## Everything you need to know about your Real Estate Market Today!

Compliments of: SnapStats Publishing

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SnapStats Publishing Company

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# BURNABY

### SEPTEMBER 2022

#### Price Band & Bedroom DETACHED HOUSES

| SnapStats®            | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 - 700,000         | 0         | 0     | NA          |
| 700,001 - 800,000     | 0         | 0     | NA          |
| 800,001 - 900,000     | 0         | 0     | NA          |
| 900,001 - 1,000,000   | 0         | 0     | NA          |
| 1,000,001 – 1,250,000 | 0         | 1     | NA*         |
| 1,250,001 - 1,500,000 | 11        | 6     | 55%         |
| 1,500,001 – 1,750,000 | 22        | 14    | 64%         |
| 1,750,001 – 2,000,000 | 50        | 5     | 10%         |
| 2,000,001 - 2,250,000 | 27        | 2     | 7%          |
| 2,250,001 – 2,500,000 | 34        | 3     | 9%          |
| 2,500,001 - 2,750,000 | 16        | 1     | 6%          |
| 2,750,001 - 3,000,000 | 22        | 2     | 9%          |
| 3,000,001 - 3,500,000 | 18        | 0     | NA          |
| 3,500,001 - 4,000,000 | 23        | 1     | 4%          |
| 4,000,001 - 4,500,000 | 4         | 0     | NA          |
| 4,500,001 - 5,000,000 | 5         | 0     | NA          |
| 5,000,001 - 5,500,000 | 1         | 0     | NA          |
| 5,500,001 - 6,000,000 | 1         | 0     | NA          |
| 6,000,001 - 6,500,000 | 1         | 0     | NA          |
| 6,500,001 - 7,000,000 | 1         | 0     | NA          |
| 7,000,001 & Greater   | 0         | 0     | NA          |
| TOTAL*                | 236       | 35    | 15%         |
|                       |           |       |             |
| 2 Bedrooms & Less     | 6         | 0     | NA          |
| 3 to 4 Bedrooms       | 67        | 21    | 31%         |
| 5 to 6 Bedrooms       | 95        | 13    | 14%         |
| 7 Bedrooms & More     | 68        | 1     | 1%          |
| TOTAL*                | 236       | 35    | 15%         |

| SnapStats®               | August      | September   | Variance |  |
|--------------------------|-------------|-------------|----------|--|
| Inventory                | 229         | 236         | 3%       |  |
| Solds                    | 50          | 35          | -30%     |  |
| Sale Price               | \$1,815,000 | \$1,661,000 | -8%      |  |
| Sale Price SQFT          | \$711       | \$677       | -5%      |  |
| Sale to List Price Ratio | 99%         | 98%         | -1%      |  |
| Days on Market           | 16          | 12          | -25%     |  |

#### Community DETACHED HOUSES

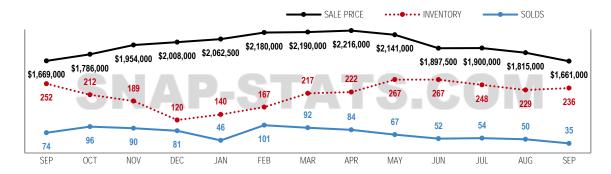
| SnapStats®                  | Inventory | Sales | Sales Ratio |
|-----------------------------|-----------|-------|-------------|
| Big Bend                    | 2         | 0     | NA          |
| Brentwood Park              | 9         | 1     | 11%         |
| Buckingham Heights          | 4         | 1     | 25%         |
| Burnaby Hospital            | 5         | 0     | NA          |
| Burnaby Lake                | 14        | 3     | 21%         |
| Cariboo                     | 0         | 0     | NA          |
| Capitol Hill                | 19        | 2     | 11%         |
| Central                     | 4         | 2     | 50%         |
| Central Park                | 0         | 4     | NA*         |
| Deer Lake                   | 7         | 0     | NA          |
| Deer Lake Place             | 5         | 0     | NA          |
| East Burnaby                | 10        | 1     | 10%         |
| Edmonds                     | 7         | 2     | 29%         |
| Forest Glen                 | 9         | 0     | NA          |
| Forest Hills                | 1         | 0     | NA          |
| Garden Village              | 4         | 0     | NA          |
| Government Road             | 5         | 0     | NA          |
| Greentree Village           | 1         | 0     | NA          |
| Highgate                    | 3         | 1     | 33%         |
| Metrotown                   | 7         | 0     | NA          |
| Montecito                   | 10        | 2     | 20%         |
| Oakdale                     | 0         | 0     | NA          |
| Oaklands                    | 0         | 0     | NA          |
| Parkcrest                   | 14        | 1     | 7%          |
| Simon Fraser Hills          | 0         | 0     | NA          |
| Simon Fraser University SFU | 5         | 0     | NA          |
| South Slope                 | 27        | 3     | 11%         |
| Sperling-Duthie             | 8         | 5     | 63%         |
| Sullivan Heights            | 5         | 0     | NA          |
| Suncrest                    | 6         | 0     | NA          |
| The Crest                   | 3         | 4     | 133%*       |
| Upper Deer Lake             | 11        | 0     | NA          |
| Vancouver Heights           | 11        | 2     | 18%         |
| Westridge                   | 8         | 0     | NA          |
| Willingdon Heights          | 12        | 1     | 8%          |
| TOTAL*                      | 236       | 35    | 15%         |
|                             |           |       |             |

<sup>\*</sup>Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### Market Summary

- Market Type Indicator BURNABY DETACHED: Balanced Market at 15% Sales Ratio average (1.5 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$1.5 mil to \$1.75 mil with average 64% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$3.5 mil to \$4 mil, Parkcrest, Willingdon Heights and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in Sperling-Duthie and 3 to 4 bedroom properties

#### 13 Month Market Trend



#### Compliments of...

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<sup>\*\*</sup>With minimum inventory of 10 in most instances



# BURNABY

### SEPTEMBER 2022

### Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats®            | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 - 100,000         | 0         | 0     | NA          |
| 100,001 - 200,000     | 0         | 0     | NA          |
| 200,001 - 300,000     | 0         | 0     | NA          |
| 300,001 - 400,000     | 1         | 3     | 300%*       |
| 400,001 - 500,000     | 23        | 17    | 74%         |
| 500,001 - 600,000     | 48        | 39    | 81%         |
| 600,001 – 700,000     | 121       | 42    | 35%         |
| 700,001 - 800,000     | 94        | 27    | 29%         |
| 800,001 – 900,000     | 91        | 26    | 29%         |
| 900,001 – 1,000,000   | 84        | 12    | 14%         |
| 1,000,001 — 1,250,000 | 85        | 11    | 13%         |
| 1,250,001 – 1,500,000 | 43        | 2     | 5%          |
| 1,500,001 – 1,750,000 | 17        | 1     | 6%          |
| 1,750,001 – 2,000,000 | 9         | 0     | NA          |
| 2,000,001 – 2,250,000 | 1         | 0     | NA          |
| 2,250,001 – 2,500,000 | 0         | 0     | NA          |
| 2,500,001 – 2,750,000 | 0         | 0     | NA          |
| 2,750,001 – 3,000,000 | 3         | 0     | NA          |
| 3,000,001 – 3,500,000 | 2         | 0     | NA          |
| 3,500,001 - 4,000,000 | 1         | 0     | NA          |
| 4,000,001 & Greater   | 0         | 0     | NA          |
| TOTAL*                | 623       | 180   | 29%         |
|                       |           |       |             |
| 0 to 1 Bedroom        | 124       | 52    | 42%         |
| 2 Bedrooms            | 366       | 111   | 30%         |
| 3 Bedrooms            | 116       | 16    | 14%         |
| 4 Bedrooms & Greater  | 17        | 1     | 6%          |
| TOTAL*                | 623       | 180   | 29%         |

| SnapStats®               | August    | September | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory                | 652       | 623       | -4%      |
| Solds                    | 206       | 180       | -13%     |
| Sale Price               | \$707,500 | \$678,750 | -4%      |
| Sale Price SQFT          | \$817     | \$793     | -3%      |
| Sale to List Price Ratio | 99%       | 97%       | -2%      |
| Days on Market           | 19        | 22        | 16%      |

#### Community CONDOS & TOWNHOMES

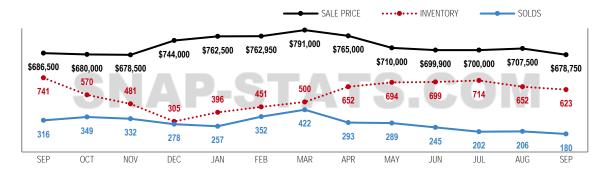
| J                           |           |       |             |
|-----------------------------|-----------|-------|-------------|
| SnapStats®                  | Inventory | Sales | Sales Ratio |
| Big Bend                    | 0         | 1     | NA*         |
| Brentwood Park              | 184       | 45    | 24%         |
| Buckingham Heights          | 0         | 0     | NA          |
| Burnaby Hospital            | 6         | 0     | NA          |
| Burnaby Lake                | 6         | 0     | NA          |
| Cariboo                     | 7         | 3     | 43%         |
| Capitol Hill                | 6         | 3     | 50%         |
| Central                     | 6         | 0     | NA          |
| Central Park                | 11        | 3     | 27%         |
| Deer Lake                   | 0         | 0     | NA          |
| Deer Lake Place             | 2         | 0     | NA          |
| East Burnaby                | 1         | 0     | NA          |
| Edmonds                     | 32        | 5     | 16%         |
| Forest Glen                 | 35        | 6     | 17%         |
| Forest Hills                | 4         | 1     | 25%         |
| Garden Village              | 0         | 0     | NA          |
| Government Road             | 10        | 7     | 70%         |
| Greentree Village           | 2         | 1     | 50%         |
| Highgate                    | 38        | 9     | 24%         |
| Metrotown                   | 157       | 48    | 31%         |
| Montecito                   | 5         | 3     | 60%         |
| Oakdale                     | 0         | 0     | NA          |
| Oaklands                    | 4         | 0     | NA          |
| Parkcrest                   | 1         | 0     | NA          |
| Simon Fraser Hills          | 4         | 4     | 100%        |
| Simon Fraser University SFU | 43        | 17    | 40%         |
| South Slope                 | 35        | 10    | 29%         |
| Sperling-Duthie             | 1         | 0     | NA          |
| Sullivan Heights            | 9         | 8     | 89%         |
| Suncrest                    | 0         | 0     | NA          |
| The Crest                   | 5         | 2     | 40%         |
| Upper Deer Lake             | 0         | 1     | NA*         |
| Vancouver Heights           | 7         | 3     | 43%         |
| Westridge                   | 0         | 0     | NA          |
| Willingdon Heights          | 2         | 0     | NA          |
| TOTAL*                      | 623       | 180   | 29%         |
|                             |           |       |             |

<sup>\*</sup>Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### Market Summary

- Market Type Indicator BURNABY ATTACHED: Sellers Market at 29% Sales Ratio average (2.9 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* \$500,000 to \$600,000 with average 81% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.75 mil, Edmonds, Forest Glen and minimum 4 bedroom properties
- Sellers Best Bet\*\* Selling homes in Government Road, Sullivan Heights and up to 1 bedroom properties

#### 13 Month Market Trend



#### Compliments of...

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<sup>\*\*</sup>With minimum inventory of 10 in most instances



# NEW WESTMINSTER

### SEPTEMBER 2022

#### Price Band & Bedroom DETACHED HOUSES

| \$0 - 700,000                  |  |
|--------------------------------|--|
|                                |  |
| 800 001 000 000 1 0 NA         |  |
|                                |  |
| 900,001 – 1,000,000 1 1 100%   |  |
| 1,000,001 – 1,250,000 4 2 50%  |  |
| 1,250,001 – 1,500,000 23 2 9%  |  |
| 1,500,001 – 1,750,000 18 1 6%  |  |
| 1,750,001 – 2,000,000 16 1 6%  |  |
| 2,000,001 – 2,250,000 2 1 50%  |  |
| 2,250,001 – 2,500,000 10 1 10% |  |
| 2,500,001 - 2,750,000 4 0 NA   |  |
| 2,750,001 - 3,000,000 2 0 NA   |  |
| 3,000,001 - 3,500,000 3 0 NA   |  |
| 3,500,001 - 4,000,000          |  |
| 4,000,001 - 4,500,000 2 0 NA   |  |
| 4,500,001 - 5,000,000 0 NA     |  |
| 5,000,001 - 5,500,000 0 NA     |  |
| 5,500,001 - 6,000,000 O NA     |  |
| 6,000,001 - 6,500,000          |  |
| 6,500,001 - 7,000,000          |  |
| 7,000,001 & Greater 0 0 NA     |  |
| TOTAL* 86 9 10%                |  |
|                                |  |
| 2 Bedrooms & Less 12 0 NA      |  |
| 3 to 4 Bedrooms 34 7 21%       |  |
| 5 to 6 Bedrooms 35 2 6%        |  |
| 7 Bedrooms & More 5 0 NA       |  |
| TOTAL* 86 9 10%                |  |

|                   | Inventory | Sales | Sales Ratio |
|-------------------|-----------|-------|-------------|
| Brunette          | 0         | 0     | NA          |
| Connaught Heights | 2         | 0     | NA          |
| Downtown          | 0         | 0     | NA          |
| Fraserview        | 1         | 1     | 100%        |
| GlenBrooke North  | 8         | 2     | 25%         |
| Moody Park        | 1         | 1     | 100%        |
| North Arm         | 1         | 0     | NA          |
| Quay              | 0         | 0     | NA          |
| Queensborough     | 28        | 1     | 4%          |
| Queens Park       | 4         | 0     | NA          |
| Sapperton         | 7         | 1     | 14%         |
| The Heights       | 21        | 3     | 14%         |
| Uptown            | 4         | 0     | NA          |
| West End          | 9         | 0     | NA          |
| TOTAL*            | 86        | 9     | 10%         |
|                   |           |       |             |
|                   |           |       |             |

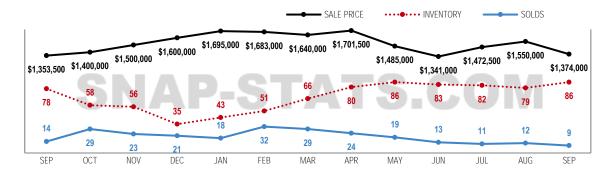
| SnapStats®               | August      | September   | Variance |
|--------------------------|-------------|-------------|----------|
| Inventory                | 79          | 86          | 9%       |
| Solds                    | 12          | 9           | -25%     |
| Sale Price               | \$1,550,000 | \$1,374,000 | -11%     |
| Sale Price SQFT          | \$575       | \$635       | 10%      |
| Sale to List Price Ratio | 92%         | 95%         | 3%       |
| Days on Market           | 23          | 18          | -22%     |

<sup>\*</sup>Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### Market Summary

- Market Type Indicator NEW WESTMINSTER DETACHED: Buyers Market at 10% Sales Ratio average (1 in 10 homes selling rate)
- Homes are selling on average 5% below list price
- Most Active Price Band\*\* \$2.25 mil to \$2.5 mil with average 10% Sales Ratio (Buyers market)
- Buyers Best Bet\*\* Homes between \$1.5 mil to \$2 mil, Queensborough and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Selling homes in GlenBrooke North and 3 to 4 bedroom properties

#### 13 Month Market Trend



#### Compliments of...

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<sup>\*\*</sup>With minimum inventory of 10 in most instances



# NEW WESTMINSTER

## SEPTEMBER 2022

#### Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats®            | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 – 100,000         | 0         | 0     | NA          |
| 100,001 – 200,000     | 0         | 0     | NA          |
| 200,001 – 300,000     | 1         | 1     | 100%        |
| 300,001 - 400,000     | 7         | 3     | 43%         |
| 400,001 - 500,000     | 18        | 10    | 56%         |
| 500,001 - 600,000     | 39        | 17    | 44%         |
| 600,001 - 700,000     | 41        | 13    | 32%         |
| 700,001 - 800,000     | 33        | 4     | 12%         |
| 800,001 - 900,000     | 17        | 3     | 18%         |
| 900,001 - 1,000,000   | 19        | 3     | 16%         |
| 1,000,001 - 1,250,000 | 8         | 2     | 25%         |
| 1,250,001 - 1,500,000 | 7         | 3     | 43%         |
| 1,500,001 - 1,750,000 | 0         | 0     | NA          |
| 1,750,001 - 2,000,000 | 1         | 0     | NA          |
| 2,000,001 - 2,250,000 | 0         | 0     | NA          |
| 2,250,001 - 2,500,000 | 1         | 0     | NA          |
| 2,500,001 - 2,750,000 | 0         | 0     | NA          |
| 2,750,001 - 3,000,000 | 0         | 0     | NA          |
| 3,000,001 - 3,500,000 | 0         | 0     | NA          |
| 3,500,001 - 4,000,000 | 0         | 0     | NA          |
| 4,000,001 & Greater   | 0         | 0     | NA          |
| TOTAL*                | 192       | 59    | 31%         |
|                       |           |       |             |
| 0 to 1 Bedroom        | 45        | 20    | 44%         |
| 2 Bedrooms            | 114       | 30    | 26%         |
| 3 Bedrooms            | 28        | 8     | 29%         |
| 4 Bedrooms & Greater  | 5         | 1     | 20%         |
| TOTAL*                | 192       | 59    | 31%         |
|                       |           |       |             |

| Community | CONDOS & | TOWNHOMES |
|-----------|----------|-----------|
|-----------|----------|-----------|

|                   | Inventory | Sales | Sales Ratio |
|-------------------|-----------|-------|-------------|
| Brunette          | 0         | 0     | NA          |
| Connaught Heights | 0         | 0     | NA          |
| Downtown          | 40        | 8     | 20%         |
| Fraserview        | 26        | 7     | 27%         |
| GlenBrooke North  | 4         | 4     | 100%        |
| Moody Park        | 2         | 1     | 50%         |
| North Arm         | 0         | 0     | NA          |
| Quay              | 30        | 10    | 33%         |
| Queensborough     | 28        | 7     | 25%         |
| Queens Park       | 3         | 0     | NA          |
| Sapperton         | 8         | 4     | 50%         |
| The Heights       | 0         | 1     | NA*         |
| Uptown            | 50        | 17    | 34%         |
| West End          | 1         | 0     | NA          |
| TOTAL*            | 192       | 59    | 31%         |
|                   |           |       |             |
|                   |           |       |             |

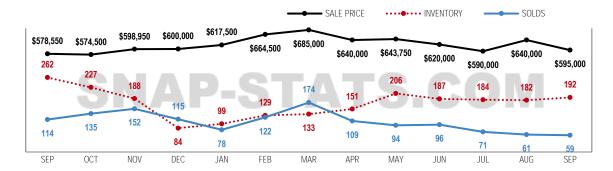
| SnapStats®               | August    | September | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory                | 182       | 192       | 5%       |
| Solds                    | 61        | 59        | -3%      |
| Sale Price               | \$640,000 | \$595,000 | -7%      |
| Sale Price SQFT          | \$620     | \$712     | 15%      |
| Sale to List Price Ratio | 98%       | 99%       | 1%       |
| Days on Market           | 16        | 14        | -13%     |

<sup>\*</sup>Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### Market Summary

- Market Type Indicator NEW WESTMINSTER ATTACHED: Sellers Market at 31% Sales Ratio average (3.1 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average 56% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$700,000 to \$800,000, Downtown and 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Sapperton and up to 1 bedroom properties

#### 13 Month Market Trend



#### Compliments of...

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<sup>\*\*</sup>With minimum inventory of 10 in most instances



# COQUITLAM

## SEPTEMBER 2022

#### Price Band & Bedroom DETACHED HOUSES

| SnapStats®            | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 - 700,000         | 0         | 0     | NA          |
| 700,001 - 800,000     | 0         | 0     | NA          |
| 800,001 - 900,000     | 0         | 2     | NA*         |
| 900,001 - 1,000,000   | 1         | 3     | 300%*       |
| 1,000,001 - 1,250,000 | 13        | 1     | 8%          |
| 1,250,001 - 1,500,000 | 31        | 9     | 29%         |
| 1,500,001 – 1,750,000 | 32        | 10    | 31%         |
| 1,750,001 - 2,000,000 | 36        | 15    | 42%         |
| 2,000,001 - 2,250,000 | 17        | 3     | 18%         |
| 2,250,001 - 2,500,000 | 20        | 3     | 15%         |
| 2,500,001 - 2,750,000 | 10        | 0     | NA          |
| 2,750,001 - 3,000,000 | 21        | 1     | 5%          |
| 3,000,001 - 3,500,000 | 24        | 2     | 8%          |
| 3,500,001 - 4,000,000 | 7         | 0     | NA          |
| 4,000,001 - 4,500,000 | 0         | 0     | NA          |
| 4,500,001 - 5,000,000 | 2         | 0     | NA          |
| 5,000,001 - 5,500,000 | 0         | 0     | NA          |
| 5,500,001 - 6,000,000 | 0         | 0     | NA          |
| 6,000,001 - 6,500,000 | 0         | 0     | NA          |
| 6,500,001 - 7,000,000 | 1         | 0     | NA          |
| 7,000,001 & Greater   | 0         | 0     | NA          |
| TOTAL*                | 215       | 49    | 23%         |
|                       |           |       |             |
| 2 Bedrooms & Less     | 9         | 1     | 11%         |
| 3 to 4 Bedrooms       | 85        | 24    | 28%         |
| 5 to 6 Bedrooms       | 84        | 16    | 19%         |
| 7 Bedrooms & More     | 37        | 8     | 22%         |
| TOTAL*                | 215       | 49    | 23%         |
|                       |           |       |             |

| 101712                   |             | ' '         | 2070     |
|--------------------------|-------------|-------------|----------|
|                          |             |             |          |
| SnapStats®               | August      | September   | Variance |
| Inventory                | 224         | 215         | -4%      |
| Solds                    | 48          | 49          | 2%       |
| Sale Price               | \$1,590,000 | \$1,750,000 | 10%      |
| Sale Price SQFT          | \$615       | \$604       | -2%      |
| Sale to List Price Ratio | 98%         | 100%        | 2%       |
| Days on Market           | 22          | 18          | -18%     |

#### Community DETACHED HOUSES

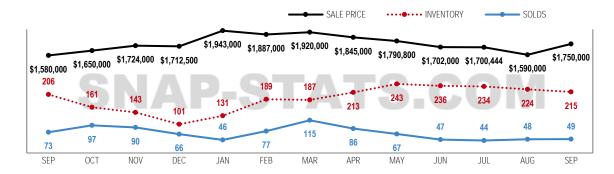
| SnapStats®         | Inventory | Sales | Sales Ratio |
|--------------------|-----------|-------|-------------|
| Burke Mountain     | 25        | 4     | 16%         |
| Canyon Springs     | 3         | 3     | 100%        |
| Cape Horn          | 1         | 2     | 200%*       |
| Central Coquitlam  | 40        | 13    | 33%         |
| Chineside          | 7         | 2     | 29%         |
| Coquitlam East     | 13        | 1     | 8%          |
| Coquitlam West     | 42        | 3     | 7%          |
| Eagle Ridge        | 2         | 1     | 50%         |
| Harbour Chines     | 6         | 0     | NA          |
| Harbour Place      | 8         | 2     | 25%         |
| Hockaday           | 4         | 1     | 25%         |
| Maillardville      | 6         | 2     | 33%         |
| Meadow Brook       | 3         | 2     | 67%         |
| New Horizons       | 11        | 1     | 9%          |
| North Coquitlam    | 0         | 0     | NA          |
| Park Ridge Estates | 2         | 1     | 50%         |
| Ranch Park         | 12        | 3     | 25%         |
| River Springs      | 5         | 0     | NA          |
| Scott Creek        | 0         | 1     | NA*         |
| Summitt View       | 1         | 0     | NA          |
| Upper Eagle Ridge  | 1         | 1     | 100%        |
| Westwood Plateau   | 23        | 6     | 26%         |
| Westwood Summit    | 0         | 0     | NA          |
| TOTAL*             | 215       | 49    | 23%         |
|                    |           |       |             |
|                    |           |       |             |

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### Market Summary

- Market Type Indicator COQUITLAM DETACHED: Sellers Market at 23% Sales Ratio average (2.3 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band\*\* \$1.75 mil to \$2 mil with average 42% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2.75 mil to \$3 mil, Coquitlam East / West, New Horizons and up to 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Central Coquitlam and 3 to 4 bedroom properties

#### 13 Month Market Trend



#### Compliments of...

SnapStats Publishing
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<sup>\*\*</sup>With minimum inventory of 10 in most instances



# COQUITLAM

### SEPTEMBER 2022

### Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats®            | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 - 100,000         | 0         | 0     | NA          |
| 100,001 - 200,000     | 0         | 0     | NA          |
| 200,001 - 300,000     | 0         | 0     | NA          |
| 300,001 - 400,000     | 1         | 1     | 100%        |
| 400,001 - 500,000     | 8         | 4     | 50%         |
| 500,001 - 600,000     | 56        | 22    | 39%         |
| 600,001 – 700,000     | 52        | 21    | 40%         |
| 700,001 - 800,000     | 72        | 17    | 24%         |
| 800,001 - 900,000     | 39        | 8     | 21%         |
| 900,001 - 1,000,000   | 40        | 4     | 10%         |
| 1,000,001 — 1,250,000 | 42        | 10    | 24%         |
| 1,250,001 - 1,500,000 | 20        | 1     | 5%          |
| 1,500,001 – 1,750,000 | 9         | 1     | 11%         |
| 1,750,001 – 2,000,000 | 2         | 0     | NA          |
| 2,000,001 – 2,250,000 | 3         | 0     | NA          |
| 2,250,001 – 2,500,000 | 1         | 0     | NA          |
| 2,500,001 – 2,750,000 | 0         | 0     | NA          |
| 2,750,001 – 3,000,000 | 0         | 0     | NA          |
| 3,000,001 – 3,500,000 | 0         | 0     | NA          |
| 3,500,001 - 4,000,000 | 0         | 0     | NA          |
| 4,000,001 & Greater   | 0         | 0     | NA          |
| TOTAL*                | 345       | 89    | 26%         |
|                       |           |       |             |
| 0 to 1 Bedroom        | 72        | 30    | 42%         |
| 2 Bedrooms            | 177       | 38    | 21%         |
| 3 Bedrooms            | 76        | 16    | 21%         |
| 4 Bedrooms & Greater  | 20        | 5     | 25%         |
| TOTAL*                | 345       | 89    | 26%         |
|                       |           |       |             |

| SnapStats®               | August    | September | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory                | 334       | 345       | 3%       |
| Solds                    | 106       | 89        | -16%     |
| Sale Price               | \$698,000 | \$670,000 | -4%      |
| Sale Price SQFT          | \$790     | \$764     | -3%      |
| Sale to List Price Ratio | 100%      | 96%       | -4%      |
| Days on Market           | 21        | 10        | -52%     |

#### Community CONDOS & TOWNHOMES

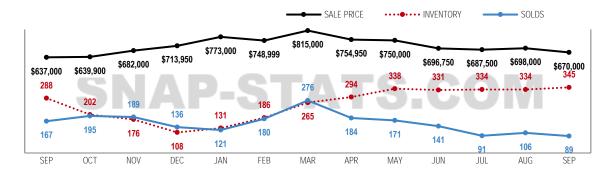
| SnapStats®         | Inventory | Sales | Sales Ratio |
|--------------------|-----------|-------|-------------|
| Burke Mountain     | 20        | 3     | 15%         |
| Canyon Springs     | 8         | 2     | 25%         |
| Cape Horn          | 0         | 0     | NA          |
| Central Coquitlam  | 20        | 3     | 15%         |
| Chineside          | 0         | 0     | NA          |
| Coquitlam East     | 5         | 0     | NA          |
| Coquitlam West     | 140       | 42    | 30%         |
| Eagle Ridge        | 5         | 1     | 20%         |
| Harbour Chines     | 0         | 0     | NA          |
| Harbour Place      | 0         | 0     | NA          |
| Hockaday           | 0         | 0     | NA          |
| Maillardville      | 14        | 5     | 36%         |
| Meadow Brook       | 0         | 0     | NA          |
| New Horizons       | 16        | 5     | 31%         |
| North Coquitlam    | 80        | 15    | 19%         |
| Park Ridge Estates | 0         | 0     | NA          |
| Ranch Park         | 2         | 2     | 100%        |
| River Springs      | 0         | 0     | NA          |
| Scott Creek        | 1         | 0     | NA          |
| Summitt View       | 0         | 0     | NA          |
| Upper Eagle Ridge  | 1         | 0     | NA          |
| Westwood Plateau   | 33        | 11    | 33%         |
| Westwood Summit    | 0         | 0     | NA          |
| TOTAL*             | 345       | 89    | 26%         |
|                    |           |       |             |
|                    |           |       |             |
|                    |           |       |             |

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### Market Summary

- Market Type Indicator COQUITLAM ATTACHED: Sellers Market at 26% Sales Ratio average (2.6 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average 50% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, Burke Mountain, Central Coguitlam and 2 to 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Maillardville and up to 1 bedroom properties

#### 13 Month Market Trend



#### Compliments of...

SnapStats Publishing
SnapStats Publishing Company
604.229.0521



<sup>\*\*</sup>With minimum inventory of 10 in most instances



# PORT COQUITLAM

# SEPTEMBER 2022

Sales

0

16

Sales Ratio

25%

#### Price Band & Bedroom DETACHED HOUSES

| SnapStats®            | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 - 700,000         | 0         | 0     | NA          |
| 700,001 - 800,000     | 0         | 0     | NA          |
| 800,001 - 900,000     | 0         | 0     | NA          |
| 900,001 - 1,000,000   | 1         | 0     | NA          |
| 1,000,001 - 1,250,000 | 10        | 4     | 40%         |
| 1,250,001 - 1,500,000 | 20        | 9     | 45%         |
| 1,500,001 – 1,750,000 | 11        | 3     | 27%         |
| 1,750,001 - 2,000,000 | 11        | 0     | NA          |
| 2,000,001 - 2,250,000 | 2         | 0     | NA          |
| 2,250,001 - 2,500,000 | 4         | 0     | NA          |
| 2,500,001 - 2,750,000 | 2         | 0     | NA          |
| 2,750,001 - 3,000,000 | 3         | 0     | NA          |
| 3,000,001 - 3,500,000 | 1         | 0     | NA          |
| 3,500,001 - 4,000,000 | 0         | 0     | NA          |
| 4,000,001 - 4,500,000 | 0         | 0     | NA          |
| 4,500,001 - 5,000,000 | 0         | 0     | NA          |
| 5,000,001 - 5,500,000 | 0         | 0     | NA          |
| 5,500,001 - 6,000,000 | 0         | 0     | NA          |
| 6,000,001 - 6,500,000 | 0         | 0     | NA          |
| 6,500,001 - 7,000,000 | 0         | 0     | NA          |
| 7,000,001 & Greater   | 0         | 0     | NA          |
| TOTAL*                | 65        | 16    | 25%         |
|                       |           |       |             |
| 2 Bedrooms & Less     | 2         | 0     | NA          |
| 3 to 4 Bedrooms       | 29        | 10    | 34%         |
| 5 to 6 Bedrooms       | 27        | 5     | 19%         |
| 7 Bedrooms & More     | 7         | 1     | 14%         |
| TOTAL*                | 65        | 16    | 25%         |

| Central Port Coquitlam | 5  | 0 | NA  |
|------------------------|----|---|-----|
| Citadel                | 6  | 4 | 67% |
| Glenwood               | 17 | 1 | 6%  |
| Lincoln Park           | 6  | 4 | 67% |
| Lower Mary Hill        | 5  | 1 | 20% |
| Mary Hill              | 12 | 3 | 25% |
| Oxford Heights         | 6  | 2 | 33% |
| Riverwood              | 4  | 1 | 25% |
| Woodland Acres         | 2  | 0 | NA  |

65

Inventory

Community DETACHED HOUSES

Birchland Manor

TOTAL\*

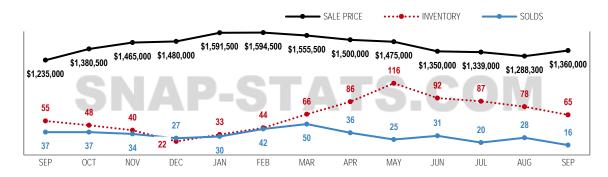
| SnapStats®               | August      | September   | Variance |
|--------------------------|-------------|-------------|----------|
| Inventory                | 78          | 65          | -17%     |
| Solds                    | 28          | 16          | -43%     |
| Sale Price               | \$1,288,300 | \$1,360,000 | 6%       |
| Sale Price SQFT          | \$644       | \$533       | -17%     |
| Sale to List Price Ratio | 96%         | 96%         | 0%       |
| Days on Market           | 23          | 16          | -30%     |

<sup>\*</sup>Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### Market Summary

- Market Type Indicator PORT COQUITLAM DETACHED: Sellers Market at 25% Sales Ratio average (2.5 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band\*\* \$1.25 mil to \$1.5 mil with average 45% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.5 mil to \$1.75 mil, Glenwood and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Selling homes in Mary Hill and 3 to 4 bedroom properties

#### 13 Month Market Trend



#### Compliments of...

SnapStats Publishing
SnapStats Publishing Company
604.229.0521



<sup>\*\*</sup>With minimum inventory of 10 in most instances



# PORT COQUITLAM

### SEPTEMBER 2022

#### Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats®            | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 - 100,000         | 0         | 0     | NA NA       |
| 100,001 - 200,000     | 0         | 0     | NA          |
| 200,001 - 300,000     | 0         | 0     | NA          |
| 300,001 - 400,000     | 7         | 1     | 14%         |
| 400,001 - 500,000     | 19        | 9     | 47%         |
| 500,001 - 600,000     | 19        | 7     | 37%         |
| 600,001 - 700,000     | 20        | 5     | 25%         |
| 700,001 - 800,000     | 15        | 2     | 13%         |
| 800,001 - 900,000     | 9         | 5     | 56%         |
| 900,001 – 1,000,000   | 8         | 2     | 25%         |
| 1,000,001 – 1,250,000 | 12        | 2     | 17%         |
| 1,250,001 – 1,500,000 | 1         | 0     | NA          |
| 1,500,001 – 1,750,000 | 0         | 0     | NA          |
| 1,750,001 - 2,000,000 | 0         | 0     | NA          |
| 2,000,001 - 2,250,000 | 0         | 0     | NA          |
| 2,250,001 - 2,500,000 | 0         | 0     | NA          |
| 2,500,001 – 2,750,000 | 0         | 0     | NA          |
| 2,750,001 – 3,000,000 | 0         | 0     | NA          |
| 3,000,001 – 3,500,000 | 0         | 0     | NA          |
| 3,500,001 - 4,000,000 | 0         | 0     | NA          |
| 4,000,001 & Greater   | 0         | 0     | NA          |
| TOTAL*                | 110       | 33    | 30%         |
| 0.1.4.0.1             | 0.4       | 0     | 0.404       |
| 0 to 1 Bedroom        | 34        | 9     | 26%         |
| 2 Bedrooms            | 45        | 12    | 27%         |
| 3 Bedrooms            | 21        | 9     | 43%         |
| 4 Bedrooms & Greater  | 10        | 3     | 30%         |
| TOTAL*                | 110       | 33    | 30%         |

| Community | CONDOS & | <b>TOWNHOMES</b> |
|-----------|----------|------------------|
|-----------|----------|------------------|

|                        | Inventory | Sales | Sales Ratio |
|------------------------|-----------|-------|-------------|
| Birchland Manor        | 0         | 0     | NA          |
| Central Port Coquitlam | 69        | 17    | 25%         |
| Citadel                | 10        | 1     | 10%         |
| Glenwood               | 17        | 8     | 47%         |
| Lincoln Park           | 1         | 1     | 100%        |
| Lower Mary Hill        | 0         | 0     | NA          |
| Mary Hill              | 1         | 2     | 200%*       |
| Oxford Heights         | 1         | 0     | NA          |
| Riverwood              | 11        | 4     | 36%         |
| Woodland Acres         | 0         | 0     | NA          |
| TOTAL*                 | 110       | 33    | 30%         |
|                        |           |       |             |

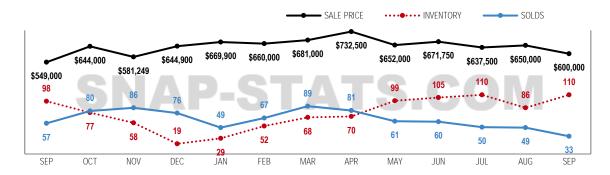
| SnapStats®               | August    | September | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory                | 86        | 110       | 28%      |
| Solds                    | 49        | 33        | -33%     |
| Sale Price               | \$650,000 | \$600,000 | -8%      |
| Sale Price SQFT          | \$614     | \$632     | 3%       |
| Sale to List Price Ratio | 100%      | 96%       | -4%      |
| Days on Market           | 14        | 9         | -36%     |

<sup>\*</sup>Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### Market Summary

- Market Type Indicator PORT COQUITLAM ATTACHED: Sellers Market at 30% Sales Ratio average (3 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band\*\* \$800,000 to \$900,000 with average 56% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$700,000 to \$800,000, Citadel and up to 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Glenwood and 3 bedroom properties

#### 13 Month Market Trend



#### Compliments of...

**SnapStats Publishing**SnapStats Publishing Company
604.229.0521



<sup>\*\*</sup>With minimum inventory of 10 in most instances



#### Price Band & Bedroom DETACHED HOUSES

| SnapStats®            | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 - 700,000         | 0         | 0     | NA          |
| 700,001 - 800,000     | 0         | 0     | NA          |
| 800,001 - 900,000     | 1         | 0     | NA          |
| 900,001 - 1,000,000   | 0         | 0     | NA          |
| 1,000,001 — 1,250,000 | 1         | 0     | NA          |
| 1,250,001 – 1,500,000 | 6         | 1     | 17%         |
| 1,500,001 – 1,750,000 | 3         | 0     | NA          |
| 1,750,001 – 2,000,000 | 7         | 1     | 14%         |
| 2,000,001 - 2,250,000 | 7         | 2     | 29%         |
| 2,250,001 - 2,500,000 | 6         | 3     | 50%         |
| 2,500,001 - 2,750,000 | 1         | 2     | 200%*       |
| 2,750,001 - 3,000,000 | 6         | 0     | NA          |
| 3,000,001 - 3,500,000 | 1         | 0     | NA          |
| 3,500,001 - 4,000,000 | 2         | 0     | NA          |
| 4,000,001 - 4,500,000 | 1         | 0     | NA          |
| 4,500,001 - 5,000,000 | 1         | 0     | NA          |
| 5,000,001 - 5,500,000 | 2         | 0     | NA          |
| 5,500,001 - 6,000,000 | 0         | 0     | NA          |
| 6,000,001 - 6,500,000 | 0         | 0     | NA          |
| 6,500,001 - 7,000,000 | 0         | 0     | NA          |
| 7,000,001 & Greater   | 1         | 0     | NA          |
| TOTAL*                | 46        | 9     | 20%         |
|                       |           |       |             |
| 2 Bedrooms & Less     | 1         | 0     | NA          |
| 3 to 4 Bedrooms       | 20        | 3     | 15%         |
| 5 to 6 Bedrooms       | 17        | 4     | 24%         |
| 7 Bedrooms & More     | 8         | 2     | 25%         |
| TOTAL*                | 46        | 9     | 20%         |

| 5 to 6 Bedrooms         | 17           | 4               | 24%              |
|-------------------------|--------------|-----------------|------------------|
| 7 Bedrooms & More       | 8            | 2               | 25%              |
| TOTAL*                  | 46           | 9               | 20%              |
|                         |              |                 |                  |
|                         |              |                 |                  |
| SnapStats®              | August       | September       | Variance         |
| SnapStats®<br>Inventory | August<br>52 | September<br>46 | Variance<br>-12% |
|                         |              | •               |                  |
| Inventory               |              | •               | -12%             |

\$618

97%

40

#### Community DETACHED HOUSES

|                   | Inventory | Sales | Sales Ratio |
|-------------------|-----------|-------|-------------|
| Anmore            | 9         | 2     | 22%         |
| Barber Street     | 2         | 1     | 50%         |
| Belcarra          | 4         | 0     | NA          |
| College Park      | 8         | 0     | NA          |
| Glenayre          | 0         | 0     | NA          |
| Heritage Mountain | 4         | 1     | 25%         |
| Heritage Woods    | 6         | 2     | 33%         |
| loco              | 0         | 0     | NA          |
| Mountain Meadows  | 0         | 0     | NA          |
| North Shore       | 5         | 0     | NA          |
| Port Moody Centre | 8         | 3     | 38%         |
| TOTAL*            | 46        | 9     | 20%         |
|                   |           |       |             |

\*Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### Market Summary

Sale to List Price Ratio

Sale Price SQFT

Days on Market

- Market Type Indicator PORT MOODY DETACHED: Balanced Market at 20% Sales Ratio average (2 in 10 homes selling rate)
- Homes are selling on average 6% below list price
- Most Active Price Band\*\* Insufficient data but with 3 sales price band of \$2.25 mil to \$2.5 mil
- Buyers Best Bet\*\* Homes in Anmore and 3 to 4 bedroom properties

-4%

-3%

-5%

• Sellers Best Bet\*\* Selling homes in Port Moody Centre and minimum 5 bedroom properties

\$593

94%

38

#### 13 Month Market Trend



#### Compliments of...

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<sup>\*\*</sup>With minimum inventory of 10 in most instances



### Price Band & Bedroom CONDOS & TOWNHOMES

| Control Charles       |           | Calaa | Calar Dalla |
|-----------------------|-----------|-------|-------------|
| SnapStats®            | Inventory | Sales | Sales Ratio |
| \$0 - 100,000         | 0         | 0     | NA          |
| 100,001 – 200,000     | 0         | 0     | NA          |
| 200,001 - 300,000     | 0         | 0     | NA          |
| 300,001 - 400,000     | 0         | 0     | NA          |
| 400,001 - 500,000     | 4         | 0     | NA          |
| 500,001 - 600,000     | 9         | 6     | 67%         |
| 600,001 – 700,000     | 23        | 12    | 52%         |
| 700,001 – 800,000     | 14        | 7     | 50%         |
| 800,001 – 900,000     | 17        | 9     | 53%         |
| 900,001 - 1,000,000   | 11        | 1     | 9%          |
| 1,000,001 - 1,250,000 | 11        | 6     | 55%         |
| 1,250,001 - 1,500,000 | 8         | 2     | 25%         |
| 1,500,001 - 1,750,000 | 0         | 0     | NA          |
| 1,750,001 - 2,000,000 | 0         | 0     | NA          |
| 2,000,001 - 2,250,000 | 0         | 0     | NA          |
| 2,250,001 - 2,500,000 | 1         | 0     | NA          |
| 2,500,001 - 2,750,000 | 1         | 0     | NA          |
| 2,750,001 - 3,000,000 | 0         | 0     | NA          |
| 3,000,001 - 3,500,000 | 0         | 0     | NA          |
| 3,500,001 - 4,000,000 | 0         | 0     | NA          |
| 4,000,001 & Greater   | 0         | 0     | NA          |
| TOTAL*                | 99        | 43    | 43%         |
|                       |           |       |             |
| 0 to 1 Bedroom        | 22        | 9     | 41%         |
| 2 Bedrooms            | 57        | 22    | 39%         |
| 3 Bedrooms            | 17        | 9     | 53%         |
| 4 Bedrooms & Greater  | 3         | 3     | 100%        |
| TOTAL*                | 99        | 43    | 43%         |
|                       |           |       |             |

| Community | CONDOS & | TOWNHOMES |
|-----------|----------|-----------|
|-----------|----------|-----------|

|                   | Inventory | Sales | Sales Ratio |
|-------------------|-----------|-------|-------------|
| Anmore            | 0         | 0     | NA          |
| Barber Street     | 0         | 0     | NA          |
| Belcarra          | 0         | 0     | NA          |
| College Park      | 10        | 1     | 10%         |
| Glenayre          | 0         | 0     | NA          |
| Heritage Mountain | 2         | 5     | 250%*       |
| Heritage Woods    | 2         | 2     | 100%        |
| loco              | 0         | 0     | NA          |
| Mountain Meadows  | 0         | 0     | NA          |
| North Shore       | 8         | 7     | 88%         |
| Port Moody Centre | 77        | 28    | 36%         |
| TOTAL*            | 99        | 43    | 43%         |
|                   |           |       |             |

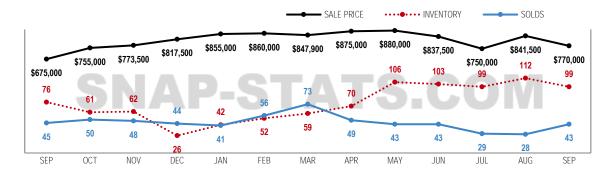
| SnapStats®               | August    | September | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory                | 112       | 99        | -12%     |
| Solds                    | 28        | 43        | 54%      |
| Sale Price               | \$841,500 | \$770,000 | -8%      |
| Sale Price SQFT          | \$798     | \$802     | 1%       |
| Sale to List Price Ratio | 99%       | 101%      | 2%       |
| Days on Market           | 10        | 21        | 110%     |

<sup>\*</sup>Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### Market Summary

- Market Type Indicator PORT MOODY ATTACHED: Sellers Market at 43% Sales Ratio average (4.3 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band\*\* \$500,000 to \$600,000 with average 67% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$900,000 to \$1 mil, College Park and 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in North Shore and 3 bedroom properties

#### 13 Month Market Trend



#### Compliments of...

SnapStats Publishing SnapStats Publishing Company 604.229.0521



<sup>\*\*</sup>With minimum inventory of 10 in most instances



#### Price Band & Bedroom DETACHED HOUSES

| SnapStats®            | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 - 700,000         | 0         | 0     | NA          |
| 700,001 - 800,000     | 0         | 0     | NA          |
| 800,001 - 900,000     | 0         | 0     | NA          |
| 900,001 - 1,000,000   | 1         | 0     | NA          |
| 1,000,001 - 1,250,000 | 11        | 7     | 64%         |
| 1,250,001 - 1,500,000 | 15        | 2     | 13%         |
| 1,500,001 – 1,750,000 | 2         | 2     | 100%        |
| 1,750,001 – 2,000,000 | 0         | 0     | NA          |
| 2,000,001 - 2,250,000 | 0         | 0     | NA          |
| 2,250,001 - 2,500,000 | 0         | 0     | NA          |
| 2,500,001 - 2,750,000 | 0         | 0     | NA          |
| 2,750,001 - 3,000,000 | 0         | 0     | NA          |
| 3,000,001 - 3,500,000 | 0         | 0     | NA          |
| 3,500,001 - 4,000,000 | 0         | 0     | NA          |
| 4,000,001 - 4,500,000 | 0         | 0     | NA          |
| 4,500,001 - 5,000,000 | 0         | 0     | NA          |
| 5,000,001 – 5,500,000 | 0         | 0     | NA          |
| 5,500,001 - 6,000,000 | 0         | 0     | NA          |
| 6,000,001 - 6,500,000 | 0         | 0     | NA          |
| 6,500,001 - 7,000,000 | 0         | 0     | NA          |
| 7,000,001 & Greater   | 0         | 0     | NA          |
| TOTAL*                | 29        | 11    | 38%         |
|                       |           |       |             |
| 2 Bedrooms & Less     | 0         | 1     | NA*         |
| 3 to 4 Bedrooms       | 25        | 8     | 32%         |
| 5 to 6 Bedrooms       | 4         | 1     | 25%         |
| 7 Bedrooms & More     | 0         | 1     | NA*         |
| TOTAL*                | 29        | 11    | 38%         |

| SnapStats®               | August      | September   | Variance |
|--------------------------|-------------|-------------|----------|
| Inventory                | 32          | 29          | -9%      |
| Solds                    | 4           | 11          | 175%     |
| Sale Price               | \$1,485,000 | \$1,225,000 | -18%     |
| Sale Price SQFT          | \$573       | \$497       | -13%     |
| Sale to List Price Ratio | 96%         | 102%        | 6%       |
| Days on Market           | 12          | 13          | 221%     |

#### Community DETACHED HOUSES

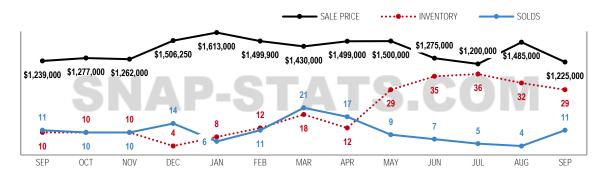
| SnapStats®      | Inventory | Sales | Sales Ratio |
|-----------------|-----------|-------|-------------|
| Central Meadows | 14        | 5     | 36%         |
| Mid Meadows     | 2         | 4     | 200%*       |
| North Meadows   | 0         | 0     | NA          |
| South Meadows   | 13        | 2     | 15%         |
| West Meadows    | 0         | 0     | NA          |
| TOTAL*          | 29        | 11    | 38%         |

\*Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### Market Summary

- Market Type Indicator PITT MEADOWS DETACHED: Sellers Market at 38% Sales Ratio average (3.8 in 10 homes selling rate)
- Homes are selling on average 2% above list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 64% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil and South Meadows
- Sellers Best Bet\*\* Selling homes in Central Meadows and 3 to 4 bedroom properties

#### 13 Month Market Trend



#### Compliments of...

SnapStats Publishing SnapStats Publishing Company 604.229.0521



<sup>\*\*</sup>With minimum inventory of 10 in most instances



# PITT MEADOWS

### SEPTEMBER 2022

### Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats®            | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 - 100,000         | 0         | 0     | NA          |
| 100,001 - 200,000     | 0         | 0     | NA          |
| 200,001 - 300,000     | 0         | 0     | NA          |
| 300,001 - 400,000     | 0         | 0     | NA          |
| 400,001 – 500,000     | 3         | 1     | 33%         |
| 500,001 - 600,000     | 9         | 4     | 44%         |
| 600,001 – 700,000     | 10        | 2     | 20%         |
| 700,001 - 800,000     | 9         | 0     | NA          |
| 800,001 – 900,000     | 8         | 3     | 38%         |
| 900,001 – 1,000,000   | 0         | 0     | NA          |
| 1,000,001 – 1,250,000 | 7         | 0     | NA          |
| 1,250,001 - 1,500,000 | 2         | 0     | NA          |
| 1,500,001 – 1,750,000 | 0         | 0     | NA          |
| 1,750,001 – 2,000,000 | 0         | 0     | NA          |
| 2,000,001 – 2,250,000 | 0         | 0     | NA          |
| 2,250,001 – 2,500,000 | 0         | 0     | NA          |
| 2,500,001 – 2,750,000 | 0         | 0     | NA          |
| 2,750,001 - 3,000,000 | 0         | 0     | NA          |
| 3,000,001 – 3,500,000 | 0         | 0     | NA          |
| 3,500,001 - 4,000,000 | 0         | 0     | NA          |
| 4,000,001 & Greater   | 0         | 0     | NA          |
| TOTAL*                | 48        | 10    | 21%         |
| 0.10.1                |           |       | 201         |
| 0 to 1 Bedroom        | 31        | 1     | 3%          |
| 2 Bedrooms            | 17        | 8     | 47%         |
| 3 Bedrooms            | 0         | 1     | NA*         |
| 4 Bedrooms & Greater  | 0         | 0     | NA          |
| TOTAL*                | 48        | 10    | 21%         |

| Community | CONDOS & | TOWNHOMES |
|-----------|----------|-----------|
|-----------|----------|-----------|

| SnapStats®      | Inventory | Sales | Sales Ratio |
|-----------------|-----------|-------|-------------|
| Central Meadows | 18        | 6     | 33%         |
| Mid Meadows     | 12        | 2     | 17%         |
| North Meadows   | 4         | 0     | NA          |
| South Meadows   | 14        | 2     | 14%         |
| West Meadows    | 0         | 0     | NA          |
| TOTAL*          | 48        | 10    | 21%         |

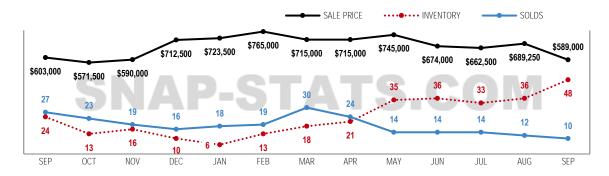
| SnapStats®               | August    | September | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory                | 36        | 48        | 33%      |
| Solds                    | 12        | 10        | -17%     |
| Sale Price               | \$689,250 | \$589,000 | -15%     |
| Sale Price SQFT          | \$541     | \$481     | -11%     |
| Sale to List Price Ratio | 97%       | 99%       | 2%       |
| Days on Market           | 21        | 11        | -48%     |

<sup>\*</sup>Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### Market Summary

- Market Type Indicator PITT MEADOWS ATTACHED: Sellers Market at 21% Sales Ratio average (2.1 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$500,000 to \$600,000 with average 44% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$600,000 to \$700,000, Mid Meadows, South Meadows and up to 1 bedroom properties
- Sellers Best Bet\*\* Selling homes in Central Meadows and 2 bedroom properties

#### 13 Month Market Trend



#### Compliments of...

SnapStats Publishing
SnapStats Publishing Company
604.229.0521



<sup>\*\*</sup>With minimum inventory of 10 in most instances



# MAPLE RIDGE

### SEPTEMBER 2022

#### Price Band & Bedroom DETACHED HOUSES

| SnapStats®            | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 - 700,000         | 0         | 1     | NA*         |
| 700,001 - 800,000     | 0         | 0     | NA          |
| 800,001 - 900,000     | 10        | 2     | 20%         |
| 900,001 - 1,000,000   | 30        | 10    | 33%         |
| 1,000,001 - 1,250,000 | 73        | 23    | 32%         |
| 1,250,001 – 1,500,000 | 78        | 11    | 14%         |
| 1,500,001 — 1,750,000 | 49        | 3     | 6%          |
| 1,750,001 — 2,000,000 | 37        | 0     | NA          |
| 2,000,001 - 2,250,000 | 11        | 2     | 18%         |
| 2,250,001 - 2,500,000 | 13        | 0     | NA          |
| 2,500,001 - 2,750,000 | 5         | 0     | NA          |
| 2,750,001 - 3,000,000 | 4         | 0     | NA          |
| 3,000,001 - 3,500,000 | 1         | 0     | NA          |
| 3,500,001 - 4,000,000 | 3         | 0     | NA          |
| 4,000,001 - 4,500,000 | 0         | 0     | NA          |
| 4,500,001 - 5,000,000 | 1         | 0     | NA          |
| 5,000,001 – 5,500,000 | 0         | 0     | NA          |
| 5,500,001 - 6,000,000 | 1         | 0     | NA          |
| 6,000,001 - 6,500,000 | 0         | 0     | NA          |
| 6,500,001 - 7,000,000 | 0         | 0     | NA          |
| 7,000,001 & Greater   | 0         | 0     | NA          |
| TOTAL*                | 316       | 52    | 16%         |
|                       |           |       |             |
| 2 Bedrooms & Less     | 14        | 1     | 7%          |
| 3 to 4 Bedrooms       | 161       | 32    | 20%         |
| 5 to 6 Bedrooms       | 122       | 16    | 13%         |
| 7 Bedrooms & More     | 19        | 3     | 16%         |
| TOTAL*                | 316       | 52    | 16%         |
|                       |           |       |             |

| Community | DETACHED HOUSES |
|-----------|-----------------|
|-----------|-----------------|

|                  | Inventory | Sales | Sales Ratio |
|------------------|-----------|-------|-------------|
| Albion           | 40        | 13    | 33%         |
| Cottonwood       | 36        | 5     | 14%         |
| East Central     | 57        | 7     | 12%         |
| North            | 1         | 0     | NA          |
| Northeast        | 1         | 1     | 100%        |
| Northwest        | 15        | 4     | 27%         |
| Silver Valley    | 56        | 3     | 5%          |
| Southwest        | 52        | 7     | 13%         |
| Thornhill        | 15        | 2     | 13%         |
| Websters Corners | 7         | 2     | 29%         |
| West Central     | 33        | 6     | 18%         |
| Whonnock         | 3         | 2     | 67%         |
| TOTAL*           | 316       | 52    | 16%         |
|                  |           |       |             |

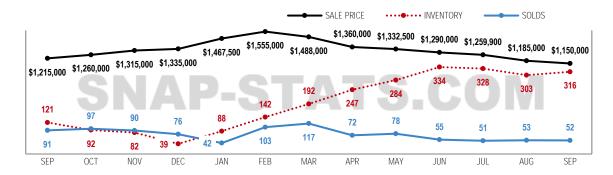
| SnapStats®               | August      | September   | Variance |
|--------------------------|-------------|-------------|----------|
| Inventory                | 303         | 316         | 4%       |
| Solds                    | 53          | 52          | -2%      |
| Sale Price               | \$1,185,000 | \$1,150,000 | -3%      |
| Sale Price SQFT          | \$500       | \$498       | 0%       |
| Sale to List Price Ratio | 99%         | 96%         | -3%      |
| Days on Market           | 16          | 21          | 31%      |

<sup>\*</sup>Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### Market Summary

- Market Type Indicator MAPLE RIDGE DETACHED: Balanced Market at 16% Sales Ratio average (1.6 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band\*\* \$900,000 to \$1 mil with average 33% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.5 mil to \$1.75 mil, Silver Valley and up to 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Albion and 3 to 4 bedroom properties

#### 13 Month Market Trend



#### Compliments of...

SnapStats Publishing
SnapStats Publishing Company
604.229.0521



<sup>\*\*</sup>With minimum inventory of 10 in most instances



### Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats®            | Inventory | Sales | Sales Ratio |
|-----------------------|-----------|-------|-------------|
| \$0 - 100,000         | 0         | 0     | NA          |
| 100,001 - 200,000     | 0         | 0     | NA          |
| 200,001 - 300,000     | 3         | 1     | 33%         |
| 300,001 - 400,000     | 5         | 1     | 20%         |
| 400,001 - 500,000     | 33        | 12    | 36%         |
| 500,001 - 600,000     | 36        | 8     | 22%         |
| 600,001 – 700,000     | 23        | 11    | 48%         |
| 700,001 - 800,000     | 29        | 17    | 59%         |
| 800,001 – 900,000     | 25        | 5     | 20%         |
| 900,001 - 1,000,000   | 11        | 2     | 18%         |
| 1,000,001 — 1,250,000 | 5         | 1     | 20%         |
| 1,250,001 – 1,500,000 | 0         | 0     | NA          |
| 1,500,001 — 1,750,000 | 0         | 0     | NA          |
| 1,750,001 - 2,000,000 | 0         | 0     | NA          |
| 2,000,001 – 2,250,000 | 0         | 0     | NA          |
| 2,250,001 – 2,500,000 | 0         | 0     | NA          |
| 2,500,001 – 2,750,000 | 0         | 0     | NA          |
| 2,750,001 – 3,000,000 | 0         | 0     | NA          |
| 3,000,001 – 3,500,000 | 0         | 0     | NA          |
| 3,500,001 - 4,000,000 | 0         | 0     | NA          |
| 4,000,001 & Greater   | 0         | 0     | NA          |
| TOTAL*                | 170       | 58    | 34%         |
|                       |           |       |             |
| 0 to 1 Bedroom        | 29        | 9     | 31%         |
| 2 Bedrooms            | 69        | 19    | 28%         |
| 3 Bedrooms            | 55        | 26    | 47%         |
| 4 Bedrooms & Greater  | 17        | 4     | 24%         |
| TOTAL*                | 170       | 58    | 34%         |

| Community | CONDOS & | TOWNHOMES |
|-----------|----------|-----------|
|-----------|----------|-----------|

|                  | Inventory | Sales | Sales Ratio |
|------------------|-----------|-------|-------------|
| Albion           | 5         | 1     | 20%         |
| Cottonwood       | 17        | 6     | 35%         |
| East Central     | 73        | 26    | 36%         |
| North            | 0         | 0     | NA          |
| Northeast        | 0         | 0     | NA          |
| Northwest        | 2         | 0     | NA          |
| Silver Valley    | 12        | 8     | 67%         |
| Southwest        | 4         | 7     | 175%*       |
| Thornhill        | 3         | 1     | 33%         |
| Websters Corners | 0         | 0     | NA          |
| West Central     | 54        | 9     | 17%         |
| Whonnock         | 0         | 0     | NA          |
| TOTAL*           | 170       | 58    | 34%         |
|                  |           |       |             |
|                  |           |       |             |

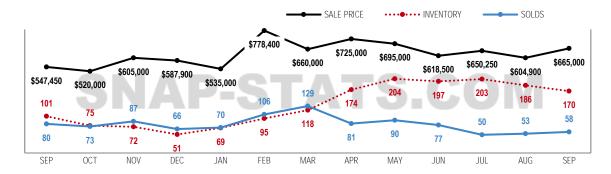
| SnapStats®               | August    | September | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory                | 186       | 170       | -9%      |
| Solds                    | 53        | 58        | 9%       |
| Sale Price               | \$604,900 | \$665,000 | 10%      |
| Sale Price SQFT          | \$587     | \$491     | -16%     |
| Sale to List Price Ratio | 99%       | 98%       | -1%      |
| Days on Market           | 17        | 27        | 59%      |

<sup>\*</sup>Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### Market Summary

- Market Type Indicator MAPLE RIDGE ATTACHED: Sellers Market at 34% Sales Ratio average (3.4 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$700,000 to \$800,000 with average 59% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$900,000 to \$1 mil, West Central and minimum 4 bedroom properties
- Sellers Best Bet\*\* Selling homes in Silver Valley and 3 bedroom properties

#### 13 Month Market Trend



#### Compliments of...

SnapStats Publishing SnapStats Publishing Company 604.229.0521



<sup>\*\*</sup>With minimum inventory of 10 in most instances