# Everything you need to know about your Real Estate Market Today!

Compliments of: SnapStats Publishing

604.229.0521 snapstatsinfo@gmail.com snap-stats.com

SnapStats Publishing Company

1838 West 1 Avenue Vancouver, BC V6J 1G5



SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	0	1	NA*
1,250,001 - 1,500,000	0	2	NA*
1,500,001 - 1,750,000	10	10	100%
1,750,001 - 2,000,000	22	7	32%
2,000,001 - 2,250,000	17	11	65%
2,250,001 - 2,500,000	27	10	37%
2,500,001 - 2,750,000	22	7	32%
2,750,001 - 3,000,000	25	1	4%
3,000,001 - 3,500,000	42	3	7%
3,500,001 - 4,000,000	23	3	13%
4,000,001 - 4,500,000	1	1	100%
4,500,001 - 5,000,000	3	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	1	0	NA
TOTAL*	193	56	29%
2 Bedrooms & Less	5	0	NA
3 to 4 Bedrooms	45	28	62%
5 to 6 Bedrooms	79	16	20%
7 Bedrooms & More	64	12	19%
TOTAL*	193	56	29%

SnapStats®	February	March	Variance	
Inventory	196	193	-2%	
Solds	40	56	40%	
Sale Price	\$1,965,000	\$2,191,000	12%	
Sale Price SQFT	\$798	\$789	-1%	
Sale to List Price Ratio	99%	102%	3%	
Days on Market	9	12	33%	

# Community DETACHED HOUSES

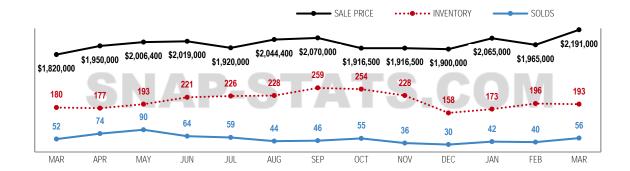
SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	7	0	NA
Brentwood Park	2	1	50%
Buckingham Heights	2	2	100%
Burnaby Hospital	4	1	25%
Burnaby Lake	6	2	33%
Cariboo	0	0	NA
Capitol Hill	17	1	6%
Central	6	2	33%
Central Park	6	1	17%
Deer Lake	9	0	NA
Deer Lake Place	4	1	25%
East Burnaby	11	3	27%
Edmonds	12	2	17%
Forest Glen	9	4	44%
Forest Hills	1	0	NA
Garden Village	2	1	50%
Government Road	7	2	29%
Greentree Village	2	1	50%
Highgate	2	1	50%
Metrotown	5	4	80%
Montecito	2	3	150%*
Oakdale	0	0	NA
Oaklands	0	0	NA
Parkcrest	7	4	57%
Simon Fraser Hills	0	0	NA
Simon Fraser University SFU	5	0	NA
South Slope	20	4	20%
Sperling-Duthie	13	6	46%
Sullivan Heights	1	0	NA
Suncrest	2	0	NA
The Crest	5	1	20%
Upper Deer Lake	7	3	43%
Vancouver Heights	5	4	80%
Westridge	4	2	50%
Willingdon Heights	8	0	NA
TOTAL*	193	56	29%

<sup>\*</sup>Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### Market Summary

- Market Type Indicator BURNABY DETACHED: Sellers Market at 29% Sales Ratio average (2.9 in 10 homes selling rate)
- Homes are selling on average 2% above list price
- Most Active Price Band\*\* \$1.5 mil to \$1.75 mil with average 100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2.75 mil to \$3 mil, Capitol Hill and minimum 5 bedroom properties
- Sellers Best Bet\*\* Selling homes in Forest Glen, Sperling-Duthie and 3 to 4 bedroom properties
   "With minimum inventory of 10 in most instances

<sup>13</sup> Month Market Trend



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SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	2	2	100%
400,001 - 500,000	25	9	36%
500,001 - 600,000	75	24	32%
600,001 - 700,000	128	44	34%
700,001 - 800,000	147	45	31%
800,001 - 900,000	120	39	33%
900,001 - 1,000,000	108	26	24%
1,000,001 - 1,250,000	113	20	18%
1,250,001 - 1,500,000	55	7	13%
1,500,001 - 1,750,000	12	1	8%
1,750,001 - 2,000,000	11	0	NA
2,000,001 - 2,250,000	4	0	NA
2,250,001 - 2,500,000	3	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	1	0	NA
3,000,001 - 3,500,000	1	1	100%
3,500,001 - 4,000,000	2	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	807	218	27%
0 to 1 Bedroom	235	67	29%
2 Bedrooms	446	125	28%
3 Bedrooms	120	22	18%
4 Bedrooms & Greater	6	4	67%
TOTAL*	807	218	27%

SnapStats®	February	March	Variance
Inventory	709	807	14%
Solds	207	218	5%
Sale Price	\$764,000	\$760,000	-1%
Sale Price SQFT	\$862	\$889	3%
Sale to List Price Ratio	98%	101%	3%
Days on Market	13	12	-8%

## Community CONDOS & TOWNHOMES

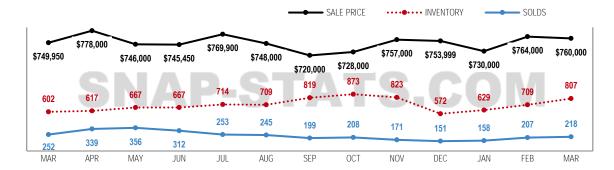
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SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	0	1	NA*
Brentwood Park	264	40	15%
Buckingham Heights	0	0	NA
Burnaby Hospital	3	0	NA
Burnaby Lake	1	0	NA
Cariboo	9	5	56%
Capitol Hill	21	2	10%
Central	4	2	50%
Central Park	11	2	18%
Deer Lake	0	0	NA
Deer Lake Place	0	0	NA
East Burnaby	1	0	NA
Edmonds	60	24	40%
Forest Glen	41	15	37%
Forest Hills	2	1	50%
Garden Village	0	0	NA
Government Road	15	2	13%
Greentree Village	1	0	NA
Highgate	30	15	50%
Metrotown	206	69	33%
Montecito	2	0	NA
Oakdale	0	0	NA
Oaklands	3	0	NA
Parkcrest	0	0	NA
Simon Fraser Hills	4	5	125%*
Simon Fraser University SFU	56	15	27%
South Slope	20	9	45%
Sperling-Duthie	1	0	NA
Sullivan Heights	38	6	16%
Suncrest	0	0	NA
The Crest	4	1	25%
Upper Deer Lake	0	0	NA
Vancouver Heights	6	3	50%
Westridge	1	1	100%
Willingdon Heights	3	0	NA
TOTAL*	807	218	27%

<sup>\*</sup>Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### Market Summary

- Market Type Indicator BURNABY ATTACHED: Sellers Market at 27% Sales Ratio average (2.7 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average 36% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.5 mil to \$1.75 mil, Capitol Hill, Government Road, Sullivan Heights and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Cariboo, Highgate, South Slope and up to 2 bedroom properties

## 13 Month Market Trend



## Compliments of...

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<sup>\*\*</sup>With minimum inventory of 10 in most instances



# NEW WESTMINSTER

MARCH 2024

# Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	3	0	NA
900,001 - 1,000,000	2	2	100%
1,000,001 - 1,250,000	2	2	100%
1,250,001 - 1,500,000	15	6	40%
1,500,001 – 1,750,000	13	6	46%
1,750,001 - 2,000,000	20	7	35%
2,000,001 - 2,250,000	8	1	13%
2,250,001 - 2,500,000	4	0	NA
2,500,001 - 2,750,000	6	0	NA
2,750,001 - 3,000,000	1	0	NA
3,000,001 - 3,500,000	6	0	NA
3,500,001 - 4,000,000	4	0	NA
4,000,001 - 4,500,000	2	0	NA
4,500,001 - 5,000,000	3	0	NA
5,000,001 - 5,500,000	1	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	1	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	91	24	26%
2 Bedrooms & Less	14	1	7%
3 to 4 Bedrooms	36	16	44%
5 to 6 Bedrooms	29	5	17%
7 Bedrooms & More	12	2	17%
TOTAL*	91	24	26%

Community	DETACHED HOUSES
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	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	15	1	7%
Downtown	0	0	NA
Fraserview	0	2	NA*
GlenBrooke North	10	1	10%
Moody Park	0	2	NA*
North Arm	0	0	NA
Quay	0	0	NA
Queensborough	20	8	40%
Queens Park	5	1	20%
Sapperton	4	3	75%
The Heights	18	4	22%
Uptown	4	0	NA
West End	15	2	13%
TOTAL*	91	24	26%

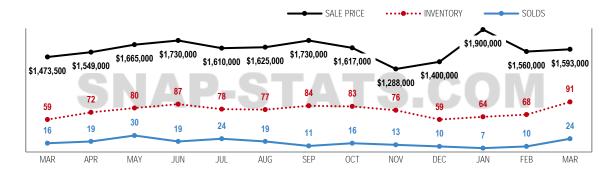
SnapStats®	February	March	Variance
Inventory	68	91	34%
Solds	10	24	140%
Sale Price	\$1,560,000	\$1,593,000	2%
Sale Price SQFT	\$770	\$647	-16%
Sale to List Price Ratio	100%	101%	1%
Days on Market	21	7	-67%

<sup>\*</sup>Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### Market Summary

- Market Type Indicator NEW WESTMINSTER DETACHED: Sellers Market at 26% Sales Ratio average (2.6 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band\*\* \$1.5 mil to \$1.75 mil with average 46% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2 mil to \$2.25 mil, Connaught Heights and up to 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Queensborough and 3 to 4 bedroom properties

## 13 Month Market Trend



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<sup>\*\*</sup>With minimum inventory of 10 in most instances



# NEW WESTMINSTER

MARCH 2024

# Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	2	1	50%
400,001 - 500,000	23	6	26%
500,001 - 600,000	38	20	53%
600,001 - 700,000	43	20	47%
700,001 - 800,000	37	19	51%
800,001 - 900,000	19	6	32%
900,001 - 1,000,000	15	5	33%
1,000,001 - 1,250,000	27	5	19%
1,250,001 - 1,500,000	11	1	9%
1,500,001 – 1,750,000	4	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	220	83	38%
0 to 1 Bedroom	54	26	48%
2 Bedrooms	119	44	37%
3 Bedrooms	41	10	24%
4 Bedrooms & Greater	6	3	50%
TOTAL*	220	83	38%

Community	CONDOS &	<b>TOWNHOMES</b>
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	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	0	0	NA
Downtown	65	20	31%
Fraserview	25	12	48%
GlenBrooke North	2	0	NA
Moody Park	0	0	NA
North Arm	0	0	NA
Quay	26	14	54%
Queensborough	38	9	24%
Queens Park	1	0	NA
Sapperton	18	6	33%
The Heights	1	0	NA
Uptown	41	22	54%
West End	3	0	NA
TOTAL*	220	83	38%

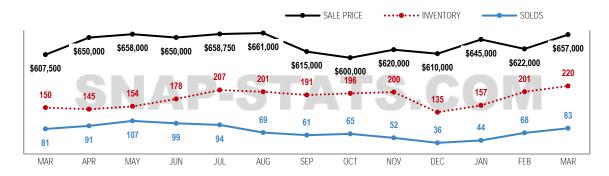
SnapStats®	February	March	Variance
Inventory	201	220	9%
Solds	68	83	22%
Sale Price	\$622,000	\$657,000	6%
Sale Price SQFT	\$700	\$710	1%
Sale to List Price Ratio	100%	98%	-2%
Days on Market	11	9	-18%

<sup>\*</sup>Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### Market Summary

- Market Type Indicator NEW WESTMINSTER ATTACHED: Sellers Market at 38% Sales Ratio average (3.8 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$500,000 to \$600,000 with average 53% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, Queensborough and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Fraserview, Quay, Uptown and up to 1 bedroom properties

## 13 Month Market Trend



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<sup>\*\*</sup>With minimum inventory of 10 in most instances

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	1	0	NA
900,001 – 1,000,000	1	0	NA
1,000,001 - 1,250,000	4	3	75%
1,250,001 – 1,500,000	16	4	25%
1,500,001 – 1,750,000	23	15	65%
1,750,001 – 2,000,000	27	11	41%
2,000,001 - 2,250,000	18	12	67%
2,250,001 - 2,500,000	25	5	20%
2,500,001 – 2,750,000	16	1	6%
2,750,001 - 3,000,000	26	1	4%
3,000,001 - 3,500,000	27	4	15%
3,500,001 - 4,000,000	12	0	NA
4,000,001 – 4,500,000	5	0	NA
4,500,001 - 5,000,000	2	0	NA
5,000,001 – 5,500,000	1	0	NA
5,500,001 - 6,000,000	2	0	NA
6,000,001 - 6,500,000	1	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	2	0	NA
TOTAL*	209	56	27%
2 Bedrooms & Less	8	0	NA
3 to 4 Bedrooms	76	25	33%
5 to 6 Bedrooms	73	21	29%
7 Bedrooms & More	52	10	19%
TOTAL*	209	56	27%

SnapStats®	February	March	Variance
Inventory	188	209	11%
Solds	44	56	27%
Sale Price	\$1,805,500	\$1,854,000	3%
Sale Price SQFT	\$633	\$595	-6%
Sale to List Price Ratio	101%	99%	-2%
Days on Market	15	10	-33%

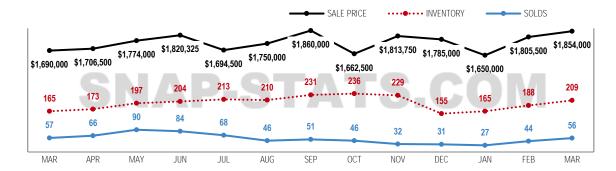
## Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	23	11	48%
Canyon Springs	1	0	NA
Cape Horn	10	2	20%
Central Coquitlam	24	14	58%
Chineside	3	1	33%
Coquitlam East	13	2	15%
Coquitlam West	62	5	8%
Eagle Ridge	0	0	NA
Harbour Chines	4	3	75%
Harbour Place	3	1	33%
Hockaday	5	0	NA
Maillardville	7	2	29%
Meadow Brook	3	0	NA
New Horizons	8	3	38%
North Coquitlam	0	0	NA
Park Ridge Estates	1	0	NA
Ranch Park	16	2	13%
River Springs	2	1	50%
Scott Creek	2	1	50%
Summitt View	0	1	NA*
Upper Eagle Ridge	3	1	33%
Westwood Plateau	19	6	32%
Westwood Summit	0	0	NA
TOTAL*	209	56	27%

#### Market Summary

- Market Type Indicator COQUITLAM DETACHED: Sellers Market at 27% Sales Ratio average (2.7 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$2 mil to \$2.25 mil with average 67% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2.75 mil to \$3 mil, Coquitlam East, Coquitlam West, Ranch Park and minimum 7 bedrooms
- Sellers Best Bet\*\* Selling homes in Burke Mountain, Central Coquitlam and 3 to 4 bedroom properties

## 13 Month Market Trend



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<sup>\*</sup>Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

<sup>\*\*</sup>With minimum inventory of 10 in most instances

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	1	NA*
400,001 - 500,000	9	9	100%
500,001 - 600,000	64	26	41%
600,001 - 700,000	62	23	37%
700,001 - 800,000	66	32	48%
800,001 – 900,000	49	22	45%
900,001 - 1,000,000	32	10	31%
1,000,001 - 1,250,000	51	27	53%
1,250,001 – 1,500,000	42	15	36%
1,500,001 – 1,750,000	4	8	200%*
1,750,001 – 2,000,000	2	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 – 2,500,000	2	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	1	0	NA
TOTAL*	384	173	45%
0 to 1 Bedroom	90	34	38%
2 Bedrooms	194	78	40%
3 Bedrooms	76	45	59%
4 Bedrooms & Greater	24	16	67%
TOTAL*	384	173	45%

SnapStats®	February	March	Variance
Inventory	348	384	10%
Solds	141	173	23%
Sale Price	\$750,000	\$790,000	5%
Sale Price SQFT	\$875	\$809	-8%
Sale to List Price Ratio	98%	100%	2%
Days on Market	10	8	-20%

## Community CONDOS & TOWNHOMES

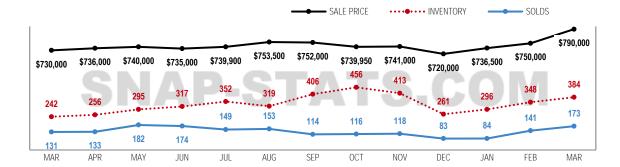
SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	39	35	90%
Canyon Springs	7	5	71%
Cape Horn	0	0	NA
Central Coquitlam	16	4	25%
Chineside	0	0	NA
Coquitlam East	5	1	20%
Coquitlam West	172	62	36%
Eagle Ridge	5	2	40%
Harbour Chines	0	0	NA
Harbour Place	0	0	NA
Hockaday	0	0	NA
Maillardville	32	9	28%
Meadow Brook	0	0	NA
New Horizons	15	13	87%
North Coquitlam	67	30	45%
Park Ridge Estates	0	0	NA
Ranch Park	0	1	NA*
River Springs	0	0	NA
Scott Creek	1	1	100%
	0	0	NA
Upper Eagle Ridge	0	0	NA
Westwood Plateau	25	10	40%
Westwood Summit	0	0	NA
TOTAL*	384	173	45%
Meadow Brook New Horizons North Coquitlam Park Ridge Estates Ranch Park River Springs Scott Creek Summitt View Upper Eagle Ridge Westwood Plateau Westwood Summit	0 15 67 0 0 0 1 0 0 25	13 30 0 1 0 1 0 0 1 0 0 10 0	NA 87% 45% NA NA* NA 100% NA NA 40% NA

\*Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### Market Summary

- Market Type Indicator COQUITLAM ATTACHED: Sellers Market at 45% Sales Ratio average (4.5 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band\*\* \$400,000 to \$500,000 / \$1.5 mil to \$1.75 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$900,000 to \$1 mil, Central Coquitlam, Maillardville and up to 1 bedroom properties
- Sellers Best Bet\*\* Selling homes in Burke Mountain, New Horizons and minimum 4 bedroom properties

## 13 Month Market Trend



## Compliments of...

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<sup>\*\*</sup>With minimum inventory of 10 in most instances

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 — 1,250,000	3	5	167%*
1,250,001 – 1,500,000	17	10	59%
1,500,001 – 1,750,000	21	10	48%
1,750,001 – 2,000,000	27	1	4%
2,000,001 – 2,250,000	14	0	NA
2,250,001 – 2,500,000	9	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 - 3,000,000	1	0	NA
3,000,001 – 3,500,000	2	0	NA
3,500,001 - 4,000,000	1	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 – 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	96	26	27%
	-		
2 Bedrooms & Less	5	0	NA
3 to 4 Bedrooms	49	18	37%
5 to 6 Bedrooms	33	8	24%
7 Bedrooms & More	9	0	NA
TOTAL*	96	26	27%

TUTAL	90	20	2170
SnapStats®	February	March	Variance
Inventory	88	96	9%
Solds	15	26	73%
Sale Price	\$1,367,500	\$1,445,025	6%
Sale Price SQFT	\$641	\$651	2%
Sale to List Price Ratio	98%	96%	-2%
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## Community DETACHED HOUSES

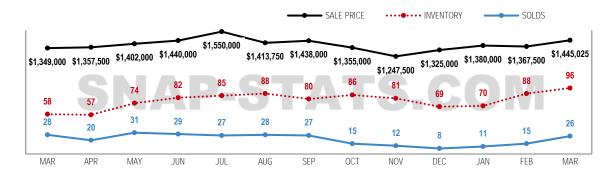
SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	0	2	NA*
Central Port Coquitlam	10	1	10%
Citadel	11	5	45%
Glenwood	20	5	25%
Lincoln Park	7	2	29%
Lower Mary Hill	1	2	200%*
Mary Hill	12	0	NA
Oxford Heights	20	4	20%
Riverwood	3	5	167%*
Woodland Acres	12	0	NA
TOTAL*	96	26	27%

\*Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### Market Summary

- Market Type Indicator PORT COQUITLAM DETACHED: Sellers Market at 27% Sales Ratio average (2.7 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band\*\* \$1.25 mil to \$1.5 mil with average 59% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.75 mil to \$2 mil, Central Port Coquitlam and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Selling homes in Citadel and 3 to 4 bedroom properties

## 13 Month Market Trend



## Compliments of...

SnapStats Publishing SnapStats Publishing Company 604.229.0521



<sup>\*\*</sup>With minimum inventory of 10 in most instances



# PORT COQUITLAM

MARCH 2024

# Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	2	0	NA
400,001 - 500,000	12	4	33%
500,001 - 600,000	17	12	71%
600,001 – 700,000	21	14	67%
700,001 — 800,000	9	11	122%*
800,001 - 900,000	13	3	23%
900,001 - 1,000,000	4	12	300%*
1,000,001 - 1,250,000	11	5	45%
1,250,001 - 1,500,000	2	1	50%
1,500,001 – 1,750,000	1	1	100%
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	92	63	68%
0 to 1 Bedroom	29	17	59%
2 Bedrooms	38	26	68%
3 Bedrooms	21	16	76%
4 Bedrooms & Greater	4	4	100%
TOTAL*	92	63	68%

Community	CONDOS &	<b>TOWNHOMES</b>
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SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	0	0	NA
Central Port Coquitlam	57	32	56%
Citadel	2	5	250%*
Glenwood	13	8	62%
Lincoln Park	3	0	NA
Lower Mary Hill	0	0	NA
Mary Hill	1	4	400%*
Oxford Heights	0	0	NA
Riverwood	11	9	82%
Woodland Acres	5	5	100%
TOTAL*	92	63	68%

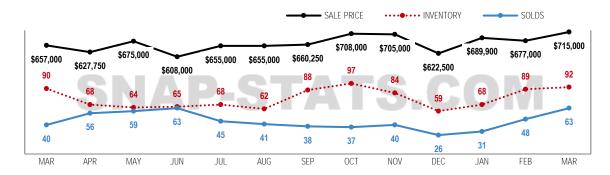
SnapStats®	February	March	Variance
Inventory	89	92	3%
Solds	48	63	31%
Sale Price	\$677,000	\$715,000	6%
Sale Price SQFT	\$688	\$753	9%
Sale to List Price Ratio	99%	99%	0%
Days on Market	11	8	-27%

<sup>\*</sup>Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### Market Summary

- Market Type Indicator PORT COQUITLAM ATTACHED: Sellers Market at 68% Sales Ratio average (6.8 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$700,000 to \$800,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$800,000 to \$900,000, Central Port Coguitlam and up to 1 bedroom properties
- Sellers Best Bet\*\* Selling homes in Riverwood and 3 bedroom properties

## 13 Month Market Trend



## Compliments of...

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<sup>\*\*</sup>With minimum inventory of 10 in most instances

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 — 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 — 1,250,000	0	0	NA
1,250,001 – 1,500,000	1	0	NA
1,500,001 – 1,750,000	2	3	150%*
1,750,001 - 2,000,000	8	2	25%
2,000,001 – 2,250,000	6	2	33%
2,250,001 – 2,500,000	5	1	20%
2,500,001 – 2,750,000	4	0	NA
2,750,001 - 3,000,000	7	0	NA
3,000,001 – 3,500,000	4	2	50%
3,500,001 - 4,000,000	2	1	50%
4,000,001 – 4,500,000	1	0	NA
4,500,001 - 5,000,000	3	0	NA
5,000,001 – 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	2	0	NA
7,000,001 & Greater	5	0	NA
TOTAL*	50	11	22%
	_	_	
2 Bedrooms & Less	0	0	NA
3 to 4 Bedrooms	21	9	43%
5 to 6 Bedrooms	21	2	10%
7 Bedrooms & More	8	0	NA
TOTAL*	50	11	22%

Con	١m	ur	nity	DETACHED HO	iuse.	5

SnapStats®	Inventory	Sales	Sales Ratio
Anmore	11	3	27%
Barber Street	4	1	25%
Belcarra	6	0	NA
College Park	6	1	17%
Glenayre	2	1	50%
Heritage Mountain	3	1	33%
Heritage Woods	7	1	14%
loco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	6	1	17%
Port Moody Centre	5	2	40%
TOTAL*	50	11	22%

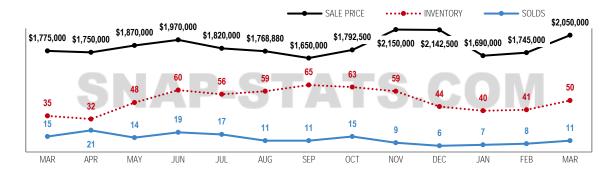
SnapStats®	February	March	Variance
Inventory	41	50	22%
Solds	8	11	38%
Sale Price	\$1,745,000	\$2,050,000	17%
Sale Price SQFT	\$499	\$723	45%
Sale to List Price Ratio	100%	100%	0%
Days on Market	7	17	143%

<sup>\*</sup>Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### Market Summary

- Market Type Indicator PORT MOODY DETACHED: Sellers Market at 22% Sales Ratio average (2.2 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band\*\* \$1.75 mil to \$2 mil with average 25% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Insufficient data except for homes with 5 to 6 bedrooms
- Sellers Best Bet\*\* Selling homes in Anmore and 3 to 4 bedroom properties

## 13 Month Market Trend



## Compliments of...

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<sup>\*\*</sup>With minimum inventory of 10 in most instances

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	5	1	20%
600,001 - 700,000	13	6	46%
700,001 - 800,000	7	6	86%
800,001 - 900,000	18	5	28%
900,001 - 1,000,000	18	5	28%
1,000,001 – 1,250,000	8	3	38%
1,250,001 - 1,500,000	8	4	50%
1,500,001 – 1,750,000	1	2	200%*
1,750,001 – 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	78	32	41%
0 to 1 Bedroom	13	6	46%
2 Bedrooms	42	15	36%
3 Bedrooms	16	9	56%
4 Bedrooms & Greater	7	2	29%
TOTAL*	78	32	41%

Community	CONDOS &	<b>TOWNHOMES</b>
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	Inventory	Sales	Sales Ratio
Anmore	0	0	NA
Barber Street	0	0	NA
Belcarra	0	0	NA
College Park	7	1	14%
Glenayre	0	0	NA
Heritage Mountain	4	2	50%
Heritage Woods	3	4	133%*
loco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	4	4	100%
Port Moody Centre	60	21	35%
TOTAL*	78	32	41%

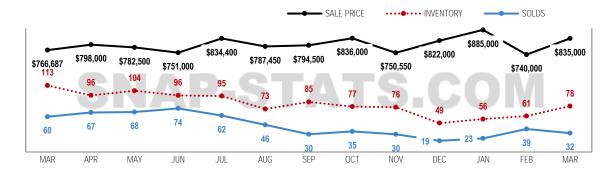
SnapStats®	February	March	Variance
Inventory	61	78	28%
Solds	39	32	-18%
Sale Price	\$740,000	\$835,000	13%
Sale Price SQFT	\$798	\$785	-2%
Sale to List Price Ratio	99%	98%	-1%
Days on Market	8	8	0%

<sup>\*</sup>Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## **Market Summary**

- Market Type Indicator PORT MOODY ATTACHED: Sellers Market at 41% Sales Ratio average (4.1 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$1.25 mil to \$1.5 mil with average 50% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$800,000 to \$1 mil and 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Port Moody Centre and 3 bedroom properties

## 13 Month Market Trend



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<sup>\*\*</sup>With minimum inventory of 10 in most instances

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 — 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 — 1,250,000	5	2	40%
1,250,001 - 1,500,000	14	7	50%
1,500,001 – 1,750,000	1	4	400%*
1,750,001 – 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 – 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	20	13	65%
2 Bedrooms & Less	1	1	100%
3 to 4 Bedrooms	13	8	62%
5 to 6 Bedrooms	5	4	80%
7 Bedrooms & More	1	0	NA
TOTAL*	20	13	65%

5 to 6 Bedrooms	5	4	80%
7 Bedrooms & More	1	0	NA
TOTAL*	20	13	65%
SnapStats®	February	March	Variance
Inventory	21	20	-5%
Solds	9	13	44%
Sale Price	\$1,319,200	\$1,365,000	3%
Sale Price SQFT	\$524	\$568	8%

98%

25

# Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	9	6	67%
Mid Meadows	3	2	67%
North Meadows	1	1	100%
South Meadows	7	4	57%
West Meadows	0	0	NA
TOTAL*	20	13	65%

\*Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### Market Summary

Sale to List Price Ratio

Days on Market

- Market Type Indicator PITT MEADOWS DETACHED: Sellers Market at 65% Sales Ratio average (6.5 in 10 homes selling rate)
- Homes are selling on average 1% below list price

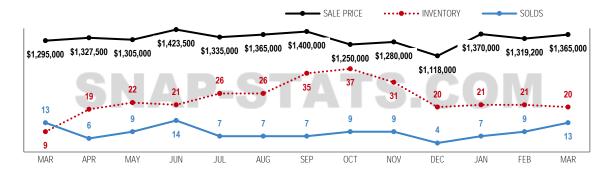
1%

-32%

- Most Active Price Band\*\* \$1.25 mil to \$1.5 mil with average 50% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Insufficient data
- Sellers Best Bet\*\* Selling homes in Central Meadows and 3 to 4 bedroom properties

99%

## 13 Month Market Trend



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<sup>\*\*</sup>With minimum inventory of 10 in most instances

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	1	0	NA
500,001 - 600,000	3	2	67%
600,001 - 700,000	7	3	43%
700,001 - 800,000	9	3	33%
800,001 - 900,000	1	2	200%*
900,001 - 1,000,000	3	2	67%
1,000,001 - 1,250,000	1	0	NA
1,250,001 - 1,500,000	1	1	100%
1,500,001 — 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	26	13	50%
0 to 1 Bedroom	2	2	100%
2 Bedrooms	12	4	33%
3 Bedrooms	10	7	70%
4 Bedrooms & Greater	2	0	NA
TOTAL*	26	13	50%

TOTAL*	26	13	50%
SnapStats®	February	March	Variance
Inventory	24	26	8%
Solds	11	13	18%
Sale Price	\$609,000	\$795,000	31%
Sale Price SQFT	\$558	\$574	3%
Sale to List Price Ratio	97%	99%	2%

# Community CONDOS & TOWNHOMES

	Inventory	Sales	Sales Ratio
Central Meadows	14	6	43%
Mid Meadows	6	2	33%
North Meadows	1	0	NA
South Meadows	5	5	100%
West Meadows	0	0	NA
TOTAL*	26	13	50%

\*Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### Market Summary

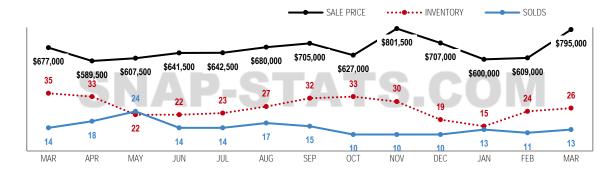
Days on Market

- Market Type Indicator PITT MEADOWS ATTACHED: Sellers Market at 50% Sales Ratio average (5 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$700,000 to \$800,000 with average 33% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Insufficient data except for homes with 2 bedrooms

-40%

• Sellers Best Bet\*\* Selling homes in Central Meadows and 3 bedroom properties

## 13 Month Market Trend



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<sup>\*\*</sup>With minimum inventory of 10 in most instances

Inventory	Sales	Sales Ratio
0	0	NA
0	0	NA
2	1	50%
18	5	28%
44	39	89%
70	25	36%
54	12	22%
35	6	17%
29	2	7%
22	1	5%
6	1	17%
	0	NA
1	0	NA
0	0	NA
294	92	31%
10	2	20%
134	54	40%
112	32	29%
38	4	11%
294	92	31%
	0 0 2 18 44 70 54 35 29 22 6 5 3 3 2 1 0 0 0 0 0 294	0       0         0       0         2       1         18       5         44       39         70       25         54       12         35       6         29       2         22       1         6       1         5       0         3       0         2       0         1       0         0       0         0       0         0       0         0       0         0       0         0       0         294       92          10       2         134       54         112       32         38       4

TUTAL	294	92	3170
SnapStats®	February	March	Variance
Inventory	303	294	-3%
Solds	65	92	42%
Sale Price	\$1,338,880	\$1,272,500	-5%
Sale Price SQFT	\$455	\$500	10%
Sale to List Price Ratio	99%	98%	-1%
5		4.0	4.407

# Community DETACHED HOUSES

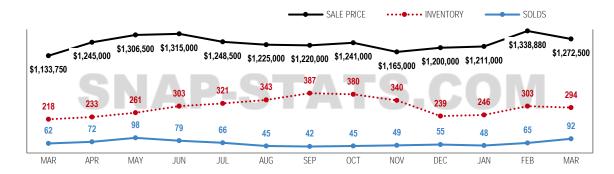
	Inventory	Sales	Sales Ratio
Albion	30	17	57%
Cottonwood	42	12	29%
East Central	52	16	31%
North	0	0	NA
Northeast	0	0	NA
Northwest	19	6	32%
Silver Valley	47	12	26%
Southwest	46	11	24%
Thornhill	18	5	28%
Websters Corners	11	2	18%
West Central	27	11	41%
Whonnock	2	0	NA
TOTAL*	294	92	31%

\*Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### Market Summary

- Market Type Indicator MAPLE RIDGE DETACHED: Sellers Market at 31% Sales Ratio average (3.1 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 89% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2.25 mil to \$2.5 mil, Websters Corners and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in Albion and 3 to 4 bedroom properties

## 13 Month Market Trend



## Compliments of...

SnapStats Publishing SnapStats Publishing Company 604.229.0521



<sup>\*\*</sup>With minimum inventory of 10 in most instances

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	1	NA*
300,001 - 400,000	11	2	18%
400,001 - 500,000	52	7	13%
500,001 - 600,000	75	9	12%
600,001 - 700,000	44	11	25%
700,001 - 800,000	42	18	43%
800,001 - 900,000	38	26	68%
900,001 - 1,000,000	17	7	41%
1,000,001 – 1,250,000	8	2	25%
1,250,001 - 1,500,000	1	0	NA
1,500,001 — 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	288	83	29%
		_	
0 to 1 Bedroom	85	9	11%
2 Bedrooms	110	22	20%
3 Bedrooms	77	46	60%
4 Bedrooms & Greater	16	6	38%
TOTAL*	288	83	29%

Community (	CONDOS &	<b>TOWNHOMES</b>
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	Inventory	Sales	Sales Ratio
Albion	9	5	56%
Cottonwood	17	8	47%
East Central	136	37	27%
North	0	0	NA
Northeast	0	0	NA
Northwest	3	2	67%
Silver Valley	10	7	70%
Southwest	7	4	57%
Thornhill	6	2	33%
Websters Corners	0	0	NA
West Central	100	18	18%
Whonnock	0	0	NA
TOTAL*	288	83	29%

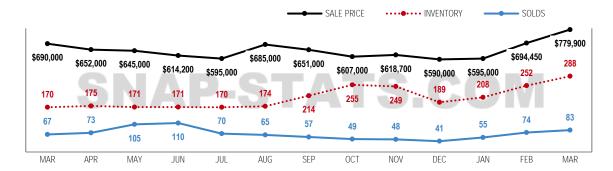
SnapStats®	February	March	Variance
Inventory	252	288	14%
Solds	74	83	12%
Sale Price	\$694,450	\$779,900	12%
Sale Price SQFT	\$545	\$571	5%
Sale to List Price Ratio	99%	101%	2%
Days on Market	14	10	-29%

<sup>\*</sup>Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### Market Summary

- Market Type Indicator MAPLE RIDGE ATTACHED: Sellers Market at 29% Sales Ratio average (2.9 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band\*\* \$800,000 to \$900,000 with average 68% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$400,000 to \$600,000, East Central, West Central and up to 1 bedroom properties
- Sellers Best Bet\*\* Selling homes in Albion, Silver Valley and 3 bedroom properties

## 13 Month Market Trend



## Compliments of...

SnapStats Publishing SnapStats Publishing Company 604.229.0521



<sup>\*\*</sup>With minimum inventory of 10 in most instances