

Everything you need to know about your Real Estate Market Today!

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GREATER VANCOUVER EDITION

Burnaby
New Westminster
Coquitlam
Port Coquitlam
Port Moody
Pitt Meadows
Maple Ridge



Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	2	1	50%
1,500,001 - 1,750,000	4	5	125%*
1,750,001 - 2,000,000	29	8	28%
2,000,001 - 2,250,000	18	12	67%
2,250,001 - 2,500,000	24	6	25%
2,500,001 - 2,750,000	23	3	13%
2,750,001 - 3,000,000	19	2	11%
3,000,001 - 3,500,000	37	6	16%
3,500,001 - 4,000,000	36	0	NA
4,000,001 - 4,500,000	10	1	10%
4,500,001 - 5,000,000	4	0	NA
5,000,001 - 5,500,000	5	0	NA
5,500,001 - 6,000,000	2	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	1	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	214	44	21%

2 Bedrooms & Less	6	1	17%
3 to 4 Bedrooms	65	13	20%
5 to 6 Bedrooms	77	19	25%
7 Bedrooms & More	66	11	17%
TOTAL*	214	44	21%

SnapStats®	November	December	Variance
Inventory	294	214	-27%
Solds	58	44	-24%
Sale Price	\$2,062,500	\$2,115,000	3%
Sale Price SQFT	\$805	\$833	3%
Sale to List Price Ratio	96%	97%	1%
Days on Market	19	51	168%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	3	0	NA
Brentwood Park	9	2	22%
Buckingham Heights	5	1	20%
Burnaby Hospital	4	1	25%
Burnaby Lake	11	1	9%
Cariboo	0	0	NA
Capitol Hill	13	6	46%
Central	4	1	25%
Central Park	9	0	NA
Deer Lake	5	0	NA
Deer Lake Place	4	1	25%
East Burnaby	10	5	50%
Edmonds	7	0	NA
Forest Glen	9	2	22%
Forest Hills	1	0	NA
Garden Village	0	1	NA*
Government Road	11	1	9%
Greentree Village	0	1	NA*
Highgate	4	0	NA
Metrotown	9	3	33%
Montecito	8	1	13%
Oakdale	1	0	NA
Oaklands	0	0	NA
Parkcrest	26	2	8%
Simon Fraser Hills	0	0	NA
Simon Fraser University SFU	2	4	200%*
South Slope	16	2	13%
Sperling-Duthie	8	2	25%
Sullivan Heights	1	1	100%
Suncrest	1	1	100%
The Crest	8	1	13%
Upper Deer Lake	9	2	22%
Vancouver Heights	5	2	40%
Westridge	4	0	NA
Willingdon Heights	7	0	NA
TOTAL*	214	44	21%

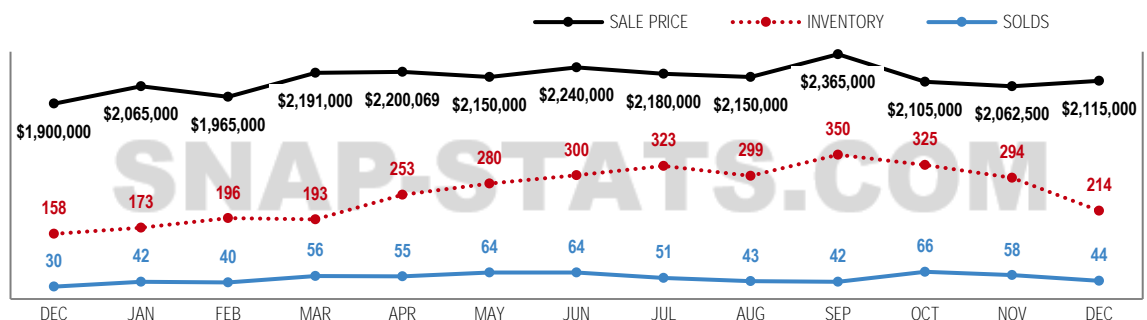
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **BURNABY DETACHED**: Sellers Market at 21% Sales Ratio average (2.1 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$2 mil to \$2.25 mil with average 67% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$4 mil to \$4.5 mil, Burnaby Lake, Government Road, Parkcrest and minimum 7 bedrooms
- Sellers Best Bet** Selling homes in Capitol Hill, East Burnaby, Metrotown and 5 to 6 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	1	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	1	NA*
400,001 – 500,000	21	7	33%
500,001 – 600,000	74	33	45%
600,001 – 700,000	134	35	26%
700,001 – 800,000	125	31	25%
800,001 – 900,000	128	32	25%
900,001 – 1,000,000	133	23	17%
1,000,001 – 1,250,000	97	19	20%
1,250,001 – 1,500,000	43	5	12%
1,500,001 – 1,750,000	14	2	14%
1,750,001 – 2,000,000	10	1	10%
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	2	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	2	0	NA
3,000,001 – 3,500,000	3	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	787	189	24%

0 to 1 Bedroom	225	50	22%
2 Bedrooms	458	107	23%
3 Bedrooms	100	25	25%
4 Bedrooms & Greater	4	7	175%*
TOTAL*	787	189	24%

SnapStats®	November	December	Variance
Inventory	1100	787	-28%
Solds	244	189	-23%
Sale Price	\$720,950	\$764,000	6%
Sale Price SQFT	\$843	\$878	4%
Sale to List Price Ratio	99%	99%	0%
Days on Market	18	26	44%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	1	0	NA
Brentwood Park	264	64	24%
Buckingham Heights	0	0	NA
Burnaby Hospital	3	2	67%
Burnaby Lake	1	1	100%
Cariboo	5	1	20%
Capitol Hill	19	1	5%
Central	4	1	25%
Central Park	14	2	14%
Deer Lake	0	0	NA
Deer Lake Place	0	0	NA
East Burnaby	3	0	NA
Edmonds	58	10	17%
Forest Glen	33	7	21%
Forest Hills	3	3	100%
Garden Village	0	0	NA
Government Road	7	8	114%*
Greentree Village	1	0	NA
Highgate	24	9	38%
Metrotown	226	42	19%
Montecito	3	1	33%
Oakdale	0	0	NA
Oaklands	0	2	NA*
Parkcrest	0	0	NA
Simon Fraser Hills	3	0	NA
Simon Fraser University SFU	56	10	18%
South Slope	10	8	80%
Sperling-Duthie	1	0	NA
Sullivan Heights	36	10	28%
Suncrest	0	0	NA
The Crest	2	3	150%*
Upper Deer Lake	0	1	NA*
Vancouver Heights	7	3	43%
Westridge	1	0	NA
Willington Heights	2	0	NA
TOTAL*	787	189	24%

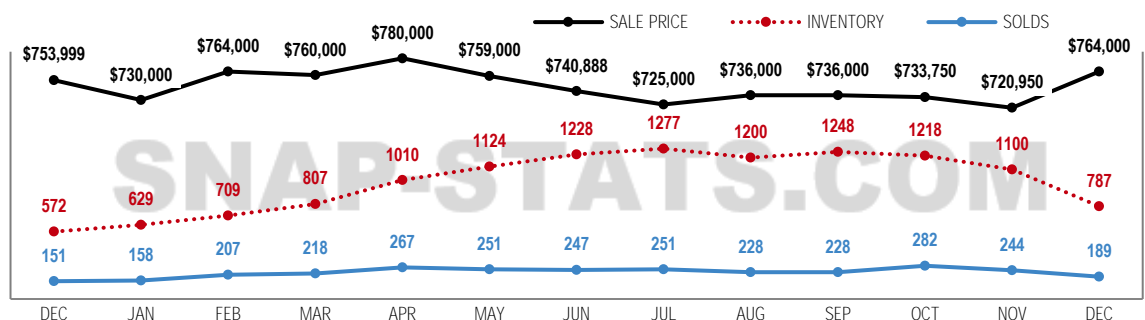
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **BURNABY ATTACHED**: Sellers Market at 24% Sales Ratio average (2.4 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$500,000 to \$600,000 with average 45% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.75 mil to \$2 mil, Capitol Hill and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in Government Road, South Slope and 3 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	3	0	NA
800,001 - 900,000	1	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	6	2	33%
1,250,001 - 1,500,000	12	4	33%
1,500,001 - 1,750,000	8	4	50%
1,750,001 - 2,000,000	15	1	7%
2,000,001 - 2,250,000	4	0	NA
2,250,001 - 2,500,000	4	1	25%
2,500,001 - 2,750,000	1	0	NA
2,750,001 - 3,000,000	2	0	NA
3,000,001 - 3,500,000	11	0	NA
3,500,001 - 4,000,000	4	0	NA
4,000,001 - 4,500,000	1	0	NA
4,500,001 - 5,000,000	2	0	NA
5,000,001 - 5,500,000	1	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	1	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	76	12	16%

2 Bedrooms & Less	15	1	7%
3 to 4 Bedrooms	31	6	19%
5 to 6 Bedrooms	21	4	19%
7 Bedrooms & More	9	1	11%
TOTAL*	76	12	16%

SnapStats®	November	December	Variance
Inventory	110	76	-31%
Solds	11	12	9%
Sale Price	\$1,690,000	\$1,472,500	-13%
Sale Price SQFT	\$631	\$622	-1%
Sale to List Price Ratio	99%	94%	-5%
Days on Market	17	39	129%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

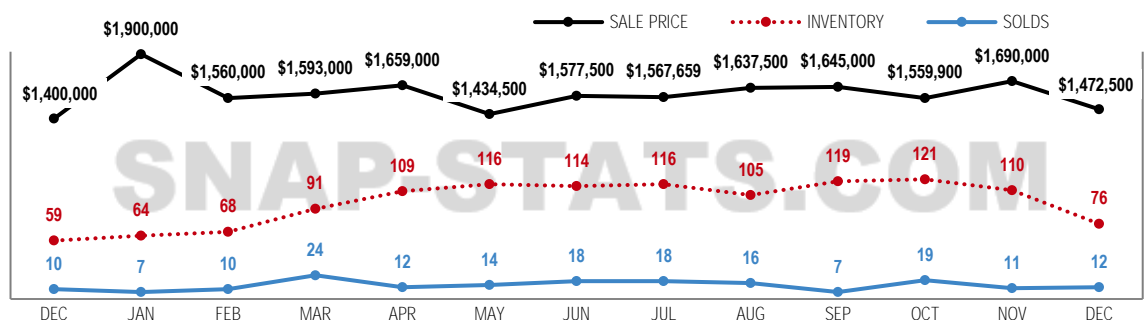
SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	21	0	NA
Downtown	0	0	NA
Fraserview	0	0	NA
GlenBrooke North	4	2	50%
Moody Park	4	0	NA
North Arm	0	0	NA
Quay	0	0	NA
Queensborough	20	2	10%
Queens Park	2	0	NA
Sapperton	4	1	25%
The Heights	6	3	50%
Uptown	9	2	22%
West End	6	2	33%
TOTAL*	76	12	16%

Market Summary

- Market Type Indicator **NEW WESTMINSTER DETACHED**: Balanced Market at 16% Sales Ratio average (1.6 in 10 homes selling rate)
- Homes are selling on average 6% below list price
- Most Active Price Band** \$1.5 mil to \$1.75 mil with average 50% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.75 mil to \$2 mil, Queensborough and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Uptown and 3 to 6 bedroom properties

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13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	2	2	100%
400,001 – 500,000	16	8	50%
500,001 – 600,000	32	21	66%
600,001 – 700,000	44	12	27%
700,001 – 800,000	44	12	27%
800,001 – 900,000	28	8	29%
900,001 – 1,000,000	22	8	36%
1,000,001 – 1,250,000	27	8	30%
1,250,001 – 1,500,000	19	1	5%
1,500,001 – 1,750,000	4	0	NA
1,750,001 – 2,000,000	0	2	NA*
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	238	82	34%

0 to 1 Bedroom	55	24	44%
2 Bedrooms	150	45	30%
3 Bedrooms	29	13	45%
4 Bedrooms & Greater	4	0	NA
TOTAL*	238	82	34%

SnapStats®	November	December	Variance
Inventory	328	238	-27%
Solds	82	82	0%
Sale Price	\$630,000	\$668,950	6%
Sale Price SQFT	\$655	\$658	0%
Sale to List Price Ratio	98%	99%	1%
Days on Market	16	22	38%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

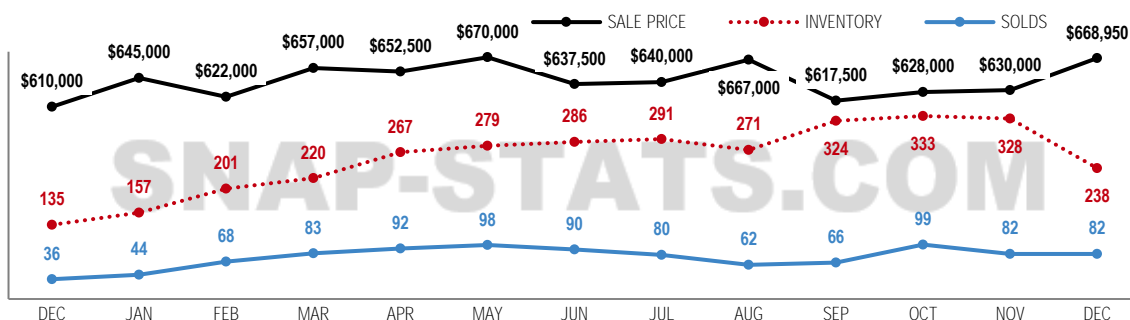
SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	0	0	NA
Downtown	53	14	26%
Fraserview	22	17	77%
GlenBrooke North	3	2	67%
Moody Park	0	0	NA
North Arm	0	0	NA
Quay	95	23	24%
Queensborough	26	9	35%
Queens Park	0	0	NA
Sapperton	11	3	27%
The Heights	0	0	NA
Uptown	28	13	46%
West End	0	1	NA*
TOTAL*	238	82	34%

Market Summary

- Market Type Indicator **NEW WESTMINSTER ATTACHED**: Sellers Market at 34% Sales Ratio average (3.4 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$500,000 to \$600,000 with average 66% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Downtown, Quay, Sapperton and 2 bedroom properties
- Sellers Best Bet** Selling homes in Fraserview, Uptown, up to 1 and 3 bedroom properties

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13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	1	0	NA
900,001 - 1,000,000	3	0	NA
1,000,001 - 1,250,000	4	1	25%
1,250,001 - 1,500,000	15	7	47%
1,500,001 - 1,750,000	34	11	32%
1,750,001 - 2,000,000	34	5	15%
2,000,001 - 2,250,000	19	7	37%
2,250,001 - 2,500,000	35	4	11%
2,500,001 - 2,750,000	26	0	NA
2,750,001 - 3,000,000	23	0	NA
3,000,001 - 3,500,000	39	0	NA
3,500,001 - 4,000,000	28	0	NA
4,000,001 - 4,500,000	19	0	NA
4,500,001 - 5,000,000	16	0	NA
5,000,001 - 5,500,000	5	0	NA
5,500,001 - 6,000,000	2	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	2	0	NA
7,000,001 & Greater	1	0	NA
TOTAL*	306	35	11%

2 Bedrooms & Less	29	0	NA
3 to 4 Bedrooms	137	15	11%
5 to 6 Bedrooms	101	17	17%
7 Bedrooms & More	39	3	8%
TOTAL*	306	35	11%

SnapStats®	November	December	Variance
Inventory	418	306	-27%
Solds	47	35	-26%
Sale Price	\$1,736,100	\$1,720,000	-1%
Sale Price SQFT	\$587	\$567	-3%
Sale to List Price Ratio	99%	98%	-1%
Days on Market	33	19	-42%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

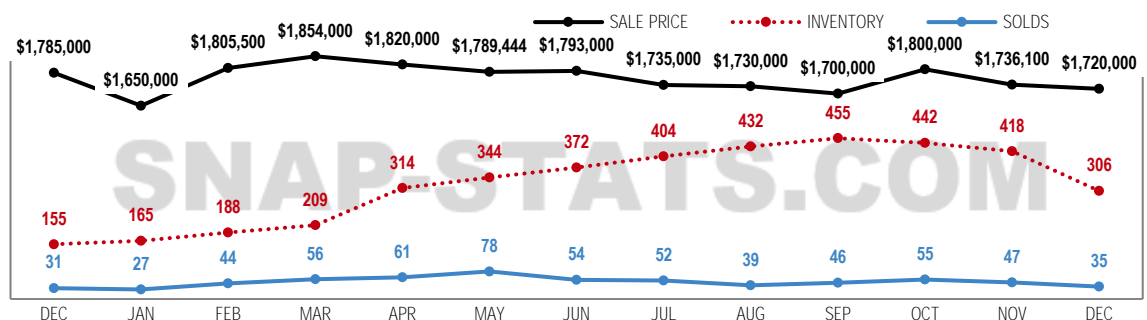
SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	23	5	22%
Canyon Springs	3	0	NA
Cape Horn	12	1	8%
Central Coquitlam	23	6	26%
Chineside	2	0	NA
Coquitlam East	9	1	11%
Coquitlam West	63	3	5%
Eagle Ridge	1	1	100%
Harbour Chines	3	1	33%
Harbour Place	4	2	50%
Hockaday	4	1	25%
Maillardville	14	1	7%
Meadow Brook	6	0	NA
New Horizons	6	2	33%
North Coquitlam	0	0	NA
Park Ridge Estates	0	0	NA
Ranch Park	101	2	2%
River Springs	2	1	50%
Scott Creek	3	3	100%
Summitt View	1	0	NA
Upper Eagle Ridge	0	1	NA*
Westwood Plateau	25	4	16%
Westwood Summit	1	0	NA
TOTAL*	306	35	11%

Market Summary

- Market Type Indicator **COQUITLAM DETACHED**: Buyers Market at 11% Sales Ratio average (1.1 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$1.25 mil to \$1.5 mil with average 47% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.25 mil to \$2.5 mil, Cape Horn, Coquitlam West, Maillardville, Ranch Park and 7 plus bedrooms
- Sellers Best Bet** Selling homes in Burke Mountain, Central Coquitlam and 5 to 6 bedroom properties

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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	1	NA*
400,001 – 500,000	15	2	13%
500,001 – 600,000	54	20	37%
600,001 – 700,000	76	13	17%
700,001 – 800,000	64	19	30%
800,001 – 900,000	53	8	15%
900,001 – 1,000,000	37	4	11%
1,000,001 – 1,250,000	68	9	13%
1,250,001 – 1,500,000	46	9	20%
1,500,001 – 1,750,000	8	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	1	0	NA
TOTAL*	424	85	20%

0 to 1 Bedroom	90	23	26%
2 Bedrooms	213	40	19%
3 Bedrooms	78	13	17%
4 Bedrooms & Greater	43	9	21%
TOTAL*	424	85	20%

SnapStats®	November	December	Variance
Inventory	547	424	-22%
Solds	124	85	-31%
Sale Price	\$699,500	\$735,000	5%
Sale Price SQFT	\$798	\$795	0%
Sale to List Price Ratio	100%	98%	-2%
Days on Market	19	24	26%

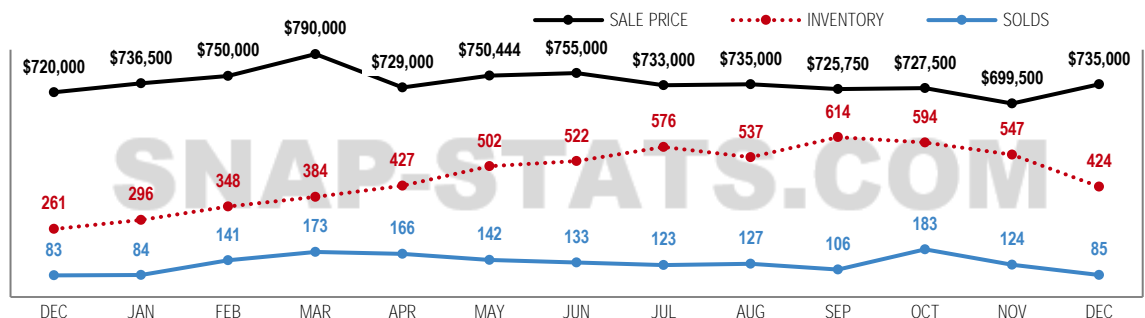
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **COQUITLAM ATTACHED**: Balanced Market at 20% Sales Ratio average (2 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$500,000 to \$600,000 with average 37% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$900,000 to \$1 mil, Central Coquitlam, Coquitlam West and 3 bedroom properties
- Sellers Best Bet** Selling homes in New Horizons, North Coquitlam, Westwood Plateau and up to 1 bedroom properties

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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	1	0	NA
1,000,001 - 1,250,000	5	1	20%
1,250,001 - 1,500,000	26	11	42%
1,500,001 - 1,750,000	28	3	11%
1,750,001 - 2,000,000	29	4	14%
2,000,001 - 2,250,000	10	1	10%
2,250,001 - 2,500,000	4	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	1	0	NA
3,000,001 - 3,500,000	2	0	NA
3,500,001 - 4,000,000	1	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	107	20	19%

2 Bedrooms & Less	6	0	NA
3 to 4 Bedrooms	58	8	14%
5 to 6 Bedrooms	37	10	27%
7 Bedrooms & More	6	2	33%
TOTAL*	107	20	19%

SnapStats®	November	December	Variance
Inventory	142	107	-25%
Solds	25	20	-20%
Sale Price	\$1,310,000	\$1,450,900	11%
Sale Price SQFT	\$639	\$569	-11%
Sale to List Price Ratio	97%	98%	1%
Days on Market	21	26	24%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

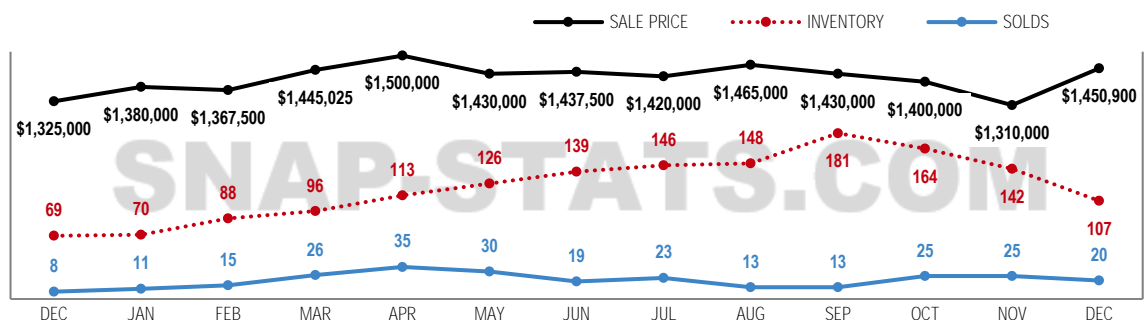
SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	0	0	NA
Central Port Coquitlam	19	1	5%
Citadel	13	3	23%
Glenwood	26	5	19%
Lincoln Park	8	2	25%
Lower Mary Hill	3	1	33%
Mary Hill	12	1	8%
Oxford Heights	12	4	33%
Riverwood	4	1	25%
Woodland Acres	10	2	20%
TOTAL*	107	20	19%

Market Summary

- Market Type Indicator **PORT COQUITLAM DETACHED**: Balanced Market at 19% Sales Ratio average (1.9 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$1.25 mil to \$1.5 mil with average 42% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2 mil to \$2.25 mil, Central Port Coquitlam, Mary Hill and 3 to 4 bedroom properties
- Sellers Best Bet** Selling homes in Oxford Heights and 5 to 6 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	1	1	100%
400,001 – 500,000	14	4	29%
500,001 – 600,000	15	5	33%
600,001 – 700,000	21	4	19%
700,001 – 800,000	13	3	23%
800,001 – 900,000	4	4	100%
900,001 – 1,000,000	4	4	100%
1,000,001 – 1,250,000	11	2	18%
1,250,001 – 1,500,000	1	1	100%
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	84	28	33%

0 to 1 Bedroom	28	5	18%
2 Bedrooms	37	14	38%
3 Bedrooms	13	6	46%
4 Bedrooms & Greater	6	3	50%
TOTAL*	84	28	33%

SnapStats®	November	December	Variance
Inventory	120	84	-30%
Solds	52	28	-46%
Sale Price	\$631,000	\$698,999	11%
Sale Price SQFT	\$593	\$637	7%
Sale to List Price Ratio	101%	98%	-3%
Days on Market	18	23	28%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

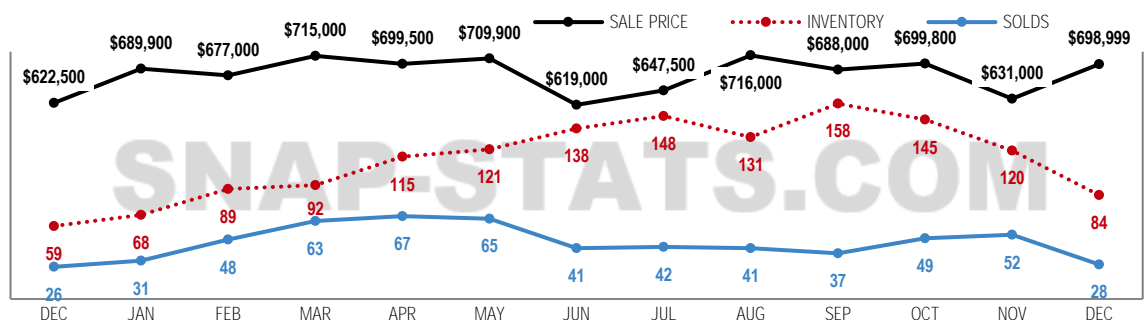
SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	0	0	NA
Central Port Coquitlam	54	11	20%
Citadel	4	4	100%
Glenwood	15	6	40%
Lincoln Park	0	1	NA*
Lower Mary Hill	0	0	NA
Mary Hill	0	2	NA*
Oxford Heights	0	0	NA
Riverwood	10	4	40%
Woodland Acres	1	0	NA
TOTAL*	84	28	33%

Market Summary

- Market Type Indicator **PORT COQUITLAM ATTACHED**: Sellers Market at 33% Sales Ratio average (3.3 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$500,000 to \$600,000 with average 33% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1 mil to \$1.25 mil, Central Port Coquitlam and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in Glenwood, Riverwood and 3 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	2	0	NA
1,250,001 - 1,500,000	2	0	NA
1,500,001 - 1,750,000	5	1	20%
1,750,001 - 2,000,000	8	4	50%
2,000,001 - 2,250,000	2	1	50%
2,250,001 - 2,500,000	5	1	20%
2,500,001 - 2,750,000	6	0	NA
2,750,001 - 3,000,000	6	0	NA
3,000,001 - 3,500,000	6	0	NA
3,500,001 - 4,000,000	6	0	NA
4,000,001 - 4,500,000	2	0	NA
4,500,001 - 5,000,000	1	0	NA
5,000,001 - 5,500,000	1	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	2	0	NA
7,000,001 & Greater	2	0	NA
TOTAL*	56	7	13%

2 Bedrooms & Less	4	0	NA
3 to 4 Bedrooms	20	2	10%
5 to 6 Bedrooms	26	3	12%
7 Bedrooms & More	6	2	33%
TOTAL*	56	7	13%

SnapStats®	November	December	Variance
Inventory	83	56	-33%
Solds	17	7	-59%
Sale Price	\$2,000,000	\$1,899,999	-5%
Sale Price SQFT	\$517	\$504	-3%
Sale to List Price Ratio	95%	103%	8%
Days on Market	30	55	83%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

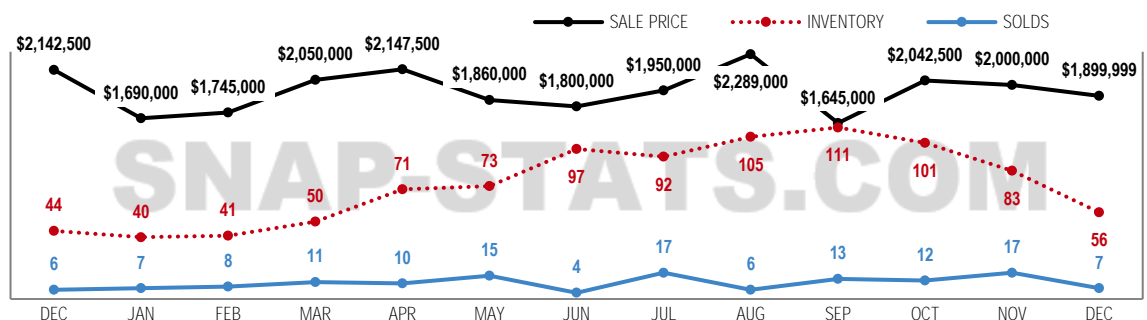
SnapStats®	Inventory	Sales	Sales Ratio
Anmore	10	1	10%
Barber Street	5	0	NA
Belcarra	5	0	NA
College Park	2	0	NA
Glenayre	0	1	NA*
Heritage Mountain	4	2	50%
Heritage Woods	11	1	9%
loco	0	0	NA
Mountain Meadows	3	2	67%
North Shore	8	0	NA
Port Moody Centre	8	0	NA
TOTAL*	56	7	13%

Market Summary

- Market Type Indicator **PORT MOODY DETACHED**: Balanced Market at 12% Sales Ratio average (1.2 in 10 homes selling rate)
- Homes are selling on average 3% above list price
- Most Active Price Band** \$1.75 mil to \$2 mil with average 50% Sales Ratio (Sellers market)
- Buyers Best Bet** Insufficient data except for 3 to 4 bedroom properties
- Sellers Best Bet** Selling homes in Anmore, Heritage Woods and 5 to 6 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	1	0	NA
500,001 – 600,000	2	2	100%
600,001 – 700,000	10	2	20%
700,001 – 800,000	12	6	50%
800,001 – 900,000	14	2	14%
900,001 – 1,000,000	9	3	33%
1,000,001 – 1,250,000	7	1	14%
1,250,001 – 1,500,000	4	4	100%
1,500,001 – 1,750,000	2	1	50%
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	61	21	34%

0 to 1 Bedroom	8	3	38%
2 Bedrooms	37	8	22%
3 Bedrooms	13	7	54%
4 Bedrooms & Greater	3	3	100%
TOTAL*	61	21	34%

SnapStats®	November	December	Variance
Inventory	102	61	-40%
Solds	42	21	-50%
Sale Price	\$837,500	\$805,000	-4%
Sale Price SQFT	\$810	\$736	-9%
Sale to List Price Ratio	102%	97%	-5%
Days on Market	12	21	75%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

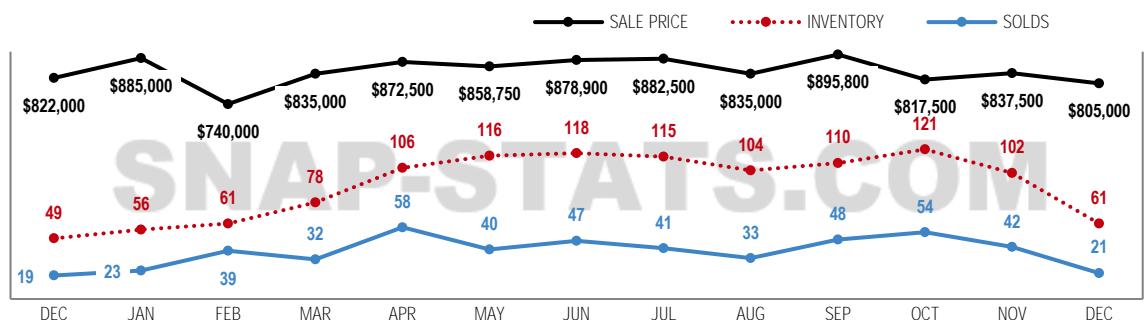
SnapStats®	Inventory	Sales	Sales Ratio
Anmore	0	0	NA
Barber Street	0	0	NA
Belcarra	0	0	NA
College Park	6	0	NA
Glenayre	0	0	NA
Heritage Mountain	3	4	133%*
Heritage Woods	4	1	25%
loco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	8	5	63%
Port Moody Centre	40	11	28%
TOTAL*	61	21	34%

Market Summary

- Market Type Indicator **PORT MOODY ATTACHED**: Sellers Market at 34% Sales Ratio average (3.4 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$700,000 to \$800,000 with average 50% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$800,000 to \$900,000, Port Moody Centre and 2 bedroom properties
- Sellers Best Bet** Selling homes in North Shore and 3 bedroom properties

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13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	4	2	50%
1,250,001 - 1,500,000	11	5	45%
1,500,001 - 1,750,000	2	1	50%
1,750,001 - 2,000,000	5	1	20%
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	22	9	41%

2 Bedrooms & Less	1	0	NA
3 to 4 Bedrooms	10	5	50%
5 to 6 Bedrooms	11	3	27%
7 Bedrooms & More	0	1	NA*
TOTAL*	22	9	41%

SnapStats®	November	December	Variance
Inventory	37	22	-41%
Solds	12	9	-25%
Sale Price	\$1,290,000	\$1,300,000	1%
Sale Price SQFT	\$618	\$479	-22%
Sale to List Price Ratio	99%	98%	-1%
Days on Market	44	36	-18%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	9	3	33%
Mid Meadows	5	1	20%
North Meadows	2	0	NA
South Meadows	6	5	83%
West Meadows	0	0	NA
TOTAL*	22	9	41%

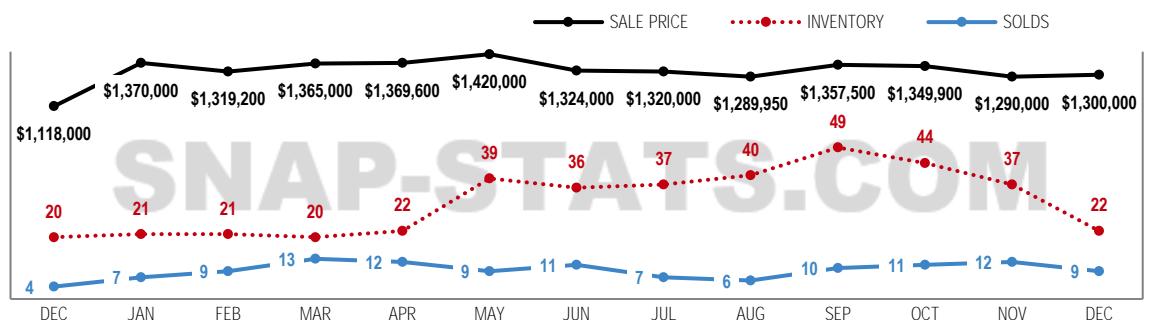
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **PITT MEADOWS DETACHED**: Sellers Market at 41% Sales Ratio average (4.1 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$1.25 mil to \$1.5 mil with average 45% Sales Ratio (Sellers market)
- Buyers Best Bet** Insufficient data except for 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Central Meadows and 3 to 4 bedroom properties

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13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	3	1	33%
500,001 – 600,000	6	4	67%
600,001 – 700,000	8	4	50%
700,001 – 800,000	2	2	100%
800,001 – 900,000	6	3	50%
900,001 – 1,000,000	1	0	NA
1,000,001 – 1,250,000	2	1	50%
1,250,001 – 1,500,000	2	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	30	15	50%

0 to 1 Bedroom	5	3	60%
2 Bedrooms	15	8	53%
3 Bedrooms	6	3	50%
4 Bedrooms & Greater	4	1	25%
TOTAL*	30	15	50%

SnapStats®	November	December	Variance
Inventory	50	30	-40%
Solds	17	15	-12%
Sale Price	\$698,400	\$648,000	-7%
Sale Price SQFT	\$536	\$575	7%
Sale to List Price Ratio	100%	98%	-2%
Days on Market	21	42	100%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	11	5	45%
Mid Meadows	6	7	117%*
North Meadows	5	0	NA
South Meadows	8	3	38%
West Meadows	0	0	NA
TOTAL*	30	15	50%

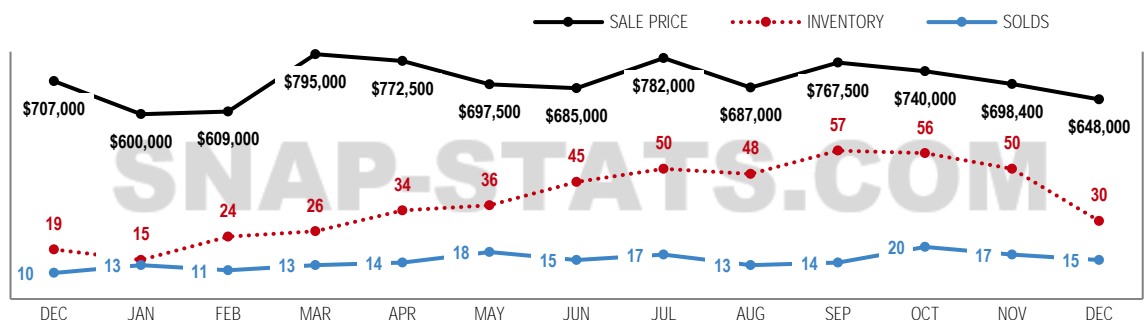
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **PITT MEADOWS ATTACHED**: Sellers Market at 50% Sales Ratio average (5 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$600,000 to \$700,000 with average 50% Sales Ratio (Sellers market)
- Buyers Best Bet** Insufficient data
- Sellers Best Bet** Selling homes in Central Meadows, South Meadows and 2 bedroom properties

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13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	1	NA*
800,001 - 900,000	6	2	33%
900,001 - 1,000,000	8	0	NA
1,000,001 - 1,250,000	51	15	29%
1,250,001 - 1,500,000	56	18	32%
1,500,001 - 1,750,000	43	5	12%
1,750,001 - 2,000,000	39	1	3%
2,000,001 - 2,250,000	27	1	4%
2,250,001 - 2,500,000	16	1	6%
2,500,001 - 2,750,000	8	0	NA
2,750,001 - 3,000,000	11	0	NA
3,000,001 - 3,500,000	2	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	1	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	1	0	NA
TOTAL*	269	44	16%

2 Bedrooms & Less	55	0	NA
3 to 4 Bedrooms	105	24	23%
5 to 6 Bedrooms	89	17	19%
7 Bedrooms & More	20	3	15%
TOTAL*	269	44	16%

SnapStats®	November	December	Variance
Inventory	367	269	-27%
Solds	62	44	-29%
Sale Price	\$1,252,000	\$1,307,450	4%
Sale Price SQFT	\$455	\$471	4%
Sale to List Price Ratio	97%	97%	0%
Days on Market	42	16	-62%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

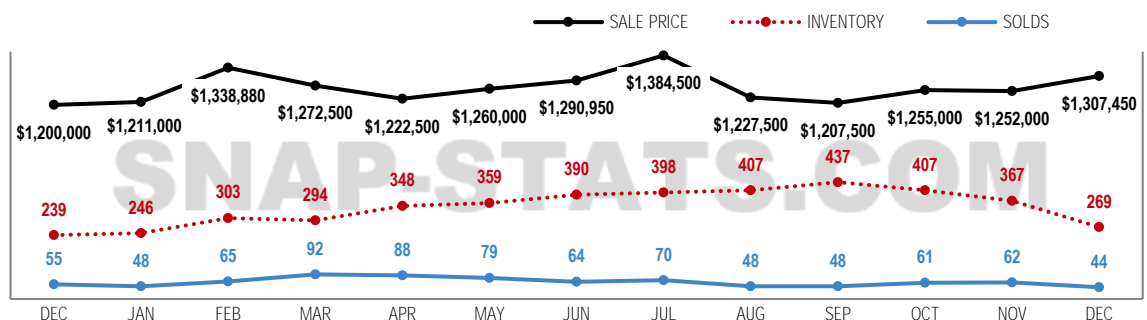
SnapStats®	Inventory	Sales	Sales Ratio
Albion	24	6	25%
Cottonwood	23	8	35%
East Central	30	8	27%
North	0	0	NA
Northeast	1	0	NA
Northwest	18	2	11%
Silver Valley	33	8	24%
Southwest	49	4	8%
Thornhill	9	4	44%
Websters Corners	5	1	20%
West Central	74	3	4%
Whonnock	3	0	NA
TOTAL*	269	44	16%

Market Summary

- Market Type Indicator **MAPLE RIDGE DETACHED**: Balanced Market at 16% Sales Ratio average (1.6 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$1.25 mil to \$1.5 mil with average 32% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.75 mil to \$2.5 mil, Southwest, West Central and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Cottonwood, Thornhill and 3 to 4 bedroom properties

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13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	1	0	NA
300,001 – 400,000	3	2	67%
400,001 – 500,000	25	8	32%
500,001 – 600,000	33	12	36%
600,001 – 700,000	27	13	48%
700,001 – 800,000	19	9	47%
800,001 – 900,000	18	13	72%
900,001 – 1,000,000	14	6	43%
1,000,001 – 1,250,000	13	0	NA
1,250,001 – 1,500,000	1	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	154	63	41%

0 to 1 Bedroom	27	8	30%
2 Bedrooms	65	23	35%
3 Bedrooms	41	25	61%
4 Bedrooms & Greater	21	7	33%
TOTAL*	154	63	41%

SnapStats®	November	December	Variance
Inventory	248	154	-38%
Solds	54	63	17%
Sale Price	\$694,950	\$680,000	-2%
Sale Price SQFT	\$528	\$525	-1%
Sale to List Price Ratio	99%	97%	-2%
Days on Market	21	35	67%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

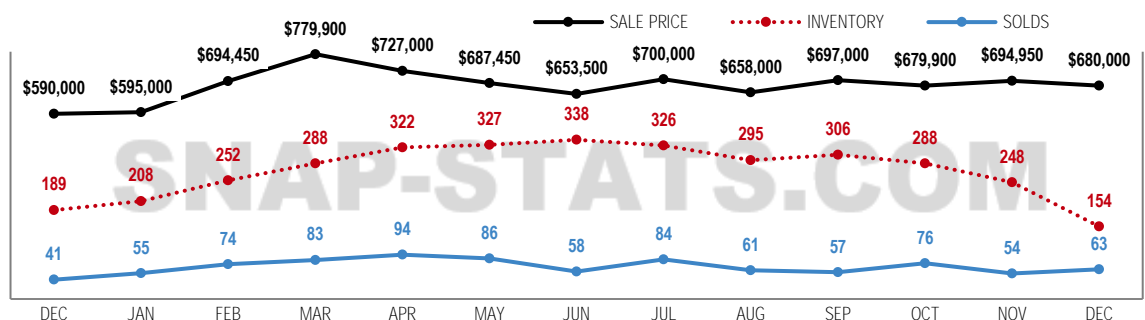
SnapStats®	Inventory	Sales	Sales Ratio
Albion	7	1	14%
Cottonwood	14	9	64%
East Central	71	29	41%
North	0	0	NA
Northeast	0	0	NA
Northwest	1	5	500%*
Silver Valley	6	8	133%*
Southwest	5	0	NA
Thornhill	11	3	27%
Websters Corners	0	0	NA
West Central	39	8	21%
Whonnock	0	0	NA
TOTAL*	154	63	41%

Market Summary

- Market Type Indicator **MAPLE RIDGE ATTACHED**: Sellers Market at 41% Sales Ratio average (4.1 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$800,000 to \$900,000 with average 72% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$400,000 to \$500,000, Thornhill, West Central and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in Cottonwood, East Central, Silver Valley and 3 bedroom properties

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