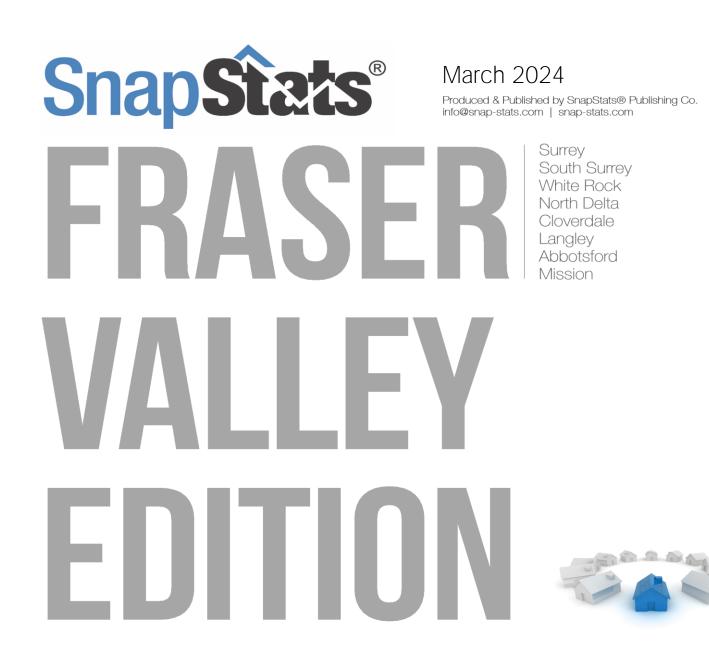
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Price Band & Bedroom DETACHED HOUSES

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SURREY

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Bear Creek Green Timbers	50	6	12%
Bolivar Heights	53	12	23%
Bridgeview	16	1	6%
Cedar Hills	37	13	35%
East Newton	66	8	12%
Fleetwood Tynehead	86	17	20%
Fraser Heights	52	10	19%
Guildford	36	7	19%
Panorama Ridge	66	7	11%
Port Kells	2	0	NA
Queen Mary Park	38	9	24%
Royal Heights	16	1	6%
Sullivan Station	65	3	5%
West Newton	84	11	13%
Whalley	43	5	12%
TOTAL*	710	110	15%

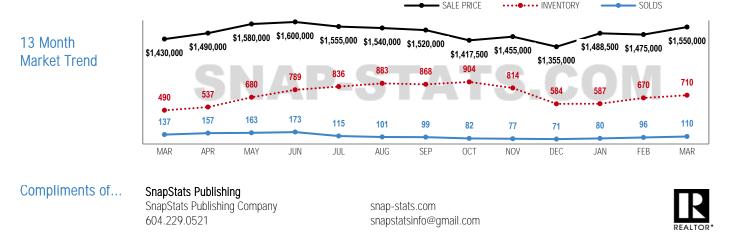
MARCH 2024

SnapStats®	February	March	Variance
Inventory	670	710	6%
Solds	96	110	15%
Sale Price	\$1,475,000	\$1,550,000	5%
Sale Price SQFT	\$572	\$569	-1%
Sale to List Price Ratio	98%	100%	2%
Days on Market	13	14	8%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator SURREY DETACHED: Balanced Market at 15% Sales Ratio average (1.5 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 30% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.5 mil to \$2.75 mil, Bridgeview, Royal Heights, Sullivan Station and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Cedar Hills and 5 to 6 bedroom properties
 - **With minimum inventory of 10 in most instances



Price Band & Bedroom CONDOS & TOWNHOMES

SURREY

SnapStats®	Inventory	Sales	Sales Ratio
\$0-100,000	0	0	NA
100,001 - 200,000	1	0	NA
200,001 - 300,000	10	3	30%
300,001 - 400,000	37	8	22%
400,001 - 500,000	152	51	34%
500,001 - 600,000	212	46	22%
600,001 - 700,000	173	49	28%
700,001 - 800,000	114	35	31%
800,001 - 900,000	106	25	24%
900,001 - 1,000,000	92	27	29%
1,000,001 - 1,250,000	70	15	21%
1,250,001 - 1,500,000	6	1	17%
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	973	260	27%
0 to 1 Bedroom	284	62	22%
2 Bedrooms	376	104	28%
3 Bedrooms	179	69	39%
4 Bedrooms & Greater	134	25	19%
TOTAL*	973	260	27%

Community	CONDOS &	ΤΟΙ	NNHOME	5
		1	nyontory	

SnapStats®	Inventory	Sales	Sales Ratio
Bear Creek Green Timbers	15	8	53%
Bolivar Heights	12	1	8%
Bridgeview	2	1	50%
Cedar Hills	8	0	NA
East Newton	64	19	30%
Fleetwood Tynehead	77	27	35%
Fraser Heights	13	4	31%
Guildford	75	33	44%
Panorama Ridge	34	12	35%
Port Kells	0	0	NA
Queen Mary Park	62	17	27%
Royal Heights	3	0	NA
Sullivan Station	72	27	38%
West Newton	84	18	21%
Whalley	452	93	21%
TOTAL*	973	260	27%

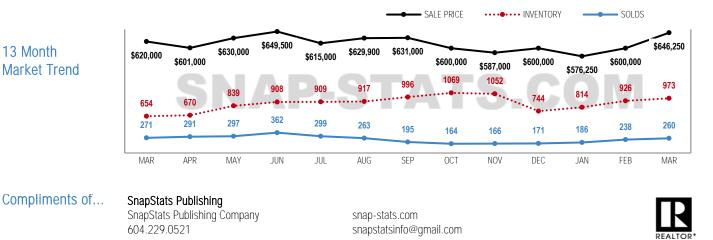
MARCH 2024

SnapStats®	February	March	Variance
Inventory	926	973	5%
Solds	238	260	9%
Sale Price	\$600,000	\$646,250	8%
Sale Price SQFT	\$662	\$623	-6%
Sale to List Price Ratio	100%	100%	0%
Days on Market	13	13	0%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator SURREY ATTACHED: Sellers Market at 27% Sales Ratio average (2.7 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$400,000 to \$500,000 with average 34% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1 mil to \$1.25 mil, Bolivar Heights and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Bear Creek Green Timbers, Guildford and 3 bedroom properties **With minimum inventory of 10 in most instances



S SURREY WHITE ROCK



Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	2	1	50%
1,250,001 - 1,500,000	26	10	38%
1,500,001 - 1,750,000	46	25	54%
1,750,001 - 2,000,000	62	8	13%
2,000,001 - 2,250,000	30	7	23%
2,250,001 - 2,500,000	34	4	12%
2,500,001 - 2,750,000	23	4	17%
2,750,001 - 3,000,000	24	4	17%
3,000,001 - 3,500,000	33	0	NA
3,500,001 - 4,000,000	25	1	4%
4,000,001 - 4,500,000	10	1	10%
4,500,001 - 5,000,000	13	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	10	0	NA
6,000,001 - 6,500,000	2	0	NA
6,500,001 - 7,000,000	1	1	100%
7,000,001 & Greater	7	0	NA
TOTAL*	348	66	19%
2 Bedrooms & Less	16	4	25%
3 to 4 Bedrooms	150	38	25%
5 to 6 Bedrooms	137	22	16%
7 Bedrooms & More	45	2	4%
TOTAL*	348	66	19%
SnapStats®	February	March	Variance

Community DETACHED HOUSES

	Inventory	Sales	Sales Ratio
Crescent Beach Ocean Park	50	15	30%
Elgin Chantrell	32	3	9%
Grandview	51	8	16%
Hazelmere	2	0	NA
King George Corridor	50	11	22%
Morgan Creek	18	4	22%
Pacific Douglas	31	4	13%
Sunnyside Park	31	13	42%
White Rock	83	8	10%
TOTAL *	348	66	19%

00100	00	00	1070
Sale Price	\$1,807,500	\$1,743,000	-4%
Sale Price SQFT	\$623	\$620	0%
Sale to List Price Ratio	97%	97%	0%
Days on Market	15	10	-33%

348

66

308

56

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

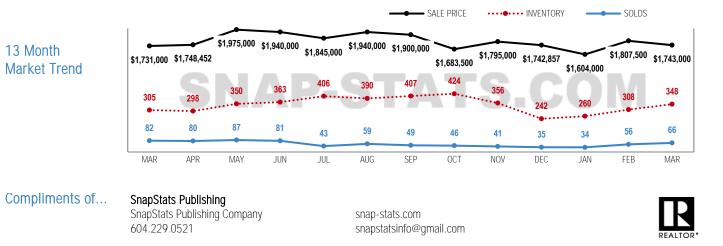
Inventory

Solds

- Market Type Indicator S SURREY WHITE ROCK DETACHED: Balanced Market at 19% Sales Ratio average (1.9 in 10 homes selling rate);
- Homes are selling on average 3% below list price
- Most Active Price Band** \$1.5 mil to \$1.75 mil with average 54% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$3.5 mil to \$4 mil, Elgin Chantrell, White Rock and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Sunnyside Park and up to 4 bedroom properties **With minimum inventory of 10 in most instances

13%

1.8%



S SURREY WHITE ROCK

MARCH 2024

Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0-100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	2	2	100%
400,001 - 500,000	14	4	29%
500,001 - 600,000	38	11	29%
600,001 - 700,000	48	14	29%
700,001 - 800,000	41	16	39%
800,001 - 900,000	47	21	45%
900,001 - 1,000,000	41	21	51%
1,000,001 - 1,250,000	63	26	41%
1,250,001 - 1,500,000	36	13	36%
1,500,001 - 1,750,000	7	0	NA
1,750,001 - 2,000,000	5	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 - 2,500,000	2	0	NA
2,500,001 - 2,750,000	2	0	NA
2,750,001 - 3,000,000	1	0	NA
3,000,001 - 3,500,000	3	0	NA
3,500,001 - 4,000,000	2	1	50%
4,000,001 & Greater	1	0	NA
TOTAL*	354	129	36%
01 1 0 1	0/	11	010/
0 to 1 Bedroom	36	11	31%
2 Bedrooms	195	63	32%
3 Bedrooms	76	34	45%
4 Bedrooms & Greater	47	21	45%
TOTAL*	354	129	36%
Cross Charles	F olomioni	Manah	Manlanaa
SnapStats®	February	March	Variance

336

113

\$659

99%

10

\$788,000

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Crescent Beach Ocean Park	3	1	33%
Elgin Chantrell	11	2	18%
Grandview	79	37	47%
Hazelmere	0	0	NA
King George Corridor	63	26	41%
Morgan Creek	15	6	40%
Pacific Douglas	18	8	44%
Sunnyside Park	24	12	50%
White Rock	141	37	26%
TOTAL*	354	129	36%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

Sale to List Price Ratio

Inventory

Sale Price

Sale Price SQFT

Days on Market

Solds

- Market Type Indicator S SURREY WHITE ROCK ATTACHED: Sellers Market at 36% Sales Ratio average (3.6 in 10 homes selling rate)
- Homes are selling on average 1% below list price

354

129

\$657

99%

14

\$887,000

5%

14%

13%

0%

0%

40%

- Most Active Price Band** \$900,000 to \$1 mil with average 51% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$400,000 to \$700,000, Elgin Chantrell and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Grandview, Sunnyside Park and minimum 3 bedroom properties
 **With minimum inventory of 10 in most instances

							 S	ALE PRICE	•••••••	 INVENTORY 	′ —•	SOLDS	
13 Month Market Trend	\$752,000	\$799,000	\$841,250	\$780,000	\$823,500	\$762,500	\$798,000	\$746,500	\$774,000	\$788,574	\$782,500	\$788,000	\$887,000
	250	255	294	289	309	320	335	377 •••••	359	248	277	336	354
	•••••	•••••			124	108	107	84	92	69	88	113	129
	144	139	144	173									
	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR
Compliments of		ts Publish i s Publishin .0521		y		snap-st snapsta	ats.com tsinfo@gr	nail.com					REALTOR.

Snap Stats NORTH DELTA

Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	2	4	200%*
1,250,001 - 1,500,000	43	24	56%
1,500,001 - 1,750,000	43	9	21%
1,750,001 - 2,000,000	25	1	4%
2,000,001 - 2,250,000	7	0	NA
2,250,001 - 2,500,000	7	1	14%
2,500,001 - 2,750,000	3	0	NA
2,750,001 - 3,000,000	5	0	NA
3,000,001 - 3,500,000	1	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	136	39	29%
2 Bedrooms & Less	3	0	NA
3 to 4 Bedrooms	45	28	62%
5 to 6 Bedrooms	65	10	15%
7 Bedrooms & More	23	1	4%
TOTAL*	136	39	29%
SnapStats®	February	March	Variance

132

\$560

99%

13

\$1,450,000

29

Community DETACHED HOUSES

5			
	Inventory	Sales	Sales Ratio
Annieville	35	12	34%
Nordel	35	11	31%
Scottsdale	43	4	9%
Sunshine Hills Woods	23	12	52%
TOTAL*	136	39	29%

MARCH 2024

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

Sale to List Price Ratio

Inventory

Sale Price

Sale Price SQFT

Days on Market

Solds

- Market Type Indicator NORTH DELTA DETACHED: Sellers Market at 29% Sales Ratio average (2.9 in 10 homes selling rate)
- Homes are selling on average 100% of list price

136

39

\$619

100%

9

\$1,450,000

3%

34%

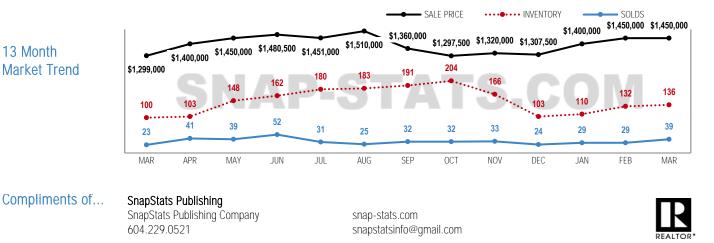
11%

1%

-31%

0%

- Most Active Price Band** \$1.25 mil to \$1.5 mil with average 56% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.75 mil to \$2 mil, Scottsdale and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Sunshine Hills Woods and 3 to 4 bedroom properties **With minimum inventory of 10 in most instances



NORTH DELTA

Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0-100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	2	1	50%
400,001 - 500,000	6	1	17%
500,001 - 600,000	14	1	7%
600,001 - 700,000	11	7	64%
700,001 - 800,000	3	1	33%
800,001 - 900,000	4	1	25%
900,001 - 1,000,000	9	2	22%
1,000,001 - 1,250,000	2	4	200%*
1,250,001 - 1,500,000	2	2	100%
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	53	20	38%
0 to 1 Bedroom	15	3	20%
2 Bedrooms	20	6	30%
3 Bedrooms	14	6	43%
4 Bedrooms & Greater	4	5	125%*
TOTAL*	53	20	38%

February

\$655,000

\$561

99%

15

46

Community	CONDOS &	TOWNHOMES
-----------	----------	-----------

SnapStats®	Inventory	Sales	Sales Ratio
Annieville	Inventory 14	1	7%
Nordel	8	11	138%*
Scottsdale	18	8	44%
Sunshine Hills Woods	13	0	NA
TOTAL*	53	20	38%
TOTAL	55	20	5070

MARCH 2024

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

Sale to List Price Ratio

SnapStats®

Inventory

Sale Price

Sale Price SQFT

Days on Market

Solds

- Market Type Indicator NORTH DELTA ATTACHED: Sellers Market at 38% Sales Ratio average (3.8 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$600,000 to \$700,000 with average 64% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$500,000 to \$600,000, Annieville and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in Nordel and 3 bedroom properties

Variance

15%

186%

11%

-6%

-1%

-53%

**With minimum inventory of 10 in most instances

March

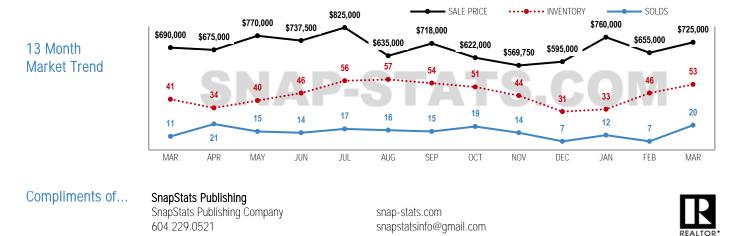
\$725,000

53

20

\$528

98%



CLOVERDALE

Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	4	4	100%
1,250,001 - 1,500,000	42	19	45%
1,500,001 - 1,750,000	43	11	26%
1,750,001 - 2,000,000	14	5	36%
2,000,001 - 2,250,000	7	3	43%
2,250,001 - 2,500,000	9	1	11%
2,500,001 - 2,750,000	3	0	NA
2,750,001 - 3,000,000	6	0	NA
3,000,001 - 3,500,000	3	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	1	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	132	43	33%
2 Bedrooms & Less	3	0	NA
3 to 4 Bedrooms	49	23	47%
5 to 6 Bedrooms	50	15	30%
7 Bedrooms & More	30	5	17%
TOTAL*	132	43	33%
SnapStats®	February	March	Variance

116

37

\$527

100%

10

\$1,450,000

Community	DETACHED HOUSES	
oominanity	DEMNONED MODULO	

SnapStats®	Inventory	Sales	Sales Ratio
Clayton Cloverdale	35	7	20%
Cloverdale	95	36	38%
Serpentine TOTAL*	2	0	NA
IUIAL	132	43	33%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

Sale to List Price Ratio

Inventory Solds

Sale Price

Sale Price SQFT

Days on Market

- Market Type Indicator CLOVERDALE DETACHED: Sellers Market at 33% Sales Ratio average (3.3 in 10 homes selling rate)
- Homes are selling on average 1% below list price

132

43

\$559

99%

8

\$1,480,000

- Most Active Price Band** \$1.25 mil to \$1.5 mil with average 45% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.25 mil to \$2.5 mil, Clayton and minimum 7 bedroom properties
- · Sellers Best Bet** Selling homes in Cloverdale and 3 to 4 bedroom properties **With minimum inventory of 10 in most instances

14%

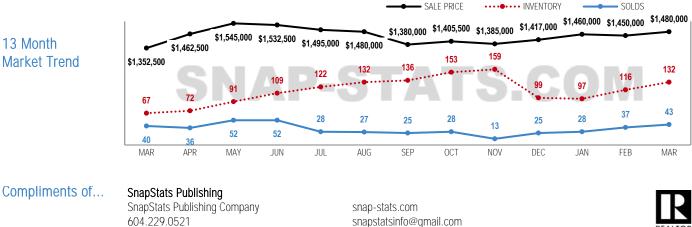
16%

2%

6%

-1%

-20%



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13 Month Market Trend

MARCH 2024

CLOVERDALE

Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	1	NA*
400,001 - 500,000	6	4	67%
500,001 - 600,000	9	8	89%
600,001 - 700,000	7	7	100%
700,001 - 800,000	14	7	50%
800,001 - 900,000	29	17	59%
900,001 - 1,000,000	22	10	45%
1,000,001 - 1,250,000	4	1	25%
1,250,001 - 1,500,000	0	1	NA*
1,500,001 – 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	91	56	62%
	10		0.001
0 to 1 Bedroom	10	8	80%
2 Bedrooms	24	19	79%
3 Bedrooms	46	20	43%
4 Bedrooms & Greater	11	9	82%
TOTAL*	91	56	62%
CranCtata®	Fobruory	Marab	Variance

SnapStats®	February	March	Variance
Inventory	71	91	28%
Solds	47	56	19%
Sale Price	\$788,888	\$810,000	3%
Sale Price SQFT	\$632	\$610	-3%
Sale to List Price Ratio	99%	100%	1%
Days on Market	13	8	-38%

Community CONDOS & TOWNHOMES

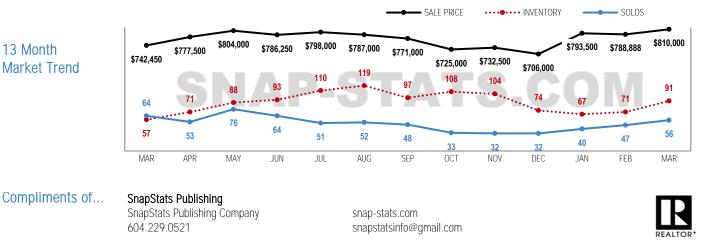
SnapStats®	Inventory	Sales	Sales Ratio
Clayton	58	31	53%
Clayton Cloverdale	33	25	76%
Serpentine	0	0	NA
Serpentine TOTAL*	91	56	62%
101/12	,,	00	0270

MARCH 2024

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator CLOVERDALE ATTACHED: Sellers Market at 62% Sales Ratio average (6.2 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$500,000 to \$600,000 with average 89% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$900,000 to \$1 mil, Clayton and 3 bedroom properties
- Sellers Best Bet** Selling homes in Cloverdale and minimum 4 bedroom properties **With minimum inventory of 10 in most instances



Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	1	0	NA
700,001 - 800,000	1	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	4	1	25%
1,000,001 - 1,250,000	16	11	69%
1,250,001 - 1,500,000	66	32	48%
1,500,001 - 1,750,000	63	22	35%
1,750,001 - 2,000,000	53	9	17%
2,000,001 - 2,250,000	16	5	31%
2,250,001 - 2,500,000	22	2	9%
2,500,001 - 2,750,000	21	0	NA
2,750,001 - 3,000,000	20	4	20%
3,000,001 - 3,500,000	8	0	NA
3,500,001 - 4,000,000	13	0	NA
4,000,001 - 4,500,000	2	0	NA
4,500,001 - 5,000,000	1	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	1	0	NA
7,000,001 & Greater	2	0	NA
TOTAL*	310	86	28%
2 Bedrooms & Less	15	1	7%
3 to 4 Bedrooms	132	44	33%
5 to 6 Bedrooms	115	34	30%
7 Bedrooms & More	48	7	15%
TOTAL*	310	86	28%

LANGLEY

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Aldergrove	24	11	46%
Brookswood	60	8	13%
Campbell Valley	7	1	14%
County Line Glen Valley	0	0	NA
Fort Langley	18	5	28%
Langley City	62	9	15%
Murrayville	20	11	55%
Otter District	2	1	50%
Salmon River	14	2	14%
Walnut Grove	22	19	86%
Willoughby Heights	81	19	23%
TOTAL*	310	86	28%

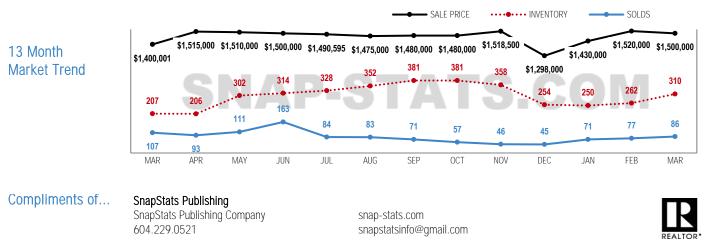
MARCH 2024

SnapStats®	February	March	Variance
Inventory	262	310	18%
Solds	77	86	12%
Sale Price	\$1,520,000	\$1,500,000	-1%
Sale Price SQFT	\$572	\$585	2%
Sale to List Price Ratio	96%	100%	4%
Days on Market	15	7	-53%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator LANGLEY DETACHED: Sellers Market at 28% Sales Ratio average (2.8 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 69% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.25 mil to \$2.5 mil, Brookswood, Langley City, Salmon River and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Murrayville, Walnut Grove and 3 to 4 bedroom properties **With minimum inventory of 10 in most instances



Price Band & Bedroom CONDOS & TOWNHOMES

LANGLEY

SnapStats®	Inventory	Sales	Sales Ratio
\$0-100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	2	4	200%*
400,001 - 500,000	51	20	39%
500,001 - 600,000	80	42	53%
600,001 - 700,000	101	29	29%
700,001 - 800,000	75	23	31%
800,001 - 900,000	44	32	73%
900,001 - 1,000,000	36	17	47%
1,000,001 - 1,250,000	39	20	51%
1,250,001 - 1,500,000	4	3	75%
1,500,001 - 1,750,000	2	1	50%
1,750,001 – 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	1	0	NA
TOTAL*	435	191	44%
0 to 1 Bedroom	101	30	30%
2 Bedrooms	186	88	47%
3 Bedrooms	101	49	49%
4 Bedrooms & Greater	47	24	51%
TOTAL*	435	191	44%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Aldergrove	14	7	50%
Brookswood	1	0	NA
Campbell Valley	0	0	NA
County Line Glen Valley	0	0	NA
Fort Langley	6	1	17%
Langley City	130	54	42%
Murrayville	11	13	118%*
Otter District	0	0	NA
Salmon River	2	0	NA
Walnut Grove	26	24	92%
Willoughby Heights	245	92	38%
TOTAL*	435	191	44%

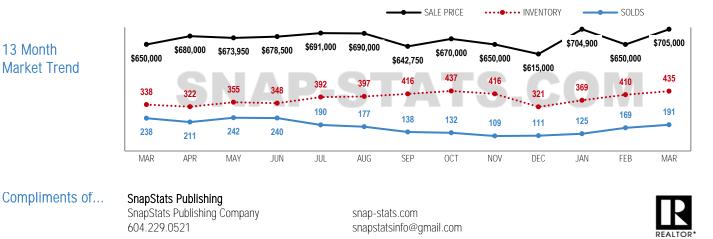
MARCH 2024

SnapStats®	February	March	Variance
Inventory	410	435	6%
Solds	169	191	13%
Sale Price	\$650,000	\$705,000	8%
Sale Price SQFT	\$619	\$585	-5%
Sale to List Price Ratio	99%	97%	-2%
Days on Market	9	9	0%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator LANGLEY ATTACHED: Sellers Market at 44% Sales Ratio average (4.4 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$800,000 to \$900,000 with average 73% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$600,000 to \$700,000, Fort Langley and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in Murrayville, Walnut Grove and minimum 4 bedroom properties
 "With minimum inventory of 10 in most instances



Snap Stats

ABBOTSFORD

Price Band & Bedroom *DETACHED HOUSES*

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	1	0	NA
800,001 - 900,000	4	1	25%
900,001 - 1,000,000	16	7	44%
1,000,001 - 1,250,000	98	31	32%
1,250,001 - 1,500,000	95	24	25%
1,500,001 - 1,750,000	38	3	8%
1,750,001 - 2,000,000	24	2	8%
2,000,001 - 2,250,000	9	0	NA
2,250,001 - 2,500,000	11	0	NA
2,500,001 – 2,750,000	5	0	NA
2,750,001 - 3,000,000	5	1	20%
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	1	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	307	69	22%
2 Bedrooms & Less	14	0	NA
3 to 4 Bedrooms	116	40	34%
5 to 6 Bedrooms	130	27	21%
7 Bedrooms & More	47	2	4%
TOTAL*	307	69	22%

Community DETACHED HOUSES

-			
SnapStats®	Inventory	Sales	Sales Ratio
Abbotsford East	107	29	27%
Abbotsford West	86	17	20%
Aberdeen	15	6	40%
Bradner	2	0	NA
Central Abbotsford	67	14	21%
Matsqui	5	0	NA
Poplar	17	2	12%
Sumas Mountain	4	1	25%
Sumas Prairie	4	0	NA
TOTAL*	307	69	22%

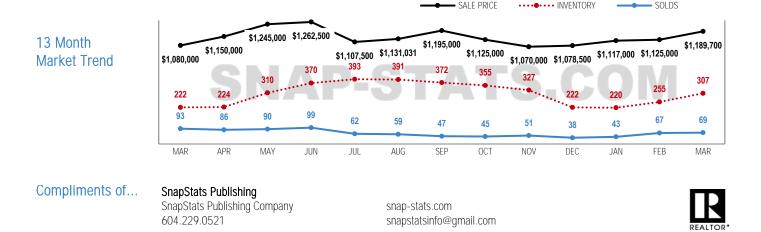
MARCH 2024

SnapStats®	February	March	Variance
Inventory	255	307	20%
Solds	67	69	3%
Sale Price	\$1,125,000	\$1,189,700	6%
Sale Price SQFT	\$493	\$471	-4%
Sale to List Price Ratio	98%	99%	1%
Days on Market	12	9	-25%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator ABBOTSFORD DETACHED: Sellers Market at 22% Sales Ratio average (2.2 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$900,000 to \$1 mil with average 44% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.5 mil to \$2 mil, Poplar and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Aberdeen and 3 to 4 bedroom properties **With minimum inventory of 10 in most instances



ABBOTSFORD

Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0-100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	4	4	100%
300,001 - 400,000	56	18	32%
400,001 - 500,000	58	30	52%
500,001 - 600,000	56	20	36%
600,001 - 700,000	42	14	33%
700,001 - 800,000	38	13	34%
800,001 - 900,000	27	10	37%
900,001 - 1,000,000	10	2	20%
1,000,001 - 1,250,000	5	4	80%
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 - 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	297	115	39%
	5.0	17	0.404
0 to 1 Bedroom	50	17	34%
2 Bedrooms	165	62	38%
3 Bedrooms	61	25	41%
4 Bedrooms & Greater	21	11	52%
TOTAL*	297	115	39%
SpanState®	Fobruary	Marah	Varianaa

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Abbotsford East	34	17	50%
Abbotsford West	122	40	33%
Aberdeen	2	3	150%*
Bradner	0	0	NA
Central Abbotsford	125	48	38%
Matsqui	1	0	NA
Poplar	12	6	50%
Sumas Mountain	1	1	100%
Sumas Prairie	0	0	NA
TOTAL*	297	115	39%

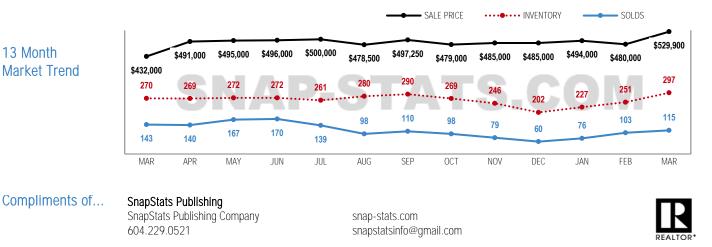
MARCH 2024

SnapStats®	February	March	Variance
Inventory	251	297	18%
Solds	103	115	12%
Sale Price	\$480,000	\$529,900	10%
Sale Price SQFT	\$446	\$469	5%
Sale to List Price Ratio	97%	100%	3%
Days on Market	13	11	-15%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator ABBOTSFORD ATTACHED: Sellers Market at 39% Sales Ratio average (3.9 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$400,000 to \$500,000 with average 52% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$900,000 to \$1 mil, Abbotsford West and up to1 bedroom properties
- Sellers Best Bet** Selling homes in Abbotsford East, Poplar and minimum 4 bedroom properties
 **With minimum inventory of 10 in most instances



Snap Stats[®]

Price Band & Bedroom DETACHED HOUSES

MISSION

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	5	1	20%
700,001 - 800,000	8	5	63%
800,001 - 900,000	12	12	100%
900,001 - 1,000,000	22	11	50%
1,000,001 - 1,250,000	54	10	19%
1,250,001 - 1,500,000	27	3	11%
1,500,001 - 1,750,000	9	0	NA
1,750,001 - 2,000,000	10	0	NA
2,000,001 - 2,250,000	4	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	2	0	NA
2,750,001 - 3,000,000	3	0	NA
3,000,001 - 3,500,000	1	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	157	42	27%
2 Bedrooms & Less	15	4	27%
3 to 4 Bedrooms	80	26	33%
5 to 6 Bedrooms	45	9	20%
7 Bedrooms & More	17	3	18%
TOTAL*	157	42	27%
SnapStats®	February	March	Variance

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Dewdney Deroche	3	0	NA
Durieu	2	1	50%
Hatzic	18	5	28%
Hemlock	6	0	NA
Lake Errock	6	1	17%
Mission	114	34	30%
Mission West	5	0	NA
Stave Falls	1	1	100%
Steelhead	2	0	NA
TOTAL*	157	42	27%

MARCH 2024

SnapStats®	February	March	Variance
Inventory	150	157	5%
Solds	42	42	0%
Sale Price	\$1,043,500	\$929,000	-11%
Sale Price SQFT	\$398	\$422	6%
Sale to List Price Ratio	99%	97%	-2%
Days on Market	18	14	-22%

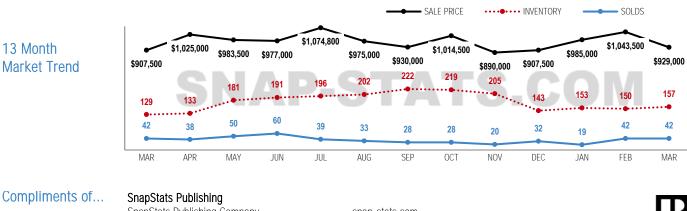
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

13 Month

Market Trend

- Market Type Indicator MISSION DETACHED: Sellers Market at 27% Sales Ratio average (2.7 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$800,000 to \$900,000 with average 100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Hatzic and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Mission and 3 to 4 bedroom properties **With minimum inventory of 10 in most instances



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SnapStats[®]

Price Band & Bedroom CONDOS & TOWNHOMES

MISSION

SnapStats®	Inventory	Sales	Sales Ratio
\$0-100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	12	3	25%
400,001 - 500,000	12	3	25%
500,001 - 600,000	13	3	23%
600,001 - 700,000	11	3	27%
700,001 - 800,000	10	7	70%
800,001 - 900,000	1	1	100%
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	59	20	34%
0 to 1 Bedroom	9	4	44%
2 Bedrooms	31	5	16%
3 Bedrooms	16	9	56%
4 Bedrooms & Greater	3	2	67%
TOTAL*	59	20	34%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Dewdney Deroche	0	0	NA
Durieu	0	0	NA
Hatzic	0	0	NA
Hemlock	10	0	NA
Lake Errock	0	0	NA
Mission	44	19	43%
Mission West	5	1	20%
Stave Falls	0	0	NA
Steelhead	0	0	NA
TOTAL*	59	20	34%

MARCH 2024

SnapStats®	February	March	Variance
Inventory	71	59	-17%
Solds	25	20	-20%
Sale Price	\$522,400	\$670,000	28%
Sale Price SQFT	\$655	\$550	-16%
Sale to List Price Ratio	98%	98%	0%
Days on Market	39	23	-41%

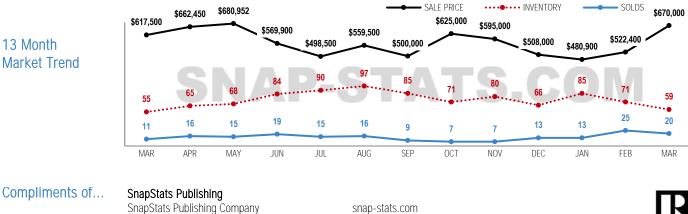
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

13 Month

Market Trend

- Market Type Indicator MISSION ATTACHED: Sellers Market at 34% Sales Ratio average (3.4 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$700,000 to \$800,000 with average 70% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$500,000 to \$600,000 and 2 bedroom properties
- Sellers Best Bet** Selling homes in Mission and 3 bedroom properties
 - **With minimum inventory of 10 in most instances



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