

Everything you need to know about your Real Estate Market Today!

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# GREATER VANCOUVER EDITION

Burnaby  
New Westminster  
Coquitlam  
Port Coquitlam  
Port Moody  
Pitt Meadows  
Maple Ridge



## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	0	3	NA*
1,500,001 - 1,750,000	20	13	65%
1,750,001 - 2,000,000	30	21	70%
2,000,001 - 2,250,000	16	17	106%*
2,250,001 - 2,500,000	25	16	64%
2,500,001 - 2,750,000	15	8	53%
2,750,001 - 3,000,000	16	7	44%
3,000,001 - 3,500,000	13	13	100%
3,500,001 - 4,000,000	20	1	5%
4,000,001 - 4,500,000	2	0	NA
4,500,001 - 5,000,000	7	2	29%
5,000,001 - 5,500,000	1	0	NA
5,500,001 - 6,000,000	1	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	1	0	NA
TOTAL*	167	101	60%

2 Bedrooms & Less	6	3	50%
3 to 4 Bedrooms	36	33	92%
5 to 6 Bedrooms	76	38	50%
7 Bedrooms & More	49	27	55%
TOTAL*	167	101	60%

SnapStats®	January	February	Variance
Inventory	140	167	19%
Solds	46	101	120%
Sale Price	\$2,062,500	\$2,180,000	6%
Sale Price SQFT	\$772	\$807	5%
Sale to List Price Ratio	103%	109%	6%
Days on Market	23	9	-61%

## Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	2	2	100%
Brentwood Park	5	2	40%
Buckingham Heights	6	2	33%
Burnaby Hospital	2	2	100%
Burnaby Lake	4	4	100%
Cariboo	0	0	NA
Capitol Hill	13	12	92%
Central	3	3	100%
Central Park	4	2	50%
Deer Lake	6	2	33%
Deer Lake Place	1	2	200%*
East Burnaby	12	9	75%
Edmonds	6	2	33%
Forest Glen	8	7	88%
Forest Hills	0	1	NA*
Garden Village	2	0	NA
Government Road	8	0	NA
Greentree Village	0	0	NA
Highgate	3	4	133%*
Metrotown	6	2	33%
Montecito	6	2	33%
Oakdale	0	1	NA*
Oaklands	0	0	NA
Parkcrest	10	5	50%
Simon Fraser Hills	0	0	NA
Simon Fraser University SFU	2	1	50%
South Slope	29	9	31%
Sperling-Duthie	6	2	33%
Sullivan Heights	0	2	NA*
Suncrest	2	0	NA
The Crest	4	1	25%
Upper Deer Lake	5	4	80%
Vancouver Heights	1	6	600%*
Westridge	7	3	43%
Willington Heights	4	7	175%*
TOTAL*	167	101	60%

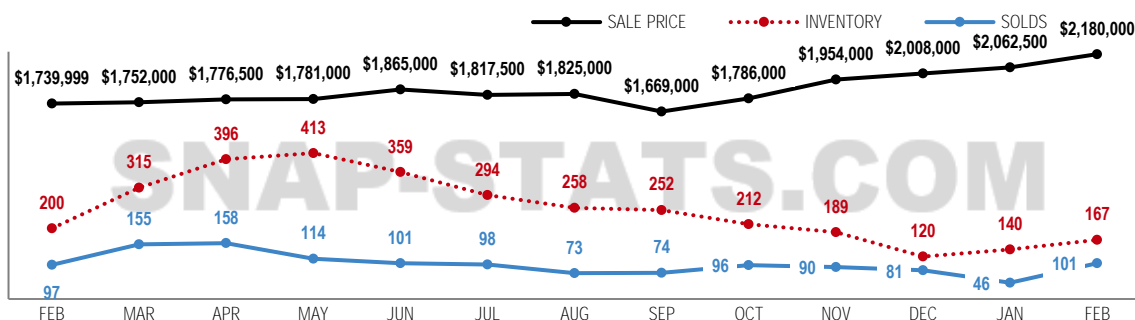
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **BURNABY DETACHED**: Sellers Market at 60% Sales Ratio average (6 in 10 homes selling rate)
- Homes are selling on average 9% above list price
- Most Active Price Band\*\* \$2 mil to \$2.25 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$3.5 mil to \$4 mil, South Slope and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Selling homes in Capitol Hill, Forest Glen and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	5	1	20%
400,001 – 500,000	30	15	50%
500,001 – 600,000	60	49	82%
600,001 – 700,000	82	58	71%
700,001 – 800,000	49	75	153%*
800,001 – 900,000	58	43	74%
900,001 – 1,000,000	44	42	95%
1,000,001 – 1,250,000	64	53	83%
1,250,001 – 1,500,000	35	11	31%
1,500,001 – 1,750,000	15	4	27%
1,750,001 – 2,000,000	5	1	20%
2,000,001 – 2,250,000	2	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	451	352	78%

0 to 1 Bedroom	93	98	105%*
2 Bedrooms	275	212	77%
3 Bedrooms	78	37	47%
4 Bedrooms & Greater	5	5	100%
TOTAL*	451	352	78%

SnapStats®	January	February	Variance
Inventory	396	451	14%
Solds	257	352	37%
Sale Price	\$762,500	\$762,950	0%
Sale Price SQFT	\$862	\$873	1%
Sale to List Price Ratio	105%	108%	3%
Days on Market	9	8	-11%

## Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	0	0	NA
Brentwood Park	113	107	95%
Buckingham Heights	0	0	NA
Burnaby Hospital	3	1	33%
Burnaby Lake	2	1	50%
Cariboo	3	4	133%*
Capitol Hill	1	4	400%*
Central	13	13	100%
Central Park	6	7	117%*
Deer Lake	0	0	NA
Deer Lake Place	0	0	NA
East Burnaby	0	3	NA*
Edmonds	26	15	58%
Forest Glen	14	11	79%
Forest Hills	4	2	50%
Garden Village	0	0	NA
Government Road	6	5	83%
Greentree Village	2	1	50%
Highgate	38	23	61%
Metrotown	132	94	71%
Montecito	2	3	150%*
Oakdale	0	0	NA
Oaklands	0	4	NA*
Parkcrest	3	1	33%
Simon Fraser Hills	4	1	25%
Simon Fraser University SFU	41	22	54%
South Slope	18	10	56%
Sperling-Duthie	0	2	NA*
Sullivan Heights	8	6	75%
Suncrest	0	0	NA
The Crest	1	2	200%*
Upper Deer Lake	4	2	50%
Vancouver Heights	5	6	120%*
Westridge	0	1	NA*
Willingdon Heights	2	1	50%
TOTAL*	451	352	78%

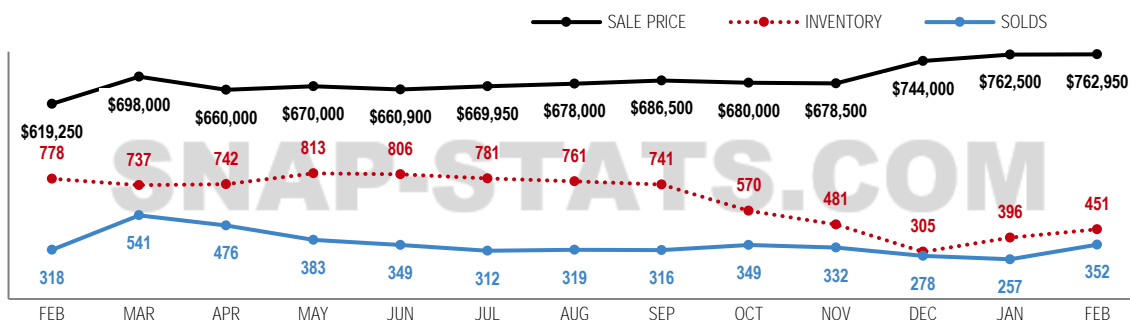
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **BURNABY ATTACHED**: Sellers Market at 78% Sales Ratio average (7.8 in 10 homes selling rate)
- Homes are selling on average 8% above list price
- Most Active Price Band\*\* \$700,000 to \$800,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.5 mil to \$1.75 mil, Edmonds, SFU, South Slope and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Brentwood Park, Central and up to 1 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	1	0	NA
900,001 - 1,000,000	1	0	NA
1,000,001 - 1,250,000	4	2	50%
1,250,001 - 1,500,000	12	5	42%
1,500,001 - 1,750,000	6	14	233%*
1,750,001 - 2,000,000	10	6	60%
2,000,001 - 2,250,000	5	4	80%
2,250,001 - 2,500,000	7	0	NA
2,500,001 - 2,750,000	1	0	NA
2,750,001 - 3,000,000	2	1	50%
3,000,001 - 3,500,000	2	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	51	32	63%

2 Bedrooms & Less	13	2	15%
3 to 4 Bedrooms	21	20	95%
5 to 6 Bedrooms	14	8	57%
7 Bedrooms & More	3	2	67%
TOTAL*	51	32	63%

SnapStats®	January	February	Variance
Inventory	43	51	19%
Solds	18	32	78%
Sale Price	\$1,695,000	\$1,683,000	-1%
Sale Price SQFT	\$858	\$792	-8%
Sale to List Price Ratio	115%	112%	-3%
Days on Market	9	8	-11%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

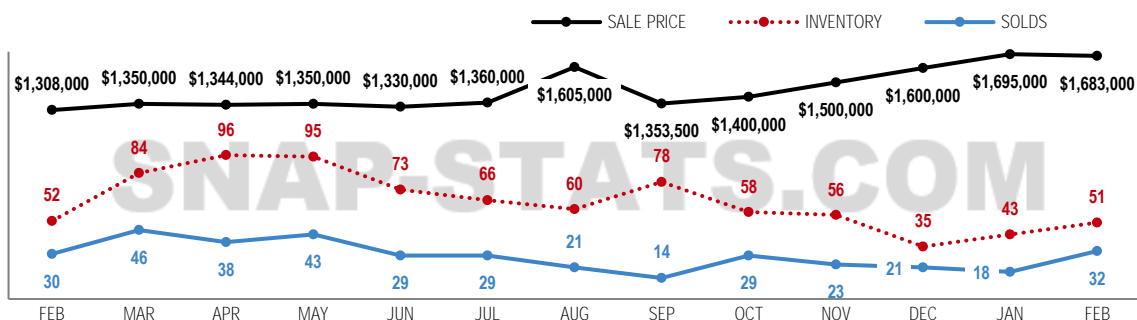
SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	2	3	150%*
Downtown	0	0	NA
Fraserview	0	2	NA*
GlenBrooke North	2	1	50%
Moody Park	1	2	200%*
North Arm	0	1	NA*
Quay	0	0	NA
Queensborough	17	3	18%
Queens Park	3	0	NA
Sapperton	4	6	150%*
The Heights	15	10	67%
Uptown	3	1	33%
West End	4	3	75%
TOTAL*	51	32	63%

## Market Summary

- Market Type Indicator **NEW WESTMINSTER DETACHED**: Sellers Market at 63% Sales Ratio average (6.3 in 10 homes selling rate)
- Homes are selling on average 12% above list price
- Most Active Price Band\*\* \$1.5 mil to \$1.75 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, Queensborough and up to 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in The Heights and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	1	0	NA
200,001 – 300,000	1	0	NA
300,001 – 400,000	6	4	67%
400,001 – 500,000	16	14	88%
500,001 – 600,000	23	23	100%
600,001 – 700,000	24	32	133%*
700,001 – 800,000	22	20	91%
800,001 – 900,000	9	10	111%*
900,001 – 1,000,000	16	10	63%
1,000,001 – 1,250,000	5	9	180%*
1,250,001 – 1,500,000	4	0	NA
1,500,001 – 1,750,000	2	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	129	122	95%

0 to 1 Bedroom	30	32	107%*
2 Bedrooms	73	76	104%*
3 Bedrooms	23	12	52%
4 Bedrooms & Greater	3	2	67%
TOTAL*	129	122	95%

SnapStats®	January	February	Variance
Inventory	99	129	30%
Solds	78	122	56%
Sale Price	\$617,500	\$664,500	8%
Sale Price SQFT	\$645	\$708	10%
Sale to List Price Ratio	103%	111%	8%
Days on Market	9	8	-11%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

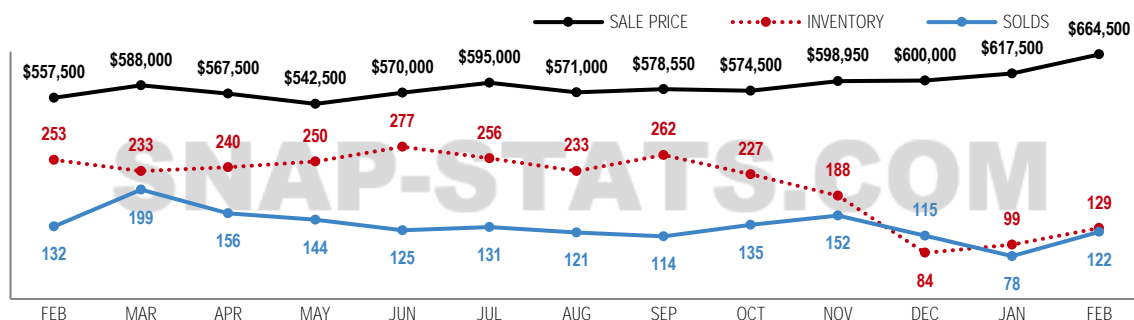
SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	0	0	NA
Downtown	38	27	71%
Fraserview	14	10	71%
GlenBrooke North	1	2	200%*
Moody Park	0	1	NA*
North Arm	0	0	NA
Quay	19	16	84%
Queensborough	24	18	75%
Queens Park	0	0	NA
Sapperton	6	9	150%*
The Heights	0	0	NA
Uptown	26	39	150%*
West End	1	0	NA
TOTAL*	129	122	95%

## Market Summary

- Market Type Indicator **NEW WESTMINSTER ATTACHED**: Sellers Market at 95% Sales Ratio average (9.5 in 10 homes selling rate)
- Homes are selling on average 11% above list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$900,000 to \$1 mil, Downtown, Fraserview, Queensborough and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Sapperton, Uptown and up to 2 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	1	NA*
1,000,001 - 1,250,000	4	1	25%
1,250,001 - 1,500,000	18	1	6%
1,500,001 - 1,750,000	26	23	88%
1,750,001 - 2,000,000	35	22	63%
2,000,001 - 2,250,000	13	9	69%
2,250,001 - 2,500,000	24	3	13%
2,500,001 - 2,750,000	10	8	80%
2,750,001 - 3,000,000	27	4	15%
3,000,001 - 3,500,000	22	5	23%
3,500,001 - 4,000,000	6	0	NA
4,000,001 - 4,500,000	1	0	NA
4,500,001 - 5,000,000	2	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	1	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	189	77	41%

2 Bedrooms & Less	12	4	33%
3 to 4 Bedrooms	65	34	52%
5 to 6 Bedrooms	75	32	43%
7 Bedrooms & More	37	7	19%
TOTAL*	189	77	41%

SnapStats®	January	February	Variance
Inventory	131	189	44%
Solds	46	77	67%
Sale Price	\$1,943,000	\$1,887,000	-3%
Sale Price SQFT	\$645	\$701	9%
Sale to List Price Ratio	106%	107%	1%
Days on Market	11	8	-27%

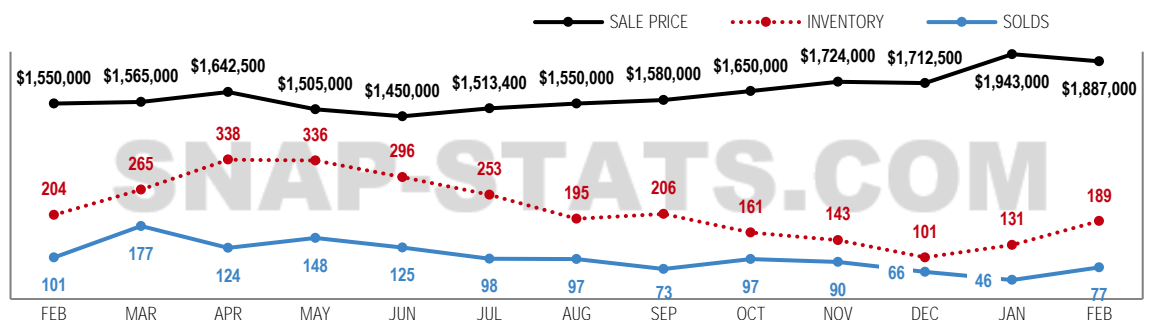
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **COQUITLAM DETACHED**: Sellers Market at 41% Sales Ratio average (4.1 in 10 homes selling rate)
- Homes are selling on average 7% above list price
- Most Active Price Band\*\* \$1.5 mil to \$1.75 mil with average 88% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, Coquitlam West and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in Burke Mountain, Central Coquitlam and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	4	0	NA
400,001 – 500,000	9	9	100%
500,001 – 600,000	35	23	66%
600,001 – 700,000	24	43	179%*
700,001 – 800,000	19	35	184%*
800,001 – 900,000	21	30	143%*
900,001 – 1,000,000	28	12	43%
1,000,001 – 1,250,000	21	13	62%
1,250,001 – 1,500,000	18	12	67%
1,500,001 – 1,750,000	5	3	60%
1,750,001 – 2,000,000	1	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	186	180	97%

0 to 1 Bedroom	43	48	112%*
2 Bedrooms	94	94	100%
3 Bedrooms	41	32	78%
4 Bedrooms & Greater	8	6	75%
TOTAL*	186	180	97%

SnapStats®	January	February	Variance
Inventory	131	186	42%
Solds	121	180	49%
Sale Price	\$773,000	\$748,999	-3%
Sale Price SQFT	\$870	\$827	-5%
Sale to List Price Ratio	106%	107%	1%
Days on Market	9	7	-22%

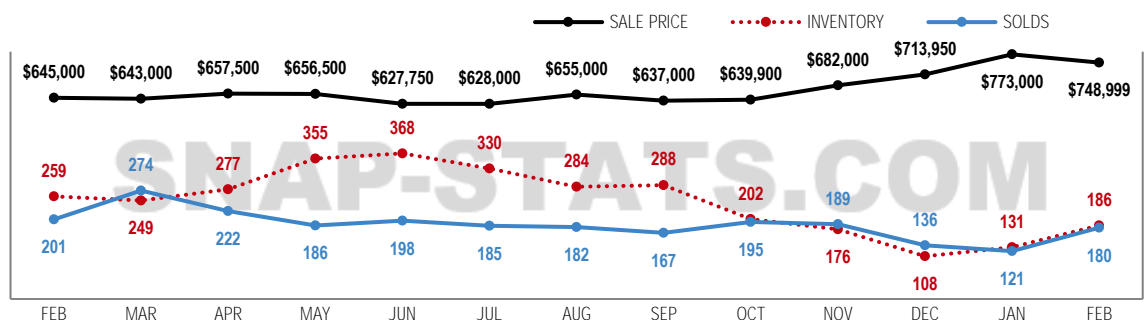
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **COQUITLAM ATTACHED**: Sellers Market at 97% Sales Ratio average (9.7 in 10 homes selling rate)
- Homes are selling on average 7% above list price
- Most Active Price Band\*\* \$600,000 to \$900,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$900,000 to \$1 mil, Coquitlam West, New Horizons and minimum 3 bedrooms
- Sellers Best Bet\*\* Selling homes in Burke Mountain, Canyon Springs, Central / North Coquitlam, Maillardville and up to 2 bedrooms

\*\*With minimum inventory of 10 in most instances

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### Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	2	0	NA
1,000,001 - 1,250,000	1	2	200%*
1,250,001 - 1,500,000	8	10	125%*
1,500,001 - 1,750,000	18	19	106%*
1,750,001 - 2,000,000	8	7	88%
2,000,001 - 2,250,000	1	3	300%*
2,250,001 - 2,500,000	3	1	33%
2,500,001 - 2,750,000	1	0	NA
2,750,001 - 3,000,000	2	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	44	42	95%

2 Bedrooms & Less	2	0	NA
3 to 4 Bedrooms	22	25	114%*
5 to 6 Bedrooms	17	15	88%
7 Bedrooms & More	3	2	67%
TOTAL*	44	42	95%

SnapStats®	January	February	Variance
Inventory	33	44	33%
Solds	30	42	40%
Sale Price	\$1,591,500	\$1,594,500	0%
Sale Price SQFT	\$642	\$731	14%
Sale to List Price Ratio	106%	109%	3%
Days on Market	9	7	-22%

### Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	1	0	NA
Central Port Coquitlam	10	1	10%
Citadel	3	7	233%*
Glenwood	7	13	186%*
Lincoln Park	3	7	233%*
Lower Mary Hill	1	3	300%*
Mary Hill	7	4	57%
Oxford Heights	4	2	50%
Riverwood	0	1	NA*
Woodland Acres	8	4	50%
TOTAL*	44	42	95%

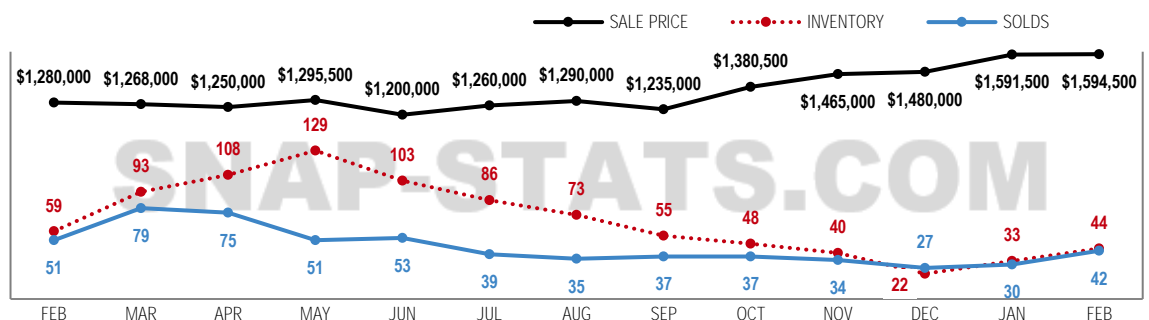
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

### Market Summary

- Market Type Indicator **PORT COQUITLAM DETACHED**: Sellers Market at 95% Sales Ratio average (9.5 in 10 homes selling rate)
- Homes are selling on average 9% above list price
- Most Active Price Band\*\* \$1.25 mil to \$1.75 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.75 mil to \$2 mil, Central Port Coquitlam and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Selling homes in Glenwood and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

### 13 Month Market Trend



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### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	1	1	100%
300,001 – 400,000	1	0	NA
400,001 – 500,000	11	6	55%
500,001 – 600,000	12	15	125%*
600,001 – 700,000	12	15	125%*
700,001 – 800,000	7	7	100%
800,001 – 900,000	3	8	267%*
900,001 – 1,000,000	2	2	100%
1,000,001 – 1,250,000	1	10	1000%*
1,250,001 – 1,500,000	2	3	150%*
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	52	67	129%*

0 to 1 Bedroom	11	22	200%*
2 Bedrooms	31	26	84%
3 Bedrooms	9	17	189%*
4 Bedrooms & Greater	1	2	200%*
TOTAL*	52	67	129%*

SnapStats®	January	February	Variance
Inventory	29	52	79%
Solds	49	67	37%
Sale Price	\$669,900	\$660,000	-1%
Sale Price SQFT	\$738	\$663	-10%
Sale to List Price Ratio	112%	110%	-2%
Days on Market	7	7	0%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

### Community CONDOS & TOWNHOMES

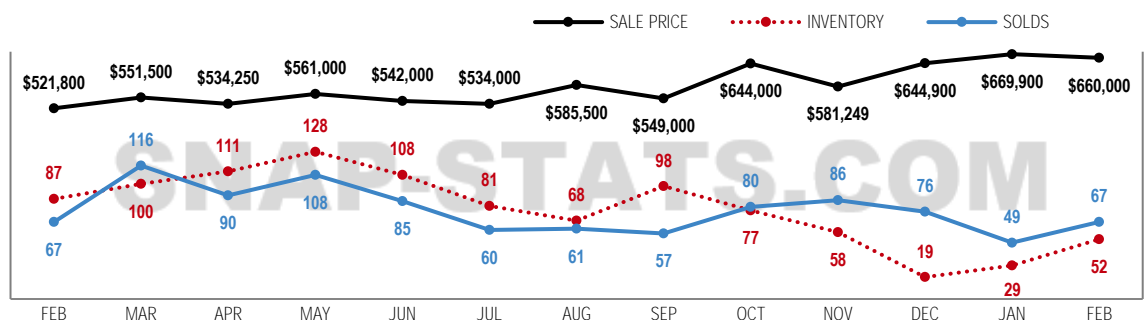
SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	0	0	NA
Central Port Coquitlam	37	37	100%
Citadel	4	8	200%*
Glenwood	6	13	217%*
Lincoln Park	0	1	NA*
Lower Mary Hill	0	0	NA
Mary Hill	2	2	100%
Oxford Heights	0	1	NA*
Riverwood	3	5	167%*
Woodland Acres	0	0	NA
TOTAL*	52	67	129%*

### Market Summary

- Market Type Indicator **PORT COQUITLAM ATTACHED**: Sellers Market at 129% Sales Ratio average (12.9 in 10 homes selling rate)
- Homes are selling on average 10% above list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$400,000 to \$500,000 and 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Central Port Coquitlam, Citadel, Glenwood and up to 1 / and 3 bedroom properties

\*\*With minimum inventory of 10 in most instances

### 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	2	0	NA
1,500,001 - 1,750,000	4	5	125%*
1,750,001 - 2,000,000	7	4	57%
2,000,001 - 2,250,000	9	6	67%
2,250,001 - 2,500,000	3	4	133%*
2,500,001 - 2,750,000	0	2	NA*
2,750,001 - 3,000,000	2	1	50%
3,000,001 - 3,500,000	5	1	20%
3,500,001 - 4,000,000	2	0	NA
4,000,001 - 4,500,000	1	1	100%
4,500,001 - 5,000,000	1	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	1	NA*
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	36	25	69%

2 Bedrooms & Less	1	0	NA
3 to 4 Bedrooms	13	14	108%*
5 to 6 Bedrooms	18	11	61%
7 Bedrooms & More	4	0	NA
TOTAL*	36	25	69%

SnapStats®	January	February	Variance
Inventory	31	36	16%
Solds	12	25	108%
Sale Price	\$1,833,500	\$2,080,000	13%
Sale Price SQFT	\$705	\$745	6%
Sale to List Price Ratio	106%	110%	4%
Days on Market	17	8	-53%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

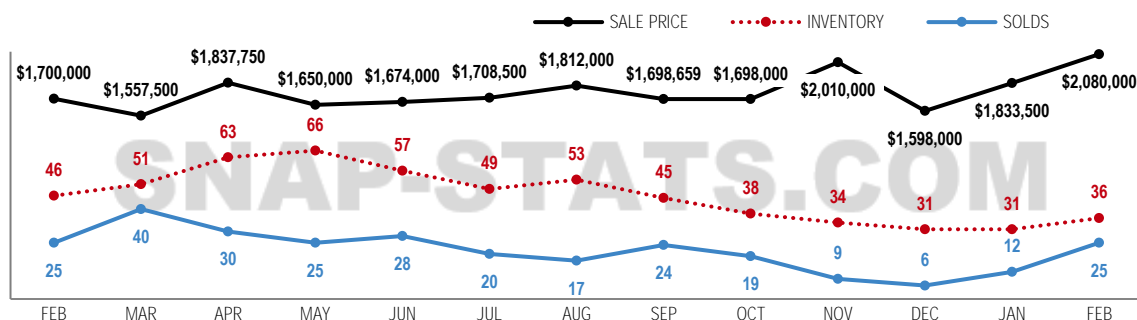
SnapStats®	Inventory	Sales	Sales Ratio
Anmore	8	2	25%
Barber Street	4	0	NA
Belcarra	0	1	NA*
College Park	3	7	233%*
Glenayre	3	1	33%
Heritage Mountain	4	4	100%
Heritage Woods	1	5	500%*
loco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	3	0	NA
Port Moody Centre	10	5	50%
TOTAL*	36	25	69%

## Market Summary

- Market Type Indicator **PORT MOODY DETACHED**: Sellers Market at 69% Sales Ratio average (6.9 in 10 homes selling rate)
- Homes are selling on average 10% above list price
- Most Active Price Band\*\* \$2 mil to \$2.25 mil with average 67% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes in Anmore and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Selling homes in Port Moody Centre and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	2	1	50%
400,001 – 500,000	1	2	200%*
500,001 – 600,000	4	3	75%
600,001 – 700,000	8	7	88%
700,001 – 800,000	9	9	100%
800,001 – 900,000	11	11	100%
900,001 – 1,000,000	4	6	150%*
1,000,001 – 1,250,000	9	11	122%*
1,250,001 – 1,500,000	4	4	100%
1,500,001 – 1,750,000	0	2	NA*
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	52	56	108%*

0 to 1 Bedroom	10	11	110%*
2 Bedrooms	31	26	84%
3 Bedrooms	11	17	155%*
4 Bedrooms & Greater	0	2	NA*
TOTAL*	52	56	108%*

SnapStats®	January	February	Variance
Inventory	42	52	24%
Solds	41	56	37%
Sale Price	\$855,000	\$860,000	1%
Sale Price SQFT	\$852	\$834	-2%
Sale to List Price Ratio	107%	108%	1%
Days on Market	6	7	17%

## Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Anmore	0	0	NA
Barber Street	0	0	NA
Belcarra	0	0	NA
College Park	4	12	300%*
Glenayre	0	0	NA
Heritage Mountain	2	3	150%*
Heritage Woods	1	5	500%*
loco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	12	6	50%
Port Moody Centre	33	30	91%
TOTAL*	52	56	108%*

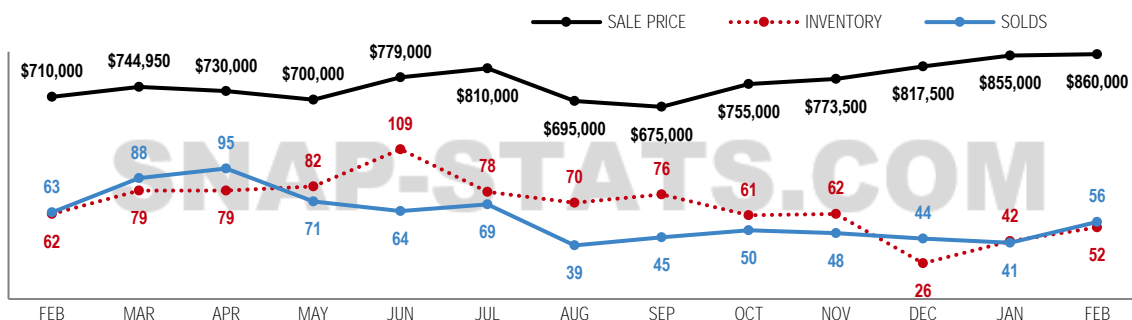
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **PORT MOODY ATTACHED**: Sellers Market at 108% Sales Ratio average (10.8 in 10 homes selling rate)
- Homes are selling on average 8% above list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$600,000 to \$700,000, North Shore and 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in College Park, Port Moody Centre and up to 1 / and 3 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	1	1	100%
1,250,001 - 1,500,000	8	5	63%
1,500,001 - 1,750,000	2	3	150%*
1,750,001 - 2,000,000	1	1	100%
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 - 4,500,000	0	1	NA*
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	12	11	92%

2 Bedrooms & Less	0	0	NA
3 to 4 Bedrooms	8	7	88%
5 to 6 Bedrooms	4	3	75%
7 Bedrooms & More	0	1	NA*
TOTAL*	12	11	92%

SnapStats®	January	February	Variance
Inventory	8	12	50%
Solds	6	11	83%
Sale Price	\$1,613,000	\$1,499,900	-7%
Sale Price SQFT	\$551	\$701	27%
Sale to List Price Ratio	112%	108%	-4%
Days on Market	7	9	29%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

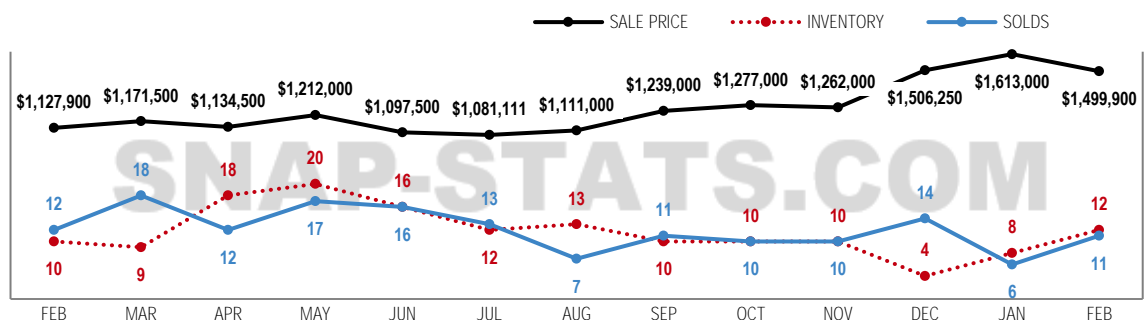
SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	7	6	86%
Mid Meadows	1	2	200%*
North Meadows	0	1	NA*
South Meadows	4	2	50%
West Meadows	0	0	NA
TOTAL*	12	11	92%

## Market Summary

- Market Type Indicator **PITT MEADOWS DETACHED**: Sellers Market at 92% Sales Ratio average (9.2 in 10 homes selling rate)
- Homes are selling on average 8% above list price
- Most Active Price Band\*\* \$1.25 mil to \$1.5 mil with average 63% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Insufficient data
- Sellers Best Bet\*\* Selling homes with 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	1	4	400%*
600,001 – 700,000	5	3	60%
700,001 – 800,000	3	6	200%*
800,001 – 900,000	1	2	200%*
900,001 – 1,000,000	1	4	400%*
1,000,001 – 1,250,000	1	0	NA
1,250,001 – 1,500,000	1	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	13	19	146%*

0 to 1 Bedroom	1	1	100%
2 Bedrooms	7	12	171%*
3 Bedrooms	3	6	200%*
4 Bedrooms & Greater	2	0	NA
TOTAL*	13	19	146%*

SnapStats®	January	February	Variance
Inventory	6	13	117%
Solds	18	19	6%
Sale Price	\$723,500	\$765,000	6%
Sale Price SQFT	\$551	\$643	17%
Sale to List Price Ratio	110%	113%	3%
Days on Market	8	8	0%

## Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	6	10	167%*
Mid Meadows	4	4	100%
North Meadows	1	1	100%
South Meadows	2	4	200%*
West Meadows	0	0	NA
TOTAL*	13	19	146%*

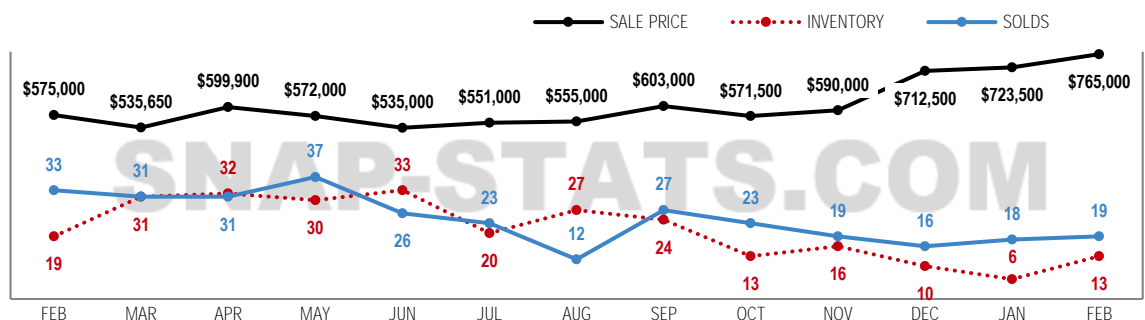
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **PITT MEADOWS ATTACHED**: Sellers Market at 146% Sales Ratio average (14.6 in 10 homes selling rate)
- Homes are selling on average 13% above list price
- Most Active Price Band\*\* Insufficient data but with 6 sales price band of \$700,000 to \$800,000
- Buyers Best Bet\*\* Insufficient data
- Sellers Best Bet\*\* Selling homes in Central Meadows and 2 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	1	1	100%
900,001 - 1,000,000	4	1	25%
1,000,001 - 1,250,000	16	9	56%
1,250,001 - 1,500,000	50	33	66%
1,500,001 - 1,750,000	18	37	206%*
1,750,001 - 2,000,000	21	16	76%
2,000,001 - 2,250,000	2	3	150%*
2,250,001 - 2,500,000	14	1	7%
2,500,001 - 2,750,000	3	1	33%
2,750,001 - 3,000,000	4	0	NA
3,000,001 - 3,500,000	2	0	NA
3,500,001 - 4,000,000	1	0	NA
4,000,001 - 4,500,000	4	0	NA
4,500,001 - 5,000,000	1	1	100%
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	1	0	NA
TOTAL*	142	103	73%

2 Bedrooms & Less	7	6	86%
3 to 4 Bedrooms	69	62	90%
5 to 6 Bedrooms	52	32	62%
7 Bedrooms & More	14	3	21%
TOTAL*	142	103	73%

SnapStats®	January	February	Variance
Inventory	88	142	61%
Solds	42	103	145%
Sale Price	\$1,467,500	\$1,555,000	6%
Sale Price SQFT	\$622	\$640	3%
Sale to List Price Ratio	115%	111%	-3%
Days on Market	7	7	0%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

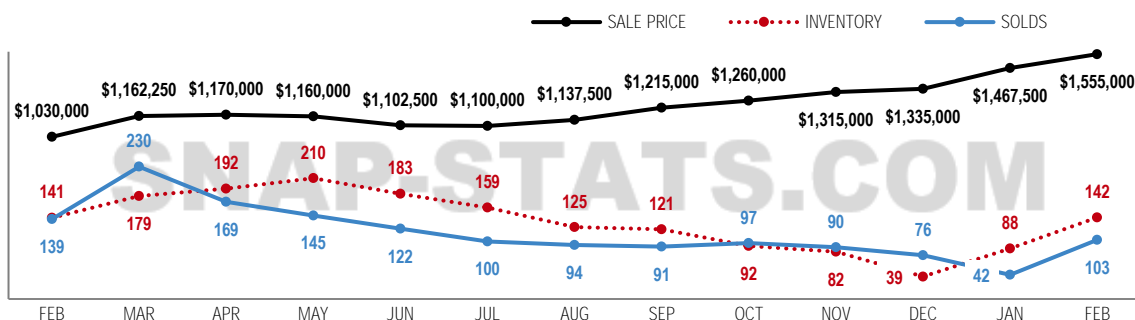
SnapStats®	Inventory	Sales	Sales Ratio
Albion	16	10	63%
Cottonwood	13	12	92%
East Central	21	19	90%
North	1	1	100%
Northeast	0	1	NA*
Northwest	17	13	76%
Silver Valley	17	16	94%
Southwest	19	11	58%
Thornhill	5	3	60%
Websters Corners	7	5	71%
West Central	21	12	57%
Whonnock	5	0	NA
TOTAL*	142	103	73%

## Market Summary

- Market Type Indicator **MAPLE RIDGE DETACHED**: Sellers Market at 73% Sales Ratio average (7.3 in 10 homes selling rate)
- Homes are selling on average 11% above list price
- Most Active Price Band\*\* \$1.5 mil to \$1.75 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2.25 mil to \$2.5 mil, Southwest, West Central and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in Cottonwood, East Central, Silver Valley and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	2	0	NA
300,001 – 400,000	1	1	100%
400,001 – 500,000	16	16	100%
500,001 – 600,000	15	15	100%
600,001 – 700,000	13	15	115%*
700,001 – 800,000	8	11	138%*
800,001 – 900,000	7	15	214%*
900,001 – 1,000,000	22	18	82%
1,000,001 – 1,250,000	10	14	140%*
1,250,001 – 1,500,000	1	1	100%
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	95	106	112%*

0 to 1 Bedroom	15	16	107%*
2 Bedrooms	33	36	109%*
3 Bedrooms	40	44	110%*
4 Bedrooms & Greater	7	10	143%*
TOTAL*	95	106	112%*

SnapStats®	January	February	Variance
Inventory	69	95	38%
Solds	70	106	51%
Sale Price	\$535,000	\$778,400	45%
Sale Price SQFT	\$595	\$623	5%
Sale to List Price Ratio	103%	111%	8%
Days on Market	8	7	-13%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

### Community CONDOS & TOWNHOMES

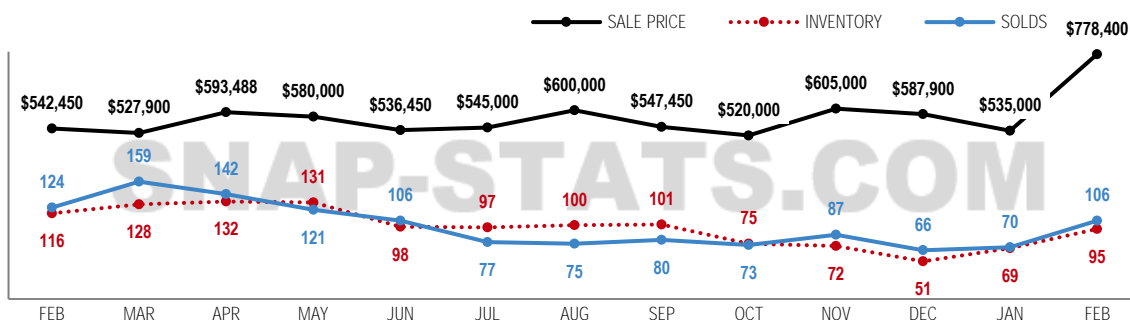
SnapStats®	Inventory	Sales	Sales Ratio
Albion	5	1	20%
Cottonwood	8	16	200%*
East Central	42	55	131%*
North	1	1	100%
Northeast	0	0	NA
Northwest	0	2	NA*
Silver Valley	8	4	50%
Southwest	3	2	67%
Thornhill	1	1	100%
Websters Corners	0	0	NA
West Central	27	24	89%
Whonnock	0	0	NA
TOTAL*	95	106	112%*

### Market Summary

- Market Type Indicator **MAPLE RIDGE ATTACHED**: Sellers Market at 112% Sales Ratio average (11.2 in 10 homes selling rate)
- Homes are selling on average 11% above list price
- Most Active Price Band\*\* \$800,000 to \$900,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$900,000 to \$1 mil, Silver Valley and West Central
- Sellers Best Bet\*\* Selling homes in Cottonwood, East Central and all bedroom properties

\*\*With minimum inventory of 10 in most instances

### 13 Month Market Trend



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