$2 mil with average 60% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2.75 mil to \$3 mil, Anmore, College Park and 3 to 4 bedroom properties
- Sellers Best Bet\*\* Selling homes in Port Moody Centre and 5 to 6 bedroom properties

\*\*With minimum inventory of 10 in most instances

### 13 Month Market Trend



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### Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats®            | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000         | 0         | 0     | NA          |
| 100,001 – 200,000     | 0         | 0     | NA          |
| 200,001 – 300,000     | 0         | 1     | NA*         |
| 300,001 – 400,000     | 7         | 1     | 14%         |
| 400,001 – 500,000     | 3         | 5     | 167%*       |
| 500,001 – 600,000     | 8         | 8     | 100%        |
| 600,001 – 700,000     | 11        | 14    | 127%*       |
| 700,001 – 800,000     | 12        | 12    | 100%        |
| 800,001 – 900,000     | 5         | 8     | 160%*       |
| 900,001 – 1,000,000   | 8         | 3     | 38%         |
| 1,000,001 – 1,250,000 | 5         | 7     | 140%*       |
| 1,250,001 – 1,500,000 | 1         | 4     | 400%*       |
| 1,500,001 – 1,750,000 | 1         | 0     | NA          |
| 1,750,001 – 2,000,000 | 1         | 0     | NA          |
| 2,000,001 – 2,250,000 | 0         | 0     | NA          |
| 2,250,001 – 2,500,000 | 0         | 0     | NA          |
| 2,500,001 – 2,750,000 | 0         | 0     | NA          |
| 2,750,001 – 3,000,000 | 0         | 0     | NA          |
| 3,000,001 – 3,500,000 | 0         | 0     | NA          |
| 3,500,001 – 4,000,000 | 0         | 0     | NA          |
| 4,000,001 & Greater   | 0         | 0     | NA          |
| TOTAL*                | 62        | 63    | 102%*       |

|                      |    |    |       |
|----------------------|----|----|-------|
| 0 to 1 Bedroom       | 15 | 12 | 80%   |
| 2 Bedrooms           | 33 | 31 | 94%   |
| 3 Bedrooms           | 10 | 15 | 150%* |
| 4 Bedrooms & Greater | 4  | 5  | 125%* |
| TOTAL*               | 62 | 63 | 102%* |

| SnapStats®               | January   | February  | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory                | 80        | 62        | -23%     |
| Solds                    | 37        | 63        | 70%      |
| Sale Price               | \$659,900 | \$710,000 | 8%       |
| Sale Price SQFT          | \$741     | \$668     | -10%     |
| Sale to List Price Ratio | 100%      | 104%      | 4%       |
| Days on Market           | 17        | 8         | -53%     |

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

### Community CONDOS & TOWNHOMES

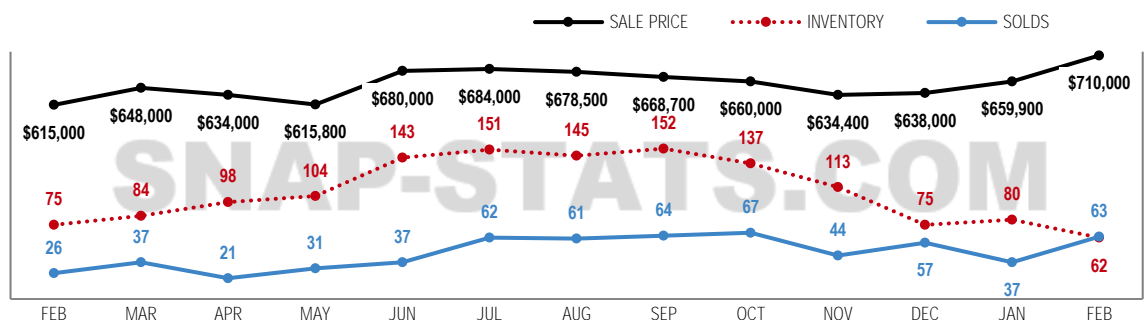
| SnapStats®        | Inventory | Sales | Sales Ratio |
|-------------------|-----------|-------|-------------|
| Anmore            | 0         | 0     | NA          |
| Barber Street     | 0         | 0     | NA          |
| Belcarra          | 0         | 0     | NA          |
| College Park      | 5         | 7     | 140%*       |
| Glenayre          | 0         | 0     | NA          |
| Heritage Mountain | 0         | 3     | NA*         |
| Heritage Woods    | 0         | 7     | NA*         |
| loco              | 0         | 0     | NA          |
| Mountain Meadows  | 0         | 0     | NA          |
| North Shore       | 5         | 5     | 100%        |
| Port Moody Centre | 52        | 41    | 79%         |
| TOTAL*            | 62        | 63    | 102%*       |

### Market Summary

- Market Type Indicator **PORT MOODY ATTACHED**: Sellers Market at 102% Sales Ratio average (10.2 in 10 homes selling rate)
- Homes are selling on average 4% above list price
- Most Active Price Band\*\* \$500,000 to \$900,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$900,000 to \$1 mil and up to 1 bedroom properties
- Sellers Best Bet\*\* Selling homes in Port Moody Centre and 3 bedroom properties

\*\*With minimum inventory of 10 in most instances

### 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

| SnapStats®            | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000         | 0         | 0     | NA          |
| 100,001 – 200,000     | 0         | 0     | NA          |
| 200,001 – 300,000     | 0         | 0     | NA          |
| 300,001 – 400,000     | 0         | 0     | NA          |
| 400,001 – 500,000     | 0         | 0     | NA          |
| 500,001 – 600,000     | 0         | 0     | NA          |
| 600,001 – 700,000     | 0         | 0     | NA          |
| 700,001 – 800,000     | 0         | 0     | NA          |
| 800,001 – 900,000     | 2         | 1     | 50%         |
| 900,001 – 1,000,000   | 3         | 3     | 100%        |
| 1,000,001 – 1,250,000 | 3         | 6     | 200%*       |
| 1,250,001 – 1,500,000 | 1         | 2     | 200%*       |
| 1,500,001 – 1,750,000 | 0         | 0     | NA          |
| 1,750,001 – 2,000,000 | 0         | 0     | NA          |
| 2,000,001 – 2,250,000 | 0         | 0     | NA          |
| 2,250,001 – 2,500,000 | 0         | 0     | NA          |
| 2,500,001 – 2,750,000 | 0         | 0     | NA          |
| 2,750,001 – 3,000,000 | 1         | 0     | NA          |
| 3,000,001 – 3,500,000 | 0         | 0     | NA          |
| 3,500,001 – 4,000,000 | 0         | 0     | NA          |
| 4,000,001 & Greater   | 0         | 0     | NA          |
| TOTAL*                | 10        | 12    | 120%*       |

|                   |    |    |       |
|-------------------|----|----|-------|
| 2 Bedrooms & Less | 0  | 0  | NA    |
| 3 to 4 Bedrooms   | 7  | 8  | 114%* |
| 5 to 6 Bedrooms   | 0  | 4  | NA*   |
| 7 Bedrooms & More | 3  | 0  | NA    |
| TOTAL*            | 10 | 12 | 120%* |

| SnapStats®               | January     | February    | Variance |
|--------------------------|-------------|-------------|----------|
| Inventory                | 10          | 10          | 0%       |
| Solds                    | 6           | 12          | 100%     |
| Sale Price               | \$1,106,250 | \$1,127,900 | 2%       |
| Sale Price SQFT          | \$466       | \$486       | 4%       |
| Sale to List Price Ratio | 109%        | 113%        | 4%       |
| Days on Market           | 13          | 6           | -54%     |

## Community DETACHED HOUSES

| SnapStats®      | Inventory | Sales | Sales Ratio |
|-----------------|-----------|-------|-------------|
| Central Meadows | 6         | 5     | 83%         |
| Mid Meadows     | 1         | 2     | 200%*       |
| North Meadows   | 0         | 0     | NA          |
| South Meadows   | 2         | 5     | 250%*       |
| West Meadows    | 1         | 0     | NA          |
| TOTAL*          | 10        | 12    | 120%*       |

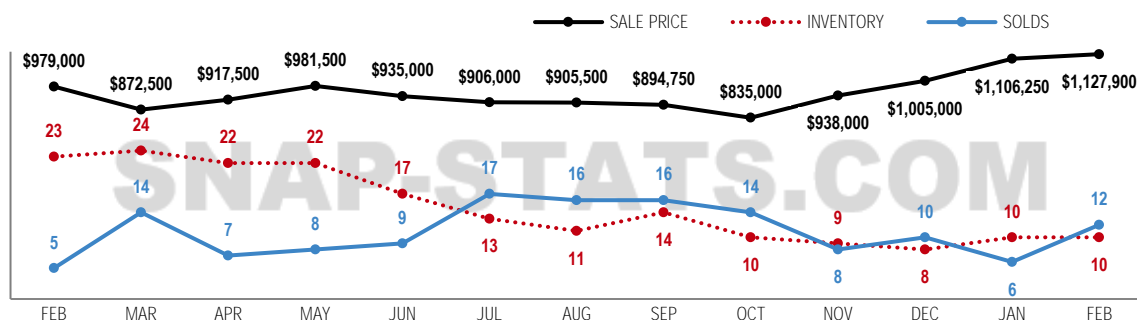
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **PITT MEADOWS DETACHED**: Sellers Market at 120% Sales Ratio average (12 in 10 homes selling rate)
- Homes are selling on average 13% above list price
- Most Active Price Band\*\* Insufficient data but with 6 sales \$1 mil to \$1.25 mil
- Buyers Best Bet\*\* Insufficient data
- Sellers Best Bet\*\* Selling homes with 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats®            | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000         | 0         | 0     | NA          |
| 100,001 – 200,000     | 0         | 0     | NA          |
| 200,001 – 300,000     | 0         | 0     | NA          |
| 300,001 – 400,000     | 0         | 2     | NA*         |
| 400,001 – 500,000     | 9         | 9     | 100%        |
| 500,001 – 600,000     | 8         | 8     | 100%        |
| 600,001 – 700,000     | 2         | 8     | 400%*       |
| 700,001 – 800,000     | 0         | 5     | NA*         |
| 800,001 – 900,000     | 0         | 0     | NA          |
| 900,001 – 1,000,000   | 0         | 0     | NA          |
| 1,000,001 – 1,250,000 | 0         | 0     | NA          |
| 1,250,001 – 1,500,000 | 0         | 1     | NA*         |
| 1,500,001 – 1,750,000 | 0         | 0     | NA          |
| 1,750,001 – 2,000,000 | 0         | 0     | NA          |
| 2,000,001 – 2,250,000 | 0         | 0     | NA          |
| 2,250,001 – 2,500,000 | 0         | 0     | NA          |
| 2,500,001 – 2,750,000 | 0         | 0     | NA          |
| 2,750,001 – 3,000,000 | 0         | 0     | NA          |
| 3,000,001 – 3,500,000 | 0         | 0     | NA          |
| 3,500,001 – 4,000,000 | 0         | 0     | NA          |
| 4,000,001 & Greater   | 0         | 0     | NA          |
| TOTAL*                | 19        | 33    | 174%*       |

|                      |    |    |       |
|----------------------|----|----|-------|
| 0 to 1 Bedroom       | 2  | 3  | 150%* |
| 2 Bedrooms           | 15 | 19 | 127%* |
| 3 Bedrooms           | 2  | 11 | 550%* |
| 4 Bedrooms & Greater | 0  | 0  | NA    |
| TOTAL*               | 19 | 33 | 174%* |

| SnapStats®               | January   | February  | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory                | 20        | 19        | -5%      |
| Solds                    | 11        | 33        | 200%     |
| Sale Price               | \$485,000 | \$575,000 | 19%      |
| Sale Price SQFT          | \$451     | \$470     | 4%       |
| Sale to List Price Ratio | 97%       | 105%      | 8%       |
| Days on Market           | 59        | 7         | -88%     |

## Community CONDOS & TOWNHOMES

| SnapStats®      | Inventory | Sales | Sales Ratio |
|-----------------|-----------|-------|-------------|
| Central Meadows | 9         | 11    | 122%*       |
| Mid Meadows     | 5         | 15    | 300%*       |
| North Meadows   | 3         | 0     | NA          |
| South Meadows   | 2         | 7     | 350%*       |
| West Meadows    | 0         | 0     | NA          |
| TOTAL*          | 19        | 33    | 174%*       |

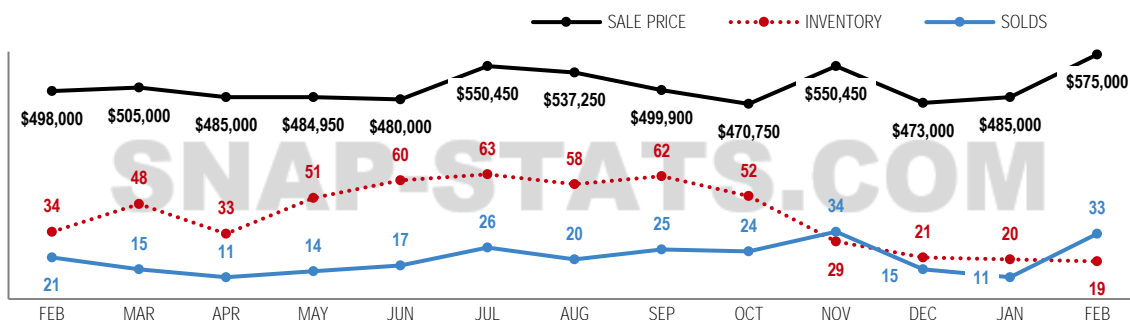
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **PITT MEADOWS ATTACHED**: Sellers Market at 174% Sales Ratio average (17.4 in 10 homes selling rate)
- Homes are selling on average 5% above list price
- Most Active Price Band\*\* \$400,000 to \$700,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Insufficient data
- Sellers Best Bet\*\* Selling homes in Central / Mid Meadows and up to 3 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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### Price Band & Bedroom DETACHED HOUSES

| SnapStats®            | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000         | 0         | 0     | NA          |
| 100,001 – 200,000     | 0         | 0     | NA          |
| 200,001 – 300,000     | 0         | 0     | NA          |
| 300,001 – 400,000     | 0         | 0     | NA          |
| 400,001 – 500,000     | 0         | 0     | NA          |
| 500,001 – 600,000     | 1         | 0     | NA          |
| 600,001 – 700,000     | 1         | 4     | 400%*       |
| 700,001 – 800,000     | 8         | 4     | 50%         |
| 800,001 – 900,000     | 23        | 28    | 122%*       |
| 900,001 – 1,000,000   | 20        | 24    | 120%*       |
| 1,000,001 – 1,250,000 | 26        | 46    | 177%*       |
| 1,250,001 – 1,500,000 | 35        | 26    | 74%         |
| 1,500,001 – 1,750,000 | 9         | 3     | 33%         |
| 1,750,001 – 2,000,000 | 9         | 3     | 33%         |
| 2,000,001 – 2,250,000 | 0         | 0     | NA          |
| 2,250,001 – 2,500,000 | 4         | 1     | 25%         |
| 2,500,001 – 2,750,000 | 1         | 0     | NA          |
| 2,750,001 – 3,000,000 | 2         | 0     | NA          |
| 3,000,001 – 3,500,000 | 1         | 0     | NA          |
| 3,500,001 – 4,000,000 | 1         | 0     | NA          |
| 4,000,001 & Greater   | 0         | 0     | NA          |
| TOTAL*                | 141       | 139   | 99%         |

|                   |     |     |       |
|-------------------|-----|-----|-------|
| 2 Bedrooms & Less | 6   | 9   | 150%* |
| 3 to 4 Bedrooms   | 64  | 81  | 127%* |
| 5 to 6 Bedrooms   | 59  | 42  | 71%   |
| 7 Bedrooms & More | 12  | 7   | 58%   |
| TOTAL*            | 141 | 139 | 99%   |

| SnapStats®               | January     | February    | Variance |
|--------------------------|-------------|-------------|----------|
| Inventory                | 109         | 141         | 29%      |
| Solds                    | 68          | 139         | 104%     |
| Sale Price               | \$1,020,000 | \$1,030,000 | 1%       |
| Sale Price SQFT          | \$444       | \$458       | 3%       |
| Sale to List Price Ratio | 107%        | 108%        | 1%       |
| Days on Market           | 8           | 7           | -13%     |

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

### Community DETACHED HOUSES

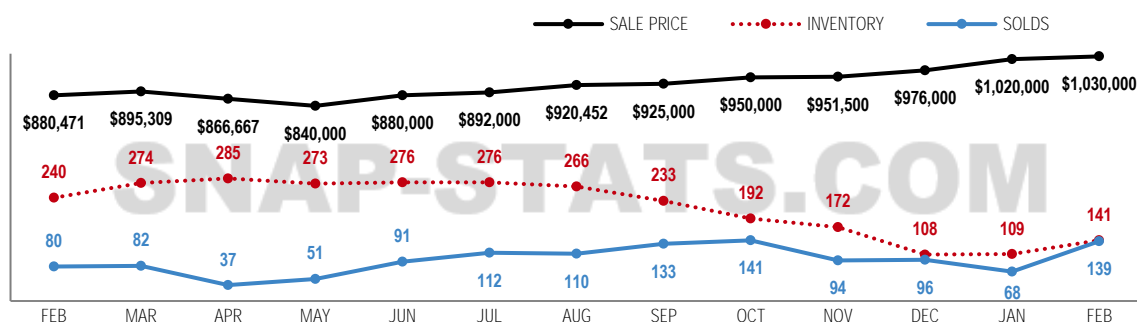
| SnapStats®       | Inventory | Sales | Sales Ratio |
|------------------|-----------|-------|-------------|
| Albion           | 13        | 14    | 108%*       |
| Cottonwood       | 23        | 14    | 61%         |
| East Central     | 17        | 29    | 171%*       |
| North            | 2         | 0     | NA          |
| Northeast        | 1         | 1     | 100%        |
| Northwest        | 8         | 8     | 100%        |
| Silver Valley    | 26        | 22    | 85%         |
| Southwest        | 17        | 14    | 82%         |
| Thornhill        | 5         | 6     | 120%*       |
| Websters Corners | 7         | 4     | 57%         |
| West Central     | 21        | 27    | 129%*       |
| Whonnock         | 1         | 0     | NA          |
| TOTAL*           | 141       | 139   | 99%         |

### Market Summary

- Market Type Indicator **MAPLE RIDGE DETACHED**: Sellers Market at 99% Sales Ratio average (9.9 in 10 homes selling rate)
- Homes are selling on average 8% above list price
- Most Active Price Band\*\* \$800,000 to \$1.25 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.5 mil to \$2 mil, Cottonwood and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in Albion, East Central, Northwest, West Central and up to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

### 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats®            | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000         | 0         | 0     | NA          |
| 100,001 – 200,000     | 1         | 0     | NA          |
| 200,001 – 300,000     | 9         | 4     | 44%         |
| 300,001 – 400,000     | 25        | 25    | 100%        |
| 400,001 – 500,000     | 22        | 24    | 109%*       |
| 500,001 – 600,000     | 28        | 17    | 61%         |
| 600,001 – 700,000     | 18        | 39    | 217%*       |
| 700,001 – 800,000     | 8         | 12    | 150%*       |
| 800,001 – 900,000     | 3         | 3     | 100%        |
| 900,001 – 1,000,000   | 1         | 0     | NA          |
| 1,000,001 – 1,250,000 | 1         | 0     | NA          |
| 1,250,001 – 1,500,000 | 0         | 0     | NA          |
| 1,500,001 – 1,750,000 | 0         | 0     | NA          |
| 1,750,001 – 2,000,000 | 0         | 0     | NA          |
| 2,000,001 – 2,250,000 | 0         | 0     | NA          |
| 2,250,001 – 2,500,000 | 0         | 0     | NA          |
| 2,500,001 – 2,750,000 | 0         | 0     | NA          |
| 2,750,001 – 3,000,000 | 0         | 0     | NA          |
| 3,000,001 – 3,500,000 | 0         | 0     | NA          |
| 3,500,001 – 4,000,000 | 0         | 0     | NA          |
| 4,000,001 & Greater   | 0         | 0     | NA          |
| TOTAL*                | 116       | 124   | 107%*       |

|                      |     |     |       |
|----------------------|-----|-----|-------|
| 0 to 1 Bedroom       | 23  | 17  | 74%   |
| 2 Bedrooms           | 60  | 45  | 75%   |
| 3 Bedrooms           | 28  | 56  | 200%* |
| 4 Bedrooms & Greater | 5   | 6   | 120%* |
| TOTAL*               | 116 | 124 | 107%* |

| SnapStats®               | January   | February  | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory                | 132       | 116       | -12%     |
| Solds                    | 99        | 124       | 25%      |
| Sale Price               | \$535,900 | \$542,450 | 1%       |
| Sale Price SQFT          | \$418     | \$439     | 5%       |
| Sale to List Price Ratio | 101%      | 105%      | 4%       |
| Days on Market           | 13        | 7         | -46%     |

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

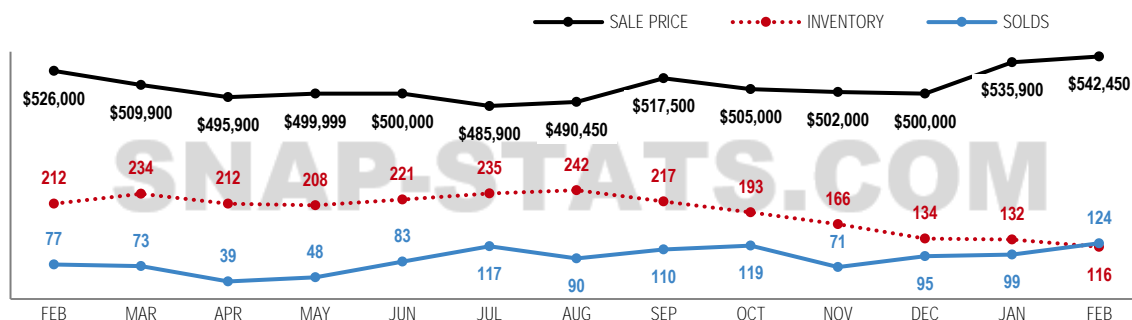
| SnapStats®       | Inventory | Sales | Sales Ratio |
|------------------|-----------|-------|-------------|
| Albion           | 6         | 5     | 83%         |
| Cottonwood       | 8         | 12    | 150%*       |
| East Central     | 54        | 70    | 130%*       |
| North            | 0         | 0     | NA          |
| Northeast        | 0         | 0     | NA          |
| Northwest        | 5         | 3     | 60%         |
| Silver Valley    | 6         | 8     | 133%*       |
| Southwest        | 3         | 3     | 100%        |
| Thornhill        | 0         | 1     | NA*         |
| Websters Corners | 0         | 0     | NA          |
| West Central     | 34        | 22    | 65%         |
| Whonnock         | 0         | 0     | NA          |
| TOTAL*           | 116       | 124   | 107%*       |

## Market Summary

- Market Type Indicator **MAPLE RIDGE ATTACHED**: Sellers Market at 107% Sales Ratio average (10.7 in 10 homes selling rate)
- Homes are selling on average 5% above list price
- Most Active Price Band\*\* \$300,000 to \$500,000 / \$600,000 to \$800,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$200,000 to \$300,000, West Central and up to 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Cottonwood, East Central, Silver Valley and 3 bedroom properties

\*\*With minimum inventory of 10 in most instances

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