

# Greater Vancouver Edition Supplemental Report

*For detailed stats by neighbourhood, price and style of home refer to the Monthly Report*

Historic Annual Statistics

Past Year Monthly Statistics

Year-to-Date Monthly Statistics



October 2023

Produced and Published by SnapStats® Publishing Co.  
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# YTD AND HISTORIC STATISTICS

Burnaby  
New Westminster  
Coquitlam  
Port Coquitlam  
Port Moody  
Pitt Meadows  
Maple Ridge

## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales      | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|------------|--------------------|-----------------|------------|-----------|
| 2012             | NA             | NA        | 817        | 917,500            | 368             | 98         | 21        |
| 2013             | 16             | 6,207     | 980        | 926,050            | 377             | 97         | 34        |
| 2014             | 23             | 5,354     | 1,201      | 1,029,783          | 401             | 97         | 25        |
| 2015             | 45             | 3,674     | 1,585      | 1,270,776          | 490             | 102        | 15        |
| 2016             | 33             | 4,057     | 1,154      | 1,592,408          | 624             | 103        | 17        |
| 2017             | 18             | 5,226     | 905        | 1,611,375          | 629             | 97         | 23        |
| 2018             | 11             | 5,563     | 586        | 1,609,750          | 612             | 97         | 32        |
| 2019             | 15             | 4,863     | 686        | 1,434,096          | 549             | 95         | 29        |
| 2020             | 23             | 3,373     | 832        | 1,502,615          | 577             | 98         | 18        |
| 2021             | 39             | 3,206     | 1193       | 1,795,667          | 661             | 102        | 14        |
| 2022             | 28             | 2,591     | 704        | 1,987,396          | 731             | 101        | 16        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>968</b> | <b>\$1,425,220</b> | <b>\$547</b>    | <b>99%</b> | <b>22</b> |

## 2022 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory  | Sales     | Sale Price         | Sale Price SQFT | SP/LP%      | DOM       |
|-------------------|----------------|------------|-----------|--------------------|-----------------|-------------|-----------|
| January           | 33             | 140        | 46        | 2,062,500          | 772             | 103         | 23        |
| February          | 60             | 167        | 101       | 2,180,000          | 807             | 109         | 9         |
| March             | 42             | 217        | 92        | 2,190,000          | 773             | 105         | 8         |
| April             | 38             | 222        | 84        | 2,216,000          | 813             | 111         | 8         |
| May               | 25             | 267        | 67        | 2,141,000          | 748             | 98          | 8         |
| June              | 19             | 267        | 52        | 1,897,500          | 733             | 98          | 12        |
| July              | 22             | 248        | 54        | 1,900,000          | 659             | 99          | 24        |
| August            | 22             | 229        | 50        | 1,815,000          | 711             | 99          | 16        |
| September         | 15             | 236        | 35        | 1,661,000          | 677             | 98          | 12        |
| October           | 19             | 229        | 43        | 2,005,000          | 747             | 96          | 28        |
| November          | 22             | 208        | 46        | 1,943,750          | 695             | 97          | 23        |
| December          | 21             | 161        | 34        | 1,837,000          | 642             | 94          | 24        |
| <b>ANNUAL AVG</b> | <b>28%</b>     | <b>216</b> | <b>59</b> | <b>\$1,987,396</b> | <b>\$731</b>    | <b>101%</b> | <b>16</b> |

## 2023 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory  | Sales     | Sale Price         | Sale Price SQFT | SP/LP%      | DOM       |
|----------------|----------------|------------|-----------|--------------------|-----------------|-------------|-----------|
| January        | 14             | 190        | 26        | 1,864,000          | 634             | 92          | 45        |
| February       | 27             | 180        | 48        | 1,853,500          | 711             | 100         | 12        |
| March          | 29             | 180        | 52        | 1,820,000          | 696             | 98          | 12        |
| April          | 42             | 177        | 74        | 1,950,000          | 729             | 99          | 11        |
| May            | 47             | 193        | 90        | 2,006,400          | 779             | 100         | 8         |
| June           | 29             | 221        | 64        | 2,019,000          | 770             | 101         | 8         |
| July           | 26             | 226        | 59        | 1,920,000          | 800             | 101         | 9         |
| August         | 19             | 228        | 44        | 2,044,400          | 745             | 102         | 19        |
| September      | 18             | 259        | 46        | 2,070,000          | 793             | 104         | 10        |
| October        | 22             | 254        | 55        | 1,916,500          | 731             | 98          | 12        |
| November       |                |            |           |                    |                 |             |           |
| December       |                |            |           |                    |                 |             |           |
| <b>YTD AVG</b> | <b>27%</b>     | <b>211</b> | <b>56</b> | <b>\$1,946,380</b> | <b>\$739</b>    | <b>100%</b> | <b>15</b> |

\*MARKET TYPE INDICATOR BLUE: BUYERS MARKET: 0-11% WHITE: BALANCED MARKET 12-20% SILVER: SELLERS MARKET: 21%+  
ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales       | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|-------------|------------------|-----------------|------------|-----------|
| 2012             | NA             | NA        | 1,979       | 388,000          | 399             | 97         | 33        |
| 2013             | 20             | 11,239    | 2,298       | 389,674          | 418             | 98         | 35        |
| 2014             | 23             | 10,368    | 2,367       | 390,817          | 423             | 98         | 31        |
| 2015             | 36             | 9,359     | 3,247       | 413,642          | 454             | 98         | 26        |
| 2016             | 71             | 4,569     | 3,196       | 462,308          | 518             | 101        | 13        |
| 2017             | 75             | 3,972     | 2,976       | 557,588          | 624             | 101        | 11        |
| 2018             | 38             | 6,091     | 1,907       | 623,100          | 694             | 100        | 17        |
| 2019             | 23             | 9,904     | 2202        | 598,837          | 676             | 98         | 29        |
| 2020             | 25             | 9,328     | 2398        | 612,609          | 685             | 98         | 18        |
| 2021             | 54             | 8,292     | 4207        | 670,467          | 758             | 100        | 13        |
| 2022             | 44             | 7,129     | 2943        | 725,883          | 827             | 101        | 13        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>2702</b> | <b>\$530,266</b> | <b>\$589</b>    | <b>99%</b> | <b>22</b> |

## 2022 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory  | Sales      | Sale Price       | Sale Price SQFT | SP/LP%      | DOM       |
|-------------------|----------------|------------|------------|------------------|-----------------|-------------|-----------|
| January           | 65             | 396        | 257        | 762,500          | 862             | 105         | 9         |
| February          | 78             | 451        | 352        | 762,950          | 873             | 108         | 8         |
| March             | 84             | 500        | 422        | 791,000          | 893             | 108         | 8         |
| April             | 45             | 652        | 293        | 765,000          | 868             | 105         | 8         |
| May               | 42             | 694        | 289        | 710,000          | 827             | 102         | 9         |
| June              | 35             | 699        | 245        | 699,900          | 817             | 100         | 11        |
| July              | 28             | 714        | 202        | 700,000          | 821             | 99          | 12        |
| August            | 32             | 652        | 206        | 707,500          | 817             | 99          | 19        |
| September         | 29             | 623        | 180        | 678,750          | 793             | 97          | 22        |
| October           | 28             | 663        | 187        | 735,000          | 826             | 98          | 12        |
| November          | 27             | 630        | 169        | 705,000          | 754             | 98          | 13        |
| December          | 31             | 455        | 141        | 693,000          | 772             | 98          | 24        |
| <b>ANNUAL AVG</b> | <b>44%</b>     | <b>594</b> | <b>245</b> | <b>\$725,883</b> | <b>\$827</b>    | <b>101%</b> | <b>13</b> |

## 2023 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory  | Sales      | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|------------|------------|------------------|-----------------|------------|-----------|
| January        | 17             | 549        | 96         | 727,000          | 825             | 98         | 32        |
| February       | 39             | 548        | 213        | 726,000          | 819             | 98         | 14        |
| March          | 42             | 602        | 252        | 749,950          | 862             | 100        | 13        |
| April          | 55             | 617        | 339        | 778,000          | 900             | 98         | 9         |
| May            | 53             | 667        | 356        | 746,000          | 876             | 100        | 9         |
| June           | 47             | 667        | 312        | 745,450          | 864             | 100        | 9         |
| July           | 35             | 714        | 253        | 769,900          | 876             | 100        | 9         |
| August         | 35             | 709        | 245        | 748,000          | 866             | 101        | 11        |
| September      | 24             | 819        | 199        | 720,000          | 843             | 99         | 12        |
| October        | 24             | 873        | 208        | 728,000          | 863             | 100        | 13        |
| November       |                |            |            |                  |                 |            |           |
| December       |                |            |            |                  |                 |            |           |
| <b>YTD AVG</b> | <b>37%</b>     | <b>677</b> | <b>247</b> | <b>\$743,830</b> | <b>\$859</b>    | <b>99%</b> | <b>13</b> |

**\*MARKET TYPE INDICATOR BLUE:** BUYERS MARKET: 0-11% **WHITE:** BALANCED MARKET 12-20% **SILVER:** SELLERS MARKET: 21%+  
 ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales      | Sale Price         | Sale Price SQFT | SP/LP%      | DOM       |
|------------------|----------------|-----------|------------|--------------------|-----------------|-------------|-----------|
| 2012             | NA             | NA        | 266        | 662,133            | 296             | 98          | 18        |
| 2013             | 19             | 1,387     | 267        | 654,667            | 300             | 98          | 31        |
| 2014             | 31             | 1,113     | 341        | 699,228            | 303             | 99          | 20        |
| 2015             | 63             | 622       | 384        | 842,333            | 346             | 103         | 11        |
| 2016             | 47             | 823       | 375        | 1,052,438          | 446             | 103         | 14        |
| 2017             | 30             | 882       | 266        | 1,145,624          | 494             | 100         | 19        |
| 2018             | 20             | 1,179     | 228        | 1,235,202          | 476             | 98          | 23        |
| 2019             | 17             | 1,291     | 211        | 1,108,478          | 458             | 96          | 30        |
| 2020             | 29             | 897       | 272        | 1,190,864          | 495             | 98          | 15        |
| 2021             | 45             | 789       | 344        | 1,397,958          | 584             | 104         | 12        |
| 2022             | 25             | 874       | 202        | 1,512,875          | 638             | 100         | 13        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>287</b> | <b>\$1,045,618</b> | <b>\$440</b>    | <b>100%</b> | <b>19</b> |

## 2022 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory | Sales     | Sale Price         | Sale Price SQFT | SP/LP%      | DOM       |
|-------------------|----------------|-----------|-----------|--------------------|-----------------|-------------|-----------|
| January           | 42             | 43        | 18        | 1,695,000          | 858             | 115         | 9         |
| February          | 63             | 51        | 32        | 1,683,000          | 792             | 112         | 8         |
| March             | 44             | 66        | 29        | 1,640,000          | 645             | 109         | 7         |
| April             | 30             | 80        | 24        | 1,701,500          | 601             | 95          | 8         |
| May               | 22             | 86        | 19        | 1,485,000          | 651             | 99          | 11        |
| June              | 16             | 83        | 13        | 1,341,000          | 594             | 98          | 10        |
| July              | 13             | 82        | 11        | 1,472,500          | 653             | 97          | 13        |
| August            | 15             | 79        | 12        | 1,550,000          | 575             | 92          | 23        |
| September         | 10             | 86        | 9         | 1,374,000          | 635             | 95          | 18        |
| October           | 10             | 88        | 9         | 1,320,000          | 566             | 102         | 14        |
| November          | 23             | 74        | 17        | 1,372,500          | 552             | 92          | 18        |
| December          | 16             | 56        | 9         | 1,520,000          | 536             | 97          | 22        |
| <b>ANNUAL AVG</b> | <b>25%</b>     | <b>73</b> | <b>17</b> | <b>\$1,512,875</b> | <b>\$638</b>    | <b>100%</b> | <b>13</b> |

## 2023 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory | Sales     | Sale Price         | Sale Price SQFT | SP/LP%      | DOM       |
|----------------|----------------|-----------|-----------|--------------------|-----------------|-------------|-----------|
| January        | 20             | 54        | 11        | 1,235,000          | 638             | 99          | 17        |
| February       | 18             | 62        | 11        | 1,225,000          | 733             | 94          | 12        |
| March          | 27             | 59        | 16        | 1,473,500          | 604             | 102         | 19        |
| April          | 26             | 72        | 19        | 1,549,000          | 636             | 103         | 8         |
| May            | 38             | 80        | 30        | 1,665,000          | 655             | 101         | 8         |
| June           | 22             | 87        | 19        | 1,730,000          | 609             | 99          | 8         |
| July           | 31             | 78        | 24        | 1,610,000          | 688             | 103         | 10        |
| August         | 25             | 77        | 19        | 1,625,000          | 707             | 98          | 27        |
| September      | 13             | 84        | 11        | 1,730,000          | 803             | 103         | 38        |
| October        | 19             | 83        | 16        | 1,617,000          | 622             | 100         | 7         |
| November       |                |           |           |                    |                 |             |           |
| December       |                |           |           |                    |                 |             |           |
| <b>YTD AVG</b> | <b>24%</b>     | <b>74</b> | <b>18</b> | <b>\$1,545,950</b> | <b>\$670</b>    | <b>100%</b> | <b>15</b> |

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## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales       | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|-------------|------------------|-----------------|------------|-----------|
| 2012             | NA             | NA        | 869         | 318,000          | 321             | 98         | 31        |
| 2013             | 18             | 4,742     | 857         | 306,879          | 324             | 97         | 39        |
| 2014             | 18             | 4,936     | 892         | 314,530          | 336             | 99         | 38        |
| 2015             | 33             | 4,080     | 1,250       | 321,675          | 347             | 98         | 28        |
| 2016             | 71             | 1,894     | 1,331       | 373,063          | 416             | 101        | 12        |
| 2017             | 96             | 1,667     | 1,558       | 475,692          | 515             | 102        | 9         |
| 2018             | 53             | 2,475     | 1,020       | 514,708          | 577             | 101        | 14        |
| 2019             | 28             | 3,770     | 993         | 515,133          | 564             | 97         | 25        |
| 2020             | 30             | 3,626     | 1147        | 539,309          | 579             | 98         | 17        |
| 2021             | 63             | 2,772     | 1605        | 575,620          | 615             | 100        | 11        |
| 2022             | 56             | 1,987     | 1018        | 628,179          | 668             | 102        | 11        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>1140</b> | <b>\$443,890</b> | <b>\$478</b>    | <b>99%</b> | <b>21</b> |

## 2022 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory  | Sales     | Sale Price       | Sale Price SQFT | SP/LP%      | DOM       |
|-------------------|----------------|------------|-----------|------------------|-----------------|-------------|-----------|
| January           | 79             | 99         | 78        | 617,500          | 645             | 103         | 9         |
| February          | 95             | 129        | 122       | 664,500          | 708             | 111         | 8         |
| March             | 131            | 133        | 174       | 685,000          | 726             | 106         | 7         |
| April             | 72             | 151        | 109       | 640,000          | 707             | 107         | 8         |
| May               | 46             | 206        | 94        | 643,750          | 705             | 100         | 8         |
| June              | 51             | 187        | 96        | 620,000          | 666             | 99          | 8         |
| July              | 39             | 184        | 71        | 590,000          | 624             | 98          | 13        |
| August            | 34             | 182        | 61        | 640,000          | 620             | 98          | 16        |
| September         | 31             | 192        | 59        | 595,000          | 712             | 99          | 14        |
| October           | 32             | 199        | 63        | 585,000          | 651             | 99          | 14        |
| November          | 25             | 195        | 48        | 617,500          | 640             | 98          | 12        |
| December          | 33             | 130        | 43        | 639,900          | 612             | 100         | 19        |
| <b>ANNUAL AVG</b> | <b>56%</b>     | <b>166</b> | <b>85</b> | <b>\$628,179</b> | <b>\$668</b>    | <b>102%</b> | <b>11</b> |

## 2023 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory  | Sales     | Sale Price       | Sale Price SQFT | SP/LP%      | DOM       |
|----------------|----------------|------------|-----------|------------------|-----------------|-------------|-----------|
| January        | 20             | 145        | 29        | 600,000          | 727             | 96          | 23        |
| February       | 38             | 143        | 55        | 635,000          | 655             | 100         | 16        |
| March          | 54             | 150        | 81        | 607,500          | 684             | 102         | 8         |
| April          | 63             | 145        | 91        | 650,000          | 663             | 100         | 8         |
| May            | 69             | 154        | 107       | 658,000          | 700             | 101         | 8         |
| June           | 56             | 178        | 99        | 650,000          | 691             | 102         | 8         |
| July           | 45             | 207        | 94        | 658,750          | 704             | 99          | 8         |
| August         | 34             | 201        | 69        | 661,000          | 718             | 102         | 9         |
| September      | 32             | 191        | 61        | 615,000          | 686             | 99          | 8         |
| October        | 33             | 196        | 65        | 600,000          | 688             | 100         | 11        |
| November       |                |            |           |                  |                 |             |           |
| December       |                |            |           |                  |                 |             |           |
| <b>YTD AVG</b> | <b>44%</b>     | <b>171</b> | <b>75</b> | <b>\$633,525</b> | <b>\$692</b>    | <b>100%</b> | <b>11</b> |

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## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales       | Sale Price         | Sale Price SQFT | SP/LP%      | DOM       |
|------------------|----------------|-----------|-------------|--------------------|-----------------|-------------|-----------|
| 2012             | NA             | NA        | 1,026       | 739,000            | 256             | 99          | 22        |
| 2013             | 21             | 5,065     | 1,064       | 724,977            | 253             | 98          | 32        |
| 2014             | 32             | 4,068     | 1,288       | 789,492            | 269             | 99          | 21        |
| 2015             | 62             | 2,654     | 1,576       | 929,661            | 323             | 102         | 14        |
| 2016             | 46             | 3,182     | 1,337       | 1,197,042          | 437             | 102         | 15        |
| 2017             | 28             | 3,690     | 1,007       | 1,283,396          | 458             | 100         | 17        |
| 2018             | 14             | 4,798     | 655         | 1,302,495          | 453             | 97          | 25        |
| 2019             | 16             | 4,934     | 778         | 1,212,016          | 408             | 97          | 28        |
| 2020             | 27             | 3,260     | 958         | 1,288,609          | 427             | 98          | 17        |
| 2021             | 50             | 2,669     | 1272        | 1,579,283          | 542             | 103         | 10        |
| 2022             | 29             | 2,461     | 703         | 1,724,854          | 617             | 101         | 14        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>1060</b> | <b>\$1,160,984</b> | <b>\$404</b>    | <b>100%</b> | <b>20</b> |

## 2022 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory  | Sales     | Sale Price         | Sale Price SQFT | SP/LP%      | DOM       |
|-------------------|----------------|------------|-----------|--------------------|-----------------|-------------|-----------|
| January           | 35             | 131        | 46        | 1,943,000          | 645             | 106         | 11        |
| February          | 41             | 189        | 77        | 1,887,000          | 701             | 107         | 8         |
| March             | 61             | 187        | 115       | 1,920,000          | 647             | 107         | 8         |
| April             | 40             | 213        | 86        | 1,845,000          | 626             | 104         | 8         |
| May               | 28             | 243        | 67        | 1,790,800          | 591             | 100         | 10        |
| June              | 20             | 236        | 47        | 1,702,000          | 574             | 102         | 12        |
| July              | 19             | 234        | 44        | 1,700,444          | 676             | 96          | 18        |
| August            | 21             | 224        | 48        | 1,590,000          | 615             | 98          | 22        |
| September         | 23             | 215        | 49        | 1,750,000          | 604             | 100         | 18        |
| October           | 25             | 222        | 55        | 1,500,000          | 559             | 94          | 12        |
| November          | 17             | 219        | 37        | 1,550,000          | 565             | 100         | 16        |
| December          | 22             | 148        | 32        | 1,520,000          | 597             | 95          | 20        |
| <b>ANNUAL AVG</b> | <b>29%</b>     | <b>205</b> | <b>59</b> | <b>\$1,724,854</b> | <b>\$617</b>    | <b>101%</b> | <b>14</b> |

## 2023 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory  | Sales     | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|------------|-----------|--------------------|-----------------|------------|-----------|
| January        | 12             | 166        | 20        | 1,492,500          | 633             | 96         | 8         |
| February       | 23             | 148        | 34        | 1,659,542          | 628             | 98         | 20        |
| March          | 35             | 165        | 57        | 1,690,000          | 606             | 102        | 8         |
| April          | 38             | 173        | 66        | 1,706,500          | 659             | 100        | 10        |
| May            | 46             | 197        | 90        | 1,774,000          | 672             | 99         | 9         |
| June           | 41             | 204        | 84        | 1,820,325          | 607             | 101        | 7         |
| July           | 32             | 213        | 68        | 1,694,500          | 661             | 97         | 8         |
| August         | 22             | 210        | 46        | 1,750,000          | 615             | 97         | 22        |
| September      | 22             | 231        | 51        | 1,860,000          | 591             | 95         | 16        |
| October        | 19             | 236        | 46        | 1,662,500          | 684             | 98         | 12        |
| November       |                |            |           |                    |                 |            |           |
| December       |                |            |           |                    |                 |            |           |
| <b>YTD AVG</b> | <b>29%</b>     | <b>194</b> | <b>56</b> | <b>\$1,710,987</b> | <b>\$636</b>    | <b>98%</b> | <b>12</b> |

\*MARKET TYPE INDICATOR BLUE: BUYERS MARKET: 0-11% WHITE: BALANCED MARKET 12-20% SILVER: SELLERS MARKET: 21%+  
ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales       | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|-------------|------------------|-----------------|------------|-----------|
| 2012             | NA             | NA        | 984         | 319,350          | 291             | 98         | 34        |
| 2013             | 18             | 6,426     | 1,131       | 331,367          | 327             | 97         | 40        |
| 2014             | 23             | 5,418     | 1,231       | 348,079          | 338             | 98         | 29        |
| 2015             | 40             | 4,415     | 1,713       | 356,781          | 370             | 99         | 24        |
| 2016             | 80             | 2,444     | 1,950       | 418,858          | 455             | 101        | 12        |
| 2017             | 92             | 2,064     | 1,850       | 518,647          | 561             | 102        | 9         |
| 2018             | 45             | 3,538     | 1,206       | 589,496          | 630             | 100        | 15        |
| 2019             | 28             | 5,038     | 1331        | 568,608          | 585             | 98         | 26        |
| 2020             | 34             | 4,753     | 1679        | 593,176          | 621             | 98         | 16        |
| 2021             | 78             | 3,186     | 2277        | 648,508          | 706             | 101        | 10        |
| 2022             | 52             | 3,409     | 1635        | 718,079          | 786             | 101        | 11        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>1544</b> | <b>\$491,904</b> | <b>\$515</b>    | <b>99%</b> | <b>21</b> |

## 2022 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory  | Sales       | Sale Price       | Sale Price SQFT | SP/LP%      | DOM       |
|-------------------|----------------|------------|-------------|------------------|-----------------|-------------|-----------|
| January           | 92             | 131        | 121         | 773,000          | 870             | 106         | 9         |
| February          | 97             | 186        | 180         | 748,999          | 827             | 107         | 7         |
| March             | 104            | 265        | 276         | 815,000          | 864             | 105         | 8         |
| April             | 63             | 294        | 184         | 754,950          | 839             | 106         | 8         |
| May               | 51             | 338        | 171         | 750,000          | 802             | 103         | 8         |
| June              | 43             | 331        | 141         | 696,750          | 753             | 101         | 11        |
| July              | 27             | 334        | 91          | 687,500          | 767             | 98          | 12        |
| August            | 32             | 334        | 106         | 698,000          | 790             | 100         | 21        |
| September         | 26             | 345        | 89          | 670,000          | 764             | 96          | 10        |
| October           | 39             | 342        | 134         | 668,000          | 717             | 97          | 11        |
| November          | 30             | 308        | 92          | 692,500          | 726             | 99          | 12        |
| December          | 25             | 201        | 50          | 662,250          | 707             | 98          | 20        |
| <b>ANNUAL AVG</b> | <b>52%</b>     | <b>284</b> | <b>1635</b> | <b>\$718,079</b> | <b>\$786</b>    | <b>101%</b> | <b>11</b> |

## 2023 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory  | Sales      | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|------------|------------|------------------|-----------------|------------|-----------|
| January        | 20             | 266        | 52         | 685,500          | 794             | 98         | 30        |
| February       | 48             | 246        | 119        | 700,000          | 773             | 99         | 12        |
| March          | 54             | 242        | 131        | 730,000          | 790             | 99         | 12        |
| April          | 52             | 256        | 133        | 736,000          | 793             | 99         | 10        |
| May            | 62             | 295        | 182        | 740,000          | 800             | 100        | 9         |
| June           | 55             | 317        | 174        | 735,000          | 793             | 98         | 11        |
| July           | 42             | 352        | 149        | 739,900          | 773             | 101        | 9         |
| August         | 48             | 319        | 153        | 753,500          | 826             | 99         | 10        |
| September      | 28             | 406        | 114        | 752,000          | 822             | 99         | 12        |
| October        | 25             | 456        | 116        | 739,950          | 789             | 98         | 8         |
| November       |                |            |            |                  |                 |            |           |
| December       |                |            |            |                  |                 |            |           |
| <b>YTD AVG</b> | <b>43%</b>     | <b>316</b> | <b>132</b> | <b>\$731,185</b> | <b>\$795</b>    | <b>99%</b> | <b>12</b> |

**\*MARKET TYPE INDICATOR BLUE:** BUYERS MARKET: 0-11% **WHITE:** BALANCED MARKET 12-20% **SILVER:** SELLERS MARKET: 21%+  
 ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES



## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales      | Sale Price       | Sale Price SQFT | SP/LP%      | DOM       |
|------------------|----------------|-----------|------------|------------------|-----------------|-------------|-----------|
| 2012             | NA             | NA        | 387        | 542,000          | 247             | 99          | 24        |
| 2013             | 27             | 1,458     | 388        | 543,017          | 253             | 97          | 31        |
| 2014             | 53             | 920       | 475        | 574,521          | 259             | 99          | 17        |
| 2015             | 94             | 647       | 578        | 664,965          | 307             | 102         | 9         |
| 2016             | 62             | 1,083     | 575        | 852,350          | 388             | 104         | 13        |
| 2017             | 47             | 1,009     | 472        | 941,308          | 419             | 101         | 11        |
| 2018             | 23             | 1,413     | 308        | 993,012          | 442             | 98          | 20        |
| 2019             | 21             | 1,430     | 287        | 919,333          | 421             | 97          | 27        |
| 2020             | 48             | 763       | 369        | 994,000          | 446             | 100         | 13        |
| 2021             | 71             | 863       | 551        | 1,299,500        | 578             | 105         | 10        |
| 2022             | 43             | 846       | 321        | 1,408,442        | 620             | 100         | 12        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>428</b> | <b>\$884,768</b> | <b>\$398</b>    | <b>100%</b> | <b>17</b> |

## 2022 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory | Sales     | Sale Price         | Sale Price SQFT | SP/LP%      | DOM       |
|-------------------|----------------|-----------|-----------|--------------------|-----------------|-------------|-----------|
| January           | 91             | 33        | 30        | 1,591,500          | 642             | 106         | 9         |
| February          | 95             | 44        | 42        | 1,594,500          | 731             | 109         | 7         |
| March             | 76             | 66        | 50        | 1,555,500          | 695             | 104         | 8         |
| April             | 42             | 86        | 36        | 1,500,000          | 691             | 105         | 8         |
| May               | 22             | 116       | 25        | 1,475,000          | 631             | 98          | 12        |
| June              | 34             | 92        | 31        | 1,350,000          | 620             | 98          | 11        |
| July              | 23             | 87        | 20        | 1,339,000          | 596             | 100         | 15        |
| August            | 36             | 78        | 28        | 1,288,300          | 644             | 96          | 23        |
| September         | 25             | 65        | 16        | 1,360,000          | 533             | 96          | 16        |
| October           | 35             | 62        | 22        | 1,302,500          | 547             | 96          | 15        |
| November          | 16             | 67        | 11        | 1,350,000          | 545             | 96          | 7         |
| December          | 20             | 50        | 10        | 1,195,000          | 563             | 96          | 8         |
| <b>ANNUAL AVG</b> | <b>43%</b>     | <b>71</b> | <b>27</b> | <b>\$1,408,442</b> | <b>\$620</b>    | <b>100%</b> | <b>12</b> |

## 2023 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory | Sales     | Sale Price         | Sale Price SQFT | SP/LP%      | DOM       |
|----------------|----------------|-----------|-----------|--------------------|-----------------|-------------|-----------|
| January        | 30             | 44        | 13        | 1,228,150          | 542             | 95          | 21        |
| February       | 19             | 59        | 11        | 1,300,000          | 594             | 98          | 11        |
| March          | 48             | 58        | 28        | 1,349,000          | 596             | 102         | 7         |
| April          | 35             | 57        | 20        | 1,357,500          | 626             | 98          | 9         |
| May            | 42             | 74        | 31        | 1,402,000          | 672             | 102         | 8         |
| June           | 35             | 82        | 29        | 1,440,000          | 590             | 96          | 8         |
| July           | 32             | 85        | 27        | 1,550,000          | 653             | 100         | 8         |
| August         | 32             | 88        | 28        | 1,413,750          | 634             | 101         | 7         |
| September      | 34             | 80        | 27        | 1,438,000          | 630             | 99          | 9         |
| October        | 17             | 86        | 15        | 1,355,000          | 579             | 104         | 14        |
| November       |                |           |           |                    |                 |             |           |
| December       |                |           |           |                    |                 |             |           |
| <b>YTD AVG</b> | <b>32%</b>     | <b>71</b> | <b>23</b> | <b>\$1,383,340</b> | <b>\$612</b>    | <b>100%</b> | <b>10</b> |

**\*MARKET TYPE INDICATOR BLUE:** BUYERS MARKET: 0-11% **WHITE:** BALANCED MARKET 12-20% **SILVER:** SELLERS MARKET: 21%+  
 ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES



## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales      | Sale Price       | Sale Price SQFT | SP/LP%      | DOM       |
|------------------|----------------|-----------|------------|------------------|-----------------|-------------|-----------|
| 2012             | NA             | NA        | 496        | 288,150          | 260             | 99          | 34        |
| 2013             | 17             | 3,291     | 544        | 301,942          | 270             | 98          | 37        |
| 2014             | 21             | 3,296     | 694        | 311,546          | 277             | 98          | 27        |
| 2015             | 37             | 2,609     | 890        | 311,763          | 297             | 99          | 21        |
| 2016             | 93             | 1,136     | 1,020      | 338,593          | 352             | 102         | 10        |
| 2017             | 111            | 824       | 882        | 436,708          | 446             | 102         | 9         |
| 2018             | 60             | 1,387     | 660        | 493,575          | 500             | 100         | 13        |
| 2019             | 32             | 2,098     | 636        | 480,933          | 480             | 98          | 24        |
| 2020             | 44             | 1,487     | 706        | 521,864          | 504             | 99          | 13        |
| 2021             | 114            | 1,031     | 938        | 560,596          | 572             | 102         | 8         |
| 2022             | 75             | 1,013     | 638        | 649,971          | 672             | 103         | 11        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>737</b> | <b>\$426,876</b> | <b>\$421</b>    | <b>100%</b> | <b>19</b> |

## 2022 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory | Sales      | Sale Price       | Sale Price SQFT | SP/LP%      | DOM       |
|-------------------|----------------|-----------|------------|------------------|-----------------|-------------|-----------|
| January           | 169            | 29        | 49         | 669,900          | 738             | 112         | 7         |
| February          | 129            | 52        | 67         | 660,000          | 663             | 110         | 7         |
| March             | 131            | 68        | 89         | 681,000          | 686             | 107         | 7         |
| April             | 116            | 70        | 81         | 732,500          | 722             | 109         | 7         |
| May               | 62             | 99        | 61         | 652,000          | 674             | 100         | 7         |
| June              | 57             | 105       | 60         | 671,750          | 644             | 104         | 8         |
| July              | 45             | 110       | 50         | 637,500          | 708             | 98          | 8         |
| August            | 57             | 86        | 49         | 650,000          | 614             | 100         | 14        |
| September         | 30             | 110       | 33         | 600,000          | 632             | 96          | 9         |
| October           | 36             | 111       | 40         | 632,000          | 672             | 100         | 12        |
| November          | 28             | 100       | 28         | 592,500          | 666             | 97          | 15        |
| December          | 42             | 73        | 31         | 620,500          | 648             | 99          | 32        |
| <b>ANNUAL AVG</b> | <b>75%</b>     | <b>84</b> | <b>638</b> | <b>\$649,971</b> | <b>\$672</b>    | <b>103%</b> | <b>11</b> |

## 2023 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory | Sales     | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|-----------|-----------|------------------|-----------------|------------|-----------|
| January        | 32             | 68        | 22        | 637,500          | 596             | 98         | 32        |
| February       | 40             | 70        | 28        | 702,500          | 679             | 99         | 11        |
| March          | 44             | 90        | 40        | 657,000          | 642             | 99         | 8         |
| April          | 82             | 68        | 56        | 627,750          | 658             | 99         | 7         |
| May            | 92             | 64        | 59        | 675,000          | 680             | 99         | 8         |
| June           | 97             | 65        | 63        | 608,000          | 673             | 101        | 7         |
| July           | 66             | 68        | 45        | 655,000          | 667             | 100        | 7         |
| August         | 66             | 62        | 41        | 655,000          | 652             | 101        | 8         |
| September      | 43             | 88        | 38        | 660,250          | 645             | 98         | 7         |
| October        | 38             | 97        | 37        | 708,000          | 752             | 98         | 13        |
| November       |                |           |           |                  |                 |            |           |
| December       |                |           |           |                  |                 |            |           |
| <b>YTD AVG</b> | <b>60%</b>     | <b>74</b> | <b>43</b> | <b>\$658,600</b> | <b>\$664</b>    | <b>99%</b> | <b>11</b> |

**\*MARKET TYPE INDICATOR BLUE:** BUYERS MARKET: 0-11% **WHITE:** BALANCED MARKET 12-20% **SILVER:** SELLERS MARKET: 21%+  
 ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales      | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|------------|--------------------|-----------------|------------|-----------|
| 2012             | NA             | NA        | 182        | 787,500            | 291             | 99         | 25        |
| 2013             | 19             | 1,303     | 235        | 804,638            | 243             | 99         | 54        |
| 2014             | 30             | 945       | 274        | 882,238            | 276             | 98         | 20        |
| 2015             | 43             | 759       | 315        | 1,003,254          | 323             | 101        | 17        |
| 2016             | 47             | 653       | 283        | 1,291,833          | 448             | 101        | 17        |
| 2017             | 27             | 746       | 200        | 1,344,121          | 485             | 99         | 27        |
| 2018             | 12             | 940       | 112        | 1,390,576          | 468             | 95         | 24        |
| 2019             | 14             | 974       | 137        | 1,220,013          | 440             | 96         | 32        |
| 2020             | 23             | 860       | 207        | 1,345,622          | 440             | 96         | 26        |
| 2021             | 43             | 566       | 254        | 1,721,034          | 553             | 102        | 15        |
| 2022             | 34             | 555       | 169        | 1,928,417          | 660             | 101        | 18        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>215</b> | <b>\$1,247,204</b> | <b>\$421</b>    | <b>99%</b> | <b>25</b> |

## 2022 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory | Sales     | Sale Price         | Sale Price SQFT | SP/LP%      | DOM       |
|-------------------|----------------|-----------|-----------|--------------------|-----------------|-------------|-----------|
| January           | 39             | 31        | 12        | 1,833,500          | 705             | 106         | 17        |
| February          | 69             | 36        | 25        | 2,080,000          | 745             | 110         | 8         |
| March             | 84             | 38        | 32        | 2,112,500          | 678             | 106         | 8         |
| April             | 35             | 40        | 14        | 2,440,000          | 667             | 105         | 16        |
| May               | 17             | 69        | 12        | 1,950,000          | 778             | 107         | 7         |
| June              | 19             | 72        | 14        | 1,737,500          | 711             | 97          | 11        |
| July              | 22             | 60        | 13        | 1,688,000          | 681             | 99          | 28        |
| August            | 10             | 52        | 5         | 1,500,000          | 618             | 97          | 40        |
| September         | 20             | 46        | 9         | 2,260,000          | 593             | 94          | 38        |
| October           | 27             | 45        | 12        | 1,824,500          | 633             | 94          | 16        |
| November          | 29             | 42        | 12        | 1,890,000          | 524             | 100         | 9         |
| December          | 38             | 24        | 9         | 1,825,000          | 592             | 96          | 18        |
| <b>ANNUAL AVG</b> | <b>34%</b>     | <b>46</b> | <b>14</b> | <b>\$1,928,417</b> | <b>\$660</b>    | <b>101%</b> | <b>18</b> |

## 2023 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory | Sales     | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|-----------|-----------|--------------------|-----------------|------------|-----------|
| January        | 11             | 38        | 4         | 1,665,000          | 588             | 93         | 20        |
| February       | 31             | 36        | 11        | 2,100,000          | 680             | 93         | 55        |
| March          | 43             | 35        | 15        | 1,775,000          | 519             | 99         | 14        |
| April          | 66             | 32        | 21        | 1,750,000          | 703             | 97         | 9         |
| May            | 29             | 48        | 14        | 1,870,000          | 718             | 104        | 8         |
| June           | 32             | 60        | 19        | 1,970,000          | 539             | 104        | 12        |
| July           | 30             | 56        | 17        | 1,820,000          | 728             | 101        | 10        |
| August         | 19             | 59        | 11        | 1,768,880          | 535             | 99         | 11        |
| September      | 17             | 65        | 11        | 1,650,000          | 710             | 97         | 7         |
| October        | 24             | 63        | 15        | 1,792,500          | 638             | 100        | 13        |
| November       |                |           |           |                    |                 |            |           |
| December       |                |           |           |                    |                 |            |           |
| <b>YTD AVG</b> | <b>30%</b>     | <b>49</b> | <b>14</b> | <b>\$1,816,138</b> | <b>\$636</b>    | <b>99%</b> | <b>16</b> |

**\*MARKET TYPE INDICATOR BLUE:** BUYERS MARKET: 0-11% **WHITE:** BALANCED MARKET 12-20% **SILVER:** SELLERS MARKET: 21%+  
 ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales      | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|------------|------------------|-----------------|------------|-----------|
| 2012             | NA             | NA        | 406        | 378,750          | 337             | 98         | 28        |
| 2013             | 20             | 2,221     | 437        | 367,738          | 340             | 98         | 36        |
| 2014             | 34             | 1,491     | 499        | 390,025          | 344             | 98         | 26        |
| 2015             | 59             | 985       | 531        | 401,404          | 382             | 99         | 15        |
| 2016             | 89             | 704       | 629        | 472,542          | 459             | 101        | 11        |
| 2017             | 94             | 658       | 610        | 576,100          | 579             | 100        | 10        |
| 2018             | 53             | 931       | 397        | 640,223          | 641             | 99         | 13        |
| 2019             | 36             | 1,164     | 401        | 621,135          | 582             | 97         | 23        |
| 2020             | 39             | 1,322     | 534        | 645,945          | 613             | 99         | 14        |
| 2021             | 88             | 864       | 713        | 737,488          | 711             | 102        | 9         |
| 2022             | 56             | 1,032     | 486        | 811,325          | 803             | 102        | 11        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>513</b> | <b>\$549,334</b> | <b>\$526</b>    | <b>99%</b> | <b>18</b> |

## 2022 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory | Sales     | Sale Price       | Sale Price SQFT | SP/LP%      | DOM       |
|-------------------|----------------|-----------|-----------|------------------|-----------------|-------------|-----------|
| January           | 98             | 42        | 41        | 855,000          | 852             | 107         | 6         |
| February          | 108            | 52        | 56        | 860,000          | 834             | 108         | 7         |
| March             | 124            | 59        | 73        | 847,900          | 838             | 107         | 8         |
| April             | 70             | 70        | 49        | 875,000          | 752             | 103         | 8         |
| May               | 41             | 106       | 43        | 880,000          | 850             | 104         | 9         |
| June              | 42             | 103       | 43        | 837,500          | 693             | 99          | 8         |
| July              | 29             | 99        | 29        | 750,000          | 777             | 96          | 13        |
| August            | 25             | 112       | 28        | 841,500          | 798             | 99          | 10        |
| September         | 43             | 99        | 43        | 770,000          | 802             | 101         | 21        |
| October           | 33             | 94        | 31        | 780,000          | 813             | 99          | 19        |
| November          | 17             | 114       | 19        | 660,000          | 747             | 100         | 13        |
| December          | 38             | 82        | 31        | 779,000          | 881             | 99          | 4         |
| <b>ANNUAL AVG</b> | <b>56%</b>     | <b>86</b> | <b>41</b> | <b>\$811,325</b> | <b>\$803</b>    | <b>102%</b> | <b>11</b> |

## 2023 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory | Sales     | Sale Price       | Sale Price SQFT | SP/LP%      | DOM       |
|----------------|----------------|-----------|-----------|------------------|-----------------|-------------|-----------|
| January        | 18             | 114       | 20        | 812,000          | 808             | 99          | 7         |
| February       | 28             | 123       | 34        | 788,450          | 792             | 99          | 13        |
| March          | 53             | 113       | 60        | 766,687          | 810             | 98          | 14        |
| April          | 70             | 96        | 67        | 798,000          | 806             | 100         | 10        |
| May            | 65             | 104       | 68        | 782,500          | 820             | 100         | 8         |
| June           | 77             | 96        | 74        | 751,000          | 822             | 101         | 9         |
| July           | 65             | 95        | 62        | 834,400          | 752             | 99          | 9         |
| August         | 63             | 73        | 46        | 787,450          | 885             | 100         | 13        |
| September      | 35             | 85        | 30        | 794,500          | 777             | 99          | 7         |
| October        | 45             | 77        | 35        | 836,000          | 841             | 100         | 9         |
| November       |                |           |           |                  |                 |             |           |
| December       |                |           |           |                  |                 |             |           |
| <b>YTD AVG</b> | <b>52%</b>     | <b>98</b> | <b>50</b> | <b>\$795,099</b> | <b>\$811</b>    | <b>100%</b> | <b>10</b> |

**\*MARKET TYPE INDICATOR BLUE:** BUYERS MARKET: 0-11% **WHITE:** BALANCED MARKET 12-20% **SILVER:** SELLERS MARKET: 21%+  
 ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales      | Sale Price       | Sale Price SQFT | SP/LP%      | DOM       |
|------------------|----------------|-----------|------------|------------------|-----------------|-------------|-----------|
| 2012             | NA             | NA        | 128        | 487,000          | 231             | 98          | 27        |
| 2013             | 24             | 635       | 151        | 512,387          | 236             | 98          | 40        |
| 2014             | 36             | 404       | 146        | 528,077          | 231             | 98          | 28        |
| 2015             | 100            | 315       | 227        | 591,063          | 261             | 101         | 10        |
| 2016             | 74             | 236       | 162        | 732,221          | 332             | 103         | 11        |
| 2017             | 85             | 193       | 156        | 843,879          | 369             | 100         | 13        |
| 2018             | 36             | 281       | 95         | 896,021          | 406             | 99          | 27        |
| 2019             | 31             | 381       | 106        | 900,625          | 415             | 99          | 22        |
| 2020             | 77             | 192       | 129        | 910,432          | 409             | 99          | 11        |
| 2021             | 121            | 142       | 146        | 1,193,834        | 496             | 107         | 9         |
| 2022             | 54             | 285       | 113        | 1,349,554        | 587             | 101         | 13        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>142</b> | <b>\$813,190</b> | <b>\$361</b>    | <b>100%</b> | <b>19</b> |

## 2022 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory | Sales    | Sale Price         | Sale Price SQFT | SP/LP%      | DOM       |
|-------------------|----------------|-----------|----------|--------------------|-----------------|-------------|-----------|
| January           | 75             | 8         | 6        | 1,613,000          | 551             | 112         | 7         |
| February          | 92             | 12        | 11       | 1,499,900          | 701             | 108         | 9         |
| March             | 117            | 18        | 21       | 1,430,000          | 608             | 99          | 7         |
| April             | 142            | 12        | 17       | 1,499,000          | 670             | 100         | 7         |
| May               | 31             | 29        | 9        | 1,500,000          | 562             | 100         | 5         |
| June              | 20             | 35        | 7        | 1,275,000          | 547             | 106         | 6         |
| July              | 14             | 36        | 5        | 1,200,000          | 703             | 100         | 15        |
| August            | 13             | 32        | 4        | 1,485,000          | 573             | 96          | 13        |
| September         | 38             | 29        | 11       | 1,225,000          | 497             | 102         | 43        |
| October           | 19             | 32        | 6        | 1,155,250          | 504             | 98          | 6         |
| November          | 31             | 26        | 8        | 1,182,500          | 510             | 97          | 11        |
| December          | 50             | 16        | 8        | 1,130,000          | 621             | 99          | 24        |
| <b>ANNUAL AVG</b> | <b>54%</b>     | <b>24</b> | <b>9</b> | <b>\$1,349,554</b> | <b>\$587</b>    | <b>101%</b> | <b>13</b> |

## 2023 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory | Sales    | Sale Price         | Sale Price SQFT | SP/LP%      | DOM       |
|----------------|----------------|-----------|----------|--------------------|-----------------|-------------|-----------|
| January        | 40             | 15        | 6        | 1,067,500          | 461             | 96          | 41        |
| February       | 54             | 13        | 7        | 1,135,000          | 669             | 95          | 6         |
| March          | 144            | 9         | 13       | 1,295,000          | 560             | 103         | 14        |
| April          | 32             | 19        | 6        | 1,327,500          | 604             | 99          | 10        |
| May            | 41             | 22        | 9        | 1,305,000          | 530             | 102         | 11        |
| June           | 67             | 21        | 14       | 1,423,500          | 498             | 105         | 7         |
| July           | 27             | 26        | 7        | 1,335,000          | 626             | 97          | 23        |
| August         | 27             | 26        | 7        | 1,365,000          | 574             | 98          | 23        |
| September      | 20             | 35        | 7        | 1,400,000          | 533             | 100         | 32        |
| October        | 24             | 37        | 9        | 1,250,000          | 486             | 100         | 6         |
| November       |                |           |          |                    |                 |             |           |
| December       |                |           |          |                    |                 |             |           |
| <b>YTD AVG</b> | <b>48%</b>     | <b>22</b> | <b>9</b> | <b>\$1,290,350</b> | <b>\$554</b>    | <b>100%</b> | <b>17</b> |

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## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales      | Sale Price       | Sale Price SQFT | SP/LP%      | DOM       |
|------------------|----------------|-----------|------------|------------------|-----------------|-------------|-----------|
| 2012             | NA             | NA        | 197        | 282,511          | 237             | 98          | 26        |
| 2013             | 20             | 1,302     | 248        | 238,283          | 237             | 99          | 31        |
| 2014             | 25             | 1,056     | 256        | 284,667          | 251             | 98          | 28        |
| 2015             | 40             | 707       | 269        | 305,163          | 233             | 99          | 27        |
| 2016             | 79             | 371       | 275        | 348,498          | 305             | 101         | 10        |
| 2017             | 99             | 354       | 333        | 420,795          | 378             | 101         | 10        |
| 2018             | 61             | 453       | 191        | 486,945          | 429             | 100         | 17        |
| 2019             | 36             | 551       | 176        | 471,525          | 398             | 97          | 26        |
| 2020             | 46             | 537       | 234        | 503,805          | 432             | 99          | 19        |
| 2021             | 113            | 275       | 289        | 573,796          | 480             | 103         | 12        |
| 2022             | 87             | 350       | 196        | 697,771          | 568             | 102         | 11        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>242</b> | <b>\$419,433</b> | <b>\$359</b>    | <b>100%</b> | <b>20</b> |

## 2022 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory | Sales     | Sale Price       | Sale Price SQFT | SP/LP%      | DOM       |
|-------------------|----------------|-----------|-----------|------------------|-----------------|-------------|-----------|
| January           | 300            | 6         | 18        | 723,500          | 551             | 110         | 8         |
| February          | 146            | 13        | 19        | 765,000          | 643             | 113         | 8         |
| March             | 167            | 18        | 30        | 715,000          | 602             | 107         | 6         |
| April             | 114            | 21        | 24        | 715,000          | 675             | 108         | 8         |
| May               | 40             | 35        | 14        | 745,000          | 596             | 99          | 6         |
| June              | 39             | 36        | 14        | 674,000          | 568             | 98          | 15        |
| July              | 42             | 33        | 14        | 662,500          | 532             | 95          | 7         |
| August            | 33             | 36        | 12        | 689,250          | 541             | 97          | 21        |
| September         | 21             | 48        | 10        | 589,000          | 481             | 99          | 11        |
| October           | 27             | 48        | 13        | 665,000          | 567             | 96          | 8         |
| November          | 38             | 37        | 14        | 687,750          | 526             | 98          | 14        |
| December          | 74             | 19        | 14        | 742,250          | 539             | 100         | 20        |
| <b>ANNUAL AVG</b> | <b>87%</b>     | <b>29</b> | <b>16</b> | <b>\$697,771</b> | <b>\$568</b>    | <b>102%</b> | <b>11</b> |

## 2023 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory | Sales     | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|-----------|-----------|------------------|-----------------|------------|-----------|
| January        | 29             | 28        | 8         | 570,000          | 528             | 95         | 23        |
| February       | 23             | 31        | 7         | 580,000          | 464             | 97         | 7         |
| March          | 40             | 35        | 14        | 677,000          | 562             | 99         | 35        |
| April          | 55             | 33        | 18        | 589,500          | 532             | 99         | 8         |
| May            | 109            | 22        | 24        | 607,500          | 605             | 100        | 12        |
| June           | 64             | 22        | 14        | 641,500          | 678             | 99         | 9         |
| July           | 61             | 23        | 14        | 642,500          | 592             | 100        | 7         |
| August         | 63             | 27        | 17        | 680,000          | 573             | 97         | 7         |
| September      | 47             | 32        | 15        | 705,000          | 543             | 99         | 13        |
| October        | 30             | 33        | 10        | 627,000          | 558             | 99         | 8         |
| November       |                |           |           |                  |                 |            |           |
| December       |                |           |           |                  |                 |            |           |
| <b>YTD AVG</b> | <b>52%</b>     | <b>29</b> | <b>14</b> | <b>\$632,000</b> | <b>\$564</b>    | <b>98%</b> | <b>13</b> |

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## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales       | Sale Price       | Sale Price SQFT | SP/LP%      | DOM       |
|------------------|----------------|-----------|-------------|------------------|-----------------|-------------|-----------|
| 2012             | NA             | NA        | 814         | 466,500          | 192             | 98          | 39        |
| 2013             | 15             | 5,537     | 847         | 461,941          | 190             | 98          | 43        |
| 2014             | 21             | 5,163     | 1,078       | 482,267          | 195             | 99          | 37        |
| 2015             | 56             | 2,738     | 1,380       | 537,575          | 218             | 101         | 19        |
| 2016             | 64             | 2,511     | 1,531       | 699,394          | 290             | 104         | 11        |
| 2017             | 45             | 2,627     | 1,190       | 780,417          | 326             | 100         | 13        |
| 2018             | 28             | 3,041     | 772         | 837,895          | 342             | 99          | 21        |
| 2019             | 20             | 4,161     | 807         | 810,231          | 324             | 98          | 28        |
| 2020             | 38             | 2,819     | 1085        | 894,924          | 328             | 99          | 18        |
| 2021             | 95             | 1,632     | 1421        | 1,167,271        | 485             | 106         | 8         |
| 2022             | 30             | 2,973     | 766         | 1,287,325        | 535             | 101         | 15        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>1063</b> | <b>\$765,976</b> | <b>\$311</b>    | <b>100%</b> | <b>23</b> |

## 2022 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory  | Sales     | Sale Price         | Sale Price SQFT | SP/LP%      | DOM       |
|-------------------|----------------|------------|-----------|--------------------|-----------------|-------------|-----------|
| January           | 48             | 88         | 42        | 1,467,500          | 622             | 115         | 7         |
| February          | 73             | 142        | 103       | 1,555,000          | 640             | 111         | 7         |
| March             | 61             | 192        | 117       | 1,488,000          | 599             | 107         | 7         |
| April             | 29             | 247        | 72        | 1,360,000          | 577             | 97          | 8         |
| May               | 27             | 284        | 78        | 1,332,500          | 544             | 103         | 10        |
| June              | 16             | 334        | 55        | 1,290,000          | 546             | 99          | 15        |
| July              | 16             | 328        | 51        | 1,259,900          | 501             | 97          | 16        |
| August            | 17             | 303        | 53        | 1,185,000          | 500             | 99          | 16        |
| September         | 16             | 316        | 52        | 1,150,000          | 498             | 96          | 21        |
| October           | 20             | 294        | 59        | 1,160,000          | 454             | 97          | 18        |
| November          | 19             | 255        | 48        | 1,175,000          | 478             | 98          | 20        |
| December          | 19             | 190        | 36        | 1,025,000          | 464             | 95          | 30        |
| <b>ANNUAL AVG</b> | <b>30%</b>     | <b>248</b> | <b>64</b> | <b>\$1,287,325</b> | <b>\$535</b>    | <b>101%</b> | <b>15</b> |

## 2023 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory  | Sales     | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|------------|-----------|--------------------|-----------------|------------|-----------|
| January        | 18             | 211        | 38        | 1,148,000          | 466             | 96         | 17        |
| February       | 32             | 203        | 65        | 1,170,000          | 437             | 98         | 13        |
| March          | 28             | 218        | 62        | 1,133,750          | 519             | 97         | 10        |
| April          | 31             | 233        | 72        | 1,245,000          | 510             | 100        | 12        |
| May            | 38             | 261        | 98        | 1,306,500          | 480             | 101        | 8         |
| June           | 26             | 303        | 79        | 1,315,000          | 535             | 102        | 7         |
| July           | 21             | 321        | 66        | 1,248,500          | 480             | 97         | 11        |
| August         | 13             | 343        | 45        | 1,225,000          | 506             | 96         | 17        |
| September      | 11             | 387        | 42        | 1,220,000          | 501             | 99         | 16        |
| October        | 12             | 380        | 45        | 1,241,000          | 534             | 99         | 19        |
| November       |                |            |           |                    |                 |            |           |
| December       |                |            |           |                    |                 |            |           |
| <b>YTD AVG</b> | <b>23%</b>     | <b>286</b> | <b>61</b> | <b>\$1,225,275</b> | <b>\$497</b>    | <b>99%</b> | <b>13</b> |

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## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales      | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|------------|------------------|-----------------|------------|-----------|
| 2012             | NA             | NA        | 467        | 249,500          | 196             | 97         | 52        |
| 2013             | 12             | 3,912     | 478        | 245,675          | 199             | 97         | 58        |
| 2014             | 13             | 4,337     | 569        | 254,006          | 204             | 98         | 59        |
| 2015             | 23             | 3,878     | 860        | 280,755          | 220             | 99         | 41        |
| 2016             | 56             | 2,063     | 1,108      | 321,975          | 266             | 102        | 16        |
| 2017             | 97             | 1,173     | 1,039      | 393,450          | 329             | 101        | 9         |
| 2018             | 44             | 2,231     | 817        | 444,479          | 393             | 99         | 16        |
| 2019             | 27             | 2,849     | 748        | 446,950          | 364             | 97         | 29        |
| 2020             | 41             | 2,457     | 978        | 499,379          | 387             | 99         | 19        |
| 2021             | 97             | 1,182     | 1143       | 557,603          | 463             | 102        | 9         |
| 2022             | 51             | 1,869     | 821        | 640,421          | 546             | 102        | 13        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>821</b> | <b>\$394,018</b> | <b>\$324</b>    | <b>99%</b> | <b>29</b> |

## 2022 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory  | Sales     | Sale Price       | Sale Price SQFT | SP/LP%      | DOM       |
|-------------------|----------------|------------|-----------|------------------|-----------------|-------------|-----------|
| January           | 101            | 69         | 70        | 535,000          | 595             | 103         | 8         |
| February          | 112            | 95         | 106       | 778,400          | 623             | 111         | 7         |
| March             | 109            | 118        | 129       | 660,000          | 609             | 107         | 7         |
| April             | 47             | 174        | 81        | 725,000          | 555             | 104         | 7         |
| May               | 44             | 204        | 90        | 695,000          | 556             | 107         | 7         |
| June              | 39             | 197        | 77        | 618,500          | 554             | 103         | 7         |
| July              | 25             | 203        | 50        | 650,250          | 553             | 99          | 10        |
| August            | 28             | 186        | 53        | 604,900          | 587             | 99          | 17        |
| September         | 34             | 170        | 58        | 665,000          | 491             | 98          | 27        |
| October           | 18             | 177        | 31        | 612,000          | 499             | 99          | 23        |
| November          | 26             | 158        | 41        | 591,000          | 450             | 99          | 19        |
| December          | 30             | 118        | 35        | 550,000          | 481             | 100         | 20        |
| <b>ANNUAL AVG</b> | <b>51%</b>     | <b>156</b> | <b>68</b> | <b>\$640,421</b> | <b>\$546</b>    | <b>102%</b> | <b>13</b> |

## 2023 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory  | Sales     | Sale Price       | Sale Price SQFT | SP/LP%      | DOM       |
|----------------|----------------|------------|-----------|------------------|-----------------|-------------|-----------|
| January        | 18             | 147        | 26        | 540,000          | 528             | 98          | 28        |
| February       | 39             | 153        | 59        | 640,000          | 498             | 98          | 13        |
| March          | 39             | 170        | 67        | 690,000          | 521             | 99          | 10        |
| April          | 42             | 175        | 73        | 652,000          | 536             | 100         | 9         |
| May            | 61             | 171        | 105       | 645,000          | 495             | 99          | 8         |
| June           | 64             | 171        | 110       | 614,200          | 526             | 102         | 7         |
| July           | 41             | 170        | 70        | 595,000          | 520             | 98          | 15        |
| August         | 37             | 174        | 65        | 685,000          | 521             | 103         | 8         |
| September      | 27             | 214        | 57        | 651,000          | 517             | 104         | 8         |
| October        | 19             | 255        | 49        | 607,000          | 518             | 99          | 10        |
| November       |                |            |           |                  |                 |             |           |
| December       |                |            |           |                  |                 |             |           |
| <b>YTD AVG</b> | <b>39%</b>     | <b>180</b> | <b>68</b> | <b>\$631,920</b> | <b>\$518</b>    | <b>100%</b> | <b>12</b> |

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