Everything you need to know about your Real Estate Market Today!

Compliments of: SnapStats Publishing

604.229.0521 snapstatsinfo@gmail.com snap-stats.com

SnapStats Publishing Company

1838 West 1 Avenue Vancouver, BC V6J 1G5



SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	4	1	25%
1,500,001 – 1,750,000	10	9	90%
1,750,001 – 2,000,000	24	12	50%
2,000,001 - 2,250,000	11	6	55%
2,250,001 - 2,500,000	20	5	25%
2,500,001 – 2,750,000	16	5	31%
2,750,001 - 3,000,000	16	3	19%
3,000,001 - 3,500,000	16	4	25%
3,500,001 - 4,000,000	14	0	NA
4,000,001 - 4,500,000	1	0	NA
4,500,001 - 5,000,000	5	1	20%
5,000,001 – 5,500,000	2	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	1	0	NA
TOTAL*	140	46	33%
2 Bedrooms & Less	4	1	25%
3 to 4 Bedrooms	29	13	45%
5 to 6 Bedrooms	61	22	36%
7 Bedrooms & More	46	10	22%
TOTAL*	140	46	33%

SnapStats®	December	January	Variance
Inventory	120	140	17%
Solds	81	46	-43%
Sale Price	\$2,008,000	\$2,062,500	3%
Sale Price SQFT	\$700	\$772	10%
Sale to List Price Ratio	106%	103%	-3%
Days on Market	10	23	130%

Community DETACHED HOUSES

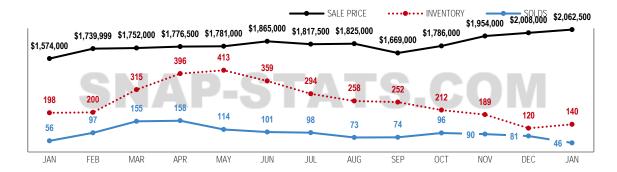
SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	2	1	50%
Brentwood Park	3	0	NA
Buckingham Heights	4	1	25%
Burnaby Hospital	2	4	200%*
Burnaby Lake	6	2	33%
Cariboo	0	0	NA
Capitol Hill	11	3	27%
Central	2	0	NA
Central Park	2	0	NA
Deer Lake	5	1	20%
Deer Lake Place	2	1	50%
East Burnaby	5	1	20%
Edmonds	2	1	50%
Forest Glen	8	2	25%
Forest Hills	1	1	100%
Garden Village	2	3	150%*
Government Road	4	1	25%
Greentree Village	0	0	NA
Highgate	4	1	25%
Metrotown	4	0	NA
Montecito	3	2	67%
Oakdale	0	1	NA*
Oaklands	0	0	NA
Parkcrest	8	2	25%
Simon Fraser Hills	0	0	NA
Simon Fraser University SFU	2	0	NA
South Slope	24	4	17%
Sperling-Duthie	4	2	50%
Sullivan Heights	2	0	NA
Suncrest	2	1	50%
The Crest	2	3	150%*
Upper Deer Lake	6	3	50%
Vancouver Heights	2	2	100%
Westridge	9	0	NA
Willingdon Heights	7	3	43%
TOTAL*	140	46	33%

^{*}Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator BURNABY DETACHED: Sellers Market at 33% Sales Ratio average (3.3 in 10 homes selling rate)
- Homes are selling on average 3% above list price
- Most Active Price Band** \$1.5 mil to \$1.75 mil with average 90% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.75 mil to \$3 mil, South Slope and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Capitol Hill, Forest Glen, Parkcrest and 3 to 4 bedroom properties
 **With minimum inventory of 10 in most instances

13 Month Market Trend



Compliments of...

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Price Band & Bedroom CONDOS & TOWNHOMES

\$0 - 100,000
200,001 - 300,000 0 NA 300,001 - 400,000 2 4 200%* 400,001 - 500,000 19 25 132%* 500,001 - 600,000 63 29 46% 600,001 - 700,000 64 47 73% 700,001 - 800,000 39 37 95% 800,001 - 900,000 44 45 102%* 900,001 - 1,000,000 48 39 81% 1,000,001 - 1,550,000 63 15 24% 1,250,001 - 1,500,000 31 13 42%
300,001 - 400,000 2 4 200%* 400,001 - 500,000 19 25 132%* 500,001 - 600,000 63 29 46% 600,001 - 700,000 64 47 73% 700,001 - 800,000 39 37 95% 800,001 - 900,000 44 45 102%* 900,001 - 1,000,000 48 39 81% 1,000,001 - 1,250,000 63 15 24% 1,250,001 - 1,500,000 31 13 42%
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500,001 - 600,000 63 29 46% 600,001 - 700,000 64 47 73% 700,001 - 800,000 39 37 95% 800,001 - 900,000 44 45 102%* 900,001 - 1,000,000 48 39 81% 1,000,001 - 1,250,000 63 15 24% 1,250,001 - 1,500,000 31 13 42%
600,001 - 700,000 64 47 73% 700,001 - 800,000 39 37 95% 800,001 - 900,000 44 45 102%* 900,001 - 1,000,000 48 39 81% 1,000,001 - 1,250,000 63 15 24% 1,250,001 - 1,500,000 31 13 42%
700,001 - 800,000 39 37 95% 800,001 - 900,000 44 45 102%* 900,001 - 1,000,000 48 39 81% 1,000,001 - 1,250,000 63 15 24% 1,250,001 - 1,500,000 31 13 42%
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900,001 - 1,000,000
1,000,001 - 1,250,000 63 15 24% 1,250,001 - 1,500,000 31 13 42%
1,250,001 – 1,500,000 31 13 42%
1,500,001 – 1,750,000 16 3 19%
1,750,001 – 2,000,000 5 0 NA
2,000,001 – 2,250,000 1 0 NA
2,250,001 – 2,500,000
2,500,001 – 2,750,000
2,750,001 – 3,000,000
3,000,001 – 3,500,000 1 0 NA
3,500,001 - 4,000,000 0 NA
4,000,001 & Greater 0 0 NA
TOTAL* 396 257 65%
0 to 1 Bedroom 84 57 68%
2 Bedrooms 247 165 67%
3 Bedrooms 61 30 49%
4 Bedrooms & Greater 4 5 125%*
TOTAL* 396 257 65%

SnapStats®	December	January	Variance	
Inventory	305	396	30%	
Solds	278	257	-8%	
Sale Price	\$744,000	\$762,500	2%	
Sale Price SQFT	\$843	\$862	2%	
Sale to List Price Ratio	103%	105%	2%	
Days on Market	11	9	-18%	

Community CONDOS & TOWNHOMES

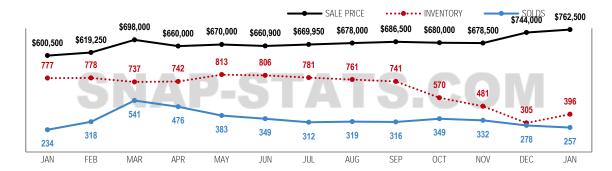
SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	0	0	NA
Brentwood Park	108	59	55%
Buckingham Heights	0	0	NA
Burnaby Hospital	1	3	300%*
Burnaby Lake	1	0	NA
Cariboo	3	5	167%*
Capitol Hill	23	2	9%
Central	16	10	63%
Central Park	6	4	67%
Deer Lake	0	0	NA
Deer Lake Place	0	0	NA
East Burnaby	2	1	50%
Edmonds	15	12	80%
Forest Glen	20	10	50%
Forest Hills	0	3	NA*
Garden Village	0	0	NA
Government Road	1	11	1100%*
Greentree Village	0	1	NA*
Highgate	17	17	100%
Metrotown	125	73	58%
Montecito	2	0	NA
Oakdale	0	0	NA
Oaklands	2	2	100%
Parkcrest	0	2	NA*
Simon Fraser Hills	2	1	50%
Simon Fraser University SFU	24	10	42%
South Slope	13	11	85%
Sperling-Duthie	2	0	NA
Sullivan Heights	3	10	333%*
Suncrest	0	0	NA
The Crest	2	4	200%*
Upper Deer Lake	1	1	100%
Vancouver Heights	7	2	29%
Westridge	0	1	NA*
Willingdon Heights	0	2	NA*
TOTAL*	396	257	65%

^{*}Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator BURNABY ATTACHED: Sellers Market at 65% Sales Ratio average (6.5 in 10 homes selling rate)
- Homes are selling on average 5% above list price
- Most Active Price Band** \$400,000 to \$500,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.5 mil to \$1.75 mil, Capitol Hill and 3 bedroom properties
- Sellers Best Bet** Selling homes in Government Road, Highgate, Sullivan Heights and up to 2 bedroom properties
 "With minimum inventory of 10 in most instances

13 Month Market Trend



Compliments of...

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NEW WESTMINSTER

JANUARY 2022

Price Band & Bedroom DETACHED HOUSES

\$0 - 700,000	SnapStats®	Inventory	Sales	Sales Ratio
800,001 - 900,000 0 NA 900,001 - 1,000,000 0 NA 1,000,001 - 1,250,000 4 4 100% 1,250,001 - 1,500,000 16 2 13% 1,500,001 - 1,750,000 8 4 50% 1,750,001 - 2,000,000 4 3 75% 2,000,001 - 2,250,000 2 2 100% 2,250,001 - 2,500,000 6 1 17% 2,500,001 - 2,750,000 1 0 NA 2,750,001 - 3,000,000 1 2 200%* 3,000,001 - 3,500,000 1 0 NA 4,500,001 - 4,000,000 0 0 NA 4,500,001 - 4,500,000 0 0 NA 5,000,001 - 5,500,000 0 0 NA 5,500,001 - 6,000,000 0 0 NA 6,500,001 - 7,000,000 0 0 NA 7,000,001 & Greater 0 NA 10TAL* 43 4 40% 3	\$0 - 700,000	0	0	NA
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7,000,001 & Greater 0 0 NA TOTAL* 43 18 42% 2 Bedrooms & Less 10 4 40% 3 to 4 Bedrooms 20 8 40% 5 to 6 Bedrooms 11 6 55% 7 Bedrooms & More 2 0 NA	-,,	-	-	
TOTAL* 43 18 42% 2 Bedrooms & Less 10 4 40% 3 to 4 Bedrooms 20 8 40% 5 to 6 Bedrooms 11 6 55% 7 Bedrooms & More 2 0 NA		-	-	
2 Bedrooms & Less 10 4 40% 3 to 4 Bedrooms 20 8 40% 5 to 6 Bedrooms 11 6 55% 7 Bedrooms & More 2 0 NA			0	
3 to 4 Bedrooms 20 8 40% 5 to 6 Bedrooms 11 6 55% 7 Bedrooms & More 2 0 NA	TOTAL*	43	18	42%
3 to 4 Bedrooms 20 8 40% 5 to 6 Bedrooms 11 6 55% 7 Bedrooms & More 2 0 NA				
5 to 6 Bedrooms 11 6 55% 7 Bedrooms & More 2 0 NA		10	•	40%
7 Bedrooms & More 2 0 NA	3 to 4 Bedrooms		8	40%
	- 10		-	
TOTAL* 43 18 42%		_	~	
	TOTAL*	43	18	42%

Community DETACHED HOUSES

	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	1	2	200%*
Downtown	0	0	NA
Fraserview	1	0	NA
GlenBrooke North	2	0	NA
Moody Park	2	0	NA
North Arm	0	0	NA
Quay	0	0	NA
Queensborough	11	5	45%
Queens Park	0	1	NA*
Sapperton	7	3	43%
The Heights	13	4	31%
Uptown	2	1	50%
West End	4	2	50%
TOTAL*	43	18	42%

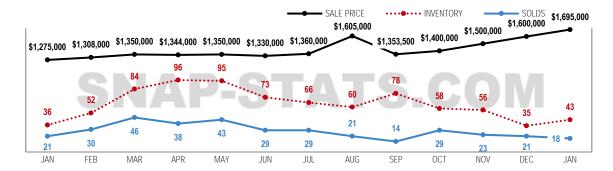
SnapStats®	December	January	Variance
Inventory	35	43	23%
Solds	21	18	-14%
Sale Price	\$1,600,000	\$1,695,000	6%
Sale Price SQFT	\$682	\$858	26%
Sale to List Price Ratio	114%	115%	1%
Days on Market	7	9	29%

^{*}Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator NEW WESTMINSTER DETACHED: Sellers Market at 42% Sales Ratio average (4.2 in 10 homes selling rate)
- Homes are selling on average 15% above list price
- Most Active Price Band** \$1.5 mil to \$1.75 mil with average 50% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, The Heights and up to 4 bedroom properties
- Sellers Best Bet** Selling homes in Queensborough and 5 to 6 bedroom properties

13 Month Market Trend



Compliments of...

SnapStats Publishing
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^{**}With minimum inventory of 10 in most instances



NEW WESTMINSTER

JANUARY 2022

Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	1	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	3	7	233%*
400,001 - 500,000	11	9	82%
500,001 - 600,000	19	19	100%
600,001 – 700,000	18	14	78%
700,001 - 800,000	15	11	73%
800,001 – 900,000	13	9	69%
900,001 - 1,000,000	9	7	78%
1,000,001 — 1,250,000	4	2	50%
1,250,001 – 1,500,000	4	0	NA
1,500,001 — 1,750,000	2	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	99	78	79%
0 to 1 Bedroom	16	18	113%*
2 Bedrooms	65	52	80%
3 Bedrooms	15	7	47%
4 Bedrooms & Greater	3	1	33%
TOTAL*	99	78	79%

Community	CONDOS &	TOWNHOMES
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	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	0	0	NA
Downtown	29	17	59%
Fraserview	11	9	82%
GlenBrooke North	2	1	50%
Moody Park	1	0	NA
North Arm	0	0	NA
Quay	16	16	100%
Queensborough	12	8	67%
Queens Park	0	0	NA
Sapperton	5	6	120%*
The Heights	0	0	NA
Uptown	23	21	91%
West End	0	0	NA
TOTAL*	99	78	79%

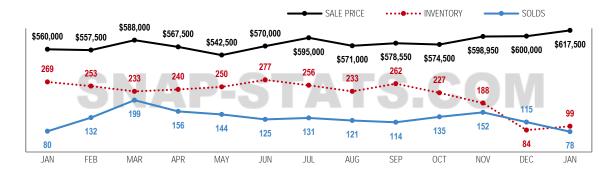
SnapStats®	December	January	Variance
Inventory	84	99	18%
Solds	115	78	-32%
Sale Price	\$600,000	\$617,500	3%
Sale Price SQFT	\$641	\$645	1%
Sale to List Price Ratio	101%	103%	2%
Days on Market	8	9	13%

^{*}Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator NEW WESTMINSTER ATTACHED: Sellers Market at 79% Sales Ratio average (7.9 in 10 homes selling rate)
- Homes are selling on average 3% above list price
- Most Active Price Band** \$500,000 to \$600,000 with average 100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$800,000 to \$900,000, Downtown, Queensborough and 3 bedroom properties
- Sellers Best Bet** Selling homes in Quay, Uptown and up to 1 bedroom properties

13 Month Market Trend



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^{**}With minimum inventory of 10 in most instances

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	1	0	NA
1,250,001 – 1,500,000	15	5	33%
1,500,001 — 1,750,000	9	12	133%*
1,750,001 — 2,000,000	17	9	53%
2,000,001 - 2,250,000	11	5	45%
2,250,001 - 2,500,000	15	6	40%
2,500,001 - 2,750,000	14	2	14%
2,750,001 - 3,000,000	23	4	17%
3,000,001 - 3,500,000	20	3	15%
3,500,001 - 4,000,000	3	0	NA
4,000,001 - 4,500,000	1	0	NA
4,500,001 - 5,000,000	1	0	NA
5,000,001 – 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	1	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	131	46	35%
2 Bedrooms & Less	11	2	18%
3 to 4 Bedrooms	54	16	30%
5 to 6 Bedrooms	45	18	40%
7 Bedrooms & More	21	10	48%
TOTAL*	131	46	35%

SnapStats®	December	January	Variance
Inventory	101	131	30%
Solds	66	46	-30%
Sale Price	\$1,712,500	\$1,943,000	13%
Sale Price SQFT	\$635	\$645	2%
Sale to List Price Ratio	107%	106%	-1%
Days on Market	8	11	38%

Community DETACHED HOUSES

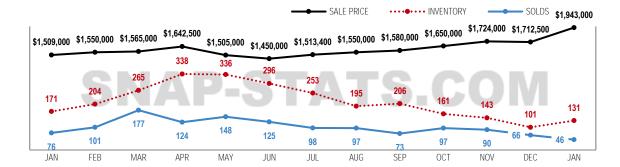
Inventory	Sales	Sales Ratio
10	5	50%
3	1	33%
3	2	67%
24	10	42%
0	2	NA*
	1	50%
	6	14%
1	0	NA
	1	50%
	1	33%
1	1	100%
14		14%
2		100%
	1	33%
1	0	NA
0	0	NA
	5	56%
-	0	NA
2		NA
0		NA*
0	2	NA*
9	2	22%
0	0	NA
131	46	35%
	10 3 3 24 0 2 42 1 2 3 1 14 2 3 1 0 9 0 2 0 0 0 0 0 0 0 0 0 0 0 0 0	10 5 3 1 3 2 24 10 0 2 2 1 42 6 1 0 2 1 3 1 1 1 1 1 14 2 2 2 2 3 1 1 0 0 0 0 9 5 0 0 0 2 0 0 2 9 5 0 0 2 0 0 2 9 2 9 2 0 0

*Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator COQUITLAM DETACHED: Sellers Market at 35% Sales Ratio average (3.5 in 10 homes selling rate)
- Homes are selling on average 6% above list price
- Most Active Price Band** \$1.5 mil to \$1.75 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.5 mil to \$2.75 mil, Coquitlam West, Maillardville, Westwood Plateau and up to 2 bedroom properti
- Sellers Best Bet** Selling homes in Burke Mountain, Ranch Park and minimum 7 bedroom properties

13 Month Market Trend



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^{**}With minimum inventory of 10 in most instances



COQUITLAM

JANUARY 2022

Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats® Inventory Sales Sales Ratio \$0 - 100,000 0 0 NA 100,001 - 200,000 0 0 NA 200,001 - 300,000 0 0 NA 300,001 - 400,000 2 0 NA 400,001 - 500,000 12 7 58% 500,001 - 600,000 18 8 44% 600,001 - 700,000 16 30 188%* 700,001 - 800,000 19 24 126%* 800,001 - 900,000 16 23 144%* 900,001 - 1,000,000 19 13 68% 1,000,001 - 1,550,000 12 8 67% 1,250,001 - 1,500,000 10 7 70% 1,500,001 - 2,000,000 1 0 NA 2,000,001 - 2,250,000 0 NA 2,250,001 - 2,500,000 1 0 NA
200,001 - 300,000 0 NA 300,001 - 400,000 2 0 NA 400,001 - 500,000 12 7 58% 500,001 - 600,000 18 8 44% 600,001 - 700,000 16 30 188%* 700,001 - 800,000 19 24 126%* 800,001 - 900,000 16 23 144%* 900,001 - 1,000,000 19 13 68% 1,000,001 - 1,250,000 12 8 67% 1,250,001 - 1,500,000 10 7 70% 1,500,001 - 1,750,000 5 1 20% 1,750,001 - 2,200,000 1 0 NA 2,000,001 - 2,250,000 0 NA 2,250,001 - 2,500,000 1 0 NA
300,001 - 400,000 2 0 NA 400,001 - 500,000 12 7 58% 500,001 - 600,000 18 8 44% 600,001 - 700,000 16 30 188%* 700,001 - 800,000 19 24 126%* 800,001 - 900,000 16 23 144%* 900,001 - 1,000,000 19 13 68% 1,000,001 - 1,250,000 12 8 67% 1,250,001 - 1,500,000 10 7 70% 1,500,001 - 1,750,000 5 1 20% 1,750,001 - 2,000,000 1 0 NA 2,000,001 - 2,250,000 0 NA 2,250,001 - 2,500,000 1 0 NA
400,001 - 500,000 12 7 58% 500,001 - 600,000 18 8 44% 600,001 - 700,000 16 30 188%* 700,001 - 800,000 19 24 126%* 800,001 - 900,000 16 23 144%* 900,001 - 1,000,000 19 13 68% 1,000,001 - 1,250,000 12 8 67% 1,250,001 - 1,500,000 10 7 70% 1,500,001 - 1,750,000 5 1 20% 1,750,001 - 2,000,000 1 0 NA 2,000,001 - 2,250,000 0 NA 2,250,001 - 2,500,000 1 0 NA
500,001 - 600,000 18 8 44% 600,001 - 700,000 16 30 1888* 700,001 - 800,000 19 24 1268* 800,001 - 900,000 16 23 1448* 900,001 - 1,000,000 19 13 68% 1,000,001 - 1,250,000 12 8 67% 1,250,001 - 1,500,000 10 7 70% 1,500,001 - 1,750,000 5 1 20% 1,750,001 - 2,000,000 1 0 NA 2,000,001 - 2,250,000 0 NA 2,250,001 - 2,500,000 1 0 NA
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800,001 - 900,000 16 23 144%* 900,001 - 1,000,000 19 13 68% 1,000,001 - 1,250,000 12 8 67% 1,250,001 - 1,500,000 10 7 70% 1,500,001 - 1,750,000 5 1 20% 1,750,001 - 2,000,000 1 0 NA 2,000,001 - 2,250,000 0 NA 2,250,001 - 2,500,000 1 0 NA
900,001 - 1,000,000 19 13 68% 1,000,001 - 1,250,000 12 8 67% 1,250,001 - 1,500,000 10 7 70% 1,500,001 - 1,750,000 5 1 20% 1,750,001 - 2,000,000 1 0 NA 2,000,001 - 2,250,000 0 NA 2,250,001 - 2,500,000 1 0 NA
1,000,001 - 1,250,000 12 8 67% 1,250,001 - 1,500,000 10 7 70% 1,500,001 - 1,750,000 5 1 20% 1,750,001 - 2,000,000 1 0 NA 2,000,001 - 2,250,000 0 NA 2,250,001 - 2,500,000 1 0 NA
1,250,001 - 1,500,000 10 7 70% 1,500,001 - 1,750,000 5 1 20% 1,750,001 - 2,000,000 1 0 NA 2,000,001 - 2,250,000 0 NA 2,250,001 - 2,500,000 1 0 NA
1,500,001 - 1,750,000 5 1 20% 1,750,001 - 2,000,000 1 0 NA 2,000,001 - 2,250,000 0 0 NA 2,250,001 - 2,500,000 1 0 NA
1,750,001 - 2,000,000
2,000,001 – 2,250,000
2,250,001 – 2,500,000 1 0 NA
2,200,001 2,000,000 1
2,500,001 - 2,750,000 0 NA
2,750,001 – 3,000,000
3,000,001 - 3,500,000 0 NA
3,500,001 - 4,000,000 0 NA
4,000,001 & Greater 0 0 NA
TOTAL* 131 121 92%
0 to 1 Bedroom 30 27 90%
2 Bedrooms 68 68 100%
3 Bedrooms 29 20 69%
4 Bedrooms & Greater 4 6 150%*
TOTAL* 131 121 92%

SnapStats®	December	January	Variance
Inventory	108	131	21%
Solds	136	121	-11%
Sale Price	\$713,950	\$773,000	8%
Sale Price SQFT	\$826	\$870	5%
Sale to List Price Ratio	102%	106%	4%
Days on Market	9	9	0%

Community CONDOS & TOWNHOMES

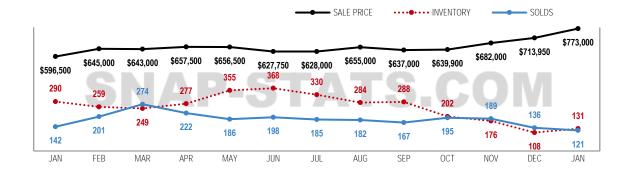
•			
SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	7	8	114%*
Canyon Springs	4	0	NA
Cape Horn	0	0	NA
Central Coquitlam	3	3	100%
Chineside	0	0	NA
Coquitlam East	3	2	67%
Coquitlam West	75	65	87%
Eagle Ridge	0	0	NA
Harbour Chines	0	0	NA
Harbour Place	0	0	NA
Hockaday	0	0	NA
Maillardville	7	3	43%
Meadow Brook	0	0	NA
New Horizons	4	4	100%
North Coquitlam	24	30	125%*
Park Ridge Estates	0	0	NA
Ranch Park	0	1	NA*
River Springs	0	0	NA
Scott Creek	0	0	NA
Summitt View	0	0	NA
Upper Eagle Ridge	0	0	NA
Westwood Plateau	4	5	125%*
Westwood Summit	0	0	NA
TOTAL*	131	121	92%

*Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator COQUITLAM ATTACHED: Sellers Market at 92% Sales Ratio average (9.2 in 10 homes selling rate)
- Homes are selling on average 6% above list price
- Most Active Price Band** \$600,000 to \$900,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$500,000 to \$600,000, Coquitlam West and 3 bedroom properties
- Sellers Best Bet** Selling homes in Burke Mountain, North Coquitlam and 2 bedroom properties
 "With minimum inventory of 10 in most instances

¹³ Month Market Trend



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PORT COQUITLAM

JANUARY 2022

Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	2	1	50%
1,250,001 - 1,500,000	13	8	62%
1,500,001 – 1,750,000	7	12	171%*
1,750,001 - 2,000,000	7	7	100%
2,000,001 - 2,250,000	1	1	100%
2,250,001 - 2,500,000	1	0	NA
2,500,001 - 2,750,000	1	1	100%
2,750,001 - 3,000,000	1	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	33	30	91%
2 Bedrooms & Less	2	0	NA
3 to 4 Bedrooms	19	12	63%
5 to 6 Bedrooms	11	15	136%*
7 Bedrooms & More	1	3	300%*
TOTAL*	33	30	91%

Community	DETACHED HOUSES
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SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	0	5	NA*
Central Port Coquitlam	3	1	33%
Citadel	4	7	175%*
Glenwood	9	8	89%
Lincoln Park	4	3	75%
Lower Mary Hill	1	1	100%
Mary Hill	4	2	50%
Oxford Heights	2	0	NA
Riverwood	0	2	NA*
Woodland Acres	6	1	17%
TOTAL*	33	30	91%

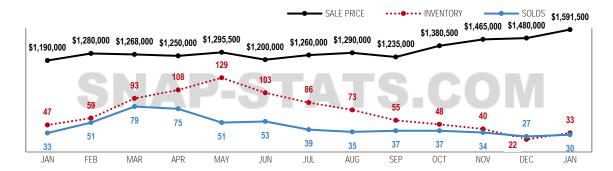
SnapStats®	December	January	Variance
Inventory	22	33	50%
Solds	27	30	11%
Sale Price	\$1,480,000	\$1,591,500	8%
Sale Price SQFT	\$614	\$642	5%
Sale to List Price Ratio	106%	106%	0%
Days on Market	9	9	0%

^{*}Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator PORT COQUITLAM DETACHED: Sellers Market at 91% Sales Ratio average (9.1 in 10 homes selling rate)
- Homes are selling on average 6% above list price
- Most Active Price Band** \$1.5 mil to \$1.75 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil and 3 to 4 bedroom properties
- Sellers Best Bet** Selling homes in Glenwood and 5 to 6 bedroom properties

13 Month Market Trend



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^{**}With minimum inventory of 10 in most instances



Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	1	2	200%*
400,001 - 500,000	7	7	100%
500,001 - 600,000	7	11	157%*
600,001 – 700,000	4	9	225%*
700,001 - 800,000	2	9	450%*
800,001 - 900,000	4	2	50%
900,001 - 1,000,000	2	3	150%*
1,000,001 - 1,250,000	2	6	300%*
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	29	49	169%*
0 to 1 Bedroom	9	16	178%*
2 Bedrooms	12	22	183%*
3 Bedrooms	6	6	100%
4 Bedrooms & Greater	2	5	250%*
TOTAL*	29	49	169%*

Community	CONDOS &	TOWNHOMES
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SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	0	0	NA
Central Port Coquitlam	16	29	181%*
Citadel	3	2	67%
Glenwood	5	13	260%*
Lincoln Park	0	0	NA
Lower Mary Hill	0	0	NA
Mary Hill	0	0	NA
Oxford Heights	1	2	200%*
Riverwood	4	3	75%
Woodland Acres	0	0	NA
TOTAL*	29	49	169%*

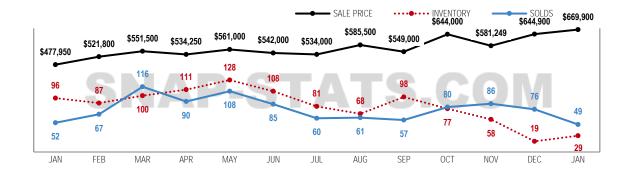
SnapStats®	December	January	Variance
Inventory	19	29	53%
Solds	76	49	-36%
Sale Price	\$644,900	\$669,900	4%
Sale Price SQFT	\$657	\$738	12%
Sale to List Price Ratio	106%	112%	6%
Days on Market	7	7	0%

^{*}Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator PORT COQUITLAM ATTACHED: Sellers Market at 169% Sales Ratio average (16.9 in 10 homes selling rate)
- Homes are selling on average 12% above list price
- Most Active Price Band** \$500,000 to \$800,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Insufficient data
- Sellers Best Bet** Selling homes in Central Port Coquitlam, Glenwood and up to 2 bedroom properties **With minimum inventory of 10 in most instances

13 Month Market Trend



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SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	1	2	200%*
1,500,001 — 1,750,000	3	3	100%
1,750,001 - 2,000,000	4	3	75%
2,000,001 - 2,250,000	9	0	NA
2,250,001 - 2,500,000	2	1	50%
2,500,001 – 2,750,000	0	1	NA*
2,750,001 – 3,000,000	3	0	NA
3,000,001 – 3,500,000	4	1	25%
3,500,001 - 4,000,000	3	0	NA
4,000,001 - 4,500,000	1	0	NA
4,500,001 - 5,000,000	1	0	NA
5,000,001 – 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	1	NA*
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	31	12	39%
2 Bedrooms & Less	1	0	NA
3 to 4 Bedrooms	16	3	19%
5 to 6 Bedrooms	12	9	75%
7 Bedrooms & More	2	0	NA
TOTAL*	31	12	39%

		ıriance
31	09	6
12	10	00%
598,000 \$1	,833,500 15	5%
17 \$7	05 36	%
3% 10	6% 39	6
17	14	13%
	12 598,000 \$1 17 \$7	12 10 598,000 \$1,833,500 15 17 \$705 36 3% 106% 39

Community DETACHED HOUSES

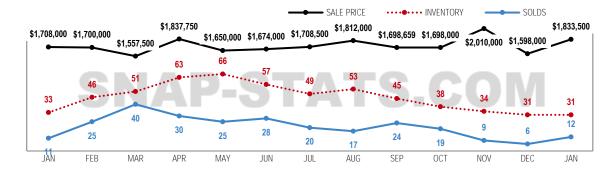
SnapStats®	Inventory	Sales	Sales Ratio
Anmore	6	0	NA
Barber Street	1	1	100%
Belcarra	1	0	NA
College Park	6	5	83%
Glenayre	0	1	NA*
Heritage Mountain	1	1	100%
Heritage Woods	2	0	NA
loco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	2	2	100%
Port Moody Centre	12	2	17%
TOTAL*	31	12	39%

*Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator PORT MOODY DETACHED: Sellers Market at 39% Sales Ratio average (3.9 in 10 homes selling rate)
- Homes are selling on average 6% above list price
- Most Active Price Band** Insufficient data but with 6 sales price band of \$1.5 mil to \$2 mil
- Buyers Best Bet** Insufficient data however, homes with 3 to 4 bedrooms
- Sellers Best Bet** Selling homes in Port Moody Centre and 5 to 6 bedroom properties

13 Month Market Trend



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^{**}With minimum inventory of 10 in most instances



Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	()	NA
100,001 – 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	2	0	NA
400,001 - 500,000	1	0	NA
500,001 - 600,000	3	5	167%*
600,001 - 700,000	8	11	138%*
700,001 - 800,000	4	3	75%
800,001 - 900,000	8	4	50%
900,001 - 1,000,000	6	3	50%
1,000,001 - 1,250,000	7	12	171%*
1,250,001 - 1,500,000	1	3	300%*
1,500,001 - 1,750,000	1	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	1	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	42	41	98%
0 to 1 Bedroom	7	9	129%*
2 Bedrooms	22	15	68%
3 Bedrooms	13	16	123%*
4 Bedrooms & Greater	0	1	NA*
TOTAL*	42	41	98%

Community	CONDOS &	TOWNHOMES
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	Inventory	Sales	Sales Ratio
Anmore	0	0	NA
Barber Street	0	0	NA
Belcarra	0	0	NA
College Park	14	14	100%
Glenayre	0	0	NA
Heritage Mountain	1	0	NA
Heritage Woods	0	0	NA
loco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	4	6	150%*
Port Moody Centre	23	21	91%
TOTAL*	42	41	98%

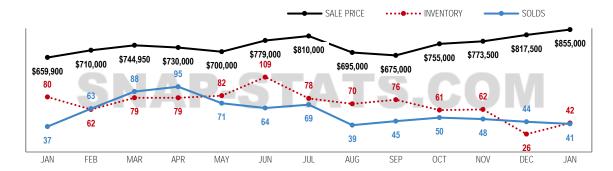
SnapStats®	December	January	Variance
Inventory	26	42	62%
Solds	44	41	-7%
Sale Price	\$817,500	\$855,000	5%
Sale Price SQFT	\$814	\$852	5%
Sale to List Price Ratio	104%	107%	3%
Days on Market	8	6	-25%

^{*}Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator PORT MOODY ATTACHED: Sellers Market at 98% Sales Ratio average (9.8 in 10 homes selling rate)
- Homes are selling on average 7% above list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$800,000 to \$900,000, Port Moody Centre and 2 bedroom properties
- Sellers Best Bet** Selling homes in College Park and up to 1 bedroom properties

13 Month Market Trend



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^{**}With minimum inventory of 10 in most instances

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	1	0	NA
1,250,001 – 1,500,000	3	2	67%
1,500,001 – 1,750,000	3	2	67%
1,750,001 – 2,000,000	0	2	NA*
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	1	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	8	6	75%
2 Bedrooms & Less	0	0	NA
3 to 4 Bedrooms	4	4	100%
5 to 6 Bedrooms	3	2	67%
7 Bedrooms & More	1	0	NA
TOTAL*	8	6	75%

SnapStats®	December	January	Variance
Inventory	4	8	100%
Solds	14	6	-57%
Sale Price	\$1,506,250	\$1,613,000	7%
Sale Price SQFT	\$625	\$551	-12%
Sale to List Price Ratio	112%	112%	0%
Days on Market	8	7	-13%

Community DETACHED HOUSES

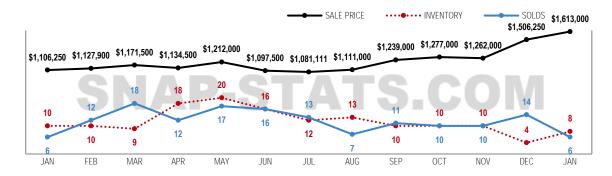
SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	5	1	20%
Mid Meadows	1	0	NA
North Meadows	1	0	NA
South Meadows	1	5	500%*
West Meadows	0	0	NA
TOTAL*	8	6	75%

*Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator PITT MEADOWS DETACHED: Sellers Market at 75% Sales Ratio average (7.5 in 10 homes selling rate)
- \bullet Homes are selling on average 12% above list price
- Most Active Price Band** Insufficient data
- Buyers Best Bet** Insufficient data
- Sellers Best Bet** Insufficient data

13 Month Market Trend



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^{**}With minimum inventory of 10 in most instances



Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000) ()	NA
100,001 – 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	1	0	NA
500,001 - 600,000	1	1	100%
600,001 - 700,000	3	7	233%*
700,001 - 800,000	0	3	NA*
800,001 - 900,000	0	4	NA*
900,001 - 1,000,000	1	1	100%
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	0	2	NA*
1,500,001 — 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	6	18	300%*
0 to 1 Bedroom	1	1	100%
2 Bedrooms	3	11	367%*
3 Bedrooms	2	4	200%*
4 Bedrooms & Greater	0	2	NA*
TOTAL*	6	18	300%*

Community	CONDOS &	TOWNHOMES
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SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	2	6	300%*
Mid Meadows	3	5	167%*
North Meadows	0	2	NA*
South Meadows	1	5	500%*
West Meadows	0	0	NA
TOTAL*	6	18	300%*

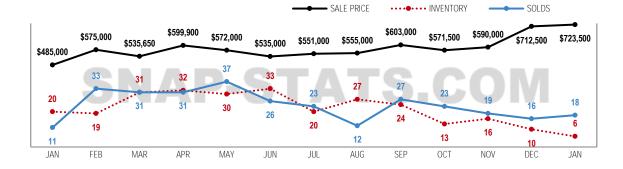
SnapStats®	December	January	Variance
Inventory	10	6	-40%
Solds	16	18	13%
Sale Price	\$712,500	\$723,500	2%
Sale Price SQFT	\$560	\$551	-2%
Sale to List Price Ratio	109%	110%	1%
Days on Market	7	8	14%

^{*}Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator PITT MEADOWS ATTACHED: Sellers Market at 300% Sales Ratio average (30 in 10 homes selling rate)
- Homes are selling on average 10% above list price
- Most Active Price Band** Insufficient data but with 7 sales price band of \$600,000 to \$700,000
- Buyers Best Bet** Insufficient data
- Sellers Best Bet** Insufficient data however, homes with 2 bedrooms

13 Month Market Trend



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^{**}With minimum inventory of 10 in most instances

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	1	0	NA
800,001 - 900,000	2	0	NA
900,001 – 1,000,000	2	1	50%
1,000,001 - 1,250,000	11	7	64%
1,250,001 - 1,500,000	30	15	50%
1,500,001 — 1,750,000	15	12	80%
1,750,001 — 2,000,000	10	6	60%
2,000,001 - 2,250,000	0	1	NA*
2,250,001 - 2,500,000	10	0	NA
2,500,001 - 2,750,000	1	0	NA
2,750,001 - 3,000,000	1	0	NA
3,000,001 - 3,500,000	1	0	NA
3,500,001 - 4,000,000	2	0	NA
4,000,001 - 4,500,000	1	0	NA
4,500,001 - 5,000,000	1	0	NA
5,000,001 – 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	88	42	48%
2 Bedrooms & Less	6	0	NA
3 to 4 Bedrooms	41	25	61%
5 to 6 Bedrooms	36	15	42%
7 Bedrooms & More	5	2	40%
TOTAL*	88	42	48%

	Inventory	Sales	Sales Ratio
Albion	15	7	47%
Cottonwood	10	3	30%
East Central	9	15	167%*
North	1	0	NA
Northeast	1	0	NA
Northwest	8	1	13%
Silver Valley	8	2	25%
Southwest	12	6	50%
Thornhill	3	0	NA
Websters Corners	4	0	NA
West Central	16	7	44%
Whonnock	1	1	100%
TOTAL*	88	42	48%

Community DETACHED HOUSES

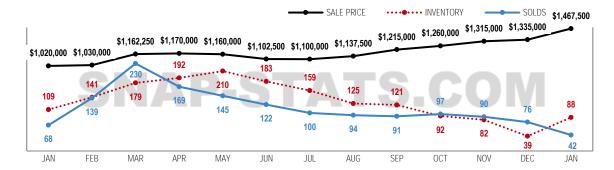
SnapStats®	December	January	Variance
Inventory	39	88	126%
Solds	76	42	-45%
Sale Price	\$1,335,000	\$1,467,500	10%
Sale Price SQFT	\$558	\$622	11%
Sale to List Price Ratio	111%	115%	4%
Days on Market	7	7	0%

^{*}Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator MAPLE RIDGE DETACHED: Sellers Market at 48% Sales Ratio average (4.8 in 10 homes selling rate)
- Homes are selling on average 15% above list price
- Most Active Price Band** \$1.5 mil to \$1.75 mil with average 80% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Northwest and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in East Central and 3 to 4 bedroom properties

13 Month Market Trend



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^{**}With minimum inventory of 10 in most instances



Price Band & Bedroom CONDOS & TOWNHOMES

\$0 - 100,000 0 0 NA 100,001 - 200,000 0 0 NA 200,001 - 300,000 2 2 100% 300,001 - 400,000 3 2 67%	
200,001 – 300,000 2 2 100%	
200 001 400 000 2 2 470/	
400,001 – 500,000 8 20 250%*	
500,001 – 600,000 13 5 38%	
600,001 – 700,000 12 12 100%	
700,001 – 800,000 16 12 75%	
800,001 – 900,000 7 4 57%	
900,001 – 1,000,000 5 7 140%*	
1,000,001 – 1,250,000 3 6 200%*	
1,250,001 – 1,500,000	
1,500,001 – 1,750,000	
1,750,001 – 2,000,000	
2,000,001 - 2,250,000 0 NA	
2,250,001 - 2,500,000 0 NA	
2,500,001 – 2,750,000	
2,750,001 – 3,000,000	
3,000,001 – 3,500,000	
3,500,001 – 4,000,000	
4,000,001 & Greater 0 0 NA	
TOTAL* 69 70 101%*	
0 to 1 Bedroom 12 16 133%*	
2 Bedrooms 27 34 126%*	
3 Bedrooms 26 16 62%	
4 Bedrooms & Greater 4 4 100%	
TOTAL* 69 70 101%*	

Community	CONDOS &	TOWNHOMES
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SnapStats®	Inventory	Sales	Sales Ratio
Albion	0	1	NA*
Cottonwood	7	5	71%
East Central	37	32	86%
North	0	2	NA*
Northeast	0	0	NA
Northwest	1	0	NA
Silver Valley	1	3	300%*
Southwest	3	6	200%*
Thornhill	0	1	NA*
Websters Corners	0	0	NA
West Central	20	20	100%
Whonnock	0	0	NA
TOTAL*	69	70	101%*

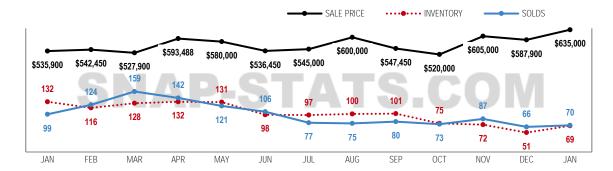
SnapStats®	December	January	Variance
Inventory	51	69	35%
Solds	66	70	6%
Sale Price	\$587,900	\$535,000	-9%
Sale Price SQFT	\$528	\$595	13%
Sale to List Price Ratio	100%	103%	3%
Days on Market	8	8	0%

^{*}Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator MAPLE RIDGE ATTACHED: Sellers Market at 101% Sales Ratio average (10.1 in 10 homes selling rate)
- Homes are selling on average 3% above list price
- Most Active Price Band** \$400,000 to \$500,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$500,000 to \$600,000, East Central and 3 bedroom properties
- Sellers Best Bet** Selling homes in West Central and up to 2 bedroom properties

13 Month Market Trend



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^{**}With minimum inventory of 10 in most instances