

Everything you need to know about your Real Estate Market Today!

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SnapStats Publishing

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FRASER VALLEY EDITION

Surrey
South Surrey
White Rock
North Delta
Cloverdale
Langley
Abbotsford
Mission



Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	1	NA*
700,001 – 800,000	0	2	NA*
800,001 – 900,000	7	5	71%
900,001 – 1,000,000	26	13	50%
1,000,001 – 1,250,000	117	92	79%
1,250,001 – 1,500,000	183	170	93%
1,500,001 – 1,750,000	103	87	84%
1,750,001 – 2,000,000	77	40	52%
2,000,001 – 2,250,000	24	9	38%
2,250,001 – 2,500,000	34	4	12%
2,500,001 – 2,750,000	18	8	44%
2,750,001 – 3,000,000	18	0	NA
3,000,001 – 3,500,000	5	2	40%
3,500,001 – 4,000,000	2	0	NA
4,000,001 & Greater	5	0	NA
TOTAL*	619	433	70%

2 Bedrooms & Less	20	8	40%
3 to 4 Bedrooms	215	152	71%
5 to 6 Bedrooms	193	158	82%
7 Bedrooms & More	191	115	60%
TOTAL*	619	433	70%

SnapStats®	February	March	Variance
Inventory	434	619	43%
Solds	344	433	26%
Sale Price	\$1,292,738	\$1,389,000	7%
Sale Price SQFT	\$488	\$514	5%
Sale to List Price Ratio	103%	107%	4%
Days on Market	7	7	0%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

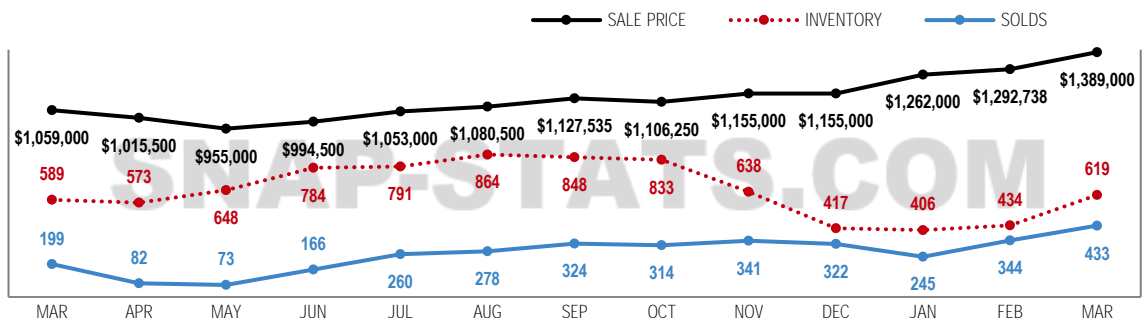
SnapStats®	Inventory	Sales	Sales Ratio
Bear Creek Green Timbers	45	38	84%
Bolivar Heights	49	34	69%
Bridgeview	11	5	45%
Cedar Hills	38	33	87%
East Newton	64	50	78%
Fleetwood Tynehead	66	60	91%
Fraser Heights	47	30	64%
Guildford	43	23	53%
Panorama Ridge	56	27	48%
Port Kells	1	0	NA
Queen Mary Park	43	29	67%
Royal Heights	14	6	43%
Sullivan Station	26	47	181%*
West Newton	45	35	78%
Whalley	71	16	23%
TOTAL*	619	433	70%

Market Summary

- Market Type Indicator **SURREY DETACHED**: Sellers Market at 70% Sales Ratio average (7 in 10 homes selling rate)
- Homes are selling on average 7% above list price
- Most Active Price Band** \$1.25 mil to \$1.5 mil with average 93% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.25 mil to \$2.5 mil, Bridgeview, Panorama Ridge, Royal Heights, Whalley and up to 2 bedrooms
- Sellers Best Bet** Selling homes in Fleetwood Tynehead, Sullivan Station and 5 to 6 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	30	14	47%
300,001 – 400,000	127	92	72%
400,001 – 500,000	176	129	73%
500,001 – 600,000	136	69	51%
600,001 – 700,000	97	77	79%
700,001 – 800,000	63	74	117%*
800,001 – 900,000	43	39	91%
900,001 – 1,000,000	6	7	117%*
1,000,001 – 1,250,000	1	2	200%*
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	679	503	74%

0 to 1 Bedroom	159	105	66%
2 Bedrooms	282	188	67%
3 Bedrooms	182	149	82%
4 Bedrooms & Greater	56	61	109%*
TOTAL*	679	503	74%

SnapStats®	February	March	Variance
Inventory	590	679	15%
Solds	452	503	11%
Sale Price	\$510,000	\$532,000	4%
Sale Price SQFT	\$416	\$460	11%
Sale to List Price Ratio	99%	103%	4%
Days on Market	10	8	-20%

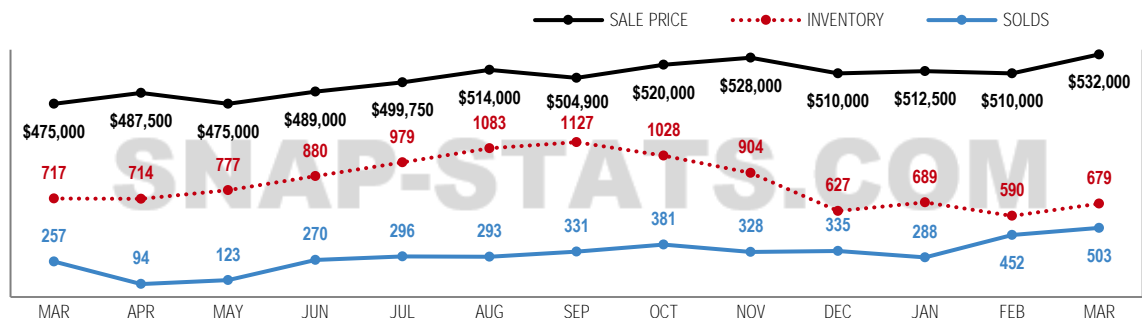
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **SURREY ATTACHED**: Sellers Market at 74% Sales Ratio average (7.4 in 10 homes selling rate)
- Homes are selling on average 3% above list price
- Most Active Price Band** \$700,000 to \$800,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$200,000 to \$300,000, Bolivar Heights, East Newton, Queen Mary Park and up to 2 bedrooms
- Sellers Best Bet** Selling homes in Fraser Heights, Guildford, Panorama Ridge, Sullivan Station and minimum 4 bedroom properties

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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	2	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	2	0	NA
1,000,001 – 1,250,000	23	14	61%
1,250,001 – 1,500,000	94	60	64%
1,500,001 – 1,750,000	69	60	87%
1,750,001 – 2,000,000	60	22	37%
2,000,001 – 2,250,000	27	26	96%
2,250,001 – 2,500,000	46	17	37%
2,500,001 – 2,750,000	24	11	46%
2,750,001 – 3,000,000	35	6	17%
3,000,001 – 3,500,000	26	5	19%
3,500,001 – 4,000,000	20	0	NA
4,000,001 & Greater	34	3	9%
TOTAL*	462	224	48%

2 Bedrooms & Less	27	6	22%
3 to 4 Bedrooms	229	125	55%
5 to 6 Bedrooms	168	73	43%
7 Bedrooms & More	38	20	53%
TOTAL*	462	224	48%

SnapStats®	February	March	Variance
Inventory	323	462	43%
Solds	206	224	9%
Sale Price	\$1,534,000	\$1,650,000	8%
Sale Price SQFT	\$514	\$539	5%
Sale to List Price Ratio	100%	103%	3%
Days on Market	10	8	-20%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Crescent Beach Ocean Park	77	31	40%
Elgin Chantrell	62	18	29%
Grandview	43	33	77%
Hazelmere	2	0	NA
King George Corridor	53	31	58%
Morgan Creek	33	17	52%
Pacific Douglas	23	17	74%
Sunnyside Park	48	23	48%
White Rock	121	54	45%
TOTAL*	462	224	48%

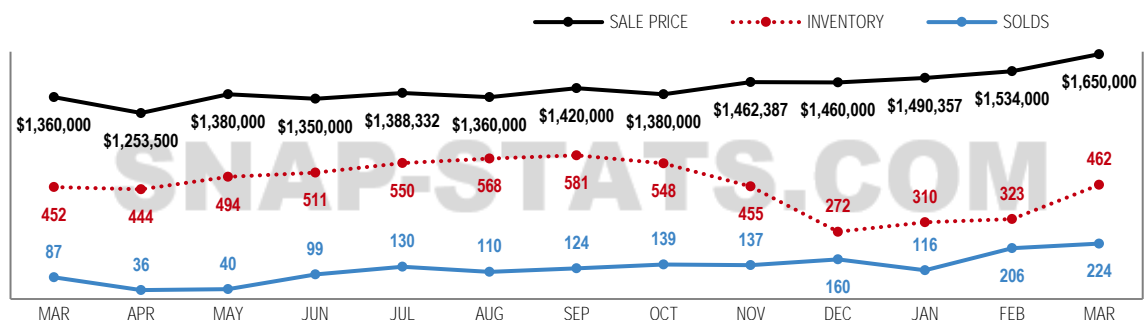
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Market Summary

- Market Type Indicator **S SURREY WHITE ROCK DETACHED**: Sellers Market at 48% Sales Ratio average (4.8 in 10 homes selling rate)
- Homes are selling on average 3% above list price
- Most Active Price Band** \$2 mil to \$2.25 mil with average 96% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes minimum \$4 mil, Elgin Chantrell and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Grandview, Pacific Douglas and 3 to 4 bedroom properties

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SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	1	1	100%
200,001 – 300,000	5	3	60%
300,001 – 400,000	17	16	94%
400,001 – 500,000	35	41	117%*
500,001 – 600,000	39	34	87%
600,001 – 700,000	32	47	147%*
700,001 – 800,000	44	47	107%*
800,001 – 900,000	38	53	139%*
900,001 – 1,000,000	24	21	88%
1,000,001 – 1,250,000	26	20	77%
1,250,001 – 1,500,000	15	3	20%
1,500,001 – 1,750,000	7	4	57%
1,750,001 – 2,000,000	6	3	50%
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	2	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	294	293	100%

0 to 1 Bedroom	30	27	90%
2 Bedrooms	175	139	79%
3 Bedrooms	57	77	135%*
4 Bedrooms & Greater	32	50	156%*
TOTAL*	294	293	100%

SnapStats®	February	March	Variance
Inventory	311	294	-5%
Solds	262	293	12%
Sale Price	\$653,000	\$723,000	11%
Sale Price SQFT	\$521	\$551	6%
Sale to List Price Ratio	101%	103%	2%
Days on Market	7	7	0%

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Community CONDOS & TOWNHOMES

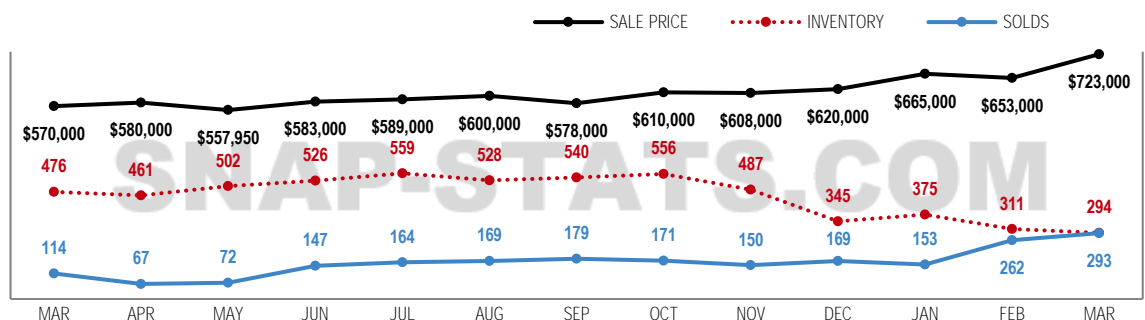
SnapStats®	Inventory	Sales	Sales Ratio
Crescent Beach Ocean Park	3	4	133%*
Elgin Chantrell	5	6	120%*
Grandview	56	90	161%*
Hazelmere	0	0	NA
King George Corridor	49	61	124%*
Morgan Creek	13	23	177%*
Pacific Douglas	7	15	214%*
Sunnyside Park	20	16	80%
White Rock	141	78	55%
TOTAL*	294	293	100%

Market Summary

- Market Type Indicator **S SURREY WHITE ROCK ATTACHED**: Sellers Market at 100% Sales Ratio average (10 in 10 homes selling rate)
- Homes are selling on average 3% above list price
- Most Active Price Band** \$600,000 to \$700,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, White Rock and 2 bedroom properties
- Sellers Best Bet** Selling homes in Grandview, King George Corridor, Morgan Creek, Pacific Douglas and minimum 3 bedrooms

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	1	2	200%*
900,001 – 1,000,000	13	1	8%
1,000,001 – 1,250,000	66	39	59%
1,250,001 – 1,500,000	57	43	75%
1,500,001 – 1,750,000	14	9	64%
1,750,001 – 2,000,000	17	2	12%
2,000,001 – 2,250,000	4	0	NA
2,250,001 – 2,500,000	5	3	60%
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	178	99	56%

2 Bedrooms & Less	3	3	100%
3 to 4 Bedrooms	86	52	60%
5 to 6 Bedrooms	70	37	53%
7 Bedrooms & More	19	7	37%
TOTAL*	178	99	56%

SnapStats®	February	March	Variance
Inventory	99	178	80%
Solds	62	99	60%
Sale Price	\$1,243,500	\$1,276,500	3%
Sale Price SQFT	\$556	\$559	1%
Sale to List Price Ratio	117%	107%	-9%
Days on Market	7	7	0%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Annieville	44	28	64%
Nordel	51	30	59%
Scottsdale	49	23	47%
Sunshine Hills Woods	34	18	53%
TOTAL*	178	99	56%

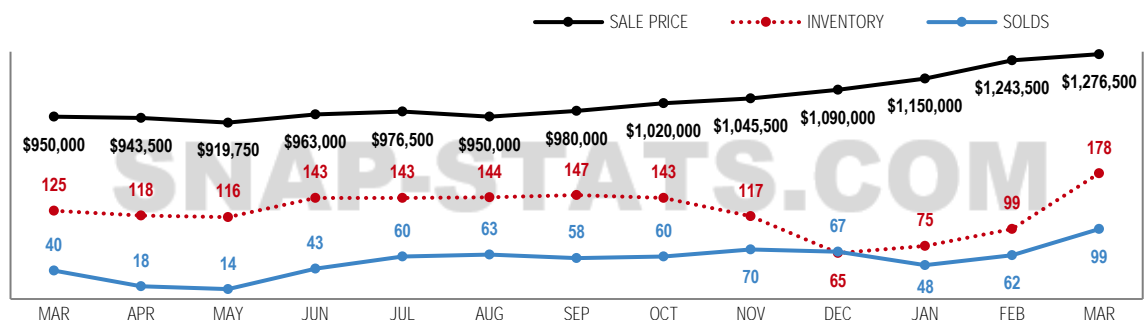
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **NORTH DELTA DETACHED**: Sellers Market at 56% Sales Ratio average (5.6 in 10 homes selling rate)
- Homes are selling on average 7% above list price
- Most Active Price Band** \$1.25 mil to \$1.5 mil with average 75% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$900,000 to \$1 mil, Scottsdale and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Annieville and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	1	1	100%
200,001 – 300,000	6	2	33%
300,001 – 400,000	4	2	50%
400,001 – 500,000	9	4	44%
500,001 – 600,000	15	9	60%
600,001 – 700,000	8	2	25%
700,001 – 800,000	4	8	200%*
800,001 – 900,000	3	2	67%
900,001 – 1,000,000	2	0	NA
1,000,001 – 1,250,000	0	1	NA*
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	52	31	60%

0 to 1 Bedroom	9	4	44%
2 Bedrooms	32	13	41%
3 Bedrooms	8	7	88%
4 Bedrooms & Greater	3	7	233%*
TOTAL*	52	31	60%

SnapStats®	February	March	Variance
Inventory	55	52	-5%
Solds	24	31	29%
Sale Price	\$624,500	\$585,000	-6%
Sale Price SQFT	\$457	\$634	39%
Sale to List Price Ratio	98%	101%	3%
Days on Market	10	16	60%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

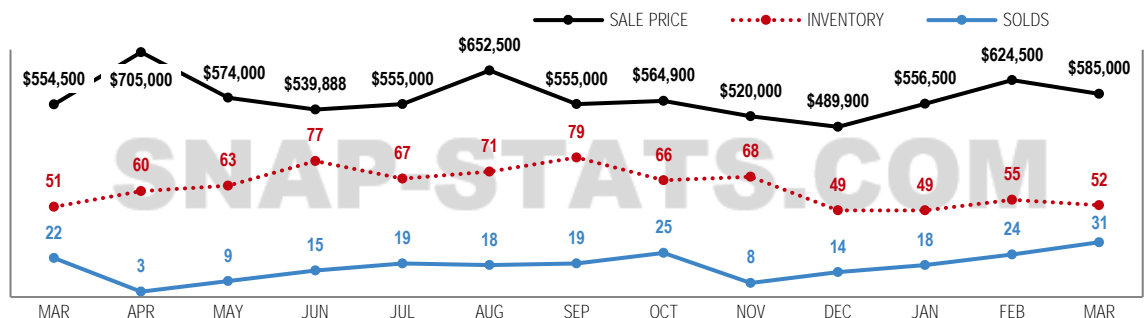
SnapStats®	Inventory	Sales	Sales Ratio
Annieville	17	9	53%
Nordel	8	3	38%
Scottsdale	24	12	50%
Sunshine Hills Woods	3	7	233%*
TOTAL*	52	31	60%

Market Summary

- Market Type Indicator **NORTH DELTA ATTACHED**: Sellers Market at 60% Sales Ratio average (6 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band** \$700,000 to \$800,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$600,000 to \$700,000, Nordel and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Annieville, Scottsdale and 3 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	1	0	NA
900,001 – 1,000,000	7	1	14%
1,000,001 – 1,250,000	21	25	119%*
1,250,001 – 1,500,000	56	68	121%*
1,500,001 – 1,750,000	12	7	58%
1,750,001 – 2,000,000	3	5	167%*
2,000,001 – 2,250,000	1	5	500%*
2,250,001 – 2,500,000	6	1	17%
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	1	1	100%
3,000,001 – 3,500,000	2	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	110	113	103%*

2 Bedrooms & Less	4	2	50%
3 to 4 Bedrooms	37	52	141%*
5 to 6 Bedrooms	45	46	102%*
7 Bedrooms & More	24	13	54%
TOTAL*	110	113	103%*

SnapStats®	February	March	Variance
Inventory	76	110	45%
Solds	93	113	22%
Sale Price	\$1,309,000	\$1,345,000	3%
Sale Price SQFT	\$464	\$516	11%
Sale to List Price Ratio	109%	108%	-1%
Days on Market	6	7	17%

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Community DETACHED HOUSES

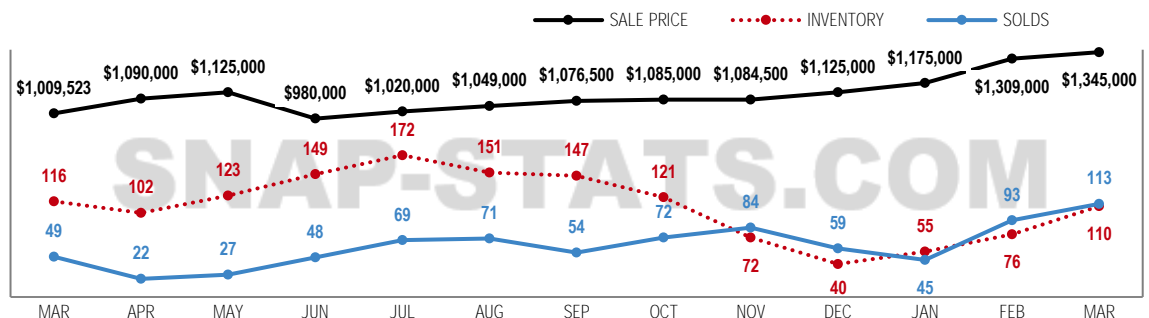
SnapStats®	Inventory	Sales	Sales Ratio
Clayton	33	29	88%
Cloverdale	77	84	109%*
Serpentine	0	0	NA
TOTAL*	110	113	103%*

Market Summary

- Market Type Indicator **CLOVERDALE DETACHED**: Sellers Market at 103% Sales Ratio average (10.3 in 10 homes selling rate)
- Homes are selling on average 8% above list price
- Most Active Price Band** \$1 mil to \$1.5 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.5 mil to \$1.75 mil, Clayton and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Cloverdale and 3 to 6 bedroom properties

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SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	2	2	100%
300,001 – 400,000	10	16	160%*
400,001 – 500,000	19	14	74%
500,001 – 600,000	11	9	82%
600,001 – 700,000	28	38	136%*
700,001 – 800,000	14	36	257%*
800,001 – 900,000	2	6	300%*
900,001 – 1,000,000	0	2	NA*
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	86	123	143%*

0 to 1 Bedroom	11	19	173%*
2 Bedrooms	36	43	119%*
3 Bedrooms	36	50	139%*
4 Bedrooms & Greater	3	11	367%*
TOTAL*	86	123	143%*

SnapStats®	February	March	Variance
Inventory	69	86	25%
Solds	128	123	-4%
Sale Price	\$646,000	\$660,000	2%
Sale Price SQFT	\$453	\$475	5%
Sale to List Price Ratio	105%	106%	1%
Days on Market	7	7	0%

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Community CONDOS & TOWNHOMES

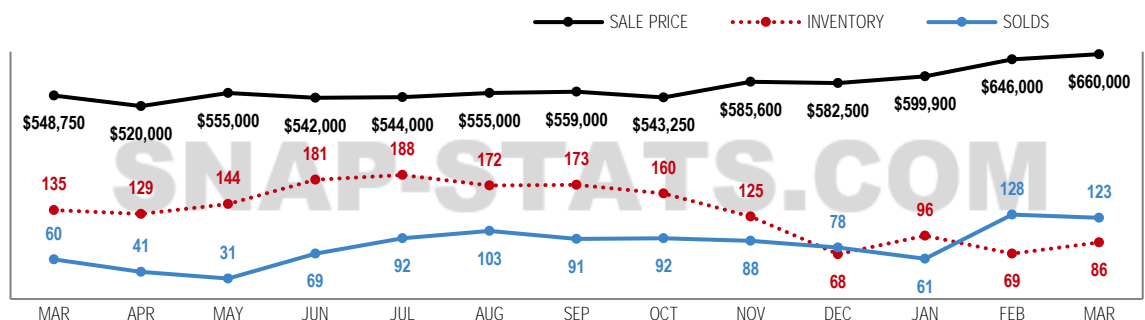
SnapStats®	Inventory	Sales	Sales Ratio
Clayton	55	69	125%*
Cloverdale	31	54	174%*
Serpentine	0	0	NA
TOTAL*	86	123	143%*

Market Summary

- Market Type Indicator **CLOVERDALE ATTACHED**: Sellers Market at 143% Sales Ratio average (14.3 in 10 homes selling rate)
- Homes are selling on average 6% above list price
- Most Active Price Band** \$700,000 to \$800,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$400,000 to \$500,000
- Sellers Best Bet** Selling homes in Clayton, Cloverdale and all bedroom properties

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13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	1	0	NA
200,001 – 300,000	2	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	2	1	50%
800,001 – 900,000	6	7	117%*
900,001 – 1,000,000	21	22	105%*
1,000,001 – 1,250,000	56	55	98%
1,250,001 – 1,500,000	64	72	113%*
1,500,001 – 1,750,000	23	31	135%*
1,750,001 – 2,000,000	20	10	50%
2,000,001 – 2,250,000	10	2	20%
2,250,001 – 2,500,000	12	9	75%
2,500,001 – 2,750,000	2	1	50%
2,750,001 – 3,000,000	5	1	20%
3,000,001 – 3,500,000	5	1	20%
3,500,001 – 4,000,000	5	0	NA
4,000,001 & Greater	8	2	25%
TOTAL*	242	214	88%

2 Bedrooms & Less	11	7	64%
3 to 4 Bedrooms	109	116	106%*
5 to 6 Bedrooms	98	84	86%
7 Bedrooms & More	24	7	29%
TOTAL*	242	214	88%

SnapStats®	February	March	Variance
Inventory	159	242	52%
Solds	122	214	75%
Sale Price	\$1,290,000	\$1,305,000	1%
Sale Price SQFT	\$519	\$538	4%
Sale to List Price Ratio	108%	104%	-4%
Days on Market	6	7	17%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Aldergrove	21	23	110%*
Brookwood	41	37	90%
Campbell Valley	11	2	18%
County Line Glen Valley	0	1	NA*
Fort Langley	16	9	56%
Langley City	41	40	98%
Murrayville	13	15	115%*
Otter District	0	4	NA*
Salmon River	13	7	54%
Walnut Grove	28	33	118%*
Willoughby Heights	58	43	74%
TOTAL*	242	214	88%

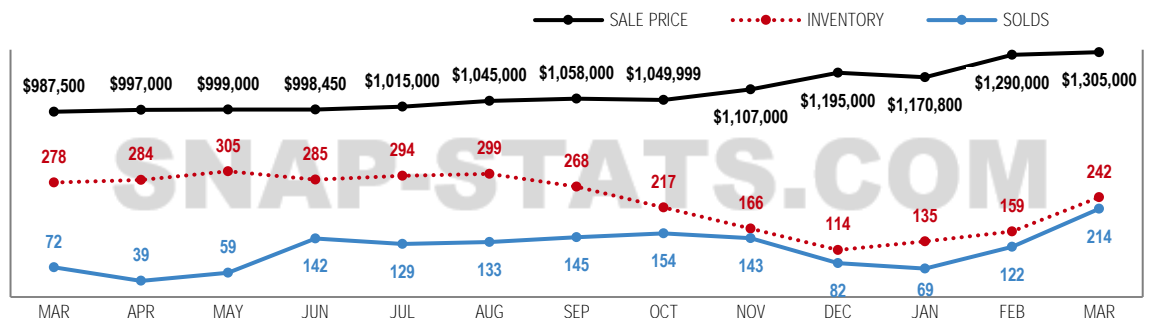
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **LANGLEY DETACHED**: Sellers Market at 88% Sales Ratio average (8.8 in 10 homes selling rate)
- Homes are selling on average 4% above list price
- Most Active Price Band** \$1.5 mil to \$1.75 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2 mil to \$2.25 mil, Campbell Valley and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Aldergrove, Brookwood, Langley City, Murrayville, Walnut Grove and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	3	5	167%*
300,001 – 400,000	65	62	95%
400,001 – 500,000	83	79	95%
500,001 – 600,000	84	66	79%
600,001 – 700,000	77	69	90%
700,001 – 800,000	67	58	87%
800,001 – 900,000	22	33	150%*
900,001 – 1,000,000	8	4	50%
1,000,001 – 1,250,000	5	4	80%
1,250,001 – 1,500,000	2	2	100%
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	1	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	417	382	92%

0 to 1 Bedroom	73	59	81%
2 Bedrooms	183	173	95%
3 Bedrooms	136	126	93%
4 Bedrooms & Greater	25	24	96%
TOTAL*	417	382	92%

SnapStats®	February	March	Variance
Inventory	414	417	1%
Solds	378	382	1%
Sale Price	\$575,400	\$555,950	-3%
Sale Price SQFT	\$463	\$481	4%
Sale to List Price Ratio	103%	103%	0%
Days on Market	7	7	0%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

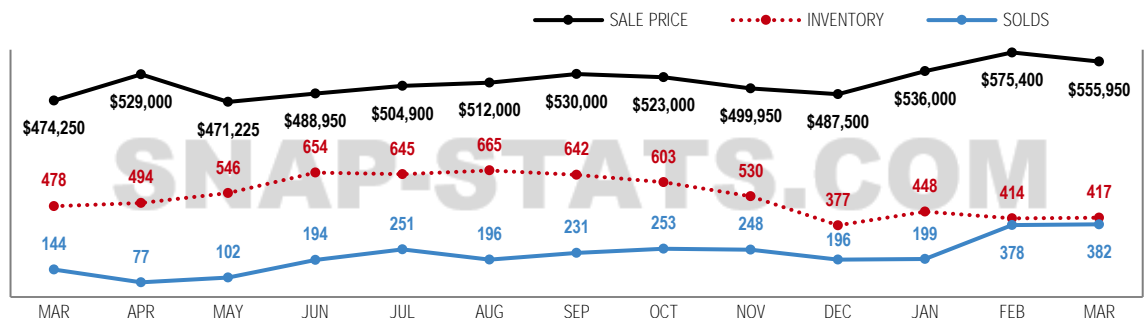
SnapStats®	Inventory	Sales	Sales Ratio
Aldergrove	11	12	109%*
Brookwood	0	0	NA
Campbell Valley	0	0	NA
County Line Glen Valley	0	0	NA
Fort Langley	6	2	33%
Langley City	105	114	109%*
Murrayville	13	27	208%*
Otter District	0	0	NA
Salmon River	2	3	150%*
Walnut Grove	27	36	133%*
Willoughby Heights	253	188	74%
TOTAL*	417	382	92%

Market Summary

- Market Type Indicator **LANGLEY ATTACHED**: Sellers Market at 92% Sales Ratio average (9.2 in 10 homes selling rate)
- Homes are selling on average 3% above list price
- Most Active Price Band** \$800,000 to \$900,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$900,000 to \$1 mil, Willoughby Heights and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in Aldergrove, Langley City, Murrayville, Walnut Grove and minimum 2 bedroom properties

**With minimum inventory of 10 in most instances

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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	5	8	160%*
800,001 – 900,000	40	18	45%
900,001 – 1,000,000	47	58	123%*
1,000,001 – 1,250,000	65	100	154%*
1,250,001 – 1,500,000	40	37	93%
1,500,001 – 1,750,000	19	18	95%
1,750,001 – 2,000,000	13	3	23%
2,000,001 – 2,250,000	2	0	NA
2,250,001 – 2,500,000	2	1	50%
2,500,001 – 2,750,000	3	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	237	243	103%*

2 Bedrooms & Less	5	6	120%*
3 to 4 Bedrooms	110	111	101%*
5 to 6 Bedrooms	100	113	113%*
7 Bedrooms & More	22	13	59%
TOTAL*	237	243	103%*

SnapStats®	February	March	Variance
Inventory	153	237	55%
Solds	177	243	37%
Sale Price	\$1,040,000	\$1,090,000	5%
Sale Price SQFT	\$404	\$427	6%
Sale to List Price Ratio	109%	110%	1%
Days on Market	7	7	0%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

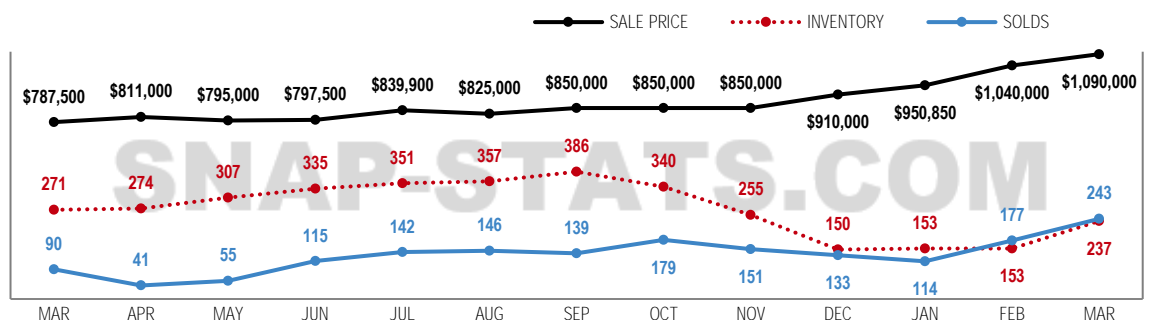
SnapStats®	Inventory	Sales	Sales Ratio
Abbotsford East	88	90	102%*
Abbotsford West	75	69	92%
Aberdeen	13	19	146%*
Bradner	0	0	NA
Central Abbotsford	47	48	102%*
Matsqui	1	0	NA
Poplar	7	12	171%*
Sumas Mountain	6	5	83%
Sumas Prairie	0	0	NA
TOTAL*	237	243	103%*

Market Summary

- Market Type Indicator **ABBOTSFORD DETACHED**: Sellers Market at 103% Sales Ratio average (10.3 in 10 homes selling rate)
- Homes are selling on average 10% above list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.75 mil to \$2 mil, Abbotsford West and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Abbotsford East, Aberdeen, Central Abbotsford, Poplar and 3 to 6 bedroom properties

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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	7	11	157%*
200,001 – 300,000	55	42	76%
300,001 – 400,000	57	62	109%*
400,001 – 500,000	45	36	80%
500,001 – 600,000	41	41	100%
600,001 – 700,000	36	34	94%
700,001 – 800,000	7	12	171%*
800,001 – 900,000	2	3	150%*
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	250	241	96%

0 to 1 Bedroom	24	37	154%*
2 Bedrooms	162	126	78%
3 Bedrooms	43	52	121%*
4 Bedrooms & Greater	21	26	124%*
TOTAL*	250	241	96%

SnapStats®	February	March	Variance
Inventory	245	250	2%
Solds	198	241	22%
Sale Price	\$432,500	\$411,500	-5%
Sale Price SQFT	\$364	\$378	4%
Sale to List Price Ratio	101%	103%	2%
Days on Market	11	7	-36%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

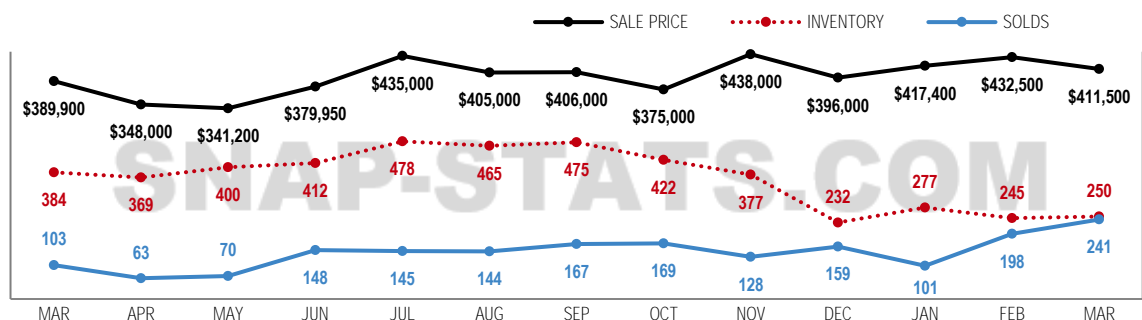
SnapStats®	Inventory	Sales	Sales Ratio
Abbotsford East	16	35	219%*
Abbotsford West	102	73	72%
Aberdeen	5	4	80%
Bradner	0	0	NA
Central Abbotsford	119	121	102%*
Matsqui	0	0	NA
Poplar	8	8	100%
Sumas Mountain	0	0	NA
Sumas Prairie	0	0	NA
TOTAL*	250	241	96%

Market Summary

- Market Type Indicator **ABBOTSFORD ATTACHED**: Sellers Market at 96% Sales Ratio average (9.6 in 10 homes selling rate)
- Homes are selling on average 3% above list price
- Most Active Price Band** \$700,000 to \$800,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$200,000 to \$300,000, Abbotsford West and 2 bedroom properties
- Sellers Best Bet** Selling homes in Abbotsford East / Central, Poplar and up to 1 / minimum 3 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	1	1	100%
600,001 – 700,000	6	5	83%
700,001 – 800,000	15	12	80%
800,001 – 900,000	21	23	110%*
900,001 – 1,000,000	11	31	282%*
1,000,001 – 1,250,000	16	6	38%
1,250,001 – 1,500,000	10	8	80%
1,500,001 – 1,750,000	3	2	67%
1,750,001 – 2,000,000	2	1	50%
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	1	NA*
2,500,001 – 2,750,000	3	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	91	90	99%

2 Bedrooms & Less	4	5	125%*
3 to 4 Bedrooms	48	56	117%*
5 to 6 Bedrooms	30	25	83%
7 Bedrooms & More	9	4	44%
TOTAL*	91	90	99%

SnapStats®	February	March	Variance
Inventory	52	91	75%
Solds	80	90	13%
Sale Price	\$905,250	\$917,500	1%
Sale Price SQFT	\$363	\$400	10%
Sale to List Price Ratio	107%	110%	3%
Days on Market	7	7	0%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

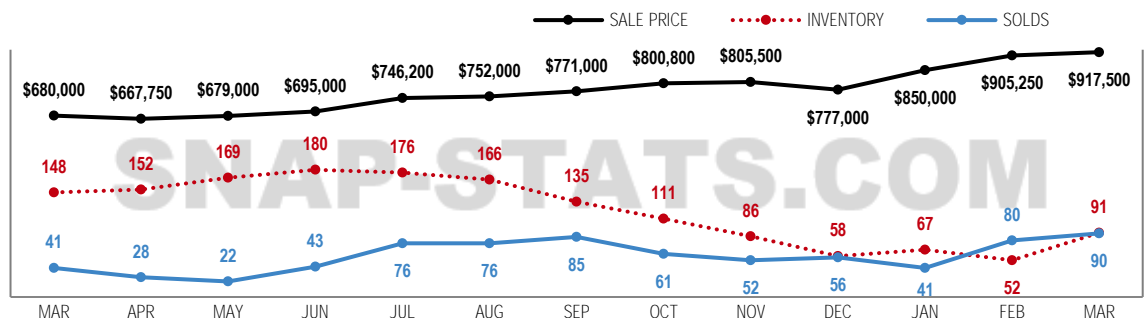
SnapStats®	Inventory	Sales	Sales Ratio
Dewdney Deroche	1	1	100%
Durieu	2	0	NA
Hatzic	5	10	200%*
Hemlock	2	0	NA
Lake Errock	2	3	150%*
Mission	73	72	99%
Mission West	4	4	100%
Stave Falls	0	0	NA
Steelhead	2	0	NA
TOTAL*	91	90	99%

Market Summary

- Market Type Indicator **MISSION DETACHED**: Sellers Market at 99% Sales Ratio average (9.9 in 10 homes selling rate)
- Homes are selling on average 10% above list price
- Most Active Price Band** \$900,000 to \$1 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1 mil to \$1.25 mil and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Hatzic, Mission and up to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	1	0	NA
200,001 – 300,000	3	3	100%
300,001 – 400,000	2	3	150%*
400,001 – 500,000	5	2	40%
500,001 – 600,000	1	2	200%*
600,001 – 700,000	0	1	NA*
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	12	11	92%

0 to 1 Bedroom	3	1	33%
2 Bedrooms	5	7	140%*
3 Bedrooms	4	3	75%
4 Bedrooms & Greater	0	0	NA
TOTAL*	12	11	92%

SnapStats®	February	March	Variance
Inventory	10	12	20%
Solds	13	11	-15%
Sale Price	\$325,000	\$370,000	14%
Sale Price SQFT	\$310	\$334	8%
Sale to List Price Ratio	100%	100%	0%
Days on Market	6	9	50%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

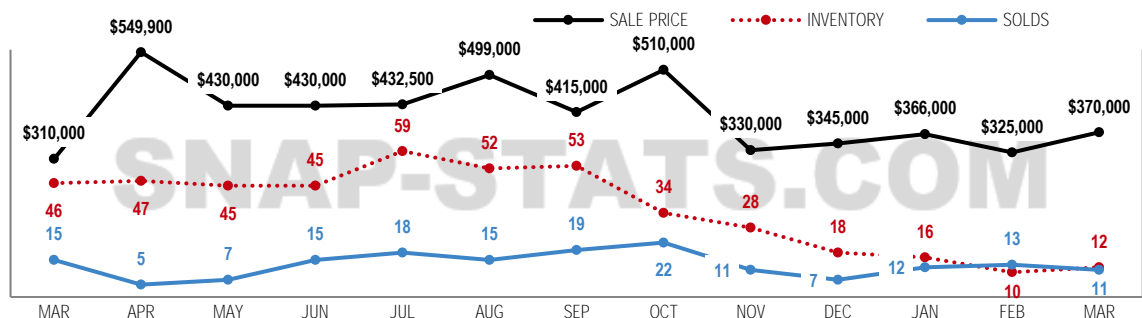
SnapStats®	Inventory	Sales	Sales Ratio
Dewdney Deroche	0	0	NA
Durieu	0	0	NA
Hatzic	0	0	NA
Hemlock	4	1	25%
Lake Errock	0	0	NA
Mission	8	10	125%*
Mission West	0	0	NA
Stave Falls	0	0	NA
Steelhead	0	0	NA
TOTAL*	12	11	92%

Market Summary

- Market Type Indicator **MISSION ATTACHED**: Sellers Market at 92% Sales Ratio average (9.2 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** Insufficient data but with 6 sales \$200,000 to \$400,000 price band
- Buyers Best Bet** Insufficient data
- Sellers Best Bet** Selling homes in Mission

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13 Month Market Trend



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