

Everything you need to know about your Real Estate Market Today!

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SnapStats Publishing

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FRASER VALLEY EDITION

Surrey
South Surrey
White Rock
North Delta
Cloverdale
Langley
Abbotsford
Mission



Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	4	2	50%
1,000,001 - 1,250,000	28	35	125%*
1,250,001 - 1,500,000	89	46	52%
1,500,001 - 1,750,000	89	21	24%
1,750,001 - 2,000,000	95	17	18%
2,000,001 - 2,250,000	48	10	21%
2,250,001 - 2,500,000	59	2	3%
2,500,001 - 2,750,000	22	4	18%
2,750,001 - 3,000,000	27	0	NA
3,000,001 - 3,500,000	15	0	NA
3,500,001 - 4,000,000	7	0	NA
4,000,001 - 4,500,000	2	0	NA
4,500,001 - 5,000,000	2	0	NA
5,000,001 - 5,500,000	2	0	NA
5,500,001 - 6,000,000	1	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	490	137	28%

2 Bedrooms & Less	8	3	38%
3 to 4 Bedrooms	155	63	41%
5 to 6 Bedrooms	165	38	23%
7 Bedrooms & More	162	33	20%
TOTAL*	490	137	28%

SnapStats®	February	March	Variance
Inventory	444	490	10%
Solds	61	137	125%
Sale Price	\$1,428,000	\$1,430,000	0%
Sale Price SQFT	\$573	\$572	0%
Sale to List Price Ratio	95%	102%	7%
Days on Market	19	13	-32%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

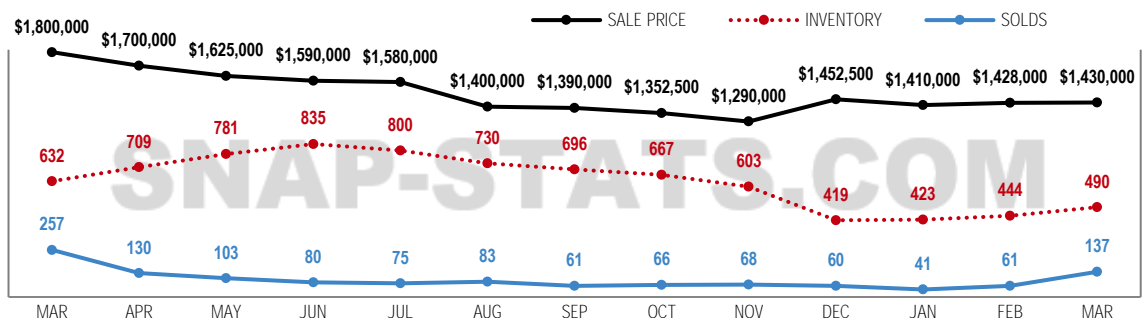
SnapStats®	Inventory	Sales	Sales Ratio
Bear Creek Green Timbers	44	9	20%
Bolivar Heights	45	11	24%
Bridgeview	11	3	27%
Cedar Hills	16	4	25%
East Newton	58	12	21%
Fleetwood Tynehead	63	14	22%
Fraser Heights	41	12	29%
Guildford	19	7	37%
Panorama Ridge	44	16	36%
Port Kells	3	0	NA
Queen Mary Park	27	9	33%
Royal Heights	11	4	36%
Sullivan Station	38	12	32%
West Newton	39	13	33%
Whalley	31	11	35%
TOTAL*	490	137	28%

Market Summary

- Market Type Indicator **SURREY DETACHED**: Sellers Market at 28% Sales Ratio average (2.8 in 10 homes selling rate)
- Homes are selling on average 2% above list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.25 mil to \$2.5 mil, Bear Creek Green Timbers and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Guildford and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	6	0	NA
300,001 – 400,000	43	23	53%
400,001 – 500,000	120	53	44%
500,001 – 600,000	124	55	44%
600,001 – 700,000	107	34	32%
700,001 – 800,000	68	41	60%
800,001 – 900,000	73	34	47%
900,001 – 1,000,000	71	17	24%
1,000,001 – 1,250,000	37	14	38%
1,250,001 – 1,500,000	5	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	654	271	41%

0 to 1 Bedroom	189	66	35%
2 Bedrooms	218	99	45%
3 Bedrooms	165	72	44%
4 Bedrooms & Greater	82	34	41%
TOTAL*	654	271	41%

SnapStats®	February	March	Variance
Inventory	651	654	0%
Solds	182	271	49%
Sale Price	\$572,450	\$620,000	8%
Sale Price SQFT	\$581	\$590	2%
Sale to List Price Ratio	100%	100%	0%
Days on Market	16	13	-19%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

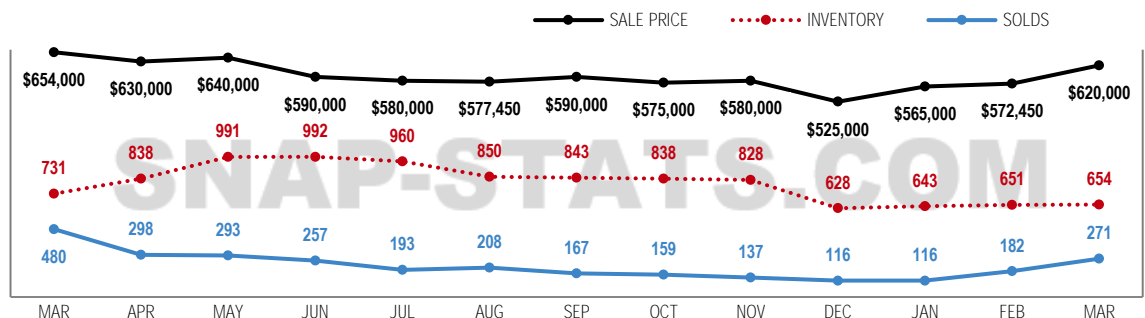
SnapStats®	Inventory	Sales	Sales Ratio
Bear Creek Green Timbers	19	4	21%
Bolivar Heights	10	2	20%
Bridgeview	0	1	NA*
Cedar Hills	4	0	NA
East Newton	50	24	48%
Fleetwood Tynehead	66	30	45%
Fraser Heights	9	5	56%
Guildford	56	36	64%
Panorama Ridge	20	11	55%
Port Kells	0	0	NA
Queen Mary Park	43	16	37%
Royal Heights	3	0	NA
Sullivan Station	49	30	61%
West Newton	44	17	39%
Whalley	281	95	34%
TOTAL*	654	271	41%

Market Summary

- Market Type Indicator **SURREY ATTACHED**: Sellers Market at 41% Sales Ratio average (4.1 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$700,000 to \$800,000 with average 60% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$900,000 mil to \$1 mil, Bear Creek, Bolivar Heights and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in Guildford, Sullivan Station and 2 bedroom properties

**With minimum inventory of 10 in most instances

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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	1	NA*
700,001 - 800,000	1	0	NA
800,001 - 900,000	0	2	NA*
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	2	3	150%*
1,250,001 - 1,500,000	23	13	57%
1,500,001 - 1,750,000	33	25	76%
1,750,001 - 2,000,000	48	9	19%
2,000,001 - 2,250,000	31	7	23%
2,250,001 - 2,500,000	35	9	26%
2,500,001 - 2,750,000	19	4	21%
2,750,001 - 3,000,000	22	4	18%
3,000,001 - 3,500,000	29	4	14%
3,500,001 - 4,000,000	24	0	NA
4,000,001 - 4,500,000	9	1	11%
4,500,001 - 5,000,000	7	0	NA
5,000,001 - 5,500,000	3	0	NA
5,500,001 - 6,000,000	5	0	NA
6,000,001 - 6,500,000	2	0	NA
6,500,001 - 7,000,000	5	0	NA
7,000,001 & Greater	7	0	NA
TOTAL*	305	82	27%

2 Bedrooms & Less	29	6	21%
3 to 4 Bedrooms	127	38	30%
5 to 6 Bedrooms	122	34	28%
7 Bedrooms & More	27	4	15%
TOTAL*	305	82	27%

SnapStats®	February	March	Variance
Inventory	294	305	4%
Solds	53	82	55%
Sale Price	\$1,750,000	\$1,731,000	-1%
Sale Price SQFT	\$569	\$599	5%
Sale to List Price Ratio	100%	100%	0%
Days on Market	14	13	-7%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

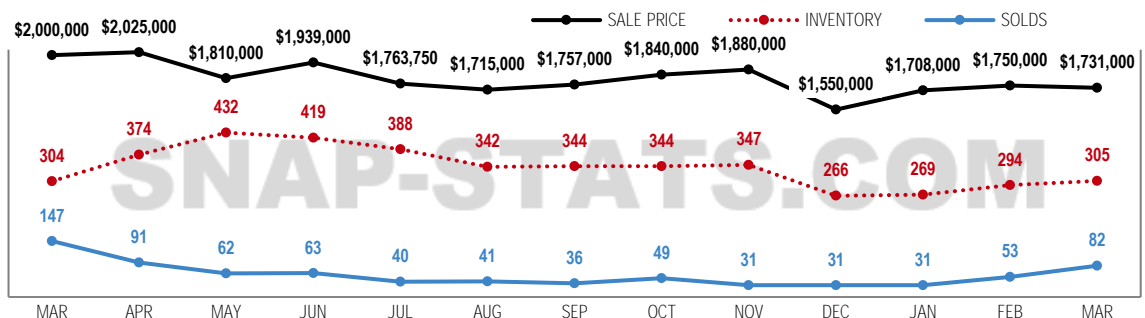
SnapStats®	Inventory	Sales	Sales Ratio
Crescent Beach Ocean Park	58	11	19%
Elgin Chantrell	48	8	17%
Grandview	28	10	36%
Hazelmere	3	1	33%
King George Corridor	31	9	29%
Morgan Creek	11	6	55%
Pacific Douglas	13	9	69%
Sunnyside Park	32	15	47%
White Rock	81	13	16%
TOTAL*	305	82	27%

Market Summary

- Market Type Indicator **S SURREY WHITE ROCK DETACHED**: Sellers Market at 27% Sales Ratio average (2.7 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$1.5 mil to \$1.75 mil with average 76% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$4 mil to \$4.5 mil, Crescent Beach, Elgin Chantrell, White Rock and minimum 7 bedrooms
- Sellers Best Bet** Selling homes in Morgan Creek, Pacific Douglas and 3 to 4 bedrooms

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SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	9	2	22%
400,001 – 500,000	21	13	62%
500,001 – 600,000	26	33	127%*
600,001 – 700,000	34	20	59%
700,001 – 800,000	20	15	75%
800,001 – 900,000	34	17	50%
900,001 – 1,000,000	31	15	48%
1,000,001 – 1,250,000	41	22	54%
1,250,001 – 1,500,000	15	2	13%
1,500,001 – 1,750,000	6	3	50%
1,750,001 – 2,000,000	4	2	50%
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	2	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	2	0	NA
3,500,001 – 4,000,000	2	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	250	144	58%

0 to 1 Bedroom	28	18	64%
2 Bedrooms	144	75	52%
3 Bedrooms	46	29	63%
4 Bedrooms & Greater	32	22	69%
TOTAL*	250	144	58%

SnapStats®	February	March	Variance
Inventory	259	250	-3%
Solds	90	144	60%
Sale Price	\$764,000	\$752,000	-2%
Sale Price SQFT	\$581	\$613	6%
Sale to List Price Ratio	96%	98%	2%
Days on Market	13	13	0%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

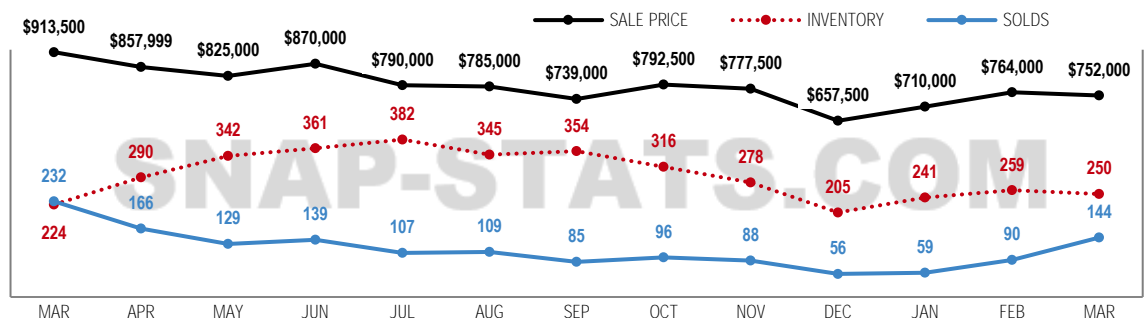
SnapStats®	Inventory	Sales	Sales Ratio
Crescent Beach Ocean Park	4	2	50%
Elgin Chantrell	8	11	138%*
Grandview	50	34	68%
Hazelmere	0	0	NA
King George Corridor	31	25	81%
Morgan Creek	11	11	100%
Pacific Douglas	13	7	54%
Sunnyside Park	23	15	65%
White Rock	110	39	35%
TOTAL*	250	144	58%

Market Summary

- Market Type Indicator **S SURREY WHITE ROCK ATTACHED**: Sellers Market at 58% Sales Ratio average (5.8 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$500,000 to \$600,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, White Rock and 2 bedroom properties
- Sellers Best Bet** Selling homes in Elgin Chantrell, King George Corridor, Morgan Creek and minimum 4 bedroom properties

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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	2	0	NA
1,000,001 - 1,250,000	6	6	100%
1,250,001 - 1,500,000	33	13	39%
1,500,001 - 1,750,000	16	4	25%
1,750,001 - 2,000,000	17	0	NA
2,000,001 - 2,250,000	4	0	NA
2,250,001 - 2,500,000	14	0	NA
2,500,001 - 2,750,000	3	0	NA
2,750,001 - 3,000,000	3	0	NA
3,000,001 - 3,500,000	2	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	100	23	23%

2 Bedrooms & Less	2	1	50%
3 to 4 Bedrooms	44	14	32%
5 to 6 Bedrooms	34	7	21%
7 Bedrooms & More	20	1	5%
TOTAL*	100	23	23%

SnapStats®	February	March	Variance
Inventory	80	100	25%
Solds	19	23	21%
Sale Price	\$1,275,000	\$1,299,000	2%
Sale Price SQFT	\$528	\$536	2%
Sale to List Price Ratio	98%	97%	-1%
Days on Market	19	8	-58%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Annieville	29	8	28%
Nordel	28	4	14%
Scottsdale	25	5	20%
Sunshine Hills Woods	18	6	33%
TOTAL*	100	23	23%

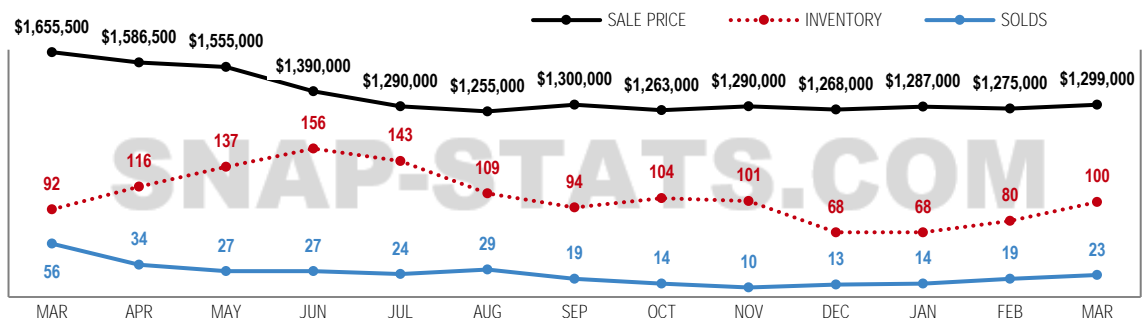
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **NORTH DELTA DETACHED**: Sellers Market at 23% Sales Ratio average (2.3 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$1.25 mil to \$1.5 mil with average 39% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.5 mil to \$1.75 mil, Nordel and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Sunshine Hills Woods and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	3	0	NA
400,001 – 500,000	3	1	33%
500,001 – 600,000	9	1	11%
600,001 – 700,000	5	5	100%
700,001 – 800,000	2	0	NA
800,001 – 900,000	5	1	20%
900,001 – 1,000,000	8	2	25%
1,000,001 – 1,250,000	5	1	20%
1,250,001 – 1,500,000	1	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	41	11	27%

0 to 1 Bedroom	9	2	22%
2 Bedrooms	13	1	8%
3 Bedrooms	10	6	60%
4 Bedrooms & Greater	9	2	22%
TOTAL*	41	11	27%

SnapStats®	February	March	Variance
Inventory	32	41	28%
Solds	8	11	38%
Sale Price	\$780,000	\$690,000	-12%
Sale Price SQFT	\$627	\$491	-22%
Sale to List Price Ratio	103%	100%	-3%
Days on Market	24	12	-50%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Annieville	8	5	63%
Nordel	7	3	43%
Scottsdale	11	1	9%
Sunshine Hills Woods	15	2	13%
TOTAL*	41	11	27%

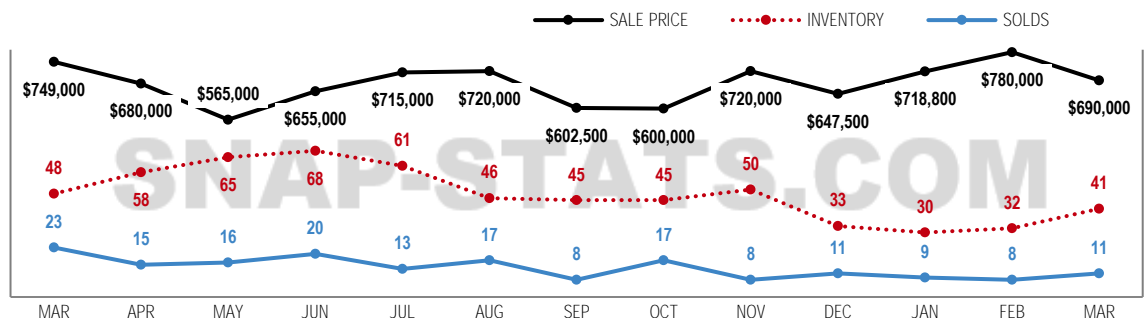
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **NORTH DELTA ATTACHED**: Sellers Market at 27% Sales Ratio average (2.7 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$900,000 to \$1 mil with average 25% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$500,000 to \$600,000, Scottsdale and 2 bedroom properties
- Sellers Best Bet** Selling homes in Annieville and 3 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	1	0	NA
1,000,001 - 1,250,000	3	9	300%*
1,250,001 - 1,500,000	17	24	141%*
1,500,001 - 1,750,000	12	5	42%
1,750,001 - 2,000,000	14	0	NA
2,000,001 - 2,250,000	8	1	13%
2,250,001 - 2,500,000	10	1	10%
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	2	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	67	40	60%

2 Bedrooms & Less	2	1	50%
3 to 4 Bedrooms	22	19	86%
5 to 6 Bedrooms	22	16	73%
7 Bedrooms & More	21	4	19%
TOTAL*	67	40	60%

SnapStats®	February	March	Variance
Inventory	82	67	-18%
Solds	26	40	54%
Sale Price	\$1,282,500	\$1,352,500	5%
Sale Price SQFT	\$485	\$519	7%
Sale to List Price Ratio	97%	98%	1%
Days on Market	6	12	100%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Clayton	10	9	90%
Cloverdale	57	31	54%
Serpentine	0	0	NA
TOTAL*	67	40	60%

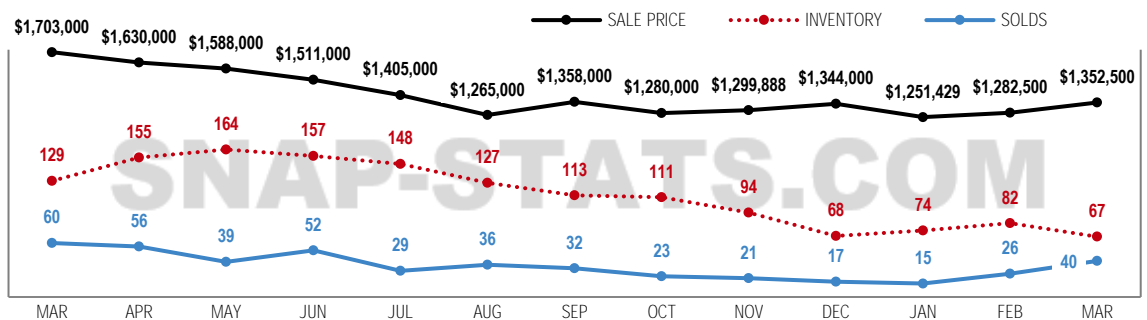
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **CLOVERDALE DETACHED**: Sellers Market at 60% Sales Ratio average (6 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$1 mil to \$1.5 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.25 mil to \$2.5 mil, Cloverdale and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Clayton and 3 to 4 bedroom properties

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SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	3	1	33%
400,001 – 500,000	6	6	100%
500,001 – 600,000	7	11	157%*
600,001 – 700,000	1	8	800%*
700,001 – 800,000	16	15	94%
800,001 – 900,000	9	18	200%*
900,001 – 1,000,000	11	5	45%
1,000,001 – 1,250,000	4	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	57	64	112%*

0 to 1 Bedroom	7	5	71%
2 Bedrooms	17	27	159%*
3 Bedrooms	20	24	120%*
4 Bedrooms & Greater	13	8	62%
TOTAL*	57	64	112%*

SnapStats®	February	March	Variance
Inventory	79	57	-28%
Solds	44	64	45%
Sale Price	\$739,811	\$742,450	0%
Sale Price SQFT	\$548	\$565	3%
Sale to List Price Ratio	99%	100%	1%
Days on Market	12	10	-17%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

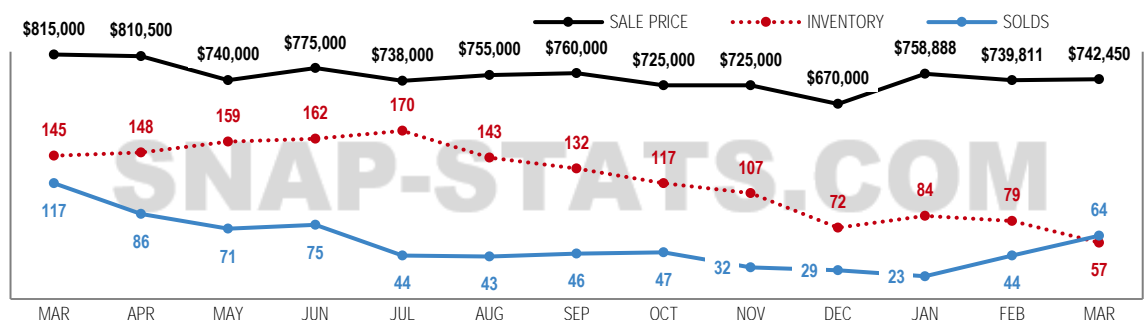
SnapStats®	Inventory	Sales	Sales Ratio
Clayton	28	34	121%*
Cloverdale	29	30	103%*
Serpentine	0	0	NA
TOTAL*	57	64	112%*

Market Summary

- Market Type Indicator **CLOVERDALE ATTACHED**: Sellers Market at 112% Sales Ratio average (11.2 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$500,000 to \$700,000 / \$800,000 to \$900,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$900,000 to \$1 mil and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Clayton, Cloverdale and 2 to 3 bedroom properties

**With minimum inventory of 10 in most instances

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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	2	0	NA
800,001 - 900,000	2	2	100%
900,001 - 1,000,000	5	3	60%
1,000,001 - 1,250,000	19	23	121%*
1,250,001 - 1,500,000	41	42	102%*
1,500,001 - 1,750,000	44	16	36%
1,750,001 - 2,000,000	27	8	30%
2,000,001 - 2,250,000	8	4	50%
2,250,001 - 2,500,000	20	6	30%
2,500,001 - 2,750,000	12	0	NA
2,750,001 - 3,000,000	9	0	NA
3,000,001 - 3,500,000	7	1	14%
3,500,001 - 4,000,000	5	0	NA
4,000,001 - 4,500,000	3	2	67%
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	1	0	NA
7,000,001 & Greater	2	0	NA
TOTAL*	207	107	52%

2 Bedrooms & Less	9	0	NA
3 to 4 Bedrooms	96	58	60%
5 to 6 Bedrooms	76	44	58%
7 Bedrooms & More	26	5	19%
TOTAL*	207	107	52%

SnapStats®	February	March	Variance
Inventory	207	207	0%
Solds	55	107	95%
Sale Price	\$1,400,000	\$1,400,001	0%
Sale Price SQFT	\$539	\$590	9%
Sale to List Price Ratio	100%	97%	-3%
Days on Market	12	8	-33%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

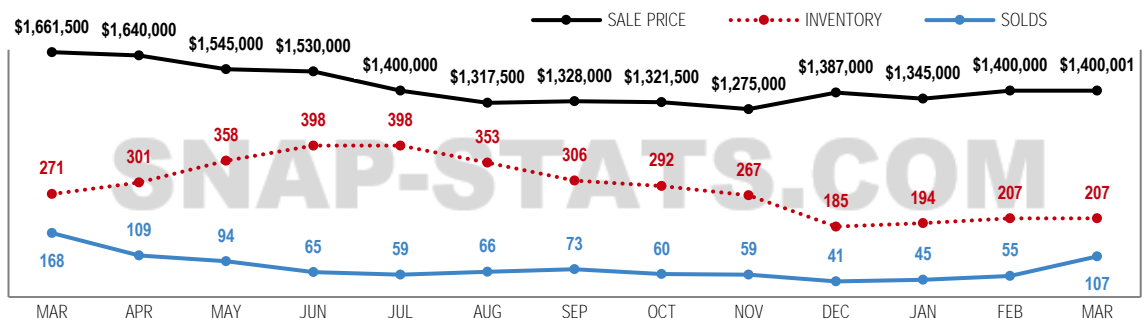
SnapStats®	Inventory	Sales	Sales Ratio
Aldergrove	21	10	48%
Brookwood	23	12	52%
Campbell Valley	4	3	75%
County Line Glen Valley	0	0	NA
Fort Langley	18	10	56%
Langley City	41	24	59%
Murrayville	20	6	30%
Otter District	2	0	NA
Salmon River	13	4	31%
Walnut Grove	29	19	66%
Willoughby Heights	36	19	53%
TOTAL*	207	107	52%

Market Summary

- Market Type Indicator **LANGLEY DETACHED**: Sellers Market at 52% Sales Ratio average (5.2 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$1 mil to \$1.5 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.75 mil to \$2 mil / \$2.25 mil to \$2.5 mil, Murrayville, Salmon River and minimum 7 bedrooms
- Sellers Best Bet** Selling homes in Walnut Grove and 3 to 4 bedrooms

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SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	11	5	45%
400,001 – 500,000	67	43	64%
500,001 – 600,000	75	55	73%
600,001 – 700,000	64	37	58%
700,001 – 800,000	37	36	97%
800,001 – 900,000	42	37	88%
900,001 – 1,000,000	23	16	70%
1,000,001 – 1,250,000	13	7	54%
1,250,001 – 1,500,000	5	2	40%
1,500,001 – 1,750,000	1	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	338	238	70%

0 to 1 Bedroom	75	37	49%
2 Bedrooms	167	118	71%
3 Bedrooms	76	60	79%
4 Bedrooms & Greater	20	23	115%*
TOTAL*	338	238	70%

SnapStats®	February	March	Variance
Inventory	372	338	-9%
Solds	112	238	113%
Sale Price	\$692,500	\$650,000	-6%
Sale Price SQFT	\$556	\$557	0%
Sale to List Price Ratio	99%	98%	-1%
Days on Market	14	10	-29%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

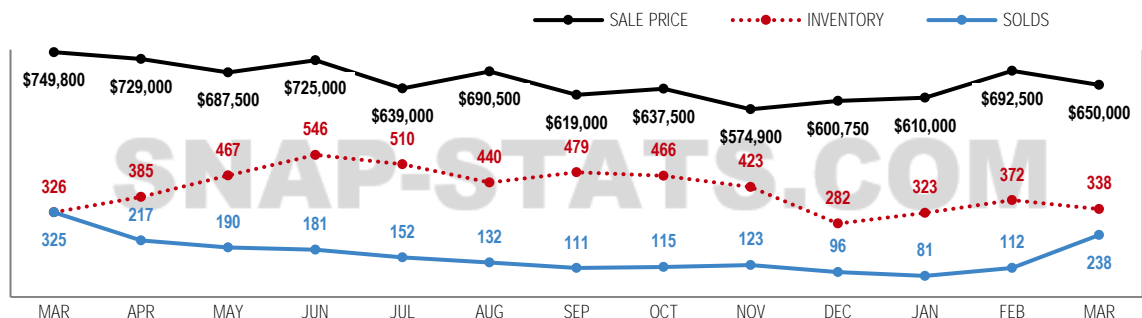
SnapStats®	Inventory	Sales	Sales Ratio
Aldergrove	10	7	70%
Brookwood	0	0	NA
Campbell Valley	0	0	NA
County Line Glen Valley	0	0	NA
Fort Langley	6	3	50%
Langley City	117	66	56%
Murrayville	9	8	89%
Otter District	0	0	NA
Salmon River	1	4	400%*
Walnut Grove	28	25	89%
Willoughby Heights	167	125	75%
TOTAL*	338	238	70%

Market Summary

- Market Type Indicator **LANGLEY ATTACHED**: Sellers Market at 70% Sales Ratio average (7 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$700,000 to \$800,000 with average 97% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$300,000 to \$400,000, Langley City and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in Murrayville, Walnut Grove and minimum 4 bedroom properties

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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	1	1	100%
700,001 - 800,000	4	5	125%*
800,001 - 900,000	5	6	120%*
900,001 - 1,000,000	20	17	85%
1,000,001 - 1,250,000	62	40	65%
1,250,001 - 1,500,000	71	18	25%
1,500,001 - 1,750,000	22	3	14%
1,750,001 - 2,000,000	19	2	11%
2,000,001 - 2,250,000	8	0	NA
2,250,001 - 2,500,000	4	1	25%
2,500,001 - 2,750,000	3	0	NA
2,750,001 - 3,000,000	1	0	NA
3,000,001 - 3,500,000	2	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	222	93	42%

2 Bedrooms & Less	9	3	33%
3 to 4 Bedrooms	93	48	52%
5 to 6 Bedrooms	94	38	40%
7 Bedrooms & More	26	4	15%
TOTAL*	222	93	42%

SnapStats®	February	March	Variance
Inventory	214	222	4%
Solds	41	93	127%
Sale Price	\$975,000	\$1,080,000	11%
Sale Price SQFT	\$389	\$368	-5%
Sale to List Price Ratio	98%	96%	-2%
Days on Market	17	15	-12%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

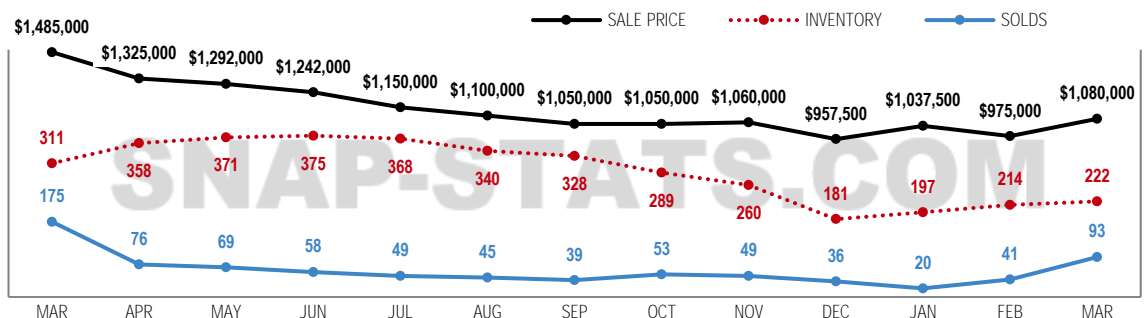
SnapStats®	Inventory	Sales	Sales Ratio
Abbotsford East	88	38	43%
Abbotsford West	50	25	50%
Aberdeen	14	4	29%
Bradner	3	0	NA
Central Abbotsford	46	21	46%
Matsqui	2	0	NA
Poplar	15	5	33%
Sumas Mountain	3	0	NA
Sumas Prairie	1	0	NA
TOTAL*	222	93	42%

Market Summary

- Market Type Indicator **ABBOTSFORD DETACHED**: Sellers Market at 42% Sales Ratio average (4.2 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band** \$900,000 to \$1 mil with average 85% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.75 mil to \$2 mil, Aberdeen and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Abbotsford West and 3 to 4 bedroom properties

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13 Month Market Trend



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SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	21	14	67%
300,001 – 400,000	52	44	85%
400,001 – 500,000	73	31	42%
500,001 – 600,000	40	22	55%
600,001 – 700,000	34	16	47%
700,001 – 800,000	29	10	34%
800,001 – 900,000	13	4	31%
900,001 – 1,000,000	7	2	29%
1,000,001 – 1,250,000	1	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	270	143	53%

0 to 1 Bedroom	31	30	97%
2 Bedrooms	154	80	52%
3 Bedrooms	68	27	40%
4 Bedrooms & Greater	17	6	35%
TOTAL*	270	143	53%

SnapStats®	February	March	Variance
Inventory	277	270	-3%
Solds	80	143	79%
Sale Price	\$418,000	\$432,000	3%
Sale Price SQFT	\$406	\$417	3%
Sale to List Price Ratio	96%	97%	1%
Days on Market	21	14	-33%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

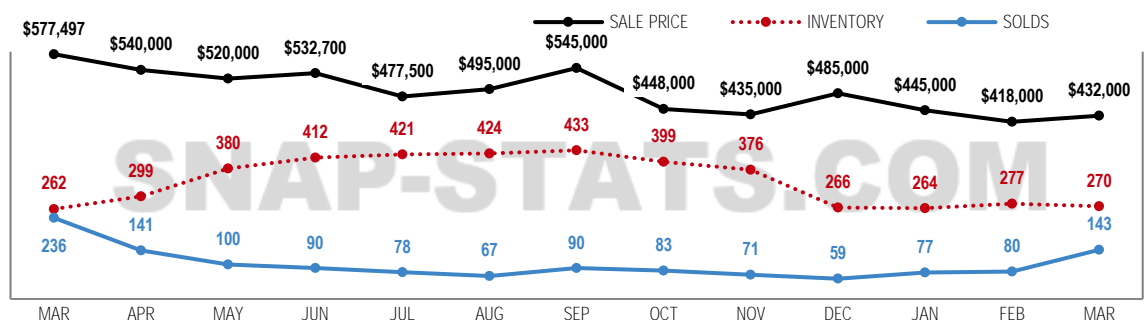
SnapStats®	Inventory	Sales	Sales Ratio
Abbotsford East	36	27	75%
Abbotsford West	90	43	48%
Aberdeen	3	2	67%
Bradner	0	0	NA
Central Abbotsford	126	62	49%
Matsqui	0	0	NA
Poplar	15	9	60%
Sumas Mountain	0	0	NA
Sumas Prairie	0	0	NA
TOTAL*	270	143	53%

Market Summary

- Market Type Indicator **ABBOTSFORD ATTACHED**: Sellers Market at 53% Sales Ratio average (5.3 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$300,000 to \$400,000 with average 85% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$800,000 to \$900,000, Abbotsford West, Central Abbotsford and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Abbotsford East and up to 1 bedroom properties

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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	7	4	57%
700,001 - 800,000	7	7	100%
800,001 - 900,000	10	10	100%
900,001 - 1,000,000	27	9	33%
1,000,001 - 1,250,000	30	9	30%
1,250,001 - 1,500,000	25	2	8%
1,500,001 - 1,750,000	10	1	10%
1,750,001 - 2,000,000	4	0	NA
2,000,001 - 2,250,000	1	0	NA
2,250,001 - 2,500,000	2	0	NA
2,500,001 - 2,750,000	1	0	NA
2,750,001 - 3,000,000	3	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	1	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	1	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	129	42	33%

2 Bedrooms & Less	12	3	25%
3 to 4 Bedrooms	65	25	38%
5 to 6 Bedrooms	40	14	35%
7 Bedrooms & More	12	0	NA
TOTAL*	129	42	33%

SnapStats®	February	March	Variance
Inventory	123	129	5%
Solds	22	42	91%
Sale Price	\$970,000	\$907,500	-6%
Sale Price SQFT	\$408	\$406	0%
Sale to List Price Ratio	97%	101%	4%
Days on Market	13	18	38%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

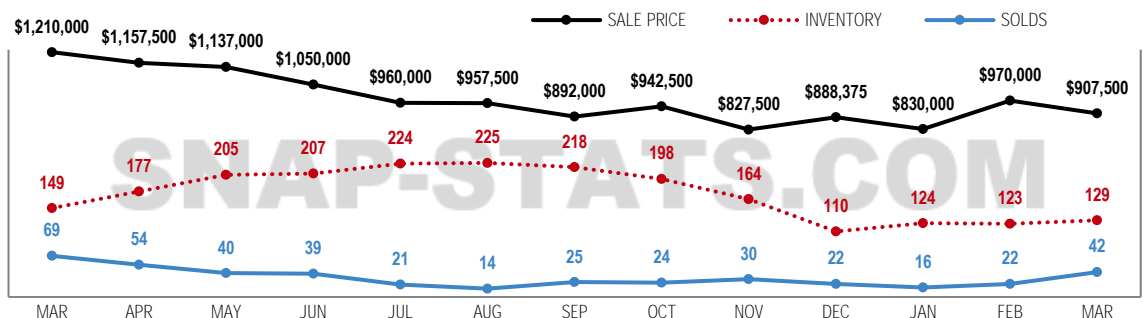
SnapStats®	Inventory	Sales	Sales Ratio
Dewdney Deroche	2	0	NA
Durieu	5	0	NA
Hatzic	13	2	15%
Hemlock	4	0	NA
Lake Errock	8	0	NA
Mission	91	35	38%
Mission West	3	5	167%*
Stave Falls	3	0	NA
Steelhead	0	0	NA
TOTAL*	129	42	33%

Market Summary

- Market Type Indicator **MISSION DETACHED**: Sellers Market at 33% Sales Ratio average (3.3 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band** \$800,000 to \$900,000 with average 100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Hatzic and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Mission and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

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SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	5	1	20%
400,001 – 500,000	21	2	10%
500,001 – 600,000	9	2	22%
600,001 – 700,000	6	4	67%
700,001 – 800,000	10	1	10%
800,001 – 900,000	3	1	33%
900,001 – 1,000,000	1	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	55	11	20%

0 to 1 Bedroom	12	0	NA
2 Bedrooms	20	5	25%
3 Bedrooms	21	5	24%
4 Bedrooms & Greater	2	1	50%
TOTAL*	55	11	20%

SnapStats®	February	March	Variance
Inventory	46	55	20%
Solds	11	11	0%
Sale Price	\$569,000	\$617,500	9%
Sale Price SQFT	\$393	\$384	-2%
Sale to List Price Ratio	100%	99%	-1%
Days on Market	17	22	29%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

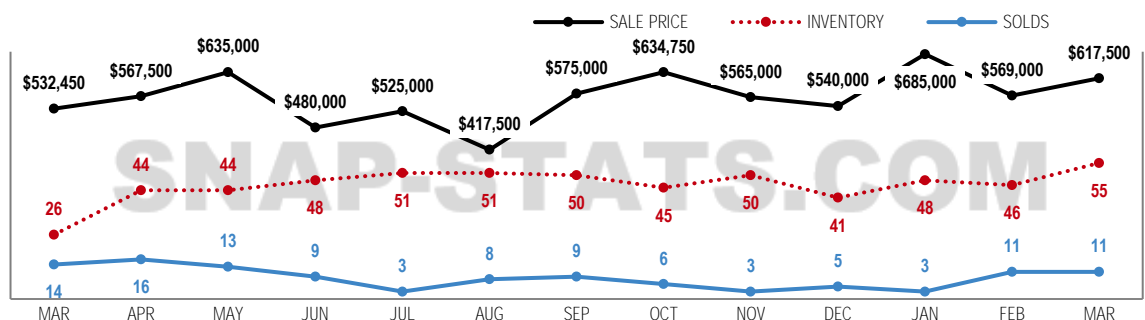
SnapStats®	Inventory	Sales	Sales Ratio
Dewdney Deroche	0	0	NA
Durieu	0	0	NA
Hatzic	0	0	NA
Hemlock	7	2	29%
Lake Errock	0	0	NA
Mission	45	9	20%
Mission West	3	0	NA
Stave Falls	0	0	NA
Steelhead	0	0	NA
TOTAL*	55	11	20%

Market Summary

- Market Type Indicator **MISSION ATTACHED**: Balanced Market at 20% Sales Ratio average (2 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$500,000 to \$600,000 with average 22% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$400,000 to \$500,000 and \$700,000 to \$800,000
- Sellers Best Bet** Selling homes in Mission and 2 to 3 bedroom properties

**With minimum inventory of 10 in most instances

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