

# Metro Vancouver Edition Supplemental Report

*For detailed stats by neighbourhood, price and style of home refer to the Monthly Report*

Historic Annual Statistics

Past Year Monthly Statistics

Year-to-Date Monthly Statistics



# SnapStats®

December 2023

Produced and Published by SnapStats® Publishing Co.  
info@snap-stats.com | www.snap-stats.com

# YTD AND HISTORIC STATISTICS

Downtown  
Westside  
Eastside  
North Vancouver  
West Vancouver  
Richmond  
Tsawwassen  
Ladner

## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales       | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|-------------|------------------|-----------------|------------|-----------|
| 2012             | 16             | NA        | 2,174       | 490,000          | 651             | 98         | 31        |
| 2013             | 21             | 10,913    | 2,267       | 477,729          | 623             | 98         | 33        |
| 2014             | 27             | 10,205    | 2,683       | 501,129          | 642             | 97         | 25        |
| 2015             | 49             | 7,053     | 3,262       | 547,921          | 711             | 100        | 15        |
| 2016             | 65             | 4,809     | 2,944       | 669,417          | 871             | 103        | 10        |
| 2017             | 59             | 4,549     | 2,655       | 780,229          | 1,029           | 101        | 10        |
| 2018             | 28             | 7,322     | 1,810       | 833,742          | 1,080           | 99         | 16        |
| 2019             | 20             | 9,312     | 1,749       | 763,371          | 1,016           | 97         | 22        |
| 2020             | 19             | 9,927     | 1,825       | 749,238          | 1,025           | 98         | 16        |
| 2021             | 30             | 9,938     | 3,405       | 758,021          | 1,045           | 99         | 15        |
| 2022             | 24             | 9,721     | 2,237       | 806,974          | 1,075           | 99         | 14        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>2456</b> | <b>\$670,706</b> | <b>\$888</b>    | <b>99%</b> | <b>19</b> |

## 2022 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory  | Sales      | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|-------------------|----------------|------------|------------|------------------|-----------------|------------|-----------|
| January           | 30             | 631        | 190        | 834,500          | 1,098           | 98         | 14        |
| February          | 42             | 680        | 285        | 858,000          | 1,089           | 101        | 10        |
| March             | 42             | 751        | 317        | 850,000          | 1,088           | 100        | 8         |
| April             | 30             | 828        | 252        | 857,500          | 1,143           | 99         | 10        |
| May               | 25             | 910        | 226        | 822,500          | 1,100           | 103        | 10        |
| June              | 21             | 915        | 188        | 784,000          | 1,064           | 98         | 11        |
| July              | 17             | 893        | 152        | 810,000          | 1,081           | 100        | 12        |
| August            | 18             | 802        | 143        | 799,000          | 1,050           | 99         | 21        |
| September         | 14             | 883        | 127        | 790,000          | 1,093           | 99         | 20        |
| October           | 14             | 893        | 127        | 776,190          | 1,071           | 97         | 14        |
| November          | 14             | 896        | 123        | 722,000          | 992             | 96         | 15        |
| December          | 17             | 639        | 107        | 780,000          | 1,029           | 98         | 21        |
| <b>ANNUAL AVG</b> | <b>24%</b>     | <b>810</b> | <b>186</b> | <b>\$806,974</b> | <b>\$1,075</b>  | <b>99%</b> | <b>14</b> |

## 2023 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory  | Sales      | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|------------|------------|------------------|-----------------|------------|-----------|
| January        | 13             | 692        | 90         | 811,750          | 1,079           | 96         | 23        |
| February       | 16             | 726        | 115        | 770,000          | 1,034           | 96         | 10        |
| March          | 20             | 795        | 160        | 825,000          | 1,093           | 100        | 14        |
| April          | 23             | 805        | 189        | 800,000          | 1,064           | 100        | 14        |
| May            | 27             | 857        | 230        | 852,950          | 1,133           | 99         | 17        |
| June           | 22             | 865        | 188        | 776,500          | 1,106           | 99         | 13        |
| July           | 17             | 933        | 162        | 780,500          | 1,099           | 98         | 15        |
| August         | 19             | 899        | 167        | 810,000          | 1,108           | 98         | 16        |
| September      | 12             | 1,066      | 125        | 780,000          | 1,132           | 99         | 17        |
| October        | 11             | 1,097      | 125        | 804,500          | 1,068           | 99         | 16        |
| November       | 12             | 1,010      | 126        | 767,500          | 1,051           | 97         | 27        |
| December       | 15             | 702        | 104        | 815,250          | 1,055           | 98         | 42        |
| <b>YTD AVG</b> | <b>17%</b>     | <b>871</b> | <b>148</b> | <b>\$799,496</b> | <b>\$1,085</b>  | <b>98%</b> | <b>19</b> |

\*MARKET TYPE INDICATOR BLUE: BUYERS MARKET: 0-11% WHITE: BALANCED MARKET 12-20% SILVER: SELLERS MARKET: 21%+  
ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales       | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|-------------|--------------------|-----------------|------------|-----------|
| 2012             | 12             | NA        | 1,228       | 2,060,000          | 726             | 95         | 23        |
| 2013             | 17             | 9,613     | 1,645       | 2,182,117          | 724             | 92         | 33        |
| 2014             | 20             | 8,932     | 1,778       | 2,423,997          | 796             | 98         | 24        |
| 2015             | 29             | 7,087     | 2,030       | 2,849,203          | 924             | 100        | 17        |
| 2016             | 25             | 6,334     | 1,588       | 3,470,912          | 1,164           | 101        | 18        |
| 2017             | 14             | 7,535     | 1,058       | 3,411,288          | 1,170           | 96         | 26        |
| 2018             | 8              | 8,583     | 706         | 3,103,014          | 1,092           | 95         | 33        |
| 2019             | 10             | 7,722     | 752         | 2,848,574          | 939             | 93         | 36        |
| 2020             | 16             | 5,814     | 926         | 3,043,813          | 1,013           | 98         | 23        |
| 2021             | 17             | 7,187     | 1200        | 3,366,537          | 1,118           | 98         | 20        |
| 2022             | 12             | 7,045     | 854         | 3,362,542          | 1,151           | 98         | 19        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>1251</b> | <b>\$2,920,182</b> | <b>\$983</b>    | <b>97%</b> | <b>25</b> |

## 2022 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory  | Sales     | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|-------------------|----------------|------------|-----------|--------------------|-----------------|------------|-----------|
| January           | 13             | 500        | 63        | 3,205,000          | 1,127           | 97         | 31        |
| February          | 19             | 534        | 101       | 3,660,000          | 1,228           | 98         | 11        |
| March             | 21             | 575        | 121       | 3,515,000          | 1,216           | 101        | 10        |
| April             | 14             | 658        | 92        | 3,759,000          | 1,330           | 102        | 9         |
| May               | 12             | 708        | 83        | 3,600,000          | 1,195           | 103        | 12        |
| June              | 10             | 667        | 70        | 3,393,000          | 1,078           | 97         | 18        |
| July              | 7              | 644        | 47        | 3,460,000          | 1,129           | 96         | 17        |
| August            | 9              | 619        | 57        | 3,050,000          | 1,072           | 102        | 22        |
| September         | 9              | 621        | 54        | 3,395,000          | 1,080           | 93         | 21        |
| October           | 13             | 552        | 73        | 3,103,500          | 1,145           | 98         | 19        |
| November          | 9              | 564        | 53        | 3,185,000          | 1,107           | 100        | 31        |
| December          | 10             | 403        | 40        | 3,025,000          | 1,099           | 92         | 29        |
| <b>ANNUAL AVG</b> | <b>12%</b>     | <b>587</b> | <b>71</b> | <b>\$3,362,542</b> | <b>\$1,151</b>  | <b>98%</b> | <b>19</b> |

## 2023 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory  | Sales     | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|------------|-----------|--------------------|-----------------|------------|-----------|
| January        | 5              | 455        | 25        | 3,430,000          | 1,038           | 90         | 53        |
| February       | 14             | 480        | 66        | 3,356,500          | 1,013           | 99         | 21        |
| March          | 20             | 476        | 95        | 3,480,000          | 1191            | 99         | 21        |
| April          | 20             | 478        | 95        | 3,486,000          | 1,170           | 100        | 19        |
| May            | 22             | 511        | 110       | 3,670,000          | 1,143           | 99         | 10        |
| June           | 14             | 529        | 74        | 3,175,000          | 935             | 98         | 13        |
| July           | 12             | 561        | 68        | 3,509,000          | 1,218           | 100        | 14        |
| August         | 13             | 530        | 70        | 4,035,000          | 1,212           | 92         | 22        |
| September      | 10             | 578        | 56        | 3,402,500          | 1,121           | 97         | 20        |
| October        | 12             | 578        | 70        | 3,354,000          | 1,129           | 99         | 14        |
| November       | 10             | 538        | 54        | 3,299,000          | 1,071           | 96         | 23        |
| December       | 9              | 390        | 34        | 3,975,000          | 1,282           | 97         | 28        |
| <b>YTD AVG</b> | <b>13%</b>     | <b>509</b> | <b>68</b> | <b>\$3,514,333</b> | <b>\$1,127</b>  | <b>97%</b> | <b>22</b> |

\*MARKET TYPE INDICATOR BLUE: BUYERS MARKET: 0-11% WHITE: BALANCED MARKET 12-20% SILVER: SELLERS MARKET: 21%+  
ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales       | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|-------------|------------------|-----------------|------------|-----------|
| 2012             | 14             | NA        | 1,683       | 522,000          | 593             | 97         | 28        |
| 2013             | 18             | 11,098    | 2,053       | 524,813          | 571             | 97         | 32        |
| 2014             | 21             | 10,933    | 2,254       | 546,102          | 594             | 97         | 29        |
| 2015             | 37             | 8,443     | 2,972       | 597,046          | 653             | 99         | 19        |
| 2016             | 59             | 4,775     | 2,830       | 686,450          | 771             | 101        | 12        |
| 2017             | 55             | 4,694     | 2,594       | 806,366          | 909             | 102        | 10        |
| 2018             | 30             | 6,995     | 1,945       | 852,446          | 940             | 99         | 15        |
| 2019             | 20             | 9,771     | 1910        | 813,329          | 910             | 97         | 23        |
| 2020             | 23             | 9,403     | 2119        | 829,292          | 928             | 99         | 14        |
| 2021             | 36             | 8,932     | 3186        | 897,824          | 990             | 100        | 12        |
| 2022             | 29             | 7,934     | 2307        | 946,925          | 1,050           | 100        | 13        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>2350</b> | <b>\$729,327</b> | <b>\$810</b>    | <b>99%</b> | <b>19</b> |

## 2022 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory  | Sales      | Sale Price       | Sale Price SQFT | SP/LP%      | DOM       |
|-------------------|----------------|------------|------------|------------------|-----------------|-------------|-----------|
| January           | 34             | 542        | 183        | 995,000          | 1,070           | 101         | 13        |
| February          | 44             | 599        | 263        | 1,010,000        | 1,114           | 101         | 8         |
| March             | 56             | 611        | 344        | 919,950          | 1,071           | 102         | 8         |
| April             | 39             | 680        | 265        | 985,000          | 1,107           | 104         | 9         |
| May               | 35             | 744        | 264        | 958,400          | 1,079           | 100         | 9         |
| June              | 24             | 763        | 186        | 969,500          | 1,055           | 100         | 9         |
| July              | 22             | 750        | 163        | 909,000          | 1,015           | 101         | 12        |
| August            | 26             | 646        | 171        | 875,000          | 1,012           | 97          | 17        |
| September         | 16             | 695        | 114        | 911,500          | 995             | 97          | 15        |
| October           | 19             | 720        | 134        | 941,750          | 1,053           | 99          | 16        |
| November          | 17             | 712        | 124        | 995,000          | 1,038           | 97          | 19        |
| December          | 20             | 472        | 96         | 893,000          | 992             | 99          | 26        |
| <b>ANNUAL AVG</b> | <b>29%</b>     | <b>661</b> | <b>192</b> | <b>\$946,925</b> | <b>\$1,050</b>  | <b>100%</b> | <b>13</b> |

## 2023 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory  | Sales      | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|------------|------------|------------------|-----------------|------------|-----------|
| January        | 15             | 513        | 75         | 910,000          | 963             | 98         | 27        |
| February       | 23             | 561        | 127        | 950,000          | 1,004           | 98         | 16        |
| March          | 33             | 563        | 186        | 929,000          | 1030            | 102        | 11        |
| April          | 29             | 603        | 175        | 890,000          | 989             | 99         | 12        |
| May            | 44             | 622        | 274        | 946,600          | 1,056           | 100        | 8         |
| June           | 38             | 657        | 252        | 985,000          | 1,113           | 101        | 8         |
| July           | 27             | 742        | 199        | 1,020,000        | 1,140           | 102        | 9         |
| August         | 28             | 687        | 191        | 965,500          | 1,037           | 98         | 12        |
| September      | 19             | 787        | 149        | 983,000          | 1,068           | 98         | 13        |
| October        | 18             | 827        | 147        | 1,070,000        | 1,081           | 100        | 9         |
| November       | 17             | 757        | 132        | 962,500          | 1,038           | 97         | 23        |
| December       | 17             | 547        | 92         | 877,000          | 982             | 99         | 27        |
| <b>YTD AVG</b> | <b>26%</b>     | <b>656</b> | <b>167</b> | <b>\$957,383</b> | <b>\$1,042</b>  | <b>99%</b> | <b>15</b> |

\*MARKET TYPE INDICATOR BLUE: BUYERS MARKET: 0-11% WHITE: BALANCED MARKET 12-20% SILVER: SELLERS MARKET: 21%+  
ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

### HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales       | Sale Price         | Sale Price SQFT | SP/LP%      | DOM       |
|------------------|----------------|-----------|-------------|--------------------|-----------------|-------------|-----------|
| 2012             | 20             | NA        | 1,268       | 867,750            | 411             | 98          | 16        |
| 2013             | 23             | 6,376     | 1,437       | 880,403            | 402             | 98          | 24        |
| 2014             | 36             | 4,886     | 1,759       | 966,779            | 438             | 99          | 12        |
| 2015             | 52             | 3,794     | 1,933       | 1,224,542          | 551             | 103         | 10        |
| 2016             | 30             | 5,905     | 1,505       | 1,512,938          | 686             | 103         | 14        |
| 2017             | 17             | 8,238     | 1,387       | 1,563,750          | 701             | 99          | 18        |
| 2018             | 11             | 8,460     | 920         | 1,554,945          | 685             | 97          | 23        |
| 2019             | 15             | 6,918     | 1002        | 1,398,700          | 619             | 95          | 24        |
| 2020             | 27             | 4,837     | 1310        | 1,537,795          | 676             | 100         | 12        |
| 2021             | 33             | 5,616     | 1786        | 1,781,075          | 779             | 103         | 12        |
| 2022             | 18             | 5,244     | 957         | 1,879,675          | 821             | 100         | 15        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>1388</b> | <b>\$1,378,941</b> | <b>\$615</b>    | <b>100%</b> | <b>16</b> |

### 2022 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory  | Sales     | Sale Price         | Sale Price SQFT | SP/LP%      | DOM       |
|-------------------|----------------|------------|-----------|--------------------|-----------------|-------------|-----------|
| January           | 19             | 334        | 65        | 2,100,000          | 912             | 105         | 11        |
| February          | 29             | 401        | 117       | 2,168,800          | 929             | 114         | 8         |
| March             | 40             | 437        | 173       | 2,088,000          | 896             | 105         | 9         |
| April             | 23             | 461        | 108       | 2,065,000          | 911             | 103         | 8         |
| May               | 18             | 516        | 94        | 1,940,000          | 806             | 98          | 9         |
| June              | 14             | 527        | 76        | 1,857,500          | 827             | 100         | 10        |
| July              | 10             | 526        | 54        | 1,790,000          | 790             | 95          | 12        |
| August            | 12             | 485        | 59        | 1,768,000          | 779             | 96          | 18        |
| September         | 14             | 457        | 66        | 1,660,000          | 731             | 94          | 15        |
| October           | 13             | 429        | 56        | 1,702,500          | 760             | 96          | 18        |
| November          | 13             | 389        | 50        | 1,697,500          | 739             | 95          | 20        |
| December          | 14             | 282        | 39        | 1,718,800          | 774             | 96          | 39        |
| <b>ANNUAL AVG</b> | <b>18%</b>     | <b>437</b> | <b>80</b> | <b>\$1,879,675</b> | <b>\$821</b>    | <b>100%</b> | <b>15</b> |

### 2023 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory  | Sales     | Sale Price         | Sale Price SQFT | SP/LP%      | DOM       |
|----------------|----------------|------------|-----------|--------------------|-----------------|-------------|-----------|
| January        | 11             | 312        | 33        | 1,600,000          | 665             | 94          | 22        |
| February       | 18             | 317        | 57        | 1,748,000          | 745             | 98          | 19        |
| March          | 29             | 313        | 92        | 1,800,000          | 864             | 102         | 9         |
| April          | 22             | 335        | 75        | 1,950,000          | 833             | 103         | 8         |
| May            | 32             | 382        | 124       | 2,030,000          | 890             | 102         | 8         |
| June           | 22             | 433        | 96        | 2,004,000          | 875             | 106         | 8         |
| July           | 20             | 439        | 89        | 2,020,000          | 864             | 101         | 13        |
| August         | 19             | 429        | 81        | 1,950,000          | 867             | 100         | 13        |
| September      | 14             | 474        | 67        | 1,900,000          | 866             | 101         | 9         |
| October        | 16             | 487        | 78        | 2,045,000          | 895             | 102         | 9         |
| November       | 12             | 475        | 59        | 1,926,000          | 854             | 101         | 16        |
| December       | 15             | 310        | 48        | 1,809,000          | 836             | 99          | 21        |
| <b>YTD AVG</b> | <b>19%</b>     | <b>392</b> | <b>75</b> | <b>\$1,898,500</b> | <b>\$838</b>    | <b>101%</b> | <b>13</b> |

\*MARKET TYPE INDICATOR BLUE: BUYERS MARKET: 0-11% WHITE: BALANCED MARKET 12-20% SILVER: SELLERS MARKET: 21%+  
ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales       | Sale Price       | Sale Price SQFT | SP/LP%      | DOM       |
|------------------|----------------|-----------|-------------|------------------|-----------------|-------------|-----------|
| 2012             | 20             | NA        | 1,397       | 374,000          | 468             | 99          | 24        |
| 2013             | 22             | 6,973     | 1,487       | 381,244          | 470             | 97          | 30        |
| 2014             | 26             | 6,867     | 1,790       | 374,521          | 486             | 98          | 19        |
| 2015             | 47             | 5,030     | 2,219       | 409,738          | 521             | 100         | 14        |
| 2016             | 81             | 2,560     | 1,998       | 475,292          | 627             | 102         | 10        |
| 2017             | 79             | 2,812     | 2,203       | 586,454          | 756             | 103         | 8         |
| 2018             | 41             | 4,559     | 1,713       | 639,613          | 830             | 99          | 12        |
| 2019             | 29             | 5,830     | 1673        | 603,346          | 785             | 98          | 18        |
| 2020             | 32             | 6,077     | 1891        | 639,741          | 815             | 99          | 12        |
| 2021             | 51             | 5,463     | 2729        | 676,146          | 849             | 100         | 11        |
| 2022             | 38             | 4,991     | 1867        | 706,708          | 893             | 101         | 11        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>1906</b> | <b>\$533,346</b> | <b>\$682</b>    | <b>100%</b> | <b>15</b> |

## 2022 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory  | Sales      | Sale Price       | Sale Price SQFT | SP/LP%      | DOM       |
|-------------------|----------------|------------|------------|------------------|-----------------|-------------|-----------|
| January           | 53             | 316        | 167        | 730,000          | 923             | 100         | 16        |
| February          | 61             | 363        | 221        | 759,000          | 963             | 108         | 8         |
| March             | 75             | 379        | 283        | 735,000          | 946             | 105         | 8         |
| April             | 53             | 416        | 221        | 765,000          | 907             | 109         | 8         |
| May               | 42             | 478        | 203        | 726,500          | 907             | 104         | 8         |
| June              | 36             | 469        | 167        | 725,000          | 884             | 103         | 8         |
| July              | 27             | 469        | 126        | 717,500          | 886             | 99          | 9         |
| August            | 25             | 438        | 108        | 657,000          | 818             | 98          | 16        |
| September         | 23             | 433        | 98         | 638,500          | 894             | 98          | 12        |
| October           | 24             | 465        | 112        | 669,000          | 870             | 96          | 11        |
| November          | 21             | 443        | 92         | 638,000          | 866             | 98          | 12        |
| December          | 21             | 322        | 69         | 720,000          | 847             | 98          | 19        |
| <b>ANNUAL AVG</b> | <b>38%</b>     | <b>416</b> | <b>156</b> | <b>\$706,708</b> | <b>\$893</b>    | <b>101%</b> | <b>11</b> |

## 2023 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory  | Sales      | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|------------|------------|------------------|-----------------|------------|-----------|
| January        | 16             | 382        | 63         | 660,000          | 876             | 95         | 18        |
| February       | 32             | 380        | 121        | 673,000          | 928             | 98         | 11        |
| March          | 38             | 385        | 148        | 734,750          | 906             | 101        | 12        |
| April          | 33             | 422        | 141        | 715,000          | 924             | 102        | 9         |
| May            | 44             | 440        | 192        | 780,000          | 964             | 100        | 8         |
| June           | 44             | 436        | 193        | 748,000          | 921             | 100        | 8         |
| July           | 35             | 445        | 156        | 755,000          | 956             | 101        | 9         |
| August         | 37             | 394        | 144        | 720,250          | 918             | 103        | 13        |
| September      | 23             | 470        | 108        | 701,000          | 927             | 100        | 11        |
| October        | 25             | 503        | 126        | 730,250          | 896             | 99         | 10        |
| November       | 19             | 479        | 92         | 717,000          | 908             | 99         | 16        |
| December       | 22             | 325        | 71         | 655,000          | 959             | 95         | 21        |
| <b>YTD AVG</b> | <b>31%</b>     | <b>422</b> | <b>130</b> | <b>\$715,771</b> | <b>\$924</b>    | <b>99%</b> | <b>12</b> |

\*MARKET TYPE INDICATOR BLUE: BUYERS MARKET: 0-11% WHITE: BALANCED MARKET 12-20% SILVER: SELLERS MARKET: 21%+  
ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales       | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|-------------|--------------------|-----------------|------------|-----------|
| 2012             | 24             | NA        | 919         | 988,000            | 397             | 99         | 17        |
| 2013             | 25             | 4,350     | 1,091       | 974,044            | 388             | 98         | 26        |
| 2014             | 35             | 3,487     | 1,236       | 1,107,658          | 426             | 99         | 18        |
| 2015             | 67             | 2,299     | 1,472       | 1,339,117          | 521             | 102        | 9         |
| 2016             | 55             | 2,484     | 1,246       | 1,622,583          | 647             | 102        | 14        |
| 2017             | 32             | 3,270     | 1,043       | 1,724,479          | 669             | 99         | 15        |
| 2018             | 16             | 4,316     | 674         | 1,652,458          | 635             | 96         | 26        |
| 2019             | 21             | 3,989     | 800         | 1,553,629          | 590             | 96         | 29        |
| 2020             | 35             | 2,884     | 973         | 1,689,190          | 640             | 99         | 12        |
| 2021             | 59             | 2,028     | 1182        | 1,991,787          | 755             | 104        | 9         |
| 2022             | 36             | 2,141     | 746         | 2,072,250          | 812             | 100        | 13        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>1035</b> | <b>\$1,519,563</b> | <b>\$589</b>    | <b>99%</b> | <b>17</b> |

## 2022 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory  | Sales     | Sale Price         | Sale Price SQFT | SP/LP%      | DOM       |
|-------------------|----------------|------------|-----------|--------------------|-----------------|-------------|-----------|
| January           | 39             | 94         | 37        | 2,250,000          | 831             | 103         | 8         |
| February          | 55             | 143        | 78        | 2,307,000          | 945             | 111         | 7         |
| March             | 75             | 156        | 117       | 2,320,000          | 926             | 106         | 7         |
| April             | 48             | 199        | 96        | 2,260,500          | 847             | 105         | 8         |
| May               | 37             | 216        | 79        | 2,150,000          | 850             | 105         | 8         |
| June              | 27             | 234        | 63        | 2,025,000          | 782             | 99          | 7         |
| July              | 21             | 212        | 45        | 2,020,000          | 764             | 96          | 10        |
| August            | 20             | 196        | 40        | 1,835,000          | 708             | 95          | 23        |
| September         | 22             | 227        | 50        | 1,849,500          | 726             | 97          | 10        |
| October           | 30             | 202        | 61        | 2,015,000          | 764             | 96          | 13        |
| November          | 36             | 154        | 55        | 1,925,000          | 792             | 96          | 16        |
| December          | 23             | 108        | 25        | 1,910,000          | 806             | 96          | 35        |
| <b>ANNUAL AVG</b> | <b>36%</b>     | <b>178</b> | <b>62</b> | <b>\$2,072,250</b> | <b>\$812</b>    | <b>100%</b> | <b>13</b> |

## 2023 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory  | Sales     | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|------------|-----------|--------------------|-----------------|------------|-----------|
| January        | 16             | 116        | 18        | 1,862,500          | 727             | 93         | 30        |
| February       | 38             | 128        | 48        | 1,852,500          | 705             | 98         | 16        |
| March          | 41             | 157        | 64        | 1,992,500          | 764             | 100        | 7         |
| April          | 46             | 168        | 78        | 2,140,000          | 829             | 97         | 8         |
| May            | 56             | 188        | 105       | 2,250,000          | 878             | 100        | 8         |
| June           | 43             | 205        | 89        | 2,200,000          | 870             | 105        | 8         |
| July           | 30             | 191        | 57        | 2,071,000          | 839             | 104        | 8         |
| August         | 19             | 191        | 36        | 2,335,000          | 843             | 98         | 10        |
| September      | 22             | 243        | 53        | 2,007,500          | 830             | 96         | 11        |
| October        | 25             | 236        | 59        | 2,050,000          | 780             | 94         | 9         |
| November       | 28             | 198        | 55        | 2,100,000          | 816             | 97         | 12        |
| December       | 24             | 124        | 30        | 2,075,000          | 862             | 97         | 10        |
| <b>YTD AVG</b> | <b>32%</b>     | <b>179</b> | <b>58</b> | <b>\$2,078,000</b> | <b>\$812</b>    | <b>98%</b> | <b>11</b> |

**\*MARKET TYPE INDICATOR BLUE:** BUYERS MARKET: 0-11% **WHITE:** BALANCED MARKET 12-20% **SILVER:** SELLERS MARKET: 21%+  
**ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES**

## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales       | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|-------------|------------------|-----------------|------------|-----------|
| 2012             | 16             | NA        | 1,024       | 425,000          | 420             | 97         | 29        |
| 2013             | 18             | 6,122     | 1,080       | 435,846          | 451             | 98         | 36        |
| 2014             | 20             | 6,308     | 1,245       | 444,454          | 461             | 98         | 29        |
| 2015             | 45             | 4,379     | 1,794       | 468,345          | 498             | 99         | 19        |
| 2016             | 90             | 1,941     | 1,700       | 551,571          | 609             | 101        | 9         |
| 2017             | 83             | 2,022     | 1,642       | 672,246          | 732             | 101        | 9         |
| 2018             | 43             | 3,415     | 1,269       | 721,629          | 761             | 99         | 64        |
| 2019             | 27             | 5,174     | 1321        | 687,708          | 739             | 97         | 26        |
| 2020             | 33             | 5,037     | 1615        | 730,833          | 770             | 98         | 13        |
| 2021             | 68             | 3,408     | 2241        | 801,429          | 846             | 100        | 10        |
| 2022             | 52             | 3,243     | 1581        | 874,388          | 928             | 100        | 11        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>1501</b> | <b>\$619,404</b> | <b>\$656</b>    | <b>99%</b> | <b>23</b> |

## 2022 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory  | Sales      | Sale Price       | Sale Price SQFT | SP/LP%      | DOM       |
|-------------------|----------------|------------|------------|------------------|-----------------|-------------|-----------|
| January           | 63             | 163        | 102        | 914,450          | 963             | 100         | 7         |
| February          | 84             | 204        | 172        | 924,950          | 992             | 105         | 7         |
| March             | 94             | 234        | 220        | 955,000          | 1,016           | 103         | 7         |
| April             | 72             | 243        | 176        | 987,850          | 990             | 104         | 8         |
| May               | 71             | 272        | 192        | 892,000          | 939             | 102         | 7         |
| June              | 43             | 316        | 137        | 942,500          | 965             | 101         | 7         |
| July              | 41             | 307        | 126        | 818,500          | 887             | 99          | 11        |
| August            | 29             | 277        | 79         | 775,000          | 839             | 97          | 18        |
| September         | 22             | 352        | 77         | 850,000          | 902             | 98          | 12        |
| October           | 36             | 354        | 128        | 782,500          | 876             | 98          | 9         |
| November          | 29             | 311        | 91         | 829,900          | 915             | 100         | 13        |
| December          | 39             | 210        | 81         | 820,000          | 853             | 97          | 28        |
| <b>ANNUAL AVG</b> | <b>52%</b>     | <b>270</b> | <b>132</b> | <b>\$874,388</b> | <b>\$928</b>    | <b>100%</b> | <b>11</b> |

## 2023 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory  | Sales      | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|------------|------------|------------------|-----------------|------------|-----------|
| January        | 24             | 249        | 60         | 852,500          | 889             | 97         | 31        |
| February       | 38             | 253        | 97         | 814,900          | 872             | 98         | 8         |
| March          | 54             | 263        | 143        | 868,000          | 916             | 98         | 8         |
| April          | 50             | 269        | 134        | 825,000          | 923             | 100        | 7         |
| May            | 63             | 275        | 174        | 875,000          | 963             | 98         | 8         |
| June           | 53             | 288        | 154        | 868,000          | 941             | 99         | 7         |
| July           | 43             | 287        | 124        | 872,500          | 935             | 98         | 8         |
| August         | 46             | 260        | 119        | 900,000          | 954             | 100        | 8         |
| September      | 35             | 322        | 112        | 894,000          | 907             | 99         | 7         |
| October        | 41             | 325        | 132        | 950,000          | 980             | 98         | 7         |
| November       | 32             | 301        | 97         | 930,000          | 966             | 96         | 14        |
| December       | 37             | 202        | 74         | 779,605          | 897             | 99         | 17        |
| <b>YTD AVG</b> | <b>43%</b>     | <b>275</b> | <b>118</b> | <b>\$869,125</b> | <b>\$929</b>    | <b>98%</b> | <b>11</b> |

\*MARKET TYPE INDICATOR BLUE: BUYERS MARKET: 0-11% WHITE: BALANCED MARKET 12-20% SILVER: SELLERS MARKET: 21%+  
ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales      | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|------------|--------------------|-----------------|------------|-----------|
| 2012             | 11             | NA        | 596        | 1,882,500          | 603             | 96         | 31        |
| 2013             | 13             | 5,904     | 760        | 1,941,333          | 574             | 94         | 42        |
| 2014             | 15             | 5,428     | 818        | 2,110,879          | 618             | 96         | 38        |
| 2015             | 21             | 5,082     | 1,072      | 2,504,583          | 741             | 97         | 27        |
| 2016             | 20             | 4,287     | 837        | 3,133,083          | 958             | 97         | 21        |
| 2017             | 10             | 5,135     | 501        | 3,103,333          | 912             | 93         | 33        |
| 2018             | 5              | 5,911     | 325        | 2,788,917          | 861             | 92         | 48        |
| 2019             | 8              | 5,519     | 429        | 2,421,799          | 682             | 90         | 51        |
| 2020             | 12             | 4,433     | 546        | 2,586,917          | 713             | 93         | 38        |
| 2021             | 15             | 4,510     | 681        | 3,016,958          | 857             | 98         | 23        |
| 2022             | 11             | 4,336     | 433        | 2,974,138          | 903             | 95         | 26        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>636</b> | <b>\$2,587,676</b> | <b>\$766</b>    | <b>95%</b> | <b>34</b> |

## 2022 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory  | Sales     | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|-------------------|----------------|------------|-----------|--------------------|-----------------|------------|-----------|
| January           | 12             | 266        | 31        | 3,130,000          | 818             | 95         | 54        |
| February          | 19             | 313        | 58        | 2,957,500          | 952             | 99         | 8         |
| March             | 20             | 321        | 63        | 3,000,000          | 912             | 98         | 15        |
| April             | 14             | 379        | 53        | 3,230,000          | 973             | 96         | 11        |
| May               | 11             | 408        | 44        | 3,385,000          | 910             | 93         | 8         |
| June              | 8              | 424        | 32        | 3,063,500          | 870             | 99         | 18        |
| July              | 7              | 404        | 29        | 2,880,000          | 865             | 96         | 16        |
| August            | 7              | 391        | 28        | 2,790,000          | 989             | 95         | 30        |
| September         | 6              | 418        | 24        | 2,860,000          | 905             | 99         | 37        |
| October           | 7              | 390        | 28        | 3,096,250          | 794             | 92         | 23        |
| November          | 5              | 371        | 17        | 2,599,900          | 944             | 90         | 34        |
| December          | 10             | 251        | 26        | 2,697,500          | 905             | 90         | 52        |
| <b>ANNUAL AVG</b> | <b>11%</b>     | <b>361</b> | <b>36</b> | <b>\$2,974,138</b> | <b>\$903</b>    | <b>95%</b> | <b>26</b> |

## 2023 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory  | Sales     | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|------------|-----------|--------------------|-----------------|------------|-----------|
| January        | 6              | 264        | 17        | 2,750,000          | 944             | 97         | 48        |
| February       | 9              | 290        | 26        | 3,111,000          | 888             | 90         | 33        |
| March          | 13             | 294        | 39        | 2,780,000          | 754             | 95         | 31        |
| April          | 14             | 319        | 46        | 3,500,500          | 992             | 100        | 18        |
| May            | 10             | 373        | 39        | 2,870,000          | 921             | 99         | 11        |
| June           | 6              | 408        | 26        | 3,865,000          | 936             | 94         | 25        |
| July           | 5              | 446        | 24        | 3,284,950          | 800             | 91         | 33        |
| August         | 8              | 434        | 34        | 2,892,500          | 792             | 95         | 17        |
| September      | 7              | 465        | 31        | 3,150,000          | 904             | 93         | 11        |
| October        | 6              | 442        | 27        | 3,650,000          | 993             | 96         | 26        |
| November       | 8              | 424        | 33        | 2,977,777          | 846             | 99         | 36        |
| December       | 7              | 310        | 23        | 2,972,500          | 913             | 93         | 51        |
| <b>YTD AVG</b> | <b>8%</b>      | <b>372</b> | <b>30</b> | <b>\$3,150,352</b> | <b>\$890</b>    | <b>95%</b> | <b>28</b> |

\*MARKET TYPE INDICATOR BLUE: BUYERS MARKET: 0-11% WHITE: BALANCED MARKET 12-20% SILVER: SELLERS MARKET: 21%+  
ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales      | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|------------|--------------------|-----------------|------------|-----------|
| 2012             | 12             | NA        | 203        | 764,000            | 593             | 96         | 37        |
| 2013             | 12             | 1,850     | 219        | 826,521            | 638             | 95         | 69        |
| 2014             | 14             | 1,636     | 233        | 850,613            | 630             | 96         | 54        |
| 2015             | 24             | 1,114     | 269        | 852,625            | 686             | 98         | 30        |
| 2016             | 40             | 681       | 270        | 961,700            | 821             | 99         | 19        |
| 2017             | 33             | 764       | 248        | 1,170,833          | 970             | 99         | 15        |
| 2018             | 17             | 1,299     | 198        | 1,162,288          | 993             | 96         | 26        |
| 2019             | 9              | 1,678     | 142        | 1,251,433          | 988             | 95         | 45        |
| 2020             | 12             | 1,690     | 200        | 1,146,708          | 895             | 93         | 35        |
| 2021             | 32             | 1,054     | 304        | 1,186,629          | 986             | 97         | 26        |
| 2022             | 21             | 1,099     | 206        | 1,207,742          | 1,015           | 96         | 16        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>227</b> | <b>\$1,034,645</b> | <b>\$838</b>    | <b>96%</b> | <b>34</b> |

## 2022 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory | Sales     | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|-------------------|----------------|-----------|-----------|--------------------|-----------------|------------|-----------|
| January           | 35             | 40        | 14        | 972,500            | 873             | 99         | 7         |
| February          | 38             | 53        | 20        | 1,119,000          | 1,084           | 96         | 9         |
| March             | 30             | 57        | 17        | 1,258,500          | 831             | 97         | 9         |
| April             | 19             | 78        | 15        | 1,330,000          | 1,035           | 95         | 8         |
| May               | 19             | 108       | 21        | 1,087,000          | 1,062           | 99         | 8         |
| June              | 22             | 112       | 25        | 1,620,000          | 1,209           | 98         | 16        |
| July              | 15             | 111       | 17        | 1,350,000          | 1,121           | 90         | 18        |
| August            | 24             | 95        | 23        | 1,449,900          | 1,208           | 97         | 24        |
| September         | 12             | 113       | 14        | 1,332,500          | 1,013           | 100        | 31        |
| October           | 14             | 118       | 17        | 930,000            | 877             | 93         | 14        |
| November          | 9              | 121       | 11        | 1,180,000          | 1,008           | 93         | 22        |
| December          | 13             | 93        | 12        | 863,500            | 864             | 98         | 24        |
| <b>ANNUAL AVG</b> | <b>21%</b>     | <b>92</b> | <b>17</b> | <b>\$1,207,742</b> | <b>\$1,015</b>  | <b>96%</b> | <b>16</b> |

## 2023 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory  | Sales     | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|------------|-----------|--------------------|-----------------|------------|-----------|
| January        | 11             | 83         | 9         | 1,199,600          | 1,230           | 96         | 29        |
| February       | 14             | 85         | 12        | 1,267,450          | 1,103           | 98         | 24        |
| March          | 23             | 102        | 23        | 998,000            | 955             | 98         | 18        |
| April          | 18             | 112        | 20        | 1,473,000          | 1,125           | 98         | 11        |
| May            | 33             | 107        | 35        | 1,350,000          | 1,059           | 97         | 24        |
| June           | 26             | 108        | 28        | 1,050,000          | 923             | 96         | 10        |
| July           | 24             | 105        | 25        | 1,370,000          | 1,058           | 98         | 16        |
| August         | 18             | 103        | 19        | 1,238,000          | 1,203           | 95         | 21        |
| September      | 20             | 105        | 21        | 1,349,900          | 1,059           | 98         | 44        |
| October        | 24             | 105        | 25        | 1,399,000          | 1,271           | 100        | 20        |
| November       | 12             | 106        | 13        | 1,438,000          | 1,097           | 100        | 21        |
| December       | 22             | 74         | 16        | 1,226,500          | 968             | 95         | 26        |
| <b>YTD AVG</b> | <b>20%</b>     | <b>100</b> | <b>21</b> | <b>\$1,279,954</b> | <b>\$1,088</b>  | <b>97%</b> | <b>22</b> |

**\*MARKET TYPE INDICATOR BLUE:** BUYERS MARKET: 0-11% **WHITE:** BALANCED MARKET 12-20% **SILVER:** SELLERS MARKET: 21%+  
 ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales       | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|-------------|--------------------|-----------------|------------|-----------|
| 2012             | 9              | NA        | 953         | 986,500            | 414             | 96         | 40        |
| 2013             | 13             | 10,189    | 1301        | 958,623            | 384             | 95         | 45        |
| 2014             | 19             | 8,649     | 1,650       | 1,051,750          | 420             | 96         | 35        |
| 2015             | 42             | 5,818     | 2,327       | 1,250,083          | 490             | 99         | 18        |
| 2016             | 29             | 6,629     | 1,641       | 1,652,917          | 660             | 101        | 19        |
| 2017             | 17             | 7,594     | 1,267       | 1,647,016          | 662             | 96         | 29        |
| 2018             | 9              | 8,686     | 752         | 1,663,164          | 654             | 94         | 38        |
| 2019             | 9              | 8,978     | 808         | 1,480,875          | 578             | 93         | 47        |
| 2020             | 16             | 6,052     | 948         | 1,583,750          | 600             | 97         | 29        |
| 2021             | 28             | 5,651     | 1529        | 1,822,166          | 680             | 100        | 17        |
| 2022             | 20             | 4,834     | 898         | 2,048,557          | 742             | 101        | 17        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>1279</b> | <b>\$1,467,764</b> | <b>\$571</b>    | <b>97%</b> | <b>30</b> |

## 2022 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory  | Sales     | Sale Price         | Sale Price SQFT | SP/LP%      | DOM       |
|-------------------|----------------|------------|-----------|--------------------|-----------------|-------------|-----------|
| January           | 43             | 247        | 105       | 2,218,000          | 793             | 102         | 36        |
| February          | 28             | 352        | 99        | 2,130,888          | 814             | 107         | 9         |
| March             | 35             | 407        | 143       | 2,110,000          | 764             | 106         | 10        |
| April             | 21             | 451        | 94        | 1,975,000          | 781             | 104         | 12        |
| May               | 15             | 517        | 75        | 2,135,000          | 851             | 107         | 12        |
| June              | 14             | 484        | 70        | 2,115,000          | 675             | 97          | 11        |
| July              | 12             | 475        | 55        | 1,850,000          | 691             | 100         | 10        |
| August            | 13             | 447        | 57        | 1,960,000          | 674             | 98          | 21        |
| September         | 12             | 424        | 53        | 2,058,800          | 795             | 99          | 20        |
| October           | 14             | 417        | 57        | 1,745,000          | 686             | 97          | 17        |
| November          | 15             | 365        | 53        | 2,505,000          | 731             | 94          | 22        |
| December          | 15             | 248        | 37        | 1,780,000          | 652             | 96          | 29        |
| <b>ANNUAL AVG</b> | <b>20%</b>     | <b>403</b> | <b>75</b> | <b>\$2,048,557</b> | <b>\$742</b>    | <b>101%</b> | <b>17</b> |

## 2023 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory  | Sales     | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|------------|-----------|--------------------|-----------------|------------|-----------|
| January        | 8              | 305        | 25        | 1,980,000          | 711             | 95         | 34        |
| February       | 18             | 320        | 56        | 1,850,000          | 668             | 93         | 20        |
| March          | 30             | 315        | 93        | 2,050,000          | 759             | 100        | 19        |
| April          | 28             | 323        | 91        | 2,030,000          | 765             | 97         | 23        |
| May            | 29             | 360        | 105       | 2,050,000          | 714             | 103        | 11        |
| June           | 24             | 394        | 94        | 2,010,000          | 734             | 101        | 13        |
| July           | 13             | 429        | 57        | 2,100,000          | 714             | 105        | 15        |
| August         | 14             | 435        | 60        | 1,925,000          | 703             | 101        | 11        |
| September      | 17             | 437        | 73        | 1,853,000          | 716             | 98         | 13        |
| October        | 12             | 421        | 51        | 2,245,000          | 741             | 98         | 27        |
| November       | 13             | 405        | 53        | 1,950,000          | 765             | 98         | 19        |
| December       | 14             | 302        | 41        | 1,925,000          | 683             | 96         | 23        |
| <b>YTD AVG</b> | <b>18%</b>     | <b>371</b> | <b>67</b> | <b>\$1,997,333</b> | <b>\$723</b>    | <b>99%</b> | <b>19</b> |

**\*MARKET TYPE INDICATOR BLUE:** BUYERS MARKET: 0-11% **WHITE:** BALANCED MARKET 12-20% **SILVER:** SELLERS MARKET: 21%+  
 ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales       | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|-------------|------------------|-----------------|------------|-----------|
| 2012             | 12             | NA        | 1,821       | 407,375          | 382             | 97         | 41        |
| 2013             | 17             | 13,747    | 2,283       | 404,095          | 389             | 97         | 39        |
| 2014             | 17             | 15,242    | 2,535       | 424,996          | 397             | 97         | 36        |
| 2015             | 27             | 12,832    | 3,358       | 441,563          | 422             | 97         | 28        |
| 2016             | 50             | 7,195     | 3,599       | 486,788          | 515             | 99         | 17        |
| 2017             | 60             | 6,290     | 3,660       | 595,146          | 618             | 101        | 13        |
| 2018             | 27             | 9,026     | 2,309       | 650,246          | 710             | 99         | 20        |
| 2019             | 16             | 13,470    | 2065        | 606,633          | 626             | 97         | 35        |
| 2020             | 23             | 11,095    | 2537        | 639,458          | 648             | 98         | 24        |
| 2021             | 49             | 9,058     | 4161        | 688,283          | 707             | 100        | 14        |
| 2022             | 38             | 7,474     | 2731        | 737,035          | 769             | 101        | 13        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>2824</b> | <b>\$552,874</b> | <b>\$562</b>    | <b>98%</b> | <b>25</b> |

## 2022 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory  | Sales      | Sale Price       | Sale Price SQFT | SP/LP%      | DOM       |
|-------------------|----------------|------------|------------|------------------|-----------------|-------------|-----------|
| January           | 53             | 433        | 231        | 722,000          | 773             | 103         | 11        |
| February          | 61             | 486        | 296        | 750,000          | 792             | 107         | 8         |
| March             | 72             | 557        | 403        | 755,000          | 796             | 106         | 8         |
| April             | 57             | 573        | 325        | 749,900          | 794             | 107         | 9         |
| May               | 35             | 737        | 258        | 751,500          | 797             | 100         | 9         |
| June              | 34             | 761        | 261        | 750,000          | 747             | 100         | 11        |
| July              | 22             | 743        | 166        | 705,000          | 751             | 101         | 14        |
| August            | 24             | 699        | 169        | 720,000          | 730             | 98          | 16        |
| September         | 22             | 706        | 156        | 696,616          | 750             | 100         | 18        |
| October           | 25             | 713        | 178        | 768,000          | 803             | 97          | 12        |
| November          | 25             | 618        | 156        | 755,000          | 753             | 96          | 17        |
| December          | 29             | 448        | 132        | 721,400          | 744             | 97          | 27        |
| <b>ANNUAL AVG</b> | <b>38%</b>     | <b>623</b> | <b>228</b> | <b>\$737,035</b> | <b>\$769</b>    | <b>101%</b> | <b>13</b> |

## 2023 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory  | Sales      | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|------------|------------|------------------|-----------------|------------|-----------|
| January        | 19             | 524        | 97         | 685,000          | 766             | 98         | 37        |
| February       | 27             | 598        | 164        | 748,500          | 755             | 97         | 19        |
| March          | 41             | 617        | 251        | 760,000          | 750             | 100        | 14        |
| April          | 38             | 630        | 242        | 791,250          | 819             | 100        | 10        |
| May            | 48             | 581        | 277        | 797,000          | 837             | 100        | 10        |
| June           | 42             | 627        | 264        | 797,440          | 839             | 100        | 10        |
| July           | 35             | 649        | 230        | 749,000          | 792             | 100        | 9         |
| August         | 40             | 628        | 254        | 765,000          | 799             | 101        | 11        |
| September      | 26             | 693        | 180        | 745,500          | 795             | 100        | 13        |
| October        | 24             | 714        | 170        | 773,000          | 840             | 99         | 13        |
| November       | 17             | 722        | 121        | 750,000          | 843             | 100        | 15        |
| December       | 23             | 535        | 121        | 788,000          | 845             | 96         | 21        |
| <b>YTD AVG</b> | <b>32%</b>     | <b>627</b> | <b>198</b> | <b>\$762,474</b> | <b>\$807</b>    | <b>99%</b> | <b>15</b> |

**\*MARKET TYPE INDICATOR BLUE:** BUYERS MARKET: 0-11% **WHITE:** BALANCED MARKET 12-20% **SILVER:** SELLERS MARKET: 21%+  
 ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales      | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|------------|--------------------|-----------------|------------|-----------|
| 2012             | NA             | NA        | 235        | 720,000            | 314             | 97         | 34        |
| 2013             | 14             | 1,564     | 226        | 702,667            | 301             | 97         | 58        |
| 2014             | 23             | 1,454     | 336        | 760,554            | 311             | 98         | 41        |
| 2015             | 61             | 767       | 427        | 943,542            | 390             | 101        | 18        |
| 2016             | 29             | 1,395     | 363        | 1,238,841          | 493             | 98         | 24        |
| 2017             | 18             | 1,647     | 295        | 1,189,956          | 500             | 97         | 33        |
| 2018             | 11             | 1,812     | 193        | 1,184,125          | 478             | 95         | 46        |
| 2019             | 10             | 1,865     | 182        | 1,071,456          | 464             | 94         | 53        |
| 2020             | 23             | 1,609     | 360        | 1,187,633          | 487             | 97         | 32        |
| 2021             | 44             | 1,037     | 434        | 1,423,492          | 566             | 101        | 18        |
| 2022             | 29             | 1,014     | 254        | 1,642,208          | 625             | 98         | 20        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>300</b> | <b>\$1,096,770</b> | <b>\$448</b>    | <b>98%</b> | <b>34</b> |

## 2022 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory | Sales     | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|-------------------|----------------|-----------|-----------|--------------------|-----------------|------------|-----------|
| January           | 49             | 49        | 24        | 1,696,500          | 661             | 102        | 9         |
| February          | 69             | 68        | 47        | 1,715,000          | 661             | 104        | 8         |
| March             | 70             | 64        | 45        | 1,675,000          | 721             | 105        | 8         |
| April             | 20             | 80        | 16        | 1,790,000          | 666             | 101        | 7         |
| May               | 24             | 93        | 22        | 1,760,000          | 671             | 98         | 14        |
| June              | 19             | 97        | 18        | 1,645,000          | 600             | 100        | 8         |
| July              | 14             | 96        | 13        | 1,540,000          | 653             | 91         | 11        |
| August            | 8              | 106       | 9         | 1,550,000          | 600             | 95         | 23        |
| September         | 11             | 105       | 12        | 1,827,500          | 565             | 91         | 26        |
| October           | 12             | 110       | 13        | 1,390,000          | 556             | 96         | 32        |
| November          | 25             | 85        | 21        | 1,500,000          | 573             | 96         | 40        |
| December          | 23             | 61        | 14        | 1,617,500          | 572             | 96         | 50        |
| <b>ANNUAL AVG</b> | <b>29%</b>     | <b>85</b> | <b>21</b> | <b>\$1,642,208</b> | <b>\$625</b>    | <b>98%</b> | <b>20</b> |

## 2023 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory | Sales     | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|-----------|-----------|--------------------|-----------------|------------|-----------|
| January        | 16             | 79        | 13        | 1,450,000          | 638             | 97         | 44        |
| February       | 15             | 81        | 12        | 1,350,000          | 619             | 99         | 11        |
| March          | 16             | 93        | 15        | 1,390,109          | 655             | 100        | 51        |
| April          | 32             | 98        | 31        | 1,450,000          | 588             | 97         | 16        |
| May            | 46             | 93        | 43        | 1,595,000          | 592             | 100        | 12        |
| June           | 24             | 82        | 20        | 1,665,000          | 723             | 102        | 9         |
| July           | 16             | 85        | 14        | 1,620,000          | 650             | 99         | 15        |
| August         | 13             | 92        | 12        | 1,554,000          | 613             | 94         | 57        |
| September      | 29             | 91        | 26        | 1,620,000          | 630             | 96         | 15        |
| October        | 12             | 99        | 12        | 1,644,000          | 713             | 99         | 8         |
| November       | 13             | 91        | 12        | 1,477,500          | 585             | 98         | 42        |
| December       | 16             | 67        | 11        | 1,500,000          | 704             | 97         | 15        |
| <b>YTD AVG</b> | <b>21%</b>     | <b>88</b> | <b>18</b> | <b>\$1,526,301</b> | <b>\$643</b>    | <b>98%</b> | <b>25</b> |

**\*MARKET TYPE INDICATOR BLUE:** BUYERS MARKET: 0-11% **WHITE:** BALANCED MARKET 12-20% **SILVER:** SELLERS MARKET: 21%+  
 ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales      | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|------------|------------------|-----------------|------------|-----------|
| 2012             | NA             | NA        | 99         | 346,000          | 322             | 94         | 52        |
| 2013             | 10             | 928       | 88         | 355,359          | 297             | 97         | 87        |
| 2014             | 17             | 745       | 121        | 381,417          | 330             | 98         | 52        |
| 2015             | 41             | 547       | 205        | 407,692          | 348             | 99         | 43        |
| 2016             | 62             | 347       | 161        | 562,175          | 443             | 99         | 15        |
| 2017             | 42             | 347       | 141        | 560,375          | 479             | 99         | 36        |
| 2018             | 23             | 603       | 130        | 572,079          | 498             | 97         | 27        |
| 2019             | 15             | 988       | 146        | 554,104          | 484             | 95         | 51        |
| 2020             | 20             | 1,118     | 224        | 577,492          | 473             | 99         | 45        |
| 2021             | 72             | 594       | 382        | 666,315          | 537             | 99         | 19        |
| 2022             | 51             | 503       | 217        | 739,571          | 618             | 101        | 16        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>174</b> | <b>\$520,234</b> | <b>\$439</b>    | <b>98%</b> | <b>40</b> |

## 2022 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory | Sales     | Sale Price       | Sale Price SQFT | SP/LP%      | DOM       |
|-------------------|----------------|-----------|-----------|------------------|-----------------|-------------|-----------|
| January           | 65             | 26        | 17        | 605,000          | 630             | 101         | 8         |
| February          | 114            | 22        | 25        | 728,000          | 558             | 100         | 8         |
| March             | 107            | 29        | 31        | 798,000          | 769             | 114         | 10        |
| April             | 91             | 32        | 29        | 675,000          | 632             | 104         | 10        |
| May               | 38             | 55        | 21        | 839,900          | 751             | 102         | 7         |
| June              | 41             | 56        | 23        | 705,000          | 542             | 101         | 8         |
| July              | 29             | 48        | 14        | 785,000          | 578             | 99          | 13        |
| August            | 29             | 51        | 15        | 795,000          | 642             | 96          | 15        |
| September         | 17             | 52        | 9         | 765,000          | 569             | 99          | 20        |
| October           | 27             | 52        | 14        | 779,950          | 621             | 98          | 20        |
| November          | 22             | 45        | 10        | 722,000          | 578             | 99          | 20        |
| December          | 26             | 35        | 9         | 677,000          | 545             | 97          | 49        |
| <b>ANNUAL AVG</b> | <b>51%</b>     | <b>42</b> | <b>18</b> | <b>\$739,571</b> | <b>\$618</b>    | <b>101%</b> | <b>16</b> |

## 2023 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory | Sales     | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|-----------|-----------|------------------|-----------------|------------|-----------|
| January        | 19             | 37        | 7         | 670,000          | 673             | 102        | 10        |
| February       | 31             | 39        | 12        | 674,950          | 561             | 96         | 15        |
| March          | 36             | 50        | 18        | 695,000          | 586             | 98         | 24        |
| April          | 47             | 45        | 21        | 825,000          | 642             | 99         | 9         |
| May            | 31             | 52        | 16        | 647,000          | 684             | 99         | 22        |
| June           | 36             | 53        | 19        | 725,000          | 732             | 97         | 9         |
| July           | 32             | 53        | 17        | 755,000          | 611             | 98         | 18        |
| August         | 38             | 45        | 17        | 755,000          | 587             | 97         | 23        |
| September      | 29             | 55        | 16        | 864,400          | 652             | 100        | 39        |
| October        | 25             | 61        | 15        | 705,000          | 593             | 95         | 27        |
| November       | 13             | 61        | 8         | 807,499          | 601             | 100        | 15        |
| December       | 22             | 50        | 11        | 640,000          | 610             | 97         | 26        |
| <b>YTD AVG</b> | <b>30%</b>     | <b>50</b> | <b>15</b> | <b>\$730,321</b> | <b>\$628</b>    | <b>98%</b> | <b>20</b> |

**\*MARKET TYPE INDICATOR BLUE:** BUYERS MARKET: 0-11% **WHITE:** BALANCED MARKET 12-20% **SILVER:** SELLERS MARKET: 21%+  
 ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales      | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|------------|------------------|-----------------|------------|-----------|
| 2012             | NA             | NA        | 188        | 628,750          | 305             | 98         | 28        |
| 2013             | 19             | 1,057     | 201        | 629,396          | 295             | 98         | 48        |
| 2014             | 33             | 903       | 274        | 647,615          | 296             | 98         | 32        |
| 2015             | 63             | 444       | 265        | 804,492          | 364             | 100        | 11        |
| 2016             | 29             | 921       | 245        | 1,014,706        | 467             | 98         | 27        |
| 2017             | 27             | 955       | 254        | 1,013,054        | 459             | 98         | 25        |
| 2018             | 14             | 1,101     | 160        | 1,015,021        | 468             | 98         | 35        |
| 2019             | 16             | 1,058     | 169        | 933,583          | 433             | 97         | 45        |
| 2020             | 34             | 756       | 239        | 1,029,396        | 468             | 98         | 30        |
| 2021             | 59             | 534       | 302        | 1,314,442        | 603             | 102        | 8         |
| 2022             | 27             | 665       | 166        | 1,414,032        | 632             | 101        | 17        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>224</b> | <b>\$949,499</b> | <b>\$435</b>    | <b>99%</b> | <b>28</b> |

## 2022 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory | Sales     | Sale Price         | Sale Price SQFT | SP/LP%      | DOM       |
|-------------------|----------------|-----------|-----------|--------------------|-----------------|-------------|-----------|
| January           | 46             | 26        | 12        | 1,607,500          | 804             | 119         | 9         |
| February          | 38             | 39        | 15        | 1,608,000          | 677             | 102         | 7         |
| March             | 48             | 56        | 27        | 1,550,000          | 664             | 104         | 8         |
| April             | 29             | 62        | 18        | 1,607,500          | 687             | 107         | 9         |
| May               | 25             | 69        | 17        | 1,460,000          | 633             | 97          | 16        |
| June              | 17             | 75        | 13        | 1,275,000          | 642             | 98          | 22        |
| July              | 15             | 75        | 11        | 1,298,000          | 628             | 100         | 26        |
| August            | 16             | 69        | 11        | 1,295,000          | 536             | 99          | 10        |
| September         | 36             | 47        | 17        | 1,368,888          | 589             | 94          | 19        |
| October           | 20             | 55        | 11        | 1,365,000          | 633             | 98          | 34        |
| November          | 11             | 53        | 6         | 1,229,000          | 566             | 100         | 15        |
| December          | 21             | 39        | 8         | 1,304,500          | 521             | 97          | 34        |
| <b>ANNUAL AVG</b> | <b>27%</b>     | <b>55</b> | <b>14</b> | <b>\$1,414,032</b> | <b>\$632</b>    | <b>101%</b> | <b>17</b> |

## 2023 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory | Sales     | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|-----------|-----------|--------------------|-----------------|------------|-----------|
| January        | 23             | 39        | 9         | 1,265,000          | 527             | 97         | 35        |
| February       | 18             | 49        | 9         | 1,310,000          | 666             | 94         | 9         |
| March          | 31             | 52        | 16        | 1,351,000          | 551             | 97         | 18        |
| April          | 35             | 55        | 19        | 1,450,000          | 605             | 104        | 7         |
| May            | 55             | 51        | 28        | 1,440,000          | 637             | 99         | 18        |
| June           | 43             | 54        | 23        | 1,425,000          | 667             | 103        | 8         |
| July           | 20             | 60        | 12        | 1,279,500          | 623             | 98         | 9         |
| August         | 19             | 63        | 12        | 1,533,500          | 661             | 100        | 12        |
| September      | 12             | 75        | 9         | 1,425,000          | 648             | 98         | 7         |
| October        | 13             | 78        | 10        | 1,305,000          | 716             | 99         | 61        |
| November       | 20             | 66        | 13        | 1,445,000          | 554             | 98         | 30        |
| December       | 9              | 56        | 5         | 1,317,000          | 588             | 98         | 32        |
| <b>YTD AVG</b> | <b>25%</b>     | <b>58</b> | <b>14</b> | <b>\$1,378,833</b> | <b>\$620</b>    | <b>99%</b> | <b>21</b> |

\*MARKET TYPE INDICATOR BLUE: BUYERS MARKET: 0-11% WHITE: BALANCED MARKET 12-20% SILVER: SELLERS MARKET: 21%+  
ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales      | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|------------|------------------|-----------------|------------|-----------|
| 2012             | NA             | NA        | 85         | 367,500          | 297             | 97         | 39        |
| 2013             | 18             | 609       | 105        | 368,246          | 291             | 97         | 55        |
| 2014             | 28             | 553       | 145        | 367,533          | 289             | 98         | 46        |
| 2015             | 82             | 227       | 156        | 393,746          | 326             | 98         | 16        |
| 2016             | 43             | 481       | 170        | 581,688          | 423             | 100        | 12        |
| 2017             | 50             | 367       | 174        | 590,183          | 447             | 99         | 17        |
| 2018             | 40             | 441       | 145        | 657,375          | 470             | 99         | 21        |
| 2019             | 23             | 787       | 182        | 638,392          | 465             | 97         | 27        |
| 2020             | 39             | 648       | 194        | 649,983          | 483             | 99         | 25        |
| 2021             | 101            | 280       | 245        | 680,311          | 578             | 101        | 16        |
| 2022             | 77             | 196       | 113        | 781,475          | 623             | 101        | 13        |
| <b>11 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>156</b> | <b>\$552,403</b> | <b>\$427</b>    | <b>99%</b> | <b>26</b> |

## 2022 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory | Sales    | Sale Price       | Sale Price SQFT | SP/LP%      | DOM       |
|-------------------|----------------|-----------|----------|------------------|-----------------|-------------|-----------|
| January           | 200            | 4         | 8        | 867,500          | 509             | 106         | 16        |
| February          | 109            | 11        | 12       | 670,000          | 554             | 107         | 7         |
| March             | 164            | 11        | 18       | 798,000          | 679             | 107         | 7         |
| April             | 127            | 11        | 14       | 892,500          | 635             | 100         | 7         |
| May               | 43             | 23        | 10       | 899,000          | 635             | 102         | 7         |
| June              | 75             | 20        | 15       | 685,000          | 646             | 105         | 8         |
| July              | 5              | 22        | 1        | 965,000          | 574             | 97          | 27        |
| August            | 82             | 17        | 14       | 792,500          | 617             | 97          | 13        |
| September         | 7              | 29        | 2        | 728,500          | 741             | 97          | 13        |
| October           | 56             | 18        | 10       | 822,450          | 634             | 97          | 30        |
| November          | 53             | 15        | 8        | 652,250          | 612             | 95          | 20        |
| December          | 7              | 15        | 1        | 605,000          | 644             | 98          | 6         |
| <b>ANNUAL AVG</b> | <b>77%</b>     | <b>16</b> | <b>9</b> | <b>\$781,475</b> | <b>\$623</b>    | <b>101%</b> | <b>13</b> |

## 2023 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory | Sales     | Sale Price       | Sale Price SQFT | SP/LP%     | DOM      |
|----------------|----------------|-----------|-----------|------------------|-----------------|------------|----------|
| January        | 28             | 25        | 7         | 912,000          | 661             | 95         | 6        |
| February       | 57             | 30        | 17        | 1,188,000        | 624             | 100        | 4        |
| March          | 67             | 33        | 22        | 882,750          | 581             | 104        | 7        |
| April          | 86             | 28        | 24        | 842,500          | 647             | 102        | 6        |
| May            | 153            | 15        | 23        | 895,000          | 634             | 100        | 7        |
| June           | 63             | 16        | 10        | 858,750          | 661             | 102        | 11       |
| July           | 42             | 26        | 11        | 1,210,000        | 717             | 98         | 7        |
| August         | 57             | 21        | 12        | 994,000          | 665             | 99         | 6        |
| September      | 67             | 24        | 16        | 995,000          | 599             | 93         | 10       |
| October        | 44             | 25        | 11        | 928,000          | 615             | 104        | 8        |
| November       | 26             | 23        | 6         | 1,017,500        | 684             | 98         | 9        |
| December       | 46             | 13        | 6         | 1,176,500        | 684             | 98         | 19       |
| <b>YTD AVG</b> | <b>61%</b>     | <b>23</b> | <b>14</b> | <b>\$991,667</b> | <b>\$648</b>    | <b>99%</b> | <b>8</b> |

**\*MARKET TYPE INDICATOR BLUE:** BUYERS MARKET: 0-11% **WHITE:** BALANCED MARKET 12-20% **SILVER:** SELLERS MARKET: 21%+  
 ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES