

# Fraser Valley Edition Supplemental Report

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*For detailed stats by neighbourhood, price and style of home refer to the Monthly Report*

Historic Annual Statistics

Past Year Monthly Statistics

Year-to-Date Monthly Statistics



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info@snap-stats.com | www.snap-stats.com

# YTD AND HISTORIC STATISTICS

Surrey  
South Surrey  
White Rock  
North Delta  
Cloverdale  
Langley  
Abbotsford  
Mission

## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales       | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|-------------|--------------------|-----------------|------------|-----------|
| 2013             | 14             | 14,862    | 2,051       | 552,346            | 219             | 97         | 30        |
| 2014             | 17             | 14,461    | 2,414       | 570,471            | 225             | 98         | 29        |
| 2015             | 38             | 10,040    | 3,638       | 662,389            | 254             | 99         | 19        |
| 2016             | 37             | 9,663     | 3,103       | 825,350            | 328             | 101        | 16        |
| 2017             | 30             | 9,091     | 2,673       | 914,575            | 370             | 99         | 18        |
| 2018             | 18             | 9,637     | 1,679       | 994,542            | 390             | 99         | 22        |
| 2019             | 18             | 10,174    | 1761        | 983,783            | 372             | 97         | 28        |
| 2020             | 34             | 8,137     | 2661        | 1,064,940          | 393             | 99         | 20        |
| 2021             | 57             | 6,535     | 3352        | 1,427,937          | 537             | 105        | 10        |
| 2022             | 20             | 7,671     | 1326        | 1,571,667          | 621             | 100        | 16        |
| 2023             | 16             | 8,252     | 1277        | 1,481,708          | 573             | 98         | 18        |
| <b>10 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>2358</b> | <b>\$1,004,519</b> | <b>\$389</b>    | <b>99%</b> | <b>21</b> |

## 2023 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory  | Sales      | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|-------------------|----------------|------------|------------|--------------------|-----------------|------------|-----------|
| January           | 10             | 423        | 41         | 1,410,000          | 484             | 97         | 35        |
| February          | 14             | 444        | 61         | 1,428,000          | 573             | 95         | 19        |
| March             | 28             | 490        | 137        | 1,430,000          | 572             | 102        | 13        |
| April             | 29             | 537        | 157        | 1,490,000          | 582             | 99         | 12        |
| May               | 24             | 680        | 163        | 1,580,000          | 565             | 99         | 14        |
| June              | 22             | 789        | 173        | 1,600,000          | 601             | 100        | 8         |
| July              | 14             | 836        | 115        | 1,555,000          | 594             | 97         | 13        |
| August            | 11             | 883        | 101        | 1,540,000          | 594             | 99         | 14        |
| September         | 11             | 868        | 99         | 1,520,000          | 551             | 100        | 14        |
| October           | 9              | 904        | 82         | 1,417,500          | 590             | 96         | 17        |
| November          | 9              | 814        | 77         | 1,455,000          | 597             | 97         | 28        |
| December          | 12             | 584        | 71         | 1,355,000          | 576             | 95         | 27        |
| <b>ANNUAL AVG</b> | <b>16%</b>     | <b>688</b> | <b>106</b> | <b>\$1,481,708</b> | <b>\$573</b>    | <b>98%</b> | <b>18</b> |

## 2024 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory  | Sales     | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|------------|-----------|--------------------|-----------------|------------|-----------|
| January        | 14             | 587        | 80        | 1,488,500          | 569             | 99         | 36        |
| February       | 14             | 670        | 96        | 1,475,000          | 572             | 98         | 13        |
| March          | 15             | 710        | 110       | 1,550,000          | 569             | 100        | 14        |
| April          |                |            |           |                    |                 |            |           |
| May            |                |            |           |                    |                 |            |           |
| 1 June         |                |            |           |                    |                 |            |           |
| July           |                |            |           |                    |                 |            |           |
| August         |                |            |           |                    |                 |            |           |
| September      |                |            |           |                    |                 |            |           |
| October        |                |            |           |                    |                 |            |           |
| November       |                |            |           |                    |                 |            |           |
| December       |                |            |           |                    |                 |            |           |
| <b>YTD AVG</b> | <b>14%</b>     | <b>656</b> | <b>95</b> | <b>\$1,504,500</b> | <b>\$570</b>    | <b>99%</b> | <b>21</b> |

**\*MARKET TYPE INDICATOR BLUE:** BUYERS MARKET: 0-11% **WHITE:** BALANCED MARKET 12-20% **SILVER:** SELLERS MARKET: 21%+  
 ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales       | Sale Price       | Sale Price SQFT | SP/LP%      | DOM       |
|------------------|----------------|-----------|-------------|------------------|-----------------|-------------|-----------|
| 2013             | 13             | 12,943    | 1,705       | 263,859          | 208             | 97          | 45        |
| 2014             | 13             | 12,636    | 1,792       | 249,335          | 213             | 97          | 40        |
| 2015             | 19             | 12,530    | 2,282       | 280,521          | 218             | 97          | 39        |
| 2016             | 49             | 7,224     | 3,423       | 306,563          | 263             | 100         | 16        |
| 2017             | 82             | 5,222     | 4,208       | 375,491          | 360             | 102         | 10        |
| 2018             | 42             | 8,179     | 2,795       | 451,346          | 431             | 100         | 15        |
| 2019             | 25             | 10,801    | 2637        | 443,500          | 407             | 977         | 26        |
| 2020             | 31             | 10,127    | 3118        | 494,888          | 410             | 98          | 19        |
| 2021             | 73             | 7,382     | 4929        | 539,158          | 490             | 101         | 10        |
| 2022             | 36             | 9,391     | 2949        | 603,538          | 610             | 101         | 13        |
| 2023             | 28             | 10,052    | 2777        | 608,404          | 609             | 100         | 16        |
| <b>10 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>2965</b> | <b>\$419,691</b> | <b>\$384</b>    | <b>179%</b> | <b>23</b> |

## 2023 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory  | Sales      | Sale Price       | Sale Price SQFT | SP/LP%      | DOM       |
|-------------------|----------------|------------|------------|------------------|-----------------|-------------|-----------|
| January           | 18             | 643        | 116        | 565,000          | 515             | 98          | 36        |
| February          | 28             | 651        | 182        | 572,450          | 581             | 100         | 16        |
| March             | 41             | 654        | 271        | 620,000          | 590             | 100         | 13        |
| April             | 43             | 670        | 291        | 601,000          | 572             | 100         | 9         |
| May               | 35             | 839        | 297        | 630,000          | 612             | 100         | 9         |
| June              | 40             | 908        | 362        | 649,500          | 608             | 103         | 9         |
| July              | 33             | 909        | 299        | 615,000          | 642             | 103         | 11        |
| August            | 29             | 917        | 263        | 629,900          | 656             | 101         | 12        |
| September         | 20             | 996        | 195        | 631,000          | 630             | 100         | 14        |
| October           | 15             | 1,069      | 164        | 600,000          | 641             | 100         | 18        |
| November          | 16             | 1,052      | 166        | 587,000          | 649             | 98          | 21        |
| December          | 23             | 744        | 171        | 600,000          | 609             | 99          | 22        |
| <b>ANNUAL AVG</b> | <b>28%</b>     | <b>838</b> | <b>231</b> | <b>\$608,404</b> | <b>609</b>      | <b>100%</b> | <b>16</b> |

## 2024 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory  | Sales      | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|------------|------------|------------------|-----------------|------------|-----------|
| January        | 23             | 814        | 186        | 576,250          | 648             | 98         | 33        |
| February       | 26             | 926        | 238        | 600,000          | 662             | 100        | 13        |
| March          | 27             | 973        | 260        | 646,250          | 623             | 100        | 13        |
| April          |                |            |            |                  |                 |            |           |
| May            |                |            |            |                  |                 |            |           |
| June           |                |            |            |                  |                 |            |           |
| July           |                |            |            |                  |                 |            |           |
| August         |                |            |            |                  |                 |            |           |
| September      |                |            |            |                  |                 |            |           |
| October        |                |            |            |                  |                 |            |           |
| November       |                |            |            |                  |                 |            |           |
| December       |                |            |            |                  |                 |            |           |
| <b>YTD AVG</b> | <b>25%</b>     | <b>904</b> | <b>228</b> | <b>\$607,500</b> | <b>\$644</b>    | <b>99%</b> | <b>20</b> |

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## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales       | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|-------------|--------------------|-----------------|------------|-----------|
| 2013             | 13             | 8,053     | 1,084       | 823,263            | 280             | 96         | 44        |
| 2014             | 20             | 6,827     | 1,339       | 873,196            | 300             | 97         | 34        |
| 2015             | 34             | 5,448     | 1,788       | 1,036,483          | 358             | 98         | 22        |
| 2016             | 33             | 5,203     | 1,601       | 1,392,104          | 488             | 99         | 20        |
| 2017             | 17             | 6,591     | 1,094       | 1,358,708          | 493             | 97         | 30        |
| 2018             | 11             | 7,045     | 738         | 1,335,324          | 481             | 95         | 37        |
| 2019             | 11             | 6,996     | 726         | 1,251,692          | 435             | 95         | 40        |
| 2020             | 22             | 5,713     | 1192        | 1,357,568          | 451             | 98         | 28        |
| 2021             | 42             | 4,459     | 1753        | 1,667,030          | 562             | 101        | 15        |
| 2022             | 22             | 4,006     | 801         | 1,859,979          | 641             | 99         | 19        |
| 2023             | 17             | 4,104     | 687         | 1,813,234          | 637             | 98         | 22        |
| <b>10 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>1164</b> | <b>\$1,342,598</b> | <b>\$466</b>    | <b>98%</b> | <b>28</b> |

## 2023 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory  | Sales     | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|-------------------|----------------|------------|-----------|--------------------|-----------------|------------|-----------|
| January           | 12             | 269        | 31        | 1,708,000          | 670             | 98         | 53        |
| February          | 18             | 294        | 53        | 1,750,000          | 569             | 100        | 14        |
| March             | 27             | 305        | 82        | 1,731,000          | 599             | 100        | 13        |
| April             | 27             | 298        | 80        | 1,748,452          | 679             | 98         | 13        |
| May               | 25             | 350        | 87        | 1,975,000          | 697             | 101        | 11        |
| June              | 22             | 363        | 81        | 1,940,000          | 646             | 100        | 10        |
| July              | 11             | 406        | 43        | 1,845,000          | 674             | 99         | 19        |
| August            | 15             | 390        | 59        | 1,940,000          | 672             | 99         | 22        |
| September         | 12             | 407        | 49        | 1,900,000          | 611             | 95         | 26        |
| October           | 11             | 424        | 46        | 1,683,500          | 616             | 95         | 18        |
| November          | 12             | 356        | 41        | 1,795,000          | 638             | 97         | 32        |
| December          | 14             | 242        | 35        | 1,742,857          | 573             | 98         | 35        |
| <b>ANNUAL AVG</b> | <b>17%</b>     | <b>342</b> | <b>57</b> | <b>\$1,813,234</b> | <b>637</b>      | <b>98%</b> | <b>22</b> |

## 2024 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory  | Sales     | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|------------|-----------|--------------------|-----------------|------------|-----------|
| January        | 13             | 260        | 34        | 1,604,000          | 706             | 98         | 36        |
| February       | 18             | 308        | 56        | 1,807,500          | 623             | 97         | 15        |
| March          | 19             | 348        | 66        | 1,743,000          | 620             | 97         | 10        |
| April          |                |            |           |                    |                 |            |           |
| May            |                |            |           |                    |                 |            |           |
| June           |                |            |           |                    |                 |            |           |
| July           |                |            |           |                    |                 |            |           |
| August         |                |            |           |                    |                 |            |           |
| September      |                |            |           |                    |                 |            |           |
| October        |                |            |           |                    |                 |            |           |
| November       |                |            |           |                    |                 |            |           |
| December       |                |            |           |                    |                 |            |           |
| <b>YTD AVG</b> | <b>17%</b>     | <b>305</b> | <b>52</b> | <b>\$1,718,167</b> | <b>\$650</b>    | <b>97%</b> | <b>20</b> |

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## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales       | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|-------------|------------------|-----------------|------------|-----------|
| 2013             | 13             | 7,351     | 965         | 354,549          | 284             | 96         | 53        |
| 2014             | 16             | 7,215     | 1,159       | 357,652          | 290             | 97         | 41        |
| 2015             | 26             | 5,880     | 1,473       | 370,665          | 293             | 98         | 35        |
| 2016             | 62             | 3,157     | 1,874       | 428,492          | 357             | 100        | 15        |
| 2017             | 59             | 3,012     | 1,766       | 515,945          | 429             | 100        | 12        |
| 2018             | 31             | 4,590     | 1,284       | 592,971          | 464             | 99         | 21        |
| 2019             | 20             | 6,310     | 1265        | 551,679          | 433             | 97         | 30        |
| 2020             | 28             | 5,808     | 1590        | 586,246          | 450             | 98         | 26        |
| 2021             | 81             | 3,041     | 2352        | 720,033          | 568             | 102        | 9         |
| 2022             | 48             | 3,432     | 1485        | 813,454          | 629             | 101        | 14        |
| 2023             | 39             | 3,536     | 1333        | 778,277          | 620             | 99         | 15        |
| <b>10 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>1504</b> | <b>\$551,815</b> | <b>\$438</b>    | <b>99%</b> | <b>25</b> |

## 2023 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory  | Sales      | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|-------------------|----------------|------------|------------|------------------|-----------------|------------|-----------|
| January           | 24             | 241        | 59         | 710,000          | 553             | 95         | 33        |
| February          | 35             | 259        | 90         | 764,000          | 581             | 96         | 13        |
| March             | 58             | 250        | 144        | 752,000          | 613             | 98         | 13        |
| April             | 55             | 255        | 139        | 799,000          | 666             | 100        | 10        |
| May               | 49             | 294        | 144        | 841,250          | 657             | 101        | 10        |
| June              | 60             | 289        | 173        | 780,000          | 646             | 101        | 8         |
| July              | 40             | 309        | 124        | 823,500          | 641             | 100        | 9         |
| August            | 34             | 320        | 108        | 762,500          | 649             | 100        | 11        |
| September         | 32             | 335        | 107        | 798,000          | 638             | 100        | 10        |
| October           | 22             | 377        | 84         | 746,500          | 607             | 97         | 22        |
| November          | 26             | 359        | 92         | 774,000          | 599             | 98         | 19        |
| December          | 28             | 248        | 69         | 788,574          | 589             | 99         | 24        |
| <b>ANNUAL AVG</b> | <b>39%</b>     | <b>295</b> | <b>111</b> | <b>\$778,277</b> | <b>620</b>      | <b>99%</b> | <b>15</b> |

## 2024 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory  | Sales      | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|------------|------------|------------------|-----------------|------------|-----------|
| January        | 32             | 277        | 88         | 782,500          | 632             | 98         | 28        |
| February       | 34             | 336        | 113        | 788,000          | 659             | 99         | 10        |
| March          | 36             | 354        | 129        | 887,000          | 657             | 99         | 14        |
| April          |                |            |            |                  |                 |            |           |
| May            |                |            |            |                  |                 |            |           |
| June           |                |            |            |                  |                 |            |           |
| July           |                |            |            |                  |                 |            |           |
| August         |                |            |            |                  |                 |            |           |
| September      |                |            |            |                  |                 |            |           |
| October        |                |            |            |                  |                 |            |           |
| November       |                |            |            |                  |                 |            |           |
| December       |                |            |            |                  |                 |            |           |
| <b>YTD AVG</b> | <b>34%</b>     | <b>322</b> | <b>110</b> | <b>\$819,167</b> | <b>\$649</b>    | <b>99%</b> | <b>17</b> |

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## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales      | Sale Price       | Sale Price SQFT | SP/LP%      | DOM       |
|------------------|----------------|-----------|------------|------------------|-----------------|-------------|-----------|
| 2013             | 20             | 2,269     | 465        | 525,125          | 236             | 98          | 25        |
| 2014             | 29             | 2,067     | 589        | 559,021          | 249             | 98          | 22        |
| 2015             | 65             | 1,251     | 785        | 639,625          | 284             | 101         | 9         |
| 2016             | 46             | 1,858     | 708        | 839,396          | 371             | 101         | 15        |
| 2017             | 37             | 1,699     | 619        | 912,454          | 399             | 100         | 17        |
| 2018             | 21             | 1,991     | 383        | 930,738          | 408             | 98          | 18        |
| 2019             | 24             | 2,067     | 452        | 907,691          | 397             | 98          | 26        |
| 2020             | 39             | 1,489     | 554        | 978,479          | 419             | 99          | 10        |
| 2021             | 66             | 1,307     | 764        | 1,315,000        | 571             | 106         | 9         |
| 2022             | 29             | 1,260     | 339        | 1,441,954        | 616             | 99          | 16        |
| 2023             | 23             | 1,688     | 365        | 1,369,792        | 577             | 98          | 17        |
| <b>10 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>548</b> | <b>\$947,207</b> | <b>\$412</b>    | <b>100%</b> | <b>17</b> |

## 2023 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory  | Sales     | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|-------------------|----------------|------------|-----------|--------------------|-----------------|------------|-----------|
| January           | 21             | 68         | 14        | 1,287,000          | 513             | 95         | 35        |
| February          | 24             | 80         | 19        | 1,275,000          | 528             | 98         | 19        |
| March             | 23             | 100        | 23        | 1,299,000          | 536             | 97         | 8         |
| April             | 40             | 103        | 41        | 1,400,000          | 586             | 100        | 9         |
| May               | 26             | 148        | 39        | 1,450,000          | 613             | 104        | 8         |
| June              | 32             | 162        | 52        | 1,480,500          | 624             | 102        | 8         |
| July              | 17             | 180        | 31        | 1,451,000          | 617             | 101        | 8         |
| August            | 14             | 183        | 25        | 1,510,000          | 605             | 101        | 26        |
| September         | 17             | 191        | 32        | 1,360,000          | 625             | 97         | 24        |
| October           | 16             | 204        | 32        | 1,297,500          | 608             | 96         | 16        |
| November          | 20             | 166        | 33        | 1,320,000          | 558             | 95         | 22        |
| December          | 23             | 103        | 24        | 1,307,500          | 510             | 94         | 25        |
| <b>ANNUAL AVG</b> | <b>23%</b>     | <b>141</b> | <b>30</b> | <b>\$1,369,792</b> | <b>577</b>      | <b>98%</b> | <b>17</b> |

## 2024 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory  | Sales     | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|------------|-----------|--------------------|-----------------|------------|-----------|
| January        | 26             | 110        | 29        | 1,400,000          | 627             | 97         | 23        |
| February       | 22             | 132        | 29        | 1,450,000          | 560             | 99         | 13        |
| March          | 29             | 136        | 39        | 1,450,000          | 619             | 100        | 9         |
| April          |                |            |           |                    |                 |            |           |
| May            |                |            |           |                    |                 |            |           |
| June           |                |            |           |                    |                 |            |           |
| July           |                |            |           |                    |                 |            |           |
| August         |                |            |           |                    |                 |            |           |
| September      |                |            |           |                    |                 |            |           |
| October        |                |            |           |                    |                 |            |           |
| November       |                |            |           |                    |                 |            |           |
| December       |                |            |           |                    |                 |            |           |
| <b>YTD AVG</b> | <b>26%</b>     | <b>126</b> | <b>32</b> | <b>\$1,433,333</b> | <b>\$602</b>    | <b>99%</b> | <b>15</b> |

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## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales      | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|------------|------------------|-----------------|------------|-----------|
| 2013             | 19             | 664       | 120        | 362,879          | 246             | 98         | 40        |
| 2014             | 14             | 858       | 122        | 357,713          | 250             | 98         | 41        |
| 2015             | 28             | 717       | 188        | 396,729          | 280             | 99         | 24        |
| 2016             | 61             | 501       | 304        | 386,467          | 410             | 101        | 28        |
| 2017             | 57             | 402       | 203        | 460,954          | 396             | 100        | 22        |
| 2018             | 34             | 508       | 146        | 529,625          | 422             | 100        | 16        |
| 2019             | 23             | 747       | 167        | 483,892          | 461             | 98         | 28        |
| 2020             | 24             | 748       | 175        | 569,757          | 433             | 97         | 22        |
| 2021             | 65             | 536       | 310        | 591,017          | 538             | 101        | 13        |
| 2022             | 33             | 579       | 183        | 677,417          | 625             | 101        | 16        |
| 2023             | 33             | 516       | 166        | 694,671          | 621             | 100        | 18        |
| <b>10 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>189</b> | <b>\$501,011</b> | <b>\$426</b>    | <b>99%</b> | <b>24</b> |

## 2023 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory | Sales     | Sale Price       | Sale Price SQFT | SP/LP%      | DOM       |
|-------------------|----------------|-----------|-----------|------------------|-----------------|-------------|-----------|
| January           | 30             | 30        | 9         | 718,800          | 538             | 96          | 46        |
| February          | 25             | 32        | 8         | 780,000          | 627             | 103         | 24        |
| March             | 27             | 41        | 11        | 690,000          | 491             | 100         | 12        |
| April             | 62             | 34        | 21        | 675,000          | 638             | 99          | 21        |
| May               | 38             | 40        | 15        | 770,000          | 566             | 103         | 11        |
| June              | 30             | 46        | 14        | 737,500          | 579             | 102         | 10        |
| July              | 30             | 56        | 17        | 825,000          | 642             | 100         | 10        |
| August            | 28             | 57        | 16        | 635,000          | 649             | 100         | 13        |
| September         | 28             | 54        | 15        | 718,000          | 779             | 96          | 9         |
| October           | 37             | 51        | 19        | 622,000          | 669             | 104         | 16        |
| November          | 32             | 44        | 14        | 569,750          | 666             | 96          | 14        |
| December          | 23             | 31        | 7         | 595,000          | 607             | 99          | 24        |
| <b>ANNUAL AVG</b> | <b>33%</b>     | <b>43</b> | <b>14</b> | <b>\$694,671</b> | <b>621</b>      | <b>100%</b> | <b>18</b> |

## 2024 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory | Sales     | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|-----------|-----------|------------------|-----------------|------------|-----------|
| January        | 36             | 33        | 12        | 760,000          | 603             | 97         | 10        |
| February       | 15             | 46        | 7         | 655,000          | 561             | 99         | 15        |
| March          | 38             | 53        | 20        | 725,000          | 528             | 98         | 7         |
| April          |                |           |           |                  |                 |            |           |
| May            |                |           |           |                  |                 |            |           |
| June           |                |           |           |                  |                 |            |           |
| July           |                |           |           |                  |                 |            |           |
| August         |                |           |           |                  |                 |            |           |
| September      |                |           |           |                  |                 |            |           |
| October        |                |           |           |                  |                 |            |           |
| November       |                |           |           |                  |                 |            |           |
| December       |                |           |           |                  |                 |            |           |
| <b>YTD AVG</b> | <b>30%</b>     | <b>44</b> | <b>13</b> | <b>\$713,333</b> | <b>\$564</b>    | <b>98%</b> | <b>11</b> |

**\*MARKET TYPE INDICATOR BLUE:** BUYERS MARKET: 0-11% **WHITE:** BALANCED MARKET 12-20% **SILVER:** SELLERS MARKET: 21%+  
 ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales      | Sale Price       | Sale Price SQFT | SP/LP%      | DOM       |
|------------------|----------------|-----------|------------|------------------|-----------------|-------------|-----------|
| 2013             | 21             | 2,824     | 589        | 553,788          | 204             | 98          | 34        |
| 2014             | 29             | 2,511     | 735        | 587,792          | 215             | 99          | 26        |
| 2015             | 57             | 1,683     | 872        | 646,653          | 228             | 99          | 14        |
| 2016             | 59             | 1,600     | 927        | 819,822          | 299             | 101         | 13        |
| 2017             | 54             | 1,323     | 714        | 913,079          | 344             | 101         | 11        |
| 2018             | 29             | 1,803     | 491        | 970,862          | 363             | 99          | 18        |
| 2019             | 27             | 1,772     | 468        | 960,104          | 352             | 99          | 26        |
| 2020             | 53             | 1,392     | 623        | 1,046,623        | 377             | 99          | 16        |
| 2021             | 97             | 881       | 796        | 1,388,703        | 499             | 105         | 7         |
| 2022             | 33             | 1,403     | 445        | 1,496,837        | 558             | 101         | 13        |
| 2023             | 32             | 1,296     | 367        | 1,415,744        | 546             | 100         | 15        |
| <b>10 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>639</b> | <b>\$981,819</b> | <b>\$362</b>    | <b>100%</b> | <b>18</b> |

## 2023 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory  | Sales     | Sale Price         | Sale Price SQFT | SP/LP%      | DOM       |
|-------------------|----------------|------------|-----------|--------------------|-----------------|-------------|-----------|
| January           | 20             | 74         | 15        | 1,251,429          | 477             | 96          | 44        |
| February          | 32             | 82         | 26        | 1,282,500          | 485             | 97          | 6         |
| March             | 60             | 67         | 40        | 1,352,500          | 519             | 98          | 12        |
| April             | 50             | 72         | 36        | 1,462,500          | 588             | 102         | 9         |
| May               | 57             | 91         | 52        | 1,545,000          | 554             | 103         | 8         |
| June              | 48             | 109        | 52        | 1,532,500          | 556             | 106         | 7         |
| July              | 23             | 122        | 28        | 1,495,000          | 565             | 100         | 14        |
| August            | 20             | 132        | 27        | 1,480,000          | 551             | 99          | 14        |
| September         | 18             | 136        | 25        | 1,380,000          | 572             | 102         | 14        |
| October           | 18             | 153        | 28        | 1,405,500          | 573             | 98          | 9         |
| November          | 8              | 159        | 13        | 1,385,000          | 527             | 99          | 12        |
| December          | 25             | 99         | 25        | 1,417,000          | 581             | 99          | 27        |
| <b>ANNUAL AVG</b> | <b>32%</b>     | <b>108</b> | <b>31</b> | <b>\$1,415,744</b> | <b>546</b>      | <b>100%</b> | <b>15</b> |

## 2024 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory  | Sales     | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|------------|-----------|--------------------|-----------------|------------|-----------|
| January        | 29             | 97         | 28        | 1,460,000          | 538             | 99         | 43        |
| February       | 32             | 116        | 37        | 1,450,000          | 527             | 100        | 10        |
| March          | 33             | 132        | 43        | 1,480,000          | 559             | 99         | 8         |
| April          |                |            |           |                    |                 |            |           |
| May            |                |            |           |                    |                 |            |           |
| June           |                |            |           |                    |                 |            |           |
| July           |                |            |           |                    |                 |            |           |
| August         |                |            |           |                    |                 |            |           |
| September      |                |            |           |                    |                 |            |           |
| October        |                |            |           |                    |                 |            |           |
| November       |                |            |           |                    |                 |            |           |
| December       |                |            |           |                    |                 |            |           |
| <b>YTD AVG</b> | <b>31%</b>     | <b>115</b> | <b>36</b> | <b>\$1,463,333</b> | <b>\$541</b>    | <b>99%</b> | <b>20</b> |

**\*MARKET TYPE INDICATOR BLUE:** BUYERS MARKET: 0-11% **WHITE:** BALANCED MARKET 12-20% **SILVER:** SELLERS MARKET: 21%+  
 ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales      | Sale Price       | Sale Price SQFT | SP/LP%      | DOM       |
|------------------|----------------|-----------|------------|------------------|-----------------|-------------|-----------|
| 2013             | 18             | 2,632     | 466        | 300,995          | 222             | 97          | 49        |
| 2014             | 19             | 2,800     | 521        | 319,223          | 225             | 98          | 40        |
| 2015             | 37             | 2,179     | 761        | 324,241          | 231             | 99          | 29        |
| 2016             | 96             | 1,106     | 1,060      | 387,488          | 300             | 103         | 10        |
| 2017             | 103            | 1,013     | 1,029      | 464,083          | 382             | 102         | 8         |
| 2018             | 50             | 1,910     | 827        | 541,021          | 417             | 101         | 14        |
| 2019             | 38             | 2,030     | 731        | 509,500          | 405             | 99          | 21        |
| 2020             | 54             | 1,669     | 853        | 549,342          | 401             | 99          | 12        |
| 2021             | 162            | 842       | 1065       | 685,255          | 518             | 105         | 7         |
| 2022             | 48             | 1,506     | 684        | 775,292          | 592             | 102         | 13        |
| 2023             | 56             | 1,084     | 572        | 760,700          | 572             | 100         | 12        |
| <b>10 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>779</b> | <b>\$510,649</b> | <b>\$388</b>    | <b>100%</b> | <b>20</b> |

## 2023 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory | Sales     | Sale Price       | Sale Price SQFT | SP/LP%      | DOM       |
|-------------------|----------------|-----------|-----------|------------------|-----------------|-------------|-----------|
| January           | 27             | 84        | 23        | 758,888          | 558             | 99          | 9         |
| February          | 56             | 79        | 44        | 739,811          | 548             | 99          | 12        |
| March             | 112            | 57        | 64        | 742,450          | 565             | 100         | 10        |
| April             | 75             | 71        | 53        | 777,500          | 567             | 100         | 6         |
| May               | 86             | 88        | 76        | 804,000          | 595             | 102         | 7         |
| June              | 69             | 93        | 64        | 786,250          | 558             | 100         | 7         |
| July              | 46             | 110       | 51        | 798,000          | 556             | 100         | 8         |
| August            | 44             | 119       | 52        | 787,000          | 575             | 98          | 10        |
| September         | 49             | 97        | 48        | 771,000          | 572             | 99          | 14        |
| October           | 31             | 108       | 33        | 725,000          | 624             | 99          | 15        |
| November          | 31             | 104       | 32        | 732,500          | 571             | 98          | 28        |
| December          | 43             | 74        | 32        | 706,000          | 579             | 101         | 19        |
| <b>ANNUAL AVG</b> | <b>56%</b>     | <b>90</b> | <b>48</b> | <b>\$760,700</b> | <b>572</b>      | <b>100%</b> | <b>12</b> |

## 2024 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory | Sales     | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|-----------|-----------|------------------|-----------------|------------|-----------|
| January        | 60             | 67        | 40        | 793,500          | 558             | 98         | 24        |
| February       | 66             | 71        | 47        | 788,888          | 632             | 99         | 13        |
| March          | 62             | 91        | 56        | 810,000          | 610             | 100        | 8         |
| April          |                |           |           |                  |                 |            |           |
| May            |                |           |           |                  |                 |            |           |
| June           |                |           |           |                  |                 |            |           |
| July           |                |           |           |                  |                 |            |           |
| August         |                |           |           |                  |                 |            |           |
| September      |                |           |           |                  |                 |            |           |
| October        |                |           |           |                  |                 |            |           |
| November       |                |           |           |                  |                 |            |           |
| December       |                |           |           |                  |                 |            |           |
| <b>YTD AVG</b> | <b>63%</b>     | <b>76</b> | <b>48</b> | <b>\$797,463</b> | <b>\$600</b>    | <b>99%</b> | <b>15</b> |

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 ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales       | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|-------------|------------------|-----------------|------------|-----------|
| 2013             | 25             | 4,640     | 1,255       | 561,239          | 226             | 98         | 32        |
| 2014             | 30             | 4,539     | 1,359       | 593,075          | 236             | 98         | 22        |
| 2015             | 64             | 2,852     | 1,698       | 652,648          | 259             | 100        | 12        |
| 2016             | 70             | 2,726     | 1,794       | 830,496          | 337             | 102        | 13        |
| 2017             | 51             | 2,827     | 1,407       | 927,396          | 387             | 100        | 15        |
| 2018             | 26             | 4,062     | 949         | 994,038          | 407             | 98         | 21        |
| 2019             | 23             | 4,264     | 963         | 955,328          | 384             | 97         | 27        |
| 2020             | 45             | 2,955     | 1238        | 1,042,146        | 412             | 99         | 13        |
| 2021             | 77             | 2,126     | 1599        | 1,366,880        | 541             | 103        | 8         |
| 2022             | 32             | 3,421     | 955         | 1,489,875        | 594             | 100        | 18        |
| 2023             | 29             | 3,484     | 960         | 1,451,008        | 573             | 99         | 16        |
| <b>10 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>1289</b> | <b>\$987,648</b> | <b>\$396</b>    | <b>99%</b> | <b>18</b> |

## 2023 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory  | Sales     | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|-------------------|----------------|------------|-----------|--------------------|-----------------|------------|-----------|
| January           | 23             | 194        | 45        | 1,345,000          | 548             | 96         | 49        |
| February          | 27             | 207        | 55        | 1,400,000          | 539             | 100        | 12        |
| March             | 52             | 207        | 107       | 1,400,001          | 590             | 97         | 8         |
| April             | 45             | 206        | 93        | 1,515,000          | 540             | 101        | 8         |
| May               | 37             | 302        | 111       | 1,510,000          | 598             | 101        | 7         |
| June              | 52             | 314        | 163       | 1,500,000          | 592             | 100        | 7         |
| July              | 26             | 328        | 84        | 1,490,595          | 567             | 101        | 14        |
| August            | 24             | 352        | 83        | 1,475,000          | 587             | 98         | 15        |
| September         | 19             | 381        | 71        | 1,480,000          | 576             | 95         | 18        |
| October           | 15             | 381        | 57        | 1,480,000          | 591             | 99         | 13        |
| November          | 13             | 358        | 46        | 1,518,500          | 611             | 96         | 20        |
| December          | 18             | 254        | 45        | 1,298,000          | 542             | 98         | 18        |
| <b>ANNUAL AVG</b> | <b>29%</b>     | <b>290</b> | <b>80</b> | <b>\$1,451,008</b> | <b>573</b>      | <b>99%</b> | <b>16</b> |

## 2024 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory  | Sales     | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|------------|-----------|--------------------|-----------------|------------|-----------|
| January        | 28             | 250        | 71        | 1,430,000          | 581             | 98         | 30        |
| February       | 29             | 262        | 77        | 1,520,000          | 572             | 96         | 15        |
| March          | 28             | 310        | 86        | 1,500,000          | 585             | 100        | 7         |
| April          |                |            |           |                    |                 |            |           |
| May            |                |            |           |                    |                 |            |           |
| June           |                |            |           |                    |                 |            |           |
| July           |                |            |           |                    |                 |            |           |
| August         |                |            |           |                    |                 |            |           |
| September      |                |            |           |                    |                 |            |           |
| October        |                |            |           |                    |                 |            |           |
| November       |                |            |           |                    |                 |            |           |
| December       |                |            |           |                    |                 |            |           |
| <b>YTD AVG</b> | <b>28%</b>     | <b>274</b> | <b>78</b> | <b>\$1,483,333</b> | <b>\$579</b>    | <b>98%</b> | <b>17</b> |

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 ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales       | Sale Price       | Sale Price SQFT | SP/LP%      | DOM       |
|------------------|----------------|-----------|-------------|------------------|-----------------|-------------|-----------|
| 2013             | 18             | 5,596     | 1,015       | 267,444          | 214             | 98          | 42        |
| 2014             | 21             | 5,932     | 1,281       | 283,303          | 222             | 98          | 32        |
| 2015             | 37             | 4,343     | 1,516       | 292,075          | 236             | 99          | 29        |
| 2016             | 82             | 2,448     | 1,982       | 339,763          | 284             | 102         | 11        |
| 2017             | 114            | 1,981     | 2,241       | 422,108          | 358             | 101         | 7         |
| 2018             | 47             | 4,273     | 1,650       | 473,341          | 406             | 99          | 15        |
| 2019             | 30             | 5,915     | 1752        | 497,134          | 407             | 98          | 23        |
| 2020             | 33             | 6,469     | 2143        | 502,315          | 408             | 99          | 17        |
| 2021             | 94             | 4,318     | 3327        | 610,100          | 512             | 102         | 8         |
| 2022             | 47             | 4,780     | 2000        | 674,821          | 599             | 102         | 13        |
| 2023             | 45             | 4,437     | 1981        | 661,975          | 593             | 99          | 13        |
| <b>10 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>1899</b> | <b>\$456,762</b> | <b>\$385</b>    | <b>100%</b> | <b>19</b> |

## 2023 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory  | Sales      | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|-------------------|----------------|------------|------------|------------------|-----------------|------------|-----------|
| January           | 25             | 323        | 81         | 610,000          | 570             | 98         | 25        |
| February          | 30             | 372        | 112        | 692,500          | 556             | 99         | 14        |
| March             | 70             | 338        | 238        | 650,000          | 557             | 98         | 10        |
| April             | 66             | 322        | 211        | 680,000          | 613             | 99         | 12        |
| May               | 68             | 355        | 242        | 673,950          | 642             | 100        | 8         |
| June              | 69             | 348        | 240        | 678,500          | 597             | 99         | 8         |
| July              | 48             | 392        | 190        | 691,000          | 581             | 100        | 8         |
| August            | 45             | 397        | 177        | 690,000          | 606             | 99         | 9         |
| September         | 33             | 416        | 138        | 642,750          | 593             | 101        | 13        |
| October           | 30             | 437        | 132        | 670,000          | 612             | 99         | 13        |
| November          | 26             | 416        | 109        | 650,000          | 578             | 96         | 18        |
| December          | 35             | 321        | 111        | 615,000          | 614             | 99         | 22        |
| <b>ANNUAL AVG</b> | <b>45%</b>     | <b>370</b> | <b>165</b> | <b>\$661,975</b> | <b>593</b>      | <b>99%</b> | <b>13</b> |

## 2024 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory  | Sales      | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|------------|------------|------------------|-----------------|------------|-----------|
| January        | 34             | 369        | 125        | 704,900          | 621             | 100        | 22        |
| February       | 41             | 410        | 169        | 650,000          | 619             | 99         | 9         |
| March          | 44             | 435        | 191        | 705,000          | 585             | 97         | 9         |
| April          |                |            |            |                  |                 |            |           |
| May            |                |            |            |                  |                 |            |           |
| June           |                |            |            |                  |                 |            |           |
| July           |                |            |            |                  |                 |            |           |
| August         |                |            |            |                  |                 |            |           |
| September      |                |            |            |                  |                 |            |           |
| October        |                |            |            |                  |                 |            |           |
| November       |                |            |            |                  |                 |            |           |
| December       |                |            |            |                  |                 |            |           |
| <b>YTD AVG</b> | <b>40%</b>     | <b>405</b> | <b>162</b> | <b>\$686,633</b> | <b>\$608</b>    | <b>99%</b> | <b>13</b> |

**\*MARKET TYPE INDICATOR BLUE:** BUYERS MARKET: 0-11% **WHITE:** BALANCED MARKET 12-20% **SILVER:** SELLERS MARKET: 21%+  
 ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES

## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales       | Sale Price       | Sale Price SQFT | SP/LP%      | DOM       |
|------------------|----------------|-----------|-------------|------------------|-----------------|-------------|-----------|
| 2013             | 16             | 5,942     | 985         | 417,466          | 162             | 97          | 34        |
| 2014             | 22             | 5,068     | 1,117       | 428,271          | 168             | 98          | 28        |
| 2015             | 38             | 4,099     | 1,493       | 466,583          | 185             | 99          | 20        |
| 2016             | 55             | 3,616     | 1,915       | 610,708          | 244             | 103         | 13        |
| 2017             | 42             | 3,568     | 1,475       | 714,458          | 285             | 101         | 15        |
| 2018             | 26             | 4,145     | 1,002       | 766,917          | 307             | 99          | 19        |
| 2019             | 20             | 4,698     | 919         | 767,438          | 294             | 98          | 26        |
| 2020             | 39             | 3,506     | 1323        | 824,667          | 324             | 100         | 15        |
| 2021             | 82             | 2,289     | 1728        | 1,135,613        | 439             | 107         | 8         |
| 2022             | 28             | 3,509     | 839         | 1,216,729        | 470             | 100         | 16        |
| 2023             | 21             | 3,597     | 731         | 1,121,419        | 425             | 98          | 18        |
| <b>10 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>1230</b> | <b>\$770,024</b> | <b>\$300</b>    | <b>100%</b> | <b>19</b> |

## 2023 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory  | Sales     | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|-------------------|----------------|------------|-----------|--------------------|-----------------|------------|-----------|
| January           | 10             | 197        | 20        | 1,037,500          | 373             | 94         | 42        |
| February          | 19             | 214        | 41        | 975,000            | 389             | 98         | 17        |
| March             | 42             | 222        | 93        | 1,080,000          | 368             | 96         | 15        |
| April             | 38             | 224        | 86        | 1,150,000          | 448             | 100        | 10        |
| May               | 29             | 310        | 90        | 1,245,000          | 440             | 104        | 8         |
| June              | 27             | 370        | 99        | 1,262,500          | 436             | 101        | 8         |
| July              | 16             | 393        | 62        | 1,107,500          | 471             | 101        | 14        |
| August            | 15             | 391        | 59        | 1,131,031          | 421             | 96         | 16        |
| September         | 13             | 372        | 47        | 1,195,000          | 446             | 99         | 20        |
| October           | 13             | 355        | 45        | 1,125,000          | 431             | 96         | 20        |
| November          | 16             | 327        | 51        | 1,070,000          | 427             | 97         | 21        |
| December          | 17             | 222        | 38        | 1,078,500          | 444             | 95         | 25        |
| <b>ANNUAL AVG</b> | <b>21%</b>     | <b>300</b> | <b>61</b> | <b>\$1,121,419</b> | <b>425</b>      | <b>98%</b> | <b>18</b> |

## 2024 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory  | Sales     | Sale Price         | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|------------|-----------|--------------------|-----------------|------------|-----------|
| January        | 20             | 220        | 43        | 1,117,000          | 420             | 97         | 16        |
| February       | 26             | 255        | 67        | 1,125,000          | 493             | 98         | 12        |
| March          | 22             | 307        | 69        | 1,189,700          | 471             | 99         | 9         |
| April          |                |            |           |                    |                 |            |           |
| May            |                |            |           |                    |                 |            |           |
| June           |                |            |           |                    |                 |            |           |
| July           |                |            |           |                    |                 |            |           |
| August         |                |            |           |                    |                 |            |           |
| September      |                |            |           |                    |                 |            |           |
| October        |                |            |           |                    |                 |            |           |
| November       |                |            |           |                    |                 |            |           |
| December       |                |            |           |                    |                 |            |           |
| <b>YTD AVG</b> | <b>23%</b>     | <b>261</b> | <b>60</b> | <b>\$1,143,900</b> | <b>\$461</b>    | <b>98%</b> | <b>12</b> |

**\*MARKET TYPE INDICATOR BLUE:** BUYERS MARKET: 0-11% **WHITE:** BALANCED MARKET 12-20% **SILVER:** SELLERS MARKET: 21%+  
**ALL DATA REPORTED IS MEDIAN. ATTACHED PROPERTIES: CONDO'S & TH'S DETACHED PROPERTIES: SINGLE FAMILY HOMES**

## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales       | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|-------------|------------------|-----------------|------------|-----------|
| 2013             | 14             | 5,989     | 851         | 193,133          | 164             | 96         | 45        |
| 2014             | 16             | 5,446     | 828         | 198,325          | 167             | 97         | 50        |
| 2015             | 23             | 4,921     | 1,096       | 206,813          | 173             | 97         | 37        |
| 2016             | 61             | 2,789     | 1,656       | 231,108          | 205             | 100        | 16        |
| 2017             | 88             | 2,108     | 1,808       | 267,546          | 253             | 100        | 11        |
| 2018             | 43             | 3,989     | 1,349       | 345,025          | 321             | 100        | 17        |
| 2019             | 26             | 5,161     | 1342        | 345,820          | 318             | 97         | 28        |
| 2020             | 32             | 4,614     | 1442        | 383,779          | 326             | 98         | 22        |
| 2021             | 88             | 2,692     | 2069        | 453,329          | 415             | 101        | 12        |
| 2022             | 44             | 3,935     | 1263        | 519,166          | 469             | 101        | 18        |
| 2023             | 43             | 3,172     | 1361        | 475,146          | 429             | 99         | 17        |
| <b>10 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>1370</b> | <b>\$329,017</b> | <b>\$295</b>    | <b>99%</b> | <b>25</b> |

## 2023 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory  | Sales      | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|-------------------|----------------|------------|------------|------------------|-----------------|------------|-----------|
| January           | 29             | 264        | 77         | 445,000          | 376             | 98         | 30        |
| February          | 29             | 277        | 80         | 418,000          | 406             | 96         | 21        |
| March             | 53             | 270        | 143        | 432,000          | 417             | 97         | 14        |
| April             | 52             | 269        | 140        | 491,000          | 424             | 99         | 11        |
| May               | 61             | 272        | 167        | 495,000          | 419             | 100        | 10        |
| June              | 63             | 272        | 170        | 496,000          | 441             | 100        | 8         |
| July              | 53             | 261        | 139        | 500,000          | 436             | 100        | 11        |
| August            | 35             | 280        | 98         | 478,500          | 441             | 100        | 13        |
| September         | 38             | 290        | 110        | 497,250          | 461             | 99         | 18        |
| October           | 36             | 269        | 98         | 479,000          | 446             | 99         | 19        |
| November          | 32             | 246        | 79         | 485,000          | 447             | 97         | 21        |
| December          | 30             | 202        | 60         | 485,000          | 437             | 99         | 29        |
| <b>ANNUAL AVG</b> | <b>43%</b>     | <b>264</b> | <b>113</b> | <b>\$475,146</b> | <b>429</b>      | <b>99%</b> | <b>17</b> |

## 2024 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory  | Sales     | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|------------|-----------|------------------|-----------------|------------|-----------|
| January        | 33             | 227        | 76        | 494,000          | 436             | 99         | 20        |
| February       | 41             | 251        | 103       | 480,000          | 446             | 97         | 13        |
| March          | 39             | 297        | 115       | 529,900          | 469             | 100        | 11        |
| April          |                |            |           |                  |                 |            |           |
| May            |                |            |           |                  |                 |            |           |
| June           |                |            |           |                  |                 |            |           |
| July           |                |            |           |                  |                 |            |           |
| August         |                |            |           |                  |                 |            |           |
| September      |                |            |           |                  |                 |            |           |
| October        |                |            |           |                  |                 |            |           |
| November       |                |            |           |                  |                 |            |           |
| December       |                |            |           |                  |                 |            |           |
| <b>YTD AVG</b> | <b>38%</b>     | <b>258</b> | <b>98</b> | <b>\$501,300</b> | <b>\$450</b>    | <b>99%</b> | <b>15</b> |

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## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales      | Sale Price       | Sale Price SQFT | SP/LP%      | DOM       |
|------------------|----------------|-----------|------------|------------------|-----------------|-------------|-----------|
| 2013             | 15             | 3,249     | 478        | 349,638          | 154             | 98          | 49        |
| 2014             | 18             | 3,056     | 559        | 379,929          | 160             | 97          | 42        |
| 2015             | 33             | 2,417     | 765        | 406,112          | 172             | 98          | 27        |
| 2016             | 50             | 1,867     | 935        | 511,048          | 225             | 102         | 17        |
| 2017             | 44             | 1,668     | 731        | 615,658          | 262             | 100         | 17        |
| 2018             | 28             | 2,029     | 500        | 671,854          | 289             | 99          | 25        |
| 2019             | 22             | 2,345     | 504        | 654,771          | 270             | 98          | 38        |
| 2020             | 41             | 1,667     | 604        | 733,854          | 303             | 100         | 22        |
| 2021             | 92             | 928       | 795        | 964,146          | 411             | 108         | 8         |
| 2022             | 25             | 2,035     | 421        | 1,047,698        | 448             | 101         | 16        |
| 2023             | 21             | 2,068     | 408        | 957,067          | 415             | 98          | 21        |
| <b>10 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>609</b> | <b>\$662,889</b> | <b>\$283</b>    | <b>100%</b> | <b>26</b> |

## 2023 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory  | Sales     | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|-------------------|----------------|------------|-----------|------------------|-----------------|------------|-----------|
| January           | 13             | 124        | 16        | 830,000          | 385             | 96         | 24        |
| February          | 18             | 123        | 22        | 970,000          | 408             | 97         | 13        |
| March             | 33             | 129        | 42        | 907,500          | 406             | 101        | 18        |
| April             | 29             | 133        | 38        | 1,025,000        | 389             | 101        | 19        |
| May               | 28             | 181        | 50        | 983,500          | 444             | 99         | 12        |
| June              | 31             | 191        | 60        | 977,000          | 413             | 101        | 15        |
| July              | 20             | 196        | 39        | 1,074,800        | 447             | 99         | 25        |
| August            | 16             | 202        | 33        | 975,000          | 416             | 98         | 21        |
| September         | 13             | 222        | 28        | 930,000          | 403             | 94         | 23        |
| October           | 13             | 219        | 28        | 1,014,500        | 388             | 99         | 20        |
| November          | 10             | 205        | 20        | 890,000          | 451             | 97         | 28        |
| December          | 22             | 143        | 32        | 907,500          | 431             | 97         | 35        |
| <b>ANNUAL AVG</b> | <b>21%</b>     | <b>172</b> | <b>34</b> | <b>\$957,067</b> | <b>415</b>      | <b>98%</b> | <b>21</b> |

## 2024 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory  | Sales     | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|------------|-----------|------------------|-----------------|------------|-----------|
| January        | 12             | 153        | 19        | 985,000          | 394             | 99         | 51        |
| February       | 28             | 150        | 42        | 1,043,500        | 398             | 99         | 18        |
| March          | 27             | 157        | 42        | 929,000          | 422             | 97         | 14        |
| April          |                |            |           |                  |                 |            |           |
| May            |                |            |           |                  |                 |            |           |
| June           |                |            |           |                  |                 |            |           |
| July           |                |            |           |                  |                 |            |           |
| August         |                |            |           |                  |                 |            |           |
| September      |                |            |           |                  |                 |            |           |
| October        |                |            |           |                  |                 |            |           |
| November       |                |            |           |                  |                 |            |           |
| December       |                |            |           |                  |                 |            |           |
| <b>YTD AVG</b> | <b>22%</b>     | <b>153</b> | <b>34</b> | <b>\$985,833</b> | <b>\$405</b>    | <b>98%</b> | <b>28</b> |

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## HISTORIC ANNUAL STATISTICS

| Year             | Sales Ratio %* | Inventory | Sales      | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|------------------|----------------|-----------|------------|------------------|-----------------|------------|-----------|
| 2013             | 9              | 744       | 70         | 173,913          | 157             | 95         | 86        |
| 2014             | 7              | 742       | 54         | 181,408          | 155             | 89         | 101       |
| 2015             | 18             | 650       | 113        | 212,804          | 166             | 98         | 72        |
| 2016             | 40             | 434       | 165        | 265,634          | 215             | 100        | 26        |
| 2017             | 77             | 220       | 148        | 317,800          | 261             | 99         | 11        |
| 2018             | 39             | 321       | 122        | 379,850          | 299             | 100        | 23        |
| 2019             | 25             | 517       | 125        | 447,025          | 280             | 98         | 30        |
| 2020             | 31             | 514       | 151        | 420,492          | 275             | 98         | 46        |
| 2021             | 83             | 211       | 148        | 499,738          | 399             | 102        | 25        |
| 2022             | 33             | 473       | 106        | 543,267          | 434             | 99         | 21        |
| 2023             | 17             | 855       | 142        | 589,234          | 453             | 98         | 25        |
| <b>10 YR AVG</b> | <b>NA</b>      | <b>NA</b> | <b>122</b> | <b>\$366,470</b> | <b>\$281</b>    | <b>98%</b> | <b>42</b> |

## 2023 MONTHLY STATISTICS

| Month             | Sales Ratio %* | Inventory | Sales     | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|-------------------|----------------|-----------|-----------|------------------|-----------------|------------|-----------|
| January           | 6              | 48        | 3         | 685,000          | 517             | 98         | 25        |
| February          | 24             | 46        | 11        | 569,000          | 393             | 100        | 17        |
| March             | 20             | 55        | 11        | 617,500          | 384             | 99         | 22        |
| April             | 25             | 65        | 16        | 662,450          | 485             | 100        | 9         |
| May               | 22             | 68        | 15        | 680,952          | 423             | 101        | 20        |
| June              | 23             | 84        | 19        | 569,900          | 489             | 100        | 21        |
| July              | 17             | 90        | 15        | 498,500          | 453             | 100        | 19        |
| August            | 16             | 97        | 16        | 559,500          | 467             | 95         | 16        |
| September         | 11             | 85        | 9         | 500,000          | 369             | 96         | 34        |
| October           | 10             | 71        | 7         | 625,000          | 471             | 98         | 26        |
| November          | 9              | 80        | 7         | 595,000          | 578             | 99         | 55        |
| December          | 20             | 66        | 13        | 508,000          | 411             | 94         | 33        |
| <b>ANNUAL AVG</b> | <b>17%</b>     | <b>71</b> | <b>12</b> | <b>\$589,234</b> | <b>453</b>      | <b>98%</b> | <b>25</b> |

## 2024 MONTHLY STATISTICS

| Month          | Sales Ratio %* | Inventory | Sales     | Sale Price       | Sale Price SQFT | SP/LP%     | DOM       |
|----------------|----------------|-----------|-----------|------------------|-----------------|------------|-----------|
| January        | 15             | 85        | 13        | 480,900          | 581             | 96         | 12        |
| February       | 35             | 71        | 25        | 522,400          | 655             | 98         | 39        |
| March          | 34             | 59        | 20        | 670,000          | 550             | 98         | 23        |
| April          |                |           |           |                  |                 |            |           |
| May            |                |           |           |                  |                 |            |           |
| June           |                |           |           |                  |                 |            |           |
| July           |                |           |           |                  |                 |            |           |
| August         |                |           |           |                  |                 |            |           |
| September      |                |           |           |                  |                 |            |           |
| October        |                |           |           |                  |                 |            |           |
| November       |                |           |           |                  |                 |            |           |
| December       |                |           |           |                  |                 |            |           |
| <b>YTD AVG</b> | <b>28%</b>     | <b>72</b> | <b>19</b> | <b>\$557,767</b> | <b>\$595</b>    | <b>97%</b> | <b>25</b> |

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