

Everything you need to know about your Real Estate Market Today!

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**SnapStats Publishing**

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METRO

Downtown  
Westside  
Eastside  
North Vancouver  
West Vancouver  
Richmond  
Tsawwassen  
Ladner

VANCOUVER

EDITION



## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	4	2	50%
300,001 – 400,000	12	2	17%
400,001 – 500,000	20	6	30%
500,001 – 600,000	64	12	19%
600,001 – 700,000	113	25	22%
700,001 – 800,000	104	21	20%
800,001 – 900,000	98	12	12%
900,001 – 1,000,000	84	7	8%
1,000,001 – 1,250,000	93	13	14%
1,250,001 – 1,500,000	95	8	8%
1,500,001 – 1,750,000	60	3	5%
1,750,001 – 2,000,000	54	4	7%
2,000,001 – 2,250,000	23	4	17%
2,250,001 – 2,500,000	31	3	10%
2,500,001 – 2,750,000	22	3	14%
2,750,001 – 3,000,000	28	0	NA
3,000,001 – 3,500,000	21	0	NA
3,500,001 – 4,000,000	30	0	NA
4,000,001 – 4,500,000	8	0	NA
4,500,001 – 5,000,000	8	0	NA
5,000,001 & Greater	38	1	3%
TOTAL*	1010	126	12%

0 to 1 Bedroom	397	120	30%
2 Bedrooms	487	6	1%
3 Bedrooms	109	0	NA
4 Bedrooms & Greater	17	0	NA
TOTAL*	1010	126	12%

SnapStats®	October	November	Variance
Inventory	1097	1010	-8%
Solds	125	126	1%
Sale Price	\$804,500	\$767,500	-5%
Sale Price SQFT	\$1,068	\$1,051	-2%
Sale to List Price Ratio	99%	97%	-2%
Days on Market	16	27	69%

## Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Coal Harbour	149	15	10%
Downtown	436	54	12%
Westend	171	25	15%
Yaletown	254	32	13%
TOTAL*	1010	126	12%

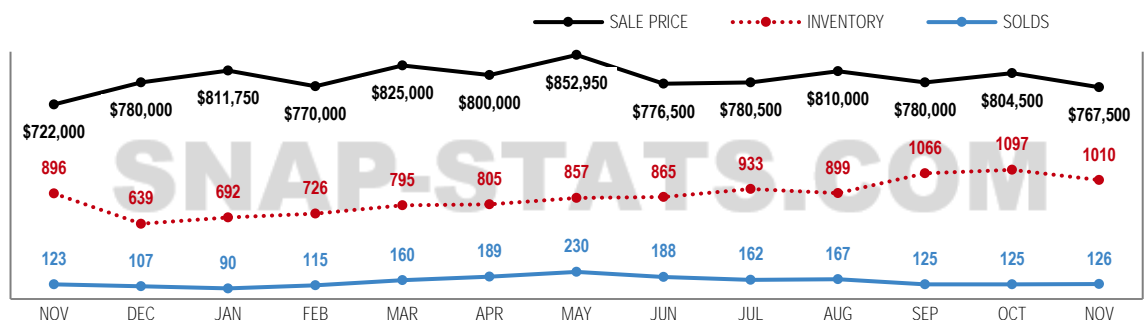
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **DOWNTOWN ATTACHED**: Balanced Market at 12% Sales Ratio average (1.2 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average 30% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes minimum \$5 mil, Coal Harbour and 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in the Westend and up to 1 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	1	0	NA
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	0	1	NA*
1,750,001 - 2,000,000	2	1	50%
2,000,001 - 2,250,000	4	4	100%
2,250,001 - 2,500,000	17	5	29%
2,500,001 - 2,750,000	21	3	14%
2,750,001 - 3,000,000	32	6	19%
3,000,001 - 3,500,000	33	10	30%
3,500,001 - 4,000,000	59	6	10%
4,000,001 - 4,500,000	57	4	7%
4,500,001 - 5,000,000	55	3	5%
5,000,001 - 5,500,000	36	2	6%
5,500,001 - 6,000,000	36	4	11%
6,000,001 - 6,500,000	12	2	17%
6,500,001 - 7,000,000	24	0	NA
7,000,001 - 7,500,000	17	1	6%
7,500,001 & Greater	132	2	2%
TOTAL*	538	54	10%

2 Bedrooms & Less	16	0	NA
3 to 4 Bedrooms	167	18	11%
5 to 6 Bedrooms	263	33	13%
7 Bedrooms & More	92	3	3%
TOTAL*	538	54	10%

SnapStats®	October	November	Variance
Inventory	578	538	-7%
Solds	70	54	-23%
Sale Price	\$3,354,000	\$3,299,000	-2%
Sale Price SQFT	\$1,129	\$1,071	-5%
Sale to List Price Ratio	99%	96%	-3%
Days on Market	14	23	64%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

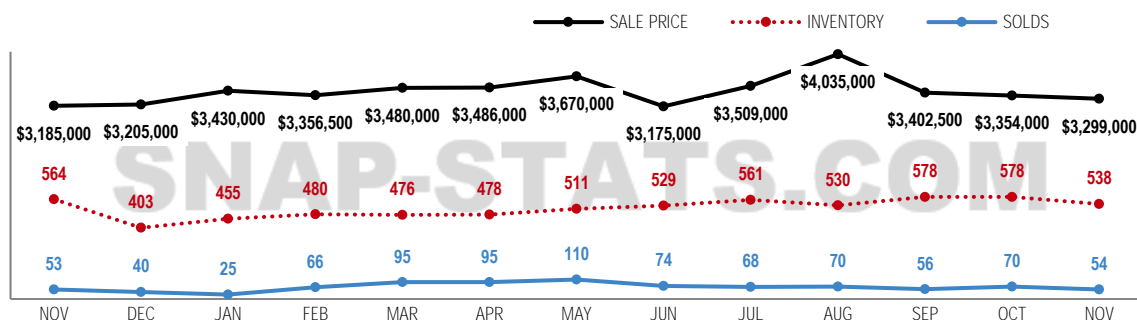
SnapStats®	Inventory	Sales	Sales Ratio
Arbutus	24	0	NA
Cambie	46	4	9%
Dunbar	58	8	14%
Fairview	3	0	NA
Falsecreek	0	0	NA
Kerrisdale	29	4	14%
Kitsilano	27	4	15%
Mackenzie Heights	19	2	11%
Marpole	28	4	14%
Mount Pleasant	5	0	NA
Oakridge	12	1	8%
Point Grey	55	12	22%
Quilchena	21	1	5%
SW Marine	24	1	4%
Shaughnessy	79	3	4%
South Cambie	8	2	25%
South Granville	51	3	6%
Southlands	33	2	6%
University	16	3	19%
TOTAL*	538	54	10%

## Market Summary

- Market Type Indicator **WESTSIDE DETACHED**: Buyers Market at 10% Sales Ratio average (1 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band\*\* \$3 mil to \$3.5 mil with average 30% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes minimum \$7.5 mil, Quilchena, SW Marine, Shaughnessy, South Granville, Southlands and 7 plus bedrooms
- Sellers Best Bet\*\* Selling homes in Point Grey, South Cambie and 5 to 6 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	6	1	17%
500,001 – 600,000	21	8	38%
600,001 – 700,000	54	12	22%
700,001 – 800,000	66	20	30%
800,001 – 900,000	77	19	25%
900,001 – 1,000,000	47	11	23%
1,000,001 – 1,250,000	108	23	21%
1,250,001 – 1,500,000	99	13	13%
1,500,001 – 1,750,000	83	13	16%
1,750,001 – 2,000,000	84	7	8%
2,000,001 – 2,250,000	35	3	9%
2,250,001 – 2,500,000	29	1	3%
2,500,001 – 2,750,000	16	1	6%
2,750,001 – 3,000,000	13	0	NA
3,000,001 – 3,500,000	8	0	NA
3,500,001 – 4,000,000	2	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	2	0	NA
5,000,001 & Greater	7	0	NA
TOTAL*	757	132	17%

0 to 1 Bedroom	193	42	22%
2 Bedrooms	339	68	20%
3 Bedrooms	196	19	10%
4 Bedrooms & Greater	29	3	10%
TOTAL*	757	132	17%

SnapStats®	October	November	Variance
Inventory	827	757	-8%
Solds	147	132	-10%
Sale Price	\$1,070,000	\$962,500	-10%
Sale Price SQFT	\$1,081	\$1,038	-4%
Sale to List Price Ratio	100%	97%	-3%
Days on Market	9	23	156%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

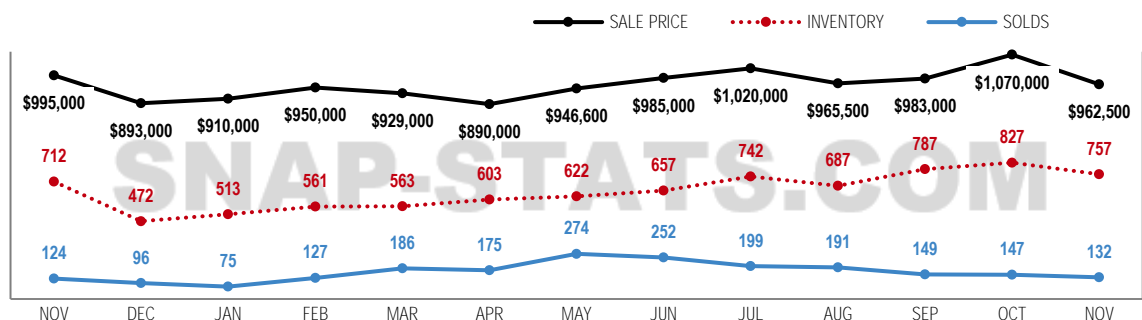
SnapStats®	Inventory	Sales	Sales Ratio
Arbutus	2	0	NA
Cambie	104	20	19%
Dunbar	20	1	5%
Fairview	80	31	39%
Falsecreek	91	19	21%
Kerrisdale	21	5	24%
Kitsilano	64	15	23%
Mackenzie Heights	3	0	NA
Marpole	92	13	14%
Mount Pleasant	7	4	57%
Oakridge	35	3	9%
Point Grey	13	1	8%
Quilchena	9	6	67%
SW Marine	15	0	NA
Shaughnessy	3	1	33%
South Cambie	52	2	4%
South Granville	32	0	NA
Southlands	0	0	NA
University	114	11	10%
TOTAL*	757	132	17%

## Market Summary

- Market Type Indicator **WESTSIDE ATTACHED**: Balanced Market at 17% Sales Ratio average (1.7 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* \$500,000 to \$600,000 with average 38% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2.25 mil to \$2.5 mil, Dunbar, South Cambie and minimum 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Mount Pleasant, Quilchena and up to 1 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	3	2	67%
1,250,001 - 1,500,000	18	9	50%
1,500,001 - 1,750,000	41	10	24%
1,750,001 - 2,000,000	94	17	18%
2,000,001 - 2,250,000	46	10	22%
2,250,001 - 2,500,000	83	5	6%
2,500,001 - 2,750,000	29	4	14%
2,750,001 - 3,000,000	44	1	2%
3,000,001 - 3,500,000	73	1	1%
3,500,001 - 4,000,000	21	0	NA
4,000,001 - 4,500,000	10	0	NA
4,500,001 - 5,000,000	8	0	NA
5,000,001 - 5,500,000	2	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	1	0	NA
6,500,001 - 7,000,000	1	0	NA
7,000,001 - 7,500,000	1	0	NA
7,500,001 & Greater	0	0	NA
TOTAL*	475	59	12%

2 Bedrooms & Less	32	5	16%
3 to 4 Bedrooms	162	21	13%
5 to 6 Bedrooms	206	30	15%
7 Bedrooms & More	75	3	4%
TOTAL*	475	59	12%

SnapStats®	October	November	Variance
Inventory	487	475	-2%
Solds	78	59	-24%
Sale Price	\$2,045,000	\$1,926,000	-6%
Sale Price SQFT	\$895	\$854	-5%
Sale to List Price Ratio	102%	101%	-1%
Days on Market	9	16	78%

## Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Champlain Heights	1	0	NA
Collingwood	109	7	6%
Downtown	0	0	NA
Fraser	25	8	32%
Fraserview	17	4	24%
Grandview Woodland	32	6	19%
Hastings	10	0	NA
Hastings Sunrise	13	3	23%
Killarney	26	3	12%
Knight	39	6	15%
Main	30	4	13%
Mount Pleasant	13	1	8%
Renfrew Heights	50	8	16%
Renfrew	43	4	9%
South Marine	4	0	NA
South Vancouver	38	3	8%
Strathcona	9	0	NA
Victoria	16	2	13%
TOTAL*	475	59	12%

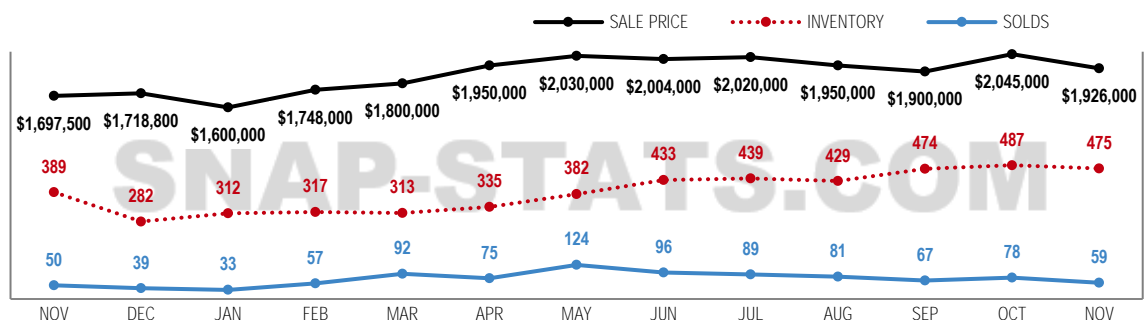
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **EASTSIDE DETACHED**: Balanced Market at 12% Sales Ratio average (1.2 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band\*\* \$1.25 mil to \$1.5 mil with average 50% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2.75 mil to \$3.5 mil, Collingwood, Mount Pleasant, Renfrew, South Vancouver and 7+ bedrooms
- Sellers Best Bet\*\* Selling homes in Fraser and up to 2 bedroom properties

\*\*With minimum inventory of 10 in most instances

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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	1	NA*
300,001 – 400,000	3	1	33%
400,001 – 500,000	14	6	43%
500,001 – 600,000	74	22	30%
600,001 – 700,000	75	15	20%
700,001 – 800,000	59	14	24%
800,001 – 900,000	52	13	25%
900,001 – 1,000,000	42	4	10%
1,000,001 – 1,250,000	81	13	16%
1,250,001 – 1,500,000	33	2	6%
1,500,001 – 1,750,000	27	1	4%
1,750,001 – 2,000,000	8	0	NA
2,000,001 – 2,250,000	4	0	NA
2,250,001 – 2,500,000	2	0	NA
2,500,001 – 2,750,000	2	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	1	0	NA
TOTAL*	479	92	19%

0 to 1 Bedroom	189	43	23%
2 Bedrooms	184	41	22%
3 Bedrooms	98	5	5%
4 Bedrooms & Greater	8	3	38%
TOTAL*	479	92	19%

SnapStats®	October	November	Variance
Inventory	503	479	-5%
Solds	126	92	-27%
Sale Price	\$730,250	\$717,000	-2%
Sale Price SQFT	\$896	\$908	1%
Sale to List Price Ratio	99%	99%	0%
Days on Market	10	16	60%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

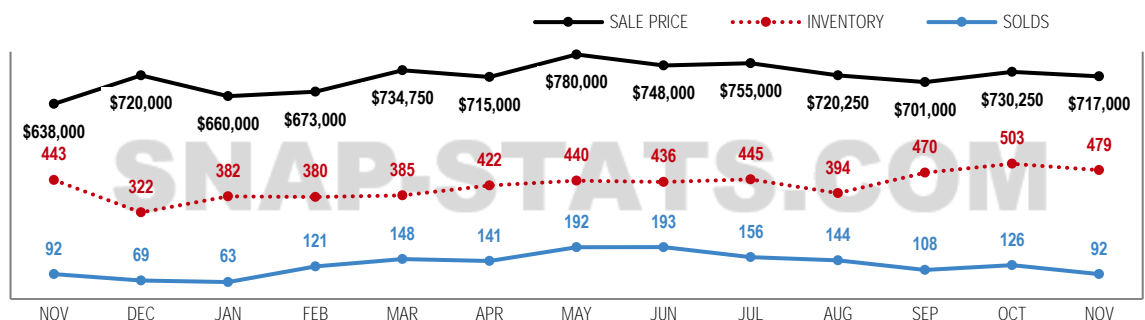
SnapStats®	Inventory	Sales	Sales Ratio
Champlain Heights	11	2	18%
Collingwood	98	14	14%
Downtown	50	2	4%
Fraser	7	2	29%
Fraserview	0	1	NA*
Grandview Woodland	32	5	16%
Hastings	12	7	58%
Hastings Sunrise	1	1	100%
Killarney	11	3	27%
Knight	17	2	12%
Main	16	1	6%
Mount Pleasant	79	30	38%
Renfrew Heights	1	0	NA
Renfrew	6	2	33%
South Marine	75	13	17%
South Vancouver	17	2	12%
Strathcona	34	2	6%
Victoria	12	3	25%
TOTAL*	479	92	19%

## Market Summary

- Market Type Indicator **EASTSIDE ATTACHED**: Balanced Market at 19% Sales Ratio average (1.9 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average 43% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.5 mil to \$1.75 mil, Downtown, Main, Strathcona and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Hastings, Mount Pleasant and minimum 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 800,000	4	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	1	0	NA
1,000,001 - 1,250,000	2	0	NA
1,250,001 - 1,500,000	4	2	50%
1,500,001 - 1,750,000	7	10	143%*
1,750,001 - 2,000,000	22	12	55%
2,000,001 - 2,250,000	24	9	38%
2,250,001 - 2,500,000	28	8	29%
2,500,001 - 2,750,000	20	4	20%
2,750,001 - 3,000,000	19	0	NA
3,000,001 - 3,500,000	16	5	31%
3,500,001 - 4,000,000	22	3	14%
4,000,001 - 4,500,000	13	1	8%
4,500,001 - 5,000,000	9	1	11%
5,000,001 - 5,500,000	3	0	NA
5,500,001 - 6,000,000	1	0	NA
6,000,001 - 6,500,000	1	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 - 7,500,000	0	0	NA
7,500,001 & Greater	2	0	NA
TOTAL*	198	55	28%

2 Bedrooms & Less	7	5	71%
3 to 4 Bedrooms	86	31	36%
5 to 6 Bedrooms	81	16	20%
7 Bedrooms & More	24	3	13%
TOTAL*	198	55	28%

SnapStats®	October	November	Variance
Inventory	236	198	-16%
Solds	59	55	-7%
Sale Price	\$2,050,000	\$2,100,000	2%
Sale Price SQFT	\$780	\$816	5%
Sale to List Price Ratio	94%	97%	3%
Days on Market	9	12	33%

## Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Blueridge	4	2	50%
Boulevard	9	5	56%
Braemar	1	1	100%
Calverhall	3	3	100%
Canyon Heights	27	3	11%
Capilano	2	0	NA
Central Lonsdale	19	3	16%
Deep Cove	5	1	20%
Delbrook	5	1	20%
Dollarton	12	1	8%
Edgemont	13	2	15%
Forest Hills	6	1	17%
Grouse Woods	3	2	67%
Harbourside	0	0	NA
Indian Arm	6	1	17%
Indian River	1	1	100%
Lower Lonsdale	4	1	25%
Lynn Valley	10	7	70%
Lynn timer	4	0	NA
Mosquito Creek	2	1	50%
Norqate	1	3	300%*
Northlands	1	0	NA
Pemberton Heights	5	3	60%
Pemberton	3	0	NA
Princess Park	1	2	200%*
Queensbury	1	1	100%
Roche Point	2	1	50%
Seymour	5	0	NA
Tempe	0	0	NA
Upper Delbrook	17	1	6%
Upper Lonsdale	14	6	43%
Westlynn	7	2	29%
Westlynn Terrace	0	0	NA
Windsor Park	2	0	NA
Woodlands-Sunshine Cascade	3	0	NA
TOTAL*	198	55	28%

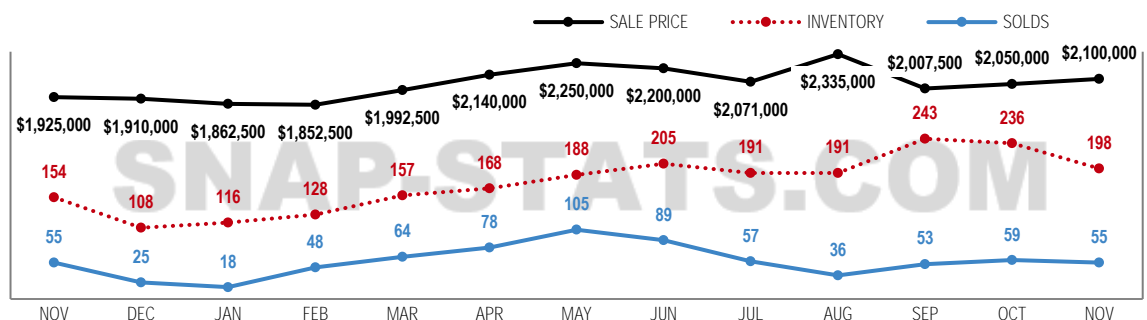
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **NORTH VANCOUVER DETACHED**: Sellers Market at 28% Sales Ratio average (2.8 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* \$1.5 mil to \$1.75 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$4 mil to \$4.5 mil, Dollarton, Upper Delbrook and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in Boulevard, Lynn Valley, Upper Lonsdale and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	1	0	NA
400,001 – 500,000	7	6	86%
500,001 – 600,000	19	9	47%
600,001 – 700,000	38	17	45%
700,001 – 800,000	33	4	12%
800,001 – 900,000	34	11	32%
900,001 – 1,000,000	24	10	42%
1,000,001 – 1,250,000	42	17	40%
1,250,001 – 1,500,000	44	15	34%
1,500,001 – 1,750,000	26	7	27%
1,750,001 – 2,000,000	9	1	11%
2,000,001 – 2,250,000	7	0	NA
2,250,001 – 2,500,000	5	0	NA
2,500,001 – 2,750,000	2	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	6	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	1	0	NA
5,000,001 & Greater	1	0	NA
TOTAL*	301	97	32%

0 to 1 Bedroom	84	31	37%
2 Bedrooms	133	42	32%
3 Bedrooms	62	18	29%
4 Bedrooms & Greater	22	6	27%
TOTAL*	301	97	32%

SnapStats®	October	November	Variance
Inventory	325	301	-7%
Solds	132	97	-27%
Sale Price	\$950,000	\$930,000	-2%
Sale Price SQFT	\$980	\$966	-1%
Sale to List Price Ratio	98%	96%	-2%
Days on Market	7	14	100%

## Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Blueridge	0	0	NA
Boulevard	0	0	NA
Braemar	0	0	NA
Calverhall	0	0	NA
Canyon Heights	0	0	NA
Capilano	1	1	100%
Central Lonsdale	41	21	51%
Deep Cove	1	0	NA
Delbrook	0	0	NA
Dollarton	0	0	NA
Edgemont	5	1	20%
Forest Hills	0	0	NA
Grouse Woods	0	0	NA
Harbourside	6	0	NA
Indian Arm	0	0	NA
Indian River	4	1	25%
Lower Lonsdale	88	24	27%
Lynn Valley	22	10	45%
Lynn timer	47	8	17%
Mosquito Creek	8	6	75%
Norqate	4	1	25%
Northlands	3	3	100%
Pemberton Heights	0	0	NA
Pemberton	36	5	14%
Princess Park	0	0	NA
Queensbury	3	1	33%
Roche Point	15	11	73%
Seymour	5	3	60%
Tempe	0	0	NA
Upper Delbrook	0	0	NA
Upper Lonsdale	8	1	13%
Westlynn	2	0	NA
Westlynn Terrace	0	0	NA
Windsor Park	2	0	NA
Woodlands-Sunshine Cascade	0	0	NA
TOTAL*	301	97	32%

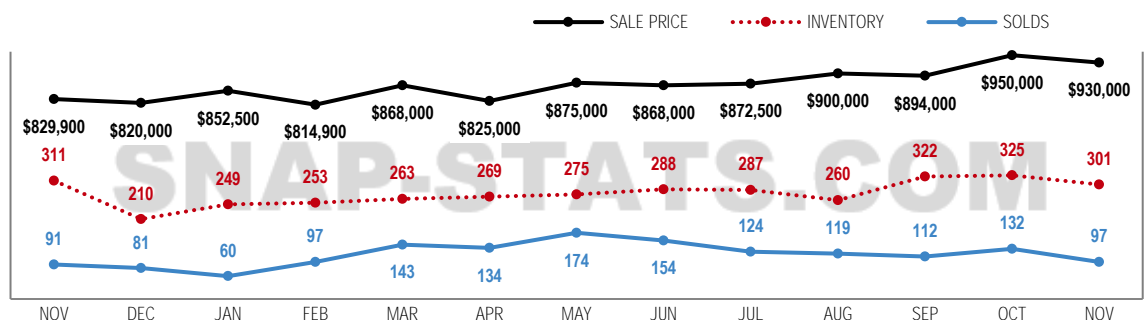
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **NORTH VANCOUVER ATTACHED**: Sellers Market at 32% Sales Ratio average (3.2 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band\*\* \$500,000 to \$600,000 with average 47% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.75 mil to \$2 mil, Lynn timer, Pemberton, Upper Lonsdale and minimum 4 bedroom properties
- Sellers Best Bet\*\* Selling homes in Central Lonsdale, Lynn Valley, Mosquito Creek, Roche Point and up to 1 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	1	0	NA
1,500,001 - 1,750,000	3	0	NA
1,750,001 - 2,000,000	10	4	40%
2,000,001 - 2,250,000	9	3	33%
2,250,001 - 2,500,000	16	7	44%
2,500,001 - 2,750,000	28	0	NA
2,750,001 - 3,000,000	29	4	14%
3,000,001 - 3,500,000	56	3	5%
3,500,001 - 4,000,000	36	2	6%
4,000,001 - 4,500,000	31	1	3%
4,500,001 - 5,000,000	46	1	2%
5,000,001 - 5,500,000	19	4	21%
5,500,001 - 6,000,000	24	1	4%
6,000,001 - 6,500,000	14	0	NA
6,500,001 - 7,000,000	20	1	5%
7,000,001 - 7,500,000	3	0	NA
7,500,001 & Greater	79	2	3%
TOTAL*	424	33	8%

2 Bedrooms & Less	17	0	NA
3 to 4 Bedrooms	168	16	10%
5 to 6 Bedrooms	212	16	8%
7 Bedrooms & More	27	1	4%
TOTAL*	424	33	8%

SnapStats®	October	November	Variance
Inventory	442	424	-4%
Solds	27	33	22%
Sale Price	\$3,650,000	\$2,977,777	-18%
Sale Price SQFT	\$993	\$846	-15%
Sale to List Price Ratio	96%	99%	3%
Days on Market	26	36	38%

## Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Altamont	13	2	15%
Ambleside	31	3	10%
Bayridge	10	1	10%
British Properties	82	11	13%
Canterbury	8	1	13%
Caulfield	25	1	4%
Cedardale	2	0	NA
Chartwell	29	1	3%
Chelsea Park	2	0	NA
Cypress	7	0	NA
Cypress Park Estates	20	0	NA
Deer Ridge	0	0	NA
Dundarave	25	1	4%
Eagle Harbour	14	2	14%
Eagleridge	7	2	29%
Furry Creek	9	0	NA
Gleneagles	12	1	8%
Glenmore	15	2	13%
Horseshoe Bay	7	1	14%
Howe Sound	2	0	NA
Lions Bay	14	0	NA
Olde Caulfield	3	0	NA
Panorama Village	4	0	NA
Park Royal	5	0	NA
Porteau Cove	0	0	NA
Queens	16	0	NA
Rockridge	6	1	17%
Sandy Cove	3	0	NA
Sentinel Hill	11	2	18%
Upper Caulfield	3	0	NA
West Bay	7	1	14%
Westhill	8	0	NA
Westmount	16	0	NA
Whitby Estates	4	0	NA
Whytecliff	4	0	NA
TOTAL*	424	33	8%

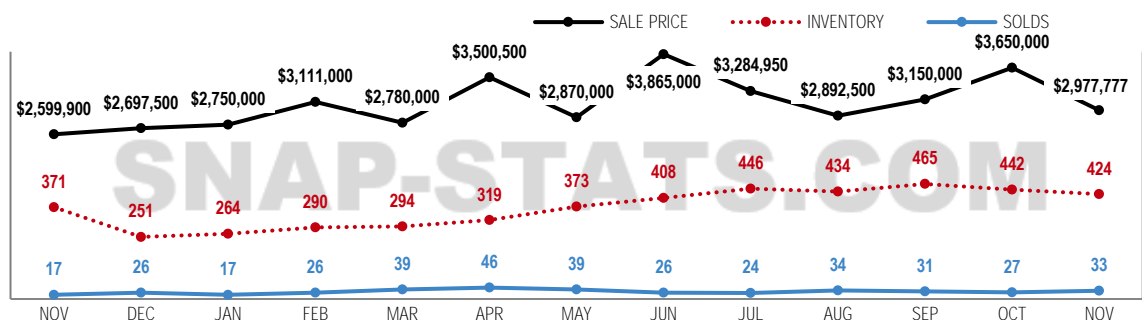
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **WEST VANCOUVER DETACHED**: Buyers Market at 8% Sales Ratio average (8 in 100 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$2.25 mil to \$2.5 mil with average 44% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$4.5 mil to \$5 mil, Caulfield, Dundarave and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in Sentinel Hill and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	1	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	4	1	25%
600,001 – 700,000	3	0	NA
700,001 – 800,000	4	0	NA
800,001 – 900,000	6	2	33%
900,001 – 1,000,000	2	0	NA
1,000,001 – 1,250,000	10	3	30%
1,250,001 – 1,500,000	16	1	6%
1,500,001 – 1,750,000	13	3	23%
1,750,001 – 2,000,000	11	1	9%
2,000,001 – 2,250,000	2	1	50%
2,250,001 – 2,500,000	10	0	NA
2,500,001 – 2,750,000	4	0	NA
2,750,001 – 3,000,000	3	0	NA
3,000,001 – 3,500,000	4	0	NA
3,500,001 – 4,000,000	7	0	NA
4,000,001 – 4,500,000	1	0	NA
4,500,001 – 5,000,000	0	1	NA*
5,000,001 & Greater	5	0	NA
TOTAL*	106	13	12%

0 to 1 Bedroom	23	2	9%
2 Bedrooms	62	11	18%
3 Bedrooms	18	0	NA
4 Bedrooms & Greater	3	0	NA
TOTAL*	106	13	12%

SnapStats®	October	November	Variance
Inventory	105	106	1%
Solds	25	13	-48%
Sale Price	\$1,399,000	\$1,438,000	3%
Sale Price SQFT	\$1,271	\$1,097	-14%
Sale to List Price Ratio	100%	100%	0%
Days on Market	20	21	5%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

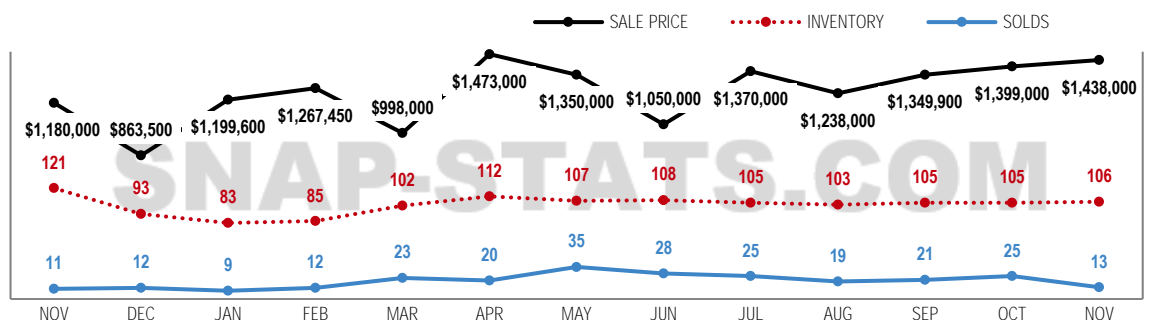
SnapStats®	Inventory	Sales	Sales Ratio
Altamont	0	0	NA
Ambleside	18	3	17%
Bayridge	0	0	NA
British Properties	0	0	NA
Canterbury	0	0	NA
Caulfield	0	0	NA
Cedardale	3	0	NA
Chartwell	0	0	NA
Chelsea Park	0	0	NA
Cypress	0	0	NA
Cypress Park Estates	2	0	NA
Deer Ridge	2	0	NA
Dundarave	12	4	33%
Eagle Harbour	0	0	NA
Eagleridge	0	0	NA
Furry Creek	2	0	NA
Gleneagles	0	0	NA
Glenmore	1	0	NA
Horseshoe Bay	19	1	5%
Howe Sound	1	0	NA
Lions Bay	0	1	NA*
Olde Caulfield	0	0	NA
Panorama Village	5	1	20%
Park Royal	37	2	5%
Porteau Cove	0	0	NA
Queens	0	0	NA
Rockridge	0	0	NA
Sandy Cove	0	0	NA
Sentinel Hill	0	0	NA
Upper Caulfield	0	0	NA
West Bay	0	0	NA
Westhill	0	0	NA
Westmount	0	0	NA
Whitby Estates	4	1	25%
Whytecliff	0	0	NA
TOTAL*	106	13	12%

## Market Summary

- Market Type Indicator **WEST VANCOUVER ATTACHED**: Balanced Market at 12% Sales Ratio average (1.2 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 30% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, Horseshoe Bay, Park Royal and up to 1 bedroom properties
- Sellers Best Bet\*\* Selling homes in Dundarave and 2 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 800,000	6	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	1	1	100%
1,250,001 - 1,500,000	9	6	67%
1,500,001 - 1,750,000	27	8	30%
1,750,001 - 2,000,000	70	14	20%
2,000,001 - 2,250,000	25	11	44%
2,250,001 - 2,500,000	50	4	8%
2,500,001 - 2,750,000	43	3	7%
2,750,001 - 3,000,000	53	1	2%
3,000,001 - 3,500,000	54	5	9%
3,500,001 - 4,000,000	21	0	NA
4,000,001 - 4,500,000	10	0	NA
4,500,001 - 5,000,000	18	0	NA
5,000,001 - 5,500,000	5	0	NA
5,500,001 - 6,000,000	4	0	NA
6,000,001 - 6,500,000	2	0	NA
6,500,001 - 7,000,000	1	0	NA
7,000,001 - 7,500,000	1	0	NA
7,500,001 & Greater	5	0	NA
TOTAL*	405	53	13%

2 Bedrooms & Less	19	1	5%
3 to 4 Bedrooms	141	27	19%
5 to 6 Bedrooms	218	25	11%
7 Bedrooms & More	27	0	NA
TOTAL*	405	53	13%

SnapStats®	October	November	Variance
Inventory	421	405	-4%
Solds	51	53	4%
Sale Price	\$2,245,000	\$1,950,000	-13%
Sale Price SQFT	\$741	\$765	3%
Sale to List Price Ratio	98%	98%	0%
Days on Market	27	19	-30%

## Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Boyd Park	12	3	25%
Bridgeport	4	0	NA
Brighthouse	11	0	NA
Brighthouse South	2	0	NA
Broadmoor	36	4	11%
East Cambie	13	1	8%
East Richmond	10	0	NA
Garden City	19	1	5%
Gilmore	5	0	NA
Granville	26	3	12%
Hamilton	6	0	NA
Ironwood	17	0	NA
Lackner	17	2	12%
McLennan	7	2	29%
McLennan North	5	2	40%
McNair	14	5	36%
Quilchena	17	2	12%
Riverdale	22	4	18%
Saunders	17	2	12%
Sea Island	4	0	NA
Seafair	33	2	6%
South Arm	7	0	NA
Steveston North	18	6	33%
Steveston South	15	1	7%
Steveston Village	7	1	14%
Terra Nova	9	3	33%
West Cambie	21	5	24%
Westwind	6	0	NA
Woodwards	25	4	16%
TOTAL*	405	53	13%

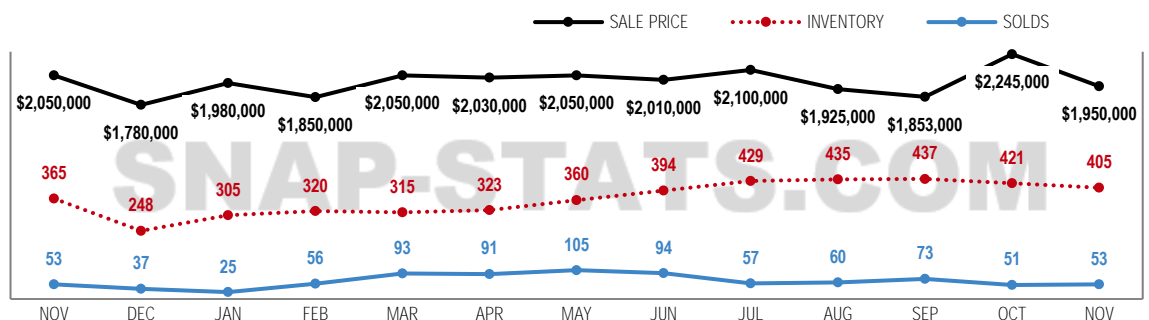
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **RICHMOND DETACHED**: Balanced Market at 13% Sales Ratio average (1.3 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$1.25 mil to \$1.5 mil with average 67% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2.75 mil to \$3 mil, East Cambie, Garden City, Seafair, Steveston South and up to 2 bedrooms
- Sellers Best Bet\*\* Selling homes in McNair, Steveston North, Terra Nova and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	12	2	17%
300,001 – 400,000	11	3	27%
400,001 – 500,000	24	7	29%
500,001 – 600,000	46	23	50%
600,001 – 700,000	85	16	19%
700,001 – 800,000	78	17	22%
800,001 – 900,000	93	19	20%
900,001 – 1,000,000	88	9	10%
1,000,001 – 1,250,000	140	13	9%
1,250,001 – 1,500,000	77	7	9%
1,500,001 – 1,750,000	37	5	14%
1,750,001 – 2,000,000	7	0	NA
2,000,001 – 2,250,000	6	0	NA
2,250,001 – 2,500,000	7	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	4	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	4	0	NA
4,000,001 – 4,500,000	2	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL*	722	121	17%

0 to 1 Bedroom	141	36	26%
2 Bedrooms	317	54	17%
3 Bedrooms	210	24	11%
4 Bedrooms & Greater	54	7	13%
TOTAL*	722	121	17%

SnapStats®	October	November	Variance
Inventory	714	722	1%
Solds	170	121	-29%
Sale Price	\$773,000	\$750,000	-3%
Sale Price SQFT	\$840	\$843	0%
Sale to List Price Ratio	99%	100%	1%
Days on Market	13	15	15%

## Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Boyd Park	7	1	14%
Bridgeport	12	6	50%
Brighthouse	300	44	15%
Brighthouse South	56	9	16%
Broadmoor	6	1	17%
East Cambie	8	1	13%
East Richmond	1	0	NA
Garden City	6	1	17%
Gilmore	0	0	NA
Granville	6	1	17%
Hamilton	28	3	11%
Ironwood	11	3	27%
Lackner	1	0	NA
McLennan	0	0	NA
McLennan North	50	8	16%
McNair	1	0	NA
Quilchena	1	0	NA
Riverdale	4	4	100%
Saunders	2	2	100%
Sea Island	0	0	NA
Seafair	2	0	NA
South Arm	10	1	10%
Steveston North	6	1	17%
Steveston South	19	4	21%
Steveston Village	5	0	NA
Terra Nova	14	2	14%
West Cambie	154	26	17%
Westwind	2	0	NA
Woodwards	10	3	30%
TOTAL*	722	121	17%

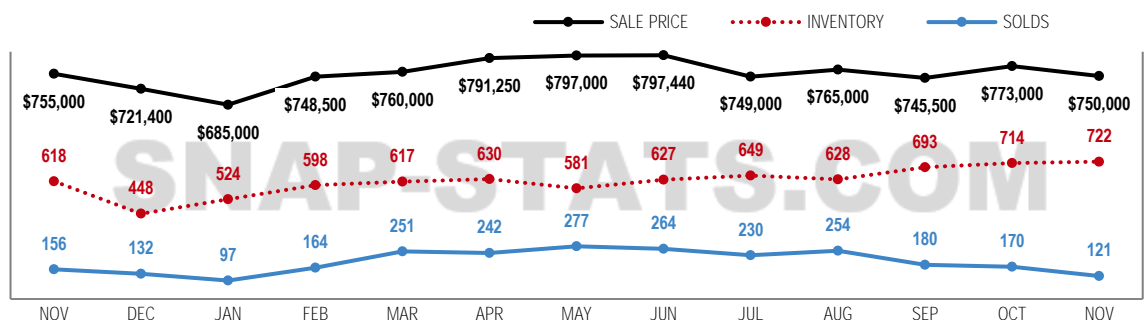
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **RICHMOND ATTACHED**: Balanced Market at 17% Sales Ratio average (1.7 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band\*\* \$500,000 to \$600,000 with average 50% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1 mil to \$1.5 mil, South Arm and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Bridgeport and up to 1 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	1	0	NA
1,000,001 - 1,250,000	5	2	40%
1,250,001 - 1,500,000	17	4	24%
1,500,001 - 1,750,000	13	2	15%
1,750,001 - 2,000,000	19	1	5%
2,000,001 - 2,250,000	7	0	NA
2,250,001 - 2,500,000	10	0	NA
2,500,001 - 2,750,000	6	2	33%
2,750,001 - 3,000,000	8	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	3	1	33%
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	1	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 - 7,500,000	0	0	NA
7,500,001 & Greater	1	0	NA
TOTAL*	91	12	13%

2 Bedrooms & Less	7	2	29%
3 to 4 Bedrooms	47	6	13%
5 to 6 Bedrooms	32	4	13%
7 Bedrooms & More	5	0	NA
TOTAL*	91	12	13%

SnapStats®	October	November	Variance
Inventory	99	91	-8%
Solds	12	12	0%
Sale Price	\$1,644,000	\$1,477,500	-10%
Sale Price SQFT	\$713	\$585	-18%
Sale to List Price Ratio	99%	98%	-1%
Days on Market	8	42	425%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

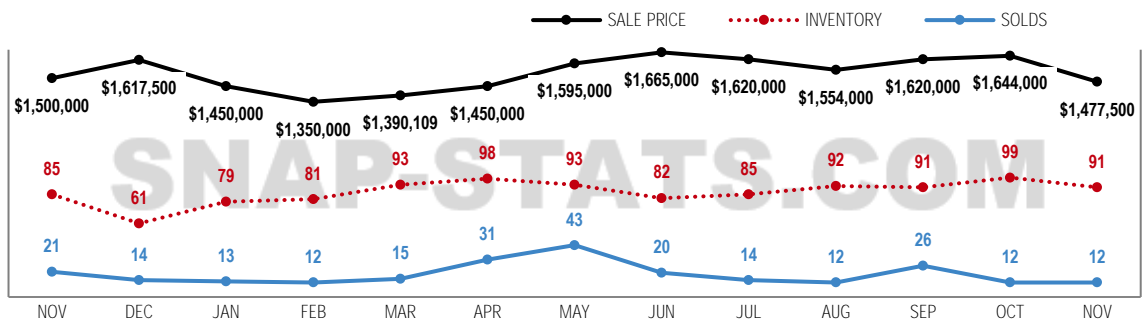
SnapStats®	Inventory	Sales	Sales Ratio
Beach Grove	12	3	25%
Boundary Beach	10	1	10%
Cliff Drive	15	1	7%
English Bluff	7	1	14%
Pebble Hill	16	3	19%
Tsawwassen Central	22	1	5%
Tsawwassen East	6	0	NA
Tsawwassen North	3	2	67%
TOTAL*	91	12	13%

## Market Summary

- Market Type Indicator **TSAWWASSEN DETACHED**: Balanced Market at 13% Sales Ratio average (1.3 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$1.25 mil to \$1.5 mil with average 24% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.75 mil to \$2 mil, Cliff Drive and Tsawwassen Central
- Sellers Best Bet\*\* Selling homes in Beach Grove and 3 to 6 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	7	1	14%
500,001 – 600,000	6	0	NA
600,001 – 700,000	12	1	8%
700,001 – 800,000	7	2	29%
800,001 – 900,000	18	4	22%
900,001 – 1,000,000	2	0	NA
1,000,001 – 1,250,000	6	0	NA
1,250,001 – 1,500,000	1	0	NA
1,500,001 – 1,750,000	1	0	NA
1,750,001 – 2,000,000	1	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL*	61	8	13%

0 to 1 Bedroom	14	1	7%
2 Bedrooms	22	4	18%
3 Bedrooms	21	3	14%
4 Bedrooms & Greater	4	0	NA
TOTAL*	61	8	13%

SnapStats®	October	November	Variance
Inventory	61	61	0%
Solds	15	8	-47%
Sale Price	\$705,000	\$807,499	15%
Sale Price SQFT	\$593	\$601	1%
Sale to List Price Ratio	95%	100%	5%
Days on Market	27	15	-44%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

### Community CONDOS & TOWNHOMES

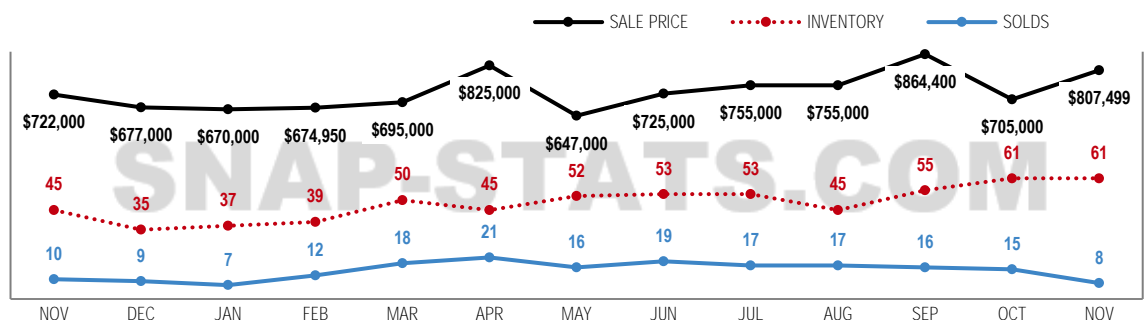
SnapStats®	Inventory	Sales	Sales Ratio
Beach Grove	5	2	40%
Boundary Beach	8	0	NA
Cliff Drive	3	0	NA
English Bluff	0	0	NA
Pebble Hill	0	0	NA
Tsawwassen Central	6	1	17%
Tsawwassen East	1	0	NA
Tsawwassen North	38	5	13%
TOTAL*	61	8	13%

### Market Summary

- Market Type Indicator **TSAWWASSEN ATTACHED**: Balanced Market at 13% Sales Ratio average (1.3 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band\*\* \$800,000 to \$900,000 with average 22% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$600,000 to \$700,000 and up to 1 bedroom properties
- Sellers Best Bet\*\* Selling homes in Tsawwassen North and 2 bedroom properties

\*\*With minimum inventory of 10 in most instances

### 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 800,000	2	0	NA
800,001 - 900,000	2	0	NA
900,001 - 1,000,000	2	0	NA
1,000,001 - 1,250,000	4	4	100%
1,250,001 - 1,500,000	19	4	21%
1,500,001 - 1,750,000	12	1	8%
1,750,001 - 2,000,000	11	3	27%
2,000,001 - 2,250,000	4	0	NA
2,250,001 - 2,500,000	5	1	20%
2,500,001 - 2,750,000	1	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	1	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 - 4,500,000	1	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	1	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 - 7,500,000	0	0	NA
7,500,001 & Greater	1	0	NA
TOTAL*	66	13	20%

2 Bedrooms & Less	11	0	NA
3 to 4 Bedrooms	36	10	28%
5 to 6 Bedrooms	19	2	11%
7 Bedrooms & More	0	1	NA*
TOTAL*	66	13	20%

SnapStats®	October	November	Variance
Inventory	78	66	-15%
Solds	10	13	30%
Sale Price	\$1,305,000	\$1,445,000	11%
Sale Price SQFT	\$716	\$554	-23%
Sale to List Price Ratio	99%	98%	-1%
Days on Market	61	30	-51%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

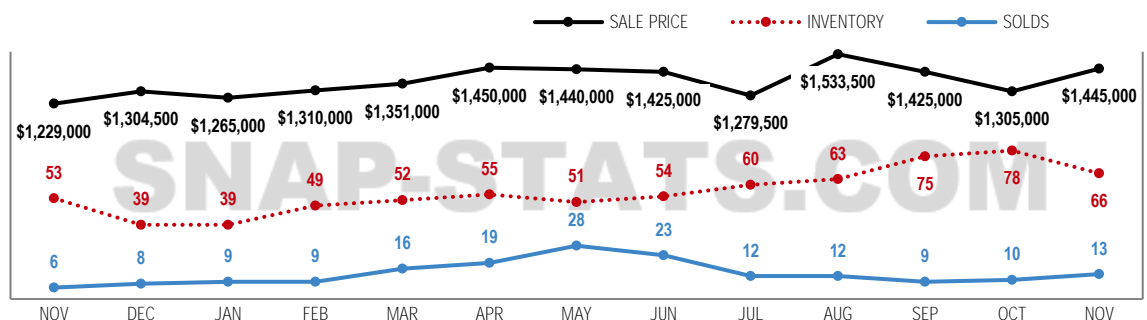
SnapStats®	Inventory	Sales	Sales Ratio
Annacis Island	0	0	NA
Delta Manor	3	0	NA
East Delta	2	1	50%
Hawthorne	20	1	5%
Holly	10	2	20%
Ladner Elementary	13	3	23%
Ladner Rural	5	1	20%
Neilsen Grove	5	3	60%
Port Guichon	7	2	29%
Tilbury	0	0	NA
Westham Island	1	0	NA
TOTAL*	66	13	20%

## Market Summary

- Market Type Indicator **LADNER DETACHED**: Balanced Market at 20% Sales Ratio average (2 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$1.75 mil to \$2 mil with average 27% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.5 mil to \$1.75 mil, Hawthorne and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Selling homes in Holly, Ladner Elementary and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



## Compliments of...

SnapStats Publishing  
SnapStats Publishing Company  
604.229.0521

snap-stats.com  
snapstatsinfo@gmail.com



## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	2	NA*
500,001 – 600,000	2	0	NA
600,001 – 700,000	1	0	NA
700,001 – 800,000	3	0	NA
800,001 – 900,000	2	0	NA
900,001 – 1,000,000	3	1	33%
1,000,001 – 1,250,000	5	2	40%
1,250,001 – 1,500,000	4	1	25%
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	2	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL*	23	6	26%

0 to 1 Bedroom	1	2	200%*
2 Bedrooms	7	0	NA
3 Bedrooms	6	2	33%
4 Bedrooms & Greater	9	2	22%
TOTAL*	23	6	26%

SnapStats®	October	November	Variance
Inventory	25	23	-8%
Solds	11	6	-45%
Sale Price	\$928,000	\$1,017,500	10%
Sale Price SQFT	\$615	\$684	11%
Sale to List Price Ratio	104%	98%	-6%
Days on Market	8	9	13%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

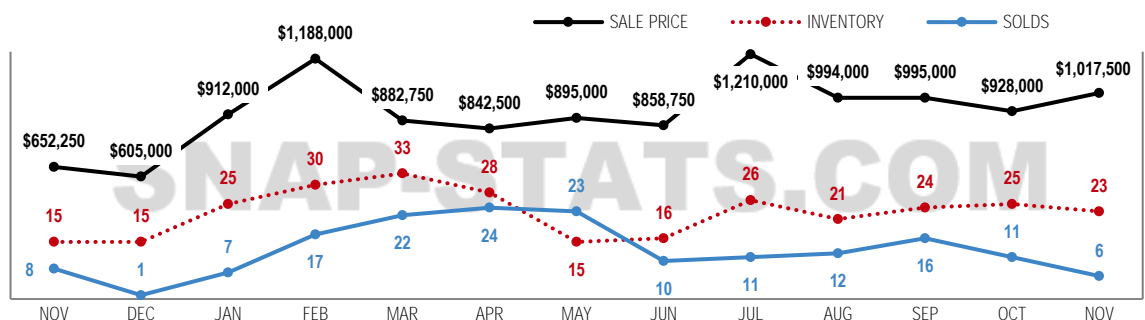
SnapStats®	Inventory	Sales	Sales Ratio
Annacis Island	0	0	NA
Delta Manor	3	2	67%
East Delta	1	0	NA
Hawthorne	1	1	100%
Holly	1	0	NA
Ladner Elementary	6	0	NA
Ladner Rural	0	0	NA
Neilsen Grove	11	3	27%
Port Guichon	0	0	NA
Tilbury	0	0	NA
Westham Island	0	0	NA
TOTAL*	23	6	26%

## Market Summary

- Market Type Indicator **LADNER ATTACHED**: Sellers Market at 26% Sales Ratio average (2.6 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* Insufficient data
- Buyers Best Bet\*\* Insufficient data
- Sellers Best Bet\*\* Selling homes in Neilsen Grove and minimum 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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