

Everything you need to know about your Real Estate Market Today!

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**SnapStats Publishing**

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# GREATER VANCOUVER EDITION

Burnaby  
New Westminster  
Coquitlam  
Port Coquitlam  
Port Moody  
Pitt Meadows  
Maple Ridge



## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	1	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	4	8	200%*
1,500,001 - 1,750,000	19	7	37%
1,750,001 - 2,000,000	33	6	18%
2,000,001 - 2,250,000	18	3	17%
2,250,001 - 2,500,000	26	4	15%
2,500,001 - 2,750,000	12	1	8%
2,750,001 - 3,000,000	13	0	NA
3,000,001 - 3,500,000	15	4	27%
3,500,001 - 4,000,000	13	0	NA
4,000,001 - 4,500,000	3	0	NA
4,500,001 - 5,000,000	3	0	NA
5,000,001 - 5,500,000	1	1	100%
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	161	34	21%

2 Bedrooms & Less	6	1	17%
3 to 4 Bedrooms	47	15	32%
5 to 6 Bedrooms	57	12	21%
7 Bedrooms & More	51	6	12%
TOTAL*	161	34	21%

SnapStats®	November	December	Variance
Inventory	208	161	-23%
Solds	46	34	-26%
Sale Price	\$1,943,750	\$1,837,000	-5%
Sale Price SQFT	\$695	\$642	-8%
Sale to List Price Ratio	97%	94%	-3%
Days on Market	23	24	4%

## Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	2	0	NA
Brentwood Park	4	1	25%
Buckingham Heights	3	0	NA
Burnaby Hospital	1	0	NA
Burnaby Lake	10	2	20%
Cariboo	0	0	NA
Capitol Hill	12	6	50%
Central	3	0	NA
Central Park	1	0	NA
Deer Lake	1	2	200%*
Deer Lake Place	4	1	25%
East Burnaby	10	1	10%
Edmonds	8	1	13%
Forest Glen	5	0	NA
Forest Hills	1	0	NA
Garden Village	2	0	NA
Government Road	7	0	NA
Greentree Village	0	0	NA
Highgate	3	0	NA
Metrotown	5	0	NA
Montecito	5	3	60%
Oakdale	0	1	NA*
Oaklands	0	0	NA
Parkcrest	17	1	6%
Simon Fraser Hills	0	0	NA
Simon Fraser University SFU	3	0	NA
South Slope	15	6	40%
Sperling-Duthie	6	2	33%
Sullivan Heights	2	0	NA
Suncrest	3	0	NA
The Crest	3	2	67%
Upper Deer Lake	7	1	14%
Vancouver Heights	9	0	NA
Westridge	3	1	33%
Willington Heights	6	3	50%
TOTAL*	161	34	21%

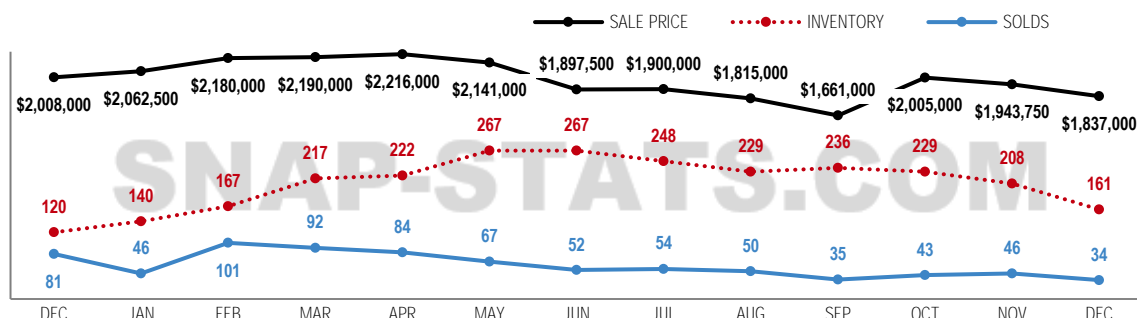
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **BURNABY DETACHED**: Sellers Market at 21% Sales Ratio average (2.1 in 10 homes selling rate)
- Homes are selling on average 6% below list price
- Most Active Price Band\*\* \$1.25 mil to \$1.5 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2.5 mil to \$2.75 mil, Parkcrest and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in Capitol Hill, South Slope and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	2	2	100%
400,001 – 500,000	14	13	93%
500,001 – 600,000	39	17	44%
600,001 – 700,000	81	44	54%
700,001 – 800,000	79	21	27%
800,001 – 900,000	72	18	25%
900,001 – 1,000,000	58	10	17%
1,000,001 – 1,250,000	47	14	30%
1,250,001 – 1,500,000	32	1	3%
1,500,001 – 1,750,000	15	1	7%
1,750,001 – 2,000,000	9	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	2	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	1	0	NA
TOTAL*	455	141	31%

0 to 1 Bedroom	98	40	41%
2 Bedrooms	265	79	30%
3 Bedrooms	81	18	22%
4 Bedrooms & Greater	11	4	36%
TOTAL*	455	141	31%

SnapStats®	November	December	Variance
Inventory	630	455	-28%
Solds	169	141	-17%
Sale Price	\$705,000	\$693,000	-2%
Sale Price SQFT	\$754	\$772	2%
Sale to List Price Ratio	98%	98%	0%
Days on Market	13	24	85%

## Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	0	0	NA
Brentwood Park	143	32	22%
Buckingham Heights	0	0	NA
Burnaby Hospital	1	1	100%
Burnaby Lake	5	1	20%
Cariboo	13	1	8%
Capitol Hill	3	2	67%
Central	2	0	NA
Central Park	6	5	83%
Deer Lake	0	0	NA
Deer Lake Place	0	0	NA
East Burnaby	1	0	NA
Edmonds	29	5	17%
Forest Glen	28	4	14%
Forest Hills	3	0	NA
Garden Village	0	0	NA
Government Road	5	2	40%
Greentree Village	1	0	NA
Highgate	19	14	74%
Metrotown	114	43	38%
Montecito	2	2	100%
Oakdale	0	0	NA
Oaklands	2	0	NA
Parkcrest	0	0	NA
Simon Fraser Hills	3	4	133%*
Simon Fraser University SFU	34	5	15%
South Slope	20	10	50%
Sperling-Duthie	1	0	NA
Sullivan Heights	13	4	31%
Suncrest	0	0	NA
The Crest	1	1	100%
Upper Deer Lake	0	0	NA
Vancouver Heights	4	3	75%
Westridge	1	0	NA
Willington Heights	1	2	200%*
TOTAL*	455	141	31%

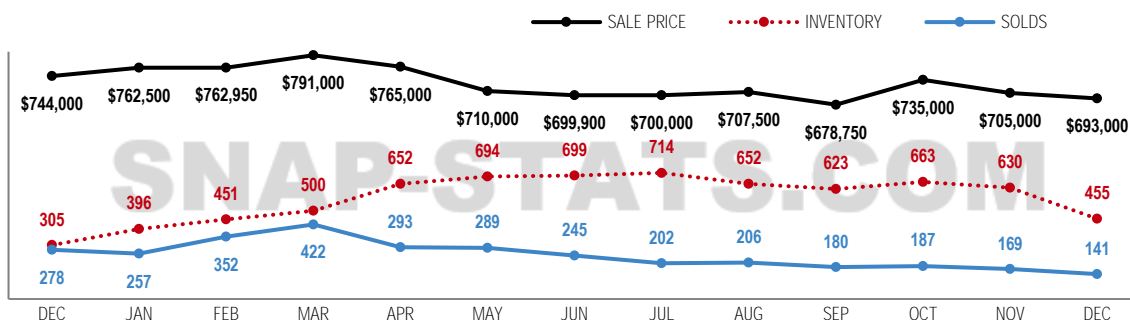
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **BURNABY ATTACHED**: Sellers Market at 31% Sales Ratio average (3.1 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average 93% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, Cariboo and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Highgate, South Slope and up to 1 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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### Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	2	1	50%
1,000,001 - 1,250,000	6	2	33%
1,250,001 - 1,500,000	13	1	8%
1,500,001 - 1,750,000	7	2	29%
1,750,001 - 2,000,000	10	1	10%
2,000,001 - 2,250,000	5	0	NA
2,250,001 - 2,500,000	8	1	13%
2,500,001 - 2,750,000	2	1	50%
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	1	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 - 4,500,000	2	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	56	9	16%

2 Bedrooms & Less	11	1	9%
3 to 4 Bedrooms	19	4	21%
5 to 6 Bedrooms	23	2	9%
7 Bedrooms & More	3	2	67%
TOTAL*	56	9	16%

SnapStats®	November	December	Variance
Inventory	74	56	-24%
Solds	17	9	-47%
Sale Price	\$1,372,500	\$1,520,000	11%
Sale Price SQFT	\$552	\$536	-3%
Sale to List Price Ratio	92%	97%	5%
Days on Market	18	22	22%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

### Community DETACHED HOUSES

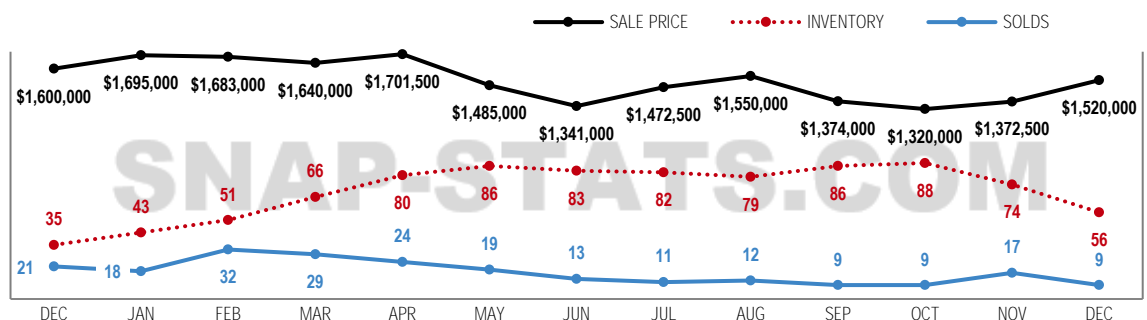
SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	3	0	NA
Downtown	0	0	NA
Fraserview	0	0	NA
GlenBrooke North	5	0	NA
Moody Park	1	0	NA
North Arm	0	0	NA
Quay	0	0	NA
Queensborough	22	2	9%
Queens Park	2	3	150%*
Sapperton	4	1	25%
The Heights	13	1	8%
Uptown	3	1	33%
West End	3	1	33%
TOTAL*	56	9	16%

### Market Summary

- Market Type Indicator **NEW WESTMINSTER DETACHED**: Balanced Market at 16% Sales Ratio average (1.6 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* \$2.25 mil to \$2.5 mil with average 13% Sales Ratio (Balanced market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, The Heights, up to 2 / and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Selling homes in Queensborough and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	1	0	NA
300,001 – 400,000	3	2	67%
400,001 – 500,000	9	7	78%
500,001 – 600,000	23	9	39%
600,001 – 700,000	23	11	48%
700,001 – 800,000	21	5	24%
800,001 – 900,000	17	3	18%
900,001 – 1,000,000	13	3	23%
1,000,001 – 1,250,000	10	2	20%
1,250,001 – 1,500,000	7	1	14%
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	130	43	33%

0 to 1 Bedroom	31	10	32%
2 Bedrooms	69	27	39%
3 Bedrooms	28	4	14%
4 Bedrooms & Greater	2	2	100%
TOTAL*	130	43	33%

SnapStats®	November	December	Variance
Inventory	195	130	-33%
Solds	48	43	-10%
Sale Price	\$617,500	\$639,900	4%
Sale Price SQFT	\$640	\$612	-4%
Sale to List Price Ratio	98%	100%	2%
Days on Market	12	19	58%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

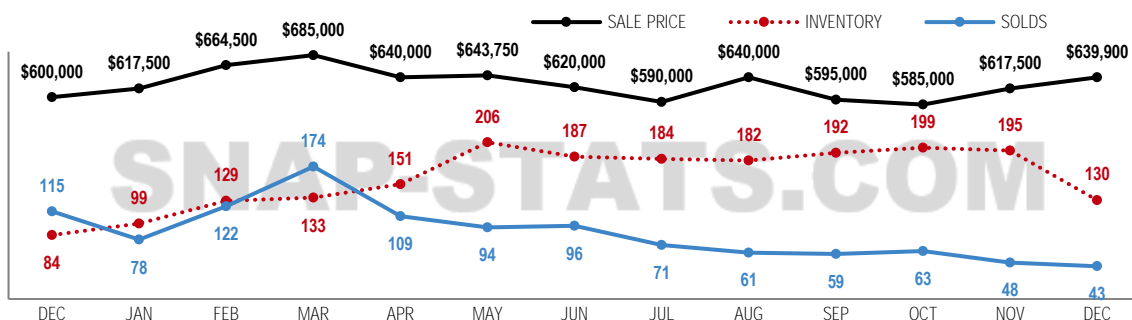
SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	0	0	NA
Downtown	33	4	12%
Fraserview	12	9	75%
GlenBrooke North	1	1	100%
Moody Park	0	0	NA
North Arm	0	0	NA
Quay	27	8	30%
Queensborough	22	6	27%
Queens Park	0	0	NA
Sapperton	4	5	125%*
The Heights	0	1	NA*
Uptown	30	9	30%
West End	1	0	NA
TOTAL*	130	43	33%

## Market Summary

- Market Type Indicator **NEW WESTMINSTER ATTACHED**: Sellers Market at 33% Sales Ratio average (3.3 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average 78% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, Downtown and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Fraserview and 2 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	1	NA*
1,000,001 - 1,250,000	4	2	50%
1,250,001 - 1,500,000	20	12	60%
1,500,001 - 1,750,000	16	8	50%
1,750,001 - 2,000,000	35	5	14%
2,000,001 - 2,250,000	7	2	29%
2,250,001 - 2,500,000	20	2	10%
2,500,001 - 2,750,000	10	0	NA
2,750,001 - 3,000,000	15	0	NA
3,000,001 - 3,500,000	10	0	NA
3,500,001 - 4,000,000	9	0	NA
4,000,001 - 4,500,000	1	0	NA
4,500,001 - 5,000,000	1	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	148	32	22%

2 Bedrooms & Less	3	3	100%
3 to 4 Bedrooms	56	17	30%
5 to 6 Bedrooms	53	8	15%
7 Bedrooms & More	36	4	11%
TOTAL*	148	32	22%

SnapStats®	November	December	Variance
Inventory	219	148	-32%
Solds	37	32	-14%
Sale Price	\$1,550,000	\$1,520,000	-2%
Sale Price SQFT	\$565	\$597	6%
Sale to List Price Ratio	100%	95%	-5%
Days on Market	16	20	25%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

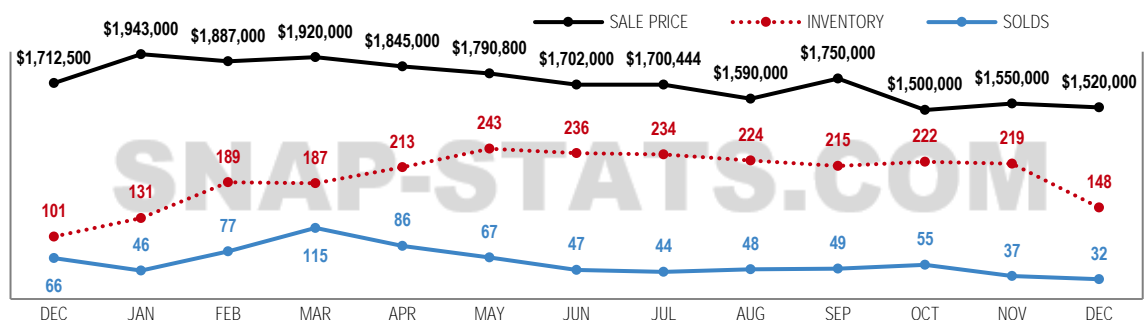
SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	18	4	22%
Canyon Springs	3	0	NA
Cape Horn	5	0	NA
Central Coquitlam	30	7	23%
Chineside	2	0	NA
Coquitlam East	11	4	36%
Coquitlam West	35	2	6%
Eagle Ridge	1	1	100%
Harbour Chines	3	3	100%
Harbour Place	2	1	50%
Hockaday	1	0	NA
Maillardville	6	1	17%
Meadow Brook	0	1	NA*
New Horizons	3	1	33%
North Coquitlam	0	0	NA
Park Ridge Estates	1	2	200%*
Ranch Park	9	1	11%
River Springs	1	0	NA
Scott Creek	1	2	200%*
Summitt View	0	0	NA
Upper Eagle Ridge	1	0	NA
Westwood Plateau	15	2	13%
Westwood Summit	0	0	NA
TOTAL*	148	32	22%

## Market Summary

- Market Type Indicator **COQUITLAM DETACHED**: Sellers Market at 22% Sales Ratio average (2.2 in 10 homes selling rate)
- Homes are selling on average 5% below list price
- Most Active Price Band\*\* \$1.25 mil to \$1.5 mil with average 60% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2.25 mil to \$2.5 mil, Coquitlam West and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in Coquitlam East and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	3	0	NA
400,001 – 500,000	11	4	36%
500,001 – 600,000	19	10	53%
600,001 – 700,000	36	15	42%
700,001 – 800,000	32	9	28%
800,001 – 900,000	34	2	6%
900,001 – 1,000,000	18	4	22%
1,000,001 – 1,250,000	28	4	14%
1,250,001 – 1,500,000	15	2	13%
1,500,001 – 1,750,000	3	0	NA
1,750,001 – 2,000,000	1	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	201	50	25%

0 to 1 Bedroom	39	10	26%
2 Bedrooms	114	26	23%
3 Bedrooms	38	13	34%
4 Bedrooms & Greater	10	1	10%
TOTAL*	201	50	25%

SnapStats®	November	December	Variance
Inventory	308	201	-35%
Solds	92	50	-46%
Sale Price	\$692,500	\$662,250	-4%
Sale Price SQFT	\$726	\$707	-3%
Sale to List Price Ratio	99%	98%	-1%
Days on Market	12	20	67%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

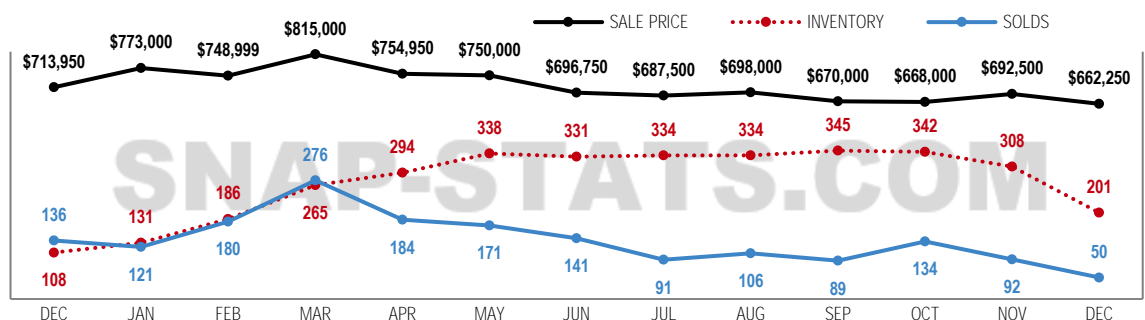
SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	12	5	42%
Canyon Springs	6	2	33%
Cape Horn	0	0	NA
Central Coquitlam	12	0	NA
Chineside	0	0	NA
Coquitlam East	2	2	100%
Coquitlam West	91	19	21%
Eagle Ridge	3	0	NA
Harbour Chines	0	0	NA
Harbour Place	0	0	NA
Hockaday	0	0	NA
Maillardville	7	1	14%
Meadow Brook	1	0	NA
New Horizons	8	4	50%
North Coquitlam	50	9	18%
Park Ridge Estates	0	0	NA
Ranch Park	0	1	NA*
River Springs	0	0	NA
Scott Creek	0	1	NA*
Summitt View	0	0	NA
Upper Eagle Ridge	0	0	NA
Westwood Plateau	9	6	67%
Westwood Summit	0	0	NA
TOTAL*	201	50	25%

## Market Summary

- Market Type Indicator **COQUITLAM ATTACHED**: Sellers Market at 25% Sales Ratio average (2.5 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$500,000 to \$600,000 with average 53% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$800,000 to \$900,000, North Coquitlam and minimum 4 bedroom properties
- Sellers Best Bet\*\* Selling homes in Burke Mountain, New Horizons, Westwood Plateau and 3 bedroom properties

\*\*With minimum inventory of 10 in most instances

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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	1	0	NA
900,001 - 1,000,000	1	2	200%*
1,000,001 - 1,250,000	3	4	133%*
1,250,001 - 1,500,000	15	2	13%
1,500,001 - 1,750,000	8	2	25%
1,750,001 - 2,000,000	11	0	NA
2,000,001 - 2,250,000	3	0	NA
2,250,001 - 2,500,000	2	0	NA
2,500,001 - 2,750,000	2	0	NA
2,750,001 - 3,000,000	2	0	NA
3,000,001 - 3,500,000	2	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	50	10	20%

2 Bedrooms & Less	3	0	NA
3 to 4 Bedrooms	21	8	38%
5 to 6 Bedrooms	17	2	12%
7 Bedrooms & More	9	0	NA
TOTAL*	50	10	20%

SnapStats®	November	December	Variance
Inventory	67	50	-25%
Solds	11	10	-9%
Sale Price	\$1,350,000	\$1,195,000	-11%
Sale Price SQFT	\$545	\$563	3%
Sale to List Price Ratio	96%	96%	0%
Days on Market	7	8	14%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

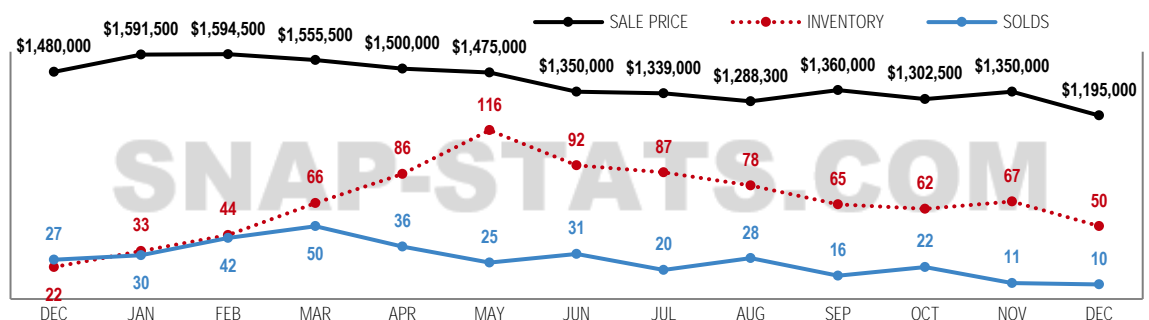
SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	2	0	NA
Central Port Coquitlam	8	0	NA
Citadel	3	2	67%
Glenwood	16	2	13%
Lincoln Park	2	2	100%
Lower Mary Hill	3	1	33%
Mary Hill	6	1	17%
Oxford Heights	4	1	25%
Riverwood	1	1	100%
Woodland Acres	5	0	NA
TOTAL*	50	10	20%

## Market Summary

- Market Type Indicator **PORT COQUITLAM DETACHED**: Balanced Market at 20% Sales Ratio average (2 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band\*\* \$1.5 mil to \$1.75 mil with average 25% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Selling homes in Glenwood and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	1	NA*
300,001 – 400,000	1	2	200%*
400,001 – 500,000	9	5	56%
500,001 – 600,000	15	6	40%
600,001 – 700,000	15	7	47%
700,001 – 800,000	17	6	35%
800,001 – 900,000	5	3	60%
900,001 – 1,000,000	6	0	NA
1,000,001 – 1,250,000	5	1	20%
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	73	31	42%

0 to 1 Bedroom	17	6	35%
2 Bedrooms	40	20	50%
3 Bedrooms	13	4	31%
4 Bedrooms & Greater	3	1	33%
TOTAL*	73	31	42%

SnapStats®	November	December	Variance
Inventory	100	73	-27%
Solds	28	31	11%
Sale Price	\$592,500	\$620,500	5%
Sale Price SQFT	\$666	\$648	-3%
Sale to List Price Ratio	97%	99%	2%
Days on Market	15	32	113%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

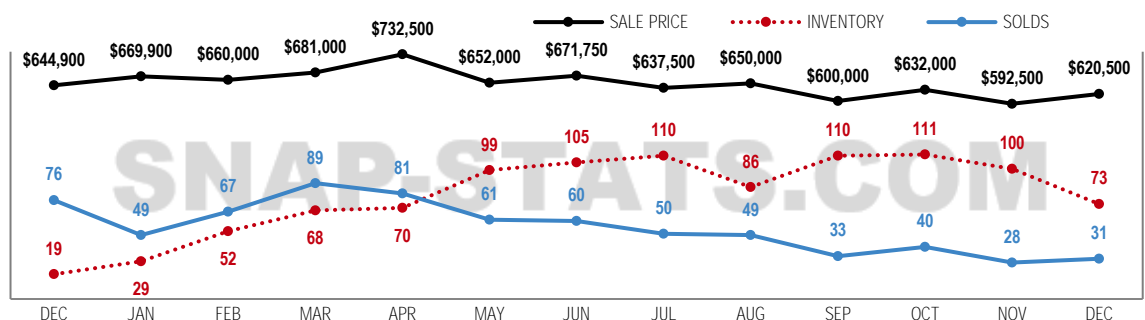
SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	0	0	NA
Central Port Coquitlam	45	14	31%
Citadel	3	3	100%
Glenwood	16	11	69%
Lincoln Park	1	1	100%
Lower Mary Hill	0	0	NA
Mary Hill	1	0	NA
Oxford Heights	0	0	NA
Riverwood	7	2	29%
Woodland Acres	0	0	NA
TOTAL*	73	31	42%

## Market Summary

- Market Type Indicator **PORT COQUITLAM ATTACHED**: Sellers Market at 42% Sales Ratio average (4.2 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average 56% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$700,000 to \$800,000, Central Port Coquitlam, Riverwood and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Glenwood and 2 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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### Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	1	2	200%*
1,250,001 - 1,500,000	3	0	NA
1,500,001 - 1,750,000	4	1	25%
1,750,001 - 2,000,000	3	3	100%
2,000,001 - 2,250,000	2	1	50%
2,250,001 - 2,500,000	3	0	NA
2,500,001 - 2,750,000	2	0	NA
2,750,001 - 3,000,000	1	1	100%
3,000,001 - 3,500,000	2	0	NA
3,500,001 - 4,000,000	0	1	NA*
4,000,001 - 4,500,000	1	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	1	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	1	0	NA
TOTAL*	24	9	38%

2 Bedrooms & Less	0	1	NA*
3 to 4 Bedrooms	13	3	23%
5 to 6 Bedrooms	8	4	50%
7 Bedrooms & More	3	1	33%
TOTAL*	24	9	38%

SnapStats®	November	December	Variance
Inventory	42	24	-43%
Solds	12	9	-25%
Sale Price	\$1,890,000	\$1,825,000	-3%
Sale Price SQFT	\$524	\$592	13%
Sale to List Price Ratio	100%	96%	-4%
Days on Market	9	18	100%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

### Community DETACHED HOUSES

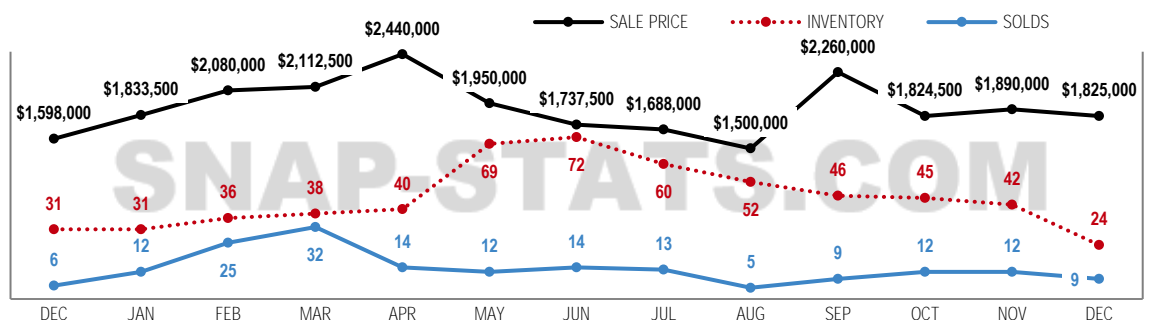
SnapStats®	Inventory	Sales	Sales Ratio
Anmore	3	3	100%
Barber Street	1	2	200%*
Belcarra	2	0	NA
College Park	4	1	25%
Glenayre	0	0	NA
Heritage Mountain	0	0	NA
Heritage Woods	4	2	50%
loco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	4	0	NA
Port Moody Centre	6	1	17%
TOTAL*	24	9	38%

### Market Summary

- Market Type Indicator **PORT MOODY DETACHED**: Sellers Market at 38% Sales Ratio average (3.8 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band\*\* Insufficient data but with 3 sales price band of \$1.75 mil to \$2 mil
- Buyers Best Bet\*\* Insufficient data
- Sellers Best Bet\*\* Insufficient data

\*\*With minimum inventory of 10 in most instances

### 13 Month Market Trend



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### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	1	NA*
300,001 – 400,000	0	1	NA*
400,001 – 500,000	4	4	100%
500,001 – 600,000	6	4	67%
600,001 – 700,000	18	2	11%
700,001 – 800,000	16	5	31%
800,001 – 900,000	14	9	64%
900,001 – 1,000,000	7	1	14%
1,000,001 – 1,250,000	10	3	30%
1,250,001 – 1,500,000	4	1	25%
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	1	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	2	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	82	31	38%

0 to 1 Bedroom	23	9	39%
2 Bedrooms	45	18	40%
3 Bedrooms	13	4	31%
4 Bedrooms & Greater	1	0	NA
TOTAL*	82	31	38%

SnapStats®	November	December	Variance
Inventory	114	82	-28%
Solds	19	31	63%
Sale Price	\$660,000	\$779,000	18%
Sale Price SQFT	\$747	\$881	18%
Sale to List Price Ratio	100%	99%	-1%
Days on Market	13	4	-69%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

### Community CONDOS & TOWNHOMES

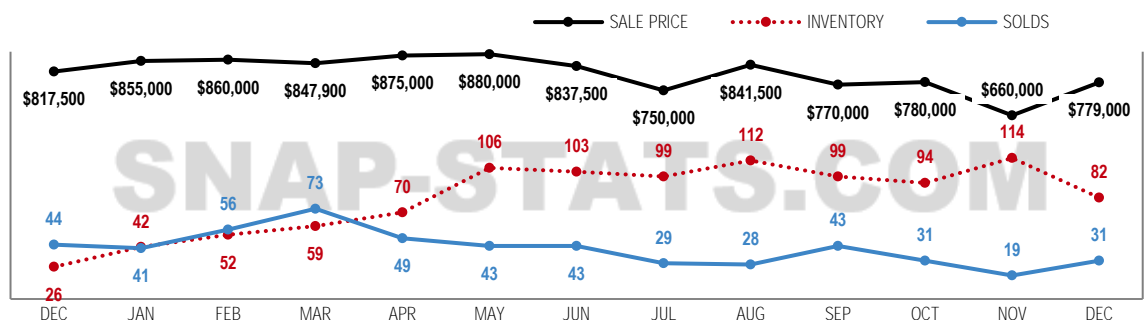
SnapStats®	Inventory	Sales	Sales Ratio
Anmore	0	0	NA
Barber Street	0	0	NA
Belcarra	0	0	NA
College Park	3	2	67%
Glenayre	0	0	NA
Heritage Mountain	2	2	100%
Heritage Woods	2	1	50%
loco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	5	4	80%
Port Moody Centre	70	22	31%
TOTAL*	82	31	38%

### Market Summary

- Market Type Indicator **PORT MOODY ATTACHED**: Sellers Market at 38% Sales Ratio average (3.8 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$800,000 to \$900,000 with average 64% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$600,000 to \$700,000 and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Port Moody Centre and 2 bedroom properties

\*\*With minimum inventory of 10 in most instances

### 13 Month Market Trend



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### Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	1	2	200%*
1,000,001 - 1,250,000	8	6	75%
1,250,001 - 1,500,000	4	0	NA
1,500,001 - 1,750,000	2	0	NA
1,750,001 - 2,000,000	1	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	16	8	50%

2 Bedrooms & Less	0	1	NA*
3 to 4 Bedrooms	10	7	70%
5 to 6 Bedrooms	6	0	NA
7 Bedrooms & More	0	0	NA
TOTAL*	16	8	50%

SnapStats®	November	December	Variance
Inventory	26	16	-38%
Solds	8	8	0%
Sale Price	\$1,182,500	\$1,130,000	-4%
Sale Price SQFT	\$510	\$621	22%
Sale to List Price Ratio	97%	99%	2%
Days on Market	11	24	118%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

### Community DETACHED HOUSES

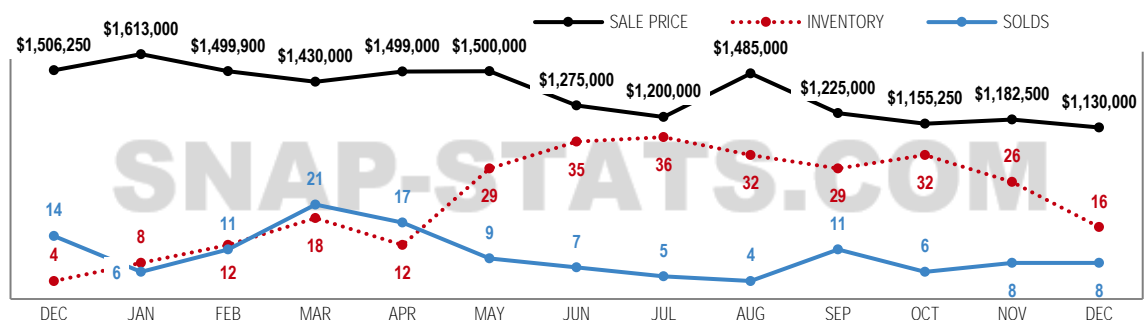
SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	7	5	71%
Mid Meadows	3	1	33%
North Meadows	0	1	NA*
South Meadows	6	1	17%
West Meadows	0	0	NA
TOTAL*	16	8	50%

### Market Summary

- Market Type Indicator **PITT MEADOWS DETACHED**: Sellers Market at 50% Sales Ratio average (5 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 75% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Insufficient data
- Sellers Best Bet\*\* Insufficient data

\*\*With minimum inventory of 10 in most instances

### 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	1	1	100%
500,001 – 600,000	5	2	40%
600,001 – 700,000	4	2	50%
700,001 – 800,000	3	3	100%
800,001 – 900,000	0	3	NA*
900,001 – 1,000,000	2	1	50%
1,000,001 – 1,250,000	2	2	100%
1,250,001 – 1,500,000	2	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	19	14	74%

0 to 1 Bedroom	1	1	100%
2 Bedrooms	8	4	50%
3 Bedrooms	8	7	88%
4 Bedrooms & Greater	2	2	100%
TOTAL*	19	14	74%

SnapStats®	November	December	Variance
Inventory	37	19	-49%
Solds	14	14	0%
Sale Price	\$687,750	\$742,250	8%
Sale Price SQFT	\$526	\$539	2%
Sale to List Price Ratio	98%	100%	2%
Days on Market	14	20	43%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

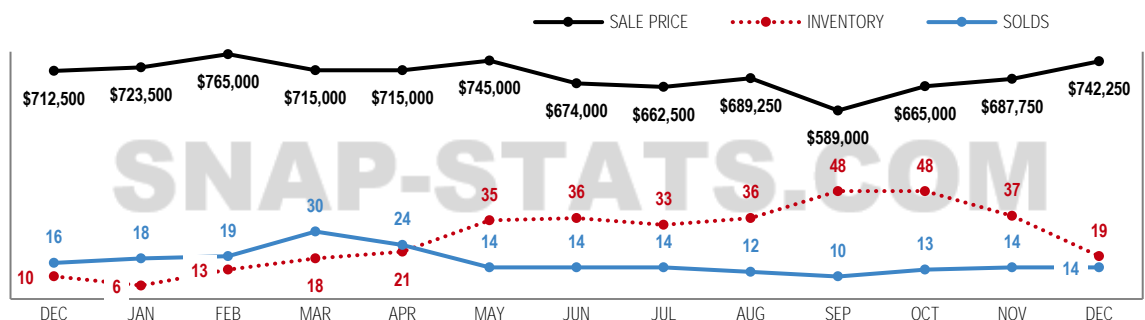
SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	5	3	60%
Mid Meadows	3	5	167%*
North Meadows	3	1	33%
South Meadows	8	5	63%
West Meadows	0	0	NA
TOTAL*	19	14	74%

## Market Summary

- Market Type Indicator **PITT MEADOWS ATTACHED**: Sellers Market at 74% Sales Ratio average (7.4 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band\*\* Insufficient data but with 6 sales price band of \$700,000 to \$900,000
- Buyers Best Bet\*\* Homes with 2 bedrooms
- Sellers Best Bet\*\* Selling homes in South Meadows and 3 bedroom properties

\*\*With minimum inventory of 10 in most instances

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### Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	1	NA*
800,001 - 900,000	7	6	86%
900,001 - 1,000,000	8	9	113%*
1,000,001 - 1,250,000	31	11	35%
1,250,001 - 1,500,000	51	6	12%
1,500,001 - 1,750,000	27	2	7%
1,750,001 - 2,000,000	34	1	3%
2,000,001 - 2,250,000	4	0	NA
2,250,001 - 2,500,000	16	0	NA
2,500,001 - 2,750,000	3	0	NA
2,750,001 - 3,000,000	2	0	NA
3,000,001 - 3,500,000	2	0	NA
3,500,001 - 4,000,000	2	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	2	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	1	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	190	36	19%

2 Bedrooms & Less	11	1	9%
3 to 4 Bedrooms	82	22	27%
5 to 6 Bedrooms	82	12	15%
7 Bedrooms & More	15	1	7%
TOTAL*	190	36	19%

SnapStats®	November	December	Variance
Inventory	255	190	-25%
Solds	48	36	-25%
Sale Price	\$1,175,000	\$1,025,000	-13%
Sale Price SQFT	\$478	\$464	-3%
Sale to List Price Ratio	98%	95%	-3%
Days on Market	20	30	50%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

### Community DETACHED HOUSES

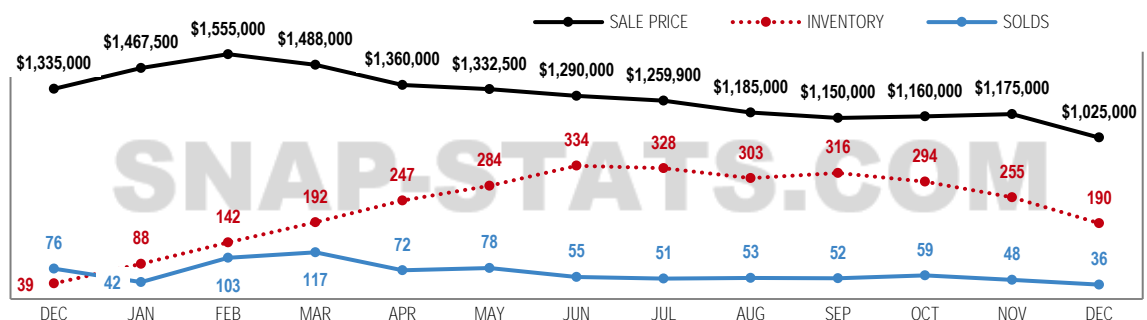
SnapStats®	Inventory	Sales	Sales Ratio
Albion	19	7	37%
Cottonwood	23	2	9%
East Central	25	2	8%
North	1	0	NA
Northeast	0	1	NA*
Northwest	9	1	11%
Silver Valley	39	6	15%
Southwest	30	6	20%
Thornhill	14	0	NA
Websters Corners	7	2	29%
West Central	22	9	41%
Whonnock	1	0	NA
TOTAL*	190	36	19%

### Market Summary

- Market Type Indicator **MAPLE RIDGE DETACHED**: Balanced Market at 19% Sales Ratio average (1.9 in 10 homes selling rate)
- Homes are selling on average 5% below list price
- Most Active Price Band\*\* \$900,000 to \$1 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.75 mil to \$2 mil, Cottonwood, East Central and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in Albion, West Central and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

### 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	1	1	100%
300,001 – 400,000	5	5	100%
400,001 – 500,000	22	7	32%
500,001 – 600,000	29	7	24%
600,001 – 700,000	19	4	21%
700,001 – 800,000	19	8	42%
800,001 – 900,000	15	3	20%
900,001 – 1,000,000	4	0	NA
1,000,001 – 1,250,000	4	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	118	35	30%

0 to 1 Bedroom	19	8	42%
2 Bedrooms	51	13	25%
3 Bedrooms	35	10	29%
4 Bedrooms & Greater	13	4	31%
TOTAL*	118	35	30%

SnapStats®	November	December	Variance
Inventory	158	118	-25%
Solds	41	35	-15%
Sale Price	\$591,000	\$550,000	-7%
Sale Price SQFT	\$450	\$481	7%
Sale to List Price Ratio	99%	100%	1%
Days on Market	19	20	5%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

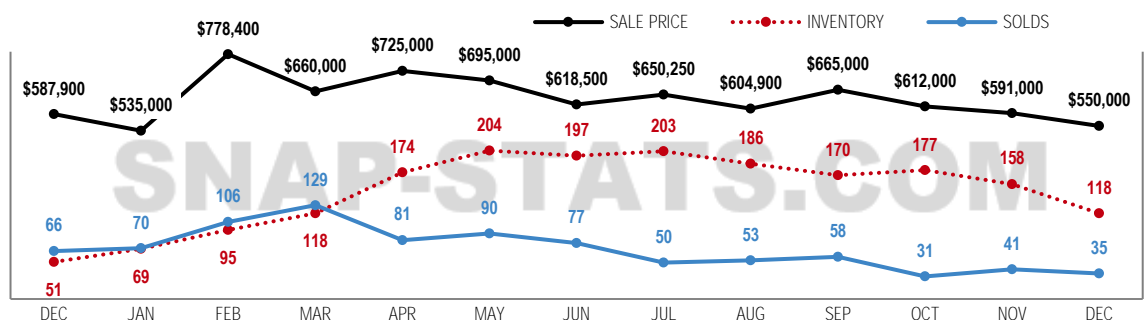
SnapStats®	Inventory	Sales	Sales Ratio
Albion	4	4	100%
Cottonwood	10	5	50%
East Central	65	15	23%
North	0	0	NA
Northeast	0	0	NA
Northwest	3	1	33%
Silver Valley	2	2	100%
Southwest	4	2	50%
Thornhill	2	0	NA
Websters Corners	0	0	NA
West Central	28	6	21%
Whonnock	0	0	NA
TOTAL*	118	35	30%

## Market Summary

- Market Type Indicator **MAPLE RIDGE ATTACHED**: Sellers Market at 30% Sales Ratio average (3 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band\*\* \$700,000 to \$800,000 with average 42% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$800,000 to \$900,000, East Central, West Central and 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Cottonwood and up to 1 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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