

Everything you need to know about your Real Estate Market Today!

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SnapStats Publishing

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FRASER VALLEY EDITION

Surrey
South Surrey
White Rock
North Delta
Cloverdale
Langley
Abbotsford
Mission



Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	2	0	NA
900,001 - 1,000,000	8	1	13%
1,000,001 - 1,250,000	20	13	65%
1,250,001 - 1,500,000	134	39	29%
1,500,001 - 1,750,000	144	25	17%
1,750,001 - 2,000,000	125	9	7%
2,000,001 - 2,250,000	57	5	9%
2,250,001 - 2,500,000	76	3	4%
2,500,001 - 2,750,000	27	0	NA
2,750,001 - 3,000,000	28	0	NA
3,000,001 - 3,500,000	16	1	6%
3,500,001 - 4,000,000	10	0	NA
4,000,001 - 4,500,000	3	0	NA
4,500,001 - 5,000,000	5	0	NA
5,000,001 - 5,500,000	1	0	NA
5,500,001 - 6,000,000	9	0	NA
6,000,001 - 6,500,000	3	0	NA
6,500,001 - 7,000,000	1	0	NA
7,000,001 & Greater	1	0	NA
TOTAL*	670	96	14%

2 Bedrooms & Less	16	3	19%
3 to 4 Bedrooms	191	30	16%
5 to 6 Bedrooms	232	34	15%
7 Bedrooms & More	231	29	13%
TOTAL*	670	96	14%

SnapStats®	January	February	Variance
Inventory	587	670	14%
Solds	80	96	20%
Sale Price	\$1,488,500	\$1,475,000	-1%
Sale Price SQFT	\$569	\$572	1%
Sale to List Price Ratio	99%	98%	-1%
Days on Market	36	13	-64%

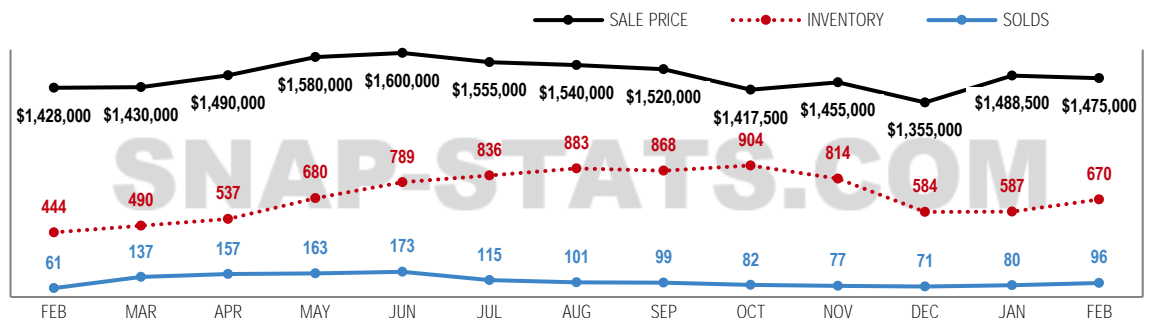
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **SURREY DETACHED**: Balanced Market at 14% Sales Ratio average (1.4 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 65% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.25 mil to \$2.5 mil, West Newton and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Cedar Hills, East Newton and up to 2 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	13	2	15%
300,001 – 400,000	35	11	31%
400,001 – 500,000	152	60	39%
500,001 – 600,000	195	47	24%
600,001 – 700,000	175	33	19%
700,001 – 800,000	110	21	19%
800,001 – 900,000	97	30	31%
900,001 – 1,000,000	81	26	32%
1,000,001 – 1,250,000	60	7	12%
1,250,001 – 1,500,000	8	1	13%
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	926	238	26%

0 to 1 Bedroom	259	74	29%
2 Bedrooms	357	82	23%
3 Bedrooms	201	50	25%
4 Bedrooms & Greater	109	32	29%
TOTAL*	926	238	26%

SnapStats®	January	February	Variance
Inventory	814	926	14%
Solds	186	238	28%
Sale Price	\$576,250	\$600,000	4%
Sale Price SQFT	\$648	\$662	2%
Sale to List Price Ratio	98%	100%	2%
Days on Market	33	13	-61%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

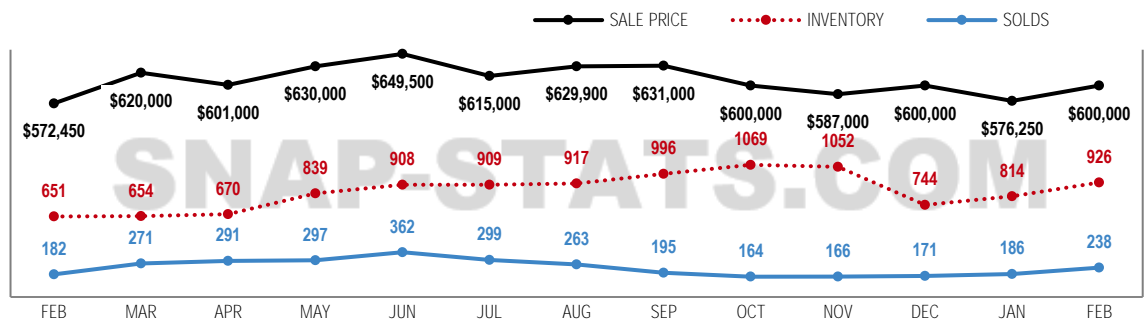
SnapStats®	Inventory	Sales	Sales Ratio
Bear Creek Green Timbers	21	7	33%
Bolivar Heights	10	1	10%
Bridgeview	5	0	NA
Cedar Hills	6	2	33%
East Newton	65	19	29%
Fleetwood Tynehead	72	29	40%
Fraser Heights	11	1	9%
Guildford	66	30	45%
Panorama Ridge	39	6	15%
Port Kells	0	0	NA
Queen Mary Park	72	11	15%
Royal Heights	3	0	NA
Sullivan Station	69	21	30%
West Newton	87	13	15%
Whalley	400	98	25%
TOTAL*	926	238	26%

Market Summary

- Market Type Indicator **SURREY ATTACHED**: Sellers Market at 26% Sales Ratio average (2.6 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$400,000 to \$500,000 with average 39% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1 mil to \$1.5 mil, Fraser Heights and 2 bedroom properties
- Sellers Best Bet** Selling homes in Fleetwood Tynehead, Guildford and up to 1 / and minimum 4 bedroom properties

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SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	1	NA*
1,000,001 - 1,250,000	1	0	NA
1,250,001 - 1,500,000	20	5	25%
1,500,001 - 1,750,000	42	16	38%
1,750,001 - 2,000,000	61	13	21%
2,000,001 - 2,250,000	25	6	24%
2,250,001 - 2,500,000	34	7	21%
2,500,001 - 2,750,000	15	2	13%
2,750,001 - 3,000,000	28	2	7%
3,000,001 - 3,500,000	21	2	10%
3,500,001 - 4,000,000	20	1	5%
4,000,001 - 4,500,000	11	1	9%
4,500,001 - 5,000,000	12	0	NA
5,000,001 - 5,500,000	1	0	NA
5,500,001 - 6,000,000	6	0	NA
6,000,001 - 6,500,000	1	0	NA
6,500,001 - 7,000,000	2	0	NA
7,000,001 & Greater	8	0	NA
TOTAL*	308	56	18%

2 Bedrooms & Less	14	1	7%
3 to 4 Bedrooms	131	34	26%
5 to 6 Bedrooms	126	19	15%
7 Bedrooms & More	37	2	5%
TOTAL*	308	56	18%

SnapStats®	January	February	Variance
Inventory	260	308	18%
Solds	34	56	65%
Sale Price	\$1,604,000	\$1,807,500	13%
Sale Price SQFT	\$706	\$623	-12%
Sale to List Price Ratio	98%	97%	-1%
Days on Market	36	15	-58%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

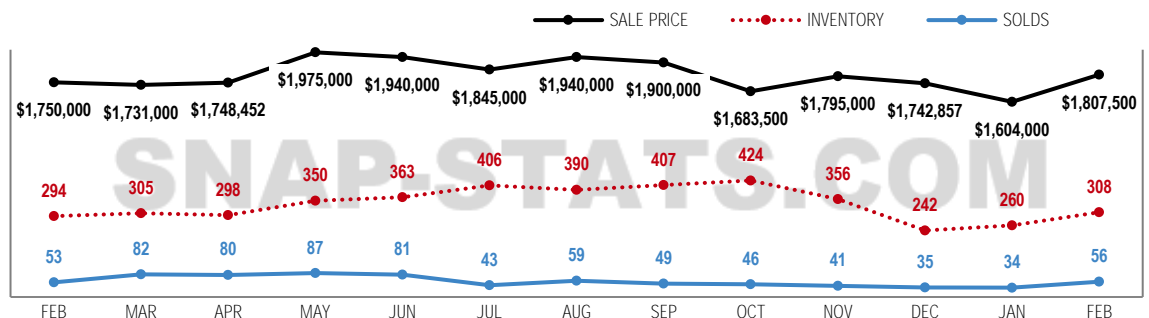
SnapStats®	Inventory	Sales	Sales Ratio
Crescent Beach Ocean Park	44	15	34%
Elgin Chantrell	26	5	19%
Grandview	40	4	10%
Hazelmere	1	1	100%
King George Corridor	44	8	18%
Morgan Creek	21	5	24%
Pacific Douglas	28	4	14%
Sunnyside Park	30	8	27%
White Rock	74	6	8%
TOTAL*	308	56	18%

Market Summary

- Market Type Indicator **S SURREY WHITE ROCK DETACHED**: Balanced Market at 18% Sales Ratio average (1.8 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$1.5 mil to \$1.75 mil with average 38% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$3.5 mil to \$4 mil, White Rock and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Crescent Beach Ocean Park and 3 to 4 bedroom properties

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SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	3	4	133%*
400,001 – 500,000	14	14	100%
500,001 – 600,000	32	16	50%
600,001 – 700,000	44	15	34%
700,001 – 800,000	36	11	31%
800,001 – 900,000	47	13	28%
900,001 – 1,000,000	39	9	23%
1,000,001 – 1,250,000	56	19	34%
1,250,001 – 1,500,000	40	10	25%
1,500,001 – 1,750,000	8	1	13%
1,750,001 – 2,000,000	4	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	3	0	NA
2,500,001 – 2,750,000	2	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	3	0	NA
3,500,001 – 4,000,000	3	1	33%
4,000,001 & Greater	1	0	NA
TOTAL*	336	113	34%

0 to 1 Bedroom	42	16	38%
2 Bedrooms	172	58	34%
3 Bedrooms	74	21	28%
4 Bedrooms & Greater	48	18	38%
TOTAL*	336	113	34%

SnapStats®	January	February	Variance
Inventory	277	336	21%
Solds	88	113	28%
Sale Price	\$782,500	\$788,000	1%
Sale Price SQFT	\$632	\$659	4%
Sale to List Price Ratio	98%	99%	1%
Days on Market	28	10	-64%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

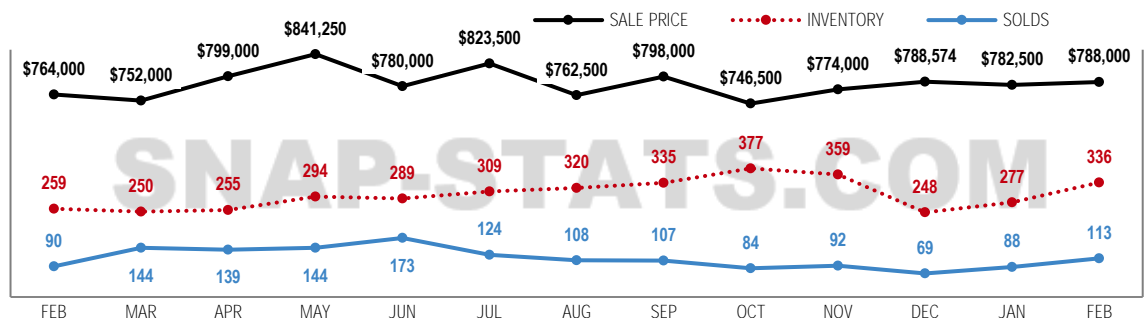
SnapStats®	Inventory	Sales	Sales Ratio
Crescent Beach Ocean Park	1	1	100%
Elgin Chantrell	10	3	30%
Grandview	71	28	39%
Hazelmere	0	1	NA*
King George Corridor	55	13	24%
Morgan Creek	14	7	50%
Pacific Douglas	16	4	25%
Sunnyside Park	23	19	83%
White Rock	146	37	25%
TOTAL*	336	113	34%

Market Summary

- Market Type Indicator **S SURREY WHITE ROCK ATTACHED**: Sellers Market at 34% Sales Ratio average (3.4 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$400,000 to \$500,000 with average 100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.5 mil to \$1.75 mil, King George Corridor, Pacific Douglas, White Rock and 3 bedroom properties
- Sellers Best Bet** Selling homes in Sunnyside Park and up to 1 / minimum 4 bedroom properties

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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	1	0	NA
1,000,001 - 1,250,000	4	4	100%
1,250,001 - 1,500,000	29	14	48%
1,500,001 - 1,750,000	50	6	12%
1,750,001 - 2,000,000	22	3	14%
2,000,001 - 2,250,000	8	1	13%
2,250,001 - 2,500,000	8	0	NA
2,500,001 - 2,750,000	4	1	25%
2,750,001 - 3,000,000	5	0	NA
3,000,001 - 3,500,000	1	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	132	29	22%

2 Bedrooms & Less	2	1	50%
3 to 4 Bedrooms	54	16	30%
5 to 6 Bedrooms	56	8	14%
7 Bedrooms & More	20	4	20%
TOTAL*	132	29	22%

SnapStats®	January	February	Variance
Inventory	110	132	20%
Solds	29	29	0%
Sale Price	\$1,400,000	\$1,450,000	4%
Sale Price SQFT	\$627	\$560	-11%
Sale to List Price Ratio	97%	99%	2%
Days on Market	23	13	-43%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

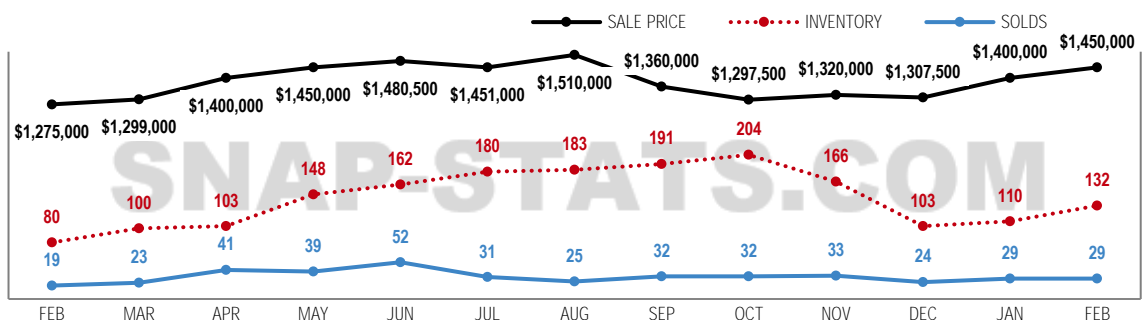
SnapStats®	Inventory	Sales	Sales Ratio
Annieville	31	10	32%
Nordel	33	8	24%
Scottsdale	43	3	7%
Sunshine Hills Woods	25	8	32%
TOTAL*	132	29	22%

Market Summary

- Market Type Indicator **NORTH DELTA DETACHED**: Sellers Market at 22% Sales Ratio average (2.2 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$1.25 mil to \$1.5 mil with average 48% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.5 mil to \$2.25 mil, Scottsdale and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Annieville, Sunshine Hills Woods and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	2	0	NA
400,001 – 500,000	3	0	NA
500,001 – 600,000	11	2	18%
600,001 – 700,000	11	3	27%
700,001 – 800,000	4	1	25%
800,001 – 900,000	5	0	NA
900,001 – 1,000,000	4	1	25%
1,000,001 – 1,250,000	3	0	NA
1,250,001 – 1,500,000	3	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	46	7	15%

0 to 1 Bedroom	12	0	NA
2 Bedrooms	16	6	38%
3 Bedrooms	13	1	8%
4 Bedrooms & Greater	5	0	NA
TOTAL*	46	7	15%

SnapStats®	January	February	Variance
Inventory	33	46	39%
Solds	12	7	-42%
Sale Price	\$760,000	\$655,000	-14%
Sale Price SQFT	\$603	\$561	-7%
Sale to List Price Ratio	97%	99%	2%
Days on Market	10	15	50%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

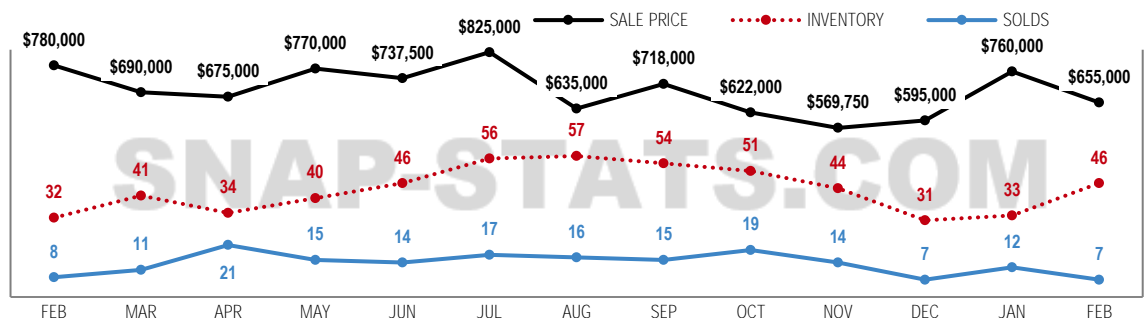
SnapStats®	Inventory	Sales	Sales Ratio
Annieville	7	2	29%
Nordel	13	0	NA
Scottsdale	16	4	25%
Sunshine Hills Woods	10	1	10%
TOTAL*	46	7	15%

Market Summary

- Market Type Indicator **NORTH DELTA ATTACHED**: Balanced Market at 15% Sales Ratio average (1.5 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$600,000 to \$700,000 with average 27% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$500,000 to \$600,000, Sunshine Hills Woods and 3 bedroom properties
- Sellers Best Bet** Selling homes in Scottsdale and 2 bedroom properties

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13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	3	3	100%
1,250,001 - 1,500,000	31	20	65%
1,500,001 - 1,750,000	32	12	38%
1,750,001 - 2,000,000	17	2	12%
2,000,001 - 2,250,000	9	0	NA
2,250,001 - 2,500,000	9	0	NA
2,500,001 - 2,750,000	3	0	NA
2,750,001 - 3,000,000	7	0	NA
3,000,001 - 3,500,000	3	0	NA
3,500,001 - 4,000,000	1	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	1	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	116	37	32%

2 Bedrooms & Less	2	1	50%
3 to 4 Bedrooms	31	16	52%
5 to 6 Bedrooms	48	17	35%
7 Bedrooms & More	35	3	9%
TOTAL*	116	37	32%

SnapStats®	January	February	Variance
Inventory	97	116	20%
Solds	28	37	32%
Sale Price	\$1,460,000	\$1,450,000	-1%
Sale Price SQFT	\$538	\$527	-2%
Sale to List Price Ratio	99%	100%	1%
Days on Market	43	10	-77%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Clayton	27	11	41%
Cloverdale	87	26	30%
Serpentine	2	0	NA
TOTAL*	116	37	32%

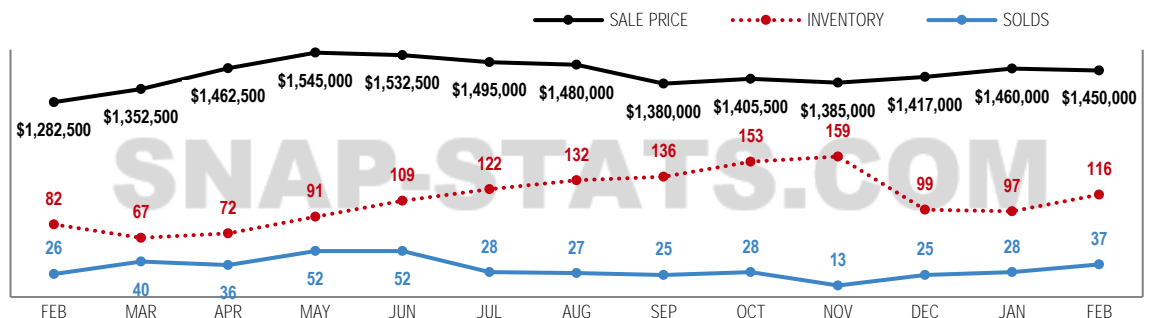
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **CLOVERDALE DETACHED**: Sellers Market at 32% Sales Ratio average (3.2 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$1.25 mil to \$1.5 mil with average 65% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.75 mil to \$2 mil, Cloverdale and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Clayton and 3 to 4 bedroom properties

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SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	1	1	100%
400,001 – 500,000	9	4	44%
500,001 – 600,000	8	9	113%*
600,001 – 700,000	6	4	67%
700,001 – 800,000	11	8	73%
800,001 – 900,000	14	11	79%
900,001 – 1,000,000	20	4	20%
1,000,001 – 1,250,000	2	4	200%*
1,250,001 – 1,500,000	0	2	NA*
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	71	47	66%

0 to 1 Bedroom	13	7	54%
2 Bedrooms	20	19	95%
3 Bedrooms	29	17	59%
4 Bedrooms & Greater	9	4	44%
TOTAL*	71	47	66%

SnapStats®	January	February	Variance
Inventory	67	71	6%
Solds	40	47	18%
Sale Price	\$793,500	\$788,888	-1%
Sale Price SQFT	\$558	\$632	13%
Sale to List Price Ratio	98%	99%	1%
Days on Market	24	13	-46%

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Community CONDOS & TOWNHOMES

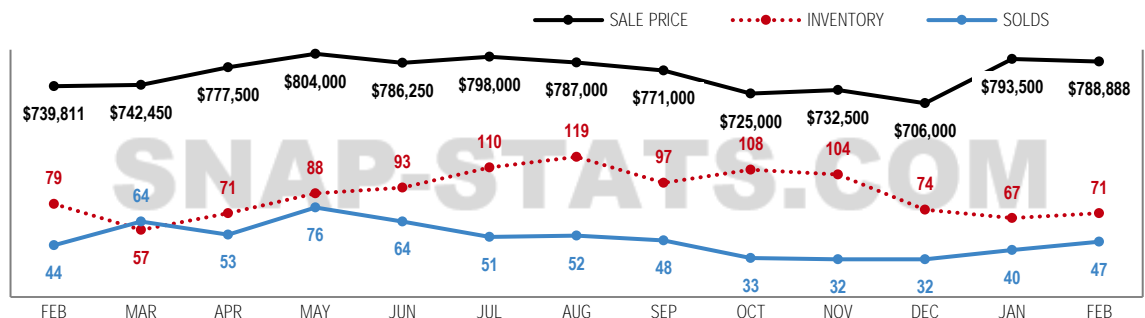
SnapStats®	Inventory	Sales	Sales Ratio
Clayton	43	28	65%
Cloverdale	28	19	68%
Serpentine	0	0	NA
TOTAL*	71	47	66%

Market Summary

- Market Type Indicator **CLOVERDALE ATTACHED**: Sellers Market at 66% Sales Ratio average (6.6 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$500,000 to \$600,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$900,000 to \$1 mil and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Clayton, Cloverdale and 2 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	1	1	100%
700,001 - 800,000	0	1	NA*
800,001 - 900,000	0	1	NA*
900,001 - 1,000,000	3	3	100%
1,000,001 - 1,250,000	13	8	62%
1,250,001 - 1,500,000	64	23	36%
1,500,001 - 1,750,000	47	22	47%
1,750,001 - 2,000,000	41	6	15%
2,000,001 - 2,250,000	16	6	38%
2,250,001 - 2,500,000	13	3	23%
2,500,001 - 2,750,000	22	3	14%
2,750,001 - 3,000,000	15	0	NA
3,000,001 - 3,500,000	10	0	NA
3,500,001 - 4,000,000	10	0	NA
4,000,001 - 4,500,000	1	0	NA
4,500,001 - 5,000,000	2	0	NA
5,000,001 - 5,500,000	1	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	1	0	NA
7,000,001 & Greater	2	0	NA
TOTAL*	262	77	29%

2 Bedrooms & Less	14	2	14%
3 to 4 Bedrooms	106	43	41%
5 to 6 Bedrooms	101	25	25%
7 Bedrooms & More	41	7	17%
TOTAL*	262	77	29%

SnapStats®	January	February	Variance
Inventory	250	262	5%
Solds	71	77	8%
Sale Price	\$1,430,000	\$1,520,000	6%
Sale Price SQFT	\$581	\$572	-2%
Sale to List Price Ratio	98%	96%	-2%
Days on Market	30	15	-50%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

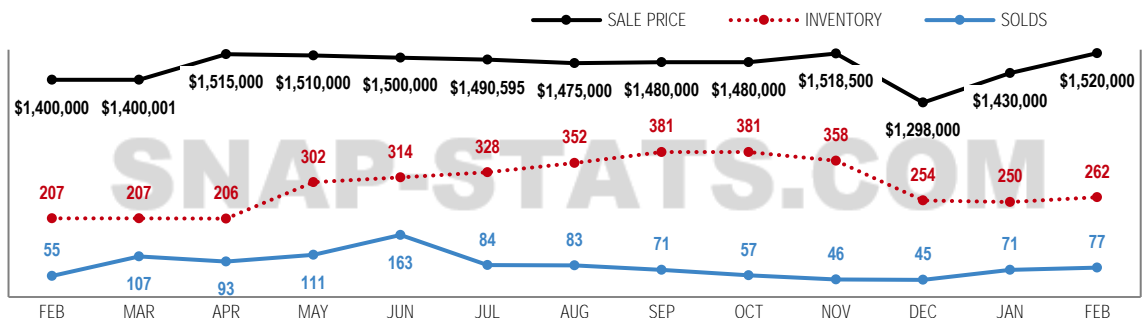
SnapStats®	Inventory	Sales	Sales Ratio
Aldergrove	24	13	54%
Brookwood	51	14	27%
Campbell Valley	9	1	11%
County Line Glen Valley	0	0	NA
Fort Langley	15	3	20%
Langley City	48	8	17%
Murrayville	21	6	29%
Otter District	3	1	33%
Salmon River	13	6	46%
Walnut Grove	17	12	71%
Willoughby Heights	61	13	21%
TOTAL*	262	77	29%

Market Summary

- Market Type Indicator **LANGLEY DETACHED**: Sellers Market at 29% Sales Ratio average (2.9 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 62% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.5 mil to \$2.75 mil, Campbell Valley and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Aldergrove, Walnut Grove and 3 to 4 bedroom properties

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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	2	3	150%*
400,001 – 500,000	48	21	44%
500,001 – 600,000	85	40	47%
600,001 – 700,000	75	31	41%
700,001 – 800,000	65	19	29%
800,001 – 900,000	47	32	68%
900,001 – 1,000,000	35	13	37%
1,000,001 – 1,250,000	44	7	16%
1,250,001 – 1,500,000	6	3	50%
1,500,001 – 1,750,000	2	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	1	0	NA
TOTAL*	410	169	41%

0 to 1 Bedroom	95	25	26%
2 Bedrooms	170	83	49%
3 Bedrooms	91	48	53%
4 Bedrooms & Greater	54	13	24%
TOTAL*	410	169	41%

SnapStats®	January	February	Variance
Inventory	369	410	11%
Solds	125	169	35%
Sale Price	\$704,900	\$650,000	-8%
Sale Price SQFT	\$621	\$619	0%
Sale to List Price Ratio	100%	99%	-1%
Days on Market	22	9	-59%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

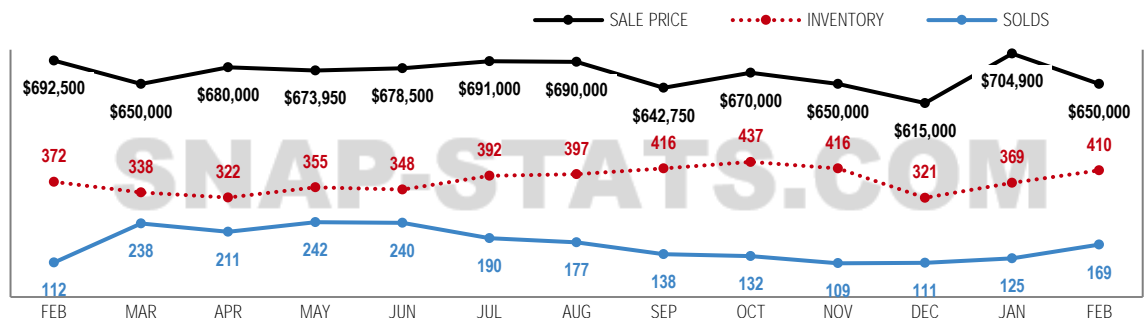
SnapStats®	Inventory	Sales	Sales Ratio
Aldergrove	10	2	20%
Brookwood	0	0	NA
Campbell Valley	0	0	NA
County Line Glen Valley	0	0	NA
Fort Langley	7	1	14%
Langley City	130	41	32%
Murrayville	16	11	69%
Otter District	0	0	NA
Salmon River	1	1	100%
Walnut Grove	27	14	52%
Willoughby Heights	219	99	45%
TOTAL*	410	169	41%

Market Summary

- Market Type Indicator **LANGLEY ATTACHED**: Sellers Market at 41% Sales Ratio average (4.1 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$800,000 to \$900,000 with average 68% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1 mil to \$1.25 mil, Aldergrove and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Murrayville and 3 bedroom properties

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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	3	3	100%
900,001 - 1,000,000	16	10	63%
1,000,001 - 1,250,000	74	34	46%
1,250,001 - 1,500,000	77	14	18%
1,500,001 - 1,750,000	39	4	10%
1,750,001 - 2,000,000	21	1	5%
2,000,001 - 2,250,000	8	1	13%
2,250,001 - 2,500,000	7	0	NA
2,500,001 - 2,750,000	3	0	NA
2,750,001 - 3,000,000	5	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	1	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	1	0	NA
TOTAL*	255	67	26%

2 Bedrooms & Less	10	1	10%
3 to 4 Bedrooms	97	34	35%
5 to 6 Bedrooms	114	31	27%
7 Bedrooms & More	34	1	3%
TOTAL*	255	67	26%

SnapStats®	January	February	Variance
Inventory	220	255	16%
Solds	43	67	56%
Sale Price	\$1,117,000	\$1,125,000	1%
Sale Price SQFT	\$420	\$493	17%
Sale to List Price Ratio	97%	98%	1%
Days on Market	16	12	-25%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

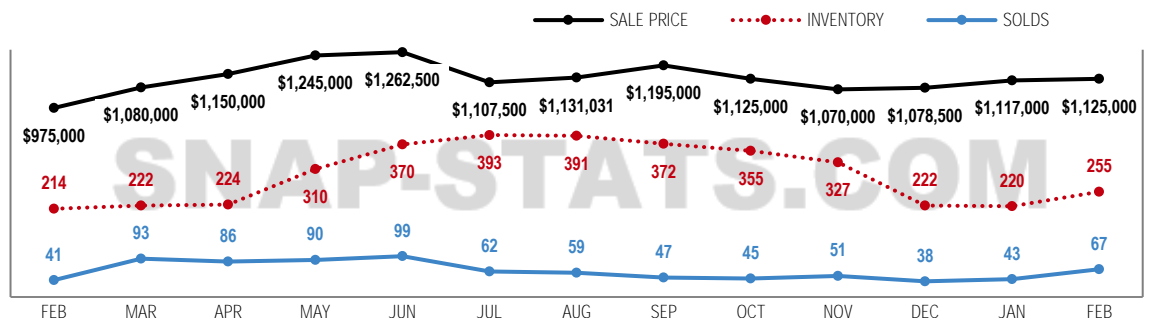
SnapStats®	Inventory	Sales	Sales Ratio
Abbotsford East	80	32	40%
Abbotsford West	84	17	20%
Aberdeen	15	2	13%
Bradner	2	0	NA
Central Abbotsford	55	12	22%
Matsqui	2	0	NA
Poplar	10	4	40%
Sumas Mountain	2	0	NA
Sumas Prairie	5	0	NA
TOTAL*	255	67	26%

Market Summary

- Market Type Indicator **ABBOTSFORD DETACHED**: Sellers Market at 26% Sales Ratio average (2.6 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$900,000 to \$1 mil with average 63% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.75 mil to \$2 mil, Aberdeen and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Abbotsford East, Poplar and 3 to 4 bedroom properties

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13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	7	3	43%
300,001 – 400,000	45	25	56%
400,001 – 500,000	55	27	49%
500,001 – 600,000	34	12	35%
600,001 – 700,000	48	16	33%
700,001 – 800,000	33	9	27%
800,001 – 900,000	17	6	35%
900,001 – 1,000,000	8	1	13%
1,000,001 – 1,250,000	4	3	75%
1,250,001 – 1,500,000	0	1	NA*
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	251	103	41%

0 to 1 Bedroom	41	22	54%
2 Bedrooms	139	57	41%
3 Bedrooms	50	18	36%
4 Bedrooms & Greater	21	6	29%
TOTAL*	251	103	41%

SnapStats®	January	February	Variance
Inventory	227	251	11%
Solds	76	103	36%
Sale Price	\$494,000	\$480,000	-3%
Sale Price SQFT	\$436	\$446	2%
Sale to List Price Ratio	99%	97%	-2%
Days on Market	20	13	-35%

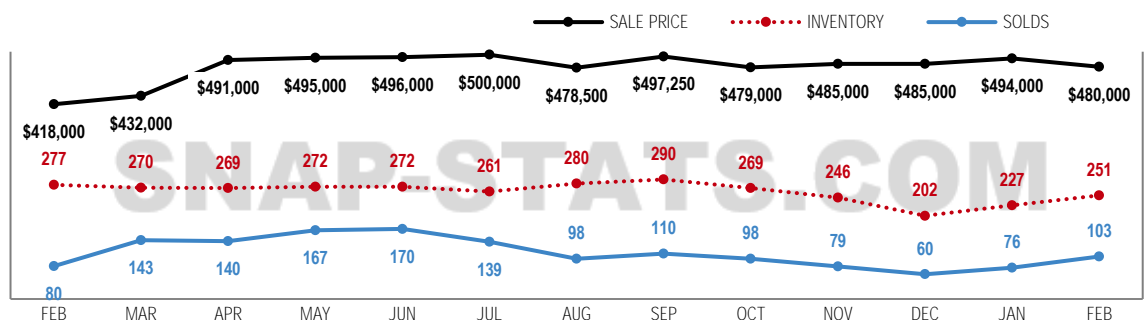
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **ABBOTSFORD ATTACHED**: Sellers Market at 41% Sales Ratio average (4.1 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$300,000 to \$400,000 with average 56% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$900,000 to \$1 mil, Abbotsford West and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Abbotsford East and up to 1 bedroom properties

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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	4	2	50%
700,001 – 800,000	10	5	50%
800,001 – 900,000	14	2	14%
900,001 – 1,000,000	33	8	24%
1,000,001 – 1,250,000	40	15	38%
1,250,001 – 1,500,000	23	5	22%
1,500,001 – 1,750,000	10	3	30%
1,750,001 – 2,000,000	9	0	NA
2,000,001 – 2,250,000	2	1	50%
2,250,001 – 2,500,000	0	1	NA*
2,500,001 – 2,750,000	2	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	2	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 – 5,500,000	0	0	NA
5,500,001 – 6,000,000	0	0	NA
6,000,001 – 6,500,000	0	0	NA
6,500,001 – 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	150	42	28%

2 Bedrooms & Less	12	1	8%
3 to 4 Bedrooms	77	20	26%
5 to 6 Bedrooms	45	18	40%
7 Bedrooms & More	16	3	19%
TOTAL*	150	42	28%

SnapStats®	January	February	Variance
Inventory	153	150	-2%
Solds	19	42	121%
Sale Price	\$985,000	\$1,043,500	6%
Sale Price SQFT	\$394	\$398	1%
Sale to List Price Ratio	99%	99%	0%
Days on Market	51	18	-65%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

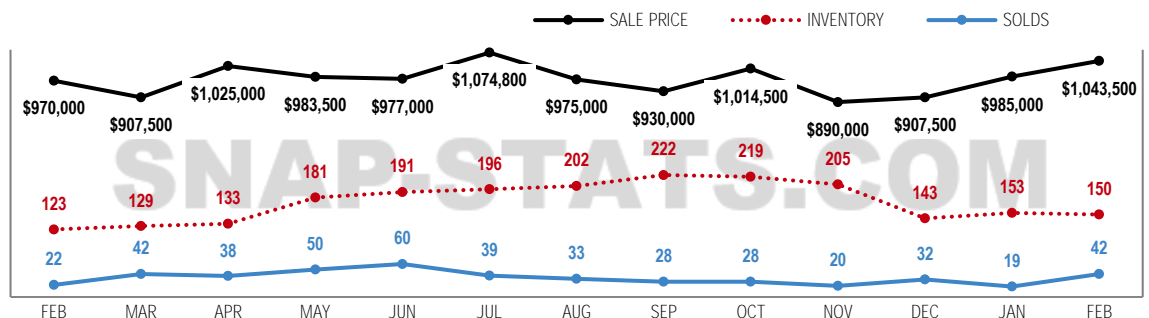
SnapStats®	Inventory	Sales	Sales Ratio
Dewdney Deroche	3	0	NA
Durieu	3	1	33%
Hatzic	17	4	24%
Hemlock	4	0	NA
Lake Errock	5	1	20%
Mission	110	34	31%
Mission West	5	1	20%
Stave Falls	1	1	100%
Steelhead	2	0	NA
TOTAL*	150	42	28%

Market Summary

- Market Type Indicator **MISSION DETACHED**: Sellers Market at 28% Sales Ratio average (2.8 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$700,000 to \$800,000 with average 50% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$800,000 to \$900,000, Hatzic and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Mission and 5 to 6 bedroom properties

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13 Month Market Trend



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SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	15	5	33%
400,001 – 500,000	11	6	55%
500,001 – 600,000	16	5	31%
600,001 – 700,000	13	2	15%
700,001 – 800,000	13	3	23%
800,001 – 900,000	3	4	133%*
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	71	25	35%

0 to 1 Bedroom	13	6	46%
2 Bedrooms	33	10	30%
3 Bedrooms	20	5	25%
4 Bedrooms & Greater	5	4	80%
TOTAL*	71	25	35%

SnapStats®	January	February	Variance
Inventory	85	71	-16%
Solds	13	25	92%
Sale Price	\$480,900	\$522,400	9%
Sale Price SQFT	\$581	\$655	13%
Sale to List Price Ratio	96%	98%	2%
Days on Market	12	39	225%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

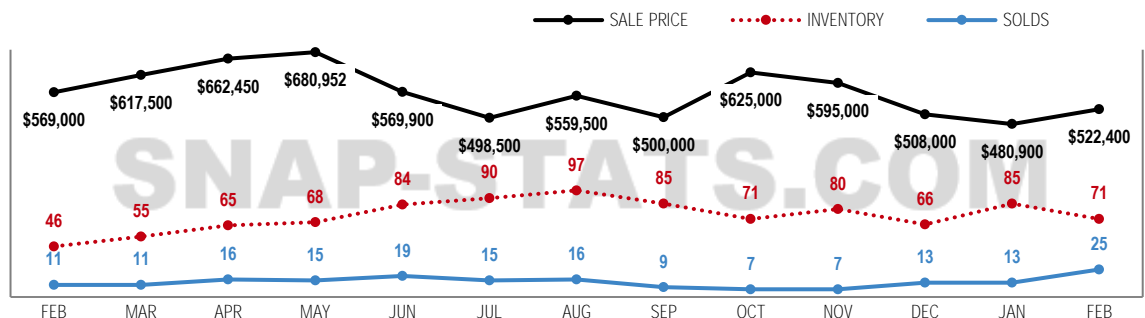
SnapStats®	Inventory	Sales	Sales Ratio
Dewdney Deroche	0	0	NA
Durieu	0	0	NA
Hatzic	0	0	NA
Hemlock	9	0	NA
Lake Errock	0	0	NA
Mission	59	25	42%
Mission West	3	0	NA
Stave Falls	0	0	NA
Steelhead	0	0	NA
TOTAL*	71	25	35%

Market Summary

- Market Type Indicator **MISSION ATTACHED**: Sellers Market at 35% Sales Ratio average (3.5 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$400,000 to \$500,000 with average 55% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$600,000 to \$700,000 and 3 bedroom properties
- Sellers Best Bet** Selling homes in Mission and up to 1 bedroom properties

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